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February 28, 2022

VIA ELECTRONIC MAIL aida.camacho@bpu.nj.gov board.secretary@bpu.nj.gov

Aida Camacho-Welch Secretary of the Board Board of Public Utilities 44 South Clinton Avenue, 1st Floor P.O. Box 350 Trenton, New Jersey 08625-0350

RE: In the Matter of the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism, and Other Related Relief for Plan Years One Through Three BPU Docket No. EO20090621

In the Matter of the Implementation of <u>P.L.</u> 2018, <u>c.</u> 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs BPU Docket No. QO10010040

Dear Secretary Camacho-Welch:

By way of follow up to, and in compliance with, the above referenced Decision and Order Approving Stipulation dated April 27, 2021, and the New Jersey Board of Public Utilities' ("BPU" or the "Board") Order issued in connection with *In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs*, BPU Docket Nos. QO19010040, QO19060748, and QO17091004, dated June 10, 2020, following for filing is the Quarterly Progress Report for the second quarter ("Q2") of Program Year 2022¹

¹ For purposes of these quarterly reports, the numbering of the quarters align to these dates: **Q1** (7/1/2021 - 9/30/2021); **Q2** (10/1/2021 - 12/31/2021); **Q3** (1/1/2022 - 3/31/2022); and **Q4** (4/1/2022 - 6/30/2022).

("PY22") of Atlantic City Electric Company ("ACE" or the "Company") with respect to its Clean Energy Act of 2018 Energy Efficiency ("EE") and Peak Demand Reduction ("PDR") Programs.

Energy Efficiency Program Progress - Executive Summary:

ACE began offering its portfolio of EE programs on July 1, 2021. The portfolio includes distinct programs across the Residential, Multi-Family, and Commercial and Industrial ("C&I") sectors. These programs include a diverse array of sub-programs and participation pathways designed to engage each unique segment of customers and make it easy to reduce energy usage.

The Residential and Multi-family sectors are made up of the following offerings:

- <u>Behavioral</u>: This program includes behavioral initiatives and energy education. It can reach a significant portion of the utility customer base, including low- to moderate-income customers, and share personalized education, including guidance on low and no-cost energy-saving strategies.
- <u>Efficient Products</u>: This program provides incentives and rebates for energy-efficient products, including those offered at retail and through the online marketplace, such as appliances and Heating, Ventilation, and Air Conditioning ("HVAC") equipment, as well as appliance recycling.
- Existing Homes: Home Performance with ENERGY STAR ("HPwES"): This subprogram provides incentives to encourage customers to pursue comprehensive upgrades to their home.
- Existing Homes: Quick Home Energy Check-Up ("QHEC"): This subprogram helps customers understand their best opportunities to save energy through an in-home consultation and ensures savings through the direct installation of energy-saving measures. It is designed to help renters as well as homeowners and promotes additional energy-saving programs and opportunities that are appropriate for the customer.
- Existing Homes: Moderate Income Weatherization: This subprogram provides an opportunity for low- to moderate-income customers to receive energy efficiency measures and upgrades at no cost.
- <u>Multi-Family Program</u>: This program provides maximum customer flexibility to meet the specific needs of each customer. A structured screening review is used to determine the customer's needs and develop a tailored energy efficiency solution.

The table below provides an overview of all programs that the Company currently offers to residential and multi-family customers and the date ACE launched the programs.

Program	Sub-program	Date Launched
Behavior	Home Energy Reports	Existing program from merger commitment
	HVAC	July 1, 2021
Efficient	Online Marketplace	October 14, 2021
Products	Appliance Rebates	July 1, 2021
	Appliance Recycling	July 1, 2021
	HPwES	July 1, 2021
Existing	OHEC	Existing program from
Homes	QHEC	merger commitment
	Moderate-Income Weatherization	September 1, 2021
Multi-family	Multi-family	September 1, 2021

The C&I EE and conservation programs included in the program portfolio consist of the following:

- <u>Small Business Direct Install</u>: This subprogram provides no-cost audit and direct-install measures, and incentives for comprehensive retrofit projects. Non-residential customers can also receive financing for project costs.
- <u>Energy Solutions for Business: Prescriptive and Custom</u>: This subprogram provides prescriptive and custom measures for lighting, HVAC, controls, and other C&I equipment.
- Energy Solutions for Business: Engineered Solutions: This subprogram provides tailored EE savings for medium-to large-commercial customers, including municipalities, universities, schools, hospitals, and non-profit entities.
- Energy Solutions for Business: Energy Management: This subprogram provides incentives to C&I customers to allow customers to manage their energy consumption more efficiently at their facilities. The subprogram includes incentives for several approaches to energy management focused on optimizing equipment and processes at commercial facilities.

