



Stacy A. Mitchell, Esq.  
Vice President  
Rates & Regulatory Affairs

June 8, 2018

Aida Camacho, Secretary  
NJ Board of Public Utilities  
44 South Clinton Avenue, 3rd Floor  
P. O. Box 350  
Trenton, NJ 08625-0350

**Re: In the Matter of the Petition of South Jersey Gas Company for Approval to Revise the Cost Recovery Charge Associated with Energy Efficiency Programs (“EET Charge”) BPU Docket No. \_\_\_\_\_**

Dear Secretary Camacho:

Enclosed are an original and two (2) “courtesy” copies of South Jersey Gas Company’s Petition to Revise the Cost Recovery Charge Associated with its Energy Efficiency Programs, which has also been filed electronically utilizing the Board’s e-Filing Program.

Please do not hesitate to contact me with any questions you may have. Thank you for your attention to this matter.

Respectfully submitted,

A handwritten signature in black ink that reads "Stacy Mitchell".

Stacy A. Mitchell

SAM:lvk  
Enclosure

cc: Division of Law (2 copies)  
Division of Rate Counsel (5 copies)

STATE OF NEW JERSEY  
BOARD OF PUBLIC UTILITIES

IN THE MATTER OF THE PETITION OF :  
SOUTH JERSEY GAS COMPANY FOR :  
APPROVAL TO REVISE THE COST : DOCKET NO. \_\_\_\_\_  
RECOVERY CHARGE ASSOCIATED :  
WITH ENERGY EFFICIENCY PROGRAMS :  
("EET CHARGE") :

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PETITION AND EXHIBIT/SCHEDULES

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June 8, 2018

**STATE OF NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

**IN THE MATTER OF THE PETITION OF : CASE SUMMARY**  
**SOUTH JERSEY GAS COMPANY FOR : :**  
**APPROVAL TO REVISE THE COST : BPU DOCKET NO. \_\_\_\_\_**  
**RECOVERY CHARGE ASSOCIATED : :**  
**WITH ENERGY EFFICIENCY : :**  
**PROGRAMS (“EET CHARGE”) :**

South Jersey Gas Company (“South Jersey”) files this Petition with the New Jersey Board of Public Utilities (“Board”) seeking approval to decrease the cost recovery charge associated with its Energy Efficiency Programs (“EETs”). Pursuant to this filing, South Jersey is requesting that the Board permit South Jersey to continue its Energy Efficiency Tracker (“EET”) and to continue recovering all costs associated with its Board approved EETs through the EET. South Jersey is also requesting that it be permitted to continue earning a return on and a return of its investments associated with the EETs, as previously authorized by the Board. South Jersey’s EETs provide participating customers with increased incentives to reduce their natural gas consumption, while conserving energy and working towards stimulating the economy.

If approved by the Board, the monthly impact of the proposed decrease in the EET Charge on the bill of a residential heating customer using 100 therms during a winter month would be a decrease of \$0.28, or 0.2%.

**STATE OF NEW JERSEY  
BOARD OF PUBLIC UTILITIES**

**IN THE MATTER OF THE PETITION OF : PETITION**  
**SOUTH JERSEY GAS COMPANY FOR : :**  
**APPROVAL TO REVISE THE COST : BPU DOCKET NO. \_\_\_\_\_**  
**RECOVERY CHARGE ASSOCIATED : :**  
**WITH ENERGY EFFICIENCY : :**  
**PROGRAMS (“EET CHARGE”) : :**

**TO THE HONORABLE BOARD OF PUBLIC UTILITIES:**

Petitioner, South Jersey Gas Company (“South Jersey” or the “Company”), a public utility corporation of the State of New Jersey, with its principal office at One South Jersey Plaza, Folsom, New Jersey, hereby petitions the Board of Public Utilities (the “Board”), for authorization to decrease its Energy Efficiency Tracker (“EET”) Charge. The EET was initially established pursuant to N.J.S.A. 48:3-98.1 by way of Board Order issued on July 24, 2009 in Docket Numbers GO09010059 and EO09010056 (the “July 2009 Order”), and reauthorized pursuant to the Board Orders issued on June 21, 2013 in Docket No. GO12050363 (the “June 2013 Order”) and on August 19, 2015 in Docket No. GR15010090 (the “August 2015 Order”). In support of this Petition, South Jersey states as follows:

**I. INTRODUCTION**

1. South Jersey is a corporation duly organized under the laws of the State of New Jersey and is a public utility engaged in the transmission, distribution, transportation, and sale of natural gas within its defined service territory within the State of New Jersey. Said service territory includes all or portions of the following counties: Atlantic, Burlington, Camden, Cape May,

Cumberland, Gloucester and Salem. Within its service territory, South Jersey serves approximately 383,000 customers.

2. South Jersey is regulated by the Board for the purposes of ensuring safe, adequate and proper natural gas service pursuant to N.J.S.A. 48:2-23.3.

3. The purpose of this filing is to reconcile Energy Efficiency Program (“EEP”) costs and cost recoveries for the period October 1, 2017 through September 30, 2018 (“2018 Recovery Period”) and to recover forecast revenues for the period October 1, 2018 through September 30, 2019.

## **II. BACKGROUND**

4. On January 26, 2009, South Jersey filed a petition with the Board in Docket Nos. EO09010059 and GO09010057 seeking approval to develop and implement several EEPs that were to be made available to South Jersey customers over a two-year period in order to promote energy efficiency and conservation while stimulating the State’s economy.

5. At the same time, the Company sought Board approval for an associated cost recovery rider mechanism, i.e., the EET.

6. The EEPs were designed to complement and supplement the then existing offerings of the New Jersey Clean Energy Program (“CEP”) and the Company’s Conservation Incentive Program (“CIP”) in order to encourage higher levels of participation in energy efficiency programs in South Jersey’s service territory.

7. Consistent with the focus of N.J.S.A. 26:2C-45 (“Regional Greenhouse Gas Initiative Legislation” or “RGGI Legislation”), the then existing New Jersey Energy Master Plan and the Governor’s economic stimulus goals, the EEPs proposed by South Jersey were geared

toward encouraging customers to reduce their overall energy usage. The EEPs also had the beneficial effect of creating additional jobs in the energy efficiency market.

8. In an Order dated July 24, 2009 in Docket No. GO09010059 (the “July 2009 Order”), the Board adopted the terms of a Stipulation entered into among South Jersey, Board Staff, and the Division of Rate Counsel (“Rate Counsel”) (collectively, the “Parties”), approving the EEPs and the EET for the recovery of costs incurred by South Jersey.

9. Pursuant to the July 2009 Order, the Company was authorized to recover all revenue requirements associated with the EEPs. Cost recovery was through the creation of the EET, which consisted of two parts. The first part of the EET allowed the Company to earn a return on its investments and recover the amortization of the regulatory asset (“RA”) to be created upon South Jersey’s balance sheet. The second part of the EET allowed the Company to recover incremental operating and maintenance (“O&M”) expenses associated with the EEPs.

10. On May 3, 2012, South Jersey filed a second petition in Docket No. GO12050363 seeking to continue its approved EEPs, with certain modifications, and to implement new EEPs.

11. On June 21, 2013 in Docket No. GO12050363, the Board issued an Order (the “June 2013 Order”) authorizing South Jersey to offer four EEPs through June 2015 with an authorized budget of \$24 million (the “EEP II Extension Program”), which included: (1) the Residential Home Performance and Finance Energy Efficiency Program; (2) the Non-Residential Energy Efficiency Investment Program; (3) the Enhanced Residential HVAC Rebate Program; and (4) the Commercial Customer Direct Install Financing Program. The June 2013 Order also authorized South Jersey to continue its EET to recover all prudently incurred costs associated with the EEPs.

12. On January 20, 2015, South Jersey filed a third petition in Docket No. GR15010090, seeking approval to further extend the approved EEPs, with certain modifications, and to implement a new EEP.

13. On August 19, 2015 in Docket No. GR15010090, the Board issued an Order (the “August 2015 Order”) authorizing South Jersey to continue its Residential Home Performance and Finance Energy Efficiency Program, Non-Residential Energy Efficiency Investment Program, Enhanced Residential HVAC Rebate Program, and Commercial Customer Direct Install Financing Program through August 2017 with an authorized budget of \$36.3 million (the “EEP III Extension Program”). The August 2015 Order also authorized South Jersey to implement the Social Marketing and Education Program (OPOWER), as well as to continue its EET to recover all prudently incurred costs associated with the EEPs.

14. As required by the August 2015 Order, the Company engaged APPRISE Inc. of Princeton, NJ to perform a formal program evaluation on SJG’s Energy Efficiency Programs (the “APPRISE Report”). The APPRISE Report was served on the Parties on September 1, 2016.

15. On January 25, 2017 (the “January 2017 Order”), the Board approved an extended term of the current EEP III Extension Program to December 31, 2018, with no additional funding.

16. On March 27, 2018, the Company filed a fourth petition in Docket No. GO18030350, seeking approval to further extend the approved EEPs, with certain modifications, and to implement new EEPs for a five-year period with an overall budget of approximately \$195 million (the “EEP IV Extension Program”).

17. As part of the EEP IV Extension Program proposal, the Company intends to engage an independent evaluation contractor to conduct impact and process evaluations for all SJG’s

programs over the course of the five-year program, including estimated free ridership and spillover.

### **III. RELIEF REQUESTED IN THIS PETITION**

18. Pursuant to the July 2009 Order, the June 2013 Order, and the August 2015 Order, the Parties agreed that the Company shall submit an annual EET cost recovery filing, including certain Minimum Filing Requirements, to establish future Rider “N” rates.

19. A schedule setting forth each Minimum Filing Requirement and its location in this filing is attached hereto as Exhibit A.

20. Attached as Exhibit B is a summary of expenditures for the Company’s EEPs.

21. Based on the foregoing, and the information provided in the attached Exhibits and Schedules, South Jersey proposes to decrease its EET Charge to \$0.006339 per therm, including taxes. This represents a decrease of \$0.002805 per therm from the current EET Charge of \$0.009144 per therm, including taxes.

22. The impact of this decrease on the bill of a residential heating customer using 100 therms of natural gas in a winter month is a decrease of \$0.28, or 0.2%.

### **IV. MISCELLANEOUS**

23. Because South Jersey is seeking to decrease its EET Charge, South Jersey submits that no public notice or public hearings are required.

24. South Jersey has served five copies of this filing, together with a copy of the annexed Exhibits , upon the Division of Rate Counsel.

25. South Jersey has also served two copies of this filing, together with a copy of the annexed Exhibits upon the Division of Law.

