



May 29, 2020

VIA EMAIL

Honorable Aida Camacho-Welch, Secretary
New Jersey Board of Public Utilities
44 South Clinton Avenue, 9th Floor
P.O. Box 350
Trenton, NJ 08625-0350

Re: IN THE MATTER OF THE PETITION OF NEW JERSEY NATURAL
GAS COMPANY FOR APPROVAL OF THE COST RECOVERY
ASSOCIATED WITH ENERGY EFFICIENCY PROGRAMS
BPU DOCKET NO.

Dear Secretary Camacho-Welch:

Enclosed herewith for filing please find the Petition of New Jersey Natural Gas Company (NJNG) for approval of the cost recovery associated with its Energy Efficiency Programs.

Copies of the petition, including the supporting Exhibits, are also being served upon the New Jersey Division of Rate Counsel and the Division of Law.

Kindly acknowledge receipt of this filing by return email acknowledgement.

Respectfully submitted,

A handwritten signature in blue ink that reads 'Andrew K. Dembia'. The signature is enclosed in a thin black rectangular border.

Andrew K. Dembia
Regulatory Affairs Counsel

Enclosures

C: Service List

**IN THE MATTER OF THE PETITION OF NEW JERSEY NATURAL GAS COMPANY
FOR APPROVAL OF THE COST RECOVERY ASSOCIATED WITH
ENERGY EFFICIENCY PROGRAMS
BPU DOCKET NO.**

SERVICE LIST

NJNG

Mark G. Kahrer
New Jersey Natural Gas Company
1415 Wyckoff Road
P.O. Box 1464
Wall, NJ 07719

Andrew K. Dembia
New Jersey Natural Gas Company
1415 Wyckoff Road
P.O. Box 1464
Wall, NJ 07719

Tina Trebino
New Jersey Natural Gas Company
1415 Wyckoff Road
P.O. Box 1464
Wall, NJ 07719

Judy DeSalvatore
New Jersey Natural Gas Company
1415 Wyckoff Road
P.O. Box 1464
Wall, NJ 07719

James M. Corcoran
New Jersey Natural Gas Company
1415 Wyckoff Road
P.O. Box 1464
Wall, NJ 07719

NJ BOARD OF PUBLIC UTILITIES

Stacy Peterson
N.J. Board of Public Utilities
44 South Clinton Avenue, 9th Fl.
P.O. Box 350
Trenton, NJ 08625-0350

Heather Weisband
N.J. Board of Public Utilities
44 South Clinton Avenue, 9th Fl.
P.O. Box 350
Trenton, NJ 08625-0350

Paul Lupo
N.J. Board of Public Utilities
44 South Clinton Avenue, 9th Fl.
P.O. Box 350
Trenton, NJ 08625-0350

Bart Kilar
N.J. Board of Public Utilities
44 South Clinton Avenue, 9th Fl.
P.O. Box 350
Trenton, NJ 08625-0350

**IN THE MATTER OF THE PETITION OF NEW JERSEY NATURAL GAS COMPANY
FOR APPROVAL OF THE COST RECOVERY ASSOCIATED WITH
ENERGY EFFICIENCY PROGRAMS
BPU DOCKET NO.**

SERVICE LIST

DIVISION OF RATE COUNSEL

Stefanie A. Brand, Esq.
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625

Felicia Thomas-Friel, Esq.
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625

Brian Lipman, Litigation Manager
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625

Maura Caroselli, Esq.
Division of Rate Counsel
140 East Front Street, 4th Floor
P.O. Box 003
Trenton, NJ 08625

DEPT. OF LAW & PUBLIC SAFETY –
DIVISION OF LAW

Alex Moreau
Deputy Attorney General
Department of Law
& Public Safety Division of Law
Public Utilities Section
R.J. Hughes Justice Complex
25 Market Street
P.O. Box 112
Trenton, N.J. 08625

Terel Klein
Deputy Attorney General
Department of Law
& Public Safety Division of Law
Public Utilities Section
R.J. Hughes Justice Complex
25 Market Street
P.O. Box 112
Trenton, N.J. 08625

Pamela Owen, ASC
Department of Law
& Public Safety Division of Law
Public Utilities Section
R.J. Hughes Justice Complex
25 Market Street
P.O. Box 112
Trenton, N.J. 08625

**STATE OF NEW JERSEY
BOARD OF PUBLIC UTILITIES**

| | | |
|--------------------------------------|---|-----------------------|
| IN THE MATTER OF THE PETITION |) | |
| OF NEW JERSEY NATURAL GAS |) | PETITION |
| COMPANY FOR APPROVAL OF THE |) | |
| COST RECOVERY ASSOCIATED WITH |) | BPU DOCKET NO. |
| ENERGY EFFICIENCY PROGRAMS |) | |
| |) | |
| |) | |

**TO: THE HONORABLE COMMISSIONERS OF
THE NEW JERSEY BOARD OF PUBLIC UTILITIES**

New Jersey Natural Gas Company (“NJNG” or the “Company”) respectfully petitions the New Jersey Board of Public Utilities (the “Board” or “BPU”) pursuant to Board Orders issued on July 17, 2009, in Docket Nos. EO09010056 and EO09010057 (“July 2009 Order”), on September 24, 2010, in Docket No. GO10030225 (“September 2010 Order”), on January 18, 2012, in Docket No. GR11070425 (“January 2012 Order”), on June 21, 2013, in Docket No. GO12070640 (“June 2013 Order”), on July 22, 2015 and June 29, 2016, in Docket No. GO14121412 (“July 2015/June 2016 Orders”) and on September 17, 2018 in Docket No. GO18030355 (“September 2018 Order”), as well as N.J.S.A. 48:3-98.1, stating as follows:

1. NJNG is a corporation duly organized under the laws of the State of New Jersey and is a public utility engaged in the sale, distribution and transportation of natural gas subject to the jurisdiction of the Board. The Company’s principal business office is located at 1415 Wyckoff Road, Wall Township, New Jersey 07719.

2. Communications and correspondence relating to this filing should be sent to:

Mark G. Kahrer, Vice President, Regulatory Affairs
and
Andrew K. Dembia, Esq., Regulatory Affairs Counsel
New Jersey Natural Gas Company
1415 Wyckoff Road, P.O. Box 1464
Wall, N.J. 07719
(732) 938-1214 (Kahrer)
(732) 938-1073 (Dembia)
(732) 938-2620 (fax)

3. NJNG proposes to decrease the current after-tax Energy Efficiency (“EE”) rate of \$0.0171 per therm to \$0.0170 per therm, for recovery of The SAVEGREEN™ Project (“SAVEGREEN”) program costs approved in the September 2010 Order, the January 2012 Order, the June 2013 Order, the July 2015 Order, the June 2016 Order and the September 2018 Order. The overall bill of the residential heating customer who is using 100 therms per month will decrease by \$0.01, or 0.01%.

4. On January 19, 2009, NJNG filed a petition with the Board in Docket Nos. EO09010056 and EO09010057 seeking approval to initially develop and implement a number of economic stimulus programs that were to be made available to NJNG customers over the next twelve to sixteen months to promote energy efficiency and conservation while stimulating the state’s economy (“EE filing”). At the same time, the Company sought Board approval for an associated cost recovery rider mechanism. The programs proposed were designed to complement and supplement then-existing aspects of New Jersey’s Clean Energy Program (“NJCEP”) in an attempt to encourage higher levels of customer participation in NJNG’s service territory. The NJNG proposals did not duplicate or eliminate any of the NJCEP programs; they aimed instead to increase customer awareness, enhance participation in and support utilization of NJCEP efforts throughout the State. It was intended that this approach would avoid duplicative administrative

structures and spur additional economic activity within the State while contributing to the reduction of energy consumption in New Jersey.

5. In the July 2009 Order, the Board approved the initial EE Programs for NJNG to be operated through SAVEGREEN and also approved the recovery of costs incurred by adopting the terms of the Stipulation entered into among NJNG, BPU Staff and the New Jersey Division of Rate Counsel (“Rate Counsel”)¹(hereinafter referred to as the “Parties”). Accordingly, NJNG was authorized to establish a cost recovery rate through which it can recover or return to customers all deferred SAVEGREEN costs, including rebate costs, customer incentive payments, customer financing costs and associated reasonable and prudent incremental operation and maintenance (“O&M”) expenses (“Program Costs”). It was agreed by the Parties that such Program Costs are subject to recovery pursuant to the terms of NJNG’s Tariff Rider F (“Rider F”).

6. As part of the then authorized cost recovery mechanism, the Company was authorized to amortize for recovery its initial SAVEGREEN investments in customer rebates, incentive payments and customer financing over a four (4) year period on a straight line basis, with the return on the unamortized investments based upon the Company’s adjusted overall weighted average cost of capital (“WACC”), inclusive of income taxes as authorized by the BPU in NJNG’s then most recent base rate case in 2007-2008, BPU Docket No. GR07110889. NJNG computes the return component of its costs, in addition to the amortization of its investments, by deducting the applicable deferred income taxes related to the amortization of rebates, incentives and financing costs over a four-year period for book purposes and over a one-year period for tax purposes.

¹ Rate Counsel was formerly designated as New Jersey Department of the Public Advocate, Division of Rate Counsel.

7. Subsequently, NJNG submitted additional petitions with the BPU seeking approval to continue the energy-efficiency programs through SAVEGREEN with modifications addressing market changes, customer responses and contractor input. The September 2010, January 2012, June 2013, July 2015 /June 2016 and September 2018 Orders adopted the terms of Stipulations entered into among the Parties. As such, NJNG is authorized to amortize for recovery its SAVEGREEN investments in customer rebates, incentive payments and customer financing over two (2), three (3), five (5), seven (7) and ten (10) year periods on a straight line basis, with the return on the unamortized investments based upon the Company's stipulated overall WACC, inclusive of income taxes as authorized by the BPU. NJNG computes the return component of its costs, in addition to the amortization of its investments, by deducting the applicable deferred income taxes related to the amortization of rebates, incentives and financing costs over a two-year, three-year, five-year, seven-year and ten-year period for book purposes and over a one-year period for tax purposes.

8. Based on the terms of the July 2009 Order, the September 2010 Order, the January 2012 Order, the June 2013 Order, the July 2015, the June 2016, and the September 2018 Orders, NJNG is to submit an annual SAVEGREEN cost recovery filing to establish future Rider F rates. This filing is being made coincident with but separate from NJNG's annual Basic Gas Supply Service filings and includes updates to the SAVEGREEN investment levels, operating costs, and reconciled rate recoveries to actual cost results.

9. Attached hereto and made a part of this Petition are the following Schedules providing the information listed in the Minimum Filing Requirements approved in the July 2009 Order and updated in the July 2015 Order with information provided for the SAVEGREEN Program.

| | |
|------------------|---|
| Schedule NJNG-1 | Information on NJNG's direct FTE employment impacts. |
| Schedule NJNG-2 | Rate Change and Monthly revenue requirement calculation. |
| Schedule NJNG-3 | Actual clause revenues, by month and by rate class. |
| Schedule NJNG-4 | Monthly beginning and ending clause deferred balances and the average deferred balance, net of tax, for the reconciliation period. |
| Schedule NJNG-5 | Interest rate used for over/under deferred balance recoveries. |
| Schedule NJNG-6 | Interest expense to be charged or credited each month. |
| Schedule NJNG-7 | Budgeted versus actual SAVEGREEN Program Costs. |
| Schedule NJNG-8 | Monthly journal entries for regulatory asset and deferred O&M expenses for the SAVEGREEN Program for the reconciliation period. |
| Schedule NJNG-9 | Supporting details for all administrative costs related to the SAVEGREEN Program included in the revenue requirement. |
| Schedule NJNG-10 | Carrying cost used for the unamortized costs of the SAVEGREEN Program. |
| Schedule NJNG-11 | Number of participants in each SAVEGREEN program. |
| Schedule NJNG-12 | Estimated demand and energy savings for each SAVEGREEN program. |
| Schedule NJNG-13 | Estimated emissions reductions for each SAVEGREEN program. |
| Schedule NJNG-14 | For programs that provide incentives for conversion of energy utilization to natural gas from other energy sources (e.g., converting from electric to gas furnaces), the number of such projects; estimate of the increase in annual gas demand and energy associated with these projects; and the avoided use of electricity and/or other fuels. |
| Schedule NJNG-15 | Net impact of proposed rate changes |
| Schedule NJNG-16 | Proposed Tariff Pages |

10. Based on the foregoing and the information provided in the attached Schedules, NJNG proposes to decrease the current after-tax EE rate of \$0.0171 per therm to \$0.0170 per therm, for recovery of SAVEGREEN Program Costs approved in the September 2010 Order, the January 2012 Order, the June 2013 Order, the July 2015 Order, the June 2016 Order, and the September 2018 Order.


11. NJNG has served notice and a copy of this Filing, together with a copy of the annexed exhibits being filed herewith, upon Rate Counsel and upon the Division of Law.

WHEREFORE, NJNG requests that the Board issue an Order:

1. Approving the Company's continued recovery of the SAVEGREEN Program Costs as shown in the attached Schedules covering the investments approved in the September 2010 Order, the January 2012 Order, the June 2013 Order, the July 2015, the June 2016 Order and the September 2018 Order;
2. Approving the actual investments and operation and maintenance expenses as prudent and reasonable;
3. Approving NJNG's request that the EE rate for Rider F be decreased from \$0.0171 after-tax to \$0.0170 per therm after-tax effective October 1, 2020.
4. Granting such other relief as the Board deems just, reasonable and necessary.

Respectfully submitted,

NEW JERSEY NATURAL GAS COMPANY

By: 

Andrew K. Dembia, Esq.
Regulatory Affairs Counsel

Dated: May 29, 2020

STATE OF NEW JERSEY)
 :
COUNTY OF MONMOUTH)

VERIFICATION

MARK G. KAHRER of full age, being duly sworn according to law, on his oath
deposes and says:


1. I am Vice President, Regulatory Affairs for New Jersey Natural Gas Company, the
Petitioner in the foregoing Petition.

2. I have read the annexed Petition, along with the Exhibits attached thereto, and the
matters and things contained therein are true to the best of my knowledge, information and belief.



Mark G. Kahrer

Sworn and subscribed to
before me this 29th day
of May, 2020



NEW JERSEY NATURAL GAS COMPANY

The direct full time employee equivalent (FTE) impact for the SAVEGREEN Programs is detailed in the attached spreadsheets. Each spreadsheet includes the impact of all full time employees.

NEW JERSEY NATURAL GAS COMPANY

Detailed Program Budget
Energy Efficiency - 2010 Program

| Program | Total Approved Budget | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research | Performance Incentives |
|---|------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|------------------------|
| RESIDENTIAL PROGRAMS | | | | | | | | |
| Enhanced WARMAdvantage - (NJNG) | \$7,174,349.90 | \$634,740.50 | \$981,330.90 | | \$3,600,000.00 | \$1,958,278.50 | | |
| HPwES Enhancements - (NJNG) | \$5,787,842.10 | \$139,384.50 | \$215,414.10 | | \$5,000,000.00 | \$433,043.50 | | |
| OPOWER - (NJNG) | \$287,500.00 | | \$287,500.00 | | | | | |
| Sub-Total: Residential EE Programs | \$13,249,692.00 | \$774,125.00 | \$1,484,245.00 | \$0.00 | \$8,600,000.00 | \$2,391,322.00 | \$0.00 | \$0.00 |
| Whole Building Programs | | | | | | | | |
| Other C&I Programs | | | | | | | | |
| Combined Heat & Power - (NJNG) | \$1,070,863.00 | | | | | | | |
| Sub-Total: C&I Programs | \$1,070,863.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL Energy Efficiency Programs | \$14,320,555.00 | \$774,125.00 | \$1,484,245.00 | \$0.00 | \$8,600,000.00 | \$2,391,322.00 | \$0.00 | \$0.00 |

The Programs were approved in the BPU Order dated September 24, 2010 in Docket No. GO10030225

NEW JERSEY NATURAL GAS COMPANY

Detailed Program Actual April 2012
Energy Efficiency 2010 Program

| Program | Total | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research | Performance Incentives |
|---|------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|------------------------|
| RESIDENTIAL PROGRAMS | | | | | | | | |
| Enhanced WARMAdvantage - (NJNG) | \$9,067,069.02 | \$161,441.80 | \$1,565,887.55 | | \$6,411,600.00 | \$928,139.67 | | |
| HPwES Enhancements - (NJNG) | \$3,805,125.11 | \$133,686.82 | \$319,112.77 | | \$3,197,252.89 | \$155,072.63 | | |
| OPOWER - (NJNG) | \$332,750.00 | | \$332,750.00 | | | | | |
| Sub-Total: Residential EE Programs | \$13,204,944.13 | \$295,128.62 | \$2,217,750.32 | \$0.00 | \$9,608,852.89 | \$1,083,212.30 | \$0.00 | \$0.00 |
| Whole Building Programs | | | | | | | | |
| Other C&I Programs | | | | | | | | |
| Combined Heat & Power - (NJNG) | | | | | | | | |
| Sub-Total: C&I Programs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL Energy Efficiency Programs | \$13,204,944.13 | \$295,128.62 | \$2,217,750.32 | \$0.00 | \$9,608,852.89 | \$1,083,212.30 | \$0.00 | \$0.00 |

NEW JERSEY NATURAL GAS COMPANY

Detailed Program Budget
Energy Efficiency - 2012 Program

| Program | Total Actual Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research | Performance Incentives |
|---|---------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|------------------------|
| RESIDENTIAL PROGRAMS | | | | | | | | |
| Enhanced WARMAdvantage (NJNG) | \$8,918,903.55 | \$ 177,391.40 | \$1,897,894 | | \$5,850,000.00 | \$ 993,618.15 | | |
| HPwES Enhancements (NJNG) | \$4,270,883.44 | \$ 125,936.16 | \$320,000 | | \$3,500,000.00 | \$ 324,947.28 | | |
| Opower Expense only | \$211,848.63 | | \$211,849 | | | | | |
| Sub-Total: Residential EE Programs | \$13,401,635.62 | \$303,327.56 | \$2,429,742.63 | \$0.00 | \$9,350,000.00 | \$1,318,565.43 | \$0.00 | \$0.00 |
| Whole Building Programs | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Other C&I Programs | | | | | | | | |
| NJ Access | \$1,000,000.00 | | | | \$1,000,000.00 | | | |
| Sub-Total: C&I Programs | \$1,000,000.00 | \$0.00 | \$0.00 | \$0.00 | \$1,000,000.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL Energy Efficiency Programs | \$14,401,635.62 | \$303,327.56 | \$2,429,742.63 | \$0.00 | \$10,350,000.00 | \$1,318,565.43 | \$0.00 | \$0.00 |