The table below provides an overview of all programs that the Company currently offers to C&I customers and the date ACE launched the programs.

Program	Sub-program	Date Launched
Energy Solutions for Business	Prescriptive / Custom	July 1, 2021
Small Business Direct Install ("SBDI")	N/A	August 1, 2021
Energy Solutions for Business	Energy Management	October 1, 2021
Energy Solutions for Business	Engineered Solutions	October 1, 2021

Challenges and Program Observations

The Company has observed a few challenges in the process of deploying its EE programs to customers. Each utility has separate and distinct stipulated orders issued by the Board. Significant coordination is required with utilities that provide electric and natural gas service to customers to ensure that ACE, along with its peer utilities, design(s) programs and allocate funds to administer programs in a manner that is consistent with each stipulation. This coordination of budgets, participation criteria, and incentive levels may require ACE to shift resources committed to other programs, and additional funding might eventually be needed to ensure that programs remain open for the duration of the triennial plan period. The utilities have jointly filed a petition with the BPU to alleviate some of the conditions leading to these budget constraints. The Company will continue to monitor program performance and collaborate with the other utilities, Board Staff, the New Jersey Division of Rate Counsel ("Rate Counsel"), and other parties in the working groups set by the BPU to address this issue.

ACE has been fully engaged in the multitude of working groups related to EE, including the work related to the Statewide Coordinator ("SWC"), which is responsible for constructing the database system to enable partner utilities to track data, metrics, and savings between shared customers. The SWC is a critical component to the success of ACE's EE program, along with all the other utilities. The Company continues to participate in discussions to complete the build-out of the database, which has extended beyond the originally scheduled completion date.

Similarly, ACE continues to build its internal program tracking system (known as eTRACK), which, in coordination with other Company business applications, will enable ACE to track EE program administration, incentive costs, and savings across both residential and C&I programs. eTRACK is a cornerstone of ACE's standard tracking framework and the Company is

targeting full implementation by the third quarter reporting period. ACE continues to rely on data gathered from legacy systems and implementation contractors to support the information in this report.

A significant challenge for ACE's Residential programs in meeting its goals is the outcome of two pending Notice of Public Rulemakings. The first is to enact the Energy Information and Security Act ("EISA") "backstop" efficacy requirement of 45 lumens/watt for General Service Lamps ("GSLs").² This could significantly reduce the savings of LED bulbs by 80 to 90 percent during PY1, depending on the enforcement period, once the final rule has been codified and published. This outcome is expected in late third quater or early fourth quarter of 2022. The second is on the GSL definition expansion, which will identify the types of bulbs that will be subject to the EISA reduction.³ The Company expects a ruling on the definition during the third quarter of 2022.

ACE EE Program Performance

Figure 1 below shows that the energy savings year-to-date ("YTD") is behind in terms of meeting the PY22 annual savings goal, while spending less than budgeted.

