



The Power To Reduce Your Energy Footprint

Reference: **BPU Docket No. Q022080540**

Dear BPU Commissioners and Staff:

I am writing to you on behalf of Ampericon regarding the straw proposal for the New Jersey Energy Storage Incentive Program. Ampericon provides systems that help our customers, primarily commercial and industrial, reduce their utility bills and carbon footprint. Our services include upgrades and modifications to improve energy efficiency and renewable technologies, including solar, wind and geothermal.

The Energy Storage Incentive Program straw proposal is an important milestone toward achieving the energy storage targets enumerated in the State's energy master plan and the 2018 Clean Energy Act of 2,000 megawatts by 2030. Broad deployment of energy storage resources at scale is essential to decarbonizing New Jersey's power sector. The more renewable energy on the grid, the better—but those resources are intermittent. Energy storage can "firm up" renewable resources, maximizing their value to the grid and the New Jersey community. In addition, energy storage can help reduce the cost of electricity, storing energy when it is relatively inexpensive and later dispatching it when energy is more expensive. In addition, energy storage can increase the reliability and resiliency of the electric grid in the face of climate change.

New Jersey's electric utilities are perfectly positioned to help lead the effort to achieve the State's energy storage goal. They have unmatched experience managing the grid and a deep understanding of their customers' energy usage. Given the leading role utilities played in spurring solar energy, we were surprised that the straw proposal overlooks the positive contribution electric utilities can make toward achieving New Jersey's 2030 goal.

PSE&G, the State's largest electric utility, has already proposed a program that would lead to real progress toward achieving the 2030 goal. The utility would build, own and operate energy storage systems and help to advance the use of the technology in the State. PSE&G has developed the expertise to successfully develop energy storage resources, having built five solar plus energy storage facilities with good results.



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Ampericon partnered with PSE&G to develop four large solar facilities through its Solar Loan program. Based on that experience, we are confident that expanding PSE&G's role in the Energy Storage Incentive Program will help rapid growth of New Jersey's energy storage sector.

Significant energy storage resources are needed to achieve New Jersey's clean energy vision, and all opportunities to develop those resources should be included in New Jersey Energy Storage Incentive Program. Utility participation would expedite the rapid development of energy storage resources. For these reasons, we at Ampericon hope the Board will revise the straw proposal so New Jersey can benefit from a greater utility contribution to develop energy storage resources.

Respectfully,

A handwritten signature in black ink, appearing to read "Vivek Bhatnagar", is written over a light grey rectangular background.

Vivek Bhatnagar

President