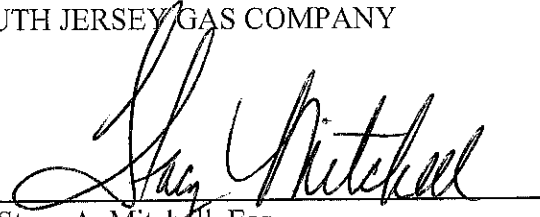


WHEREFORE, South Jersey requests that the Board issue an Order:

1. Approving the Company's continued recovery of the costs associated with the EEPs as shown on the attached Exhibits and Schedules;
2. Approving South Jersey's request for the EET Charge of \$0.006339 per therm until the Company submits its next annual EET Charge Filing or the Board issues an Order changing such rates; and
3. Granting such other relief as the Board deems just, reasonable and necessary.

Respectfully submitted,

SOUTH JERSEY GAS COMPANY

By:   
Stacy A. Mitchell, Esq.  
Vice President, Rates & Regulatory Affairs

Dated: June 8, 2018

Communications addressed to the  
Petitioner in this case is to be  
sent to:

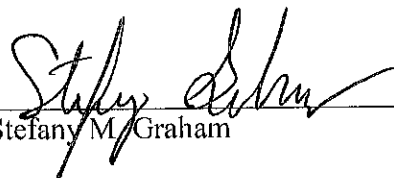
South Jersey Gas Company  
Attention: Stacy A. Mitchell, Esq.  
Vice President, Rates & Regulatory Affairs  
1 South Jersey Plaza  
Folsom, NJ 08037  
(609) 561-9000 (ext. 4364)

VERIFICATION

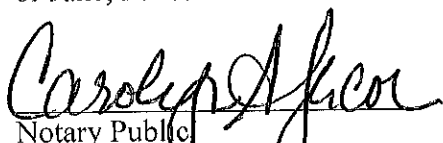
I, Stefany M. Graham, of full age, being duly sworn according to law upon my oath, depose and say:

1. I am Manager, Rates and Regulatory Initiatives, of South Jersey Gas Company and am authorized to make this verification on behalf of the Company.

2. I have reviewed the foregoing petition and the information contained therein is true according to the best of my knowledge, information and belief.

  
\_\_\_\_\_  
Stefany M. Graham

Sworn to and subscribed  
before me this 8 day  
of June, 2018.

  
Notary Public  
CAROLYN A. JACOBS  
NOTARY PUBLIC OF NEW JERSEY  
My Commission Expires October 28, 2018

**In the Matter of the Petition of South Jersey Gas Company  
To Revise the Cost Recovery Charge  
Associated with the Energy Efficiency Programs (“EET Charge”)**

| <b>MINIMUM FILING REQUIREMENTS</b>   | <b>LOCATION IN FILING</b>  |
|--|--|
| 1. Information on SJG’s direct FTE employment impacts  | Schedule 1   |
| 2. Monthly Revenue Requirement calculation   | Schedule 2   |
| 3. Actual revenues by month and by rate class recorded under the programs  | Schedule 3   |
| 4. Monthly beginning and ending clause deferred balances and average deferred balance net of tax for reconciliation period | Schedule 4   |
| 5. Interest rate used for over/under deferred balance recovery   | Schedule 4, Line 26  |
| 6. Interest expense to be charged or credited each month   | Schedule 4, Line 22  |
| 7. Budget versus actual EEP costs  | Schedule 5   |
| 8. Monthly journal entries for regulatory asset and deferred O&M expenses for the EEP and reconciliation period            | Schedule 6   |
| 9. Supporting details for all administrative costs related to the EEP included in the Revenue Requirement                  | Schedule 2, Pages 2 through 3, Line 17<br>Schedule 2, Pages 4 and 5, Line 12<br>Schedule 2, Pages 6 and 7, Line 17<br>Schedule 2, Pages 8 and 9, Line 11<br>Schedule 5 |
| 10. Information supporting the carrying costs used for the unamortized costs   | Schedule 4, Lines 22 and 26  |
| 11. Number of participants in each EEP   | Schedule 7   |
| 12. Estimated demand and energy savings including a break-down by project  | Schedule 8   |

**In the Matter of the Petition of South Jersey Gas Company  
To Revise the Cost Recovery Charge  
Associated with the Energy Efficiency Programs (“EET Charge”)**

| <b>MINIMUM FILING REQUIREMENTS</b>  | <b>LOCATION IN FILING</b>           |
|---|-------------------------------------|
| 13. Estimated emissions reductions for each EEP   | Schedule 8                          |
| 14. Estimated free ridership and spillover  | Petition page 4, Paragraphs 14 & 17 |
| 15. Participant costs including a break-down by project   | Schedule 9                          |
| 16. Results of program evaluations including a break-down by project  | Petition page 4, Paragraphs 14 & 17 |
| 17. Information for programs that provide incentives for conversion of energy utilization to natural gas from other energy sources, including:<br>(i) the number of such projects<br>(ii) an estimate of the increase in annual gas demand and energy associated with these projects, and<br>(iii) the avoided use of electricity and/or other fuels. | Schedule 10                         |
| 18. Tariff Sheets   | Schedule 11                         |

**South Jersey Gas Company**  
**Energy Efficiency Programs**  
**EET III Extension - Board Order Docket No. GR15010090**  
**Summary of Expenditures**  
**(Actuals through April 30, 2018)**

|                                  | <u>Investment</u>          | <u>O&amp;M</u>            | <u>Total</u>               |
|----------------------------------|----------------------------|---------------------------|----------------------------|
| <b>Home Performance</b>          |                            |                           |                            |
| Loans                            | \$18,682,665               | \$1,227,760               | \$19,910,426               |
| <b>Enhanced HVAC</b>             |                            |                           |                            |
| Loans                            | \$6,346,666                |                           |                            |
| Grants                           | \$797,334                  |                           |                            |
| Audits                           | \$0                        |                           |                            |
| Total                            | <u>\$7,144,000</u>         | <u>\$1,052,711</u>        | <u>\$8,196,711</u>         |
| <b>Commercial Direct Install</b> |                            |                           |                            |
| Loans                            | \$1,360,000                | \$273,678                 | \$1,633,678                |
| <b>Non-Residential</b>           | \$1,055,000                | \$344,220                 | \$1,399,220                |
| <b>OPOWER</b>                    | \$2,102,957                | \$115,341                 | \$2,218,298                |
| <b>Total Spending</b>            | <u><u>\$30,344,622</u></u> | <u><u>\$3,013,710</u></u> | <u><u>\$33,358,332</u></u> |

**South Jersey Gas Company  
Energy Efficiency Programs  
Direct Employment Impact**

There have been approximately two-hundred eighteen (218) permanent new hires since beginning of program in September 2009. These positions are related to the Company's Enhanced Residential HVAC and Home Performance Financing programs.

**South Jersey Gas Company  
Energy Efficiency Program  
2018-2019 Annual True-up Rate Calculation  
Actuals as of April 2018**

|   |                    |
|---|--------------------|
| <u>Revenue Requirement (excluding SUT) for the period Oct '18 - Sep'19</u>    |                    |
| 2013 Extension - Direct Program Investments and Loans (Docket No. GO12050363) | \$1,014,094        |
| 2015 Extension - Direct Program Investments and Loans (Docket No. GR15010090) | <u>\$2,515,740</u> |
| Revenue Requirement, excluding SUT  | \$3,529,835        |
| Revenue Requirement, excluding SUT and PUA                                    | \$3,521,015        |
| Add: Projected 9/30/2018 Over Recovered Balance Including Carrying Costs      | <u>(\$166,413)</u> |
| Total Revenue Requirement, excluding SUT and PUA                              | \$3,354,602        |
| Total Therms  | <u>565,738,171</u> |
| EET Rate per Therm, Excluding SUT and PUA                                     | \$0.005930         |
| Applicable PUA Tax Factor   | <u>1.002505</u>    |
| EET Factor per Therm, including PUA   | \$0.005945         |
| Applicable NJ Sales and Use Tax Factor  | <u>1.06625</u>     |
| EET Rate per therm, including SUT and PUA                                     | <u>\$0.006339</u>  |

South Jersey Gas Company  
Energy Efficiency Program Extension  
Docket No. GO12050363  
2017 - 2018 Revenue Requirement Direct Investment Programs

|                                      | Actual<br>Oct-17 | Actual<br>Nov-17 | Actual<br>Dec-17 | Actual<br>Jan-18 | Actual<br>Feb-18 | Actual<br>Mar-18 | Actual<br>Apr-18 | Projected<br>May-18 | Projected<br>Jun-18 | Projected<br>Jul-18 | Projected<br>Aug-18 | Projected<br>Sep-18 | Total        |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------|
| 1 Monthly Investment                 | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -         |
| 2 Net Monthly Investment             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -         |
| 3                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 4                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 5 Cumulative Investment              | \$ 871,100       | \$ 871,100       | \$ 871,100       | \$ 871,100       | \$ 871,100       | \$ 871,100       | \$ 871,100       | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100   |
| 6                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 7 Less Accumulated Amortization      | \$ (305,684)     | \$ (312,943)     | \$ (320,203)     | \$ (327,462)     | \$ (334,721)     | \$ (341,980)     | \$ (349,239)     | \$ (356,498)        | \$ (363,758)        | \$ (371,017)        | \$ (378,276)        | \$ (385,535)        | \$ (385,535) |
| 8                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 9 Less Accumulated Deferred Tax      | \$ (230,372)     | \$ (228,007)     | \$ (225,042)     | \$ (223,001)     | \$ (220,961)     | \$ (218,920)     | \$ (216,879)     | \$ (214,839)        | \$ (212,798)        | \$ (210,758)        | \$ (208,717)        | \$ (206,677)        | \$ (206,677) |
| 10                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 11 Net Investment                    | \$ 334,443       | \$ 330,150       | \$ 325,856       | \$ 320,637       | \$ 315,419       | \$ 310,200       | \$ 304,981       | \$ 299,763          | \$ 294,544          | \$ 289,326          | \$ 284,107          | \$ 278,888          | \$ 278,888   |
| 12                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 13 Rate of Return ( 10.59% /12 )     | 0.8825%          | 0.8567%          | 0.8567%          | 0.7308%          | 0.7308%          | 0.7308%          | 0.7308%          | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%      |
| 14                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 15 Required Net Operating Income     | \$ 2,951         | \$ 2,828         | \$ 2,791         | \$ 2,343         | \$ 2,305         | \$ 2,267         | \$ 2,229         | \$ 2,191            | \$ 2,153            | \$ 2,114            | \$ 2,076            | \$ 2,038            | \$ 2,038     |
| 16                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 17 Incremental O&M Pre Tax           | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -         |
| 18                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 19 Pre Tax Amortization              | \$ 7,259         | \$ 7,259         | \$ 7,259         | \$ 7,259         | \$ 7,259         | \$ 7,259         | \$ 7,259         | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259     |
| 20                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 21 Operating Income                  | \$ 10,211        | \$ 10,067        | \$ 10,051        | \$ 9,602         | \$ 9,564         | \$ 9,526         | \$ 9,488         | \$ 9,450            | \$ 9,412            | \$ 9,374            | \$ 9,336            | \$ 9,297            | \$ 115,398   |
| 22                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 23 Revenue Factor                    | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834      |
| 24                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 25 Revenue Requirement               | \$ 11,011        | \$ 10,878        | \$ 10,838        | \$ 10,355        | \$ 10,314        | \$ 10,272        | \$ 10,231        | \$ 10,190           | \$ 10,149           | \$ 10,108           | \$ 10,067           | \$ 10,026           | \$ 124,438   |
| 26                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |              |
| 27 Revenue Requirement Excluding SUT | \$ 10,302        | \$ 10,178        | \$ 10,141        | \$ 9,711         | \$ 9,673         | \$ 9,634         | \$ 9,596         | \$ 9,557            | \$ 9,519            | \$ 9,480            | \$ 9,441            | \$ 9,403            | \$ 116,635   |



