

dfranco@sjindustries.com



Deborah M. Franco, Esq.Vice President, Clean Energy and Sustainability

July 28, 2020

VIA ELECTRONIC MAIL

Honorable Aida Camacho-Welch, Secretary of the Board Board of Public Utilities 44 S. Clinton Ave., 9th Floor P.O. Box 350 Trenton, NJ 08625-0350

Re: In The Matter Of the Petition of Elizabethtown Gas Company For Authority to Extend the Term of Energy Efficiency Programs with Certain Modifications and Approval of Associated Cost Recovery Mechanism BPU Docket No. GO18070682

Dear Secretary Camacho-Welch:

Enclosed for filing is the Elizabethtown Gas Company ("Elizabethtown" or "Company") quarterly behavioral reporting data (Oracle/Opower) as required by the Board Order in the above referenced proceeding.

Please contact the undersigned at (908) 662-8448 if you have questions or require further information.

Due to the pandemic, and in accordance with the New Jersey Board of Public Utilities ("BPU") March 19, 2020 and May 20, 2020 Orders issued in BPU Docket No. EO20030254, hard copies are not being provided at this time, but can be provided at a later time, if needed

Respectfully yours,

Deborah M. Franco

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DMF/adh Enclosure

cc: Service List (via electronic)

Key Program Metrics	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Num Unique Customers in Program	154,330	153,708	153,708									
Total Monthly Opt-Outs	3	17	22									
Cumulative Opt-Outs	512	529	551									
Monthly Savings	124,001.00	118,506.66	127,345.52									
Monthly Savings (Cumulative)	1,019,600.06	1,138,106.72	1,265,452.24									
Savings % (for the month)	0.49%	0.51%	0.50%									
Estimated Annual Savings	67,097	62,599	52,266									
Estimated Lifetime Savings	181,452	169,288	141,344									
# of Print Reports Sent	13,094	149,028	142,706									
# of Print Reports Sent (Cumulative)	1,490,970	1,639,998	1,782,704									
# of Email Reports Sent	97,463	60,140	21,207									

Web Metrics	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
# of log-ins	117	57	20									
# of page views	18,240	7,153	1,498									
# of accounts created	84	38	0									
Green Button Download	0	8	0									
Total Online Audit Visits	2,786	490	18									
Uniqe Customers	117	58	19									

^{*}Home Energy Report Program was not included in the extension program period. The required RFP resulted in a new vendor being selected; they are currently onboarding.

IN THE MATTER OF THE PETITION OF PIVOTAL UTILITY HOLDINGS, INC. d/b/a ELIZABETHTOWN GAS FOR AUTHORITY TO EXTEND THE TERM OF ENERGY EFFICIENCY PROGRAMS AND APPROVAL OF ASSOCIATED COST RECOVERY MECHANISM **BPU DOCKET NO. GO18070682**

SERVICE LIST

Thomas Kaufmann

Elizabethtown Gas Company

520 Green Lane Union, NJ 07083

tkaufmann@sjindustries.com

Deborah M. Franco, Esq.

SJI

520 Green Lane Union, NJ 07083

dfranco@sjindustries.com

Dominick DiRocco

S.II Utilities

1 South Jersey Place Atlantic City, NJ 08401

ddirocco@sjindustries.com

Ben Goldstein

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350 Ben.Goldstein@bpu.nj.gov

Bart Kilar

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350 Bart.Kilar@bpu.nj.gov

Stacy Peterson

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350

Stacy.Peterson@bpu.nj.gov

Hanaa Rohman

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350

Hanaa.Rohman@bpu.nj.gov

Kurt Lewandowski

Division of Rate Counsel

140 East Front Street, 4th Floor

P.O. Box 003

Trenton, NJ 08625

klewando@rpa.nj.gov

Susan Potanovich

Elizabethtown Gas Company

520 Green Lane Union, NJ 07083

spotanovich@sjindustries.com

Stefany Graham

SJI Utilities

1 South Jersey Place Atlantic City, NJ 08401 sgraham@sjindustries.com

Rachel Boylan

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350 Rachel.Boylan@bpu.nj.gov

Mahogany Hall

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350 Mahogany.Hall@bpu.nj.gov

Paul Lupo

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350 Paul.Lupo@bpu.nj.gov

Earl Pierce

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314 P.O. Box 350

Trenton, NJ 08625-0350 Earl.Pierce@bpu.nj.gov

Stefanie A. Brand

Division of Rate Counsel

140 East Front Street, 4th Floor P.O. Box 003

Trenton, NJ 08625

smassey@rpa.nj.gov

Brian Lipman, Litigation Manager

Division of Rate Counsel

140 East Front Street, 4th Floor

P.O. Box 003 Trenton, NJ 08625

blipman@rpa.nj.gov

Frank Vetri

Elizabethtown Gas Company

520 Green Lane Union, NJ 07083

fvetri@sjindustries.com

Maureen Minkel

SJI Utilities

1 South Jersey Place Atlantic City, NJ 08401

mminkel@sjindustries.com

Robert Brabston

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314

P.O. Box 350

Trenton, NJ 08625-0350

Robert.Brabston@bpu.nj.gov

Sherri Jones

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314

P.O. Box 350

Trenton, NJ 08625-0350 Sherri.Jones@bpu.nj.gov

Kelly Mooii

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314

P.O. Box 350

Trenton, NJ 08625-0350

Kelly.Mooij@bpu.nj.gov

Stacy Richardson

Board of Public Utilities

44 South Clinton Avenue 3rd Floor, Suite 314

P.O. Box 350

Trenton, NJ 08625-0350 Stacy.Richardson@bpu.nj.gov

Maura Caroselli

Division of Rate Counsel

140 East Front Street, 4th Floor P.O. Box 003

Trenton, NJ 08625

mcaroselli@rpa.nj.gov

Felicia Thomas-Friel

Division of Rate Counsel

140 East Front Street, 4th Floor P.O. Box 003

Trenton, NJ 08625

fthomas@rpa.nj.gov

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SERVICE LIST

Michael Beck, DAG **Dept. of Law & Public Safety**Richard J. Hughes Justice Complex

Public Utilities Section

25 Market Street, P.O. Box 112

Trenton, NJ 08625

Michael.Beck@law.njoag.gov

Isaac Gabel-Frank **Gabel and Associates, Inc.**417 Denison Street
Highland Park, NJ 08904

<u>Isaac@gabelassociates.com</u>

Matko Ilic, DAG

Dept. of Law & Public Safety
Richard J. Hughes Justice Complex
Public Utilities Section
25 Market Street, P.O. Box 112
Trenton, NJ 08625

Matko.Ilic@law.njoag.gov

Robert J. Henkes **Henkes Consulting** 7 Sunset Road Old Greenwich, CT 06870 rhenkes@optonline.net Pamela Owen

Department of Law & Public Safety

Division of Law

124 Halsey Street

P.O. Box 45029

Newark, NJ 07101

Pamela.Owen@law.njoag.gov