

New Jersey Community Solar Energy Pilot Program Program Year 2 Application Form

Section A: Application Form Requirements, Instructions, Terms and Conditions

The following Application Form is intended only for entities submitting a community solar project for consideration by the New Jersey Board of Public Utilities (“Board” or “BPU”). Projects selected by the Board will be approved for participation in the Community Solar Energy Pilot Program, pursuant to the rules at N.J.A.C. 14:8-9.

This Application Form is valid only for the following Program Year and Application Period:

Program Year 2, Application Period 1

Application Period Opens: Staff will inform stakeholders once the online application portal is open. The online application portal will open no later than December 31, 2020.

Application Period Closes: Friday, February 5, 2021 at 5:00 P.M. EST

I. Minimum Qualification Requirements

The Community Solar Energy Pilot Program is open to projects that meet the following minimum requirements, and the full requirements defined in N.J.A.C. 14:8-9 (available for reference at the following link: [http://njcleanenergy.com/files/file/R_2019%20d_021%20\(51%20N_J_R_%20232\(a\)\).pdf](http://njcleanenergy.com/files/file/R_2019%20d_021%20(51%20N_J_R_%20232(a)).pdf)).

1. The proposed community solar project must be located in the electric service territory of an Electric Distribution Company (“EDC”) in the State of New Jersey.
2. Existing solar projects may not apply to requalify as a community solar project. An existing solar project, as defined in N.J.A.C. 14:8-9.2, means a solar project having begun operation and/or been approved by the Board for connection to the distribution system prior to February 19, 2019. Projects having received a subsection (t) conditional certification from the Board prior to February 19, 2019 should refer to section B. XIII. Special Authorizations and Exemptions for additional information.
3. The Board will not consider Applications for EDCs to develop, own, or operate community solar project(s).
4. The Board will not consider Applications for projects sited on preserved farmland, as defined in N.J.A.C. 14:8-9.2.
5. The Board will not consider Applications for projects exceeding the capacity limit for individual community solar projects, set at 5 MWdc as defined in N.J.A.C. 14:8-9.4(g).

II. Instructions for Completing the Community Solar Energy Pilot Program Application Form

1. Applications **must** be submitted via a dedicated online application process. Staff will provide further details on how to submit an Application online upon the opening of the online application process. The online application process will reflect the exact questions and requirements laid out



in this Application Form. This PDF Application Form is being provided to allow Applicants to develop their Applications; **do not** submit an Application using this PDF Application Form. Any Application submitted using this PDF Application Form rather than the dedicated online application process will not be considered.

2. Each solar project applying to participate in the Community Solar Energy Pilot Program requires the submission of an individual Application Form. **Do not apply for more than one (1) project per Application Form.** There is no limit to the number of Application Forms that can be submitted by any one Applicant (see the definition of an “Applicant” in section A. III. Terms and Conditions).
3. **Do not submit the same project (same Applicant name and project site) multiple times or with various sizes.**
4. All questions are required to be answered, unless explicitly marked as optional. All attachments are required, unless explicitly marked as optional. All attachments must be submitted with the Application Form via the online application process, therefore forming a complete application package.
5. Do not in any way amend, edit, or otherwise change the questions or format of this application form.
6. Original signatures on all forms and certifications of this Application Form are required. The certifications contained in section C must be notarized and may not be modified. More information on how to submit electronic certifications will be provided upon the release of the online application process.
7. Attachments must be submitted as part of the Application Form via the online application process. The Board will not accept documentation sent directly to the Board.

III. Terms and Conditions

General Terms and Conditions

1. The “Applicant” is defined as the entity that submits the Community Solar Energy Pilot Program Application Form (for example, an Applicant may be a project developer, project owner, project operator, property owner, contractor, installer, or agent thereof).
Prior to completing the Application Form, the Applicant must carefully review the rules at N.J.A.C. 14:8-9, and any other rules, regulations, and codes applicable to the design, construction, and operation of a community solar project in New Jersey. All Applications must be in compliance with all local, state and federal rules, regulations and laws. Furthermore, submission of an Application Form does not obviate the need for compliance with all applicable local, state, and federal laws and regulations at any time during the design, construction, operation, and decommissioning of a community solar project including, but not limited to, regulations by commissions such as the New Jersey Highlands Council and the New Jersey Pinelands Commission.
2. By submitting an Application, the Applicant acknowledges notice on behalf of all project participants that the information included in the Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47:1A-1 et seq. Aggregated information may be used by the



Board and/or other state, federal, county, regional or local agencies in reports and evaluations, and the geographic location may be used to update Geographic Information System (“GIS”) mapping. Applicants must identify sensitive and trade secret information that they wish to keep confidential by submitting them in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3 (see “Submission of Confidential Information). Furthermore, the Applicant understands that the list of approved community solar projects will be published on the Board of Public Utilities website.

3. Amendments or supplements to the Community Solar Energy Pilot Program Application Form will be made available via the New Jersey Clean Energy Program (“NJCEP”) website at www.njcleanenergy.com. This Application Form may be modified for future Application Periods at any time without prior notification.

Evaluation of Applications and Approval of Projects

4. Only Applications that are administratively complete by the close of the Application Period will be considered for participation in the Community Solar Energy Pilot Program during that Program Year. An application will be deemed administratively complete if: 1) All questions are completed, except those explicitly marked as optional, 2) All required attachments are included (see Appendix B for a checklist of required attachments), and 3) All required signatures are included. Applicants will be notified if an Application is deemed administratively incomplete. An incomplete Application may be amended and resubmitted during the next Pilot Program Application Period without advantage or disadvantage, so long as it conforms to the requirements of that Application Period. In the event that any required information or attachment is missing, the Application will be deemed incomplete and will not be scored.
5. Only Applications that are submitted via the online application process will be considered for participation in Program Year 2 (“PY2”) of the Pilot Program.
6. Any Application that contains factually incorrect information will be eliminated from consideration.
7. The Applicant may be required to supplement the information provided in the Application Form upon request from the Board or Board Staff.
8. Following the close of the Application Period, each Application will be reviewed and evaluated by a dedicated Evaluation Committee.
9. In reviewing each application, Board Staff may consult with the New Jersey Department of Environmental Protection (“NJDEP”), the New Jersey Department of Agriculture, or other state agencies and consultants as are relevant to the Application. Any information marked and submitted as confidential will be treated as such by the receiving agency, and used for the sole purpose of evaluation.
10. **Board Staff may reject Applications that are incomplete at the close of the Application Period, that are not in compliance with the rules and regulations established in N.J.A.C. 14:8-9, or that do not meet a minimum standard for selection, as set forth in this Application Form.**
11. The criteria for evaluation of Applications are presented in Appendix C (Evaluation Criteria). Projects must score a minimum 50 points total in order to be considered for participation in the



Community Solar Energy Pilot Program. Projects that score above 50 points will be presented to the Board for approval for participation in the Community Solar Energy Pilot Program in order, starting with the highest-scoring project and proceeding to the lowest-scoring project, and until the allocated program capacity allocated for that Program Year to each EDC service territory. The last project to be selected by the Board will be granted conditional approval for its full capacity (i.e. no project capacity will be cut off).

The allocated program capacity for Program Year 2 is **150 MWdc**. At least 40% of program capacity (i.e. at least 60 MW) will be allocated to Low and Moderate Income (“LMI”) projects. The Board may, at its discretion, award up to 10% over or under this 150 MWdc capacity limit.

The EDC service territory breakdown of capacity for PY2 is as follows:

EDC	% of retail sales	PY2 Allocated Capacity
Atlantic City Electric (“ACE”)	12.35%	18.525
Jersey Central Power & Light (“JCP&L”)	28.86%	43.29
Public Service Electric & Gas (“PSE&G”)	56.87%	85.305
Rockland Electric Company (“RECO”)	1.92%	2.88
Total	100%	150

- The Board may elect not to select projects in an EDC service territory if the number of Applications submitted is insufficient to provide adequate competition. In that event, the Board may allow the unused capacity to be reallocated to another EDC territory.

Milestones and Follow-Up for Approved Projects

- Should the proposed community solar project be approved by the Board for participation in the Community Solar Energy Pilot Program, such approval will be contingent on the project being constructed and operated as proposed in its Application. Applicants may not change the location or characteristics of selected projects.

Furthermore, pursuant to the rules at N.J.A.C. 14:8-9.3(c), approved projects are expected to begin construction within 6 months of their approval by the Board, and are expected to become fully operational within 12 months of their approval by the Board. Extensions may be granted by Board Staff at its discretion, based on its assessment of the specific circumstances of each project approved.

Please note: the Board proposed an amendment to the Pilot Program rules, which, if approved, would eliminate the deadline to begin construction, establish a requirement that approved projects provide quarterly progress updates, and extend the deadline to become fully operational from 12 to 18 months. Additionally, Staff would be able to grant one, six-month extension; further extensions would need to be requested from the Board via a petition. If approved, these rule amendments will apply to all community solar projects granted conditional approval to participate in the Pilot Program. This note is for informational purposes only. Applicants must be



prepared to construct their projects in accordance with the existing timelines in the current rules at N.J.A.C. 14:8-9.3(c).

In order to monitor compliance, approved projects will be required to submit updates to the Board:

- a. Prior to the beginning of construction, the Applicant must provide evidence that commitments in the following categories have been met: project location, community and environmental justice engagement, other benefits.
- b. Prior to applying for permission to operate (“PTO”), the Applicant must provide evidence that commitments in the following categories have been met: siting (other than location), all permits received.
- c. Prior to applying to the EDC for allocation of bill credits, the Applicant must provide evidence that commitments in the following categories have been met: product offering, subscriber type, geographic limit within EDC service territory.

If the approved project fails to be completed as proposed in the Application, and the Applicant fails to remedy the failure or provide an equivalent modification within a reasonable timeframe, the project may be penalized up to and including a withdrawal of the permission to operate in the Community Solar Energy Pilot Program.

Incentive Eligibility

14. In order to limit regulatory uncertainty for projects applying to PY2 of the Pilot Program, the Board has determined that Applications selected as part of PY2 be eligible to register for the current Transition Incentive (“TI”) program, even if said Applications are selected after the establishment of the Successor Program, subject to projects maintaining compliance with the rules and regulations of the TI Program.

Special Considerations for Project Siting

15. Unlike Program Year 1, Applicants with ground mounted projects are not required to meet with NJDEP’s Office of Permitting and Project Navigation (“OPPN”, formerly the Office of Permit Coordination and Environmental Review, or PCER) prior to submitting an Application to the Board. Applicants may request a meeting with the OPPN to identify permits and other potential issues, but doing so is not a prerequisite in the PY2 Application process.
Exception: Applications for floating solar projects are required to meet with OPPN prior to submitting an Application. Applicants are responsible for requesting the meeting sufficiently in advance of the Application deadline to ensure that the meeting is able to occur.
16. Applicants are required to submit a complete OPPN Permit Readiness Checklist as an attachment to their Application. Applicants are not required to submit the OPPN Permit Readiness Checklist to OPPN prior to submitting an Application, except in the case of floating solar projects. The Evaluation Committee will submit the Checklists of shortlisted Applications directly to NJDEP prior



- to presenting the list of project scores to the Board. The Permit Readiness Checklist is available at the following link: <https://www.nj.gov/dep/pcer/introcklist.htm>.
17. Special attention should be paid when siting a project on a landfill, a brownfield, or an area of historic fill. For reference, NJDEP's *Guidance for Installation of Solar Renewable Energy Systems on Landfills in New Jersey* can be found at the following link: <https://www.nj.gov/dep/dshw/swp/solarguidance.pdf>.
 18. The Applicant should review the environmental compliance history at the proposed site and the various operations that were conducted there. Satisfaction of all outstanding NJDEP regulatory compliance obligations, if applicable, will be required prior to applying for permission to operate. The Applicant should identify any outstanding compliance and enforcement issues associated with the property on which the proposed project is to be sited and resolve them accordingly before submitting an Application, if applicable.
 19. If the proposed project is sited on Green Acres preserved open space, as defined in N.J.A.C. 14:8-9.2, or on land owned by NJDEP, the Applicant must receive special approval for the project from NJDEP prior to submitting the Application to the Board, and attach proof of approval to their application package (see section B. VII. Community Solar Facility Siting).

Special Considerations for Government Entity Applicants

20. Specific exemptions are identified throughout the Application Form which apply only if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals ("RFP"), Request for Quotations ("RFQ"), or other bidding process. If this is the case, the Applicant must include a letter describing the proposed bidding process, and the Applicant should complete all sections of the Application Form based on the project as it will be designed in the bidding process. The Applicant must further commit to issuing said RFP, RFQ, or other bidding process within 90 days of the proposed project being approved by the Board for participation in the Community Solar Energy Pilot Program (see section B. XIII. Special Authorizations and Exemptions).
21. Alternatively, Government Entity Applicants may elect to submit an Application after issuing an RFP, RFQ, or other bidding process.
22. The Application Form has been designed to ensure that Government Entity Applicants provide the information necessary to equitably score the project against all other Applicants, and to provide contain reasonable assurances that the project will be developed. All Applicants are required to identify a project site.
23. Additionally, the Board proposed an amendment to the Pilot Program rules, which, if approved, would allow municipally-owned community solar projects to submit an application for a project that requests an exemption from the provisions at N.J.A.C. 14:8-9.10(b)(1) mandating subscriber enrollment via affirmative consent (i.e. an opt-out community solar project). Projects applying in PY2 may indicate in section B. XIII. Special Authorizations and Exemptions that they plan to utilize opt-out subscriber enrollment if the proposed rule amendment is approved by the Board. If the Application is selected but the proposed rule amendment is not approved by the Board, the

project will be required to proceed using affirmative consent (i.e. “opt-in”) subscriber enrollment rules, as currently provided for in the Pilot Program rules at N.J.A.C. 14:8-9.10(b)(1).

Submitting an Application

24. Applications must adhere to all of the following instructions for submission. Applications must be received no later than 5:00 P.M. on the date of the close of the Application Period in order to be considered.
25. Applications **must** be submitted via the dedicated online application process. Staff will provide further details on how to submit an Application online upon the opening of the online application process. The online application process will reflect the exact questions and requirements laid out in this Application Form. This PDF Application Form is being provided to allow Applicants to develop their Applications; **do not** submit an Application using this PDF Application Form.

Submission of Confidential Information

26. All Applications received will be posted to the New Jersey Clean Energy Program website, and will be available through NJBPU’s Public Document Search. The information contained in and submitted with the Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq.
27. Claimed sensitive and trade secret information that Applicants wish to keep confidential must be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3.

Questions and Further Information

28. Please address all questions pertaining to the Application Form to communitysolar@njcleanenergy.com.
29. Additional guidance and Frequently Asked Questions will be available on the NJCEP website at: <http://njcleanenergy.com/renewable-energy/programs/community-solar>.



Section B: Community Solar Energy Project Description

Project Name: _____

*This name will be used to reference the project in correspondence with the Applicant.

I. Applicant Contact Information

Applicant Company/Entity Name: _____

First Name: _____ Last Name: _____

Daytime Phone: _____ Email: _____

Applicant Mailing Address: _____

Municipality: _____ County: _____ Zip Code: _____

- Applicant is: Community Solar Project Owner Community Solar Developer/Facility Installer
 Property/Site Owner Subscriber Organization
 Agent (if agent, what role is represented) _____

II. Community Solar Project Owner

Project Owner Company/Entity Name (complete if known): _____

First Name: _____ Last Name: _____

Daytime Phone: _____ Email: _____

Mailing Address: _____

Municipality: _____ County: _____ Zip Code: _____

III. Community Solar Developer

This section, "Community Solar Developer," is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a RFP, RFQ, or other bidding process. In all other cases, this section is required.

Developer Company Name (optional, complete if applicable): _____

First Name: _____ Last Name: _____

Daytime Phone: _____ Email: _____

Mailing Address: _____

Municipality: _____ County: _____ Zip Code: _____

- The proposed community solar project will be primarily built by:
 the Developer a contracted engineering, procurement and construction ("EPC") company



If the proposed community solar project will be primarily built by a contracted EPC company, complete the following (optional, complete if known):

If the EPC company information is left blank and the proposed project is approved by the Board for participation in the Community Solar Energy Pilot Program, the Applicant must inform the Board of the information below once the EPC company becomes known.

