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November 2, 2023

Sherri Golden
Secretary of the Board
New Jersey Board of Public Utilities
44 S. Clinton Avenue
P.O. Box 350
Trenton, NJ 08625-0350

**Re: In the Matter of the Merger of South Jersey Industries, Inc. and Boardwalk Merger Sub, Inc. BPU Docket No. GM22040270
Merger Order Para 72 Report - REVISED**

Dear Secretary Golden:

On behalf of South Jersey Industries, Inc., South Jersey Gas Company ("South Jersey") and Elizabethtown Gas Company ("Elizabethtown"), submitted herewith is a REVISED report including certain data concerning costs of mains, services and other facilities incurred to extend service to new customers for each of the last five calendar years (2018-2022) for both South Jersey and Elizabethtown as required by ¶ 72 of the New Jersey Board of Public Utilities' ("Board" or "BPU") January 25, 2023 Order in the above-referenced matter ("Merger Order").

Please note that this REVISED report replaces the original submission filed on November 1, 2023 in its entirety. It has been revised to include certain footnotes regarding information that is unavailable for both South Jersey and Elizabethtown.

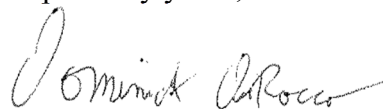
This REVISED report is filed pursuant to the Merger Order pages 16-17 and associated Stipulation ¶ 72 and includes the information listed below. As noted on Exhibit B and Exhibit C, South Jersey and Elizabethtown do not maintain the requested information (a) broken down by residential and non-residential; (b) categorized between service extensions to new construction and service lines to existing facilities; or (c) categorized between main extensions to new customers and existing facilities. As a result, this information has been provided in total by year only.

- Section L, Item 72a – Exhibit A
- Section L, Item 72b – Exhibit B
- Section L, Item 72c – Exhibit C
- Section L, Item 72d - There were no other types of facilities or infrastructure installed for the express purposes of serving new customers of South Jersey or Elizabethtown.

In accordance with the Board's March 19, 2020 and June 10, 2020 Orders issued in BPU Docket No. EO20030254, hard copies are not being submitted at this time, but can be provided at a later time, if needed.

Should you have any questions concerning this matter, please feel free to contact the undersigned.

Respectfully yours,

A handwritten signature in black ink, appearing to read "Dominick DiRocco". The signature is fluid and cursive, with the first name "Dominick" and last name "DiRocco" clearly distinguishable.

Dominick DiRocco

DD/caj
Enclosures

cc: M. Kammer
M. Cummings
S. Peterson

J. Urena
F. Gaffney
B. Lipman

M. Caroselli
C. Morrison
S. Kelly

C. Capozzoli

Section L, Item 72.a

Elizabethtown Gas

	2018			2019			2020			2021			2022		
	New Construction	Conversions	Total	New Construction	Conversions	Total	New Construction	Conversions	Total	New Construction	Conversions	Total	New Construction	Conversions	Total
Residential	1,412	1,286	2,698	2,191	1,304	3,495	2,079	1,491	3,570	2,730	1,899	4,629	2,629	2,192	4,821
Non Residential	118	132	250	158	152	310	141	157	298	116	193	309	111	173	284
Total New Customer Additions	1,530	1,418	2,948	2,349	1,456	3,805	2,220	1,648	3,868	2,846	2,092	4,938	2,740	2,365	5,105

NOTE: Elizabethtown does not maintain detailed records regarding conversion fuel type. Management reviewed sample data and polled conversion account managers and concluded that the distribution percentages are 80% Oil, 15% Bottled Gas and 5% Other.

South Jersey Gas

	2018			2019			2020			2021			2022		
	New Construction	Conversions	Total	New Construction	Conversions	Total	New Construction	Conversions	Total	New Construction	Conversions	Total	New Construction	Conversions	Total
Residential	1,900	6,613	8,513	2,358	5,635	7,993	2,723	3,856	6,579	2,745	3,932	6,677	2,425	3,698	6,123
Non Residential	152	578	730	141	573	714	127	470	597	138	557	695	109	500	609
Total New Customer Additions	2,052	7,191	9,243	2,499	6,208	8,707	2,850	4,326	7,176	2,883	4,489	7,372	2,534	4,198	6,732

	2018			2019			2020			2021			2022		
	Conversions	Commercial	Residential	Conversions	Commercial	Residential	Conversions	Commercial	Residential	Conversions	Commercial	Residential	Conversions	Commercial	Residential
Bottled Gas	45%		27%	33%		23%	32%		22%	41%		21%	35%		20%
Coal	0%		0%	0%		0%	0%		0%	0%		0%	0%		0%
Electric	23%		21%	26%		22%	23%		21%	20%		22%	15%		17%
Oil	31%		52%	40%		54%	45%		56%	38%		56%	51%		62%
Wood	1%		0%	1%		0%	1%		0%	0%		0%	0%		0%

Section L, Item 72.b (SERVICES)

The number of natural gas service lines and length of such lines installed for new customers and total cost thereof, broken down by residential and nonresidential customers, as well as categorized between service extensions to new construction and service lines to existing facilities