South Jersey Gas Company  
Energy Efficiency Program Extension  
Docket No. GO12050363  
2018 - 2019 Revenue Requirement Direct Investment Programs

|                                      | Projected<br>Oct-18 | Projected<br>Nov-18 | Projected<br>Dec-18 | Projected<br>Jan-19 | Projected<br>Feb-19 | Projected<br>Mar-19 | Projected<br>Apr-19 | Projected<br>May-19 | Projected<br>Jun-19 | Projected<br>Jul-19 | Projected<br>Aug-19 | Projected<br>Sep-19 | Total        |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------|
| 1 Monthly Investment                 | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -         |
| 2 Net Monthly Investment             | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -         |
| 3                                    |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 4                                    |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 5 Cumulative Investment              | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100          | \$ 871,100   |
| 6                                    |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 7 Less Accumulated Amortization      | \$ (392,794)        | \$ (400,053)        | \$ (407,313)        | \$ (414,572)        | \$ (421,831)        | \$ (429,090)        | \$ (436,349)        | \$ (443,608)        | \$ (450,868)        | \$ (458,127)        | \$ (465,386)        | \$ (472,645)        | \$ (472,645) |
| 8                                    |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 9 Less Accumulated Deferred Tax      | \$ (204,636)        | \$ (202,596)        | \$ (200,555)        | \$ (198,514)        | \$ (196,474)        | \$ (194,433)        | \$ (192,393)        | \$ (190,352)        | \$ (188,312)        | \$ (186,271)        | \$ (184,230)        | \$ (182,189)        | \$ (179,148) |
| 10                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 11 Net Investment                    | \$ 273,670          | \$ 288,451          | \$ 263,232          | \$ 258,014          | \$ 252,795          | \$ 247,577          | \$ 242,358          | \$ 237,139          | \$ 231,921          | \$ 227,627          | \$ 223,333          | \$ 219,039          | \$ 219,039   |
| 12                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 13 Rate of Return ( 10.59% /12 )     | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%      |
| 14                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 15 Required Net Operating Income     | \$ 2,000            | \$ 1,962            | \$ 1,924            | \$ 1,886            | \$ 1,848            | \$ 1,809            | \$ 1,771            | \$ 1,733            | \$ 1,695            | \$ 1,657            | \$ 1,619            | \$ 1,581            | \$ 21,524    |
| 16                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 17 Incremental O&M Pre Tax           | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -         |
| 18                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 19 Pre Tax Amortization              | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 7,259            | \$ 87,110    |
| 20                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 21 Operating Income                  | \$ 9,259            | \$ 9,221            | \$ 9,183            | \$ 9,145            | \$ 9,107            | \$ 9,069            | \$ 9,030            | \$ 8,992            | \$ 8,954            | \$ 8,916            | \$ 8,878            | \$ 8,840            | \$ 108,634   |
| 22                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 23 Revenue Factor                    | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834      |
| 24                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 25 Revenue Requirement               | \$ 9,985            | \$ 9,943            | \$ 9,902            | \$ 9,861            | \$ 9,820            | \$ 9,779            | \$ 9,738            | \$ 9,697            | \$ 9,656            | \$ 9,615            | \$ 9,574            | \$ 9,533            | \$ 117,145   |
| 26                                   |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |                     |              |
| 27 Revenue Requirement Excluding SUT | \$ 9,364            | \$ 9,326            | \$ 9,287            | \$ 9,249            | \$ 9,210            | \$ 9,171            | \$ 9,133            | \$ 9,094            | \$ 9,056            | \$ 9,017            | \$ 8,978            | \$ 8,939            | \$ 109,866   |

South Jersey Gas Company  
Energy Efficiency Tracker Extension  
Docket No. G012050363  
2017 - 2018 Revenue Requirement For Loans

|                                      | Actual<br>Oct-17 | Actual<br>Nov-17 | Actual<br>Dec-17 | Actual<br>Jan-18 | Actual<br>Feb-18 | Actual<br>Mar-18 | Actual<br>Apr-18 | Projected<br>May-18 | Projected<br>Jun-18 | Projected<br>Jul-18 | Projected<br>Aug-18 | Projected<br>Sep-18 | Total          |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Monthly Investment                 | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -           |
| 2 Less Loan Repayments               | \$ (183,133)     | \$ (160,177)     | \$ (152,349)     | \$ (207,030)     | \$ (143,783)     | \$ (174,846)     | \$ (150,098)     | \$ (147,601)        | \$ (145,969)        | \$ (141,942)        | \$ (136,258)        | \$ (134,806)        | \$ (1,877,991) |
| 3 Less Reassignment of Grants to SJG | \$ (9,505)       | \$ (14,975)      | \$ (27,656)      | \$ (17,171)      | \$ (9,146)       | \$ (12,764)      | \$ (19,949)      | \$ (16,000)         | \$ (16,000)         | \$ (16,000)         | \$ (16,000)         | \$ (16,000)         | \$ (191,167)   |
| 4 Net Monthly Investment             | \$ (192,638)     | \$ (175,153)     | \$ (180,005)     | \$ (224,201)     | \$ (152,929)     | \$ (187,610)     | \$ (170,047)     | \$ (163,601)        | \$ (161,969)        | \$ (157,942)        | \$ (152,258)        | \$ (150,806)        | \$ (2,069,158) |
| 5 Cumulative Investment              | \$ 12,958,628    | \$ 12,783,476    | \$ 12,603,471    | \$ 12,379,270    | \$ 12,226,340    | \$ 12,038,730    | \$ 11,868,684    | \$ 11,705,083       | \$ 11,543,114       | \$ 11,385,172       | \$ 11,232,914       | \$ 11,082,108       |                |
| 7                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 8 Rate of Return ( 10.59% / 12 )     | 0.8825%          | 0.8567%          | 0.8567%          | 0.7308%          | 0.7308%          | 0.7308%          | 0.7308%          | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%        |
| 9                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 10 Required Net Operating Income     | \$ 114,360       | \$ 109,512       | \$ 107,970       | \$ 90,472        | \$ 89,354        | \$ 87,983        | \$ 86,740        | \$ 85,545           | \$ 84,361           | \$ 83,207           | \$ 82,094           | \$ 80,992           | \$ 1,102,589   |
| 11                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 12 Incremental O&M Pre Tax           | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -           |
| 13                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 14 Operating Income                  | \$ 114,360       | \$ 109,512       | \$ 107,970       | \$ 90,472        | \$ 89,354        | \$ 87,983        | \$ 86,740        | \$ 85,545           | \$ 84,361           | \$ 83,207           | \$ 82,094           | \$ 80,992           | \$ 1,102,589   |
| 15                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 16 Revenue Factor                    | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834          | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834             | 1.07834        |
| 17                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 18 Revenue Requirement               | \$ 123,319       | \$ 118,091       | \$ 116,428       | \$ 97,559        | \$ 96,354        | \$ 94,876        | \$ 93,536        | \$ 92,246           | \$ 90,970           | \$ 89,725           | \$ 88,525           | \$ 87,337           | \$ 1,188,965   |
| 19                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 20 Revenue Requirement Excluding SUT | \$ 115,386       | \$ 110,494       | \$ 108,939       | \$ 91,498        | \$ 90,367        | \$ 88,981        | \$ 87,724        | \$ 86,515           | \$ 85,317           | \$ 84,150           | \$ 83,025           | \$ 81,910           | \$ 1,114,306   |



South Jersey Gas Company  
Energy Efficiency Tracker Extension  
Docket No. GR15010090  
2017 - 2018 Revenue Requirement/Direct Investment Programs