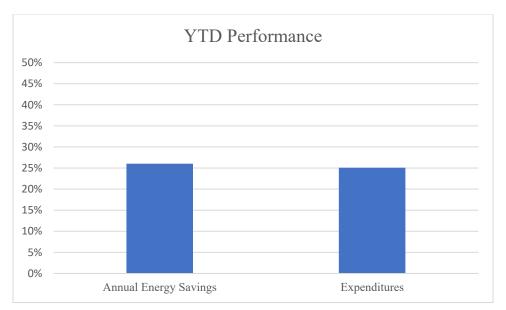


Figure 1: YTD performance of Annual Energy Savings and Budget

² https://www.energy.gov/sites/default/files/2021-12/gsl-backstop-nopr.pdf

³ https://www.energy.gov/sites/default/files/2021-08/gsl-definition-nopr 0.pdf

As stated previously, the New Jersey utilities are continuing to work on the development of the SWC system that will facilitate the exchange of investment, financing and energy savings between a Lead Utility and a Partner Utility. As of the date of this report, the SWC system is not yet fully tested and operational. As such, the utilities have not yet transferred information for expenditures and energy savings. As discussed during utility working group meetings, the New Jersey utilities are supporting the incentives for comprehensive projects that address both fuels with the intention of transferring all information through the SWC when the system is operational and integrated with each utility's program management software and tracking system. Accordingly, the information reflected within this quarterly report reflects all investments and financing made by ACE, including those as the Lead Utility on behalf of a Partner Utility. Energy savings shown within this report only reflect electric savings for ACE.

Table 1 – Quarterly Progress Table

	Current Quarter Retail Savings ¹	YTD Retail Savings ²	Current Quarter Wholesale Savings ³	Energy Efficiency Baseline ⁴	YTD Savings as Percent of Baseline	Annual Utility Retail Savings Target (MWh)	Percent of Annual Target Achieved
Annual Energy Savings (MWh)	4,045	8,592	4,529	8,610,148	0.1%	33,017	26%
Lifetime Savings (MWh)	28,257	39,085	31,778				
Annual Demand Savings (MW)	1.226	3.645	1.392				
Low/Moderate- Income Lifetime Savings (MWh) ⁵	1,593	3,007	1,716				
Small Commercial Lifetime Savings (MWh) ⁶	10,166	10,166	11,091				

¹ Calculated savings at the retail (customer meter) level. Savings are estimated from participation counts and TRM calculations, where applicable.

² Encompasses all ex-ante savings for plan year, including prior period adjustments.

³ Wholesale savings at the gross wholesale level include retail savings plus marginal line losses, using approved line loss factor in utility's tariff grossed up by 1.5, pursuant to the Avoided Cost Methodology in the New Jersey Cost Test.

⁴Calculated as average annual electricity usage in the prior three calendar years pursuant to N.J.S.A. 48:3-87.9(a).

⁵ Low/Moderate-Income lifetime savings are the total of Comfort Partners or any income-qualified Residential or Multi-Family program.

⁶ Small Commercial lifetime savings are Direct Install program savings and those from C&I small business customers (<200 kW peak demand) in other programs.

Sector-Level Participation, Expenditures, and Annual Energy Savings

In the second quarter, ACE's Residential Programs had 5,517 participants across the sector's programs. Program start-up efforts and coordination to align systems and marketing collateral with other New Jersey utilities continues to have a downward effect on the ramp-up to full scale implementation. The delayed development of platforms also impacted some programs' ability to capture the customer participation, such as Lighting, Appliances and HPwES. These participants will be captured and reported in subsequent quarterly updates.

The Efficient Products program has had significant participation since the subprograms launched despite some programmatic challenges and seasonality of each subprogram. It is anticipated that the Lighting subprogram will see increased activity once retailers catch up on processing rebates at the end of the calendar year. Additionally, lighting sales are also expected to increase during the second and third quarters because of seasonal trends. Food banks, who help distribute lightbulbs and kits, were focused strictly on food distribution during the second quarter and were less willing to engage until the third quarter. Appliances and HVAC subprograms continued to be impacted by supply chain issues. Due to these issues, customers are facing long waits for appliance delivery and the chip shortage has reduced the availability of high-efficiency HVAC equipment available for installation. While the start of heating season in the second quarter leads to some participation, the bulk of the activity occurs during early first quarter and late in the fourth quarter. Appliance recycling typically experiences a seasonal decline in participation during Q2 and Q3. Program ramp-up in Q1 and limited marketing is the reason for limited activity. A bill-insert marketing campaign was launched in December to generate recycling activity in the third quarter. In addition, the Company's online Marketplace went live to customers on October 14, 2021. Targeted marketing for this platform will commence in the spring of 2022.

The Existing Homes program, which includes HPwES, Home Weatherization, and QHEC, has seen modest participation – with HPwES contributing a handful of projects in the pipeline that have not yet been completed. HPwES and Home Weatherization project cycles are lengthier than other program participation, and it is expected the program will see more activity in the third and fourth quarters, which also aligns with the availability of third-party financing. The QHEC program continues to provide useful insights to customers, and for some, is a customer's first introduction to EE measures.