The Programs were approved in the BPU Order dated January 18, 2012 in Docket No. GR11070425

NEW JERSEY NATURAL GAS COMPANY

Detailed Program Actual June 2013
Energy Efficiency - 2012 Program

| Program | Total Actual Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Evaluation and Related Research | Performance Incentives |
|---|---------------------------|--------------------------------------|--|---------------|--|---|---------------------------------|------------------------|
| RESIDENTIAL PROGRAMS | | | | | | | | |
| Enhanced WARMAdvantage (NJNG) | \$11,159,433.06 | \$ 209,170.68 | \$1,420,833 | | \$8,277,300.00 | \$ 1,252,129.41 | | |
| HPwES Enhancements (NJNG) | \$17,182,575.88 | \$ 147,117.46 | \$339,773 | | \$16,444,272.97 | \$ 251,412.44 | | |
| Opower Expense only | \$555,661.78 | | \$555,662 | | | | | |
| Sub-Total: Residential EE Programs | \$28,897,670.72 | \$356,288.14 | \$2,316,267.76 | | \$24,721,572.97 | \$1,503,541.85 | | |
| Whole Building Programs | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Other C&I Programs | | | | | | | | |
| NJ Access | \$0.00 | | | | | | | |
| Sub-Total: C&I Programs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TOTAL Energy Efficiency Programs | \$28,897,670.72 | \$356,288.14 | \$2,316,267.76 | \$0.00 | \$24,721,572.97 | \$1,503,541.85 | \$0.00 | \$0.00 |

NEW JERSEY NATURAL GAS COMPANY

Detailed Program Budget
Energy Efficiency - RGGI 3 July 1, 2013

| Energy Efficiency & Renewable Programs | Proposed Budget | Administration, IT and Program Development | Sales and Marketing | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections and Other Quality Control | Audit and Quality control | Evaluation and Related Research |
|--|------------------------|--|-----------------------|---------------|--|--|---------------------------|---------------------------------|
| Residential Energy Efficiency Programs | \$18,994,229.97 | \$958,035.86 | \$2,190,593.78 | \$0.00 | \$12,227,500.00 | \$1,380,788.33 | \$2,137,312.00 | \$100,000.00 |
| Residential OBRP | \$63,953,022.25 | \$164,569.87 | \$870,172.15 | \$0.00 | \$62,172,728.56 | \$745,551.67 | \$0.00 | \$0.00 |
| Commercial OBRP | \$750,000.00 | \$0.00 | \$0.00 | \$0.00 | \$750,000.00 | \$0.00 | \$0.00 | \$0.00 |
| Oil to Gas Conversions | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | \$83,697,252.22 | \$1,122,605.73 | \$3,060,765.93 | \$0.00 | \$75,150,228.56 | \$2,126,340.00 | \$2,137,312.00 | \$100,000.00 |

Detailed Program Actual to April 30, 2016
Energy Efficiency - RGGI 3 started July 1, 2013

| Program | Total Actual Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Audit and Quality control | Evaluation and Related Research- APPRISE |
|---|---------------------------|--------------------------------------|--|----------|--|---|---------------------------|--|
| RESIDENTIAL PROGRAMS | | | | | | | | |
| Enhanced WARMAdvantage (NJNG) | \$9,082,937.01 | \$212,614.40 | \$1,966,491.06 | | \$5,780,800 | \$265,604.03 | \$836,992.86 | \$20,434.66 |
| WarmAdvantage Non HPwES OBRP's | \$5,567,281.69 | \$198,551.27 | \$831,864.39 | | \$3,564,172.50 | \$743,010.65 | \$209,248.22 | \$20,434.66 |
| HPwES Enhancements (NJNG) | \$61,668,551.71 | \$196,334.25 | \$1,110,664.05 | | \$59,710,015.05 | \$631,103.69 | | \$20,434.67 |
| Opower Expense only | \$1,006,377.26 | | \$1,006,377.26 | | | | | |
| Sub-Total: Residential EE Programs | \$77,325,147.67 | \$607,499.92 | \$4,915,396.76 | | \$69,054,987.55 | \$1,639,718.37 | \$1,046,241.08 | \$61,303.99 |
| Whole Building Programs | | | | | | | | |
| Commercial DI | \$1,652,525.73 | \$4,174.42 | | | \$1,641,752.66 | \$6,598.65 | | |
| Sub-Total: C&I Programs | \$1,652,525.73 | \$4,174.42 | | | \$1,641,752.66 | \$6,598.65 | | |
| TOTAL Energy Efficiency Programs | \$78,977,673.40 | \$611,674.34 | \$4,915,396.76 | | \$70,696,740.21 | \$1,646,317.02 | \$1,046,241.08 | \$61,303.99 |

NEW JERSEY NATURAL GAS COMPANY

Detailed Program Actuals to April 30, 2020
Energy Efficiency - 2015 Program started August 1, 2015

| Program | Total Actual Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Audit and Quality control | Evaluation and Related Research- APPRISE |
|--|---------------------------|--------------------------------------|--|----------|--|---|---------------------------|--|
| RESIDENTIAL PROGRAMS | | | | | | | | |
| Enhanced WARMAdvantage Boiler/Furnace-Water Heater | \$10,351,227 | \$393,941 | \$3,616,824 | | \$4,527,100 | \$1,813,362 | | |
| WarmAdvantage Non HPwES OBRP's | \$11,794,523 | \$744,923 | \$1,492,308 | | \$8,403,531 | \$1,153,760 | | |
| HPwES Enhancements (NJNG) | \$30,500,901 | \$411,330 | \$1,928,388 | | \$27,472,612 | \$688,571 | | |
| O power | \$1,447,716 | | \$1,447,716 | | | | | |
| Sub-Total: Residential EE Programs | \$54,094,367 | \$1,550,194 | \$8,485,237 | | \$40,403,243 | \$3,655,693 | \$0 | \$0 |
| Whole Building Programs | | | | | | | | |
| Commercial Direct Install | \$4,505,459 | \$31,931 | \$4,875 | | \$4,359,680 | \$108,973 | | |
| Commercial Smart Start | \$1,304,489 | \$19,547 | \$4,875 | | \$1,259,625 | \$20,443 | | |
| Sub-Total: C&I Programs | \$5,809,948 | \$51,479 | \$9,750 | | \$5,619,305 | \$129,415 | | |
| TOTAL Energy Efficiency Programs | \$59,904,314 | \$1,601,673 | \$8,494,986 | | \$46,022,548 | \$3,785,108 | \$0 | \$0 |

NEW JERSEY NATURAL GAS COMPANY

Detailed Program Actuals to April 30, 2020
Energy Efficiency - 2018 Program - Program started January 2019

| Program | Total Actual Expenditures | Administration & Program Development | Sales, Call Centers, Marketing and Website | Training | Rebates, Grants, and Other Direct Incentives | Rebate Processing, Inspections, and Other Quality Control | Audit and Quality control | Evaluation and Related Research |
|---|---------------------------|--------------------------------------|--|----------|--|---|---------------------------|---------------------------------|
| RESIDENTIAL PROGRAMS | | | | | | | | |
| HPwES | \$3,737,062 | \$34,921 | \$108,285 | | \$1,067,883 | \$2,525,971 | | |
| HPwES 4.99 % OBRP'S | \$3,117,074 | \$6,652 | \$21,493 | | \$203,432 | \$2,885,497 | | |
| HVAC Incentives | \$12,798,477 | \$41,573 | \$268,107 | | \$4,836,697 | \$7,652,099 | | |
| Behavioral | \$177,689 | \$41,548 | \$30,823 | | \$105,317 | | | |
| Efficient product rebates | \$4,379,057 | \$41,573 | \$61,355 | | \$3,922,710 | \$353,419 | | |
| Home Energy Assessments | \$896,433 | \$41,573 | \$83,277 | | \$771,583 | | | |
| EFI & Expense | \$0 | | | | | | | |
| Sub-Total: Residential EE Programs | \$25,105,792 | \$207,841 | \$573,341 | | \$10,907,624 | \$13,416,986 | | |
| Commercial PROGRAMS | | | | | | | | |
| Direct Install | \$2,129,960 | \$30,741 | \$28,902 | | \$241,606 | \$1,828,711 | | |
| Smart Start | \$567,224 | \$10,833 | \$9,997 | | \$104,550 | \$441,845 | | |
| SG ON Main | \$997,730 | \$13,858 | \$88,758 | | \$892,927 | \$32,188 | | |
| Engineered Solutions | \$1,552,804 | \$83,146 | \$144,437 | | \$1,325,220 | | | |
| Sub-Total: Commercial EE Programs | \$5,247,718 | \$138,578 | \$242,094 | | \$2,564,302 | \$2,302,744 | | |
| TOTAL Energy Efficiency Programs | \$30,353,510 | \$346,419 | \$815,435 | | \$13,471,926 | \$15,719,730 | | |

NEW JERSEY NATURAL GAS COMPANY

The monthly revenue requirement calculation for the period October 1, 2019 through September 30, 2021 is detailed in the attached spreadsheet. The information includes actual financial information through April 30, 2020 and estimated data for the period May 1, 2020 through September 30, 2021.

**New Jersey Natural Gas
Energy Efficiency Recovery Rates**

(\$000)

| | |
|---|-------------------------|
| Actual Under/(Over) recovery at April 30, 2020 | \$ (4,075) |
| Estimated Revenue Requirements (May 2020 through Sept 2020): | |
| RGGI | \$ 10 |
| EE Extension | 82 |
| July 2013 Programs | 785 |
| August 2015 Programs | 1,356 |
| SAVEGREEN 2018 | 2,736 |
| Estimated Recovery | \$ (1,667) |
| Estimated Interest | <u>\$ (13)</u> |
| Estimated Under/(Over) recovery at September 30, 2020 | \$ (786) |
| Estimated Revenue Requirements (Oct 2020 through Sept 2021): | |
| RGGI | \$ 3 |
| EE Extension | \$ 126 |
| July 2013 Programs | \$ 1,012 |
| August 2015 Programs | \$ 2,347 |
| SAVEGREEN 2018 | \$ 8,633 |
| Total Amount to be Recovered | <u><u>\$ 11,334</u></u> |
| <u>Per Therm Recovery</u> | |
| Firm Throughput (000 therms) | 713,730 |
| Proposed Pre-tax EE Recovery Rate \$ per Therm | \$ 0.0159 |
| Proposed After-tax EE Recovery Rate \$ per Therm | \$ 0.0170 |
| Current Pre-tax EE Recovery Rate \$ per Therm | \$ 0.0160 |
| Current After-tax EE Recovery Rate \$ per Therm | \$ 0.0171 |
| Pre-tax EE Recovery Rate \$ per Therm Increase/ (Decrease) | \$ (0.0001) |
| After-tax EE Recovery Rate \$ per Therm Increase/ (Decrease) | \$ (0.0001) |

| |
|---------------------------|
| July 2013 Programs |
|---------------------------|

| Period | | Actual/ Estimate | Net Investment | Unamort Reg Asset | Accumulated Deferred FIT | Net Investment to determine Debt, Equity and Taxes |
|--------|------|---------------------|----------------|----------------------|-----------------------------|--|
| Oct | 2019 | A | 995,108 | 995,108 | (279,725) | 715,383 |
| Nov | 2019 | A | 846,024 | 846,024 | (237,817) | 608,207 |
| Dec | 2019 | A | 710,449 | 710,449 | (199,707) | 510,742 |
| Jan | 2020 | A | 588,423 | 588,423 | (165,406) | 423,017 |
| Feb | 2020 | A | 477,713 | 477,713 | (134,285) | 343,428 |
| Mar | 2020 | A | 380,671 | 380,671 | (107,007) | 273,664 |
| Apr | 2020 | A | 294,990 | 294,990 | (82,922) | 212,068 |
| May | 2020 | Est | 221,010 | 221,010 | (62,126) | 158,884 |
| Jun | 2020 | Est | 158,922 | 158,922 | (44,673) | 114,249 |
| Jul | 2020 | Est | 103,603 | 103,603 | (29,123) | 74,480 |
| Aug | 2020 | Est | 60,033 | 60,033 | (16,875) | 43,158 |
| Sep | 2020 | Est | 30,925 | 30,925 | (8,693) | 22,232 |
| Oct | 2020 | Est | 12,251 | 12,251 | (3,444) | 8,807 |
| Nov | 2020 | Est | 4,692 | 4,692 | (1,319) | 3,373 |
| Dec | 2020 | Est | 2,467 | 2,467 | (693) | 1,773 |
| Jan | 2021 | Est | 1,083 | 1,083 | (305) | 779 |
| Feb | 2021 | Est | 233 | 233 | (66) | 168 |
| Mar | 2021 | Est | - | - | - | - |
| Apr | 2021 | Est | - | - | - | - |
| May | 2021 | Est | - | - | - | - |
| Jun | 2021 | Est | - | - | - | - |
| Jul | 2021 | Est | - | - | - | - |
| Aug | 2021 | Est | - | - | - | - |
| Sep | 2021 | Est | - | - | - | - |

| August 2015 Programs | | | | | | |
|-----------------------------|------|---------------------|----------------|----------------------|-----------------------------|--|
| Period | | Actual/ Estimate | Net Investment | Unamort Reg Asset | Accumulated Deferred FIT | Net Investment to determine Debt, Equity and Taxes |
| Oct | 2019 | A | 2,767,206 | 2,767,206 | (769,986) | 1,997,220 |
| Nov | 2019 | A | 2,650,140 | 2,650,140 | (741,466) | 1,908,674 |
| Dec | 2019 | A | 2,533,074 | 2,533,074 | (711,227) | 1,821,847 |
| Jan | 2020 | A | 2,416,008 | 2,416,008 | (678,741) | 1,737,266 |
| Feb | 2020 | A | 2,298,941 | 2,298,941 | (646,026) | 1,652,915 |
| Mar | 2020 | A | 2,182,367 | 2,182,367 | (613,192) | 1,569,175 |
| Apr | 2020 | A | 2,065,292 | 2,065,292 | (580,331) | 1,484,961 |
| May | 2020 | Est | 1,948,218 | 1,948,218 | (547,459) | 1,400,759 |
| Jun | 2020 | Est | 1,831,143 | 1,831,143 | (514,587) | 1,316,556 |
| Jul | 2020 | Est | 1,714,069 | 1,714,069 | (481,715) | 1,232,354 |
| Aug | 2020 | Est | 1,597,919 | 1,597,919 | (449,091) | 1,148,828 |
| Sep | 2020 | Est | 1,484,430 | 1,484,430 | (417,215) | 1,067,215 |
| Oct | 2020 | Est | 1,373,403 | 1,373,403 | (281,487) | 1,091,916 |
| Nov | 2020 | Est | 1,268,297 | 1,268,297 | (260,449) | 1,007,848 |
| Dec | 2020 | Est | 1,171,594 | 1,171,594 | (241,042) | 930,552 |
| Jan | 2021 | Est | 1,083,111 | 1,083,111 | (223,205) | 859,907 |
| Feb | 2021 | Est | 1,001,378 | 1,001,378 | (206,517) | 794,861 |
| Mar | 2021 | Est | 926,535 | 926,535 | (190,784) | 735,752 |
| Apr | 2021 | Est | 857,497 | 857,497 | (176,526) | 680,971 |
| May | 2021 | Est | 794,040 | 794,040 | (163,170) | 630,870 |
| Jun | 2021 | Est | 734,675 | 734,675 | (150,561) | 584,114 |
| Jul | 2021 | Est | 678,703 | 678,703 | (138,629) | 540,075 |
| Aug | 2021 | Est | 627,983 | 627,983 | (127,151) | 500,832 |
| Sep | 2021 | Est | 580,470 | 580,470 | (116,395) | 464,075 |

| Period | | Actual/ Estimate | Volumes | Rider Rate | Revenue |
|--------|------|---------------------|--------------------|---------------|----------------------|
| Oct | 2019 | A | 28,517,804 | \$ 0.0125 | \$ 356,473 |
| Nov | 2019 | A | 79,315,477 | \$ 0.0160 | \$ 1,269,048 |
| Dec | 2019 | A | 113,275,852 | \$ 0.0160 | \$ 1,812,414 |
| Jan | 2020 | A | 111,862,290 | \$ 0.0160 | \$ 1,789,797 |
| Feb | 2020 | A | 94,707,107 | \$ 0.0160 | \$ 1,515,314 |
| Mar | 2020 | A | 72,845,011 | \$ 0.0160 | \$ 1,165,520 |
| Apr | 2020 | A | 58,740,201 | \$ 0.0160 | \$ 939,843 |
| May | 2020 | Est | 26,479,845 | \$ 0.0160 | \$ 423,678 |
| Jun | 2020 | Est | 19,671,434 | \$ 0.0160 | \$ 314,743 |
| Jul | 2020 | Est | 19,451,150 | \$ 0.0160 | \$ 311,218 |
| Aug | 2020 | Est | 19,499,280 | \$ 0.0160 | \$ 311,988 |
| Sep | 2020 | Est | 19,094,265 | \$ 0.0160 | \$ 305,508 |
| | | | <u>663,459,717</u> | | <u>\$ 10,515,543</u> |
| Oct | 2020 | Est | 33,287,651 | \$ 0.0159 | \$ 529,274 |
| Nov | 2020 | Est | 67,471,927 | \$ 0.0159 | \$ 1,072,804 |
| Dec | 2020 | Est | 111,853,643 | \$ 0.0159 | \$ 1,778,473 |
| Jan | 2021 | Est | 138,031,816 | \$ 0.0159 | \$ 2,194,706 |
| Feb | 2021 | Est | 115,313,877 | \$ 0.0159 | \$ 1,833,491 |
| Mar | 2021 | Est | 93,579,569 | \$ 0.0159 | \$ 1,487,915 |
| Apr | 2021 | Est | 48,663,559 | \$ 0.0159 | \$ 773,751 |
| May | 2021 | Est | 26,826,524 | \$ 0.0159 | \$ 426,542 |
| Jun | 2021 | Est | 19,928,342 | \$ 0.0159 | \$ 316,861 |
| Jul | 2021 | Est | 19,685,969 | \$ 0.0159 | \$ 313,007 |
| Aug | 2021 | Est | 19,749,360 | \$ 0.0159 | \$ 314,015 |
| Sep | 2021 | Est | 19,337,416 | \$ 0.0159 | \$ 307,465 |
| | | | <u>713,729,654</u> | | <u>\$ 11,348,301</u> |