|                                      | Actual<br>Oct-17 | Actual<br>Nov-17 | Actual<br>Dec-17 | Actual<br>Jan-18 | Actual<br>Feb-18 | Actual<br>Mar-18 | Actual<br>Apr-18 | Projected<br>May-18 | Projected<br>Jun-18 | Projected<br>Jul-18 | Projected<br>Aug-18 | Projected<br>Sep-18 | Total          |
|--------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Monthly Investment                 | \$ -             | \$ -             | \$ 214,860       | \$ 114,860       | \$ -             | \$ 100,000       | \$ -             | \$ -                | \$ 209,600          | \$ -                | \$ -                | \$ 209,600          | \$ 848,920     |
| 2 Net Monthly Investment             | \$ -             | \$ -             | \$ 214,860       | \$ 114,860       | \$ -             | \$ 100,000       | \$ -             | \$ -                | \$ 209,600          | \$ -                | \$ -                | \$ 209,600          | \$ 848,920     |
| 3                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 4                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 5 Cumulative Investment              | \$ 2,470,571     | \$ 2,470,571     | \$ 2,685,431     | \$ 2,800,291     | \$ 2,800,291     | \$ 2,900,291     | \$ 2,900,291     | \$ 2,900,291        | \$ 3,109,891        | \$ 3,109,891        | \$ 3,109,891        | \$ 3,319,491        | \$ 3,319,491   |
| 6                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 7 Less Accumulated Amortization      | \$ (381,764)     | \$ (411,176)     | \$ (440,588)     | \$ (472,557)     | \$ (505,894)     | \$ (539,231)     | \$ (573,758)     | \$ (608,285)        | \$ (642,812)        | \$ (679,835)        | \$ (716,857)        | \$ (753,880)        | \$ (753,880)   |
| 8                                    |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 9 Less Accumulated Deferred Tax      | \$ (853,277)     | \$ (841,263)     | \$ (917,018)     | \$ (940,319)     | \$ (930,948)     | \$ (949,687)     | \$ (939,981)     | \$ (930,276)        | \$ (979,489)        | \$ (969,082)        | \$ (958,675)        | \$ (1,007,186)      | \$ (1,007,186) |
| 10                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 11 Net Investment                    | \$ 1,235,529     | \$ 1,218,132     | \$ 1,327,825     | \$ 1,387,415     | \$ 1,363,449     | \$ 1,411,373     | \$ 1,386,551     | \$ 1,361,730        | \$ 1,487,590        | \$ 1,460,974        | \$ 1,434,359        | \$ 1,558,425        | \$ 1,558,425   |
| 12                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 13 Rate of Return                    | 0.8767%          | 0.8567%          | 0.8567%          | 0.7308%          | 0.7308%          | 0.7308%          | 0.7308%          | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%        |
| 14                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 15 Required Net Operating Income     | \$ 10,831        | \$ 10,435        | \$ 11,375        | \$ 10,140        | \$ 9,965         | \$ 10,315        | \$ 10,133        | \$ 9,952            | \$ 10,872           | \$ 10,677           | \$ 10,483           | \$ 11,389           | \$ 128,568     |
| 16                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 17 Incremental O&M Pre Tax           | \$ 6,310         | \$ 6,387         | \$ 7,182         | \$ 9,664         | \$ 16,084        | \$ 18,002        | \$ 14,954        | \$ 15,672           | \$ 12,912           | \$ 13,148           | \$ 13,230           | \$ 14,568           | \$ 148,112     |
| 18                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 19 Pre Tax Amortization              | \$ 29,412        | \$ 29,412        | \$ 29,412        | \$ 31,969        | \$ 33,337        | \$ 33,337        | \$ 34,527        | \$ 34,527           | \$ 34,527           | \$ 37,023           | \$ 37,023           | \$ 37,023           | \$ 401,527     |
| 20                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 21 Operating Income                  | \$ 46,553        | \$ 46,234        | \$ 47,969        | \$ 51,773        | \$ 59,385        | \$ 61,653        | \$ 59,614        | \$ 60,151           | \$ 58,311           | \$ 60,848           | \$ 60,735           | \$ 62,980           | \$ 676,207     |
| 22                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 23 Revenue Factor                    | 1.08209          | 1.08209          | 1.08209          | 1.08209          | 1.08209          | 1.08209          | 1.08209          | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209        |
| 24                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 25 Revenue Requirement               | \$ 50,375        | \$ 50,029        | \$ 51,907        | \$ 56,023        | \$ 64,260        | \$ 66,714        | \$ 64,508        | \$ 65,089           | \$ 63,087           | \$ 65,843           | \$ 65,721           | \$ 68,150           | \$ 731,717     |
| 26                                   |                  |                  |                  |                  |                  |                  |                  |                     |                     |                     |                     |                     |                |
| 27 Revenue Requirement Excluding SUT | \$ 47,134        | \$ 46,811        | \$ 48,568        | \$ 52,542        | \$ 60,267        | \$ 62,569        | \$ 60,500        | \$ 61,044           | \$ 59,177           | \$ 61,752           | \$ 61,638           | \$ 63,915           | \$ 685,918     |

South Jersey Gas Company  
Energy Efficiency Tracker Extension  
Docket No. GR15010090  
2018 - 2019 Revenue Requirement Direct Investment Programs

|                                      | Projected<br>Oct-18 | Projected<br>Nov-18 | Projected<br>Dec-18 | Projected<br>Jan-19 | Projected<br>Feb-19 | Projected<br>Mar-19 | Projected<br>Apr-19 | Projected<br>May-19 | Projected<br>Jun-19 | Projected<br>Jul-19 | Projected<br>Aug-19 | Projected<br>Sep-19 | Total          |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------|
| 1 Monthly Investment                 | \$ -                | \$ -                | \$ 69,866           | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ 69,866      |
| 2                                    | \$ -                | \$ -                | \$ 69,866           | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ 69,866      |
| 3 Net Monthly Investment             | \$ -                | \$ -                | \$ 69,866           | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ 69,866      |
| 4                                    | \$ -                | \$ -                | \$ 69,866           | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ 69,866      |
| 5 Cumulative Investment              | \$ 3,319,491        | \$ 3,319,491        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357   |
| 6                                    | \$ 3,319,491        | \$ 3,319,491        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357        | \$ 3,389,357   |
| 7 Less Accumulated Amortization      | \$ (793,388)        | \$ (832,915)        | \$ (872,439)        | \$ (912,783)        | \$ (953,132)        | \$ (993,482)        | \$ (1,033,831)      | \$ (1,074,181)      | \$ (1,114,530)      | \$ (1,154,880)      | \$ (1,195,229)      | \$ (1,235,579)      | \$ (1,235,579) |
| 8                                    | \$ (793,388)        | \$ (832,915)        | \$ (872,439)        | \$ (912,783)        | \$ (953,132)        | \$ (993,482)        | \$ (1,033,831)      | \$ (1,074,181)      | \$ (1,114,530)      | \$ (1,154,880)      | \$ (1,195,229)      | \$ (1,235,579)      | \$ (1,235,579) |
| 9 Less Accumulated Deferred Tax      | \$ (996,078)        | \$ (984,969)        | \$ (993,500)        | \$ (982,158)        | \$ (970,816)        | \$ (959,473)        | \$ (948,131)        | \$ (936,789)        | \$ (925,447)        | \$ (914,105)        | \$ (902,762)        | \$ (891,420)        | \$ (891,420)   |
| 10                                   | \$ (996,078)        | \$ (984,969)        | \$ (993,500)        | \$ (982,158)        | \$ (970,816)        | \$ (959,473)        | \$ (948,131)        | \$ (936,789)        | \$ (925,447)        | \$ (914,105)        | \$ (902,762)        | \$ (891,420)        | \$ (891,420)   |
| 11 Net Investment                    | \$ 1,530,015        | \$ 1,501,606        | \$ 1,523,423        | \$ 1,494,416        | \$ 1,465,409        | \$ 1,436,402        | \$ 1,407,394        | \$ 1,378,387        | \$ 1,349,380        | \$ 1,320,373        | \$ 1,291,365        | \$ 1,262,358        | \$ 1,262,358   |
| 12                                   | \$ 1,530,015        | \$ 1,501,606        | \$ 1,523,423        | \$ 1,494,416        | \$ 1,465,409        | \$ 1,436,402        | \$ 1,407,394        | \$ 1,378,387        | \$ 1,349,380        | \$ 1,320,373        | \$ 1,291,365        | \$ 1,262,358        | \$ 1,262,358   |
| 13 Rate of Return                    | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%        |
| 14                                   | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%             | 0.7308%        |
| 15 Required Net Operating Income     | \$ 11,181.86        | \$ 10,974           | \$ 11,134           | \$ 10,922           | \$ 10,710           | \$ 10,498           | \$ 10,286           | \$ 10,074           | \$ 9,862            | \$ 9,650            | \$ 9,438            | \$ 9,226            | \$ 123,953     |
| 16                                   | \$ 11,181.86        | \$ 10,974           | \$ 11,134           | \$ 10,922           | \$ 10,710           | \$ 10,498           | \$ 10,286           | \$ 10,074           | \$ 9,862            | \$ 9,650            | \$ 9,438            | \$ 9,226            | \$ 123,953     |
| 17 Incremental O&M Pre Tax           | \$ 13,002           | \$ 10,797           | \$ 16,068           | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ 39,866      |
| 18                                   | \$ 13,002           | \$ 10,797           | \$ 16,068           | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ -                | \$ 39,866      |
| 19 Pre Tax Amortization              | \$ 39,518           | \$ 39,518           | \$ 39,518           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 481,699     |
| 20                                   | \$ 39,518           | \$ 39,518           | \$ 39,518           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 40,349           | \$ 481,699     |
| 21 Operating Income                  | \$ 63,701           | \$ 61,289           | \$ 66,719           | \$ 51,271           | \$ 51,059           | \$ 50,847           | \$ 50,635           | \$ 50,423           | \$ 50,211           | \$ 49,999           | \$ 49,787           | \$ 49,575           | \$ 645,518     |
| 22                                   | \$ 63,701           | \$ 61,289           | \$ 66,719           | \$ 51,271           | \$ 51,059           | \$ 50,847           | \$ 50,635           | \$ 50,423           | \$ 50,211           | \$ 49,999           | \$ 49,787           | \$ 49,575           | \$ 645,518     |
| 23 Revenue Factor                    | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209        |
| 24                                   | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209             | 1.08209        |
| 25 Revenue Requirement               | \$ 68,930           | \$ 66,320           | \$ 72,196           | \$ 55,480           | \$ 55,251           | \$ 55,021           | \$ 54,792           | \$ 54,562           | \$ 54,333           | \$ 54,104           | \$ 53,874           | \$ 53,645           | \$ 698,509     |
| 26                                   | \$ 68,930           | \$ 66,320           | \$ 72,196           | \$ 55,480           | \$ 55,251           | \$ 55,021           | \$ 54,792           | \$ 54,562           | \$ 54,333           | \$ 54,104           | \$ 53,874           | \$ 53,645           | \$ 698,509     |
| 27 Revenue Requirement Excluding SUT | \$ 64,648           | \$ 62,200           | \$ 67,710           | \$ 52,033           | \$ 51,818           | \$ 51,603           | \$ 51,387           | \$ 51,172           | \$ 50,957           | \$ 50,742           | \$ 50,527           | \$ 50,312           | \$ 655,108     |
|                                      | \$ 64,648           | \$ 62,200           | \$ 67,710           | \$ 52,033           | \$ 51,818           | \$ 51,603           | \$ 51,387           | \$ 51,172           | \$ 50,957           | \$ 50,742           | \$ 50,527           | \$ 50,312           | \$ 655,108     |





