

## Camacho, Aida (BPU)

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**From:** Dan Edwards <Dedwards@transtechindustries.com>  
**Sent:** Thursday, May 20, 2021 12:36 PM  
**To:** Secretary, BPUBoard (BPU)  
**Subject:** [EXTERNAL] Comments regarding Docket number QO 20020184 Solar Succession Program from Daniel J. Edwards president Kinsley's Landfill, Inc. Sewell NJ 856-816-8731

Dear Ms Camacho,

I am writing to advocate for the continued inclusion of utilities in the New Jersey Solar Program. Many would agree that the most realistic way for New Jersey to achieve its clean energy goals is to maximize all proven approaches to solar development, including bringing the State's electric distribution companies (EDC) into the market to grow the grid supply solar sector.

There is a need for utilities to be involved and contribute in order to meet the proposed MW targets. Historically, landfills, brownfields, and public facilities have been difficult to develop and remain an underserved market segment. Additionally, New Jersey's grid supply market is underdeveloped. Approximately 20% is grid supply compared with other leading solar states that have over 60% grid supply solar.

We believe that tapping into the EDCs' unique capabilities (experience, technical expertise, transparency) will significantly improve the probability of achieving the state's solar goals. Only about 20% of the State's solar capacity is grid supply, which is among the lowest percentage among the leading solar states in the country, where on average 60% of solar generating capacity is grid supply.

The utility is needed in this market, and we are advocating for the utility to continue to develop landfill, brownfield and public facility solar as part of the Solar 4 All® Program and contribute to the reduction of greenhouse gas emissions.

### ***Benefits provided:***

- PSE&G has supported NJ based, owned and operated solar providers since 2008, contributing to a portion of the over 6,000 solar jobs in the state.
- PSE&G can support both direct and indirect solar job growth during the COVID-19 recovery period and beyond.
- Stability
  - The utility provides stability for the solar market and solar service providers.

- The utility can contribute by addressing the most underserved segments of the solar market.
- The utility can provide transparency in pricing, detailed reporting, high degree of control, and line of sight of investment that the others cannot.
  
- Partnership with the solar community
  - By not having utility involvement, there is a risk they will not be in step or in tune with the needs and requirements of the industry. As an active participant they will be better positioned to serve the industry and the goals of the EMP.
- Solar 4 All® has built 158MW of landfill, brownfield, rooftop, and pole attached solar
- Solar Loan has financed over 145MW of commercial, residential and brownfield solar

Respectfully yours,

Daniel J Edwards

Kinsley's Landfill Inc.