| Period | RGGI Costs | | | | | | | | | | |
|----------|---------------------|--------------|------|-------|--------|-------------------|--------|--------------|------|-------------|--|
| | Actual/ Estimate | Amortization | Debt | Taxes | Equity | 0% Repayment Plan | | Total Margin | O&M | Total Costs | |
| | | | | | | Taxes | Return | | | | |
| Oct 2019 | A | \$ 12,500 | - | - | - | 884 | 3,427 | \$ 4,311 | \$ - | \$ 16,811 | |
| Nov 2019 | A | \$ 12,500 | - | - | - | 840 | 3,255 | \$ 4,095 | \$ - | \$ 16,595 | |
| Dec 2019 | A | \$ - | - | - | - | 795 | 3,079 | \$ 3,874 | \$ - | \$ 3,874 | |
| Jan 2020 | A | \$ - | - | - | - | 741 | 2,872 | \$ 3,613 | \$ - | \$ 3,613 | |
| Feb 2020 | A | \$ - | - | - | - | 697 | 2,700 | \$ 3,397 | \$ - | \$ 3,397 | |
| Mar 2020 | A | \$ - | - | - | - | 645 | 2,499 | \$ 3,143 | \$ - | \$ 3,143 | |
| Apr 2020 | A | \$ - | - | - | - | 597 | 2,314 | \$ 2,911 | \$ - | \$ 2,911 | |
| May 2020 | Est | \$ - | - | - | - | 537 | 2,082 | \$ 2,619 | \$ - | \$ 2,619 | |
| Jun 2020 | Est | \$ - | - | - | - | 477 | 1,850 | \$ 2,328 | \$ - | \$ 2,328 | |
| Jul 2020 | Est | \$ - | - | - | - | 418 | 1,618 | \$ 2,036 | \$ - | \$ 2,036 | |
| Aug 2020 | Est | \$ - | - | - | - | 358 | 1,386 | \$ 1,744 | \$ - | \$ 1,744 | |
| Sep 2020 | Est | \$ - | - | - | - | 298 | 1,154 | \$ 1,452 | \$ - | \$ 1,452 | |
| | | \$ 25,000 | - | - | - | 7,287 | 28,237 | \$ 35,524 | \$ - | \$ 60,524 | |
| Oct 2020 | Est | \$ - | - | - | - | 238 | 923 | \$ 1,161 | \$ - | \$ 1,161 | |
| Nov 2020 | Est | \$ - | - | - | - | 178 | 691 | \$ 869 | \$ - | \$ 869 | |
| Dec 2020 | Est | \$ - | - | - | - | 118 | 459 | \$ 577 | \$ - | \$ 577 | |
| Jan 2021 | Est | \$ - | - | - | - | 59 | 227 | \$ 285 | \$ - | \$ 285 | |
| Feb 2021 | Est | \$ - | - | - | - | (1) | (5) | \$ (6) | \$ - | \$ (6) | |
| Mar 2021 | Est | \$ - | - | - | - | - | - | \$ - | \$ - | \$ - | |
| Apr 2021 | Est | \$ - | - | - | - | - | - | \$ - | \$ - | \$ - | |
| May 2021 | Est | \$ - | - | - | - | - | - | \$ - | \$ - | \$ - | |
| Jun 2021 | Est | \$ - | - | - | - | - | - | \$ - | \$ - | \$ - | |
| Jul 2021 | Est | \$ - | - | - | - | - | - | \$ - | \$ - | \$ - | |
| Aug 2021 | Est | \$ - | - | - | - | - | - | \$ - | \$ - | \$ - | |
| Sep 2021 | Est | \$ - | - | - | - | - | - | \$ - | \$ - | \$ - | |
| | | \$ - | - | - | - | 592 | 2,294 | \$ 2,886 | \$ - | \$ 2,886 | |

| | | | EE Extension -RGGI II | | | | | | | | |
|--------|---------------------|-----|------------------------------|------|-------|--------|--------|---------|--------------|------|-------------|
| Period | Actual/ Estimate | | 0% Repayment Plan | | | | | | Total Margin | O&M | Total Costs |
| | | | Amortization | Debt | Taxes | Equity | Taxes | Return | | | |
| Oct | 2019 | A | - | - | - | - | 4,830 | 17,137 | \$ 21,967 | \$ - | \$ 21,967 |
| Nov | 2019 | A | - | - | - | - | 4,723 | 16,758 | \$ 21,481 | \$ - | \$ 21,481 |
| Dec | 2019 | A | - | - | - | - | 4,586 | 16,273 | \$ 20,859 | \$ - | \$ 20,859 |
| Jan | 2020 | A | - | - | - | - | 4,442 | 15,760 | \$ 20,202 | \$ - | \$ 20,202 |
| Feb | 2020 | A | - | - | - | - | 4,317 | 15,318 | \$ 19,635 | \$ - | \$ 19,635 |
| Mar | 2020 | A | - | - | - | - | 4,180 | 14,832 | \$ 19,012 | \$ - | \$ 19,012 |
| Apr | 2020 | A | - | - | - | - | 4,038 | 14,329 | \$ 18,368 | \$ - | \$ 18,368 |
| May | 2020 | Est | - | - | - | - | 3,888 | 13,796 | \$ 17,683 | \$ - | \$ 17,683 |
| Jun | 2020 | Est | - | - | - | - | 3,737 | 13,262 | \$ 16,999 | \$ - | \$ 16,999 |
| Jul | 2020 | Est | - | - | - | - | 3,587 | 12,728 | \$ 16,315 | \$ - | \$ 16,315 |
| Aug | 2020 | Est | - | - | - | - | 3,437 | 12,194 | \$ 15,630 | \$ - | \$ 15,630 |
| Sep | 2020 | Est | - | - | - | - | 3,286 | 11,660 | \$ 14,946 | \$ - | \$ 14,946 |
| | | | - | - | - | - | 49,050 | 174,047 | \$ 223,097 | \$ - | \$ 223,097 |
| Oct | 2020 | Est | - | - | - | - | 3,136 | 11,126 | \$ 14,262 | \$ - | \$ 14,262 |
| Nov | 2020 | Est | - | - | - | - | 2,985 | 10,592 | \$ 13,578 | \$ - | \$ 13,578 |
| Dec | 2020 | Est | - | - | - | - | 2,835 | 10,058 | \$ 12,893 | \$ - | \$ 12,893 |
| Jan | 2021 | Est | - | - | - | - | 2,684 | 9,525 | \$ 12,209 | \$ - | \$ 12,209 |
| Feb | 2021 | Est | - | - | - | - | 2,534 | 8,991 | \$ 11,525 | \$ - | \$ 11,525 |
| Mar | 2021 | Est | - | - | - | - | 2,383 | 8,457 | \$ 10,840 | \$ - | \$ 10,840 |
| Apr | 2021 | Est | - | - | - | - | 2,233 | 7,923 | \$ 10,156 | \$ - | \$ 10,156 |
| May | 2021 | Est | - | - | - | - | 2,082 | 7,389 | \$ 9,472 | \$ - | \$ 9,472 |
| Jun | 2021 | Est | - | - | - | - | 1,932 | 6,855 | \$ 8,787 | \$ - | \$ 8,787 |
| Jul | 2021 | Est | - | - | - | - | 1,782 | 6,321 | \$ 8,103 | \$ - | \$ 8,103 |
| Aug | 2021 | Est | - | - | - | - | 1,631 | 5,788 | \$ 7,419 | \$ - | \$ 7,419 |
| Sep | 2021 | Est | - | - | - | - | 1,481 | 5,254 | \$ 6,734 | \$ - | \$ 6,734 |
| | | | \$ - | - | - | - | 27,697 | 98,280 | \$ 125,977 | \$ - | \$ 125,977 |

| | | | July 2013 Programs | | | | | | | | |
|--------|---------------------|-----|--------------------|--------------|--------------|---------------|----------------|------------------|---------------------|-----|---------------------|
| Period | Actual/ Estimate | | 0% Repayment Plan | | | | | | Total Margin | O&M | Total Costs |
| | | | Amortization | Debt | Taxes | Equity | Taxes | Return | | | |
| Oct | 2019 | A | 149,084 | 854 | 1,015 | 2,644 | 27,930 | 96,262 | \$ 128,704 | - | \$ 277,788 |
| Nov | 2019 | A | 135,575 | 717 | 852 | 2,220 | 27,275 | 94,006 | \$ 125,070 | - | \$ 260,645 |
| Dec | 2019 | A | 122,026 | 594 | 706 | 1,839 | 26,647 | 91,842 | \$ 121,627 | - | \$ 243,654 |
| Jan | 2020 | A | 110,710 | 482 | 573 | 1,493 | 26,168 | 90,188 | \$ 118,903 | - | \$ 229,614 |
| Feb | 2020 | A | 97,042 | 384 | 457 | 1,190 | 25,572 | 88,137 | \$ 115,739 | - | \$ 212,781 |
| Mar | 2020 | A | 85,681 | 298 | 354 | 922 | 25,016 | 86,220 | \$ 112,810 | - | \$ 198,490 |
| Apr | 2020 | A | 73,980 | 223 | 265 | 691 | 24,435 | 84,217 | \$ 109,831 | - | \$ 183,811 |
| May | 2020 | Est | 62,088 | 160 | 191 | 497 | 23,859 | 82,233 | \$ 106,940 | - | \$ 169,028 |
| Jun | 2020 | Est | 55,320 | 105 | 124 | 324 | 23,289 | 80,266 | \$ 104,108 | - | \$ 159,427 |
| Jul | 2020 | Est | 43,570 | 61 | 72 | 188 | 22,725 | 78,325 | \$ 101,370 | - | \$ 144,940 |
| Aug | 2020 | Est | 29,108 | 31 | 37 | 97 | 22,164 | 76,391 | \$ 98,721 | - | \$ 127,828 |
| Sep | 2020 | Est | <u>1,125,059</u> | <u>4,911</u> | <u>5,838</u> | <u>15,211</u> | <u>303,495</u> | <u>1,046,016</u> | <u>\$ 1,375,471</u> | - | <u>\$ 2,500,530</u> |
| | | | 18,674 | 12 | 15 | 38 | 21,605 | 74,463 | \$ 96,133 | - | \$ 114,808 |
| Oct | 2020 | Est | 7,559 | 5 | 6 | 15 | 21,047 | 72,539 | \$ 93,611 | - | \$ 101,170 |
| Nov | 2020 | Est | 2,225 | 2 | 3 | 8 | 20,490 | 70,620 | \$ 91,123 | - | \$ 93,348 |
| Dec | 2020 | Est | 1,383 | 1 | 1 | 3 | 19,933 | 68,701 | \$ 88,640 | - | \$ 90,023 |
| Jan | 2021 | Est | 850 | | | 1 | 19,377 | 66,784 | \$ 86,161 | - | \$ 87,011 |
| Feb | 2021 | Est | 233 | | | | 18,821 | 64,867 | \$ 83,687 | - | \$ 83,921 |
| Mar | 2021 | Est | - | - | - | - | 18,265 | 62,950 | \$ 81,215 | - | \$ 81,215 |
| Apr | 2021 | Est | - | - | - | - | 17,313 | 59,670 | \$ 76,983 | - | \$ 76,983 |
| May | 2021 | Est | - | - | - | - | 16,757 | 57,754 | \$ 74,511 | - | \$ 74,511 |
| Jun | 2021 | Est | - | - | - | - | 16,201 | 55,838 | \$ 72,039 | - | \$ 72,039 |
| Jul | 2021 | Est | - | - | - | - | 15,645 | 53,922 | \$ 69,567 | - | \$ 69,567 |
| Aug | 2021 | Est | - | - | - | - | 15,089 | 52,006 | \$ 67,096 | - | \$ 67,096 |
| Sep | 2021 | Est | <u>30,925</u> | <u>21</u> | <u>25</u> | <u>65</u> | <u>220,542</u> | <u>760,114</u> | <u>\$ 980,766</u> | - | <u>\$ 1,011,691</u> |

| | | | August 2015 Programs | | | | | | | | | |
|--------|---------------------|-----|----------------------|---------------|---------------|---------------|----------------|------------------|------------------|------------------|-------------|------------------|
| Period | Actual/ Estimate | | 0% Repayment Plan | | | | | | 4.99% | O&M | Total Costs | |
| | | | Amortization | Debt | Taxes | Equity | Taxes | Return | | | | Total Margin |
| Oct | 2019 | A | 117,066 | 2,963 | 3,332 | 8,521 | 40,486 | 139,536 | \$ 194,838 | (17,203) | \$ | 294,701 |
| Nov | 2019 | A | 117,066 | 2,804 | 3,224 | 8,245 | 40,361 | 138,329 | \$ 192,964 | (18,238) | \$ | 291,793 |
| Dec | 2019 | A | 117,066 | 2,677 | 3,077 | 7,870 | 39,361 | 134,902 | \$ 187,888 | (15,647) | \$ | 289,307 |
| Jan | 2020 | A | 117,066 | 2,552 | 2,935 | 7,505 | 38,457 | 131,803 | \$ 183,253 | (15,749) | \$ | 284,570 |
| Feb | 2020 | A | 117,066 | 2,429 | 2,792 | 7,141 | 37,411 | 128,217 | \$ 177,990 | (15,945) | \$ | 279,111 |
| Mar | 2020 | A | 117,075 | 2,306 | 2,651 | 6,779 | 36,486 | 125,046 | \$ 173,266 | (14,614) | \$ | 275,727 |
| Apr | 2020 | A | 117,075 | 2,182 | 2,508 | 6,415 | 35,564 | 121,887 | \$ 168,556 | (16,889) | \$ | 268,741 |
| May | 2020 | Est | 117,075 | 2,058 | 2,366 | 6,051 | 34,682 | 118,862 | \$ 164,019 | | \$ | 281,094 |
| Jun | 2020 | Est | 117,075 | 1,934 | 2,224 | 5,688 | 33,805 | 115,858 | \$ 159,508 | | \$ | 276,583 |
| Jul | 2020 | Est | 117,075 | 1,811 | 2,082 | 5,324 | 32,934 | 112,871 | \$ 155,021 | | \$ | 272,096 |
| Aug | 2020 | Est | 116,150 | 1,688 | 1,941 | 4,963 | 32,075 | 109,927 | \$ 150,593 | | \$ | 266,743 |
| Sep | 2020 | Est | 113,490 | 1,568 | 1,803 | 4,610 | 31,224 | 107,011 | \$ 146,215 | | \$ | 259,705 |
| | | | <u>1,400,343</u> | <u>26,971</u> | <u>30,934</u> | <u>79,113</u> | <u>432,845</u> | <u>1,484,249</u> | <u>2,054,112</u> | <u>(114,285)</u> | - | <u>3,340,170</u> |
| Oct | 2020 | Est | 111,026 | 1,604.29 | 1,844 | 4,717 | 30,007 | 104,127 | \$ 142,299 | | \$ | 253,326 |
| Nov | 2020 | Est | 105,106 | 1,481 | 1,702 | 4,354 | 29,187 | 101,281 | \$ 138,005 | | \$ | 243,111 |
| Dec | 2020 | Est | 96,703 | 1,367 | 1,572 | 4,020 | 28,380 | 98,482 | \$ 133,821 | | \$ | 230,524 |
| Jan | 2021 | Est | 88,483 | 1,263 | 1,453 | 3,715 | 27,584 | 95,718 | \$ 129,733 | | \$ | 218,216 |
| Feb | 2021 | Est | 81,733 | 1,168 | 1,343 | 3,434 | 26,799 | 92,996 | \$ 125,739 | | \$ | 207,472 |
| Mar | 2021 | Est | 74,843 | 1,081 | 1,243 | 3,178 | 26,025 | 90,309 | \$ 121,837 | | \$ | 196,680 |
| Apr | 2021 | Est | 69,038 | 1,001 | 1,150 | 2,942 | 25,259 | 87,650 | \$ 118,001 | | \$ | 187,039 |
| May | 2021 | Est | 63,457 | 927 | 1,066 | 2,725 | 24,502 | 85,026 | \$ 114,246 | | \$ | 177,703 |
| Jun | 2021 | Est | 59,365 | 858 | 987 | 2,523 | 23,753 | 82,426 | \$ 110,547 | | \$ | 169,913 |
| Jul | 2021 | Est | 55,972 | 794 | 912 | 2,333 | 23,021 | 79,886 | \$ 106,947 | | \$ | 162,918 |
| Aug | 2021 | Est | 50,720 | 736 | 846 | 2,164 | 22,296 | 77,370 | \$ 103,412 | | \$ | 154,132 |
| Sep | 2021 | Est | 47,513 | 682 | 784 | 2,005 | 21,137 | 73,349 | \$ 97,957 | | \$ | 145,470 |
| | | | <u>903,960</u> | <u>12,961</u> | <u>14,902</u> | <u>38,110</u> | <u>307,951</u> | <u>1,068,620</u> | <u>1,442,544</u> | - | - | <u>2,346,504</u> |