EPC Company Name (optional, complete if applicable): _____
 First Name: _____ Last Name: _____
 Daytime Phone: _____ Email: _____
 Mailing Address: _____
 Municipality: _____ County: _____ Zip Code: _____

IV. Property/Site Owner Information

Property Owner Company/Entity Name: _____
 First Name: _____ Last Name: _____
 Daytime Phone: _____ Email: _____
 Applicant Mailing Address: _____
 Municipality: _____ County: _____ Zip Code: _____

V. Community Solar Subscriber Organization (optional, complete if known)

If this section, "Community Solar Subscriber Organization," is left blank and the proposed project is approved by the Board for participation in the Community Solar Energy Pilot Program, the Applicant must inform the Board of the information below once the Subscriber Organization becomes known.

Subscriber Organization Company/Entity Name (optional, complete if applicable): _____
 First Name: _____ Last Name: _____
 Daytime Phone: _____ Email: _____
 Mailing Address: _____
 Municipality: _____ County: _____ Zip Code: _____

VI. Proposed Community Solar Facility Characteristics

Community Solar Facility Size (as denominated on the PV panels): _____ MWdc
 *Any application for a system larger than 5 MWdc will be automatically eliminated. If awarded, projects will be held to the MWdc size indicated in this Application.

Community Solar Facility Location (Address): _____
 Municipality: _____ County: _____ Zip Code: _____
 Name of Property (optional, complete if applicable): _____



Property Block and Lot Number(s): _____

Community Solar Site Coordinates: _____ Longitude _____ Latitude

Total Acreage of Property Block and Lots: _____ acres

Total Acreage of Community Solar Facility: _____ acres

Attach a delineated map of the portion of the property on which the community solar facility will be located in PDF format. The map must be provided in color. Note: Applications may be required upon request to submit a copy of the delineated map as a design plan in drawing file format (.dwg) or as a shapefile (.shp), in order to facilitate integration with Geographic Information System (GIS) software.

EDC electric service territory in which the proposed community solar facility is located: *(select one)*

- Atlantic City Electric
- Jersey Central Power & Light
- Public Service Electric & Gas
- Rockland Electric Co.

Estimated time from Application selection to project completion* *(The Applicant should provide a good faith estimate of the date of project completion; however, this data is being collected for informational purposes only.)*: _____ (month) _____ (year)

*Project completion is defined pursuant to the definition at N.J.A.C. 14:8-9.3 as being fully operational, up to and including having subscribers receive bill credits for their subscription to the project. Projects must be fully operational within 12 months of receiving conditional approval by the Board (subject to change according to the proposed rule amendment described in the Terms and Conditions).

The proposed community solar facility is an existing project* Yes No

If "Yes," the Application will not be considered by the Board. See section B. XIII. for special provisions for projects having received a subsection (t) conditional certification from the Board prior to February 19, 2019.

*An existing project is defined in N.J.A.C. 14:8-9.2 as a solar project having begun operation and/or been approved by the Board for connection to the distribution system prior to February 19, 2019.

VII. Community Solar Facility Siting

1. The proposed community solar project has site control* Yes No

If "Yes," attach proof of site control.

If "No," the Application will be deemed incomplete.

*Site control is defined as property ownership or option to purchase, signed lease or option to lease, or signed contract for use as a community solar site or option to contract for use as a community solar site. The site control must be specific to the project in this Application, and may not be contingent on the approval of another Application submitted in PY2.



2. The proposed community solar facility is located, in part or in whole, on preserved farmland* Yes No

If “Yes,” the Application will not be considered by the Board.

*Preserved farmland is defined in N.J.A.C. 14:8-9.2 as land from which a permanent development easement was conveyed and a deed of easement was recorded with the county clerk’s office pursuant to N.J.S.A. 4:1C-11 et seq.; land subject to a farmland preservation program agreement recorded with the county clerk’s office pursuant to N.J.S.A. 4:1C-24; land from which development potential has been transferred pursuant to N.J.S.A. 40:55D-113 et seq. or N.J.S.A. 40:55D-137 et seq.; or land conveyed or dedicated by agricultural restriction pursuant to N.J.S.A. 40:55D-39.1.

3. The proposed community solar facility is located, in part or in whole, on Green Acres preserved open space* or on land owned by the New Jersey Department of Environmental Protection (NJDEP) Yes No

If “Yes,” the Applicant must attach special authorization from NJDEP for the site to host a community solar facility. The Board will not consider Applications for projects located, in part or in whole, on Green Acres preserved open space or on land owned by NJDEP, unless the Applicant has received special authorization from NJDEP and includes proof of such special authorization in the Application package.

*Green Acres preserved open space is defined in N.J.A.C. 14:8-9.2 as land classified as either “funded parkland” or “unfunded parkland” under N.J.A.C. 7:36, or land purchased by the State with “Green Acres funding” (as defined at N.J.A.C. 7:36).

4. The proposed community solar facility is located, in part or in whole, on (check all that apply):

- a landfill (see question 7 below)
- a brownfield (see question 8 below)
- an area of historic fill (see question 9 below)
- a rooftop (see question 10 below)
- a canopy over a parking lot or parking deck
- a canopy over another type of impervious surface (e.g. walkway)
- a water reservoir or other water body (“floating solar”) (see question 11 below)
- a former sand or gravel pit or former mine
- farmland* (see definition below)
- other (see question 5 below): _____

*Farmland is defined as land that has been actively devoted to agricultural or horticultural use and that is/has been valued, assessed, and taxed pursuant to the “Farmland Assessment Act of 1964,” P.L. 1964, c.48 (C. 54:4-23.1 et seq.) at any time within the ten year period prior to the date of submission of the Application.

5. If you answered “other” to question 4 above, describe the proposed site and explain why it is appropriate for siting a community solar facility:



6. The proposed community solar facility is located, in part or in whole, on land located in:

- the New Jersey Highlands Planning Area or Preservation Area
- the New Jersey Pinelands

If the project is a ground mounted project (i.e. not rooftop or canopy), and answered “Yes” to either of the options above, include a letter or other determination from the New Jersey Highlands Council or the New Jersey Pinelands Commission, as relevant, stating that the proposed project is consistent with land use priorities in the area.

7. If the proposed community solar facility is located, in part or in whole, on a landfill, provide the name of the landfill, as identified in NJDEP’s database of New Jersey landfills, available at www.nj.gov/dep/dshw/lrm/landfill.htm: _____

8. If the proposed community solar facility is located, in part or in whole, on a brownfield, has a final remediation document been issued for the property? Yes No
 If “Yes,” attach a copy of the Response Action Outcome (“RAO”) issued by a Licensed Site Remediation Professional (“LSRP”) or the No Further Action (“NFA”) letter issued by NJDEP.

9. If the proposed community solar facility is located, in part or in whole, on an area of historic fill, have the remedial investigation requirements pursuant to the Technical Requirements for Site Remediation, N.J.A.C. 7:26E-4.7 been implemented? Yes No
 Has the remediation of the historic fill been completed pursuant to the Technical Requirements for Site Remediation, N.J.A.C. 7:26E-5.4? Yes No
 If the remediation of the historic fill has been completed, attach a copy of the Response Action Outcome (“RAO”) issued by a Licensed Site Remediation Professional (“LSRP”) or the No Further Action (“NFA”) letter issued by NJDEP.

10. If the proposed community solar facility is located, in part or in whole, on a rooftop, has the Applicant verified that the roof is structurally able to support a solar system? Yes No
 If “Yes,” attach substantiating evidence.
 If “No,” the application will not be considered by the Board.

11. If the proposed community solar facility is located, in part or in whole, on a water reservoir or other water body (“floating solar”), is the facility located at a water treatment plant or sand and gravel pit that has little to no established floral and faunal resources?
 Yes No



If “Yes,” provide supporting details and attach substantiating evidence if needed.

*All proposed floating solar projects are required to meet with NJDEP’s OPPN prior to submitting an Application. Applicants are responsible for contacting NJDEP with sufficient advance notice to ensure that a meeting will occur prior to the deadline to submit an Application. Please see section VIII Permits, Question 2 for more information.

12. The proposed community solar facility is located on the property of an affordable housing building or complex Yes No

13. The proposed community solar facility is located on an area designated in need of redevelopment Yes No

If “Yes,” attach proof of the designation of the area as being in need of redevelopment from a municipal, county, or state entity.

14. The proposed community solar facility is located in an Economic Opportunity Zone, as defined by the New Jersey Department of Community Affairs (“DCA”) Yes No

If “Yes,” attach proof that the facility is located in an Economic Opportunity Zone.

*More information about Economic Opportunity Zones are available at the following link:
https://www.state.nj.us/dca/divisions/lps/opp_zones.html.

15. The proposed community solar facility is located on land or a building that is preserved by a municipal, county, state, or federal entity Yes No

If “Yes,” attach proof of the designation of the site as “preserved” from a municipal, county, or state entity, and evidence that such designation would not conflict with the proposed solar facility.

16. The proposed community solar facility is located, in part or in whole, on land that includes trees Yes No

Construction of the proposed community solar facility will require cutting down one or more trees Yes No

If “Yes,” estimated number of trees required to be cut for construction: _____

If “Yes,” estimated number of acres of trees that required to be cut for construction:

17. Are there any use restrictions at the site? Yes No

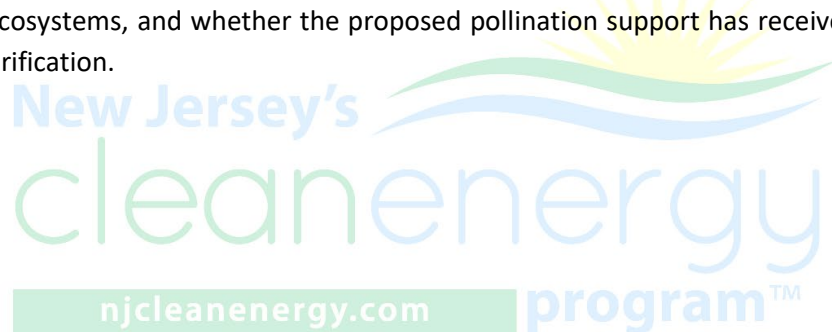
If “Yes,” explain the use restriction below and provide documentation that the proposed community solar project is not prohibited.



Will the use restriction(s) be required to be modified by variance or other means?
 Yes No

If “Yes,” explain the modification below.

18. The proposed community solar facility has been specifically designed or planned to preserve or enhance the site (e.g. landscaping, site and enhancements, pollination support, etc.) This represents site improvements beyond required basic site improvements Yes No
 If “Yes,” explain below, and provide any substantiating documentation in an attachment. Explain how the proposed site enhancements will be made and maintained for the life of the project. If implementing pollination support, explain what type of pollination support, how this support is expected to help local ecosystems, and whether the proposed pollination support has received certifications or other verification.



19. This question is for informational purposes only, and will not impact the Application’s score. The Board is interested in learning more about ways in which “dual use” projects may be implemented in the Pilot Program:

The proposed community solar facility is a “dual use” project: i.e. the project site will remain in active agricultural production throughout the life of the project (e.g. crop production under or between the panels, livestock grazing)..... Yes No

*Wildflower planting or other pollination support is not considered dual use for purposes of this question (pollination support is question 18).

If “Yes,” explain what agricultural production will be maintained on the site and will be consistent with the presence of a solar system. Provide any substantiating documentation in an attachment.



VIII. Permits

1. The Applicant has completed the NJDEP Permit Readiness Checklist, and will submit it as an attachment to this Application..... Yes No
 If “No,” the Application will be deemed incomplete. This requirement only applies to ground mounted and floating solar projects. Community solar projects located on a rooftop, parking lot, or parking structure are exempt from this requirement.

*Applicants are not required to submit the Permit Readiness Checklist to NJDEP prior to submitting an Application to the Board, except in the case of floating solar projects.

2. The Applicant has met with NJDEP’s OPPN Yes No
 If “Yes,” attach meeting notes or relevant correspondence with NJDEP’s OPPN.

* If the Applicant met with OPPN or received comments from OPPN (formerly PCER) for this project as part of the Program Year 1 Application process, and if the details of the project and the site characteristics have remained the same, those comments remain valid. Please include those comments or meeting notes as an attachment to the Application.

*A meeting with NJDEP’s OPPN is not required prior to submitting an Application. Exception: all floating solar projects are required to meet with NJDEP’s OPPN prior to submitting an Application. Applicants with a floating solar project are responsible for contacting NJDEP with sufficient advance notice to ensure that a meeting will occur prior to the deadline to submit an Application.

3. The Applicant has received all non-ministerial permits* for this project (optional) Yes No

*Receiving all non-ministerial permits is not required prior to submitting an Application.

*A non-ministerial permit is one in which one or more officials consider various factors and exercise some discretion in deciding whether to issue or deny a permit. This is in contrast to a ministerial permit, for which approval is contingent upon the project meeting pre-determined and established standards. Examples of non-ministerial permits include: local planning board authorization, use variances, Pinelands or Highlands Commission approvals, etc. Examples of ministerial permits include building permits and electrical permits.

4. Please list all permits, approvals, or other authorizations that will be needed for the construction and operation of the proposed community solar facility pursuant to local, state and federal laws and regulations. Include permits that have already been received, have been applied for, and that will need to be applied for. These include:
 - a. Permits, approvals, or other authorizations from NJDEP (i.e. Land Use, Air Quality, New Jersey Pollutant Discharge Elimination System “NJPDES”, etc.) for the property.
 - b. Permits, approvals, or other authorizations from NJDEP (i.e. Land Use, Air Quality, NJPDES, etc.) directly related to the installation and operation of a solar facility on this property.



6. The Applicant has conducted an interconnection study for the proposed system *(optional)* Yes No
 If “Yes,” include the interconnection study received from the EDC.

IX. Community Solar Subscriptions and Subscribers

1. Estimated or Anticipated Number of Subscribers *(please provide a good faith estimate or range)*:

2. Estimated or Anticipated Breakdown of Subscribers *(please provide a good faith estimate or range of the kWh of project allocated to each category)*:
 Residential: _____ Commercial: _____
 Industrial: _____ Other: _____
 (define “other”: _____)

3. The proposed community solar project is an LMI project* Yes No
 *An LMI project is defined pursuant to N.J.A.C. 14:8-9 as a community solar project in which a minimum 51 percent of project capacity is subscribed by LMI subscribers.

4. The proposed community solar project has a clear plan for effective and respectful customer engagement process. Yes No
 If “Yes,” attach evidence of experience on projects serving LMI communities or partnerships with organizations that have experience serving LMI communities.

5. The proposed community solar project will allocate at least 51% of project capacity to residential customers Yes No

6. An affordable housing provider is seeking to qualify as an LMI subscriber for the purposes of the community solar project Yes No
 If “Yes,” estimated or anticipated percentage of the project capacity for the affordable housing provider’s subscription *(provide an estimate or range)*: _____

If “Yes,” what specific, substantial, identifiable, and quantifiable long-term benefits from the community solar subscription are being passed through to their residents/tenants?



Additionally, the affordable housing provider must attach a signed affidavit that the specific, substantial, identifiable, and quantifiable long-term benefits from the community solar subscription will be passed through to their residents/tenants.

If “No,” please be aware that, if, at any time during the operating life of the community solar project an affordable housing provider wishes to subscribe to the community solar project as an LMI subscriber, it must submit a signed affidavit that the specific, substantial, identifiable, and quantifiable benefits from the community solar subscription will be passed through to its residents/tenants.

7. This project uses an anchor subscriber (*optional*) Yes No
 If “Yes,” name of the anchor subscriber (*optional*): _____
 Estimated or anticipated percentage or range of the project capacity for the anchor subscriber’s subscription: _____

8. Is there any expectation that the account holder of a master meter will subscribe to the community solar project on behalf of its tenants? Yes No
 If “Yes,” what specific, identifiable, sufficient, and quantifiable benefits from the community solar subscription are being passed through to the tenants?



Additionally, the account holder of the master meter must attach a signed affidavit that the specific, identifiable, sufficient, and quantifiable benefits from the community solar subscription will be passed through to the tenants.

