



Deborah M. Franco, Esq.
VP/Rates, Regulatory & Sustainability

520 Green Lane
Union, NJ 07083
T: (908) 662-8448
F: (908) 662-8496
dfranco@sjindustries.com

January 31, 2022

VIA ELECTRONIC MAIL

Honorable Aida Camacho-Welch, Secretary of the Board
Board of Public Utilities
44 S. Clinton Ave., 9th Floor
P.O. Box 350
Trenton, NJ 08625-0350

**Re: In The Matter Of the Petition of Elizabethtown Gas Company For Authority to
Extend the Term of Energy Efficiency Programs with Certain Modifications and
Approval of Associated Cost Recovery Mechanism BPU Docket No. GO18070682.**

Dear Secretary Camacho-Welch:

Enclosed for filing is the Elizabethtown Gas Company ("Elizabethtown" or "Company") quarterly behavioral reporting data as required by the Board Order in the above referenced proceeding.

Due to the pandemic, and in accordance with the New Jersey Board of Public Utilities ("BPU") March 19, 2020 and May 20, 2020 Orders issued in BPU Docket No. EO20030254, hard copies are not being provided at this time, but can be provided at a later time, if needed.

Respectfully yours,

A handwritten signature in dark ink, appearing to read "Deborah M. Franco".

Deborah M. Franco

DMF/adh

Key Program Metrics	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
Num Unique Customers in Program	155,658	155,480	155,302	155,124	154,949	154,774						
Total Monthly Opt-Outs	8	1	25	5	1	0						
Cumulative Opt-Outs	0	9	34	39	40	40						
Monthly Savings	94,021.00	166,045.00	158,359.00	116,583.00	71,378.00	15,532.00						
Monthly Savings (Cumulative)	1,546,259.72	1,712,305.00	1,870,664.00	1,987,247.00	2,058,625.00	2,074,157.00						
Savings % (for the month)	0.36%	0.74%	0.79%	0.91%	0.95%	0.63%						
# of Print Reports Sent	141,354	139,149	97,727	-	-	-						
# of Print Reports Sent (Cumulative)	418,648	557,797	655,524	655,524	655,524	655,524						
# of Email Reports Sent	95,365	94,244	73,780	136,540	7,737	160,127						

Web Metrics	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21
Open Rate	N/A	N/A	N/A	N/A	N/A	27.64%						
Click Rate	N/A	N/A	N/A	N/A	N/A	0.62%						
Total Monthly Opt-Outs	N/A	N/A	N/A	N/A	N/A	0						
Cumulative Opt-Outs	N/A	N/A	N/A	N/A	N/A	0						

**IN THE MATTER OF THE PETITION OF PIVOTAL UTILITY HOLDINGS, INC. d/b/a
ELIZABETHTOWN GAS FOR AUTHORITY TO EXTEND THE TERM OF ENERGY EFFICIENCY
PROGRAMS AND APPROVAL OF ASSOCIATED COST RECOVERY MECHANISM
BPU DOCKET NO. GO18070682**

SERVICE LIST

Thomas Kaufmann
Elizabethtown Gas Company
520 Green Lane
Union, NJ 07083
tkaufmann@sjindustries.com

Deborah M. Franco, Esq.
SJI
520 Green Lane
Union, NJ 07083
dfranco@sjindustries.com

Dominick DiRocco
SJI Utilities
1 South Jersey Place
Atlantic City, NJ 08401
ddiocco@sjindustries.com

Ben Goldstein
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Ben.Goldstein@bpu.nj.gov

Bart Kilar
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Bart.Kilar@bpu.nj.gov

Stacy Peterson
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Stacy.Peterson@bpu.nj.gov

Hanaa Rohman
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Hanaa.Rohman@bpu.nj.gov

Kurt Lewandowski
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625
klewando@rpa.nj.gov

Susan Potanovich
Elizabethtown Gas Company
520 Green Lane
Union, NJ 07083
spotanovich@sjindustries.com

Stefany Graham
SJI Utilities
1 South Jersey Place
Atlantic City, NJ 08401
sgraham@sjindustries.com

Rachel Boylan
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Rachel.Boylan@bpu.nj.gov

Mahogany Hall
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Mahogany.Hall@bpu.nj.gov

Paul Lupo
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Paul.Lupo@bpu.nj.gov

Earl Pierce
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Earl.Pierce@bpu.nj.gov

Stefanie A. Brand
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625
smassey@rpa.nj.gov

Brian Lipman, Litigation Manager
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625
blipman@rpa.nj.gov

Frank Vetri
Elizabethtown Gas Company
520 Green Lane
Union, NJ 07083
fvetri@sjindustries.com

Maureen Minkel
SJI Utilities
1 South Jersey Place
Atlantic City, NJ 08401
mminkel@sjindustries.com

Robert Brabston
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Robert.Brabston@bpu.nj.gov

Sherri Jones
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Sherri.Jones@bpu.nj.gov

Kelly Mooij
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Kelly.Mooij@bpu.nj.gov

Stacy Richardson
Board of Public Utilities
44 South Clinton Avenue
3rd Floor, Suite 314
P.O. Box 350
Trenton, NJ 08625-0350
Stacy.Richardson@bpu.nj.gov

Maura Caroselli
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625
mcaroselli@rpa.nj.gov

Felicia Thomas-Friel
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625
fthomas@rpa.nj.gov

**IN THE MATTER OF THE PETITION OF PIVOTAL UTILITY HOLDINGS, INC. d/b/a
ELIZABETHTOWN GAS FOR AUTHORITY TO EXTEND THE TERM OF ENERGY EFFICIENCY
PROGRAMS AND APPROVAL OF ASSOCIATED COST RECOVERY MECHANISM
BPU DOCKET NO. GO18070682**

SERVICE LIST

Michael Beck, DAG
Dept. of Law & Public Safety
Richard J. Hughes Justice Complex
Public Utilities Section
25 Market Street, P.O. Box 112
Trenton, NJ 08625
Michael.Beck@law.njoag.gov

Isaac Gabel-Frank
Gabel and Associates, Inc.
417 Denison Street
Highland Park, NJ 08904
Isaac@gabelassociates.com

Matko Ilic, DAG
Dept. of Law & Public Safety
Richard J. Hughes Justice Complex
Public Utilities Section
25 Market Street, P.O. Box 112
Trenton, NJ 08625
Matko.Ilic@law.njoag.gov

Robert J. Henkes
Henkes Consulting
7 Sunset Road
Old Greenwich, CT 06870
rhenkes@optonline.net

Pamela Owen
Department of Law & Public Safety
Division of Law
124 Halsey Street
P.O. Box 45029
Newark, NJ 07101
Pamela.Owen@law.njoag.gov