In the second quarter, the Company's C&I programs recorded 16 participants in the Prescriptive/Custom Program. ACE noted an increase in customer inquiries and applications that will convert to additional completed projects later in PY22 as a result of trade allies that were onboarded and trained in the new program offerings. In addition, the Company is participating in ongoing efforts to align within joint utility working groups on the final elements of program design and delivery strategy for comprehensive dual-fuel projects in the Direct Install program that are expected to increase interest and participation in that program as the year progresses.

Energy Management and Engineered solutions were the last programs to launch and historically have the longest sales cycles due to the size and complexity of the projects. ACE expects to see increased interest and participation as market awareness increases in the large customer segment and specialized Trade Allies familiarize themselves with the new program structures. As a result of these factors, there were no completed projects or reported savings in Q2.

Table 2 – Quarterly Sector-Level Participation

Sector ¹	Current Quarter Participants	YTD Participants	Annual Forecasted Participants	Percent of Annual Forecast
Residential	5,517	5,806	80,557	7%
Multi-Family	0	0	1,060	0%
C&I	16	16	95,204	<1%
Reported Totals for Utility Administered Programs	5,533	5,822	176,821	3%
Comfort Partners ²	123	220	574	40%
Utility Total	5,656	6,042	177,368	3%

¹ Note that these numbers are totals across all programs within a sector. **Appendix A** shows the participation numbers for individual programs. Participation from merger-funded programming is omitted from these values.

² Comfort Partners, the primary program serving low-income customers, is co-managed by the BPU's Division of Clean Energy in conjunction with ACE and the other investor-owned electric and gas utility companies.

³ The participant definition for the Prescriptive/Custom component of the Energy Solutions for Business program as agreed upon by the joint utilities represents the count of projects while the forecast established in ACE's filed plan represents the count of measures.

ACE Portfolio Expenditures

During this reporting period, ACE's Residential Programs spent \$791,000 across all cost categories, which is comprised of Utility Administration, Outside Services, Marketing, Inspections and Quality Control, Evaluation, and Customer Incentives. The majority of the ACE's expended resources were focused on the continued ramp-up of program coordination, which largely translates to administration costs, as well as incentives for programs that experienced activity. Marketing efforts continued including website development, and coordination of forms with other New Jersey utilities. ACE anticipates increased expenditures in the third quarter reporting period as programs continue to ramp-up, financing becomes available for use, and rebates are delivered to customers.

ACE has been working with the other utilities to ensure continuity of program requirements and incentives. As a result, the HVAC sub-program made adjustments to measure eligibility criteria and incentive levels to better align with other utility program offerings. No adjustments were made to program budgets that required Staff notification, Staff guidance or Board approval.

In Q2 of PY1, ACE's C&I programs recorded approximately \$1.08 million in total expenditures across all programs. The majority of expenditures were in Utility Administration, Outside Services, Marketing, Inspections and Quality Control, Evaluation, and Customer Incentives.

Table 3 – Quarterly Sector-Level Expenditures

Expenditures ¹	Current Quarter Expenditures (\$000)	YTD Expenditures (\$000)	Annual Budget Expenditures (\$000)	Percent of Annual Budget
Residential	\$804	\$2,104	\$8,307	25%
Multi-Family	\$19	\$40	\$549	7%
C&I	\$1,084	\$1,972	\$6,216	32%
Reported Totals for Utility Administered Programs	\$1,907	\$4,116	\$15,072	27%
Comfort Partners	\$607	\$895	\$2,142	42%
Utility Total	\$2,514	\$5,011	\$17,214	29%

¹ Expenditures include rebates, incentives, and loans, as well as program administration costs allocated across programs. Expenditure from merger-funded programming and Supportive Costs Outside Portfolio are omitted from these values.

ACE Portfolio Annual Energy Savings

During the second quarter, the Residential programs generated 3,153 MWh of energy savings though the Efficient Products, QHEC, and Behavioral offerings. The pipeline for the deep retrofit programs such as HPwES and Home Weatherization continues to develop but did not commit any savings during this reporting period.