If “No,” please be aware that, if, at any time during the operating life of the community solar project the account holder of a master meter wishes to subscribe to the community solar project on behalf of its tenants, it must submit to the Board a signed affidavit that the specific, identifiable, sufficient, and quantifiable benefits from the community solar subscription will be passed through to its tenants.

9. The geographic restriction for distance between project site and subscribers is: (*select one*)
 No geographic restriction: whole EDC service territory
 Same county OR same county and adjacent counties
 Same municipality OR same municipality and adjacent municipalities

Note: The geographic restriction selected here will apply for the lifetime of the project, barring special dispensation from the Board, pursuant to N.J.A.C. 14:8-9.5(a).



10. Product Offering for LMI subscribers: *(The Applicant must also complete and attach one or more product offering form(s) found in Appendix A. See Appendix A for exemptions.)*

The subscription proposed offers guaranteed or fixed savings to subscribers Yes No

If "Yes," the guaranteed or fixed savings are offered as:

- A percentage saving on the customer's annual electric utility bill
- A percentage saving on the customer's community solar bill credit
- Other: _____

If "Yes," the proposed savings represent:

- 0% - 5% of the customer's annual electric utility bill or bill credit
- 5% - 10% of the customer's annual electric utility bill or bill credit
- 10% - 20% of the customer's annual electric utility bill or bill credit
- over 20% of the customer's annual electric utility bill or bill credit

The subscription proposed offers subscribers ownership or a pathway to ownership of a share of the community solar facility Yes No

If "Yes," include proof of a pathway to ownership of a share of the community solar facility offered to the subscribers in Appendix A.

11. Product Offering for non-LMI subscribers: *(The Applicant must also complete and attach one or more product offering form(s) found in Appendix A. See Appendix A for exemptions.)*

The subscription proposed offers guaranteed or fixed savings to subscribers Yes No

If "Yes," the guaranteed or fixed savings are offered as:

- A percentage saving on the customer's annual electric utility bill
- A percentage saving on the customer's community solar bill credit
- Other: _____

If "Yes," the proposed savings represent:

- 0% - 5% of the customer's annual electric utility bill or bill credit
- 5% - 10% of the customer's annual electric utility bill or bill credit
- 10% - 20% of the customer's annual electric utility bill or bill credit
- over 20% of the customer's annual electric utility bill or bill credit

The subscription proposed offers subscribers ownership or a pathway to ownership of a share of the community solar facility Yes No

If "Yes," include proof of a pathway to ownership of a share of the community solar facility offered to the subscribers in Appendix A.



12. The list of approved community solar projects will be published on the Board’s website. Additionally, subscriber organizations have the option of indicating, on this list, that the project is currently seeking subscribers.

If this project is approved, the Board should indicate on its website that the project is currently seeking subscribers Yes No

If “Yes,” the contact information indicated on the Board’s website should read:

Company/Entity Name: _____ Contact Name: _____

Daytime Phone: _____ Email: _____

*It is the responsibility of the project’s subscriber organization to notify the Board if/when the project is no longer seeking subscribers, and request that the Board remove the above information on its website.

X. Community Engagement

1. The proposed community solar facility is located on land or a building owned or controlled by a government entity, including, but not limited to, a municipal, county, state, or federal entity Yes No

2. The proposed community solar project is being developed by or in partnership or collaboration* with the municipality in which the project is located Yes No
 If “Yes,” explain how and attach evidence of the project being developed by or in partnership or collaboration with the municipality in which the project is located.

*Partnership or collaboration with the municipality is defined as clear and ongoing municipal involvement in the approval of the design, development, or operation of the proposed community solar project (e.g. project is located on a municipal site, municipality facilitating subscriber acquisition, municipal involvement in defining the subscription terms, etc.). Examples of evidence may include a formal partnership, a municipal request for proposals or other public bidding process, letter describing the municipality’s involvement in the project or meeting minutes. Documentation must be specific to the project described in this Application; “generic” documentation of support that applies to multiple projects submitted by the same Applicant will not be accepted.

3. The proposed community solar project is being developed by or in partnership or collaboration* with one or more local community organization(s) and/or affordable housing providers in the area in which the project is located Yes No



If “Yes,” explain how and attach evidence of the project being developed by or in partnership or collaboration with the local community organization(s) and/or affordable housing providers.

*Partnership or collaboration is defined as clear and ongoing involvement by the local community organization(s) and/or affordable housing providers in the approval of the design, development, or operation of the proposed community solar project (e.g. community organization owns the proposed site, community organization is facilitating subscriber acquisition or was involved in the design of the community solar product offering, etc.). Documentation must be specific to the project described in this Application; “generic” documentation of support that applies to multiple projects submitted by the same Applicant will not be accepted.

4. The proposed community solar project was developed, at least in part, with support and in consultation with the community in which the project is located* Yes No
 If “Yes,” please describe the consultative process below.

*A community consultative process may include any of the following: letter of support from municipality and/or community organizations and/or local affordable housing provider demonstrating their awareness and support of the project; one or more opportunities for public intervention; and/or outreach to the municipality and/or local community organizations and/or affordable housing provider.

XI. Project Cost

This section, “Project Cost,” is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a RFP, RFQ, or other bidding process. In all other cases, this section is required.

1. Provide the following cost estimates and attach substantiating evidence in the form of an unlocked Excel spreadsheet model:

Applicants are expected to provide a good faith estimate of costs associated with the proposed community solar project, as they are known at the time the Application is filed with the Board. This information will not be used in the evaluation of the proposed community solar project.



Net Installed Cost (in \$)	
Net Installed Cost (in \$/Watt)	
Initial Customer Acquisition Cost (in \$/Watt)	
Annual Customer Churn Rate (in %)	
Annual Operating Expenses (in c/kWh)	
Levelized Cost of Energy (“LCOE”) (in c/kWh)	

- Pursuant to N.J.A.C. 14:8-9.7(q), “community solar projects shall be eligible to apply, via a one-time election prior to the delivery of any energy from the facility, for SRECs or Class I RECs, as applicable, or to any subsequent compensations as determined by the Board pursuant to the Clean Energy Act.” Consistent with the Clean Energy Act of 2018, the Board is no longer accepting applications for the SREC Registration Program (“SRP”). Projects granted conditional approval to participate in PY2 will be eligible to apply for the TI Program.

For indicative purposes only, please indicate all local, state and federal tax incentives which will be applied to if the proposed community solar project is approved for participation in the Community Solar Energy Pilot Program:



XII. Other Benefits

- The proposed community solar facility will be paired with storage Yes No
 If “Yes,” please describe the proposed storage facility:
 - Storage system size: _____ MW _____ MWh
 - The storage offtaker is also a subscriber to the proposed community solar facility Yes No

*Community solar credits will only be provided to community solar generation; credits will not be provided to energy discharged to the grid from a storage facility (i.e. no “double counting”).

- The proposed community solar facility will be paired with one or more EV charging stations Yes No
 If “Yes,” how many EV charging stations: _____
 Will these charging stations be public and/or private? _____
 Please provide additional details:



3. The proposed community solar facility will provide energy audits and/or energy efficiency improvements to subscribers..... Yes No

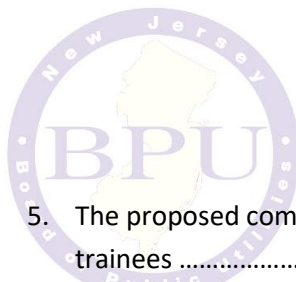
If "Yes," please provide additional details:

4. The proposed community solar project will create temporary or permanent jobs in New Jersey Yes No

If "Yes," estimated number of temporary jobs created in New Jersey: _____

If "Yes," estimated number of permanent jobs created in New Jersey: _____

If "Yes," explain what these jobs are:



5. The proposed community solar project will provide job training opportunities for local solar trainees Yes No

If "Yes," will the job training be provided through a registered apprenticeship? Yes No

If "Yes," identify the entity or entities through which job training is or will be organized (e.g. New Jersey GAINS program, partnership with local school):

XIII. Special Authorizations and Exemptions

1. Is the proposed community solar project co-located with another community solar facility (as defined at N.J.A.C. 14:8-9.2)? Yes No

If "Yes," please explain why the co-location can be approved by the Board, consistent with the provisions at N.J.A.C. 14:8-9



2. Does this project seek an exemption from the 10-subscriber minimum? Yes No
 If “Yes,” please demonstrate below (and attach supporting documents as relevant):
- a. That the project is sited on the property of a multi-family building.
 - b. That the project will provide specific, identifiable, and quantifiable benefits to the households residing in said multi-family building.

3. Specific sections throughout the Application Form are identified as optional only if: 1) the Applicant is a government entity (municipal, county, or state), and 2) the community solar developer will be selected by the Applicant via a RFP, RFQ, or other bidding process. Is the Applicant a government entity that plans to select the developer via such bidding process? Yes No
 If “Yes,” attach a letter describing the proposed bidding process and a copy of the request for bids (RFP, RFQ, or other bidding document) that is ready to be issued if the project is granted conditional approval by the Board. The Applicant must further commit to issuing said RFP, RFQ, or other bidding process within 90 days of the proposed project being approved by the Board for participation in the Community Solar Energy Pilot Program. The Applicant will be required to provide the information contained in those optional sections to the Board once it becomes known.

4. Has the proposed community solar project received, in part or in whole, a subsection (t) conditional certification from the Board prior to February 19, 2019? Yes No
 If “Yes,” the project may apply to participate in the Community Solar Energy Pilot Program if it commits to withdrawing the applicable subsection (t) conditional certification immediately if it is approved by the Board for participation in the Community Solar Energy Pilot Program. Attach a signed affidavit that the Applicant will immediately withdraw the applicable subsection (t) conditional certification if the proposed project is approved by the Board for participation in the Community Solar Energy Pilot Program.

5. The Board has proposed an amendment to the Pilot Program rules, which, if approved, would allow municipally-owned community solar projects to submit an application for a project that requests an exemption from the provisions at N.J.A.C. 14:8-9.10(b)(1) mandating subscriber enrollment via affirmative consent (i.e. an opt-out community solar project). Projects that intend



to utilize opt-out subscriber enrollment if the proposed rule amendment is approved by the Board must indicate such intent below. If the Application is selected but the proposed rule amendment is not approved by the Board, the project will be required to proceed using affirmative consent (i.e. "opt-in") subscriber enrollment rules, as currently provided for in the Pilot Program rules at N.J.A.C. 14:8-9.10(b)(1).

A. This Application is for an opt-out community solar project..... Yes No

B. The proposed opt-out project will be owned and operated by the municipality for the duration of the project life (excluding a possible period of temporary third-party, tax-credit investor ownership to maximize the financeability of the opt-out project, subject to appropriate contractual provisions that maintain the municipality's ultimate control of the proposed opt-out project)..... Yes No

If "Yes," the municipality name is: _____

If "No," the project will not be considered for eligibility as an opt-out community solar project.

C. The proposed opt-out project has been authorized by municipal ordinance or resolution Yes No

If "Yes," attach a copy of the municipal ordinance or resolution allowing the development, ownership, and operation an opt-out community solar project, contingent on the proposed rules being approved by the Board.

If "No," the project will not be considered for eligibility as an opt-out community solar project.

D. The proposed opt-out project will allocate all project capacity to LMI subscribers Yes No

If "No," the project will not be considered for eligibility as an opt-out community solar project.

E. Describe the process by which the municipality will identify the customers that will be automatically enrolled in the proposed opt-out project: _____

F. The municipal applicant has reviewed the proposed rule amendment allowing for opt-out projects, and agrees to adhere to the proposed rules and any subsequent modification if they are approved by the Board. The applicant understands that any approval for the project to operate as an opt-out community solar project is contingent on the proposed rule amendment being approved by the Board. The applicant understands that, if the proposed rule amendment is not approved by the Board, the project, if approved, will be required to



adhere to the existing “opt-in” rules for subscriber enrollment (N.J.A.C. 14:8-9.10(b)(1)).
..... Yes No

Attach an affidavit that the municipal project owner will comply with all applicable rules and regulations, particularly those relating to consumer privacy and consumer protection.





Section C: Certifications

Instructions: Original signatures on all certifications are required. All certifications in this section must be notarized; instructions on how to submit certifications will be provided as part of the online application process. Certifications must be dated after October 3, 2020: PY1 certifications may not be reused in PY2.

Applicant Certification

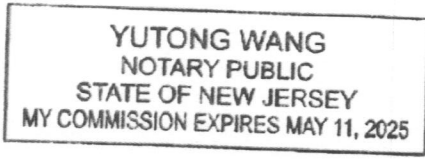
The undersigned warrants, certifies, and represents that:

- 1) I, Lincoln Xia (name) am the VP (title) of the Applicant Accord Power Inc. (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
- 4) The system proposed in the Application will be constructed, installed, and operated in accordance with all Board policies and procedures for the Transition Incentive Program, if applicable; and
- 5) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 6) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

DocuSigned by:
 Signature: Lincoln Xia Date: 2/4/2021
39C34F1FDB29480...
 Print Name: Lincoln Xia
 Title: VP Company: Accord Power Inc.

Signed and sworn to before me on this 4th day of Febru 21
ary

DocuSigned by:
 Signature: Yutong Wang
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 Name: Yutong Wang





Project Developer Certification

This Certification "Project Developer / Installer" is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process. In all other cases, this Certification is required.

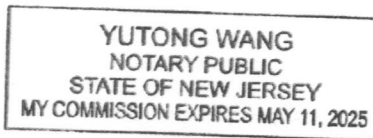
The undersigned warrants, certifies, and represents that:

- 1) I, Lincoln Xia (name) am the VP (title) of the Project Developer Accord Power Inc. (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
4) The system proposed in the Application will be constructed, installed, and operated in accordance with all Board policies and procedures for the Transition Incentive Program, if applicable; and
5) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
6) I acknowledge that submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.

Signature: Lincoln Xia Date: 2/4/2021
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Lincoln Xia
Print Name: Lincoln Xia
Title: VP Company: Accord Power Inc.

Signed and sworn to before me on this 4th day of February, 2021

Signature: Yutong Wang
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Yutong Wang
Name





Project Owner Certification

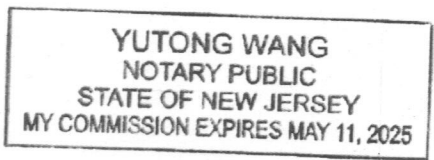
The undersigned warrants, certifies, and represents that:

- 1) I, Lincoln Xia (name) am the VP (title) of the Project Owner Accord Power Inc. (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
- 4) The system proposed in the Application will be constructed, installed, and operated in accordance with all Board policies and procedures for the Transition Incentive Program, if applicable; and
- 5) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 6) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

DocuSigned by:
 Signature: Lincoln Xia Date: 2/4/2021
39C34F1FDB29480...
 Print Name: Lincoln Xia
 Title: VP Company: Accord Power Inc.

Signed and sworn to before me on this 4th day of February, 2021

DocuSigned by:
 Signature: Yutong Wang
4F8E7A7F9DC045F...
 Signature: Yutong wang
 Name: _____

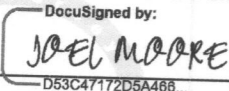




Property Owner Certification

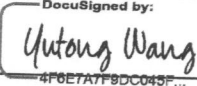
The undersigned warrants, certifies, and represents that:

- 1) I, JOEL MOORE (name) am the Owner (title) of the Property The Ridge at Back Brook (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package pertaining to siting and location of the proposed community solar project has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) My organization or I understand that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 4) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

Signature:  Date: 2/5/2021
DocuSigned by: D53C47172D5A486...