**South Jersey Gas Company  
Energy Efficiency Tracker  
Recoveries By Rate Class**

|               | Actual<br>May-17 | Actual<br>Jun-17 | Actual<br>Jul-17 | Actual<br>Aug-17 | Actual<br>Sep-17 | Actual<br>Oct-17 | Actual<br>Nov-17 | Actual<br>Dec-17 | Actual<br>Jan-18 | Actual<br>Feb-18 | Actual<br>Mar-18 | Actual<br>Apr-18 |
|---------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>GSG</b>    | \$20,184         | \$16,308         | \$14,031         | \$12,916         | \$14,836         | \$13,092         | \$22,208         | \$63,502         | \$169,799        | \$137,579        | \$110,902        | \$107,242        |
| <b>FES</b>    | \$0              | \$0              | \$0              | \$0              | \$0              | \$0              | \$0              | \$0              | \$0              | \$0              | \$0              | \$0              |
| <b>IGS</b>    | \$118            | \$0              | \$0              | \$0              | \$0              | \$0              | \$13             | \$0              | \$333            | \$0              | \$145            | \$0              |
| <b>EGS</b>    | \$4,241          | \$4,043          | \$4,519          | \$4,251          | \$3,982          | \$3,121          | \$3,122          | \$8,379          | \$10,014         | \$7,328          | \$8,307          | \$7,073          |
| <b>ITS</b>    | \$4,531          | \$3,349          | \$2,792          | \$3,307          | \$2,829          | \$3,052          | \$4,057          | \$8,050          | \$6,777          | \$9,059          | \$9,666          | \$8,193          |
| <b>LVS</b>    | \$22,765         | \$23,179         | \$22,739         | \$24,208         | \$22,882         | \$22,849         | \$25,685         | \$55,593         | \$58,377         | \$50,420         | \$50,243         | \$43,580         |
| <b>LVCS</b>   | \$4,460          | \$0              | \$14             | \$109            | \$35             | \$20             | \$7              | \$9,354          | \$5,878          | \$5,046          | \$13,243         | \$311            |
| <b>GSG-LV</b> | \$69,467         | \$41,921         | \$44,980         | \$44,495         | \$62,014         | \$47,951         | \$81,526         | \$86,804         | \$55,620         | \$44,038         | \$37,260         | \$35,661         |
| <b>CTS</b>    | \$10,438         | \$9,707          | \$9,295          | \$9,304          | \$8,629          | \$10,033         | \$11,428         | \$23,982         | \$23,146         | \$27,967         | \$25,594         | \$22,094         |
| <b>RSG</b>    | \$47,115         | \$33,439         | \$23,952         | \$21,638         | \$24,782         | \$23,251         | \$58,656         | \$192,629        | \$519,491        | \$399,685        | \$310,286        | \$307,162        |
| <b>NGV</b>    | \$878            | \$926            | \$920            | \$919            | \$816            | \$847            | \$806            | \$1,747          | \$1,189          | \$1,861          | \$1,085          | \$1,686          |
| <b>Total</b>  | <u>\$184,196</u> | <u>\$132,872</u> | <u>\$123,243</u> | <u>\$121,148</u> | <u>\$140,804</u> | <u>\$124,216</u> | <u>\$207,508</u> | <u>\$450,040</u> | <u>\$850,623</u> | <u>\$682,983</u> | <u>\$566,731</u> | <u>\$533,001</u> |



South Jersey Gas Company  
Energy Efficiency Tracker  
2017 - 2018 Monthly Recovery and Interest Calculation

|  | Actual<br>Oct-17 | Actual<br>Nov-17 | Actual<br>Dec-17 | Actual<br>Jan-18 | Actual<br>Feb-18 | Actual<br>Mar-18 | Actual<br>Apr-18 | Projected<br>May-18 | Projected<br>Jun-18 | Projected<br>Jul-18 | Projected<br>Aug-18 | Projected<br>Sep-18 | Total        |
|--|------------------|------------------|------------------|------------------|------------------|------------------|------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------|
| 1 Period Volumes   | 22,574,282       | 34,242,649       | 60,195,186       | 101,095,627      | 80,149,234       | 67,738,301       | 65,122,020       | 32,285,981          | 24,919,726          | 19,461,650          | 22,244,028          | 21,612,577          | 551,641,260  |
| 2 Recovery Rate  | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$ 0.008576         | \$ 0.008576         | \$ 0.008576         | \$ 0.008576         | \$ 0.008576         | \$ 0.008576  |
| 3 Recoveries   | \$ 124,216       | \$ 207,508       | \$ 450,040       | \$ 850,623       | \$ 692,983       | \$ 566,731       | \$ 533,001       | \$ 276,885          | \$ 213,712          | \$ 166,903          | \$ 190,765          | \$ 185,349          | \$ 4,448,715 |
| 4 Revenue Requirements Excluding Taxes:                  | \$ 124,216       | \$ 207,508       | \$ 450,040       | \$ 850,623       | \$ 692,983       | \$ 566,731       | \$ 533,001       | \$ 276,885          | \$ 213,712          | \$ 166,903          | \$ 190,765          | \$ 185,349          | \$ 4,448,715 |
| 5 2013 EET Extension                                     | \$ 124,216       | \$ 207,508       | \$ 450,040       | \$ 850,623       | \$ 692,983       | \$ 566,731       | \$ 533,001       | \$ 276,885          | \$ 213,712          | \$ 166,903          | \$ 190,765          | \$ 185,349          | \$ 4,448,715 |
| 6 2014 EET Extension                                     | \$ 28,828        | \$ 194,450       | \$ 36,314        | \$ 465,191       | \$ 268,004       | \$ 70,361        | \$ 124,092       | \$ 145,758          | \$ 212,023          | \$ 242,648          | \$ 188,973          | \$ 207,311          | \$ 515,029   |
| 7 Combined Revenue Requirement                           | \$ 155,444       | \$ 401,958       | \$ 486,354       | \$ 1,315,814     | \$ 960,987       | \$ 637,092       | \$ 657,093       | \$ 422,643          | \$ 425,735          | \$ 409,551          | \$ 380,738          | \$ 382,681          | \$ 9,413,744 |
| 8 Less Recoveries  | \$ 124,216       | \$ 207,508       | \$ 450,040       | \$ 850,623       | \$ 692,983       | \$ 566,731       | \$ 533,001       | \$ 276,885          | \$ 213,712          | \$ 166,903          | \$ 190,765          | \$ 185,349          | \$ 4,448,715 |
| 9 Monthly (Over)/Under Recovered Balance                 | \$ 28,828        | \$ 194,450       | \$ 36,314        | \$ 465,191       | \$ 268,004       | \$ 70,361        | \$ 124,092       | \$ 145,758          | \$ 212,023          | \$ 242,648          | \$ 188,973          | \$ 207,311          | \$ 515,029   |
| 10 Beginning (Over)/Under Recovered Balance              | \$ (671,614)     | \$ (384,787)     | \$ (190,337)     | \$ (226,651)     | \$ (691,842)     | \$ (959,845)     | \$ (1,030,207)   | \$ (1,154,299)      | \$ (1,008,541)      | \$ (796,517)        | \$ (553,870)        | \$ (363,896)        | \$ (671,614) |
| 11 Ending (Over)/Under Recovered Balance                 | \$ (384,787)     | \$ (190,337)     | \$ (226,651)     | \$ (691,842)     | \$ (959,845)     | \$ (1,030,207)   | \$ (1,154,299)   | \$ (1,008,541)      | \$ (796,517)        | \$ (553,870)        | \$ (363,896)        | \$ (187,087)        | \$ (156,585) |
| 12 Average (Over)/Under Recovered Balance (Net of Taxes) | \$ (312,430)     | \$ (170,092)     | \$ (123,324)     | \$ (630,152)     | \$ (693,699)     | \$ (715,324)     | \$ (785,221)     | \$ (777,433)        | \$ (648,828)        | \$ (485,397)        | \$ (329,891)        | \$ (187,087)        | \$ (187,087) |
| 13 Interest (To Customers) / To Company (Net of Taxes)   | \$ (361)         | \$ (194)         | \$ (165)         | \$ (488)         | \$ (888)         | \$ (1,228)       | \$ (1,506)       | \$ (1,526)          | \$ (1,317)          | \$ (1,017)          | \$ (713)            | \$ (417)            | \$ (8,828)   |
| 14 Cumulative Interest Balance                           | \$ (25,118)      | \$ (25,311)      | \$ (25,476)      | \$ (25,974)      | \$ (26,862)      | \$ (28,090)      | \$ (29,595)      | \$ (31,120)         | \$ (32,437)         | \$ (33,454)         | \$ (34,168)         | \$ (34,585)         | \$ (34,585)  |
| 15 Interest Rate On (Over)/Under Recovered Balance       | 1.3866%          | 1.3854%          | 1.6013%          | 1.8107%          | 1.7943%          | 2.0600%          | 2.3000%          | 2.3550%             | 2.4350%             | 2.5150%             | 2.5850%             | 2.6750%             | 2.6750%      |



**South Jersey Gas Company  
Energy Efficiency Program  
Budget vs. Actual Program Costs  
May 2017 - April 2018**

|  | Administration and Program Development | Rebate Processing, Inspections and Quality Control | Rebates, Grants, & Direct Incentives | Sales, Call Center, Marketing and Website | Training   | Evaluation & Related Research | Total              |
|--|--|--|--------------------------------------|---|------------|-------------------------------|--------------------|
| <b>Budget Program Costs as Approved by the Board June 21, 2013 and August 19, 2015</b> |  |  |                                      |   |            |                               |                    |
| Commercial Direct Install  | \$66,829                               | \$3,646  | \$1,800,000                          | \$14,581                                  | \$0        | \$0                           | \$1,885,056        |
| Enhanced Residential HVAC  | \$51,531                               | \$204,857  | \$1,508,752                          | \$65,982                                  | \$0        | \$0                           | \$1,831,122        |
| Non Residential Energy Efficiency  | \$54,870                               | \$68,618   | \$750,000                            | \$31,834                                  | \$0        | \$0                           | \$905,322          |
| Home Performance Financing   | \$72,365                               | \$217,867  | \$2,226,645                          | \$52,193                                  | \$0        | \$0                           | \$2,569,070        |
| OPOWER   | \$44,972                               | \$0  | \$1,320,910                          | \$3,900                                   | \$0        | \$0                           | \$1,369,782        |
| <b>Total</b>   | <b>\$290,567</b>                       | <b>\$494,988</b>                                   | <b>\$7,606,307</b>                   | <b>\$168,490</b>                          | <b>\$0</b> | <b>\$0</b>                    | <b>\$8,560,352</b> |
| <b>Actual Program Costs</b>  |  |  |                                      |   |            |                               |                    |
| Commercial Direct Install  | \$77,673                               | \$3,829  | \$630,000                            | \$14,581                                  | \$0        | \$0                           | \$726,083          |
| Enhanced Residential HVAC  | \$58,510                               | \$219,691  | \$3,509,586                          | \$66,503                                  | \$0        | \$0                           | \$3,854,290        |
| Non Residential Energy Efficiency  | \$58,282                               | \$57,813   | (\$20,000)                           | \$34,746                                  | \$0        | \$0                           | \$130,841          |
| Home Performance Financing   | \$73,931                               | \$278,638  | \$2,226,645                          | \$50,689                                  | \$0        | \$0                           | \$2,629,903        |
| OPOWER   | \$39,669                               | \$0  | \$639,321                            | \$0                                       | \$0        | \$0                           | \$678,999          |
| <b>Total</b>   | <b>\$308,065</b>                       | <b>\$559,971</b>                                   | <b>\$6,985,551</b>                   | <b>\$166,519</b>                          | <b>\$0</b> | <b>\$0</b>                    | <b>\$8,020,107</b> |

