

Dear Secretary Camacho-Welch:

My name is Chris Thurston and I am the Finance Director for Lineage Logistics. My office is located in Chatham NJ, but we are an international company with over 40 locations worldwide providing refrigerated storage space for our customers. Locally, we have 10 warehouse locations in PSE&G territory.

Our company offers the most modern, state-of-the-art, full service temperature-controlled warehouses in the United States. We began providing cold storage services in 1989 from a 1.3-million-cubic-foot refrigerated warehouse in Perth Amboy, NJ, with 25 full-time employees. Today we have over 2,300 employees and over 300 million cubic feet of refrigerated storage. We have since expanded to become one of the largest public refrigerated warehousing companies in the world. I am involved with utility service providers in the US, China and Vietnam so I have an in depth understanding of how utilities operate.

Energy consumption is a very important part of our operation and the costs are directly passed through to our customers. In order to maintain competitive costs, energy efficiency and the ability to store energy is critical to our continued success in this very unique business space. The Energy Storage program enables that by supporting the State's initiative for additional solar and wind generation and to spur solar development by smoothing short-term changes in voltage due to intermittent solar generation. Program implementation would ultimately help resolve forecasted overloads on the system to reduce the need for traditional utility upgrades and serve as contingency resources at substations.

I'm here today in support of PSE&G's Clean Energy Future- Energy Storage Filing. Lineage Logistics has a vested interest in helping to create a cleaner, more energy efficient environment now and in the future. Our company is investing in sustainable buildings and practices, to save energy and encourage environmentally friendly design and construction techniques in our facilities. PSE&G's Energy Storage program enables us to more effectively meet those goals and be a part of a clean future. In our company we strive for LEED Gold Certification and have achieved this for our newest warehouse in Kearny NJ where we designed the building to support energy savings, water efficiency, reduction of CO2 emissions and stewardship of green resources. We want to help New Jersey become a national leader and an economic hub in clean energy, by financing, building, owning, and operating energy storage systems to advance the technology and resources in the state.

Lineage Logistics is confident PSE&G can manage the energy efficiency programs in a productive and meaningful way. Our company has utilized the PSE&G Solar Loan for 4 of our locations to enhance the economic benefits of the solar project where it might have not been economically feasible without the assistance of the solar loan. We have also partnered with PSE&G to install equipment to enhance and develop our solar capacity. The Energy Storage proposal will facilitate more opportunities to leverage this investment and enhancement

without the need for additional equipment. This also would help resolve for changes in voltage due to intermittent solar generation, key to maximize the return on our investment and commitment to solar technologies.

As an employee of a company based in NJ we are fortunate to have a clear focus on clean energy and energy efficiency under Governor Murphy and the BPU. And we are grateful to have companies like PSE&G who not only embrace these goals, but understand the role they play in improving our environment and advancing the technologies for clean energy.

On behalf of Lineage Logistics, I support PSE&G's Clean Energy Future – Energy Storage program, and I encourage the New Jersey Board of Public Utilities to approve this filing.

Sincerely,

*CHARIS THURSTON*