Print Name: JOEL MOORE
 Title: Owner Company: The Ridge at Back Brook

Signed and sworn to before me on this 5th day of February, 2021


DocuSigned by: 4F6E7A7F9DC043F...
 Signature Yutong Wang
 Name _____

YUTONG WANG
NOTARY PUBLIC
STATE OF NEW JERSEY
MY COMMISSION EXPIRES MAY 11, 2025



Subscriber Organization Certification (optional, complete if known)

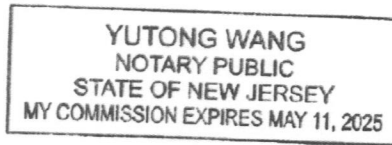
The undersigned warrants, certifies, and represents that:

- 1) I, Gary Skulnik (name) am the Chief Executive Officer (title) of the Neighborhood Sun Benefit Corp. (name) and have been authorized to file this Applicant Certification on behalf of my organization; and
- 2) The information provided in this Application package has been personally examined, is true, accurate, complete, and correct to the best of the undersigned's knowledge, based on personal knowledge or on inquiry of individuals with such knowledge; and
- 3) The community solar facility proposed in the Application will be constructed, installed, and operated as described in the Application and in accordance with all Board rules and applicable laws; and
- 4) My organization understands that information in this Application is subject to disclosure under the Open Public Records Act, N.J.S.A. 47-1A-1 et seq., and that any claimed sensitive and trade secret information should be submitted in accordance with the confidentiality procedures set forth in N.J.A.C. 14:1-12.3; and
- 5) I acknowledge that **submission of false information may be grounds for denial of this Application, and if any of the foregoing statements are willfully false, I am subject to punishment to the full extent of the law, including the possibility of fine and imprisonment.**

Signature: Gary Skulnik Date: 2/4/2021
DocuSigned by: 7174D7D8C8EB40E...
 Print Name: Gary Skulnik
 Title: Chief Executive Officer Company: Neighborhood Sun Benefit Corp.

Signed and sworn to before me on this 4th day of February, 2021

Yutong Wang
DocuSigned by: 4F0E7A7F8D0045F...
 Signature Yutong wang
 Name _____





Section D: Appendix

Appendix A: Product Offering Questionnaire

Complete the following Product Offering Questionnaire. If there are multiple different product offerings for the proposed community solar project, please complete and attach one Product Offering Questionnaire per product offering. Variations in any product offering require a separate Product Offering Questionnaire. Applicants are expected to provide a good faith description of the product offerings developed for the proposed community solar project, as they are known at the time the Application is filed with the Board. If the proposed project is approved by the Board, the Applicant must notify the Board and receive approval from the Board for any modification or addition to a Product Offering Questionnaire.

Exception: This "Product Offering Questionnaire" is optional if: 1) the Applicant is a government entity (municipal, county, or state), AND 2) the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process.

This Questionnaire is Product Offering number _____ of _____ (total number of product offerings).

This Product Offering applies to:

- LMI subscribers
- non-LMI subscribers
- both LMI and non-LMI subscribers

1. Community Solar Subscription Type (examples: kilowatt hours per year, kilowatt size, percentage of community solar facility's nameplate capacity, percentage of subscriber's historical usage, percentage of subscriber's actual usage): _____
2. Community Solar Subscription Price: (check all that apply)
 - Fixed price per month
 - Variable price per month, variation based on: _____
 - The subscription price has an escalator of _____ % every _____ (interval)
3. Contract term (length): _____ months, or _____ years OR month-to-month
4. Fees
 - Sign-up fee: _____
 - Early Termination or Cancellation fees: _____
 - Other fee(s) and frequency: _____
5. Does the subscription guarantee or offer fixed savings or specific, quantifiable economic benefits to the subscriber? Yes No



If "Yes," the savings are guaranteed or fixed:

- As a percentage of monthly utility bill
- As a fixed guaranteed savings compared to average historic bill
- As a fixed percentage of bill credits
- Other: _____

6. Special conditions or considerations:



Appendix B: Required Attachments Checklist

Note that this list is for indicative purposes only. Additional attachments may be required, and as identified throughout this Application Form. Please review the Application Form in its entirety, and attach attachments as required. The page numbers reference the pages from the [Application Form](#) as it was originally approved by the Board, not as they may appear in this fillable PDF.

Required Attachments Attachments marked with an asterisk (*) are only required if the project meets the specified criteria. All others are required for all Applications.	Reference Page Number	Attached?
Delineated map of the portion of the property on which the community solar facility will be located (in color).	p. 10	<input type="checkbox"/> Yes <input type="checkbox"/> No
Proof of site control.	p. 10	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If the proposed project is located, in part or in whole on a rooftop: substantiating evidence that the roof is structurally able to support a solar system.	p. 12	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If the proposed project is located on an area designated in need of redevelopment: proof of the designation of the area as being in need of redevelopment from a municipal, county, or state entity.	p. 13	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If the proposed project is located in an Economic Opportunity Zone ("EOZ"), as defined by DCA: proof that the facility is located in an EOZ.	p. 13	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If the proposed project is located on land or a building that is preserved by a municipal, county, or federal entity: proof of the designation of the site as "preserved" and that the designation would not conflict with the proposed solar facility.	p. 13	<input type="checkbox"/> Yes <input type="checkbox"/> No
Copy of the completed Permit Readiness Checklist.	p. 14	<input type="checkbox"/> Yes <input type="checkbox"/> No
A screenshot of the EDC capacity hosting map at the proposed location, showing the available capacity (in color).	p. 16	<input type="checkbox"/> Yes <input type="checkbox"/> No
Substantiating evidence of project cost in the form of charts and/or spreadsheet models.	p. 20	<input type="checkbox"/> Yes <input type="checkbox"/> No
Product Offering Questionnaire(s) in Appendix A.	p. 30 – 31	<input type="checkbox"/> Yes <input type="checkbox"/> No
Certifications in Section C.	p. 25 – 29	<input type="checkbox"/> Yes <input type="checkbox"/> No

Optional Attachments Attachments marked with an asterisk (*) only apply if the project meets the specified criteria.	Reference Page Number	Attached?
(*) If the project is located, in part or in whole, on a brownfield: copy of the Response Action Outcome (issued by the LSRP) or the No Further Action letter (issued by DEP).	p. 12	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If the project is located, in part or in whole, on an area of historic fill: copy of the Response Action Outcome (issued by the LSRP) or the No Further Action letter (issued by DEP).	p. 12	<input type="checkbox"/> Yes <input type="checkbox"/> No
Substantiating evidence that the proposed community solar facility has been specifically designed or planned to preserve or enhance the site (e.g. landscaping, site and enhancements, pollination support, etc.).	p. 14	<input type="checkbox"/> Yes <input type="checkbox"/> No



Proof of a meeting with NJDEP Office of Permitting and Project Navigation (“OPPN”), if applicable. (*) Proof of a meeting with OPPN is optional, except for projects that are in part or in whole a floating solar project. (*) If the Applicant met with OPPN (formerly PCER) during PY1, and there have been no changes to the project or site characteristics, include any comments received from OPPN on the PY1 Application.	p. 14	<input type="checkbox"/> Yes <input type="checkbox"/> No
Permits received for this site or project.	p. 15	<input type="checkbox"/> Yes <input type="checkbox"/> No
Evidence of experience on projects serving LMI communities or partnerships with organizations that have experience serving LMI communities	p.16	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If an affordable housing provider is seeking to qualify as an LMI subscriber for purposes of the community solar project: signed affidavit from the affordable housing provider that the specific, substantial, identifiable, and quantifiable long-term benefits from the community solar subscription will be passed through to their residents/tenants.	p. 17	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If the account holder of a master meter will subscribe on behalf of its tenants: signed affidavit from the account holder that the specific, identifiable, sufficient, and quantifiable benefits from the community solar subscription will be passed through to the tenants	p. 17	<input type="checkbox"/> Yes <input type="checkbox"/> No
Evidence that the proposed project is being developed by or in partnership and collaboration with the municipality in which the project is located.	p. 19	<input type="checkbox"/> Yes <input type="checkbox"/> No
Evidence that the proposed project is being developed in partnership or collaboration with one or more local community organization(s) and/or affordable housing providers in the area in which the project is located.	p. 19 – 20	<input type="checkbox"/> Yes <input type="checkbox"/> No
Evidence that the proposed project is being developed with support and in consultation with the community in which the project is located.	p. 20	<input type="checkbox"/> Yes <input type="checkbox"/> No
(*) If the project is seeking an exemption from the 10-subscriber minimum rule: supporting documents if needed.	p. 22	<input type="checkbox"/> Yes <input type="checkbox"/> No

Required Attachments for Exemptions	Reference Page Number	Attached?
If the Applicant is a government entity (municipal, county, or state), and the community solar developer will be selected by the Applicant via a Request for Proposals (RFP), Request for Quotations (RFQ), or other bidding process: ⇒ Attach a letter from the Applicant describing the bidding process and a copy of the request for bids (RFP, RFQ, or other bidding document) that is ready to be issued if project is granted conditional approval by the Board.	p. 22	<input type="checkbox"/> Yes <input type="checkbox"/> No
If the proposed community solar project is located, in part or in whole, on Green Acres preserved open space or on land owned by NJDEP. ⇒ Attach special authorization from NJDEP for the site to host a community solar facility.	p. 11	<input type="checkbox"/> Yes <input type="checkbox"/> No



<p>If the proposed community solar project has received, in part or in whole, a subsection (t) conditional certification from the Board prior to February 19, 2019.</p> <p>⇒ Attach a signed affidavit that the Applicant will immediately withdraw the applicable subsection (t) conditional certification if the proposed project is approved by the Board for participation in the Community Solar Energy Pilot Program.</p>	p. 22	<input type="checkbox"/> Yes <input type="checkbox"/> No
<p>If the proposed community solar project plans to operate as a municipal opt-out project, contingent on the Board's approval the relevant proposed rules.</p> <p>⇒ Attach a copy of the municipal ordinance or resolution allowing the development, ownership, and operation an opt-out community solar project, contingent on the proposed rules being approved by the Board</p> <p>⇒ Attach an affidavit that the municipal project owner will comply with all applicable rules and regulations, particularly those relating to consumer privacy and consumer protection.</p>	p. 23 p. 24	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Yes <input type="checkbox"/> No





Appendix C: Evaluation Criteria

The Evaluation Criteria chart below lists the various categories that the Board will consider in evaluating project Applications. Projects must score a minimum of 50 points total in order to be considered for participation in the Community Solar Energy Pilot Program. Projects that score above 50 points will be awarded program capacity in order, starting with the highest-scoring project and proceeding to the lowest-scoring project, until the capacity for each EDC territory is filled. The last project to be selected by the Board will be granted conditional approval for its full capacity.

Evaluation Criteria	Max. Points (total possible points: 100)
Low- and Moderate-Income and Environmental Justice Inclusion Higher preference: LMI project	25
Siting Higher preference, e.g.: landfills, brownfields, areas of historic fill, rooftops, parking lots, parking decks, canopies over impervious surfaces (e.g. walkway), former sand and gravel pits, floating solar on water bodies at sand and gravel pits that have little to no established floral and faunal resources (*) Medium preference, e.g.: floating solar on water bodies at water treatment plants that have little to no established floral and faunal resources (*) No Points, e.g.: preserved lands, wetlands, forested areas, farmland Bonus points for site enhancements, e.g. landscaping, land enhancement, pollination support (**) Bonus points if project is located in a redevelopment area or an economic opportunity zone (**) *Note: Applicants with a floating solar project must meet with DEP prior to submitting an Application, and take special notice of DEP's siting guidelines. <i>The siting criteria for floating solar located at sand and gravel pits that have little to no established floral and faunal resources has been moved from "medium preference" to "higher preference" per a Board Order dated January 7, 2021.</i> **Note: bonus points will only be available for projects in the "higher" or "medium" preference siting categories. Projects in the "No Points" siting categories are not eligible for bonus points.	20 Max. possible bonus points: 3 Max. possible bonus points: 2



<p>Community and Environmental Justice Engagement Higher preference: formal agreement, ongoing collaboration or effective partnership with municipality and/or local community organizations and/or affordable housing provider (per Section X, Questions 1, 2, and 3) Medium preference: consultation with municipality and/or local community organization(s) and/or or affordable housing provider (per Section X, Question 4) No Points: no collaboration or collaboration has not been proven</p>	15
<p>Product Offering Higher preference: guaranteed savings >20%, flexible terms* Medium preference: guaranteed savings >10%, flexible terms* Low preference: guaranteed savings >5% No Points: no guaranteed savings, no flexible terms* *Flexible terms may include: no cancellation fee, short-term contract</p>	15
<p>Other Benefits Higher preference: Provides jobs and/or job training and/or demonstrates co-benefits (e.g. paired with storage, EV charging station, energy audits, energy efficiency)</p>	10
<p>Geographic Limit within EDC service territory Higher preference: municipality/adjacent municipality Medium preference: county/adjacent county No Points: any geographic location within the EDC service territory</p>	5
<p>Project Maturity Higher preference: project has received all non-ministerial permits; project has completed an interconnection study</p>	5

Acknowledgement of Property Owner Consent Form

Interconnecting Utility: JCP&L

(Note: This Acknowledgment is to be signed by the owner of the property where the proposed distributed generation facility and interconnection will be placed, when the owner or operator of the proposed distributed generation facility is not also the owner of the property, and the property owner's electric facilities will not be involved in the interconnection of the distributed generation facility.)

This Acknowledgment is executed by Joel Moore, (the "Property Owner"; as used herein the term shall include the Property Owner's successors in interest to the Property), as owner of the real property situated in the City/Town of Ringoes, Hunterdon County, New Jersey, known as The Ridge at Back Brook (the "Property"), at the request of Accord Power Inc. (the "Developer"; as used herein the term shall include the Developer's successors and assigns).

This Acknowledgment does not grant or convey any interest in the Property to the Developer.

1. The Property Owner certifies as of the date indicated below that the Property Owner is working exclusively with the Developer on a proposal to install a distributed generation facility (the "Facility") on the Property.
OR

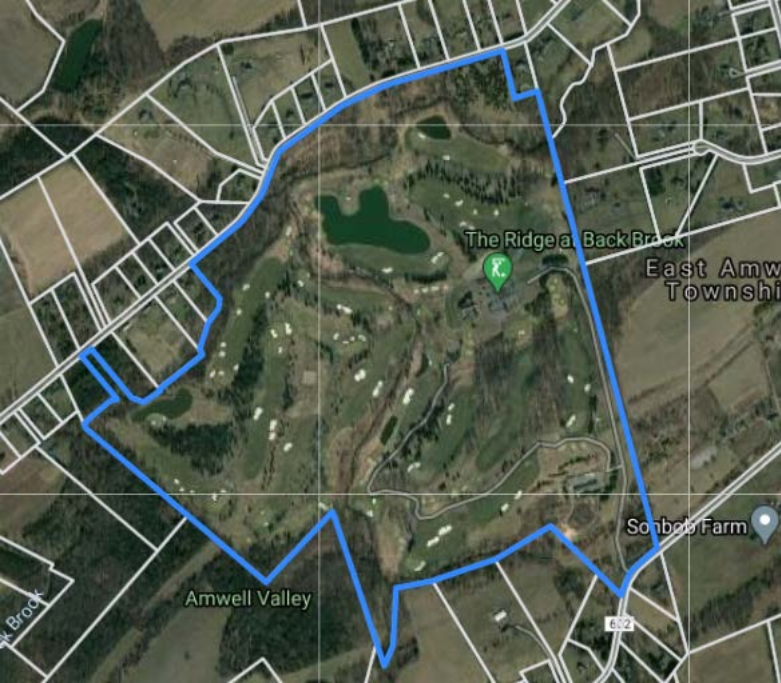
2. The Property Owner certifies as of the date indicated below that the Developer has executed with the Property Owner one of the following: a signed option agreement to lease or purchase the Property, an executed Property lease, or an executed purchase agreement for the Property granting the Developer a right to use the Property for purposes of installing the Facility.

Property Owner: <small>DocuSigned by:</small>	Developer: <small>DocuSigned by:</small>
By: <u>JOEL MOORE</u> <small>D53C47172D5A466</small>	By: <u>Lincoln Xia</u> <small>39C34F1FDB29480...</small>
Name: <u>JOEL MOORE</u>	Name: <u>Lincoln Xia</u>
Title: <u>Owner</u>	Title: <u>VP</u>
Date: <u>2/5/2021</u>	Date: <u>2/5/2021</u>

Substantiating evidence of project cost in the form of charts and/or spreadsheet models.

