



520 Green Lane  
Union, NJ 07083

T: (908) 662-8448  
F: (908) 662-8496

dfranco@sjindustries.com

Deborah M. Franco, Esq.  
VP/Rates, Regulatory & Sustainability

April , 27, 2021

Aida Camacho-Welch, Secretary  
New Jersey Board of Public Utilities  
44 South Clinton Avenue, 9<sup>th</sup> Floor  
P.O. Box 350  
Trenton, NJ 08625-0350

**Re: In the Matter of the New Jersey Board of Public Utilities Response to the  
COVID-19 Pandemic  
Docket No. AO20060471**

Dear Secretary Camacho-Welch:

Pursuant to the Board's Order dated July 2, 2020 in the above-referenced matter, enclosed please find Elizabethtown Gas Company's Quarterly Report for period ending March, 2021. The Company reserves its rights to adjust the cost/savings categories in the future to address evolving pandemic conditions as they arise.

Due to the pandemic, and in accordance with the New Jersey Board of Public Utilities ("BPU") March 19, 2020 and May 20, 2020 Orders issued in BPU Docket No. EO20030254, hard copies are not being provided at this time, but can be provided at a later time, if needed.

Should you have any questions, please feel free to contact me directly.

Respectfully yours,

A handwritten signature in black ink that reads "Deborah M. Franco".

Deborah M. Franco

DMF:/adh

Enclosure

cc: Felicia Thomas-Friel, Esq.  
Stacy Peterson  
Brian Lipman  
Bob Brabston  
Stefanie Brand  
Deborah M. Franco  
John Houseman

**Elizabethtown Gas Company  
Estimated COVID impact  
As of March 2021  
Incremental Costs/(Savings)\***

Description	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21 Total
Uncollectible Expense	1,710,210	1,924,341	3,224,466	2,097,162	564,165	470,591	(752,151)	(1,439,310)	(1,429,483)	(261,827)	81,706	808,738	1,049,845
COVID test kits			10,215					185	400		287	90	11,177
Overtime			2,773							9,099	2,154	620	(26)
Hazard pay			86,000										86,000
Masks, cleaning supplies, computer peripherals			34,076		3,028	3,812	9,511	6,910	3,485	3,874	4,212	830	18,580
Security			0		216	9,639	7,575	5,020	6,576	5,508	25,775	4,552	17,564
Parking costs in lieu of taking public transportation			1,394		400								1,794
<b>Total Incremental Costs</b>	<b>1,710,210</b>	<b>1,924,341</b>	<b>3,358,923</b>	<b>2,097,162</b>	<b>567,809</b>	<b>484,042</b>	<b>(735,065)</b>	<b>(1,427,196)</b>	<b>(1,419,022)</b>	<b>(243,347)</b>	<b>114,134</b>	<b>814,830</b>	<b>1,085,964</b>
Travel	7,220		7,367		10,888	9,400	13,387	14,762	4,497	16,807	8,348	14,796	8,535
Tradeshaw/Conference Displays & Signage	2,500				(2,462)								18
Fuel Cost Savings (net of capitalized portion)	17,425	14,624	38,182	23,410	1,941	4,807	8,029	10,153	50				118,620
CARES Act Employee Retention Credit										410,777			410,777
<b>Total Savings</b>	<b>27,145</b>	<b>14,624</b>	<b>45,549</b>	<b>23,410</b>	<b>10,347</b>	<b>14,207</b>	<b>21,416</b>	<b>24,915</b>	<b>4,547</b>	<b>427,584</b>	<b>8,348</b>	<b>14,796</b>	<b>8,535</b>
<b>Total Baseline Impact</b>	<b>1,683,065</b>	<b>1,909,717</b>	<b>3,313,374</b>	<b>2,073,751</b>	<b>557,462</b>	<b>469,835</b>	<b>(756,481)</b>	<b>(1,452,110)</b>	<b>(1,423,569)</b>	<b>(670,931)</b>	<b>105,785</b>	<b>800,033</b>	<b>1,077,428</b>
Monthly Carrying Cost	3,208	2,420	5,117	3,327	897	756	(1,217)	(2,335)	(2,290)	(1,079)	170	1,287	1,731
Compoundd Carrying Cost		2,137	5,560	11,108	14,496	15,417	16,199	15,006	12,691	10,415	9,354	9,539	10,844
<b>Total Carrying Cost</b>	<b>3,208</b>	<b>4,557</b>	<b>10,677</b>	<b>14,435</b>	<b>15,392</b>	<b>16,173</b>	<b>14,982</b>	<b>12,671</b>	<b>10,401</b>	<b>9,339</b>	<b>9,524</b>	<b>10,826</b>	<b>12,574</b>
STD interest rate	2.29%	1.52%	1.85%	1.93%	1.93%	1.93%	1.93%	1.93%	1.93%	1.93%	1.93%	1.93%	1.93%
<b>Total Deferral</b>	<b>\$1,686,272</b>	<b>\$1,914,274</b>	<b>\$3,324,051</b>	<b>\$2,088,186</b>	<b>\$572,854</b>	<b>\$486,008</b>	<b>(\$741,499)</b>	<b>(\$1,439,440)</b>	<b>(\$1,413,168)</b>	<b>(\$661,592)</b>	<b>\$115,309</b>	<b>\$810,859</b>	<b>\$1,090,003</b>
<b>Cumulative deferral</b>	<b>\$1,686,272</b>	<b>\$3,600,546</b>	<b>\$6,924,597</b>	<b>\$9,012,783</b>	<b>\$9,585,638</b>	<b>\$10,071,645</b>	<b>\$9,330,147</b>	<b>\$7,890,707</b>	<b>\$6,477,539</b>	<b>\$5,815,947</b>	<b>\$5,931,257</b>	<b>\$6,742,116</b>	<b>\$7,832,119</b>