With respect to C&I programs, at the end of the second quarter reporting period, the Company had recorded 892 MWh of energy savings through the Prescriptive/Custom program. The SBDI program saw increased interest as Trade Allies completed their onboarding and training and continued providing energy assessments to customers. However, as no customers had completed the process, no documented energy savings occurred during this reporting period. The onboarding and training of trade allies is ongoing for the Engineered Solutions and Energy Management programs (which launched on October 1, 2021).

Table 4 – Quarterly Sector-Level Annual Energy Savings

Annual Energy Savings ¹	Current Quarter Retail (MWh)	YTD Retail (MWh)	Annual Target Retail (MWh)	Percent of Annual Target
Residential	3,153	7,700	10,227	75%
Multi-Family	0	0	968	0%
C&I	892	892	21,822	4%
Reported Totals for Utility Administered Programs	4,045	8,592	33,017	26%
Comfort Partners	102	187	N/A	N/A
Utility Total	4,147	8,779	33,017	27%

¹ Annual energy savings represent the total expected annual savings from all energy efficiency measures within each sector and includes savings from merger-funded programming.

Portfolio Expenditures Breakdown

During the second reporting period, ACE continued spending in the cost categories that support planning, development, coordination, contracting, and systems development. These include Capital Costs, Utility Administration, and Outside Services. As new programs mature, ACE anticipates that spending will increase in the cost categories that represent program delivery. Those cost categories include Marketing, Rebates, Loans, Evaluation, Measurement and Verification ("EM&V"), and Inspections and Quality Control.

Table 5 – Quarterly Costs and Budget Variances by Category¹

Total Utility EE/PDR	Quarter Reported (\$000)	YTD Reported (\$000)	Full Year Budget (\$000)	Percent of Budget Spent ²
Capital Costs	\$166	\$692	\$1,750	40%
Utility Administration	\$365	\$653	\$592	110%
Marketing	\$9	\$216	\$608	36%
Outside Services	\$1,166	\$2,412	\$2,826	85%
Rebates	\$263	\$263	\$8,360	3%
No- or Low-Interest Loans	\$0	\$0	\$1,047	0%
EM&V	\$0	\$0	\$543	0%
Inspections and Quality Control	\$0	\$0	\$295	0%
Utility EE/PDR Total	\$1,969	\$4,235	\$16,022	26%

¹Categories herein align to ACE's EE plan as approved by the Board.

Conclusion

ACE is pleased to provide the above information regarding the performance of the Company's portfolio of energy efficiency programs. ACE looks forward to continued collaboration with Board Staff, Rate Counsel, and other parties to address the challenges noted above.

Consistent with the Order issued by the Board in connection with *In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations*, BPU Docket No. EO20030254, Order dated March 19, 2020, this Petition and related documents are being electronically filed with the Secretary of the Board, the Division of Law, and Rate Counsel. No paper copies will follow.

Feel free to contact the undersigned should you have any questions or concerns regarding this report.

Respectfully submitted,

Philip J. Passanante

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An Attorney at Law of the State of New Jersey

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cc: Service List

² While annual budgets are used for informational purposes, the portfolio is managed to a total not-to-exceed amount established by cost category for the full triennial program cycle.