System Size (DC) 301.90

Items	(\$/Watts)	Comments
Solar Panels	\$ 0.45	
Inverters	\$ 0.20	
Ground Mount Fixed Axis	\$ 0.55	
Switchgear	\$ 0.05	
Balance of System	\$ 0.20	
Engineer Cost	\$ 0.05	
Permit Fee	\$ 0.05	Local Government
Interconnect Costs	\$ 0.10	JCP&L
Labor	\$ 0.45	
Overhead Cost	\$ 0.20	Insurance, ect.
Total (\$/Watts)	\$ 2.30	
System Price	\$ 694.37	



The Ridge at Back Brook

East Amw
Townshi

Amwell Valley

Sonbol Farm

662

Back Brook



Show search results for 211 We...



246 ft

240 ft

Solar_Accommodation_Limit

Remaining 377 kW AC

[Zoom to](#) ...

Back Brook Tributary

NEW JERSEY DEPARTMENT OF ENVIRONMENTAL PROTECTION

OFFICE OF PERMITTING & PROJECT NAVIGATION

PERMIT READINESS CHECKLIST

Completion of this form will assist the Department in determining what permits might be needed to authorize a project and to ensure that all appropriate programs attend a pre-application meeting. Please fill out the below form as completely as possible, noting any areas you are not sure of and including any information about the project and the site that might help the Department determine the permitting needs of the project.¹

1. Please complete the following questions if applicable and return to the Department with a **1 to 2-page narrative description of project, its function, and its benefits; as well as a site plan, maps, aerial photos, GIS shape files, etc.**

A. GENERAL INFORMATION

1. Name of Proposed Project Ridge at Back Brook CDG
2. Consultant/Contact Information (if any) Accord Power Inc.
3. Name/Address of Prospective Applicant Lincoln Xia
Address/tel./fax: 75 Raritan Ave, Suite 220, Highland Park, NJ 08904; 718-321-8820,
Company Name Accord Power Inc.
Address/tel./fax

Does the applicant own the property? No

If the applicant is not the property owner, please provide contact information for the property owner and evidence of having property owner permission to use the property for the proposed project. Joel Moore, (609) 466-7702, JMoore@theridgegc.com

4. Does the project have any existing NJDEP ID#s assigned? (i.e., Case number, Program Interest (PI)#, Program ID#) No If yes, please provide

B. PROPOSED PROJECT LOCATION

Street Address/munic. 211 Wertsville Road, Ringoes
County Hunterdon Zip Code 08551
Block No. 25 Lot No. 10
X Coordinate in State Plane (project centroid) 40.439305

¹ Please be advised that this form is not a permit application. To receive authorization, approval, or a permit to conduct regulated activities, a formal application must be filed, and a formal permit or authorization issued by the appropriate Bureau within the Department prior to the conduct of regulated activity. This form is used solely for the Department's preliminary review and discussion of this project to determine what permits or authorizations may be needed to conduct the proposed activity. Any guidance offered to the applicant during this process is not binding on the Department or the applicant and a final response can only be rendered through the actual issuance of permits, approvals, or authorizations.

Y Coordinate in State Plane (project centroid) -74.820269

C. PROPOSED ACTIVITY DESCRIPTION AND SCHEDULE

1. Project Type: New Construction Brownfield Redevelop.
Alternative Energy Other (Please describe)
 - a) Estimated Schedule: Date permits needed or desired by, beginning construction date; construction completion, and operation of facility date: Oct 2021
 - b) Funding Source: Is any Federal Funding being used for this project? No
State Funding over 1 million dollars? No
Is funding secured at this time? Is funding conditional? Yes If so, on what? If the project is selected as NJ CDG project next year
 - c) Is the project contingent on receiving the identified funding? No
If yes, explain
 - d) What DEP permits do you think you need for this project? (The Department will confirm this through the PRC process). N/A
2. For additional guidance on Department permits, please refer to the New Jersey Department of Environmental Protection's website at <https://www.nj.gov/dep/>
 - a) Which Department(s), Bureau(s), and staff have you contacted regarding your proposed project? N/A
 - b) Are there any Department permits that will need to be modified as a result of this project? Please explain and identify the project reviewer of the permit to be modified. N/A
 - c) Please identify any pre-permit actions or modifications you have applied for or obtained from the Department or other state agencies for this project:
 - 1) Water Quality Management Plan consistency _____
 - 2) Highlands Consistency _____
 - 3) Wetland Delineation (LOI) _____
 - 4) Tidelands Conveyance _____
 - 5) Flood Hazard Jurisdiction or determinations _____
 - 6) Water Allocation _____
 - 7) Site Remediation RAW, Remedial Action Permit – Soil and or Groundwater, NJPDES Discharge to Ground Water, NJPDES Discharge to Surface Water, No Further Action Response Action Outcome _____
 - 8) Landfill Disruption Approval _____
 - 9) Landfill Closure Plan _____
 - 10) Other _____
3. Please submit this Permit Readiness Checklist form, completed to the extent possible, electronically to Megan.Brunatti@dep.nj.gov and David.Pepe@dep.nj.gov and one (1) copy via mail² with the following items if available:

² Submit to New Jersey Department of Environmental Protection
Office of Permitting and Project Navigation
P.O. Box 420, Mail Code 07J
Trenton, New Jersey 08625
Street Location: 401 East State Street, 7th Floor
Telephone Number:(609) 292-3600

- (a) The completed Permit Readiness Checklist;
- (b) A description of the proposed project;
- (c) Any overarching regulatory or policy call(s) or guidance that the Department must make or make known prior to the receipt of the application to determine the project's feasibility, regulatory, or review process.
- (d) USGS map(s) with the site of the proposed project site boundaries clearly delineated (including the title of the USGS quadrangle sheet from which it was taken)³;
- (e) Aerial photos/GIS information regarding the site;
- (f) A site map including any known environmental features (wetlands, streams, buffers, etc⁴);
- (g) Site plans to the extent available;
- (h) Street map indicating the location of the proposed project;
- (i) Any other information that you think may be helpful to the Department in reviewing this project.
- (j) List of any local or regional governments or entities, their historical involvement in this project or site, identification of conflicts with DEP rules; with contact names and information whose attendance/input would be helpful in facilitating this project, ie Soil Conservation Districts, health departments, local zoning officials, etc.

D. The following are questions designed to guide the Department in its determination of what permits may be needed to authorize this project. If the questions do not apply to the proposed project, please indicate N/A. Please include any other information you think may be helpful for the Department to determine which permits are needed.

NATURAL AND HISTORIC RESOURCES (609) 292-3541

Is any portion of the project site on land owned or administered by the NJDEP? No
If yes, please visit https://www.nj.gov/dep/greenacres/pdf/Request_to_Use_NJDEP_Property_2019.pdf for information on initiating a request to use NJDEP property. The submission of a request to use NJDEP property is a prerequisite to the scheduling of a pre-application meeting.

Green Acres Program (609) 984-0631
<http://www.nj.gov/dep/greenacres>

Is any part of the project site on land that is subject to a Green Acres restriction? No If yes, please describe. _____

Does the project require the use of property funded with federal Land and Water Conservation Funding? No If yes, please describe. _____

Does the project include activities that are under the jurisdiction of the Watershed Property Review Board? No If yes, please describe. _____

Has the Watershed Property Review Board made a jurisdictional determination for the project site? N/A

³ USGS maps may be purchased from NJDEP, Maps and Publications, P.O. Box 420, Trenton 08625-0420; (609) 777-1038

⁴ NJGIS information

Office of Leases & Concessions: 609-633-7860

Is the temporary use of DEP lands administered by the Divisions of Parks & Forestry and/or Fish & Wildlife required for pre-construction, construction and/or post construction activities? No
If yes, please describe. N/A

Division of Parks and Forestry: State Forestry Services (609) 292-2520

<http://www.nj.gov/dep/parksandforests/forest>

Forest clearing activities/No Net Loss Reforestation Act

Will construction of the project result in the clearing of ½ acres or more of forested lands owned or maintained by a State entity? No

If so, how many acres? N/A

State Historic Preservation Office – SHPO (609) 984-0176

<https://www.nj.gov/dep/hpo/>

Is the site a Historic Site or district on or eligible for the State or National registry? No

Will there be impacts to buildings over 50 years old? No

Are there known or mapped archeological resources on the site? No

Division of Fish and Wildlife (609) 292-2965

<http://www.nj.gov/dep/fgw>

Will there be any shut off or drawdown of a pond or a stream? No

Threatened and Endangered Species Program

Are there records of any Threatened and Endangered species, plant, or animal in this project area? No

Will the proposed development affect any areas identified as habitat for Threatened or Endangered Species? No

DIVISION OF LAND RESOURCE PROTECTION (609) 777-0454

<http://www.nj.gov/dep/landuse>

Does the project involve development at or near, or impacts to the following; describe the type and extent of development in regard to location and impacts to regulated features:

Water courses (streams) No

State Open Waters? No

Freshwater Wetlands and/or freshwater wetland transition areas? No

Flood Hazard areas and/or riparian buffers No

Waterfront development areas No

Tidally Flowed Areas No

Bureau of Tidelands Management: No
http://www.nj.gov/dep/landuse/tl_main.html

The CAFRA Planning Area? No
<https://www.nj.gov/dep/gis/geoweb splash.htm>

SITE REMEDIATION & WASTE MANAGEMENT PROGRAM (609) 292-1250
<http://www.nj.gov/dep/srp/>

Site Remediation (609) 292-1251

Is the project located on or adjacent to a known or suspected contaminated site? No
<http://www.nj.gov/dep/srp/kcsnj/>

Is the project within a designated Brownfield Development Area? No
<http://www.nj.gov/dep/srp/brownfields/bda/index.html>

Has a No Further Action Letter or Response Action Outcome been issued for the entire project area? No

Were any engineering or institutional controls implemented as part of a remedial action for discharges at the site? What is the status as to compliance with the biennial certification requirements and a remedial action permit, if applicable? No

What is the current status of the remediation for other areas of concern for which a No Further Action Letter or a Response Action Outcome has not been issued? (Please include remedial phase, media affected, contaminant(s) of concern and whether the contamination is on or offsite.) N/A

Name of current SRP Case Manager or Licensed Site Remediation Professional and Preferred Identification (PI) Number N/A

Is the applicant a responsible party for discharges at the site? N/A

Upon taking title to the site, would the applicant become either a responsible party for contamination at the site or a person responsible for conducting the remediation? N/A

Has the remedial status of this site triggered Direct Oversight pursuant to N.J.S.A. 58:10C-27 and N.J.A.C. 7:26C-14, and if so, has the applicant complied or how does the applicant intend to comply? N/A

Solid and Hazardous Waste Management (609) 633-1418
<http://www.nj.gov/dep/dshw/>

Does the project receive, utilize, or transport solid or hazardous wastes? No

Will the project involve the disposing of hazardous Substances per 40 CFR part 261 and NJAC 7:26? No

Will the project include operation of a solid waste facility according to N.J.A.C. 7:26-1-et seq.? No

Is the project a solid waste facility or recycling center? No

Is the project included in the appropriate county Solid Waste Management Plan? No Explain

Is the project located on a landfill that will be redeveloped for human occupancy? No If yes, is there an approved Landfill Closure Plan?

WATER RESOURCE MANAGEMENT (609) 292-4543

DIVISION OF WATER QUALITY (609) 292-4396

Surface Water Permitting (609) 292-4860

<http://www.nj.gov/dep/dwq/swp.htm>

Will this wastewater facility discharge to Surface Water? No Yes/No _____
If yes, state the name of the proposed receiving stream _____

Describe the proposed discharge of wastewater to Surface Water N/A

If no, how is the wastewater proposed to be discharged (e.g., to be conveyed to another STP, Publicly Owned Treatment Works, etc. _____

Non-Point Pollution Control (609) 633-7021

http://www.nj.gov/dep/dwq/bnpc_home.htm

The Bureau of Non-Point Pollution Control (BNPC) is responsible for protecting and preserving the state's groundwater resources through the issuance of NJPDES Discharge to Groundwater Permits and is responsible for permitting industrial facilities and municipalities under NJPDES for discharges of stormwater to waters of the State. This Program does not issue NJPDES-DGW permits for remediation operations.

Groundwater Discharge

1. Will the project/facility have a sanitary wastewater design flow which discharges to groundwater in excess of 2,000 gallons per day? No
2. Will the project/facility generate a discharge to groundwater of industrial wastewater in any quantity? No
3. Will the project/facility involve the discharge to groundwater by any of the following activities or structures, or include as part of the design any of these activities or structures? No

Please indicate which:

Upland CDF (Dredge Spoils) Spray Irrigation _____
Overland Flow Subsurface Disposal System (UIC) _____
Landfill Infiltration/Percolation Lagoon _____
Surface Impoundment _____

Please specify the source of wastewater for every structure identified above (e.g., sanitary wastewater to a subsurface disposal system or non-contact cooling water to a dry well): _____

Please specify lining materials for each lined structure identified as being used by the

proposed project and give its permeability in cm/sec (e.g., 8-inch thick concrete lined evaporation pond at 10^{-7} cm/sec): _____

Does your project/facility include an individual subsurface sewage disposal system design for a facility with a design flow less than 2,000 gallons per day which does not strictly conform to the State's standards? No

Does your project involve 50 or more realty improvements? No

Stormwater Program (609) 633-7021

<http://www.njstormwater.org/>

https://www.nj.gov/dep/dwq/ispp_home.html

Will your site activity disturb more than one acre? No

Will any industrial activity be conducted at the site where material is exposed to the rain or other elements? No

Does your facility have an existing NJPDES permit for discharge of stormwater to surface groundwater? No

Is your facility assigned one of the following Standard Industrial Classification (SIC) Codes? No
(To determine your SIC Code, see the box "Industry Code" on your New Jersey Department of Labor Quarterly Contribution Report.)

Pretreatment and Residuals program (609) 984-

<https://www.nj.gov/dep/dwq/bpr.htm>

Will the project involve the discharge of industrial/commercial wastewater to a publicly owned treatment works (POTW)? No _____

If yes, name of POTW: _____

Volume of wastewater (gpd): _____

Will/does this project involve the generation, processing, storage, transfer and/or distribution of industrial or domestic residuals (including sewage sludge, potable water treatment residuals and food processing by-products) generated as a result of wastewater treatment. No If so, please explain. _____

DIVISION OF WATER SUPPLY & GEOSCIENCE (609) 292-7219

Safe Drinking Water Program (609) 292-2957

<http://www.nj.gov/dep/watersupply/>

Is the project located within an existing water purveyor service area? If yes, which one? No

Does the purveyor have adequate firm capacity and allocation to support project demand? See <https://www.state.nj.us/dep/watersupply/pws.html> for details of the water system capacity. N/A

Do water pipes currently extend to the project location? No

If not, is it located within a franchise area? _____

Does the project have an approved Safe Drinking Water main extension permit? No If so, what is the permit number?

Does the water purveyor hold a Safe Drinking Water Main Master Permit? No

Will the project affect any land or water controlled by a Water Supply Authority or water purveyor in New Jersey? If so, please identify and explain. No

Water Allocation Program (609) 984-6831

<http://www.nj.gov/dep/watersupply>

Is the project seeking a new ground water allocation or modification? If yes, does the project have all necessary well location and safe drinking water permits? No

Is the project located within an area of critical water supply concern? No

Will this project have the capability to divert more than 100,000 gallons per day from a single source or a combination of surface or groundwater sources? No

Will this project draw more than 100,000 gallons per day of ground or surface water for construction or operation? NO

New Jersey Geological and Water Survey (609) 984-6587

<https://www.nj.gov/dep/njgs/>

Will the project involve the following;

development of a new water supply source? No

require aquifer testing? No

involve an existing or abandoned mine? No

involve geothermal or offshore energy? NO

involve subsurface sequestration in geological formations? No

acid soils at the project site? No

geologic hazards of concern at the project site? No

within a karst area? NO

adversely affect groundwater recharge? NO

cross any steep slopes? NO

DIVISION OF WATER MONITORING AND STANDARDS (609) 292-1623

Bureau of Environmental Analysis, Restoration and Standards (609) 633-1441

Water Quality Management Planning Program

Based on the information provided under the Division of Water Quality section:

1. Does the project involve a new, expanded or relocated wastewater treatment facility not identified in the applicable Water Quality Management (WQM) Plan? NO
2. For projects conveying wastewater to an on-site or off-site wastewater treatment facility or treatment works, is any portion of the project site located outside the sewer service area? NO
3. For projects located within an assigned sewer service area, will any wastewater flow generated from the project site be conveyed to a facility other than the assigned facility? NO

If the answer to any of the questions above is yes, the project is inconsistent with the applicable WQM Plan and a WQM Plan amendment may be required before any DEP permits can be issued.