Elizabethtown Gas**Residential vs. Nonresidential**¹

Number of natural gas service lines installed for new customers
 Total length of natural gas service lines installed for new customers (feet)
 Avg. length of natural gas service lines installed for new customers (feet)
 Total cost of natural gas service lines installed for new customers (\$M)*

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
1,676	1,508	2,058	2,576	2,715
131,901	109,134	166,807	218,437	240,955
79	72	81	85	89
\$ 11.1	\$ 13.7	\$ 14.6	\$ 17.2	\$ 18.5

New Construction vs. Existing Facilities²

Number of natural gas service lines installed for new customers
 Total length of natural gas service lines installed for new customers (feet)
 Avg. length of natural gas service lines installed for new customers (feet)
 Total cost of natural gas service lines installed for new customers (\$M)*

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
1,676	1,508	2,058	2,576	2,715
131,901	109,134	166,807	218,437	240,955
79	72	81	85	89
\$ 11.1	\$ 13.7	\$ 14.6	\$ 17.2	\$ 18.5

¹ Elizabethtown does not maintain this information broken down by residential and nonresidential

² Elizabethtown does not maintain this information categorized between service extensions to new construction and service lines to existing facilities

* Elizabethtown does not have detailed records for 2018 & 2019. The information provided for these years are estimates.

South Jersey Gas**Residential vs. Nonresidential**¹

Number of natural gas service lines installed for new customers
 Total length of natural gas service lines installed for new customers (feet)
 Avg. length of natural gas service lines installed for new customers (feet)
 Total cost of natural gas service lines installed for new customers (\$M)

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
5,125	5,665	4,467	5,135	4,873
546,048	609,766	451,213	550,581	522,960
107	108	101	107	107
\$ 24.4	\$ 27.4	\$ 23.6	\$ 30.6	\$ 30.8

New Construction vs. Existing Facilities²

Number of natural gas service lines installed for new customers
 Total length of natural gas service lines installed for new customers (feet)
 Avg. length of natural gas service lines installed for new customers (feet)
 Total cost of natural gas service lines installed for new customers (\$M)

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
5,125	5,665	4,467	5,135	4,873
546,048	609,766	451,213	550,581	522,960
107	108	101	107	107
\$ 24.4	\$ 27.4	\$ 23.6	\$ 30.6	\$ 30.8

¹ South Jersey does not maintain this information broken down by residential and nonresidential

² South Jersey does not maintain this information categorized between service extensions to new construction and service lines to existing facilities

Section L, Item 72.c. (MAINS)

The number of natural gas service mains and length of such lines installed for new customers and the total cost thereof, broken down by residential and nonresidential customers, as well as categorized between main extensions to new construction and existing facilities.

Elizabethtown Gas**Residential vs. Nonresidential¹**

Number of natural gas service mains installed for new customers
 Total length of natural gas service mains installed for new customers (feet)
 Avg. length of natural gas service mains installed for new customers (feet)
 Total cost of natural gas service mains installed for new customers (\$M)*

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
109	155	156	205	226
118,902	141,767	171,571	191,932	183,591
1,091	915	1,100	936	812
\$ 8.6	\$ 11.4	\$ 14.4	\$ 17.4	\$ 18.7

New Construction vs. Existing Facilities²

Number of natural gas service mains installed for new customers
 Total length of natural gas service mains installed for new customers (feet)
 Avg. length of natural gas service mains installed for new customers (feet)
 Total cost of natural gas service mains installed for new customers (\$M)*

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
109	155	156	205	226
118,902	141,767	171,571	191,932	183,591
1,091	915	1,100	936	812
\$ 8.6	\$ 11.4	\$ 14.4	\$ 17.4	\$ 18.7

¹ Elizabethtown does not maintain this information broken down by residential and nonresidential

² Elizabethtown does not maintain this information categorized between main extensions to new construction and existing facilities

* Elizabethtown does not have detailed records for 2018 & 2019. The information provided for these years are estimates.

South Jersey Gas**Residential vs. Nonresidential¹**

Number of natural gas service mains installed for new customers
 Total length of natural gas service mains installed for new customers (feet)
 Avg. length of natural gas service mains installed for new customers (feet)
 Total cost of natural gas service mains installed for new customers (\$M)

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
313	430	306	373	310
452,209	513,831	266,728	299,037	339,051
1,445	1,195	872	802	1,094
\$ 15.4	\$ 18.6	\$ 14.4	\$ 18.1	\$ 19.1

New Construction vs. Existing Facilities²

Number of natural gas service mains installed for new customers
 Total length of natural gas service mains installed for new customers (feet)
 Avg. length of natural gas service mains installed for new customers (feet)
 Total cost of natural gas service mains installed for new customers (\$M)

2018	2019	2020	2021	2022
Total	Total	Total	Total	Total
313	430	306	373	310
452,209	513,831	266,728	299,037	339,051
1,445	1,195	872	802	1,094
\$ 15.4	\$ 18.6	\$ 14.4	\$ 18.1	\$ 19.1

¹ South Jersey does not maintain this information broken down by residential and nonresidential

² South Jersey does not maintain this information categorized between main extensions to new construction and existing facilities