Appendix A

Energy Efficiency and PDR Savings Summary

For Period Ending PY22O2

			Partici	ipation	Participation			Actual Expenditures					Ex Ante Energy Savings					
		A	В	С	D=C/B	Е		F		G	H=G/F	1	J	K	L=K/J	M	N	0
		Current Quarter	Annual Forecasted Participation Number	Reported Participation Number YTD	YTD % of Annual Participants	Current Qu (\$000)		nnual Forecasted Progran (\$000) 2	m Costs F	Reported Program Costs YTD (\$000)	YTD % of Annual Budget	Current Quarter Annual Retail Energy Savings (MWh)	Annual Forecasted Retail Energy Savings (MWh)	Reported Annual Retail Energy Savings YTD (MWh)	YTD % of Annual Energy Savings	Current Quarter Annual Wholesale Energy Savings (MWh)	Retail Peak Demand Savings YTD (MW)	Current Quarte Lifetime Retail Energy Savings (MWh)
Residential Programs	Sub Program or Category ¹																	
	HVAC	207	N/A	207	N/A	\$	109	N/A		\$ 243	N/A	68	N/A	68	N/A	76	0.047	
	Appliance Rebates	488	N/A	777	N/A	\$	115	N/A		\$ 249	N/A	67	N/A	102	N/A	75	0.011	64
Efficient Products*	Appliance Recycling	185	N/A	185	N/A	\$	110	N/A		\$ 253	N/A	183	N/A	183	N/A	204	0.029	89
Efficient Froducts	Online Marketplace	125	N/A	125	N/A	\$	103	N/A		\$ 572	N/A	TBD	TBD	TBD	TBD	TBD	TBD	TBD
	Food Banks	-	N/A	-	N/A	\$	-	N/A		\$ -	N/A	-	N/A	-	N/A	-	-	-
	Others - Lighting	4,512	N/A	4,512	N/A	\$	59	N/A		\$ 115	N/A	423	N/A	423	N/A	472	0.032	6,3
	Subtotal Efficient Products	5,517	79,922	5,806	7.3%		496 \$	4	4,621	\$ 1,432	31.0%	741	9,237	776	8.4%	826	0.119	8,82
	Home Performance with Energy Star*	-	190	-	0.0%	\$	161 \$		2,025	\$ 356	17.6%	-	424	-	0.0%	-	-	-
Existing Homes	Quick Home Energy Check-Up ³	-	285	-	0.0%	\$	19 \$		155	\$ 41	26.1%	348	273	730	267.6%	388	0.081	4,70
	Moderate Income Weatherization	-	160	-	0.0%	\$	128 \$		1,506	\$ 275	18.3%	-	293	-	0.0%	-	-	-
Home Energy Education & Management	Behavioral ³	-	-	-	0.0%	\$	- \$		- !	\$ -	0.0%	2,064	-	6,194	N/A	2,301	3.323	2,00
Total Residential		5,517	80,557	5,806	7.2%	\$	804 \$		8,307	\$ 2,104	25.3%	3,153	10,227	7,700	75.3%	3,516	3.523	
Business Programs	Sub-Program																	
C&I Direct Install	Direct Install*	-	45	-	0.0%	\$	369 \$;	3,222	\$ 759	23.6%	-	2,091	-	0.0%	-	-	-
	Prescriptive/Custom* ⁴	16	95,134	16	0.0%	\$	542 \$		2,569	\$ 866	33.7%	892	18,930	892	4.7%	1,014	0.122	12,60
Energy Solutions for Business	Energy Management	-	25	-	0.0%	\$	85 \$		297	\$ 173	58.4%	-	801	-	0.0%	-	-	-
	Engineered Solutions	-	-	-	N/A	\$	88 \$		128		135.2%	-	-	-	0.0%	-	-	-
Total Business		16	95,204	16	0.0%	\$ 1	,084 \$		6,216	\$ 1,972	31.7%	892	21,822	892	4.1%	1,014	0.122	12,60
	HPwES	-	N/A	-	N/A	\$	-	N/A		\$ -	N/A	-	N/A	-	N/A	-	-	-
NA. 14: Fa : l *	Direct Install	-	N/A	-	N/A	\$	-	N/A		\$ -	N/A	-	N/A	-	N/A	-	-	-
Multi-Family*	Prescriptive/Custom*	-	N/A	-	N/A	\$	-	N/A		\$ -	N/A	-	N/A	-	N/A	-	-	-
	Engineered Solutions	-	N/A	-	N/A	\$	-	N/A		\$ -	N/A	-	N/A	-	N/A	-	-	-
	Subtotal Multi-Family	-	1,060	-	0.0%	\$	19 \$		549	\$ 40	7.3%	-	968	-	-	-	-	-
Other Programs																		
Home Optimization & Peak Demand Reduction		N/A	N/A	N/A	N/A	N/A		N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Total Other		-	-		-	\$	- \$		- ;	\$ -	\$ -	-		\$ -	\$ -	-	-	-
Double Total		F 533	176 024	F 022	2.20/	ć	000 6	41	E 072	¢ 4.44C	27 20/	4.045	22.047	0.503	36.00/	4 500	2.645	20.20
Portfolio Total		5,533	176,821	5,822	3.3%	1 3 1	L,906 \$	1:	5,072	\$ 4,116	27.3%	4,045	33,017	8,592	26.0%	4,529	3.645	28,2

¹ Subprograms provide relevant forecasts as included in the Company's approved EE/PDR Plans. Program delivery elements are generally listed as categories for informational purposes only.