AIR QUALITY, ENERGY & SUSTAINABILITY (609) 984-1484

DIVISION OF AIR QUALITY (609) 633-2829

<https://www.nj.gov/dep/daq/>

Will activity at the site release substances into the air? No

Does the project require Air Preconstruction permits per N.J.A.C. 7:27-8.2(c)? No

Will your project require Air Operating permits (N.J.A.C. 7:27--22.1)? NO

Will the project result in a significant increase in emissions of any air contaminant for which the area is nonattainment with the national ambient air quality standards (all of NJ for VOC and NOx; 13 counties for fine particulates), thereby triggering the Emission Offset Rule at NJAC7:27-18? No

Will the project emit hazardous air pollutants and/or toxic substances above reporting thresholds listed in NJAC7:27-17?

No

Will the project result in stationary diesel engines (such as generators or pumps) or mobile diesel engines (such as bulldozers and forklifts) operating on the site? If so, which?

No

Will the project have potential for off-site odors and/or dust impact? No

Air Quality Planning (609) 292-6722

<https://www.state.nj.us/dep/baqp/>

All counties in New Jersey are in nonattainment for the United States Environmental Protection Agency's (USEPA's) 2008 and 2015 ozone National Ambient Air Quality Standards (NAAQS). Thirteen counties (Bergen, Essex, Hudson, Mercer, Middlesex, Monmouth, Morris, Passaic, Somerset and Union) in New Jersey are in maintenance for the USEPA's 2006 fine particulate matter (PM2.5) NAAQS. The USEPA promulgated the federal General Conformity regulation (40 CFR 93, Subpart B), which was established under the Clean Air Act (Section 176 (c)(4)), to ensure that actions taken by federal agencies do not interfere with a state's plans to attainment/maintain the NAAQS. If you answer "yes" to any of the questions below, the project (or a portion of the project) may require a General Conformity Applicability Analysis and possibly a General Conformity Determination. For more information, please see the USEPA's General Conformity website at: <https://www.epa.gov/general-conformity>

Is there a "lead" federal agency for this project? No

Does this project receive federal support or financial assistance? No

Does this project require a federal approval, license or permit? No

DIVISION OF CLIMATE, CLEAN ENERGY & RADIATION PROTECTION (609) 633-7964

<https://www.nj.gov/dep/dess/index.html>

Renewable Energy

Is a renewable energy technology included in this project? ?Yes

Is it a solar PV project? YES

If yes, what type?

- Behind the meter/Net metered _____
- Grid supplied _____
- Grid supplied- Subsection t (On a landfill, brownfield or area of historic fill) _____
- Community Solar ? YES

Is it a wind project? No

If yes, what type? Onshore? _____ Offshore? _____

Innovative Technology

Is an environmental and energy innovative technology included in this project? Y N

-If yes, please provide a brief description _____

Green Design

Have you incorporated green design features into this project? Examples of green design features may include: renewable energy, water conservation and use of low impact design for stormwater.

Renewable energy

Will this project be certified by any green building rating systems such as:

- US Green Building Council's LEED (Leadership in Energy and Environmental Design)? _____
- ASHRAE Standard 189.1? _____
- National Green Building Standard ICC 700-2008? _____
- USEPA's ENERGY STAR? _____
- International Living Future Institute-Zero Energy Certification? _____
- International Green Construction Code (IgCC)? _____

Radiation Protection Program (609) 984-5400

www.state.nj.us/dep/rpp/

Will the operation receive, store or dispose of radioactive materials? No

Will the operation employ any type of x-ray equipment? No

CLIMATE & FLOOD RESILIENCE PROGRAM (609) 292-9236

<https://www.nj.gov/dep/cfr/>

Climate Resilience Planning

<https://www.nj.gov/dep/bcrp/>

Has climate resilience been considered in the design of this project? No

Coastal Engineering

<https://www.nj.gov/dep/shoreprotection>

Is the project at the same location or adjacent to a beach nourishment or shore protection project? No

Dam Safety Program (609) 984-0859

<http://www.nj.gov/dep/damsafety>

Will the project involve construction, repair, or removal of a dam? No

If so, please describe _____

COMPLIANCE AND ENFORCEMENT (609) 777-0122

<https://www.nj.gov/dep/enforcement/>

Does the applicant have outstanding DEP enforcement violations, and if so, what is the status? No
If yes, please identify the case, case manager, program, and phone number. N/A

Does the proposed project facilitate compliance where there is a current violation or ACO? No

Discharge Prevention Program (DPCC) (609) 633-0610

<https://www.nj.gov/dep/enforcement/dpp.html>

Is this a facility as defined in N.J.A.C. 7:1E in which more than 20,000 gallons of Hazardous substances other than petroleum or greater than 200,000 gallons of petroleum are stored? No

Toxic Catastrophe Prevention Act (TCPA) (609) 633-0610

<https://www.nj.gov/dep/enforcement/tcpa.html>

Is this a facility that handles or stores greater than a threshold amount of extraordinarily hazardous substances as defined in N.J.A.C. 7:31? No

COMMUNITY ENGAGEMENT (609)292-2908

The Department is committed to the principles of meaningful and early community engagement in the project's approval process. The Department has representatives available to discuss community engagement issues with you and we encourage this communication to take place at the earliest possible time.

- (a) What community groups and stakeholders have you identified that may be interested in or impacted by this project? N/A
- (b) How have you or will you engage community and stakeholders in this project?
- (c) What are the potential impacts of this project on the community? Benefit to Local LMI Family.
- (d) What are the community concerns or potential concerns about this project?
- (e) How do you intend to address these concerns?
- (f) As part of this project, do you plan to perform any environmental improvements in this community? If yes, describe.

Please provide the Department with an additional narrative description function and its local/regional environmental, social, and economic benefits and impacts. Also, what sensitive receptors are present and how might they be affected by this project?

ADDITIONAL AGENCY REVIEW

Is the project subject to:

Highlands Regional Master Plan – Planning or Preservation Area? No
http://www.nj.gov/dep/highlands/highlands_map.pdf

Pinelands Comprehensive Management Plan? No
<http://www.state.nj.us/pinelands/cmp/>

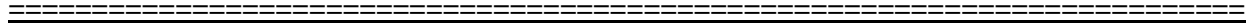
D&R Canal Commission Standards No
<https://www.nj.gov/dep/drcc/regulatory-program/maps/>

Delaware River Basin Commission No
<http://www.state.nj.us/drbc/>

New Jersey Sports and Exposition Authority? No
<https://www.njsea.com/>

US Army Corp of Engineers review? No
<https://www.usace.army.mil/>

Other State or Federal Agencies? If so, please specify No



Permit Readiness Checklist Submitted By:

SIGNATURE

DATE

PRINT NAME

Updated September 2020

From: Joel Moore <JMoore@theridgegc.com>

Date: February 5, 2021 at 6:38:48 AM PST

To: Robert Travers <robert.travers@accordpowerinc.com>

Subject: RE: Landscaping/site enhancements Proof

Dear Mr. Travers,

With the ground mounted Community solar system that you are applying for on the property that The Ridge at Back Brook, LLC owns, based on the location that has been selected we believe that the system will not be able to be seen by any adjoining homes or from any road. However, if any part of the system can be seen from a home or public road The Ridge at Back Brook will agree to plant some evergreen green trees to help block whatever view is seen.

Joel D. Moore, Owner

The Ridge at Back Brook

211 Wertsville Road

Ringoes, NJ 08551

Phone (609) 466-7702

Fax (609) 466-7727

www.TheRidgeGC.com



8121 Georgia Ave., Suite 300,
Silver Spring, MD 20910

February 4, 2021

New Jersey Board of Public Utilities
44 South Clinton Avenue, 7th Floor
Post Office Box 350
Trenton, New Jersey 08625-0350
Attn: Office of Clean Energy
Community Solar Energy Pilot Program Application Package

Object: Projected local workforce added due to new Community Solar Projects.

Neighborhood Sun (NS) is a Subscriber Organization (SO) within the New Jersey Community Solar Pilot Program. NS is co-applying with Accord Power inc. (API) to the NJ Board of Public Utility to become the SO of the following project:

Golf Course Solar

211 Wertsville Road

Ringoes, NJ

Capacity: 300 (in KWDC)

In order to enroll subscribers in this project, NS will hire one (1) Sales and Marketing Representatives. This will be a temporary job, sourced locally, that will facilitate the outreach and sales of subscriptions to residents.

Respectfully,



Gary Skulnik,

CEO of Neighborhood Sun



ACCORDPOWER
Green Solutions and Investments

To: New Jersey, BPU

Subject: Estimate on number of temporary & permanent jobs created.

Project Name: The Ridge At Back Brook

Project Size: 300 kW

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Developer Headquarters: 75 Raritan Ave, Suite220, Highland Park, NJ 08904

To whom it may concern,

If Accord Power is approved to build the 300 kW Ground Mounted solar asset at the Ridge at Back Brook Golf Course, we can roughly expect to hire for

2 temporary individual solar installer jobs, from the state of New Jersey.

As a New Jersey based turnkey EPC developer, we will endeavor to make all necessary hires from the NJ labor market, assuming availability of qualified personnel.

Sincerely,

Lincoln Xia
Vice President
Accord Power Inc

PARTNERSHIP AGREEMENT

Accord Power Inc is a local New Jersey Commercial and Industrial Solar Developer with a 12 year history of developing traditional behind the meter solar projects and community solar projects in New Jersey.

Neighborhood Sun is a Benefit Corporation, based in Silver Spring Maryland, dedicated to improving our community through local solar power. We partner with environmental and civic non-profit groups, faith organizations, businesses, and other groups to spread the word about community solar to all parts of our region.

Partner Organization Name: *The Ridge AT Back Brook*

Contact Person: *Joel Moore*

Contact Email/Phone: *609-466-7702*

Organization Web Site:

Project Address: The Ridge at Back Brook, 211 Wertsville Rd, Ringoes, NJ 08551

It is agreed that Accord Power Inc + Neighborhood Sun and *Joel + Pamela Moore* ("Partner Organization") shall work together to promote community solar subscriptions through Neighborhood Sun to Partner Organization's members, supporters, email lists, and others.

Start Date: (TBD, 2021 -2022)

Term: This partnership shall last for two years or the length of time it takes to fully subscribe to the community solar asset; whichever comes first.

Neighborhood Sun's Responsibilities:

- Provide unique URL and landing page for Partner Organization.
- Train at least one staffer or volunteer from Partner Organization about the product.
- **Donate \$75** to the Partner Organization **for each LMI resident** that subscribes through the church and becomes a community solar customer.
- **Donate \$50** to the Partner Organization **for each NON-LMI resident** that subscribes through the church and becomes a community solar customer.
- **Donate** to the Partner Organization for each "**commercial**" (**rate class determines eligibility**) customer who subscribes through the Partner Organization and becomes a community solar customer.
- **Commercial donation amounts outlined below:**
 - **Commercial size: 10kW – 75kW = \$250 donation**
 - **Commercial size: over 75kW = \$500 donation**
- Provide Partner Organization with template marketing messages, materials, and FAQs.

- Respond to Partner Organization inquiries in a timely manner.

Partner Organization’s Responsibilities:

- Create and receive approval for a basic plan to promote the Neighborhood Sun offer.
- Respond to Neighborhood Sun queries in a timely manner.
- Use Neighborhood Sun marketing materials or get approval from Neighborhood Sun before using original materials.
- Promote the Neighborhood Sun offer to its members, supporters, stakeholders, and others.
- Assign a single point of contact for Neighborhood Sun staff and make him/her available for a training session.

Additional Terms:

- This offer does not constitute a joint-venture or any other legally binding partnership.
- The offer may be canceled with 30 days’ advance notice at any time. Any sign ups or leads procured after cancelling will not be subject to the donation offer.
- The partnership does not constitute an endorsement of either party or the other party’s products, services, or advocacy positions.
- If market or internal financial circumstances change for any reason, Neighborhood Sun reserves the right to alter the agreed upon fees, which will be communicated to the Partner as soon as possible and will not be retroactive for sales already made.
- If close rates for qualified leads do not fall within the expected range used to calculate the qualified lead donation, Neighborhood Sun reserves the right to adjust the qualified lead donation. Any changes will be communicated to the Partner as soon as possible and will not be retroactive for sales already made.
- In order for a Partner to receive payment, it must subscribe at least 10 community solar customers.

Agreed to by:

*Joel & Pamela Moore
The Ridge AT Back Brook
Inc LLC*

Neighborhood Sun

Accord Power

Organization
Organization

Organization

Joe Moore

Signature and date
and date 2/5/21

Signature and date

Signature

Joe L. D. Moore

Name (please print)
(please print)

Name (please print)

Name

OWNER

OWNER

Title

Title

Title

Date: February 4th, 2021

Name:

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551


Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Howard Franzblau ^{Individual} organization, in support of the proposed 300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of 211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local community solar project because of environmental benefits associated and the substantial monetary benefit to our local county residents; specifically LMI residents who may not have the means to invest or participate in solar programs at their own homes. For these reasons, we submit this letter with the intention of strengthening your applications to the New Jersey Board of Public Utilities.

Sincerely,



NAME Howard Franzblau

SIGNATURE

TITLE

2/4/21

DATE

Date: February 4th, 2021

Name: Richard A. Devine

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom It may concern,

I write on behalf of Richard A. Devine ^{Individual/} ~~organization~~, in support of the proposed Ridge at Back Brook 300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local community solar project because of environmental benefits associated and the substantial monetary benefit to our local county residents; specifically LMI residents who may not have the means to invest or participate in solar programs at their own homes. For these reasons, we submit this letter with the intention of strengthening your applications to the New Jersey Board of Public Utilities.

Sincerely,

Richard A. Devine
4 Patriot Court
East Brunswick, NJ
08846

NAME



SIGNATURE

TITLE

2/4/2021

DATE

Date: February 4th, 2021

Name: John Gallagher
28 Highfield Road
Skillman NJ 08558

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of _____ Individual /
organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of
211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial
monetary benefit to our local county residents; specifically LMI residents who may not have the
means to invest or participate in solar programs at their own homes. For these reasons, we
submit this letter with the intention of strengthening your applications to the New Jersey Board
of Public Utilities.

Sincerely,

John Gallagher

NAME

TITLE

SIGNATURE

Gallagher

DATE

Feb 4th 2021.

Joel Moore

From: Yvonne Shepard <ymshepard@gmail.com>
Sent: Thursday, February 4, 2021 3:51 PM
To: Joel Moore
Subject: Re: The Ridge - Support request for Pilot Solar program

Joel,

Here is my letter. I think I did what I was supposed to do! Solar is good!!!

Date: February 4th, 2021

Name: *Yvonne M. Shepard*

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of _____ *Individual /*
organization, in support of the proposed

300 KW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of 211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local community solar project because of environmental benefits associated and the substantial monetary benefit to our local county residents; specifically LMI residents who may not have the means to invest or participate in solar programs at their own homes. For these reasons, we submit this letter with the intention of strengthening your applications to the New Jersey Board of Public Utilities.

Sincerely,

Yvonne M. Shepard

NAME

Ymshepard
SIGNATURE

TITLE

2/4/21
DATE

1

On Thu, Feb 4, 2021 at 2:19 PM Joel Moore <JMoore@theridgegc.com> wrote:

Hello Ridge members and neighbors,

The Ridge has been asked to participate in a small new Community Solar Pilot Program that would be installed behind the maintenance building on the slope between the maintenance parking yard and below the

Date: February 4th, 2021

Name: MICHAEL DE COITE

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of MICHAEL DE COITE Individual/ organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

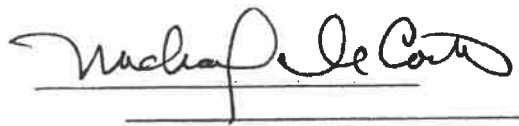
monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,



NAME

SIGNATURE

MEMBER

2/4/21

TITLE

DATE

Date: February 4th, 2021

Name:

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of CARL SETDEN ^{Individual} organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,



NAME CARL SETDEN

SIGNATURE

TITLE

DATE

Date: February 4th, 2021

Name: Michael Wojtowicz

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Michael Wojtowicz ^{Individual/} organization, in support of the proposed 300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of 211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local community solar project because of environmental benefits associated and the substantial monetary benefit to our local county residents; specifically LMI residents who may not have the means to invest or participate in solar programs at their own homes. For these reasons, we submit this letter with the intention of strengthening your applications to the New Jersey Board of Public Utilities.