South Jersey Gas Company  
Energy Efficiency Program  
Monthly Journal Entries

| <u>General Ledger</u><br><u>Account</u> | <u>Account Description</u>                   | <u>May-17</u> | <u>Jun-17</u> | <u>Jul-17</u> | <u>Aug-17</u> | <u>Sep-17</u> | <u>Oct-17</u> | <u>Nov-17</u> | <u>Dec-17</u> | <u>Jan-18</u> | <u>Feb-18</u> | <u>Mar-18</u> | <u>Apr-18</u> |
|---|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 182.34                                  | Recoveries (Billed Sales)                    | (\$184,196)   | (\$132,872)   | (\$123,243)   | (\$121,148)   | (\$140,804)   | (\$124,216)   | (\$207,508)   | (\$450,040)   | (\$850,623)   | (\$682,983)   | (\$566,731)   | (\$533,001)   |
| 182.34                                  | Revenue Requirement                          | \$395,930     | \$441,573     | \$429,346     | \$416,068     | \$406,876     | \$411,044     | \$401,958     | \$413,726     | \$385,431     | \$414,979     | \$496,370     | \$408,909     |
| 182.406                                 | Amortization of Expenses (Original EEP)      | (\$6,563)     | (\$4,930)     | (\$4,930)     | \$0           | \$0           | \$0           | \$0           | \$0           | \$0           | \$0           | \$0           | \$0           |
| 182.415                                 | Amortization of Expenses (EEP II Extension)  | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     | (\$7,259)     |
| 182.421                                 | Amortization of Expenses (EEP III Extension) | (\$20,964)    | (\$20,964)    | (\$20,964)    | (\$20,964)    | (\$26,916)    | (\$29,412)    | (\$29,412)    | (\$29,412)    | (\$31,969)    | (\$33,337)    | (\$33,337)    | (\$34,527)    |

**South Jersey Gas Company  
Energy Efficiency Programs  
Participation Rates August 2009 - April 2018**

| Program   | Actual<br>Participants |
|---|------------------------|
| <b>RESIDENTIAL PROGRAMS</b>                                     |                        |
| <i><b>Enhanced Residential Rebate Programs</b></i>              |                        |
| Enhanced HVAC Rebate (SJG)                                      | 9,249                  |
|   |                        |
| <i><b>Whole House Programs</b></i>                              |                        |
| Home Performance Finance EE (SJG) - Loans or Interest Buy-Downs | 5,220                  |
| Home Performance Finance EE (SJG) - Added UE3 Incentives        | 23                     |
| Home Performance Finance EE (SJG) - Audit Fees Refunded         |                        |
|   |                        |
| <i><b>Social Marketing Program</b></i>                          | 221,455                |
|   |                        |
|   |                        |
| <b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>                     |                        |
| <i><b>Enhanced C&amp;I Rebate Programs</b></i>                  |                        |
|   |                        |
| <i><b>Whole Building Programs</b></i>                           |                        |
| Commercial Direct Install (SJG)                                 | 81                     |
| Non-Residential EE Investment (SJG)                             | 116                    |
|   |                        |
| <i><b>Other C&amp;I Programs</b></i>                            |                        |
| Combined Heat & Power (SJG)                                     | 2                      |

South Jersey Gas Company  
 Energy Savings for Reporting Period September 2009 - April 2018  
 Energy Efficiency Programs

| Program                                   | Annual Savings * |                                      |   |                   | Lifetime Savings *                   |   |           |                                      |
|---|------------------|--------------------------------------|---|-------------------|--------------------------------------|---|-----------|--------------------------------------|
|   | Installed        | CO2 Emmission Reductions Metric Tons | Outstanding Commitments Program Inception to Date | Installed         | CO2 Emmission Reductions Metric Tons | Outstanding Commitments Program Inception to Date | Installed | CO2 Emmission Reductions Metric Tons |
|   | DTh              |                                      | DTh   | DTh               |                                      | DTh   | DTh       |                                      |
| <b>RESIDENTIAL PROGRAMS</b>               |                  |                                      |   |                   |                                      |   |           |                                      |
| Residential HVAC - Electric & Gas         | 116,098          | 6,174                                |   | 2,230,511         | 118,623                              |   |           |                                      |
| Home Performance with ENERGY STAR         | 91,467           | 4,864                                |   | 1,698,056         | 90,306                               |   |           |                                      |
| OPOWER                                    | 279,349          | 14,856                               |   | 1,040,595         | 55,341                               |   |           |                                      |
| <b>Sub-Total: Residential EE Programs</b> | <b>486,914</b>   | <b>25,895</b>                        |   | <b>4,969,161</b>  | <b>264,269</b>                       |   |           |                                      |
| <b>Whole Commercial Building Programs</b> |                  |                                      |   |                   |                                      |   |           |                                      |
| Commercial Direct Install (SJG)           | 16,750           | 891                                  |   | 272,290           | 14,481                               |   |           |                                      |
| Non-Residential EE Investment (SJG)       | 74,754           | 3,976                                |   | 5,577,608         | 296,627                              |   |           |                                      |
| <b>Sub-Total: C&amp;I Programs</b>        | <b>91,504</b>    | <b>4,866</b>                         |   | <b>5,849,899</b>  | <b>311,108</b>                       |   |           |                                      |
| <b>OTHER C&amp;I Program</b>              |                  |                                      |   |                   |                                      |   |           |                                      |
| Combined Heat and Power (CHP)             |                  |                                      |   |                   |                                      |   |           |                                      |
| <b>Sub-Total: Other C&amp;I Programs</b>  | <b>0</b>         | <b>0</b>                             |   | <b>0</b>          | <b>0</b>                             |   |           |                                      |
| <b>TOTAL Energy Efficiency Programs</b>   | <b>578,418</b>   | <b>30,761</b>                        |   | <b>10,819,060</b> | <b>575,377</b>                       |   |           |                                      |

\* It is important to note that all savings reported by the SJG Programs have been previously reported through the Market Managers.

South Jersey Gas  
EEP III Participant Cost  
September 2015 - April 2018

|                  | <u>Number of<br/>Participants</u> | <u>Participant Costs</u> |
|------------------|-----------------------------------|--------------------------|
| Direct Install   | 70                                | \$ 1,224,918             |
| Non Residential  | 33                                | \$ 1,577,223             |
| Home Performance | 1705                              | \$ 19,931,243            |
| HVAC             | 705                               | \$ 5,735,987             |

**South Jersey Gas Company**  
**EEP III Annual Energy Savings Related to Conversions**  
**September 2015 - April 2018**

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| <u>Number of<br/>Participants</u> | <u>Additional Gas<br/>Consumption<br/>(MMBTU)</u> | <u>Electric Savings<br/>(MMBTU)</u> | <u>Oil Savings<br/>(MMBTU)</u> | <u>Propane Savings<br/>(MMBTU)</u> | <u>Net Savings<br/>(MMBTU)</u> |
|-----------------------------------|---|-------------------------------------|--------------------------------|------------------------------------|--------------------------------|
| 555                               | (40,216)  | 6,110                               | 25,779                         | 1,742                              | (6,585)                        |



**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 6  
Superseding Fourth Revised Sheet No. 6**

**RESIDENTIAL SERVICE (RSG)**

**APPLICABLE TO USE OF SERVICE FOR:**

All residential purposes. Customer may elect Firm Sales Service or Firm Transportation Service. To be eligible for Firm Transportation Service RSG, a customer must hold clear and marketable title to gas that is made available for delivery to the customer’s residence on the Company’s system.

**CHARACTER OF SERVICE** Firm Sales Service and Firm Transportation Service.

**MONTHLY RATE:** <sup>(1)</sup>

**Customer Charge:** \$10.662500 per month

**Delivery Charge:**

(a) Residential Non-Heating Customers  
Firm Sales Service and Firm Transportation Service \$~~.788092790897~~ per therm

(b) Residential Heating Customers  
Firm Sales Service and Firm Transportation Service \$~~.880577883382~~ per therm

**Basic Gas Supply Service (“BGSS”) Charge:**

All consumption for customers who elect Firm Sales Service. See Rider “A” of this Tariff.

**APPLICABLE RIDERS:**

Basic Gas Supply Service Clause: BGSS charges are depicted in Rider “A” of this Tariff.

Transportation Initiation Clause: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “C” of this Tariff.

Societal Benefits Clause: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “E” of this Tariff.

Temperature Adjustment Clause: The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “F” of this Tariff.

<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates and Price to Compare

Issued \_\_\_\_\_  
by South Jersey Gas Company,  
D. Robbins, Jr., President

Effective with service rendered  
on and after \_\_\_\_\_

Filed pursuant to Order in Docket No. \_\_\_\_\_ of the Board of  
Public Utilities, State of New Jersey, dated \_\_\_\_\_

**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 10  
Superseding Fourth Revised Sheet No. 10**

**GENERAL SERVICE (GSG)**

**APPLICABLE TO USE OF SERVICE FOR:**

All Commercial and Industrial Customers who would not qualify for any other Rate Schedule. A customer qualifying for service under Rate Schedule GSG may elect either Firm Sales Service or Firm Transportation Service. To be eligible for Firm Transportation Service under this Rate Schedule GSG, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

**CHARACTER OF SERVICE:**

Firm Sales Service or Firm Transportation Service.

**MONTHLY RATE: <sup>(1)</sup>**

**Customer Charge:**

\$33.853438 per month

**Delivery Charges:**

Firm Sales Service and Firm Transportation Service

\$751694754499 per therm

**Basic Gas Supply Service ("BGSS") Charge:**

All consumption for customers who elect  
Firm Sales Service

See Rider "A" of this Tariff.

**LINE LOSS:**

Line Loss shall be 1.43% as provided in Special Provision (o).

**APPLICABLE RIDERS:**

Basic Gas Supply Service Clause:

BGSS charges are depicted in Rider "A" of this Tariff.

Transportation Initiation Clause:

The rates set forth above have been adjusted, as is appropriate, pursuant to Rider "C" of this Tariff.

Societal Benefits Clause:

The rates set forth above have been adjusted, as is appropriate, pursuant to Rider "E" of this Tariff.

Temperature Adjustment Clause:

The rates set forth above have been adjusted, as is appropriate, pursuant to Rider "F" of this Tariff.

<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates and Price to Compare.

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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 14  
Superseding Fourth Revised Sheet No. 14**

**GENERAL SERVICE – LARGE VOLUME (GSG-LV)**

**APPLICABLE TO USE OF SERVICE FOR:**

All Commercial and Industrial Customers who would not qualify for any other Rate Schedule (other than Rate Schedule GSG), and who has an annualized usage of 100,000 therms or more,. A customer qualifying for service under Rate Schedule GSG-LV may elect either Firm Sales Service or Firm Transportation Service. To be eligible for Firm Transportation Service under this Rate Schedule GSG-LV, a customer must hold clear and marketable title to gas that is made available for delivery to customer’s facility on the Company’s system.

**CHARACTER OF SERVICE:**

Firm Sales Service or Firm Transportation Service.

**MONTHLY RATE: <sup>(1)</sup>**

**Customer Charge:**

\$159.937500 per month

**Delivery Charges:**

Firm Sales Service and Firm Transportation Service<sup>(2)</sup>

Demand Charge:

D-1FT: \$11.195625 per Mcf of Contract Demand

Volumetric Charge:

\$.~~395181~~~~397986~~ per therm

**Basic Gas Supply Service (“BGSS”) Charge:**

All consumption for customers who elect  
Firm Sales Service

See Rider “A” of this Tariff.