| 2018 PROGRAM | | | | | | | | | | | | |
|--------------|---------------------|-----|-------------------|-----------|-----------|-----------|-----------|------------|--------------|------------|------------|-------------|
| Period | Actual/ Estimate | | 0% Repayment Plan | | | | | | | | | |
| | | | Amortization | Debt | Taxes | Equity | Taxes | Return | Total Margin | 4.99% | O&M | Total Costs |
| Oct | 2019 | A | \$ 67,173 | \$ 6,231 | \$ 7,920 | \$ 20,256 | \$ 15,545 | \$ 51,985 | \$ 101,937 | \$ (1,007) | \$ 45,477 | \$ 213,580 |
| Nov | 2019 | A | \$ 73,280 | \$ 7,498 | \$ 8,621 | \$ 22,048 | \$ 19,441 | \$ 66,629 | \$ 124,237 | \$ (1,473) | \$ 58,419 | \$ 254,463 |
| Dec | 2019 | A | \$ 85,841 | \$ 8,773 | \$ 10,086 | \$ 25,794 | \$ 23,017 | \$ 78,885 | \$ 146,555 | \$ (1,559) | \$ 99,975 | \$ 330,812 |
| Jan | 2020 | A | \$ 91,484 | \$ 9,178 | \$ 10,552 | \$ 26,987 | \$ 25,288 | \$ 86,667 | \$ 158,672 | \$ (2,061) | \$ 43,558 | \$ 291,653 |
| Feb | 2020 | A | \$ 93,542 | \$ 9,148 | \$ 10,517 | \$ 26,896 | \$ 26,856 | \$ 92,042 | \$ 165,459 | \$ (2,356) | \$ 50,983 | \$ 307,629 |
| Mar | 2020 | A | \$ 99,825 | \$ 9,634 | \$ 11,076 | \$ 28,328 | \$ 29,424 | \$ 100,842 | \$ 179,304 | \$ (2,313) | 80,035 | \$ 356,851 |
| Apr | 2020 | A | \$ 103,815 | \$ 9,855 | \$ 11,330 | \$ 28,976 | \$ 31,691 | \$ 108,613 | \$ 190,465 | \$ (2,402) | \$ 45,447 | \$ 337,324 |
| May | 2020 | Est | \$ 118,115 | \$ 11,326 | \$ 13,022 | \$ 33,302 | \$ 36,026 | \$ 123,470 | \$ 217,147 | | \$ 127,709 | \$ 462,971 |
| Jun | 2020 | Est | \$ 138,792 | \$ 13,539 | \$ 15,565 | \$ 39,808 | \$ 41,632 | \$ 142,684 | \$ 253,228 | | \$ 127,709 | \$ 519,729 |
| Jul | 2020 | Est | \$ 153,093 | \$ 14,929 | \$ 17,164 | \$ 43,896 | \$ 45,789 | \$ 156,930 | \$ 278,709 | | \$ 127,709 | \$ 559,511 |
| Aug | 2020 | Est | \$ 163,886 | \$ 15,855 | \$ 18,229 | \$ 46,619 | \$ 47,908 | \$ 164,193 | \$ 292,804 | | \$ 127,709 | \$ 584,399 |
| Sep | 2020 | Est | \$ 176,520 | \$ 16,987 | \$ 19,530 | \$ 49,947 | \$ 49,370 | \$ 169,203 | \$ 305,036 | | \$ 127,709 | \$ 609,265 |
| | | | 1,365,367 | 132,953 | 153,612 | 392,856 | 391,986 | 1,342,143 | 2,413,552 | (13,171) | 1,062,440 | 4,828,188 |
| Oct | 2020 | Est | \$ 189,442 | \$ 18,121 | \$ 20,834 | \$ 53,281 | \$ 51,623 | \$ 176,926 | \$ 320,785 | | | \$ 510,226 |
| Nov | 2020 | Est | \$ 203,742 | \$ 19,393 | \$ 22,296 | \$ 57,022 | \$ 55,567 | \$ 190,442 | \$ 344,721 | | | \$ 548,463 |
| Dec | 2020 | Est | \$ 224,419 | \$ 21,431 | \$ 24,639 | \$ 63,012 | \$ 60,782 | \$ 208,315 | \$ 378,178 | | | \$ 602,597 |
| Jan | 2021 | Est | \$ 242,376 | \$ 23,103 | \$ 26,561 | \$ 67,929 | \$ 64,942 | \$ 222,571 | \$ 405,106 | | | \$ 647,482 |
| Feb | 2021 | Est | \$ 253,250 | \$ 23,870 | \$ 27,443 | \$ 70,183 | \$ 66,681 | \$ 228,533 | \$ 416,709 | | | \$ 669,960 |
| Mar | 2021 | Est | \$ 268,670 | \$ 25,186 | \$ 28,956 | \$ 74,054 | \$ 68,039 | \$ 233,188 | \$ 429,424 | | | \$ 698,094 |
| Apr | 2021 | Est | \$ 281,673 | \$ 26,178 | \$ 30,096 | \$ 76,970 | \$ 69,915 | \$ 239,617 | \$ 442,777 | | | \$ 724,450 |
| May | 2021 | Est | \$ 296,036 | \$ 27,322 | \$ 31,411 | \$ 80,333 | \$ 73,495 | \$ 251,886 | \$ 464,447 | | | \$ 760,483 |
| Jun | 2021 | Est | \$ 320,197 | \$ 29,652 | \$ 34,090 | \$ 87,185 | \$ 78,631 | \$ 269,487 | \$ 499,044 | | | \$ 819,241 |
| Jul | 2021 | Est | \$ 338,153 | \$ 31,204 | \$ 35,875 | \$ 91,749 | \$ 82,404 | \$ 282,418 | \$ 523,651 | | | \$ 861,805 |
| Aug | 2021 | Est | \$ 349,028 | \$ 31,871 | \$ 36,641 | \$ 93,709 | \$ 83,758 | \$ 287,060 | \$ 533,039 | | | \$ 882,067 |
| Sep | 2021 | Est | \$ 364,448 | \$ 33,083 | \$ 38,036 | \$ 97,275 | \$ 84,731 | \$ 290,393 | \$ 543,517 | | | \$ 907,965 |
| | | | 3,331,434 | 310,413 | 356,879 | 912,702 | 840,568 | 2,880,836 | 5,301,398 | - | - | 8,632,832 |

NEW JERSEY NATURAL GAS COMPANY

The rider revenue for the period October 1, 2019 through September 30, 2021 is detailed in the attached spreadsheet. The information includes actual financial information through April 30, 2020 and estimated data for the period May 1, 2020 through September 30, 2021.

| Period | | Actual/ Estimate | Volumes | Rider Rate | Revenue |
|--------|------|---------------------|-------------|---------------|---------------|
| Oct | 2019 | A | 28,517,804 | \$ 0.0125 | \$ 356,473 |
| Nov | 2019 | A | 79,315,477 | \$ 0.0160 | \$ 1,269,048 |
| Dec | 2019 | A | 113,275,852 | \$ 0.0160 | \$ 1,812,414 |
| Jan | 2020 | A | 111,862,290 | \$ 0.0160 | \$ 1,789,797 |
| Feb | 2020 | A | 94,707,107 | \$ 0.0160 | \$ 1,515,314 |
| Mar | 2020 | A | 72,845,011 | \$ 0.0160 | \$ 1,165,520 |
| Apr | 2020 | A | 58,740,201 | \$ 0.0160 | \$ 939,843 |
| May | 2020 | Est | 26,479,845 | \$ 0.0160 | \$ 423,678 |
| Jun | 2020 | Est | 19,671,434 | \$ 0.0160 | \$ 314,743 |
| Jul | 2020 | Est | 19,451,150 | \$ 0.0160 | \$ 311,218 |
| Aug | 2020 | Est | 19,499,280 | \$ 0.0160 | \$ 311,988 |
| Sep | 2020 | Est | 19,094,265 | \$ 0.0160 | \$ 305,508 |
| | | | 663,459,717 | | \$ 10,515,543 |
| Oct | 2020 | Est | 33,287,651 | \$ 0.0159 | \$ 529,274 |
| Nov | 2020 | Est | 67,471,927 | \$ 0.0159 | \$ 1,072,804 |
| Dec | 2020 | Est | 111,853,643 | \$ 0.0159 | \$ 1,778,473 |
| Jan | 2021 | Est | 138,031,816 | \$ 0.0159 | \$ 2,194,706 |
| Feb | 2021 | Est | 115,313,877 | \$ 0.0159 | \$ 1,833,491 |
| Mar | 2021 | Est | 93,579,569 | \$ 0.0159 | \$ 1,487,915 |
| Apr | 2021 | Est | 48,663,559 | \$ 0.0159 | \$ 773,751 |
| May | 2021 | Est | 26,826,524 | \$ 0.0159 | \$ 426,542 |
| Jun | 2021 | Est | 19,928,342 | \$ 0.0159 | \$ 316,861 |
| Jul | 2021 | Est | 19,685,969 | \$ 0.0159 | \$ 313,007 |
| Aug | 2021 | Est | 19,749,360 | \$ 0.0159 | \$ 314,015 |
| Sep | 2021 | Est | 19,337,416 | \$ 0.0159 | \$ 307,465 |
| | | | 713,729,654 | | \$ 11,348,301 |

| | ACTUAL | | | | | | | FORECAST | | | | | FY 2020 TOTAL |
|-----------------------------|-------------------|-------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | |
| Residential Non-Heat | 179,099 | 168,194 | 219,346 | 395,520 | 191,142 | 24,603 | 169,192 | 120,631 | 198,874 | 206,882 | 189,259 | 210,963 | 2,273,706 |
| Residential Space Heat | 15,977,774 | 52,619,304 | 77,278,153 | 75,811,425 | 64,075,711 | 48,274,979 | 39,305,367 | 15,279,838 | 10,666,776 | 10,583,741 | 10,420,212 | 10,176,654 | 430,469,934 |
| General Service Small | 823,021 | 3,374,542 | 5,317,466 | 5,446,810 | 4,550,198 | 3,173,117 | 2,198,188 | 772,318 | 460,880 | 476,733 | 477,359 | 463,325 | 27,533,957 |
| General Service Large | 2,766,101 | 6,393,024 | 8,880,035 | 8,928,636 | 7,659,854 | 5,885,869 | 4,391,951 | 2,214,993 | 1,723,888 | 1,780,005 | 1,784,677 | 1,733,131 | 54,142,165 |
| FT Sales | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| DGSS | 17,553 | (2,219) | 18,657 | 69,705 | 72,395 | 64,629 | 59,963 | 48,874 | 47,810 | 48,874 | 48,874 | 47,810 | 542,924 |
| CNG/NGV | 66,482 | 53,736 | 53,667 | 63,954 | 63,746 | 61,089 | 74,473 | 57,775 | 57,775 | 57,775 | 57,775 | 57,775 | 726,021 |
| Total Firm Sales | 19,830,029 | 62,606,582 | 91,767,322 | 90,716,049 | 76,613,046 | 57,484,285 | 46,199,134 | 18,494,431 | 13,156,004 | 13,154,011 | 12,978,156 | 12,689,658 | 515,688,706 |
| Residential Transp Heat | 787,280 | 2,582,583 | 3,767,120 | 3,686,105 | 3,105,254 | 2,313,415 | 1,870,419 | 766,564 | 531,366 | 529,147 | 521,368 | 508,010 | 20,968,631 |
| Residential Transp Non-Heat | 7,136 | 10,341 | 12,439 | 12,894 | 11,811 | 10,313 | 9,430 | 7,083 | 6,854 | 7,083 | 7,083 | 6,854 | 109,320 |
| Firm Transportation - LLF | 211,925 | 591,454 | 663,893 | 691,897 | 603,757 | 492,047 | 390,490 | 2,150,710 | 1,718,089 | 1,518,621 | 1,705,120 | 1,689,077 | 12,427,080 |
| Firm Transportation - HLF | 1,843,369 | 1,946,290 | 1,863,182 | 1,942,448 | 1,776,016 | 2,053,051 | 1,580,483 | | | | | | 13,004,839 |
| GSL - Transport | 3,614,098 | 8,687,478 | 11,962,323 | 11,622,741 | 9,836,756 | 8,050,466 | 6,385,741 | 3,028,061 | 2,420,146 | 2,501,030 | 2,505,774 | 2,429,222 | 73,043,833 |
| GSS - Transport | 241,492 | 926,431 | 1,421,002 | 1,439,222 | 1,219,969 | 877,375 | 635,498 | 219,484 | 135,164 | 139,669 | 139,669 | 135,164 | 7,530,139 |
| DG (FT&GSL) | 509,953 | 458,644 | 376,586 | 539,461 | 443,929 | 408,935 | 444,426 | 437,765 | 422,470 | 428,892 | 428,892 | 422,470 | 5,322,422 |
| NGV-Transport | 56,899 | 77,534 | 65,325 | 57,982 | 50,331 | 41,200 | 48,167 | 56,500 | 54,678 | 56,500 | 56,500 | 54,678 | 676,295 |
| Total Firm Transport | 7,272,151 | 15,280,755 | 20,131,870 | 19,992,749 | 17,047,823 | 14,246,801 | 11,364,654 | 6,666,167 | 5,288,766 | 5,180,942 | 5,364,405 | 5,245,475 | 133,082,558 |
| IT(incl IGS) | 1,415,624 | 1,428,140 | 1,376,660 | 1,153,492 | 1,046,238 | 1,113,925 | 1,176,413 | 1,319,248 | 1,226,664 | 1,116,198 | 1,156,718 | 1,159,132 | 14,688,453 |
| Total Therms | 28,517,804 | 79,315,477 | 113,275,852 | 111,862,290 | 94,707,107 | 72,845,011 | 58,740,201 | 26,479,845 | 19,671,434 | 19,451,150 | 19,499,280 | 19,094,265 | 663,459,717 |

| | FORECAST | | | | | | | | | | | FY 2021 TOTAL | |
|-----------------------------|-------------------|-------------------|--------------------|--------------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Jul-21 | Aug-21 | | Sep-21 |
| Residential Non-Heat | 178,682 | 154,707 | 229,517 | 297,735 | 227,308 | 181,325 | 113,089 | 123,358 | 203,098 | 207,562 | 189,529 | 211,320 | 2,317,229 |
| Residential Space Heat | 19,547,984 | 44,559,825 | 76,654,869 | 95,588,292 | 79,760,795 | 64,575,359 | 32,345,935 | 15,506,110 | 10,811,438 | 10,734,148 | 10,570,959 | 10,321,213 | 470,976,926 |
| General Service Small | 1,238,904 | 2,932,289 | 5,345,559 | 6,734,898 | 5,547,836 | 4,303,972 | 1,749,408 | 781,661 | 459,963 | 475,822 | 476,491 | 462,569 | 30,509,373 |
| General Service Large | 2,870,801 | 5,342,776 | 8,768,668 | 10,752,494 | 8,928,785 | 7,177,764 | 3,604,933 | 2,256,243 | 1,764,867 | 1,817,587 | 1,823,745 | 1,772,553 | 56,881,216 |
| FT Sales | - | - | - | - | - | - | - | - | - | - | - | - | - |
| DGSS | 65,407 | 65,310 | 70,671 | 70,671 | 65,880 | 67,407 | 65,310 | 65,407 | 63,810 | 65,407 | 65,407 | 63,810 | 794,501 |
| CNG | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 57,575 | 690,903 |
| NGV | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 2,400 |
| Total Firm Sales | 23,959,554 | 53,112,683 | 91,127,059 | 113,501,865 | 94,588,379 | 76,363,602 | 37,936,451 | 18,790,556 | 13,360,952 | 13,358,302 | 13,183,906 | 12,889,240 | 562,172,549 |
| Residential Transp Heat | 1,019,472 | 2,137,647 | 3,647,568 | 4,533,808 | 3,713,540 | 2,904,240 | 1,523,961 | 766,564 | 531,366 | 529,147 | 521,368 | 508,010 | 22,336,691 |
| Residential Transp Non-Heat | 7,633 | 9,234 | 13,371 | 16,635 | 12,773 | 10,259 | 6,854 | 7,083 | 6,854 | 7,083 | 7,083 | 6,854 | 111,716 |
| Firm Transportation | 2,091,028 | 2,409,871 | 2,605,126 | 2,932,446 | 2,685,472 | 2,570,662 | 2,177,520 | 2,200,921 | 1,770,048 | 1,549,149 | 1,749,450 | 1,732,646 | 26,474,339 |
| GSL - Transport | 3,860,846 | 7,066,072 | 11,169,767 | 13,654,978 | 11,304,447 | 8,934,748 | 4,723,395 | 3,030,794 | 2,422,896 | 2,503,880 | 2,508,627 | 2,431,991 | 73,612,439 |
| GSS - Transport | 340,217 | 787,811 | 1,418,534 | 1,778,707 | 1,464,794 | 1,139,074 | 471,895 | 217,093 | 132,414 | 136,819 | 136,816 | 132,395 | 8,156,569 |
| DG (FT&GSL) | 449,919 | 473,761 | 516,161 | 536,337 | 498,838 | 499,874 | 454,922 | 437,765 | 422,470 | 428,892 | 428,892 | 422,470 | 5,570,301 |
| NGV-Transport | 56,500 | 54,678 | 56,500 | 56,500 | 51,033 | 56,500 | 54,678 | 56,500 | 54,678 | 56,500 | 56,500 | 54,678 | 665,246 |
| Total Firm Transport | 7,825,615 | 12,939,074 | 19,427,028 | 23,509,411 | 19,730,896 | 16,115,358 | 9,413,226 | 6,716,719 | 5,340,725 | 5,211,469 | 5,408,736 | 5,289,044 | 136,927,301 |
| IT(incl IS & IGS) | 1,502,482 | 1,420,170 | 1,299,556 | 1,020,541 | 994,603 | 1,100,608 | 1,313,883 | 1,319,248 | 1,226,664 | 1,116,198 | 1,156,718 | 1,159,132 | 14,629,804 |
| Total Therms | 33,287,651 | 67,471,927 | 111,853,643 | 138,031,816 | 115,313,877 | 93,579,569 | 48,663,559 | 26,826,524 | 19,928,342 | 19,685,969 | 19,749,360 | 19,337,416 | 713,729,654 |

NEW JERSEY NATURAL GAS COMPANY

Please see Schedule NJNG-2 for the monthly SAVEGREEN Program deferred balances for the period October 1, 2019 through September 30, 2021. The information includes actual financial information through April 30, 2020 and estimated data for the period May 1, 2020 through September 30, 2021.

NEW JERSEY NATURAL GAS COMPANY

Please see Schedule NJNG-2 for the interest rate used for the over/under SAVEGREEN Program deferred balances for the period October 1, 2019 through September 30, 2021. The information includes actual financial information through April 30, 2020 and estimated data for the period May 1, 2020 through September 30, 2021.