Sincerely,

Michael Wojtowicz

NAME



SIGNATURE

Individual - Member

TITLE

2/4/2021

DATE

Joel Moore

From: Fred Gardner <fred@thegardners.org>
Sent: Thursday, February 4, 2021 3:32 PM
To: Joel Moore
Subject: RE: The Ridge - Support request for Pilot Solar program

Joel – I tried to sign the form on behalf of Gael and myself, but could not seem to do so. We are definitely in favor of solar systems – have two on our own property – and in favor of one on the Ridge. I hope you can use this in support of your application – Fred and Gael Gardner, 46 N. Hill Road, Ringoes, NJ 08551

From: Joel Moore [mailto:JMoore@TheRidgeGC.com]
Sent: Thursday, February 04, 2021 2:22 PM
Subject: FW: The Ridge - Support request for Pilot Solar program

Hello Ridge members and neighbors,

The Ridge has been asked to participate in a small new Community Solar Pilot Program that would be installed behind the maintenance building on the slope between the maintenance parking yard and below the evergreens that are on the left side of number 7 tee boxes so it will not be seen from the road. One of the requests in the application is to get letters of support from residents of the township, Hunterdon County or surrounding counties. We have just been notified by the Solar Company that the due date for filing the application is tomorrow and they are requesting the letters of support be returned to them by noon tomorrow.

We are asking that if you are in support of solar systems that you fill in your name and sign the bottom of the ATTACHED form and email it back to me by noon tomorrow. The State of New Jersey has six months to approve or deny the application. Thanks for your consideration.

Joel D. Moore, Owner
The Ridge at Back Brook
211 Wertsville Road
Ringoes, NJ 08551
Phone (609) 466-7702
Fax (609) 466-7727
www.TheRidgeGC.com

From: SharpScans_noreply@theridgegc.com [mailto:SharpScans_noreply@theridgegc.com]
Sent: Thursday, February 4, 2021 2:37 PM
To: Joel Moore <JMoore@TheRidgeGC.com>
Subject: Message from KM_C368

Date: February 4th, 2021

Name:

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Michele Narducci ^{Individual} / organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,

Michele M Narducci

NAME

SIGNATURE

Michele M. Narducci

TITLE

DATE 2/4/21

Date: February 4th, 2021

Name:

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Steven & Elaine Bergida ^{Individual} organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,



NAME Steven Bergida

SIGNATURE

TITLE

DATE: 2/4/21

Date: February 4th, 2021

Name:

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Jared Stolz ^{Individual/} organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,



NAME

SIGNATURE

Jared Stolz

TITLE

DATE

2/4/2021

Date: February 4th, 2021

Name: ZACHARY HAMADA

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Zachary Hamada ^{Individual} organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

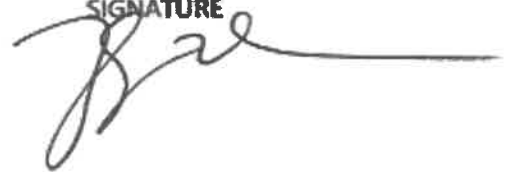
Sincerely,

ZACHARY HAMADA

NAME

TITLE

SIGNATURE



DATE

2/4/21

Date: February 4th, 2021

Name: CHARLES STULTS

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of CHARLES STULTS Individual/ organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,

NAME CHARLES STULTS

SIGNATURE

TITLE

DATE 2.04.2021

Date: February 4th, 2021

Name: Joel Moore

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Joel Moore ^{Individual/} organization, in support of the proposed 300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of 211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local community solar project because of environmental benefits associated and the substantial monetary benefit to our local county residents; specifically LMI residents who may not have the means to invest or participate in solar programs at their own homes. For these reasons, we submit this letter with the intention of strengthening your applications to the New Jersey Board of Public Utilities.

Sincerely,

Joel Moore

NAME

SIGNATURE

Joel Moore

TITLE Neighbor

DATE 2/5/21

Date: February 4th, 2021

Name: Pamela Moore

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Joel Moore ^{Individual/} organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,

Pamela Moore

NAME

SIGNATURE

Pamela Moore

TITLE

Neighbor

DATE 2/5/21

Date: February 4th, 2021

Name: Robert Vail

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of Joel Moore ^{Individual/} organization, in support of the proposed

300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of

211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local

community solar project because of environmental benefits associated and the substantial

monetary benefit to our local county residents; specifically LMI residents who may not have the

means to invest or participate in solar programs at their own homes. For these reasons, we

submit this letter with the intention of strengthening your applications to the New Jersey Board

of Public Utilities.

Sincerely,

Robert Vail

NAME

Hunterdon county resident

TITLE

Robert Vail

Digitally signed by Robert Vail
DN: cn=Robert Vail, o, ou,
email=vail3@comcast.net, c=US
Date: 2021.02.04 17:51:06 -05'00'

SIGNATURE

04Feb2021

DATE

Date: February 4th, 2021

Name: *William J. Shaffer*

Project Address: 211 Wertsville Rd, Ringoes, NJ 08551

Project Developer: Accord Power Inc

Subscription Management Partner: Neighborhood Sun Benefit Corp (NSBC)

To whom it may concern,

I write on behalf of *The Ridge* Individual / organization, in support of the proposed 300 kW Community Solar Energy Project (CSEPs) at The Ridge at Back Brook, with an address of 211 Wertsville Rd, Ringoes, NJ 08551. We support and endorse the development of this local community solar project because of environmental benefits associated and the substantial monetary benefit to our local county residents; specifically LMI residents who may not have the means to invest or participate in solar programs at their own homes. For these reasons, we submit this letter with the intention of strengthening your applications to the New Jersey Board of Public Utilities.

Sincerely,

William J. Shaffer
Name

William J. Shaffer
Signature

Title

2/5/2021
Date



Company Data

Founded: 2016
Address: 8121 Georgia Ave., Suite 300, Silver Spring, MD 20910
CEO: Gary Skulnik
Corporate Form: Benefit Corporation (treated as a C Corp)
Phone: 240-284-6245
Web Site: NeighborhoodSun.Solar

Contact person: Armando Gaetaniello
Contact info: armando@NeighborhoodSun.Solar – 301 256 5948

Summary

Neighborhood Sun (NS) is a social enterprise with a mission to empower people to choose community solar. Community, or shared solar, allows electricity consumers to purchase solar from a local project, with no need to install any equipment. We are founded by the former leader of Clean Currents, a trailblazing clean energy company in the Mid Atlantic, which brought together thousands of people, businesses and organizations to switch to wind and solar power. Neighborhood Sun is the leading customer acquisition and management company in Maryland and New Jersey community solar, with more than 3,200 Subscribers and over 24 MWDC worth of solar. We've expanded beyond our home state, using our experience and lessons learned in order to bring even more people across the nation into community solar. Our brand, like Clean Currents before it, is already becoming the most trusted and credible community solar brand in the market. **Thanks to this strong brand, we provide low cost customer acquisition and customer management with low attrition rates.**

NS is committed to bring the promise of solar to everyone, not just the select few. Thus, we've been a trailblazer in marketing in the low-to-moderate income (LMI) community. Working in the LMI community requires a markedly different approach than market-rate, or standard community solar. Thanks to our experience in the Baltimore, Western Maryland, and Camden, NJ markets, we've fine-tuned our LMI approach and are confident it will work in any market we serve.

Our Approach

It Starts with Authenticity

NS was founded to be a business that is a force for good, not just profits. We are a certified B Corporation, which means we are held to higher standards of operations. It also means we put our commitment to the planet, our employees, our community, and transparency into our actual corporate DNA. It's more than just talk. We put resources into issues that go beyond our bottom line, which encompass the broader sustainability spectrum. We're not just about solar, but about a broader green



movement. A subscription with us is not just savings, it's about just and equal access to economic betterment. Because of our mission and our actions, we achieve a level of authenticity that other community solar companies can't reach. As part of this mission, we are the only community solar company that has a **Customer Advocacy Board**, giving Subscribers unprecedented access to our company.

Working in LMI Communities

NS has spent the past year building a novel approach to Low-to-Moderate Income (LMI) customer acquisition and management, with most of our activities focused in Baltimore, Western Maryland, and Camden NJ. This community has been burned by energy companies before, including solar outfits and is rightfully distrustful of outsiders with offers that are "too good to be true." Building trust and credibility through local organizations and leaders is more important in the LMI community than elsewhere. It's also important to have a company that reflects the community it serves, something we've been very conscious of at Neighborhood Sun. Our LMI team has established strong ties in the community and built a credible brand in only a matter of months. While many talk about serving LMIs, we are one of the few that have actually done it.

Creating Communities, not Just Customers

We view our Subscribers as members of our community, partners in building stronger connections and better education on pressing environmental issues. This is a core value for us. That means that our channel partners work with us in ways no other community solar company can match. Our work with progressive faith institutions, environmental groups, and other organizations is only made possible by our strong brand credibility. It has brought us much success as our partners have brought in about 25% of our Subscribers through volunteer efforts they've pursued.

Turn customers into brand ambassadors

Because of the unique credibility and trust of our brand, we are positioned better than other companies to engage our customers in a way that turns them into brand ambassadors, enabling the base to expand. With our Customer Advocacy Board, and customer engagement team, we elevate engagement with customers to the point where they are our best advocates. Referrals are a huge part of our sales efforts, bringing in about 20% of our customers.

Customer Acquisition Funnel

We provide a turn-key customer acquisition funnel for community solar project owners. Through our web site, our proprietary SaaS Platform "SunEngine", and customized CRM, residents are able to subscribe to projects, and we're able to provide partner organizations their own landing pages. The entire enrolment process is done through a secure server that meets the highest standards of data protection.

Unparalleled Customer Service

We are very proud of our excellent customer engagement and outreach, which leads to lower attrition and more customer referrals. Our process starts from the first contact with a lead and continues as long



as they are a Subscriber with us. Because of our strong brand, our systematic communication with our Subscribers, and our company structure, we are able to more easily overcome the challenges that may arise due to utility actions or other programmatic issues in community solar. Our Google rating of 5 stars is higher than any other community solar company.

Stats at a Quick Glance

- 3,100+ residential and 100+ commercial customers since mid 2018 in Maryland and New Jersey.
- 24 megawatts fully subscribed.
- 900+ LMI customers in Maryland and New Jersey since mid 2019.
- Google customer rating of 5.0 stars (highest possible).
- 90% close rate of one-day or less for customer cases.
- More than 50 partner organizations within different communities of MD and NJ.
- More than 20% of our customers came through referrals from happy customers.
- Fully subscribed the Panorama Landfill project in Fort Washington, MD. At the time of its launch, it was the largest, privately-owned residential community solar project in the country.
- Our company-wide attrition rate is around 3%.
- Our employees have an average of 10+ years in environmental activism.
- Voted “Best in the World for Governance” by B Labs.
- Over \$30,000 donated to local partner organizations and non-profits.





Team

Our diverse team of dedicated staff, Board of Directors, and Board of Advisors offer exceptional experience in the energy industry, environmental advocacy, and business.

Gary Skulnik *Founder and CEO* - Gary is a senior executive and strategic thinker who has been a leader in developing the clean energy market in Maryland and Washington, DC, through innovative marketing, partnerships, business management, and legislative advocacy for twenty years.

John Wilson *Chief Technology Officer* - A software development expert and renewable energy innovator, John Wilson brings twenty-five years experience in IT management. Before working with Neighborhood Sun John was part of the team that started Bullfrog Power, as VP of Operations, where he was responsible for all IT and software development for fourteen years.

Armando Gaetaniello *Director of Strategy* - Armando Gaetaniello had decided long ago that he couldn't sit idle and watch the climate emergency go unchecked. He has an MS in Global Change Management and a BA in Human Geography. He's committed to clean the electricity grid through development of distributed solar. Before focusing solely on business development, he managed the sales funnels for all the Neighborhood Sun projects.

Emily Tokarowski *Director of Marketing & Operations* - With her passion for environmental justice and climate change mitigation and adaptation, Emily is committed to be a key player in global, positive change. She received a BA in Environmental Studies and Communication from Stonehill College, and an MS degree in Engineering, Science, and Technology Entrepreneurship from the University of Notre Dame.

Sherry Robinson *Director of Sales* - With over 20 years of experience in the Retail Energy arena, the newest addition to the Neighborhood Sun team is Sherry Robinson. A champion for promoting Renewable Energy and educating consumers on the value of purchasing Green, Sherry looks forward to continuing her collaborative proactive approach to selling with a focus on low to moderate income subscribers.

Randi Orlow *NJ Community Solar Director* - An early introduction to issues of social justice inspired Randi to build a career as a marketer and advocate for mission-driven organizations. Randi is thrilled to bring her enthusiasm to community solar through Neighborhood Sun's fight against climate change, and looks forward to watching the program expand throughout the country.

Neighborhood Sun Board of Directors

Ian Sneed *Director of Operations at Galt Power, Inc.* - Ian Sneed is a seasoned energy professional with expertise in wholesale power markets, risk management, and solar and battery storage project development. In his current role with Galt Power, Ian facilitates the market transactions of a broad client base across all seven of the U.S. based Regional Transmission Organizations (RTOs).



William Bumpers Attorney - Bill Bumpers is an attorney with over 30 years of experience in the electric industry, representing utilities, independent power producers and investment firms. He structured one of the first multi-pollutant emission contracts in the United States and has worked on numerous GHG emissions trading projects around the world.

Stacy A. Swann CEO and Founding Partner Climate Finance Advisors Benefit LLC - Ms. Swann has more than two decades of experience in finance, fund management and development, including with the International Finance Corporation (IFC). She is currently Vice-Chairperson of the Board for the [Montgomery County Green Bank](#), the United States' first county-level green bank, and she sits on the Board of the [Women's Council on Energy and Environment \(WCEE\)](#).

Pari Kasotia Director of Vote Solar Mid-Atlantic - Pari is an energy policy expert with 10+ years of experience in clean energy. Currently, Pari serves as the Mid-Atlantic Director for Vote Solar where advocate for the NJ Shines campaign that calls to increase solar and storage access in low-income communities. In 2018, Pari played an integral role in the creation of the Community Solar Pilot Program in New Jersey under the Clean Energy Act of 2018. Prior to Vote Solar, Pari worked for The Solar Foundation where she provided organizational leadership and oversight and was the lead author of the first-ever US Solar Industry Diversity Study.

Neighborhood Sun Advisory Board

Harry Warren President of Clean Grid Advisors, LLC - Among Harry's many accomplishments, he assembled an outstanding team and built WGES from a 10-person startup into a leading competitive supplier of electricity and natural gas in the mid-Atlantic and a recognized leader in renewable energy. With over 100 employees serving 340,000 customers, WGES generated an average of \$1.3 billion in revenues and \$33 million in non-GAAP operating earnings for WGL Holdings [NYSE:WGL] in fiscal years 2011 through 2013. Harry currently serves on the Board of the Maryland, DC, and Virginia Solar Energy Industries Association (MDVSEIA).

John Paul Moscarella President of Cleantech Advisors LLC - John Paul Moscarella ("JP") is an entrepreneur, who has founded or co-founded four (4) companies, including Emerging Energy & Environment (EEE), a fund management platform, and Econergy International ("Econergy"), a renewable developer with 260 MW (190 MW net) at the time of its sale in 2008 to GDF Suez (now Engie), one of the largest utilities in the world, which had an IPO in 2006 on the London AIM Market raising over US\$100 million.

Michael Shore Renewables Enthusiast - Michael appreciates being part of the movement to create a global sustainable economy. He has founded and grown durable businesses from scratch, led his solar company to become a \$100 million enterprise and rank 46th on the INC 500 list, raised oodles of capital, and made his home state of North Carolina a world leader in solar deployment.