**LINE LOSS:**

Line Loss shall be 1.43% as provided in Special Provision (o).

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<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates and Price to Compare.

<sup>(2)</sup> See Special Provision (p) of this Rate Schedule GSG-LV, regarding appropriate balancing charges.

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Public Utilities, State of New Jersey, dated \_\_\_\_\_**

**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 18  
Superseding Fourth Revised Sheet No. 18**

**COMPREHENSIVE TRANSPORTATION SERVICE (CTS)**

**APPLICABLE TO USE OF SERVICE FOR:**

All customers having a Firm Contract Demand, and an average annual daily Firm usage of 100 Mcf per day or more. To be eligible for service under this Rate Schedule CTS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system. Provided, however, that any customer receiving service under this Rate Schedule CTS prior to August 29, 2003 shall continue to be eligible to receive service under this Rate Schedule CTS, notwithstanding the foregoing, if said customers continues to have a Firm Contract Demand of 100 Mcf per day or more. Further provided, however, that if a customer ceases to receive service under this Rate Schedule CTS, and seeks to return to service under this Rate Schedule CTS, said customer must meet all requirements for eligibility as though applying for service in the first instance.

**CHARACTER OF SERVICE:**

Firm Transportation Service and Limited Firm Transportation Service

**MONTHLY RATE: <sup>(1)</sup>**

**Firm:**

**Customer Charge:** \$639.750000 per month

**Delivery Charges:**

**Demand Charge:** D-1FT: \$33.053750 per Mcf of Contract Demand

**Volumetric Charges:**

All consumption for customers who elected to transfer from Sales Service to Firm Transportation Service per therm \$.~~129472432277~~

**Limited Firm:**

**Customer Charge:** \$106.625000 per month

**Delivery Charges:**

**Volumetric Charges:**

All consumption for customers who elected to transfer from Sales Service to Firm Transportation Service per therm \$.~~142128444933~~

<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates.

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Effective with service rendered  
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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 25**  
**Superseding Fourth Revised Sheet No. 25**

**LARGE VOLUME SERVICE (LVS)**

**APPLICABLE TO USE OF SERVICE FOR:**

Firm Sales Service and Firm Transportation Service pursuant to this Rate Schedule LVS, shall be available to all Industrial Customers with a Contract Demand and a minimum annualized average use of 200 Mcf per day. To be eligible for Firm Transportation Service under this Rate Schedule LVS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

**CHARACTER OF SERVICE:**

Firm Sales Service, Limited Firm Sales Service, Firm Transportation Service, and Limited Firm Transportation Service.

**MONTHLY RATE: <sup>(1)</sup>**

**Firm:**

**Customer Charge:**

\$959.625000 per month

**Delivery Charge:**

**Firm Sales Service and Firm Transportation Service**

Demand Charge:

D-1FT: \$19.192500 per Mcf of Contract Demand

Volumetric Charge:

\$.~~117762~~<sup>120567</sup> per therm

**Basic Gas Supply Service ("BGSS") Charge:**

Demand Charge:

D-2: \$15.759966 per Mcf of Contract Demand.

Volumetric Charge:

See Rider "A" of this Tariff.

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<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates.

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Issued \_\_\_\_\_  
by South Jersey Gas Company,  
D. Robbins, Jr., President

Effective with service rendered  
on and after \_\_\_\_\_

Filed pursuant to Order in Docket No. \_\_\_\_\_ of the Board of  
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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fourth Revised Sheet No. 26  
Superseding Third Revised Sheet No. 26**

**LARGE VOLUME SERVICE (LVS)**  
(Continued)

**Limited Firm:**

**Customer Charge:**

\$106.625000 per month

**Delivery Charge:**

**Firm Sales Service and Firm Transportation**

Volumetric Charge:

\$.~~210096212901~~ per therm

**Basic Gas Supply Service ("BGSS") Charge:**

Applicable to customers who elect Firm Sales Service

Volumetric Charge:

See Rider "A" of this Tariff.

**PRICE TO COMPARE:**

The Company will provide the Price to Compare for an LVS customer, at said customer's request.

**LINE LOSS:**

Line Loss shall be 1.43% as provided in Special Provision (h).

**MINIMUM BILL:**

Sum of monthly Customer Charge and monthly Demand Charges, irrespective of use.

---

Issued \_\_\_\_\_  
by South Jersey Gas Company,  
D. Robbins, Jr., President

Effective with service rendered  
on and after \_\_\_\_\_

Filed pursuant to Order in Docket No. \_\_\_\_\_ of the Board of  
Public Utilities, State of New Jersey, dated \_\_\_\_\_

**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fourth Revised Sheet No. 31  
Superseding Third Revised Sheet No. 31**

**FIRM ELECTRIC SERVICE (FES)**

**APPLICABLE TO USE OF SERVICE FOR:**

All gas that is purchased or transported to generate electricity. Provided, however, that in order to qualify for this Rate Schedule FES, a customer must have a Winter Daily Contract Demand of 1,000 Mcf per day or more, or a Summer Daily Contract Demand of 2,000 Mcf per day or more, or both. To be eligible for Firm Transportation Service under this Rate Schedule FES, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

**CHARACTER OF SERVICE:**

Firm Sales Service and Firm Transportation Service.

**MONTHLY RATE <sup>(1)</sup> <sup>(2)</sup>**

**WINTER (November – March):**

**Demand Charge:**

- D-1 \$3.089100 per Mcf of Winter Daily Contract Demand
- D-2 \$7.879983 per Mcf of Daily Billing Determinant or \$0 for Firm Transportation customers

**Volumetric Charge:**

- C-1: \$.~~079828082633~~ per therm of consumption
  - C-2: FES Monthly Commodity Rate, pursuant to Rider "A" and Special Provision (x), OR Customer Owned Gas Clause, Rider "D"
  - C-3: \$.173700 per therm of consumption
  - C-4: Escalator Rate – Charge may change monthly pursuant to Standard Gas Service Addendum.
- Minimum Bill:** The monthly D-1 and D-2 charges, irrespective of use.

**SUMMER (April – October):**

**Demand Charge:**

- D-1 \$3.089100 per Mcf of Summer Daily Contract Demand
- D-2 \$7.879983 per Mcf of Daily Billing Determinant or \$0 for Firm Transportation customers

**Volumetric Charge:**

- C-1: \$.~~079828082633~~ per therm of consumption
- C-2: FES Monthly Commodity Rate, pursuant to Rider "A" and Special Provision (x), OR Customer Owned Gas Clause, Rider "D"
- C-3: \$.173700 per therm of consumption
- C-4: Escalator Rate – Charge may change monthly pursuant to Standard Gas Service Addendum.

<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates.

<sup>(2)</sup> Please refer to Special Provision (p)

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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 38  
Superseding Fourth Revised Sheet No. 38**

**ELECTRIC GENERATION SERVICE (EGS)**

**APPLICABLE TO USE OF SERVICE FOR:**

Residential, commercial and industrial uses for electric generation facilities (excluding back-up generator equipment); all Prime Movers; and all engine driven equipment (whether or not used for electric generation). Provided, however, that in order to be eligible for this Rate Schedule EGS, a customer must have a Firm Daily Contract Demand of less than 200 Mcf per day; provided, however, that a residential EGS customer will have no Firm Daily Contract Demand. To be eligible for Firm Transportation Service under this Rate Schedule EGS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

**CHARACTER OF SERVICE:**

Firm Sales Service and Firm Transportation Service

**MONTHLY RATE:** <sup>(1)(2)</sup>

**Residential Customer Charge:**

\$10.662500 per month

**Residential Delivery Charge**

**Residential Volumetric Charge:** \$.~~273095275900~~ per therm

**Commercial and Industrial Customer Charge:**

\$79.968750 per month

**Commercial and Industrial Delivery Charge:**

**Commercial and Industrial Demand Charge:**

D-1 Charge: \$8.796563 per Mcf of contract

**Volumetric Charges:**

Winter Season (effective during billing months of November through March):

All Consumption for Firm Sales Service and Firm Transportation Service

\$.~~261102263907~~ per therm

<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates.

<sup>(2)</sup> See Special Provision (k) of this Rate Schedule EGS, regarding appropriate balancing charges.

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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 39  
Superseding Fourth Revised Sheet No. 39**

**ELECTRIC GENERATION SERVICE (EGS)**  
(Continued)

Summer Season (effective during billing months of April through October):

All Consumption for Firm Sales Service and Firm Transportation Service

\$229114231919 per therm

**Basic Gas Supply Service (“BGSS”) Charge:**

Applicable to customers who elect Firm Sales Service

See Rider “A” of this Tariff.

**LINE LOSS:**

Line Loss shall be 1.43% as provided in Special Provision (p).

**APPLICABLE RIDERS:**

|                                  |   |
|----------------------------------|---|
| Basic Gas Supply Service Clause: | BGSS charges are depicted in Rider “A” of this Tariff.  |
| Societal Benefits Clause:        | The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “E” of this Tariff.  |
| Balancing Service Clause         | The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “J” of this Tariff. However, also see Special Provision (k) regarding Rider “I”. |
| Energy Efficiency Tracker:       | The rates set forth above have been adjusted, as is appropriate, pursuant to Rider “N” of this Tariff.  |

**TERMS OF PAYMENT:**

Payment of all bills must be received in full at the Company's designated office within fifteen (15) days of the billing date; provided however, the Company shall take into account any postal service delays of which the Company is advised. If the fifteenth (15th) day falls on a non-business day, the due date shall be extended to the next business day. Should the customer fail to make payment as specified, the Company may, beginning on the twenty-sixth (26th) day, assess simple interest at a rate equal to the prime rate as published in the Money Rates column in The Wall Street Journal. A late payment charge shall not be assessed on a residential customer, or on State, county or municipal government entities.

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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 43  
Superseding Fourth Revised Sheet No. 43**

**ELECTRIC GENERATION SERVICE – LARGE VOLUME (EGS-LV)**

**APPLICABLE TO USE OF SERVICE FOR:**

All commercial and industrial electric generation facilities; all Prime Movers and all engine driven equipment (whether or not used for electric generation). Provided, however, that in order to be eligible for this Rate Schedule EGS-LV, a customer must have a Firm Daily Contract Demand of 200 Mcf per day or more. To be eligible for Firm Transportation Service under this Rate Schedule EGS-LVS, a customer must hold clear and marketable title to gas that is made available for delivery to customer's facility on the Company's system.

**CHARACTER OF SERVICE:**

Firm Sales Service, Firm Transportation Service, Limited Firm Sales Service and Limited Firm Transportation Service.