NEW JERSEY NATURAL GAS COMPANY

Please see Schedule NJNG-2 which details the interest expense for the over/under SAVEGREEN Program deferred balances for the period October 1, 2019 through September 30, 2021. The information includes actual financial information through April 30, 2020 and estimated data for the period May 1, 2020 through September 30, 2021.

NEW JERSEY NATURAL GAS COMPANY

Please see Schedule NJNG-1 for the administrative costs associated with the SAVEGREEN Programs. Schedule NJNG-1 includes (1) the actual Program investments, rebates and O&M expenses as of April 30, 2020 and (2) the estimated Program investments, rebates and O&M expenses for the period May 1, 2020 through September 30, 2021.

NEW JERSEY NATURAL GAS COMPANY

The Journal Entries to record the monthly accounting activity for the SAVEGREEN Programs are attached.

**NEW JERSEY NATURAL GAS COMPANY
ACCOUNTING ENTRIES**

| <u>Entry</u> | <u>Acct.</u> | <u>Description</u> | <u>Debit</u> | <u>Credit</u> |
|--|--------------|--|--------------|---------------|
| <u>Accounting for NJNG SAVEGREEN Programs</u> | | | | |
| EE1 | | To defer program expenditures and incremental O&M | | |
| | 182 | Program Investment Regulatory Asset | XXX | |
| | 131 | Cash | | XXX |
| EE2 | | To amortize direct program expenditures over ___ years | | |
| | 908 | Customer Assistance Expenses | XXX | |
| | 182 | Program Investment Regulatory Asset | | XXX |
| EE3 | | To charge incremental O&M to operating expense | | |
| | 908 | Customer Assistance Expenses | XXX | |
| | 182 | Program Investment Regulatory Asset | | XXX |
| EE4 | | Record the Regulatory asset recovery | | |
| | 131 | Cash | XXX | |
| | 400 | Clause Revenues | | XXX |
| | 400 | Clause Revenues | XXX | |
| | 182 | Regulatory Asset | | XXX |
| EE5 | | To record any over/ under recovery | | |
| | 182 | Regulatory Asset | XXX | |
| | 407.3 | Regulatory Debits | XXX | |
| | 407.4 | Regulatory Credits | | XXX |
| | 254 | Regulatory Liability | | XXX |
| EE6 | | Record cost of capital on unrecovered balance using NJNG's WACC | | |
| | 182 | Regulatory Asset | XXX | |
| | 419 | Other Income | XXX | XXX |
| | 254 | Regulatory Liabilities | | XXX |
| EE7 | | Record the Regulatory asset recovery On Bill Financing Repayment | | |
| | 908 | Customer Assistance Expenses | XXX | |
| | 131 | Cash | | XXX |
| | 182 | Regulatory Asset | XXX | |
| | 908 | Customer Assistance Expenses | | XXX |
| EE8 | | Record Recovery of On Bill Financing Repayment | | |
| | 131 | Cash | XXX | |
| | 908 | Customer Assistance Expenses | | XXX |
| | 908 | Customer Assistance Expenses | XXX | |
| | 182 | Regulatory Asset | | XXX |

NEW JERSEY NATURAL GAS COMPANY

Please see Schedule NJNG-1 for the administrative costs associated with the SAVEGREEN Programs. Schedule NJNG-1 includes (1) the actual Program investments, rebates and O&M expenses as of April 30, 2020 and (2) the estimated Program investments, rebates and O&M expenses for the period May 1, 2020 through September 30, 2021.

NEW JERSEY NATURAL GAS COMPANY

The carrying costs associated with the unamortized deferred asset balances for the SAVEGREEN Programs are detailed in Schedule NJNG-2.

NEW JERSEY NATURAL GAS COMPANY

The number of participants included in the SAVEGREEN Programs is detailed in Schedule NJNG-12.

NEW JERSEY NATURAL GAS COMPANY

The estimated demand and energy savings associated with the SAVEGREEN Programs are detailed in the attached spreadsheet.

**NEW JERSEY NATURAL GAS COMPANY
SAVEGREEN PROGRAMS**

| 2010 Programs | Actual Participants | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|----------------------|----------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Audits | 6,833 | - | - | - |
| Rebates | 7,124 | 1,239,576 | 14,503,039 | 11,404 |
| OBRP | 474 | - | - | - |
| HPES Tier II | 7 | 595 | 6,962 | 5 |
| HPES Tier III | 446 | 133,800 | 1,565,460 | 1,231 |
| HPES Seal Up | 1,524 | 129,540 | 1,515,618 | 1,192 |

| 2012 Programs | Actual Participants | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|----------------------|----------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Audits | 8,451 | - | - | - |
| Proactive Audits | 103 | - | - | - |
| Rebates | 9,197 | 1,600,278 | 18,723,253 | 14,723 |
| OBRP Tier II | 27 | - | - | - |
| OBRP Tier III | 1,144 | - | - | - |
| HPES Tier II Rebate | 27 | 2,295 | 26,852 | 21 |
| HPES Tier III Rebate | 1,164 | 349,200 | 4,085,640 | 3,213 |

| 2013 Program-July 1, 2013-April 30, 2016 | Actual Participants | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|---|----------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Audits | 9,734 | | | |
| Proactive Audits | 123 | | | |
| Rebates | 9,858 | 1,715,292 | 20,068,916 | 15,781 |
| Non HPwES OBRP's | 570 | 110,808 | 1,296,454 | 1,019 |
| OBRP tier II | 258 | | 0 | |
| OBRP Tier III | 4,065 | | 0 | |
| HPES II | 258 | 21,930 | 256,581 | 202 |
| HPES III | 4,065 | 1,219,500 | 14,268,150 | 11,219 |
| OBRP-DIRECT INSTALL | 96 | | | |

| 2015 Program - August 1, 2015-April 30, 2016 | Actual Participants April 30, 2016 | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|---|---|---------------------------------------|---------------------------------------|---------------------------------------|
| Audits | 2,983 | | | |
| Proactive Audits | 26 | | | |
| Rebates-boiler/furnace | 2,164 | 376,536 | 4,405,471 | 3,464 |
| Rebates-water heater | 674 | 13,763 | 161,028 | 127 |
| Non HPwES OBRP's | 227 | 44,129 | 516,307 | 406 |
| OBRP tier II | 75 | | 0 | 0 |
| OBRP Tier III | 320 | | 0 | 0 |
| OBRP 4.99 int | 46 | | 0 | 0 |
| HPES II | 75 | 6,375 | 74,588 | 59 |
| HPES III | 320 | 96,000 | 1,123,200 | 883 |
| HPES 4.99 int | 46 | 13,800 | 161,460 | 127 |
| OBRP-DIRECT INSTALL | 12 | | | |
| OBRP-Smart Start | 4 | | | |

**NEW JERSEY NATURAL GAS COMPANY
SAVEGREEN PROGRAMS**

| 2015 Program May 1, 2016 - April 30, 2017 | Actual Participants April 30, 2017 | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|--|---|---|---|---|
| Audits | 3,675 | | | |
| Proactive Audits | 25 | | | |
| Rebates-boiler/furnace | 2,673 | 465,102 | 5,441,693 | 4,279 |
| Rebates-water heater | 1,263 | 25,790 | 301,748 | 237 |
| Non HPwES OBRP's | 423 | 82,231 | 962,105 | 757 |
| OBRP tier II | 134 | 11,390 | 133,263 | 105 |
| OBRP Tier III | 511 | 153,300 | 1,793,610 | 1,410 |
| OBRP 4.99 int | 145 | 43,500 | 508,950 | 400 |
| HPES II | 55 | | | |
| HPES III | 143 | | | |
| HPES 4.99 int | 30 | | | |
| OBRP-DIRECT INSTALL | 7 | | | |
| OBRP-Smart Start | 7 | | | |

| 2015 Program May 1, 2017 - April 30, 2019 | Actual Participants April 30, 2019 | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|--|---|---|---|---|
| Audits | 4748 | | | |
| Proactive Audits | 108 | | | |
| Rebates-boiler/furnace | 3495 | 608,130 | 7,115,121 | 5,595 |
| Rebates-water heater | 1658 | 33,856 | 396,119 | 311 |
| Non HPwES OBRP's | 658 | 127,915 | 1,496,608 | 1,177 |
| OBRP tier II | 269 | 22,865 | 267,521 | 210 |
| OBRP Tier III | 962 | 288,600 | 3,376,620 | 2,655 |
| OBRP 4.99 int | 237 | 71,100 | 831,870 | 654 |
| HPES II | 0 | | | |
| HPES III | 0 | | | |
| HPES 4.99 int | 0 | | | |
| OBRP-DIRECT INSTALL | 174 | | | |
| OBRP-Smart Start | 14 | | | |

| 2015 Program May 1, 2019 - March 31, 2020 | Actual Participants March 31, 2020 | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|--|---|---|---|---|
| Audits | 5 | | | |
| Proactive Audits | 0 | | | |
| Rebates-boiler/furnace | 3 | 522 | 6,107 | 5 |
| Rebates-water heater | 1 | 20 | 239 | 0 |
| Non HPwES OBRP's | 10 | 1,944 | 22,745 | 18 |
| OBRP tier II | 1 | 85 | 995 | 1 |
| OBRP Tier III | 12 | 3,600 | 42,120 | 33 |
| OBRP 4.99 int | 3 | 900 | 10,530 | 8 |
| HPES II | 0 | | | |
| HPES III | 0 | | | |
| HPES 4.99 int | 0 | | | |
| OBRP-DIRECT INSTALL | 16 | | | |
| OBRP-Smart Start | 4 | | | |

| Program 2018 January 2019-April 2020 | Actual Participants April 30, 2019 | Annual Energy Savings (Therms) | CO2 Emissions Reductions (lbs) | NOx Emissions Reductions (lbs) |
|---|---|---|---|---|
| Audits | 851 | | | |
| Home Energy Assessment | 343 | | | |
| Rebates-boiler/furnace | 524 | 91,176 | 1,066,759 | 839 |
| Rebates-water heater | 237 | 4,840 | 56,623 | 45 |
| OBRP- HPwES | 67 | 13,025 | 152,390 | 120 |
| OBRP- HPwES-4.99% | 7 | 595 | 6,962 | 5 |
| OBRP HVAC | 92 | 27,600 | 322,920 | 254 |
| OBRP HVAC MODERATE INCOME | 26 | 7,800 | 91,260 | 72 |
| Rebates Moderate Income | 40 | | | |
| OBRP Direct Install 3 yr | 2 | | | |
| OBRP Smart Start | 0 | | | |
| Market Place - Thermostats OBRP | 1301 | 86126 | 1007677 | 792 |
| Market Place - Thermostats self install-tracking only | 2697 | 178541 | 2088934 | 1643 |
| Thermostats Rebates \$150 | 2588 | 171326 | 2004510 | 1576 |

NEW JERSEY NATURAL GAS COMPANY

The estimated emission reductions associated with the SAVEGREEN Programs are detailed in Schedule NJNG-12.

NEW JERSEY NATURAL GAS COMPANY

1. For programs that provide incentives for conversion of energy utilization to natural gas from other energy sources (e.g., converting from electric to gas furnaces) the company shall identify:
 - i. the number of such projects;
 - ii. an estimate of the increase in annual gas demand and energy associated with these projects; and
 - iii. the avoided use of electricity and/or other fuels.

Natural Gas Conversion Participation in SAVEGREEN Programs
July 1, 2013 through June 30, 2015 (RGGI-3)

| Program | Oil | Electric | Propane | Total Conversions | Total Program | Participation Percentage | Average Normalized Usage per customer in therms after conversion | Total gas demand added in therms from converted oil customers | Total Oil avoided in gallons | Total gas demand added in therms from converted electric customers | Total Electric avoided in kwh | Total gas demand added in therms from converted propane customers | Total propane avoided in gallons |
|----------------|--------------|------------|------------|-------------------|---------------|--------------------------|--|---|------------------------------|--|-------------------------------|---|----------------------------------|
| Non-HPwES OBRP | 225 | 35 | 5 | 265 | 458 | 58% | 957 | 215,325 | 188,040 | 33,495 | 1,190,503 | 4,785 | 6,095 |
| HPwES OBRP | 742 | 34 | 16 | 792 | 3,535 | 22% | 957 | 710,094 | 638,996 | 32,538 | 1,191,704 | 15,312 | 20,097 |
| Rebates | 1,635 | 491 | 85 | 2,211 | 9,082 | 24% | 957 | 1,564,695 | 1,350,649 | 469,887 | 16,508,279 | 81,345 | 102,414 |
| | <u>2,602</u> | <u>560</u> | <u>106</u> | <u>3,268</u> | <u>13,075</u> | <u>25%</u> | | <u>2,490,114</u> | <u>2,177,685</u> | <u>535,920</u> | <u>18,890,486</u> | <u>101,442</u> | <u>128,606</u> |

Natural Gas Conversion Participation in SAVEGREEN Programs
July 1, 2015 through April 30, 2020 (RGGI-4)

| Program | Oil | Electric | Propane | Total Conversions | Total Program | Participation Percentage | Average Normalized Usage per customer in therms after conversion | Total gas demand added in therms from converted oil customers | Total Oil avoided in gallons | Total gas demand added in therms from converted electric customers | Total Electric avoided in kwh | Total gas demand added in therms from converted propane customers | Total propane avoided in gallons |
|----------------|--------------|------------|------------|-------------------|---------------|--------------------------|--|---|------------------------------|--|-------------------------------|---|----------------------------------|
| Non-HPwES OBRP | 698 | 174 | 24 | 896 | 1,316 | 68% | 957 | 667,986 | 583,341 | 166,518 | 5,918,500 | 22,968 | 29,255 |
| HPwES OBRP | 436 | 26 | 10 | 472 | 2,747 | 17% | 957 | 417,252 | 364,379 | 24,882 | 884,374 | 9,570 | 12,189 |
| | <u>1,134</u> | <u>200</u> | <u>34</u> | <u>1,368</u> | <u>4,063</u> | <u>34%</u> | | <u>1,085,238</u> | <u>947,720</u> | <u>191,400</u> | <u>6,802,874</u> | <u>32,538</u> | <u>41,444</u> |
| Rebates | | | | | | | | | | | | | |
| Heat | 1,277 | 497 | 84 | 1,858 | 8,335 | | 957 | 1,222,089 | 1,067,230 | 475,629 | 16,905,142 | 80,388 | 102,391 |
| Hot Water | 649 | 254 | 45 | 948 | 3,596 | | 190 | 123,310 | 184,036 | 48,260 | 2,931,483 | 8,550 | 18,612 |
| | <u>1,926</u> | <u>751</u> | <u>129</u> | <u>2,806</u> | <u>11,931</u> | <u>24%</u> | | <u>1,345,399</u> | <u>1,251,266</u> | <u>523,889</u> | <u>19,836,624</u> | <u>88,938</u> | <u>121,003</u> |
| Total | <u>3,060</u> | <u>951</u> | <u>163</u> | <u>4,174</u> | <u>15,994</u> | <u>26%</u> | | <u>2,430,637</u> | <u>2,198,986</u> | <u>715,289</u> | <u>26,639,498</u> | <u>121,476</u> | <u>162,447</u> |

Natural Gas Conversion Participation in SAVEGREEN Programs
January 1, 2019 through April 30, 2020 (RGGI-5)

| Program | Oil | Electric | Propane | Total Conversions | Total Program | Participation Percentage | Average Normalized Usage per customer in therms after conversion | Total gas demand added in therms from converted oil customers | Total Oil avoided in gallons | Total gas demand added in therms from converted electric customers | Total Electric avoided in kwh | Total gas demand added in therms from converted propane customers | Total propane avoided in gallons |
|----------------|------------|------------|-----------|-------------------|---------------|--------------------------|--|---|------------------------------|--|-------------------------------|---|----------------------------------|
| Non-HPwES OBRP | 263 | 103 | 13 | 379 | 961 | 39% | 957 | 251,691 | 219,797 | 98,571 | 3,503,480 | 12,441 | 15,846 |
| HPwES OBRP | 42 | 4 | 1 | 47 | 588 | 8% | 957 | 40,194 | 35,101 | 3,828 | 136,057 | 957 | 1,219 |
| | <u>305</u> | <u>107</u> | <u>14</u> | <u>426</u> | <u>1,549</u> | <u>28%</u> | | <u>291,885</u> | <u>254,898</u> | <u>102,399</u> | <u>3,639,538</u> | <u>13,398</u> | <u>17,065</u> |
| Rebates | | | | | | | | | | | | | |
| Heat | 296 | 125 | 15 | 436 | 2,648 | | 957 | 283,272 | 247,377 | 119,625 | 4,251,796 | 14,355 | 18,284 |
| Hot Water | 38 | 9 | 1 | 48 | 1,210 | | 190 | 7,220 | 10,776 | 1,710 | 103,871 | 190 | 414 |
| | <u>334</u> | <u>134</u> | <u>16</u> | <u>484</u> | <u>3,858</u> | <u>13%</u> | | <u>290,492</u> | <u>258,152</u> | <u>121,335</u> | <u>4,355,668</u> | <u>14,545</u> | <u>18,698</u> |
| Total | <u>639</u> | <u>241</u> | <u>30</u> | <u>910</u> | <u>5,407</u> | <u>17%</u> | | <u>582,377</u> | <u>513,050</u> | <u>223,734</u> | <u>7,995,205</u> | <u>27,943</u> | <u>35,763</u> |

NEW JERSEY NATURAL GAS COMPANY

Please see the attached spreadsheet for the Net Impact of the Proposed Rate Changes.