Services Offered

We offer turn-key solutions to fully subscribe and manage your community solar project using our strong, credible brand and flexible platform to reduce costs and attrition.

Sales Management and Supervision

- Hiring local sales groups with boots on the ground, and train them on Community Solar market, the offers, and Consumer Protection rules.
- Working in conjunction with on-the-ground sales organization and partner to ensure full compliance to Consumer Protection rules. This is key to maintain long-lasting and secure relationships with subscribers.
- Quality Assurance / Welcome Calls to every customer enrolled by a sales organization.
- Fully customizable portal to enable multiple sales organizations and individual agents to conduct lead-generation and/or sales that are completely trackable.
- LMI income verification process (when applicable) compliant with States laws.
- Digital marketing efforts. Our SunEngine platform tracks the success of each marketing channel
- We customize SunEngine platform for each sales team and tailor it to their individual needs.
- Ensuring new customers are fully brand-conscious and feel part of our community of subscribers, which minimizes attrition.

Direct Customer Acquisition

- Fully customizable portal to enable multiple community partners and our internal Sales Team to conduct lead-generation and/or sales that are completely trackable.
- LMI income verification process (when applicable) compliant with State laws.
- Digital marketing efforts. Our SunEngine platform will track success of outreach and inform us on any improvement needed.
- Enabling ground-level marketing including partnerships, community events, and promotions. SunEngine is fully customizable to any community partner.
- Our internal sales efforts reflect outstanding work ethics and ensure full compliance to Consumer Protection rules. This is key to maintain long-lasting and secure relationships with subscribers.
- Robust referral programs and other customer incentives can account for as much as 25% of sales.



Customer Management

Billing and Collections

- Calculation of value of solar credits for billing purposes (amount which subscribers will be billed, per kilowatt hour).
- Issuance of monthly invoices to all subscribers, collection of which will occur in a PCI-compliant environment with funds directed to project owner bank account.
- Full accounting and reporting of invoicing and collections.
- Provision of a view into the customer database for project owner via a dedicated portal, and monthly reporting on allocations, accounts in arrears, and any customer churn.
- Follow-up on any payment issues and ongoing collection leading to potential termination of solar services and removal from the program according to the Service Level Agreement.

Utility Coordination and Management

- All required communication with the utility to enable accurate and timely issuance of solar credits on subscribers' utility bills, aligned with their CS invoice, including submission of the allocation request forms to the utility.
- Management of the carry-forward or reallocation of excess solar credits to existing subscribers as set out in the state regulations.
- Submission of the subsequent allocation requests to the utility.

Customer Service for Subscribers

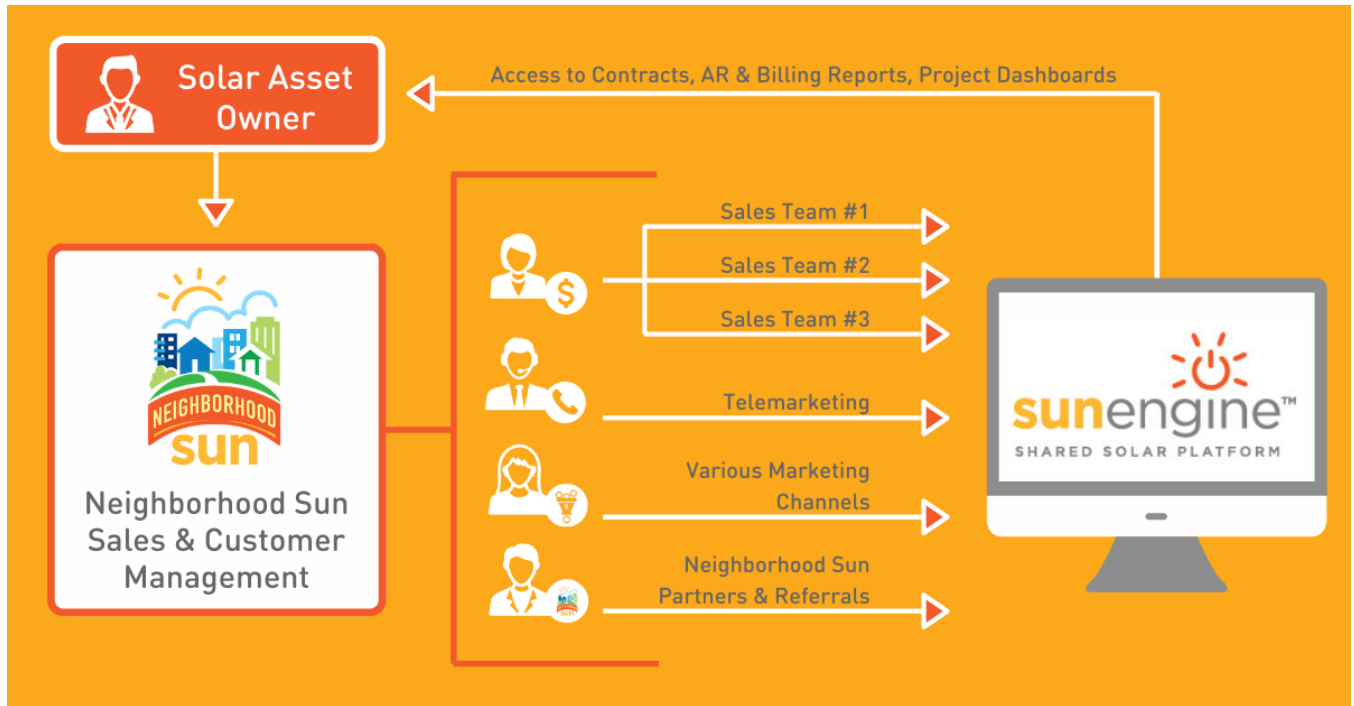
- Live customer service via a toll-free number and 'live chat' system, to answer customer inquiries regarding their bill or credits, between the hours of 8am and 6pm Eastern time Monday to Friday (excluding U.S. statutory holidays).
- Direct the subscriber to contact the utility, if the inquiry is specific to utility service.
- Provision of a view for subscribers of their share of project production and associated credits online (desktop and mobile).
- A protocol in place for customer inquiry escalation to determine when to send a customer question to Neighborhood Sun senior management in order to comply with our stated goal of "not a single unhappy customer."

Re-enrollment

- Replacement of lost customers.
- Adjustment of customers' solar share to accommodate their current needs.



Neighborhood Sun's management and control of the acquisition funnel



PLATFORM FEATURES	Sun Engine™	Leading CS Platform
Fully Customizable Acquisition Pages	✓	
Secure Electronic Enrollment	✓	✓
Completely Siloed Data Set for Asset Owners	✓	
Optimized For Data Import or Export	✓	
Track Sales Channels Down to the Agent Level	✓	
Customer Personal Portal Login	✓	✓
Credit Checks and Income Verification	✓	✓
Asset Owner Access to all Customer Contracts	✓	✓



Customer testimonials

All interactions I've had so far with Neighborhood Sun have been informative, efficient, and very pleasant. The team is responsive and helpful, and when I had a question regarding the signup process, the customer service rep I spoke to was very helpful and patient. I am all for clean energy and appreciate all that Neighborhood Sun is doing to bring community solar to the residents of New Jersey. Kirti Kodali, Tri-county/Delanco customer.

"Well I think there are two reasons that community solar is important. First of all it's going to help every single one of us, household by household, reduce our energy expenses and cut our household costs, and that really important and powerful. The second reason, it will help every one of us reduce our dependence on fossil fuels and help us prepare to adapt to climate change. I'm very proud to have voted to expand community solar and we'll be doing more and more to make life better and make our planet happier and healthier for everyone." - Robbyn Lewis, Maryland House of Delegates, Dogwood customer.

"Through its community solar subscription program, Neighborhood Sun helps Montgomery County electricity customers save money on their electric bills while reducing climate-damaging emissions of greenhouse gases. As a B corporation, Neighborhood Sun is committed to meeting high standards for social and environmental performance, accountability, and transparency - another bonus for Montgomery County!" - Danielle Meitiv, County Activist, Panorama subscriber.

"Well I think there are two reasons that community solar is important. First of all it's going to help every single one of us, household by household, reduce our energy expenses and cut our household costs, and that really important and powerful. The second reason, it will help every one of us reduce our dependence on fossil fuels and help us prepare to adapt to climate change. I'm very proud to have voted to expand community solar and we'll be doing more and more to make life better and make our planet happier and healthier for everyone." - Robbyn Lewis, Maryland House of Delegates, Dogwood subscriber.

"I'm so grateful for Neighborhood Sun which has made it possible for me to switch to 100% solar when it didn't make sense to put panels on my shady roof. Neighborhood Sun staff are a great team and it shows - hard working, clear communicators when following up with questions and issues." Mimi M., Google Review

"I'm really into community solar because it creates the opportunity for clean energy to kind of offset all the icky and gross things we're putting into the air." - Naadiya Hutchinson, Baltimore People's Climate Movement, White Marsh LMI subscriber.

"The purpose of clean energy is one that too often has been neglected for those from lower socioeconomic conditions. The work that we've tried to do in the legislature, focusing on our equity bill to allow clean energy and solar equity, to make sure it permeates every community in NJ, is critically important. My friends from NJ {Neighborhood} Sun are key allies in this fight." - Senator Troy Singleton, New Jersey State Senate. [Watch the video.](#)

I wanted to make a contribution to clean energy without having solar panels on my roof. I look forward to getting a discounted electric bill with NJ 's [Neighborhood Sun] Community Solar. My interaction with their employees has been all positive and I look forward to a long term relationship. - Timothy E. Coneby, Tri-county/Delanco customer.



Price quote for: Robert Travers, Accord Power Inc.

Project / Portfolio Name: Linden rooftops + golf course

Project / Portfolio size (kwdc): 8.3 MWDC

Utility territory: PSEG

Customer mix: Residential – non-LMI (max 49% of projects capacity)
Residential – LMI (min 51% of project size)

Geographic target: PSEG ratepayers residing within the municipalities where the projects are located + adjacent municipalities

Recommended product mix:

For non-LMI residential customers: 10% discount, 20 year term, 60 days notice for termination, no termination fees. Allocate max 49% of project capacity.

For LMI residential customers: 20 or 25% discount, 20 year term, month-to-month subscription or max 60 days notice for termination, no termination fees. Allocate min 51% of project size.

Project launch: TBD – exp. Spring 2021

Project COD: TBD – exp. end of 2021 or beginning of 2022

Customer Acquisition fees

For LMI accounts: \$120/kwdc. For market rate accounts: \$90/kwdc.

Customer Management and Churn Fees

\$12.5/kwdc managed per year. The fee goes up by 1% yearly.

\$30/kwdc to replace lost customers.

Churn fee is waived for the first year since COD and in any year where attrition rate is below 10%.

Minimum customer management contract is six years.

***** *This price quote expires in 2 months (March 31, 2021).*



Company Data

Founded:	2016
Address:	8121 Georgia Ave., Suite 300, Silver Spring, MD 20910
CEO:	Gary Skulnik
Corporate Form:	Benefit Corporation (treated as a C Corp)
Phone:	240-284-6245
Web Site:	www.neighborhoodSun.solar

Summary

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Neighborhood Sun is committed to bring the promise of solar to everyone, not just the select few. Thus, we've been a trailblazer in marketing in the Low-Moderate Income (LMI) community. Working in the LMI communities requires a markedly different approach than market-rate, or standard community solar. Thanks to our experiences in Maryland (Baltimore and Western MD) as well as in New Jersey (Camden, Burlington and Mercer Counties), we've fine-tuned our LMI approach and are confident it's effective and respectful towards households, neighborhoods, and communities.

Our Approach

It Starts with Authenticity

NS was founded to be a business that's a force for good, not just profits. We are a certified B Corporation, which means we are held to higher standards of operations. It also means we put our commitment to the planet, our employees, our community, and transparency into our actual corporate DNA. It's more than just talk. We put resources into issues that go beyond our bottom line, which encompass the broader sustainability spectrum. We're not just about solar, but about a broader green movement. Because of our mission and our actions, we achieve a level of authenticity that other community solar companies can't reach. As part of this mission, we are the only community solar



provider company that has a **customer advocacy board**, giving our customers unprecedented access to our company.

Working in LMI Communities

Neighborhood Sun has spent the past year building a novel approach to LMI customer acquisition and management, with most of our activities focused in Baltimore. This community has been burned by energy companies before, including solar outfits and is rightfully distrustful of outsiders with offers that are “too good to be true.” Building trust and credibility through local organizations and influencers is more important in the LMI community than elsewhere. It’s also important to have a company that reflects the community it serves, something we’ve been very conscious of at Neighborhood Sun. Our LMI team has established strong ties in the community and built a credible brand in only a matter of months. While many talk about serving LMIs, we are one of the few that have actually done it.

To date, we’ve fully subscribed three projects dedicated to serving LMI customers in Maryland:

- White Marsh for BG&E ratepayers. A minimum of 51% of its 1.9 MWDC capacity is reserved to LMI households.
- Henryton for BG&E ratepayers. A minimum of 51% of its 2.2 MWDC capacity is reserved to LMI households.
- Shepherd's Mill for Potomac Edison ratepayers. A minimum of 30% of its 2.9 MWDC capacity is reserved to LMI households.

Furthermore, we’re currently subscribing two more projects also dedicated to serving LMI customers - in Maryland and in New Jersey:

- Flintstone for Potomac Edison ratepayers (Maryland). A minimum of 51% of its 2.7 MWDC capacity is reserved to LMI households.
- Delanco for PSE&G ratepayers in Camden, Burlington, Mercer counties (New Jersey). A minimum of 51% of its 3.1 MWDC capacity is reserved to LMI households. As of mid-January, NS has enrolled over 450 households and a majority of them are LMIs.

Creating Communities, not Just Customers

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Customer Acquisition Funnel

We provide a turn-key customer acquisition funnel for community solar project developers. Through our web site, and customized CRM, customers are able to subscribe to projects, and we're able to provide partner organizations their own landing pages. The entire enrolment process is done through a secure server that meets the highest standards of data protection.

In order to verify that enrolments were achieved in the most transparent and ethical manner, NS:

- Trains on-the-ground sales organizations and community partners about the Community Solar Program in New Jersey and its Consumer Protection rules.
- Ensures that sales organizations and community partners fully complied with Consumer Protection rules. This is key to maintain long-lasting, effective, and secure relationships with subscribers.
- Provides truthful and transparent marketing material to all sales organizations and community partners, reflecting the Community Solar Subscription Agreement for households.
- Make Quality Assurance / Welcome calls to every customer enrolled by an external sales organization.

Unparalleled Customer Service

We are very proud of our excellent customer engagement and outreach, which leads to lower attrition and more customer referrals. Our process starts from the first contact with a prospect and continues as long as they are a customer with us. Because of our strong brand, our systematic communication with our customers, and our company structure, we are able to more easily overcome the challenges that may arise due to utility actions or other programmatic issues in community solar. Our [Google rating](#) of 5 stars and the [BBB rating](#) of A+ are higher than any other community solar company.



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"The purpose of clean energy is one that too often has been neglected for those from lower socioeconomic conditions. The work that we've tried to do in the legislature, focusing on our equity bill to allow clean energy and solar equity, to make sure it permeates every community in NJ, is critically important. My friends from NJ {Neighborhood} Sun are key allies in this fight." - Senator Troy Singleton, New Jersey State Senate. [Watch the video.](#)

"Community solar provides opportunities for us to build community while helping the needed transition to clean energy at [below] market-rate electricity prices. People, planet, and prosperity. What more can you ask for?" - Sabrina F., Dogwood customer

"I'm really into community solar because it creates the opportunity for clean energy to kind of offset all the icky and gross things we're putting into the air." - Naadiya Hutchinson, Baltimore People's Climate Movement, White Marsh LMI subscriber.

"I have had nothing but positive experience dealing with the staff at Neighborhood Sun--I think every company could learn from them how to do real service to customers and the public--and of course their product is vital to our future, the lives of this planet, etc. I cannot recommend them highly enough. Go Neighborhood Sun!" – Robin G., Google Review.