\*The Company reserves its rights to adjust the cost/savings categories in the future to address evolving pandemic conditions as they arise.





**Elizabethtown Gas Company**  
**AR Reserve Analysis - 2017 - 2021**  
**Uncollectible History**

	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20
Monthly Expense per G/L	100,935	105,169	164,777	414,787	(194,499)	529,871	452,361	1,928,038	2,142,170	3,442,295	2,314,990	781,994	688,420	(534,322)	(1,221,482)	(1,211,655)
3 Year Average Expense								217,829	217,829	217,829	217,829	217,829	217,829	217,829	217,829	217,829
<b>COVID Impact</b>								<b>1,710,210</b>	<b>1,924,341</b>	<b>3,224,466</b>	<b>2,097,162</b>	<b>564,165</b>	<b>470,591</b>	<b>(752,151)</b>	<b>(1,439,310)</b>	<b>(1,429,483)</b>

**Elizabethtown Gas Company**  
**AR Reserve Analysis - 2017 - 2021**  
**Uncollectible History**

	Dec-20	Jan-21	Feb-21	Mar-21	Total	
Monthly Expense per G/L	(43,999)	299,534	1,026,566	1,267,674	10,880,225	
3 Year Average Expense	217,829	217,829	217,829	217,829	2,831,774	
<b>COVID Impact</b>	<b>(261,827)</b>	<b>81,706</b>	<b>808,738</b>	<b>1,049,845</b>	<b>8,048,451</b>	- check

**STATE OF NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

**I/M/O New Jersey Board of Public Utilities  
Response to the COVID-19 Pandemic**

:  
:  
:  
:  
:  
:  
:

**BPU Docket No. AO20060471**

**VERIFICATION  
JOHN HOUSEMAN**

John Houseman, upon his oath, deposes and says:

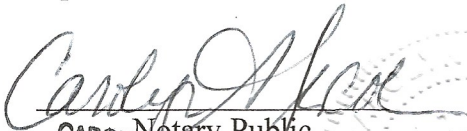
1. I am of full age. I am Director, Accounting, of South Jersey Industries (“SJI”). SJI is the parent company of Elizabethtown Gas Company (“ETG”), a regulatory public utility in the State of New Jersey (SJI and ETG collectively referred to hereafter as the “Company”).

2. I offer this verification in support of the Company’s compliance with the New Jersey Board of Public Utilities’ COVID-19 Pandemic Order in BPU Docket No. AO16030196 (the “Order”).

3. The Company has met the requirements contained in the Order as of March 31, 2021.

  
\_\_\_\_\_  
John Houseman  
Director

Sworn to and subscribed  
before me this 27<sup>th</sup> day of  
April 2021

  
\_\_\_\_\_  
Notary Public  
CAROLYN A. JACOBS

NOTARY PUBLIC OF NEW JERSEY

My Commission Expires October 28, 2023