| Component of | Current | | 10/1/2020 Proposed | | Change | |
|-------------------|---------|----------|--------------------|----------|----------|----------|
| | Pre-tax | Post-tax | Pre-tax | Post-tax | Pre-tax | Post-tax |
| EE Delivery Price | 0.0160 | 0.0171 | 0.0159 | 0.0170 | (0.0001) | (0.0001) |

| Impact on Residential Non-Heating Customers | | | | | | | |
|--|------------------------------|--|----------|-----------------|------------|-------------------------|--|
| | | | | 25 therm bill | | | |
| 05/1/20 Rates | | | | | | | |
| | Customer Charge | | \$10.00 | \$10.00 | | | |
| | Delivery | | \$0.7323 | \$18.31 | | | |
| | BGSS | | \$0.3753 | \$9.38 | | | |
| | Total | | \$1.1076 | \$37.69 | | | |
| Proposed Rates- effective 10/1/20 | | | | | | | |
| | Customer Charge | | \$10.00 | \$10.00 | | | |
| | Delivery | | \$0.7322 | \$18.31 | | | |
| | BGSS | | \$0.3753 | \$9.38 | | | |
| | Total | | \$1.1075 | \$37.69 | | | |
| | Decrease | | | (\$0.00) | | | |
| | Decrease as a percent | | | (0.01%) | | | |
| Impact on Residential Heating Customers | | | | | | | |
| | | | | 100 therm bill | | 1,000 therm annual bill | |
| 05/1/20 Rates | | | | | | | |
| | Customer Charge | | \$10.00 | \$10.00 | \$120.00 | | |
| | Delivery | | \$0.6712 | \$67.12 | \$671.20 | | |
| | BGSS | | \$0.3753 | \$37.53 | \$375.30 | | |
| | Total | | \$1.0465 | \$114.65 | \$1,166.50 | | |
| Proposed Rates- effective 10/1/20 | | | | | | | |
| | Customer Charge | | \$10.00 | \$10.00 | \$120.00 | | |
| | Delivery | | \$0.6711 | \$67.11 | \$671.10 | | |
| | BGSS | | \$0.3753 | \$37.53 | \$375.30 | | |
| | Total | | \$1.0464 | \$114.64 | \$1,166.40 | | |
| | Decrease | | | (\$0.01) | (\$0.10) | | |
| | Decrease as a percent | | | (0.01%) | (0.01%) | | |
| Impact on Commercial GSS Customers | | | | | | | |
| | | | | 100 therm bill | | | |
| 05/1/20 Rates | | | | | | | |
| | Customer Charge | | \$34.00 | \$34.00 | | | |
| | Delivery | | \$0.5847 | \$58.47 | | | |
| | BGSS | | \$0.3753 | \$37.53 | | | |
| | Total | | \$0.9600 | \$130.00 | | | |
| Proposed Rates- effective 10/1/20 | | | | | | | |
| | Customer Charge | | \$34.00 | \$34.00 | | | |
| | Delivery | | \$0.5846 | \$58.46 | | | |
| | BGSS | | \$0.3753 | \$37.53 | | | |
| | Total | | \$0.9599 | \$129.99 | | | |
| | Decrease | | | (\$0.01) | | | |
| | Decrease as a percent | | | (0.01%) | | | |
| Impact on Commercial GSL Customers | | | | | | | |
| | | | | 1200 therm bill | | | |
| 05/1/20 Rates | | | | | | | |
| | Customer Charge | | \$78.37 | \$78.37 | | | |
| | Demand Charge | | \$2.56 | \$245.76 | | | |
| | Delivery | | \$0.4572 | \$548.64 | | | |
| | BGSS (May 2020) | | \$0.3398 | \$407.76 | | | |
| | Total | | \$0.7970 | \$1,280.53 | | | |
| Proposed Rates- effective 10/1/20 | | | | | | | |
| | Customer Charge | | \$78.37 | \$78.37 | | | |
| | Demand Charge | | \$2.56 | \$245.76 | | | |
| | Delivery | | \$0.4571 | \$548.52 | | | |
| | BGSS (May 2020) | | \$0.3398 | \$407.76 | | | |
| | Total | | \$0.7969 | \$1,280.41 | | | |
| | Decrease | | | (\$0.12) | | | |
| | Decrease as a percent | | | (0.01%) | | | |

Projected Annual Revenue

Projected annual therms 713,730 (000s)

Projected Annual Revenue \$ million

| | Current Rates | Proposed Rates | Change |
|----------|---------------|----------------|----------|
| Pre-tax | \$11.42 | \$11.35 | (\$0.07) |
| Post-tax | \$12.20 | \$12.13 | (\$0.07) |

NEW JERSEY NATURAL GAS COMPANY

Proposed tariff sheets in Red Line.

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 51
*Superseding Original Sheet No. 51***SERVICE CLASSIFICATION - RS****RESIDENTIAL SERVICE****AVAILABILITY**

This service is available to any residential Customer in the territory served by the Company using gas for any domestic purpose. This rate is applicable to individually-metered apartments and to rooming and boarding houses where the number of rental bedrooms is not more than twice the number of bedrooms used by the Customer.

Gas delivered under this schedule may not be used for other than domestic purposes except when such use is incidental to domestic use.

CHARACTER OF SERVICE

Firm gas service where Customer may either purchase gas supply from the Company's Rider "A" for Basic Gas Supply Service ("BGSS") or from a Third Party Supplier.

MONTHLY RATES**Customer Charge:**

| | |
|-------------------------------------|---------|
| Customer Charge per meter per month | \$10.00 |
|-------------------------------------|---------|

Delivery Charge:**Residential Heating**

| | |
|---------------------------|-----------------------------------|
| Delivery Charge per therm | \$0.671 <u>20.6711</u> |
|---------------------------|-----------------------------------|

Residential Non-Heating

| | |
|---------------------------|-----------------------------------|
| Delivery Charge per therm | \$0.732 <u>30.7322</u> |
|---------------------------|-----------------------------------|

BGSS Charge:

| | |
|---|--|
| BGSS Charge per therm for Sales Customers | See "Rate Summaries" at the end of this Tariff |
|---|--|

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

Date of Issue: ~~November 13, 2019~~
 Issued by: Mark G. Kahrer, Vice President
 15, 202019
 Wall, NJ 07719

Effective for service rendered on
 and after ~~October 1, November~~

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 53
Superseding Original Sheet No. 53SERVICE CLASSIFICATION – DGRDISTRIBUTED GENERATION SERVICE - RESIDENTIALAVAILABILITY

This service is available to any residential customer using distributed generation technologies including, but not limited to, microturbines and fuel cells to generate electricity for domestic purposes.

CHARACTER OF SERVICE

Firm gas service where Customer may either purchase gas supply from the Company's Rider "A" for Basic Gas Supply Service ("BGSS") or from a Third Party Supplier.

MONTHLY RATESCustomer Charge:

| | |
|-------------------------------------|---------|
| Customer Charge per meter per month | \$10.00 |
|-------------------------------------|---------|

Delivery Charge:

| | |
|------------------|-----------------------------------|
| November - April | \$0.3526 <u>0.3525</u> |
|------------------|-----------------------------------|

| | |
|---------------|-----------------------------------|
| May - October | \$0.2993 <u>0.2992</u> |
|---------------|-----------------------------------|

BGSS Charge:

| | |
|---|--|
| BGSS Charge per therm for Sales Customers | See "Rate Summaries" at the end of this Tariff |
|---|--|

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

MINIMUM MONTHLY CHARGE

The minimum monthly charge shall be the Customer Charge. Where service is taken for less than one month, the minimum charge will be prorated.

BALANCING CHARGE ADJUSTMENTS

The Balancing Charge is included in the Delivery Charge and is subject to adjustment in the Company's annual BGSS proceeding. All revenues derived from this Charge will be credited to the BGSS. See Rider "A" for the current Balancing Charge.

Date of Issue: ~~November 13, 2019~~
Issued by: Mark G. Kahrer, Vice President
15, 20~~20~~19

Wall, NJ 07719

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and after October 1~~November~~*

NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas*****First Revised Sheet No. 55***
Superseding Original Sheet No. 55**SERVICE CLASSIFICATION – GSS****GENERAL SERVICE - SMALL****AVAILABILITY**

This service is available to any Customer in the entire territory served by the Company who uses less than 5,000 therms annually and uses gas for all purposes other than residential service and interruptible service. Where the Customer uses the Cooling, Air Conditioning and Pool Heating service (“CAC”) under Special Provision I.2, the Company may, upon application by the Customer, meter the space heating and CAC use separately. Street Lighting Service also will be supplied under this schedule (Special Provision II.1).

CHARACTER OF SERVICE

Firm gas service where Customer may either purchase gas supply from the Company’s Rider “A” for Basic Gas Supply Service (“BGSS”) or from a Third Party Supplier.

MONTHLY RATES**Customer Charge:**

Customer Charge per meter per month \$34.00

Delivery Charge:

Delivery Charge per therm ~~\$0.58470~~.5846

BGSS Charge:

BGSS Charge per therm for Sales Customers See “Rate Summaries” at the end of this Tariff

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

MINIMUM MONTHLY CHARGE

The minimum monthly charge shall be the Customer Charge.

Where service is taken for less than one month, the minimum charge will be prorated.

BALANCING CHARGE ADJUSTMENTS

The Balancing Charge is included in the Delivery Charge and is subject to adjustment in the Company's annual BGSS proceeding. All revenues derived from this Charge will be credited to the BGSS. See Rider “A” for the current Balancing Charge.

Date of Issue: ~~November 13, 2019~~
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~~15, 20~~2019
Wall, NJ 07719

Effective for service rendered on
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NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas*****First Revised Sheet No. 56***
Superseding Original Sheet No. 56**SERVICE CLASSIFICATION - GSS****GENERAL SERVICE - SMALL (continued)****SPECIAL PROVISIONS****I. Applicable to All Customers Under This Service Classification****1. Annual Review**

The Company shall review, at least once a year, each GSS Customer's annual usage based on the most recent twelve (12) months of billing information to determine if the General Service – Large ("GSL") Service Classification is applicable to the Customer. If the Customer's normalized annual usage is greater than or equal to 5,500 therms, the customer will be switched to GSL.

2. Air Conditioning and Pool Heating

Upon separate application, GSS Customers who have installed and are using gas air conditioning and/or pool heating equipment will be billed on the above Monthly Rates and will be billed a credit of (\$0.3170) per therm for all monthly consumption of gas for services rendered between May 1 and September 30 of each year. This credit is the difference between the delivery charge for service rendered between May 1 and September 30 of each year under this Special Provision of ~~\$0.26770.2676~~ per therm, which includes \$0.0884 per therm margin, all appropriate riders, taxes, assessments and surcharges, and the delivery charge for Service Classification GSS.

Commercial Air Conditioning and Pool Heating ("CAC") customers will be separately metered, except, at the Company's sole discretion, existing Customers may use the same meter for their cooling, air conditioning or pool heating load and their space heating load as long as there is minimal base load during the period air conditioning rates are in effect.

Where a CAC Customer uses gas under this service classification in a direct-fired chiller/heater and the heating load is metered through the same meter as the cooling, air conditioning or pool heating load, and further, where the gas used for heating is billed separately, the GSS Customer Charge shall be waived, provided the Customer pays the Customer Charge under its heating service in all twelve (12) months of the year.

3. Veterans' Organization Service

Pursuant to N.J.S.A 48:2-21.41, when natural gas service is delivered to a customer that is a Veterans' Organization, serving the needs of veterans of the armed forces, the customer may apply and be eligible for billing under this Special Provision.

a. Each customer shall be eligible for billing under this Special Provision upon submitting an Application for Veterans' Organization Service under this Service Classification and by qualifying as a "Veterans' Organization" as defined by N.J.S.A. 48:2-21.41 as "an organization dedicated to serving the needs of veterans of the armed forces that: is chartered under federal law, qualifies as a tax exempt organization under paragraph (19) of subsection (c) of section 501 of the federal Internal Revenue Code of 1986, 26 U.S.C. s.501 (c)(19), or that is organized as a corporation under the 'New Jersey Nonprofit Corporation Act,' N.J.S.15A:1-1 et seq." Under N.J.S.A. 48: 2-21.41, a qualified Veterans' Organization shall be charged the residential rate for service delivered to the property where the Veterans' Organization primarily operates, if the residential rate is lower than the commercial rate for service at that property.

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Issued by: ~~Mark G. Kahrer, Vice President~~
~~15, 2020~~
Wall, NJ 07719

**Effective for service rendered on
and after October 1 ~~November~~**

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

*First Revised Sheet No. 56
Superseding Original Sheet No. 56*

SERVICE CLASSIFICATION - GSS

GENERAL SERVICE - SMALL (continued)

*Date of Issue: ~~November 13, 2019~~
Issued by: Mark G. Kahrer, Vice President
~~15, 2020~~19
Wall, NJ 07719*

*Effective for service rendered on
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Docket No. GR2005 ~~19030420~~Su*

NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas****First Revised Sheet No. 57**
Superseding Original Sheet No. 57**SERVICE CLASSIFICATION - GSS****GENERAL SERVICE - SMALL (continued)**

The Customer shall furnish satisfactory proof of eligibility of service under this Special Provision to the Company. Once proof of eligibility is determined by the Company, service under this Special Provision shall begin with the next billing cycle following receipt of the Application.

- b. The Customer will continue to be billed on this Service Classification. At least once annually, the Company shall review eligible customers' Customer Charges and Delivery Charges under this Special Provision for all relevant periods. If the comparable Customer Charges and Delivery Charges under Service Classification Residential Service (RS) are lower than the charges under their current Service Classification, a credit in the amount of the difference will be applied to the Customer's next bill.

II. *Applicable to All Customers Purchasing Gas Supply Under Rider "A" BGSS***1. Street Lighting Service**

Street Lighting Service is not subject to Rider "I" of this Tariff. The delivery charge per therm for Street Lighting Service is \$~~0.60550~~.6054 per therm.

III. *Applicable to All Customers Purchasing Gas Supply from a Third Party Supplier***1. Metering**

An Automated Meter Reading (AMR) device will not be required for this service.

2. Additional Requirements

Service is subject to the terms and conditions of the Third Party Supplier Requirements section of this Tariff (Service Classification – TPS) and Section 10 of the Company's Standard Terms and Conditions.

TERMS AND CONDITIONS

Service is subject to the Company's Standard Terms and Conditions of this Tariff.

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~~15, 2020~~19
Wall, NJ 07719

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and after ~~October 1, 2019~~**

NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas*****First Revised Sheet No. 58***
Superseding Original Sheet No. 58**SERVICE CLASSIFICATION - GSL****GENERAL SERVICE - LARGE****AVAILABILITY**

This service is available to any Customer in the entire territory served by the Company who uses greater than or equal to 5,000 therms annually and uses gas for all purposes other than residential service and interruptible service. Where the Customer uses the Cooling, Air Conditioning and Pool Heating service ("CAC") under Special Provision I.4, the Company may, upon application by the Customer, meter the space heating and CAC use separately.

CHARACTER OF SERVICE

Firm gas service where Customer may either purchase gas supply from the Company's Rider "A" for Basic Gas Supply Service ("BGSS") or from a Third Party Supplier.

MONTHLY RATES**Customer Charge:**

Customer Charge per meter per month \$78.37

Demand Charge:

Demand Charge per therm applied to HMAD \$2.56

Delivery Charge:

Delivery Charge per therm ~~\$0.45720~~.4571

BGSS Charge:

BGSS Charge per therm for Sales Customers See "Rate Summaries" at the end of this Tariff

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

MINIMUM MONTHLY CHARGE

The minimum monthly charge shall be the Customer Charge and the Demand Charge.

Where service is taken for less than one month, the minimum charge will be prorated.

Date of Issue: ~~November 13, 2019~~
Issued by: ~~Mark G. Kahrer, Vice President~~
~~15, 202019~~
Wall, NJ 07719

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NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas****First Revised Sheet No. 59**
Superseding Original Sheet No. 59**SERVICE CLASSIFICATION - GSL****GENERAL SERVICE - LARGE (continued)****BALANCING CHARGE ADJUSTMENTS**

The Balancing Charge is included in the Delivery Charge and is subject to adjustment in the Company's annual BGSS proceeding. All revenues derived from this Charge will be credited to the BGSS. See Rider "A" for the current Balancing Charge.

SPECIAL PROVISIONS***I. Applicable to All Customers in this Service Classification******1. Determination of Demand***

The highest monthly average daily usage (HMAD) that occurs in any billing period will be used to calculate the Demand Charge. The HMAD shall be determined based upon the Customer's highest normalized average daily usage for a month in the most recent twenty-four (24) month period. Estimated data may be used when actual data is not available. At least once a year, the Company shall review and modify, if necessary, each GSL customer's HMAD based upon the most recent twenty-four (24) months of billing information. The Company reserves the right to determine the HMAD for any Customer by actually metering daily usage.

2. Metering

An Automated Meter Reading (AMR) device with daily meter reads will not be required for this service. However, the Company reserves the right to install an AMR if it believes such a device will provide a more accurate HMAD than the Determination of Demand set forth above. Should the Company decide to install an AMR, the Customer shall furnish the necessary infrastructure to support the AMR, including, but not limited to, an electrical supply and phone line, or data plan, for the operation of the device, in an area acceptable to the Company.

3. Annual Review

The Company shall review, at least once a year, each GSL customer's annual usage based on the most recent twelve (12) months of billing information to determine if the General Service - Small ("GSS") Service Classification is applicable to the Customer. If the Customer's normalized annual usage is less than or equal to 4,500 therms, the Customer will be switched to GSS.

4. Air Conditioning and Pool Heating

Upon separate application, GSL Customers who have installed and are using gas air conditioning and/or pool heating equipment will be billed on the above Monthly Rates and will be billed a credit of (\$0.1895) per therm for all monthly consumption of gas for services rendered between May 1 and September 30 of each year. This credit is the difference between the delivery charge for service rendered between May 1 and September 30 of each year under this Special Provision of ~~\$0.26770~~ 0.2676 per therm which includes \$0.0884 per therm margin, all appropriate riders, taxes, assessments and surcharges, and the delivery charge for Service Classification GSL.

Commercial Air Conditioning and Pool Heating ("CAC") Customers will be separately metered, except, at the Company's sole discretion, existing Customers may use the same meter for their cooling, air conditioning or pool heating load and their space heating load as long as there is minimal base load during the period air conditioning rates are in effect.