3

² Annual Forecasted Program Costs reflect values anticipated in Board-approved Utility EE/PDR proposals and may incorporate budget adjustments as provided for in the June 10, 2020 Board Order.

³ Quick Home Energy Check-Up and Behavioral Program costs in PY1 are supported by merger funding. For consistency with the Company's approved plan, the costs and participation counts for projects funded this way are excluded from the table above. Savings from these programs is included in this report as permitted by the June 10th Board Order.

⁴ The participant definition for the Prescriptive/Custom component of the Energy Solutions for Business program as agreed upon by the joint utilities represents the count of projects while the forecast established in ACE's filed plan represents the count of measures.

Energy Efficiency and PDR Savings Summary

For Period Ending PY22Q2

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		Partic	ipation	Incentive Expend Rebates and Low/		Ex Ante Energy Savings			
		А	В	С	D	E	F		
		Reported Particip	oation Number YTD	Reported Incentiv	e Costs YTD (\$000)	Reported Retail Energy Savings YTD (MWh)			
Residential Programs	Sub Program	LMI	Non-LMI or Unverified	LMI	Non-LMI or Unverified	LMI	Non-LMI or Unverified		
	HVAC	TBD	TBD	TBD	TBD	TBD	TBD		
Efficient Products	Food Banks	TBD	N/A	TBD	N/A	TBD	N/A		
	Others	TBD	TBD	TBD	TBD	TBD	TBD		
	Home Performance with Energy Star ¹	TBD	TBD	TBD	TBD	TBD	TBD		
Existing Homes	Quick Home Energy Check-Up	TBD	TBD	TBD	TBD	TBD	TBD		
	Moderate Income Weatherization	TBD	N/A	TBD	N/A	TBD	N/A		
Home Energy Education & Management	Behavioral	TBD	TBD	TBD	TBD	TBD	TBD		
Total Residential		TBD	TBD	TBD	TBD	TBD	TBD		
Multi Family	HPwES	TBD	TBD	TBD	TBD	TBD	TBD		
Multi-Family	Direct Installation/MF QHEC	TBD	TBD	TBD	TBD	TBD	TBD		
Other Programs									
Home Optimization & Peak	Demand Reduction	TBD	TBD	TBD	TBD	TBD	TBD		
Total Other		TBD	TBD	TBD	TBD	TBD	TBD		
Portfolio Total		TBD	TBD	TBD	TBD	TBD	TBD		
Supportive Costs Outside Portfolio				TBD	TBD				

¹ Income-qualified customers are directed to participate through the Comfort Partners or Moderate Income Weatherization programs.

2/28/2022

Energy Efficiency and PDR Savings Summary

For Period Ending PY22Q2

TOT I CHOOLEHOING I											
		Partici	Participation				(Customer st financing)	Ex Ante Energy Savings			
			В		С		D	E	F		
		Reported Particip	Reported Participation Number YTD			e Cost	s YTD (\$000)	Reported Annual Retail Energy Savings YTD (MWh)			
		Small	Large		Small		Large	Small	Large		
Business Programs	Sub-Program	Commercial	Commercial	Commercial Commercial			_	Commercial	Commercial		
C&I Direct Install	Direct Install	0	N/A		0		N/A	0	N/A		
France Calutions for	Prescriptive/Custom	15	1	\$	216	\$	38	725	167		
Energy Solutions for	Energy Management	0	0	\$	-	\$	-	0	0		
Business	Engineered Solutions	0	0	\$	-	\$	-	0	0		
Total Business		15	1	\$	216	\$	38	725	167		
Mariti Familia	Prescriptive/Custom	0	0	\$	-	\$	-	0	0		
Multi-Family	Engineered Solutions	0	0	\$	-	\$	-	0	0		
Other Programs											
Home Optimization & Pe	ak Demand Reduction	N/A	N/A		N/A	N/A		N/A	N/A		
Total Other		N/A	N/A		N/A		N/A	N/A	N/A		
Portfolio Total		15	1	\$	216	\$	38	725	167		
Supportive Costs Outside Portfolio					-		-				

2/28/2022

In the Matter of the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism and Other Related Relief for Plan Years One Through Three BPU Docket No. EO20090621

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