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October 30, 2020

#### VIA ELECTRONIC MAIL

Honorable Aida Camacho-Welch, Secretary of the Board Board of Public Utilities 44 S. Clinton Ave., 9th Floor P.O. Box 350 Trenton, NJ 08625-0350

Re: In The Matter Of the Petition of Elizabethtown Gas Company For Authority to Extend the Term of Energy Efficiency Programs with Certain Modifications and Approval of Associated Cost Recovery Mechanism BPU Docket No. GO18070682

Dear Secretary Camacho-Welch:

Enclosed for filing is the Elizabethtown Gas Company ("Elizabethtown" or "Company") monthly and quarterly data as required by the Board Order in the above referenced proceeding.

Please contact the undersigned at (908) 662-8448 if you have questions or require further information.

Due to the pandemic, and in accordance with the New Jersey Board of Public Utilities ("BPU") March 19, 2020 and May 20, 2020 Orders issued in BPU Docket No. EO20030254, hard copies are not being provided at this time, but can be provided at a later time, if needed.

Respectfully yours,

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Deborah M. Franco

DMF/adh Enclosure

cc: Service List (via electronic)

FLIZABETHTOWN	LCAS COMPANY
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# Elizabethtown Gas Quarterly Energy Efficiency Report

## 2020

2020																
FTE Reporting		1st Qu			2nd Quarter					uarter		4th Quarter				
	JAN	FEB	MAR	TTL	APR	MAY	JUN	TTL	JUL	AUG	SEP	TTL	OCT	NOV	DEC	TTL
FTEs	2	2	2	6	2	2	2	6	2	2	2	6				0
Contract FTEs	0	0	0	0	0	0	0	0	0	0	0	0				0
Total FTEs	2	2	2	6	2	2	2	6	2	2	2	6	0	0	0	0
Program Participants		1st Qu	arter		2nd Quarter				3rd Q	uarter		4th Quarter				
Residential Rebates	JAN	FEB	MAR	TTL	APR	MAY	JUN	TTL	JUL	AUG	SEP	TTL	ОСТ	NOV	DEC	TTL
Furnace	37	25	32	94	45	28	23	96	11	19	12	42				0
Boiler	1	1	5	7	3	2	1	6	1	0	0	1				0
Water Heater	6	8	10	24	9	6	11	26	4	5	7	16				0
Boiler/WH Combo	5	9	9	23	13	16	5	34	5	6	4	15				0
Furnace/WH Combo	2	1	4	7	5	1	3	9	0	2	1	3				0
Total Rebates	51	44	60	155	75	53	43	171	21	32	24	77	0	0	0	0
New Program Offers	JAN	FEB	MAR	TTL	APR	MAY	JUN	TTL	JUL	AUG	SEP	TTL	ОСТ	NOV	DEC	TTL
Weatherization Income Qualified	16	0	6	22	0	0	0	0	0	0	1	1				0
Home Energy Assessment	0	214	52	266	0	0	0	0	0	0	0	0				0
Home Energy Report (Opower)	154,330	153,708	153,708	153,708	0	0	0	0	0	0	0	0				0
Steam Trap Survey/Repair	0	0	0	0	0	0	1	1	0	0	0	0				0
Total New Offer Participants	154,346	153,922	153,766	153,996	0	0	1	1	0	0	1	1	0	0	0	0
Overall Program Expenditures		1st Quarter	- Revised			2nd Qı	uarter		3rd Quarter				4th Quarter			
O&M Expenditures	JAN	FEB	MAR	TTL	APR	MAY	JUN	TTL	JUL	AUG	SEP	TTL	OCT	NOV	DEC	TTL
Labor	\$12,347	\$9,319	\$10,479	\$32,146	\$10,014	\$6,868	\$6,064	\$22,946	\$6,718	\$7,605	\$4,387	\$18,710				\$0
Customer Education, Outreach	\$17,153	\$3,658	\$11,361	\$32,172	\$2,810	\$12,310	\$5,625	\$20,745	\$0	\$2,250	\$13,550	\$15,800				\$0
Program Evaluation	\$200	\$0	\$721	\$921	\$2,844	\$0	\$4,789	\$7,632	\$0		\$45,203	\$45,203				\$0
Total O&M	\$29,700	\$12,977	\$22,562	\$65,239	\$15,667	\$19,178	\$16,477	\$51,323	\$6,718	\$9,855	\$63,141	\$79,714	\$0	\$0	\$0	\$0
Program Expenditures	JAN	FEB	MAR	TTL	APR	MAY	JUN	TTL	JUL	AUG	SEP	TTL	OCT	NOV	DEC	TTL
Rebates, Grants, Incentives	\$8,800	\$12,850	\$11,550	\$33,200	\$15,250	\$20,600	\$14,700	\$50,550	\$14,025	\$5,450	\$8,350	\$27,825				\$0
Rebate Processing	\$150	\$300	\$150	\$600	\$150	\$150	\$150	\$450	\$150	\$150	\$700	\$1,000				\$0
Home Energy Assessments	\$0	\$39,565	\$9,070	\$48,635	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				\$0
Home Energy Assessments Admin Fees	\$0	\$24,000	\$12,000	\$36,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				\$0
Home Weatherization for Income Qualified	\$79,700	\$0	\$27,330	\$107,030	\$0	\$0	\$0	\$0	\$0	\$0	\$11,209	\$11,209				\$0
HW for IQC Administrative Fees	\$7,970	\$0	\$2,733	\$10,703	\$0	\$0	\$0	\$0	\$0	\$0	\$1,121	\$1,121				\$0
Home Energy Report - Opower	\$0	\$0	\$136,357	\$136,357	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				\$0
Steam Trap Survey/Repair	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				\$0
Total Program Expenditures	\$96,620	\$76,715	\$199,190	\$372,525	\$15,400	\$20,750	\$14,850	\$51,000	\$14,175	\$5,600	\$21,380	\$41,155	\$0	\$0	\$0	\$0
Total Overall Program Expenditures	\$126,320	\$89,692	\$221,752	\$437,764	\$31,067	\$39,928	\$31,327	\$102,323	\$20,893	\$15,455	\$84,520	\$120,868	\$0	\$0	\$0	\$0
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## IN THE MATTER OF THE PETITION OF PIVOTAL UTILITY HOLDINGS, INC. d/b/a ELIZABETHTOWN GAS FOR AUTHORITY TO EXTEND THE TERM OF ENERGY EFFICIENCY PROGRAMS AND APPROVAL OF ASSOCIATED COST RECOVERY MECHANISM **BPU DOCKET NO. GO18070682**

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