Date of Issue: ~~November 13, 2019~~
Issued by: ~~Mark G. Kahrer, Vice President~~
~~15, 2020~~
Wall, NJ 07719

**Effective for service rendered on
and after ~~October 1~~ November**

NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas*****First Revised Sheet No. 61
Superseding Original Sheet No. 61*****SERVICE CLASSIFICATION - FT****FIRM TRANSPORTATION SERVICE****AVAILABILITY**

This service is available to any customer who would otherwise qualify for service under Service Classifications GSS, GSL, IS, or NGV. The Company may require the Customer to provide to the Company's satisfaction, proof of a firm gas supply having marketable title of gas with firm transportation capacity to the Company's distribution systems.

MONTHLY RATES**Customer Charge:**

| | |
|-------------------------------------|----------|
| Customer Charge per meter per month | \$271.28 |
|-------------------------------------|----------|

Demand Charge:

| | |
|--|--------|
| Demand Charge per therm applied to MDQ | \$1.98 |
|--|--------|

Delivery Charge:

| | |
|---------------------------|----------------------------|
| Delivery Charge per therm | \$0.14390 .1438 |
|---------------------------|----------------------------|

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

MINIMUM MONTHLY CHARGE

The minimum monthly charge shall be the Customer Charge and the Demand Charge.

Where service is taken for less than one month, the minimum charge will be prorated.

Date of Issue: ~~November 13, 2019~~
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~~15, 202019~~
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**Effective for service rendered on
and after ~~October 1, November~~**

NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas****First Revised Sheet No. 64**
Superseding Original Sheet No. 64**SERVICE CLASSIFICATION - DGC****DISTRIBUTED GENERATION SERVICE - COMMERCIAL****AVAILABILITY**

This service is available to any commercial customer using distributed generation technologies including, but not limited to, microturbines and fuel cells.

CONDITIONS PRECEDENT

If the Customer is served by a Third Party Supplier, the Third Party Supplier assumes the responsibility for all delivery requirements. The Company may require the Customer to provide, to the Company's satisfaction, proof of a firm gas supply having marketable title of gas with firm transportation capacity to the Company's distribution systems. The Customer is responsible for payment of any costs if additional facilities, exclusive of metering facilities, are necessary to provide service. The Company reserves the right to limit new customers served under this service, if it determines that service expansion is detrimental to existing firm customers. The Customer must demonstrate that qualifying electric generation equipment has been installed at its location.

MONTHLY RATES

| | <u>DGC-Balancing</u> | <u>DGC-FT</u> |
|---|---|----------------------------|
| <u>Customer Charge:</u> | | |
| Customer Charge per meter per month | \$79.97 | \$79.97 |
| <u>Demand Charge:</u> | | |
| Demand Charge per therm applied to PBQ | \$1.90 | \$1.90 |
| <u>Delivery Charge per therm:</u> | | |
| November - April | \$0.23850 .2384 | \$0.12970 .1296 |
| May - October | \$0.20580 .2057 | \$0.09700 .0969 |
| <u>BGSS Charge:</u> | | |
| BGSS Charge per therm for Sales Customers | See "Rate Summaries" at the end of this Tariff | N/A |

The Delivery Charges for DGC-Balancing above include the Balancing Charge as reflected in Rider "A" of this Tariff for customers whose Third Party Supplier delivers gas on their behalf pursuant to paragraph (3) under Deliveries to Company's Designated Delivery Meters section of Service Classification TPS. For DGC-FT customers whose Third Party Supplier delivers gas on their behalf pursuant to paragraph (1) under Deliveries to Company's Designated Delivery Meters section of Service Classification TPS, the DGC-FT Delivery Charges above exclude the Balancing Charge reflected in Rider "A" of this Tariff.

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

Date of Issue: ~~November 13, 2019~~
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~~15, 202019~~
Wall, NJ 07719

**Effective for service rendered on
and after October 1~~November~~**

NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas****First Revised Sheet No. 69**
Superseding Original Sheet No. 69**SERVICE CLASSIFICATION - EGS****ELECTRIC GENERATION SERVICE****AVAILABILITY**

This service is available to any existing or new customer who uses greater than or equal to 10,000 therms daily for the sole purpose of generating electricity.

MONTHLY RATES**Customer Charge:**

| | <u>Without SUT</u> | <u>With SUT</u> |
|---------------------------|--------------------|-----------------|
| Customer Charge per month | \$877.26 | \$935.38 |

Demand Charge:

| | <u>Without SUT</u> | <u>With SUT</u> |
|--|--------------------|-----------------|
| Demand Charge per therm applied to MDQ | \$1.5132 | \$1.6134 |

Delivery Charge:

| | <u>Without SUT</u> | <u>With SUT</u> |
|---------------------------|----------------------------|---------------------------|
| Delivery Charge per therm | \$0.0647 0.0646 | \$0.069 0.0690 |

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, applicable taxes, assessments or similar charges lawfully imposed by the Company. Natural gas used to generate electricity that is sold for resale by customers served under this Service Classification is exempt from Riders B, C, E and H and shall not be billed for such charges. In order to qualify for this exemption, a customer who uses natural gas to generate electricity for resale must complete an Annual Certification form, provided by the Company, to certify the percentage of natural gas used at the customer's New Jersey generation facilities during the previous calendar year to generate electricity that was sold for resale. For a new customer or a customer with less than twelve months of usage history, estimates supported by engineering and operational plans may be used to determine the percentage of natural gas used to generate electricity sold for resale.

See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

MINIMUM MONTHLY CHARGE

The minimum monthly charge shall be the Customer Charge and the Demand Charge.

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~~2020~~November 15, 2019
Wall, NJ 07719

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NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas*****First Revised Sheet No. 76***
Superseding Original Sheet No. 76**SERVICE CLASSIFICATION - NGV****NATURAL GAS VEHICLE SERVICE****AVAILABILITY**

This service is available to any residential or commercial customer for the purpose of fueling natural gas vehicles at Company owned and operated compressed natural gas ("CNG") re-fueling facilities ("Company facilities") and at separately metered Customer owned and operated CNG re-fueling facilities ("Customer owned facilities").

CONDITIONS PRECEDENT

The Customer must sign a service agreement which sets forth the vehicles to be served to be eligible for this service.

DEFINITION OF TERM USED HEREIN

"GGE" is the Gasoline Gallon Equivalent for converting a price per therm of natural gas to a price per gallon of gasoline. The GGE shall be determined in accordance with local standards.

CHARACTER OF SERVICE

Firm sales gas service where Customer who uses Company facilities purchases gas supply pursuant to the Company's Rider "A" for Basic Gas Supply Service ("BGSS"). Firm sales or transportation gas service where Customer who uses Customer owned facilities purchases gas supply pursuant to the Company's Rider "A" for BGSS or from a Third Party Supplier, respectively.

LICENSING, PERMITS AND LEGAL REQUIREMENTS

Customers installing CNG re-fueling facilities on their premises must meet all applicable licensing, permitting and other legal requirements associated with owning and operating CNG refueling facilities. The failure of the customer to comply with this provision may result in the Company suspending or terminating gas service to such facilities without further liability.

MONTHLY RATES

| | Gas Available at Company Facilities | Customer Owned Facilities |
|---|--|--|
| <u>Customer Charge:</u> | | |
| Residential Customer Charge per meter per month | N/A | \$10.00 |
| Commercial Customer Charge per meter per month | N/A | \$79.97 |
| <u>Delivery Charge:</u> | | |
| Delivery Charge per therm | \$0.27880.2787 (\$0.3490.348 per GGE) | \$0.27880.2787 (\$0.3490.348 per GGE) |

Date of Issue: ~~November 13, 2019~~
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~~15, 202019~~
Wall, NJ 07719

**Effective for service rendered on
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NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas*****First Revised Sheet No. 81***
Superseding Original Sheet No. 81**SERVICE CLASSIFICATION - IS****INTERRUPTIBLE SERVICE****AVAILABILITY**

This service is applicable to Commercial and Industrial Customers whose minimum connected load is not less than 150 therms per hour, provided that gas is used only at locations where the Company has 1) adequate distribution facilities and 2) an adequate supply of natural gas. Customers will be required to specify that they have alternate fuel facilities installed in operating condition with an adequate fuel supply, as discussed in Special Provision 1.

CHARACTER OF SERVICE

Interruptible gas sales and transportation service.

MONTHLY RATES**Customer Charge:**

Customer Charge per meter per month \$572.98

Delivery Charge:**Customers with Alternate Fuel**

Delivery Charge per therm ~~\$0.11680.1167~~

Customers without Alternate Fuel

Delivery Charge per therm ~~\$0.35760.3575~~

BGSS Charge:

BGSS Charge per therm for Sales Customers See "Rate Summaries" at the end of this Tariff

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

MINIMUM MONTHLY CHARGE

The minimum monthly charge applicable shall be the Customer Charge. Where service is taken for less than one month, the minimum charge will be prorated.

Date of Issue: ~~November 13, 2019~~
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~~15, 202019~~
Wall, NJ 07719

Effective for service rendered on
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NEW JERSEY NATURAL GAS COMPANY**BPU No. 10 - Gas*****First Revised Sheet No. 97***
Superseding Original Sheet No. 97**SERVICE CLASSIFICATION - CNG****COMPRESSED NATURAL GAS****AVAILABILITY**

This service is available to any customer who would otherwise qualify for service under Service Classifications RS, GSS, GSL, FT, IS, or NGV and who will utilize natural gas for the purpose of fueling natural gas vehicles at Company owned compressed natural gas re-fueling facilities operated by the Customer on its property ("Host Customer").

Availability of this Service Classification is subject to the terms and conditions approved in BPU Docket No. GR11060361. This Service Classification is closed.

CONDITIONS PRECEDENT

The Host Customer must sign an Agreement with the Company. The Host Customer must provide assurance that it will use initially at least twenty (20) percent of the re-fueling facility's capacity. The Host Customer must agree to provide the general public with reasonable access to a re-fueling facility for purposes of fueling the general public's natural gas vehicles.

DEFINITION OF TERM USED HEREIN

"GGE" is the Gasoline Gallon Equivalent for converting a price per therm of natural gas to a price per gallon of gasoline. The GGE shall be determined in accordance with local standards.

CHARACTER OF SERVICE

Firm gas service where Host Customer may purchase gas supply pursuant to the Company's Rider "A" for Basic Gas Supply Service ("BGSS"), from the Company through a contract, or from a Third Party Supplier.

MONTHLY RATES**Customer Charge:**

| | |
|-------------------------------------|---------|
| Customer Charge per meter per month | \$79.97 |
|-------------------------------------|---------|

Delivery Charge:

| | |
|---------------------------|--|
| Delivery Charge per therm | \$0.492 0.4920 (\$0.615 per GGE) |
|---------------------------|--|

BGSS Charge:

| | |
|---|--|
| Monthly BGSS Charge per therm for Sales Customers without a gas supply contract | See "Rate Summaries" at the end of this Tariff |
|---|--|

These rates are inclusive of all applicable taxes and riders and are subject to adjustment for all other applicable riders, taxes, assessments or similar charges lawfully imposed by the Company. See Rate Summaries at the end of this Tariff for a summary of components incorporated in these rates.

MINIMUM MONTHLY CHARGE

The minimum monthly charge shall be the Customer Charge.

Where service is taken for less than one month, the minimum charge will be prorated.

Date of Issue: ~~November 13, 2019~~
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~~15, 2019~~
Wall, NJ 07719

Effective for service rendered on and after ~~October 1, 2019~~

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 173
*Superseding Original Sheet No. 173*RIDER "F"ENERGY EFFICIENCY – EE (continued)**I. Determination of the Rate**

The EE rate shall be derived in the following manner:

1. An estimate shall be made of the total annual cost related to the programs. This rider will include only expenses for energy-efficiency programs approved by the Board in BPU Docket Nos. GO09010057, GO10030225, GR11070425, GO12070640, GO14121412, and GO18030355 unless modified further by Board Order.
2. An estimate shall be made of the total annual volume of prospective jurisdictional sales of gas (in therms) to NJNG's sales and transportation customers.
3. The prospective costs (per paragraph (1)) shall be adjusted upward or downward to the extent of the amount of any prior under-recovery or over-recovery to determine the total costs to be recovered and then shall be divided by the estimated total volume of prospective sales (per paragraph (2)), to determine the per unit cost recovery rate. The result shall be carried for four (4) decimal places.

II. Tracking the Operation of the EE

The Company shall calculate carrying costs on the average monthly balances of under-or over-recovery of deferred costs based upon the Company's monthly commercial paper rate. The carrying cost calculation shall be based on the net of tax beginning and end average monthly balance. The carrying costs shall accrue on a monthly basis and shall be rolled into the balance at the end of each EE recovery year.

In accordance with P.L., 1997 c. 162, the charges applicable under this Rider include provision for the New Jersey Sales and Use Tax ("SUT"), and when billed to customers exempt from this tax, as set forth in Rider "B", shall be reduced by the amount of such tax included therein.

The EE factor shall be credited/collected on a per therm basis within the Delivery Charge for all service classifications to which Rider "F" applies. The EE factor is as set forth below:

~~\$0.0171~~0.0170

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Effective for service rendered on
 and after ~~October 1~~November

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 252
Superseding Original Sheet No. 252SUMMARY OF RESIDENTIAL RATE COMPONENTSResidential Heating Customers

| <u>Customer Charge</u> | | <u>Bundled Sales</u> | <u>Transport</u> | <u>Reference</u> |
|--|---------|--------------------------------|---------------------|------------------|
| Customer Charge per meter per month | | 10.00 | 10.00 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.4599 | 0.4599 | |
| SUT | | <u>0.0305</u> | <u>0.0305</u> | Rider B |
| After-tax Base Rate | | 0.4904 | 0.4904 | |
| CIP | | 0.0079 | 0.0079 | Rider I |
| EE | | <u>0.01710.0</u> <u>170</u> | <u>0.01710.0170</u> | Rider F |
| <i>Subtotal</i> | a | <u>0.51540.5</u> <u>153</u> | <u>0.51540.5153</u> | |
| <i>Balancing Charge</i> | b | 0.1088 | 0.1088 | Rider A |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | c | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b+c=d | <u>0.67120.6</u> <u>711</u> | <u>0.67120.6711</u> | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| BGS | e | <u>0.3753</u> | x | Rider A |

With the exception of the Customer Charge, these rates are on a per-therm basis.

Customer Charge, DEL rate and BGS rate are presented on customer bills.

Date of Issue: ~~November 13, 2019~~
 Issued by: Mark G. Kahrer, Vice President
 15, 202019
 Wall, NJ 07719

Effective for service rendered on
 and after ~~October 1, November~~

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 253
Superseding Original Sheet No. 253

SUMMARY OF RESIDENTIAL RATE COMPONENTS

Residential Non-Heating Customers

| | | <u>Bundled</u> <u>Sales</u> | <u>Transport</u> | <u>Reference</u> |
|---|---------|------------------------------------|------------------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 10.00 | 10.00 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.4599 | 0.4599 | |
| SUT | | <u>0.0305</u> | <u>0.0305</u> | Rider B |
| After-tax Base Rate | | 0.4904 | 0.4904 | |
| CIP | | 0.0690 | 0.0690 | Rider I |
| EE | | 0.0171 <u>0.0170</u> | 0.0171 <u>0.0170</u> | Rider F |
| | | <u>170</u> | | |
| <i>Subtotal</i> | a | 0.5765 <u>0.5764</u> | 0.5765 <u>0.5764</u> | |
| <i>Balancing Charge</i> | b | <i>0.1088</i> | <i>0.1088</i> | Rider A |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | c | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b+c=d | 0.7323 <u>0.7322</u> | 0.7323 <u>0.7322</u> | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| BGS | e | <u>0.3753</u> | x | Rider A |

With the exception of the Customer Charge, these rates are on a per-therm basis.

Customer Charge, DEL rate and BGS rate are presented on customer bills.

Date of Issue: ~~November 13, 2019~~
Issued by: Mark G. Kahrer, Vice President
15, 202019
Wall, NJ 07719

Effective for service rendered on and after ~~October 1, 2019~~

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 254
Superseding Original Sheet No. 254SUMMARY OF RESIDENTIAL RATE COMPONENTSResidential Distributed Generation Service

| | | <u>Nov - Apr</u> | <u>May - Oct</u> | <u>Reference</u> |
|--|---------|--------------------------|--------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 10.00 | 10.00 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.1685 | 0.1185 | |
| SUT | | <u>0.0112</u> | <u>0.0079</u> | Rider B |
| After-tax Base Rate | | 0.1797 | 0.1264 | |
| EE | | 0.0171 0.0170 | 0.0171 0.0170 | Rider F |
| <i>Subtotal</i> | a | 0.1968 0.1968 | 0.1435 0.1434 | |
| <i>Balancing Charge</i> | b | 0.1088 | 0.1088 | Rider A |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | c | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b+c=d | 0.3526 0.3525 | 0.2993 0.2992 | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| BGS | e | <u>0.3753</u> | <u>0.3753</u> | Rider A |

With the exception of the Customer Charge, these rates are on a per-therm basis.

Customer Charge, DEL rate and BGS rate are presented on customer bills.

Date of Issue: ~~November 13, 2019~~
 Issued by: Mark G. Kahrer, Vice President
 15, 202019
 Wall, NJ 07719

Effective for service rendered on
 and after ~~October 1~~November

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 255
Superseding Original Sheet No. 255SUMMARY OF FIRM COMMERCIAL RATE COMPONENTSGeneral Service - Small (GSS)

| | | <u>Bundled</u> <u>Sales</u> | <u>Transport</u> | <u>Reference</u> |
|--|---------|--------------------------------|--------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 34.00 | 34.00 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.4057 | 0.4057 | |
| SUT | | <u>0.0269</u> | <u>0.0269</u> | Rider B |
| After-tax Base Rate | | 0.4326 | 0.4326 | |
| CIP | | (0.0208) | (0.0208) | Rider I |
| EE | | 0.0171 0.0170 | 0.0171 0.0170 | Rider F |
| | | <u>170</u> | | |
| <i>Subtotal</i> | a | 0.4289 0.4288 | 0.4289 0.4288 | |
| | | <u>288</u> | | |
| <i>Balancing Charge</i> | b | 0.1088 | 0.1088 | Rider A |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | c | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b+c=d | 0.5847 0.5846 | 0.5847 0.5846 | |
| | | <u>846</u> | | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| BGS | e | <u>0.3753</u> | x | Rider A |

With the exception of the Customer Charge, these rates are on a per-therm basis.

Customer Charge, DEL rate and BGS rate are presented on customer bills.

Date of Issue: ~~November 13, 2019~~
 Issued by: Mark G. Kahrer, Vice President
 15, 202019
 Wall, NJ 07719

Effective for service rendered on
 and after ~~October 1, November~~

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

~~Seventh~~ Revised Sheet No. 256
Superseding ~~Sixth~~ Sheet No. 256SUMMARY OF FIRM COMMERCIAL RATE COMPONENTSGeneral Service - Large (GSL)

| | | <u>Bundled</u> | <u>Transport</u> | <u>Reference</u> |
|--|---------|--------------------------|--------------------------|------------------|
| | | <u>Sales</u> | | |
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 78.37 | 78.37 | |
| <u>Demand Charge</u> | | | | |
| Demand Charge per month applied to HMAD | | 2.56 | 2.56 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.2707 | 0.2707 | |
| SUT | | <u>0.0179</u> | <u>0.0179</u> | Rider B |
| After-tax Base Rate | | 0.2886 | 0.2886 | |
| CIP | | (0.0043) | (0.0043) | Rider I |
| EE | | 0.0171 0.0170 | 0.0171 0.0170 | Rider F |
| | | <u>170</u> | | |
| <i>Subtotal</i> | a | 0.3014 0.3013 | 0.3014 0.3013 | |
| | | <u>013</u> | | |
| <i>Balancing Charge</i> | b | 0.1088 | 0.1088 | Rider A |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | c | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b+c=d | 0.4572 0.4571 | 0.4572 0.4571 | |
| | | <u>571</u> | | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| BGS | e | <u>0.4207</u> | X | Rider A |

With the exception of the Customer Charge and Demand charges, these rates are on a per-therm basis.

Customer, Demand, DEL, and BGS charges are presented on customer bills.

Date of Issue: ~~April 29~~, 2020
 Issued by: Mark G. Kahrer, Vice President
 Wall, NJ 07719

Effective for service rendered on
 and after ~~October~~ May 1, 2020

NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 257
Superseding Original Sheet No. 257SUMMARY OF FIRM COMMERCIAL RATE COMPONENTSFIRM TRANSPORTATION (FT)

| | | <u>Transport</u> | <u>Reference</u> |
|--|-------|--|------------------|
| <u>Customer Charge</u> | | | |
| Customer Charge per meter per month | | 271.28 | |
| <u>Demand Charge</u> | | | |
| Demand Charge per therm per month applied to MDQ | | 1.98 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | |
| Pre-tax Base Rate | | 0.0748 | |
| SUT | | <u>0.0050</u> | Rider B |
| After-tax Base Rate | | 0.0798 | |
| EE | | <u>0.0171</u> <u>0.017</u> | Rider F |
| <i>Subtotal</i> | a | 0.0969 <u>0.096</u> <u>8</u> | |
| <i>Societal Benefits Charge ("SBC"):</i> | | | |
| NJ's Clean Energy | | 0.0222 | Rider E |
| RA | | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | b | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b=c | <u>0.1439</u> <u>0.143</u> <u>8</u> | |

With the exception of the Customer Charge and Demand charges, these rates are on a per-therm basis.

Customer, Demand, and DEL, charges are presented on customer bills.

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

~~Seventh~~^{Sixth} Revised Sheet No. 258
Superseding ~~Sixth~~^{Fifth} Sheet No. 258SUMMARY OF FIRM COMMERCIAL RATE COMPONENTSCommercial Distributed Generation Service – DGC-Balancing

| | | <u>Nov - Apr</u> | <u>May - Oct</u> | <u>Reference</u> |
|--|---------|---------------------------------|---------------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 79.97 | 79.97 | |
| <u>Demand Charge</u> | | | | |
| Demand Charge per therm per month applied to PBQ | | 1.90 | 1.90 | |
| <u>Delivery Charge (“DEL”) per therm</u> | | | | |
| Pre-tax Base Rate | | 0.0615 | 0.0309 | |
| SUT | | <u>0.0041</u> | <u>0.0020</u> | Rider B |
| After-tax Base Rate | | 0.0656 | 0.0329 | |
| EE | | 0.0171 <u>0.0170</u> | 0.0171 <u>0.0170</u> | Rider F |
| <i>Subtotal</i> | a | 0.0827 <u>0.0826</u> | 0.0500 <u>0.0499</u> | |
| <u>Societal Benefits Charge (“SBC”):</u> | | | | |
| NJ’s Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | b | <u>0.0470</u> | <u>0.0470</u> | |
| Balancing Charge | c | <u>0.1088</u> | <u>0.1088</u> | |
| DGC-Balancing Delivery Charge (DEL) | a+b+c=d | 0.2385 <u>0.2384</u> | 0.2058 <u>0.2057</u> | |
| <u>Basic Gas Supply Charge (“BGS”)</u> | | | | |
| BGS | e | <u>0.4207</u> | <u>0.4207</u> | Rider A |

The Delivery Charges for DGC-Balancing above include the Balancing Charge as reflected in Rider “A” of this Tariff for customers whose Third Party Supplier delivers gas on their behalf pursuant to paragraph (3) under Deliveries to Company’s Designated Delivery Meters section of Service Classification TPS.

With the exception of the Customer Charge and Demand Charge, these rates are on a per-therm basis.

Customer Charge, Demand Charge, DEL, and BGS charges are presented on customer bills.

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 259
*Superseding Original Sheet No. 259***SUMMARY OF FIRM COMMERCIAL RATE COMPONENTS****Commercial Distributed Generation Service – DGC-FT**

| | | <u>Nov - Apr</u> | <u>May - Oct</u> | <u>Reference</u> |
|--|-------|--------------------------|--------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 79.97 | 79.97 | |
| <u>Demand Charge</u> | | | | |
| Demand Charge per therm per month applied to PBQ | | 1.90 | 1.90 | |
| <u>Delivery Charge (“DEL”) per therm</u> | | | | |
| Pre-tax Base Rate | | 0.0615 | 0.0309 | |
| SUT | | <u>0.0041</u> | <u>0.0020</u> | Rider B |
| After-tax Base Rate | | 0.0656 | 0.0329 | |
| EE | | 0.0171 0.0170 | 0.0171 0.0170 | Rider F |
| <i>Subtotal</i> | a | 0.0827 0.0826 | 0.0500 0.0499 | |
| <u>Societal Benefits Charge (“SBC”):</u> | | | | |
| NJ’s Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | b | <u>0.0470</u> | <u>0.0470</u> | |
| DGC-FT Delivery Charge (DEL) | a+b=c | 0.1297 0.1296 | 0.0970 0.0969 | |

For DGC-FT customers whose Third Party Supplier delivers gas on their behalf pursuant to paragraph (1) under Deliveries to Company’s Designated Delivery Meters section of Service Classification TPS, the DGC-FT Delivery Charges above exclude the Balancing Charge reflected in Rider “A” of this Tariff.

With the exception of the Customer Charge and Demand Charge, these rates are on a per-therm basis.

Customer Charge, Demand Charge, and DEL rate are presented on customer bills

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

First Revised Sheet No. 260
*Superseding Original Sheet No. 260***SUMMARY OF FIRM COMMERCIAL RATE COMPONENTS****Electric Generation Service (EGS)**

| | | Without <u>SUT</u> | With <u>SUT</u> | <u>Reference</u> |
|---|---------|------------------------------------|------------------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 877.26 | 935.38 | |
| <u>Demand Charge</u> | | | | |
| Demand Charge per therm per month applied to MDQ | | 1.5132 | 1.6134 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.0047 | 0.0047 | |
| SUT | | <u>0.0000</u> | <u>0.0003</u> | Rider B |
| Delivery Charge excluding Riders C, E, F and H | a | 0.0047 | 0.0050 | |
| EE | b | 0.01600.01 <u>59</u> | 0.01710.0 <u>170</u> | Rider F |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0208 | 0.0222 | Rider E |
| RA | | 0.0119 | 0.0127 | Rider C |
| USF | | <u>0.0114</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | c | <u>0.0441</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) including Riders C, E, F and H | a+b+c=d | 0.06470.06 <u>46</u> | 0.06910.0 <u>690</u> | |

With the exception of the Customer Charge and Demand charges, these rates are on a per-therm basis.

Customer, Demand, and DEL charges are presented on customer bills.

Natural gas used to generate electricity that is sold for resale by customers served under this Service Classification is exempt from Riders B, C, E, F, and H and shall not be billed for such charges subject to the Customer's submission of an Annual Certification form.

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

~~Seventh~~^{Sixth} Revised Sheet No. 261
Superseding ~~Sixth~~^{Fifth} Sheet No. 261SUMMARY OF INTERRUPTIBLE RATE COMPONENTSINTERRUPTIBLE SALES AND TRANSPORTATIONWith Alternate Fuel

| | | <u>Bundled</u> <u>Sales</u> | <u>Transport</u> | <u>Reference</u> |
|---|-------|---|---------------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 572.98 | 572.98 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.0494 | 0.0494 | |
| SUT | | <u>0.0033</u> | <u>0.0033</u> | Rider B |
| After-tax Base Rate | | 0.0527 | 0.0527 | |
| EE | | 0.0171 <u>0.0170</u> <u>170</u> | 0.0171 <u>0.0170</u> | Rider F |
| <i>Subtotal</i> | a | 0.0698 <u>0.0697</u> <u>697</u> | 0.0698 <u>0.0697</u> | |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | b | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b=c | 0.1168 <u>0.1167</u> <u>167</u> | 0.1168 <u>0.1167</u> | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| Monthly BGSS | d | 0.4486 | X | Rider A |
| BGS | d | <u>0.4486</u> | X | |

With the exception of the Customer Charge, these rates are on a per-therm basis.

Customer Charge, DEL rate and BGS rate are presented on customer bills.

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

***~~Seventh~~~~Sixth~~ Revised Sheet No. 261
Superseding ~~Sixth~~~~Fifth~~ Sheet No. 261***

SUMMARY OF INTERRUPTIBLE RATE COMPONENTS

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

~~Seventh~~^{Sixth} Revised Sheet No. 262
Superseding ~~Sixth~~^{Fifth} Sheet No. 262SUMMARY OF INTERRUPTIBLE RATE COMPONENTSINTERRUPTIBLE SALES AND TRANSPORTATIONWithout Alternate Fuel

| | | <u>Bundled</u> <u>Sales</u> | <u>Transport</u> | <u>Reference</u> |
|---|-------|---------------------------------|---------------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 572.98 | 572.98 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.2753 | 0.2753 | |
| SUT | | <u>0.0182</u> | <u>0.0182</u> | Rider B |
| After-tax Base Rate | | 0.2935 | 0.2935 | |
| EE | | 0.0171 <u>0.0170</u> | 0.0171 <u>0.0170</u> | Rider F |
| | | <u>170</u> | | |
| Subtotal | a | 0.3106 <u>0.3105</u> | 0.3106 <u>0.3105</u> | |
| <u>Societal Benefits Charge ("SBC"):</u> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| Total SBC | b | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b=c | 0.3576 <u>0.3575</u> | 0.3576 <u>0.3575</u> | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| Monthly BGSS | d | 0.4486 | X | Rider A |
| BGS | d | <u>0.4486</u> | X | |

With the exception of the Customer Charge, these rates are on a per-therm basis.

Customer Charge, DEL rate and BGS rate are presented on customer bills.

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

~~Seventh~~^{Sixth} Revised Sheet No. 263
Superseding ~~Sixth~~^{Fifth} Sheet No. 263SUMMARY OF FIRM COMMERCIAL RATE COMPONENTSCompressed Natural Gas (CNG)

| | | <u>Bundled Sales</u> | <u>Transport</u> | <u>Reference</u> |
|---|-------|---------------------------------|---------------------------------|------------------|
| <u>Customer Charge</u> | | | | |
| Customer Charge per meter per month | | 79.97 | 79.97 | |
| <u>Delivery Charge ("DEL") per therm</u> | | | | |
| Pre-tax Base Rate | | 0.2014 | 0.2014 | |
| CNG Charge | | 0.2000 | 0.2000 | |
| SUT | | <u>0.0266</u> | <u>0.0266</u> | Rider B |
| After-tax Base Rate | | 0.4280 | 0.4280 | |
| EE | | 0.0171 <u>0.0170</u> | 0.0171 <u>0.0170</u> | Rider F |
| | | <u>170</u> | | |
| <i>Subtotal</i> | a | 0.4451 <u>0.4450</u> | 0.4451 <u>0.4450</u> | |
| | | <u>450</u> | | |
| <u>Societal Benefits Charge ("SBC"):</u> | | | | |
| NJ's Clean Energy | | 0.0222 | 0.0222 | Rider E |
| RA | | 0.0127 | 0.0127 | Rider C |
| USF | | <u>0.0121</u> | <u>0.0121</u> | Rider H |
| <i>Total SBC</i> | b | <u>0.0470</u> | <u>0.0470</u> | |
| Delivery Charge (DEL) | a+b=c | 0.4921 <u>0.4920</u> | 0.4921 <u>0.4920</u> | |
| | | <u>920</u> | | |
| <u>Basic Gas Supply Charge ("BGS")</u> | | | | |
| Monthly BGSS | d | 0.4486 | X | Rider A |
| BGS | d | <u>0.4486</u> | X | |

With the exception of the Customer Charge, these rates are on a per-therm basis.

Customer, DEL, and BGSS charges are presented on customer bills.

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

~~SeventhSixth~~ Revised Sheet No. 264
Superseding ~~SixthFifth~~ Sheet No. 264SUMMARY OF RESIDENTIAL AND FIRM COMMERCIAL RATE COMPONENTSNatural Gas Vehicles (NGV)Gas Available at Company FacilitiesReference

| <u>Delivery Charge ("DEL")</u> | | \$ per therm | \$ per GGE | |
|--|---------------|--------------------------------|--------------------------------|---------|
| Pre-tax Base Rate | | 0.2014 | | |
| SUT | | <u>0.0133</u> | | Rider B |
| After-tax Base Rate | | 0.2147 | | |
| EE | | 0.0171 <u>0.017</u> | | Rider F |
| | | <u>0</u> | | |
| <i>Subtotal</i> | a | 0.2318 <u>0.231</u> | | |
| | | <u>7</u> | | |
| <i>Societal Benefits Charge ("SBC"):</i> | | | | |
| NJ's Clean Energy | | 0.0222 | | Rider E |
| RA | | 0.0127 | | Rider C |
| USF | | <u>0.0121</u> | | Rider H |
| <i>Total SBC</i> | b | <u>0.0470</u> | | |
| Delivery Charge (DEL) | a+b=c | 0.2788 <u>0.278</u> | 0.3490 <u>0.348</u> | |
| | | <u>7</u> | | |
| <i>Compression Charge</i> | d | 0.4958 | 0.620 | |
| <i>Monthly Basic Gas Supply Charge ("BGS")</i> | e | <u>0.4486</u> | <u>0.561</u> | Rider A |
| Total Variable Charge | c+d+e=f | 1.2232 <u>1.223</u> | 1.5301 <u>1.529</u> | |
| | | <u>1</u> | | |
| New Jersey Motor Vehicle Fuel Tax | g | | 0.000 | |
| Federal Excise Fuel Tax * | h | | 0.185 | |
| Federal Excise Fuel Tax Credit * | i | | <u>(0.517)</u> | |
| Total Price | f+g+h+i =j | | <u>1.19811.197</u> | |

*Adjusted to reflect Internal Revenue Service GGE Conversion.

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NEW JERSEY NATURAL GAS COMPANY

BPU No. 10 - Gas

***~~Seventh~~Sixth Revised Sheet No. 264
Superseding ~~Sixth~~Fifth Sheet No. 264***

SUMMARY OF RESIDENTIAL AND FIRM COMMERCIAL RATE COMPONENTS

Natural Gas Vehicles (NGV)

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NEW JERSEY NATURAL GAS COMPANY

~~Seventh~~^{Sixth} Revised Sheet No. 265
 Superseding ~~Sixth~~^{Fifth} Sheet No. 265

BPU No. 10 - Gas

SUMMARY OF RESIDENTIAL AND FIRM COMMERCIAL RATE COMPONENTSNatural Gas Vehicles (NGV)Customer Owned Facilities

Reference

Customer Charge

| | |
|--|-------|
| Residential Customer Charge per month | 10.00 |
| Commercial Customer Charge per meter per month | 79.97 |

Delivery Charge ("DEL")

\$ per therm \$ per GGE

| | | |
|-------------------|---------------|---------|
| Pre-tax Base Rate | 0.2014 | |
| SUT | <u>0.0133</u> | Rider B |

| | | |
|---------------------|-------------------------------|---------|
| After-tax Base Rate | 0.2147 | |
| EE | 0.0171 <u>0.01</u> | Rider F |
| | <u>70</u> | |

| | | | |
|-----------------|---|-------------------------------|--|
| <i>Subtotal</i> | a | 0.2318 <u>0.23</u> | |
| | | <u>17</u> | |

Societal Benefits Charge ("SBC"):

| | | |
|-------------------|---------------|---------|
| NJ's Clean Energy | 0.0222 | Rider E |
| RA | 0.0127 | Rider C |
| USF | <u>0.0121</u> | Rider H |

| | | | |
|------------------|---|---------------|--|
| <i>Total SBC</i> | b | <u>0.0470</u> | |
|------------------|---|---------------|--|

| | | | |
|------------------------------|-------|-------------------------------|--------------------------------|
| Delivery Charge (DEL) | a+b=c | 0.2788 <u>0.27</u> | 0.3490 <u>0.348</u> |
| | | <u>87</u> | |

| | | | | |
|--|---|---------------|--------------|---------|
| Monthly Basic Gas Supply Charge ("BGS") | d | <u>0.4486</u> | <u>0.561</u> | Rider A |
|--|---|---------------|--------------|---------|

| | | | |
|------------------------------|-------|-------------------------------|--------------------------------|
| Total Variable Charge | c+d=e | 0.7274 <u>0.72</u> | 0.9100 <u>0.909</u> |
| | | <u>73</u> | |

Customer, DEL, and BGS charges are presented on customer bills for Firm Sales Gas Service.
 Customer and DEL charges are presented on customer bills for Firm Transport Gas Service

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