**MONTHLY RATE:** <sup>(1)</sup>

**Customer Charge:**

\$959.625000 per month

**FIRM:**

**Demand Charges:** <sup>(2)</sup>

D-1 \$22.606417 per Mcf of Firm Daily Contract Demand.

D-2 \$15.455576 per Mcf of Firm Daily Contract Demand or \$0 for Firm Transportation customers.

**Volumetric Charge:**

C-1: \$.~~079828082633~~ per therm of consumption

C-2: As depicted in the Monthly BGSS Subrider of Rider "A" of this Tariff, OR Customer Owned Gas Clause, Rider "D"

**Minimum Bill:** Monthly D-1 and D-2 charges, irrespective of use.

**LIMITED FIRM:**

**Demand Charge:**

D-2 \$7.879983 per Mcf of Limited Firm Daily Contract Demand or \$0 for Limited Firm Transportation customers

**Volumetric Charge:** <sup>(2)</sup>

C-1: \$.~~079828082633~~ per therm of consumption

C-2: As depicted in the Monthly BGSS Subrider of Rider "A" of this Tariff, OR Customer Owned Gas Clause, Rider "D"

C-3 \$.173700 per therm for all consumption within Limited Firm Contract Demand level.<sup>1</sup>

<sup>(1)</sup> Please refer to Appendix A for components of Monthly Rates.

<sup>(2)</sup> Please refer to Special Provision (j).

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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 60  
Superseding Fourth Revised Sheet No. 60**

**NATURAL GAS VEHICLE (NGV)**

**APPLICABLE TO:**

This service will be available to Commercial and Industrial customers who will utilize natural gas, for the purpose of providing vehicle fuel at Company-operated fueling stations or at separately metered customer-operated fueling stations.

**CHARACTER OF SERVICE:**

Firm Sales Service or Firm Transportation Service

**COMPRESSED NATURAL GAS VEHICLE SERVICE AT COMPANY OPERATED FUELING STATIONS**

This part of the service is available for refueling vehicles with compressed natural gas to customers who refuel at Company operated fueling stations. All service at Company operated fueling stations shall be Firm Sales Service. Provided, however, that in the Company's sole discretion, it may allow for Firm Transportation service for a Customer-specific dedicated dispenser or time fill system (separately metered) at a Company operated fueling station.

**Rate for Monthly Consumption**

**Volumetric Charge**

C-1: \$0.~~079828082633~~ per therm (\$0.~~099785403291~~ GGE\*)

Distribution Charge: \$0.184851 per therm (\$0.231064 GGE\*)

Compression Charge: \$0.598596 per therm (\$0.748245 GGE\*)

**Commodity Charges**

All consumption for customers who elected Firm Sales Service

**Basic Gas Supply Service ("BGSS") Charge:**

See Rider "A" of this Tariff.  
BGSS rate \* GGE Factor 1.25 = GGE

GGE indicates Gasoline Gallon Equivalent. The gasoline gallon equivalent shall be determined in accordance with local standards. The point of sale price to the Customer shall be displayed in gasoline gallon equivalents at public access dispensers at Company operated fueling stations, and shall be calculated as C-1 + Distribution Charge + Compression Charge + New Jersey Motor Vehicle Fuel Tax + Federal Excise Tax + BGSS.

Commodity charges do not include State of New Jersey Motor vehicle fuel tax and Federal Excise Tax. As of July 1, 2011 these taxes were \$0.0525 and \$0.183 per gallon, respectively and shall be charged at the prevailing rate when applicable. The Company is under no obligation to determine if a customer is exempt from taxation.

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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 - GAS**

**Fifth Revised Sheet No. 61  
Superseding Fourth Revised Sheet No. 61**

**NATURAL GAS VEHICLE (NGV)  
(Continued)**

**NATURAL GAS VEHICLE SERVICE AT CUSTOMER OPERATED FUELING STATIONS**

This part of the service is available for the sale of separately metered uncompressed gas for the use of the customer solely as a vehicle fuel as follows:

The customer agrees to obtain and maintain, at its expense, all necessary certificates, licenses and regulatory approvals and pay all taxes levied on the gas compressed for refueling the customer's vehicles;

If the customer provides natural gas for resale as a motor fuel, the customer will be responsible for collecting and paying all applicable taxes on the gas compressed for resale and on the sale thereof and for the metering of such sale in accordance with local standards and regulations; and

The customer must execute a Standard Gas Service Agreement (NGV) for not less than 12 months and must produce evidence of Land Rights.

**Rate for Monthly Consumption**

**Monthly Customer Charge**

The monthly customer charge shall be determined in accordance with the maximum delivery capability requested by the customer.

|                            |              |
|----------------------------|--------------|
| 0-999 Cf/hour              | \$39.984400  |
| 1,000-4,999 Cf/hour        | \$79.968800  |
| 5,000-24,999 Cf/hour       | \$213.250000 |
| 25,000 and greater Cf/hour | \$959.625000 |

**Volumetric Charges**

C-1: \$0.~~079828082633~~ per therm (\$0.~~099785103291~~ GGE)

Distribution Charge: \$0.184851 per therm (\$0.231064 GGE)

**Basic Gas Supply Service ("BGSS") Charge:**

All consumption for customers who elect Firm Sales Service See Rider "A" of this Tariff.

**Facilities Charge**

All consumption for Customers that elect to have the Company construct Compressed Natural Gas ("CNG") fueling facilities located on Customer's property:

C-2: \$0.345653 (\$0.432066 GGE)

The customer shall pay all related motor vehicle taxes directly to the taxing entity. Such taxes shall be incremental to charges paid to the Company for the cost of receiving service under this rate schedule.

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**SOUTH JERSEY GAS COMPANY**

**B.P.U.N.J. No. 12 – GAS**

**Fifth Revised Sheet No. 62  
Superseding Fourth Revised Sheet No. 62**

**NATURAL GAS VEHICLE (NGV)  
(Continued)**

**DELIVERY SERVICE FOR NATURAL GAS VEHICLES**

This part of service is available for delivery of customer owned natural gas for use in compression and dispensing equipment at the Customer’s premises, as follows:

The customer must purchase under a contract with an initial term of not less than one year an adequate supply of natural gas of a quality acceptable to the Company, and must make arrangements by which such volumes of natural gas can be delivered into the Company’s distribution system at the Customer’s expense.

By taking service under this part, the Customer warrants that it has good and legal title to all gas supplied to the Company, and agrees to indemnify, defend and hold the Company harmless from any loss, claims or damages in regard to such title.

**Rate for Delivery Service**

**Monthly Customer Charge**

The monthly customer charge shall be determined in accordance with the maximum delivery capability requested by the customer.

|                            |              |
|----------------------------|--------------|
| 0-999 Cf/hour              | \$39.984400  |
| 1,000-4,999 Cf/hour        | \$79.968800  |
| 5,000-24,999 Cf/hour       | \$213.250000 |
| 25,000 and greater Cf/hour | \$959.625000 |

**Volumetric Charge**

C-1: \$0.~~079828082633~~ per therm (\$0.~~099785103291~~ GGE)

Distribution Charge: \$0.184851 per therm (\$0.231064 GGE)

**Facilities Charge**

All consumption for Customers that elect to have the Company construct CNG fueling facilities located on Customer’s property:

C-2: \$0.345653 per therm (\$0.432066 GGE)

Sales taxes are not included in the above basic charges. The Company is under no obligation to determine if a customer is exempt from taxation. Customers seeking tax exemption must file verification with the Company.

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**SOUTH JERSEY GAS COMPANY**

**Third Revised Sheet No. 105**

**B.P.U.N.J. No. 12 - GAS**

**Superseding Second Revised Sheet No. 105**

**RIDER "N"  
ENERGY EFFICIENCY TRACKER ("EET")**

**APPLICABLE TO:**

|                      |   |   |
|----------------------|---|---|
| Rate Schedule RSG    | - | Residential                               |
| Rate Schedule GSG    | - | General Service                           |
| Rate Schedule GSG-LV | - | General Service- Large Volume             |
| Rate Schedule CTS    | - | Comprehensive Transportation Service      |
| Rate Schedule LVS    | - | Large Volume Service                      |
| Rate Schedule FES    | - | Firm Electric Service                     |
| Rate Schedule EGS    | - | Electric Generation Service               |
| Rate Schedule EGS-LV | - | Electric Generation Service- Large Volume |
| Rate Schedule IGS    | - | Interruptible Gas Service                 |
| Rate Schedule ITS    | - | Interruptible Transportation Service      |
| Rate Schedule NGV    | - | Natural Gas Vehicle                       |

This Rider "N" shall be known as the Energy Efficiency Tracker ("EET"). For financial accounting purposes the Company shall record a return on and a return of investments in energy efficiency programs, as approved by the Board at Docket No. GO09010059, in an Order dated July 24, 2009, Docket No. GO12050363, in an Order dated June 21, 2013 and Docket No. GR15010090, in an Order dated August 19, 2015 and recover all incremental operating and maintenance expenses of the programs, subject to the EET. The calculation will use the weighted average cost of capital as identified in the respective Orders referenced above.

The EET rate will be calculated annually using projected data and subject to a true-up at the end of the EET year (September 30<sup>th</sup>) with simple interest on net over/under recoveries. Interest associated with over recoveries will be credited against the EET, while interest associated with under recoveries will be charged to the EET. The interest on monthly EET under and over recoveries shall be the interest rate based on the Company's weighted interest rate for the corresponding month obtained on its commercial paper and bank credit lines but shall not exceed the Company's weighted average cost of capital utilized to set rates in its most recent base rate case.

This EET will be effectuated through a volumetric rate applied to customers' bills. The Company shall make an annual EET rate filing in June of each year with a proposed implementation of the revised EET rate in October. Included in the filing will be a list of efficiency programs offered and eligible for recovery under the EET.

The Company shall have the discretion to implement a bill credit or a refund at any time during the EET Year with five (5) days notice to the BPU Staff and the Division of Rate Counsel. The Company shall have the discretion to file a self-implementing EET rate reduction at any time with two (2) weeks notice to the BPU Staff and the Division of Rate Counsel.

Rate Schedules subject to this Rider will be charged the following volumetric rate:

|                                      |                              |
|--------------------------------------|------------------------------|
| EET Rate per therm                   | \$0. <del>005930008557</del> |
| Applicable Revenue Tax               | \$0.0000159                  |
| Total EET Rate per therm             | \$0. <del>005945008576</del> |
| Applicable NJ Sales Tax              | \$0.000394568                |
| EET Rate per therm with NJ Sales Tax | <u>\$0.006339009144</u>      |

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SOUTH JERSEY GAS COMPANY  
Schedule of Rate Components  
Appendix A - Effective \_\_\_\_\_

Page 1

| <u>RESIDENTIAL GAS SERVICE (RSG) - NONHEAT CUSTOMER</u>                              | <u>RIDER</u> | <u>RATE</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|--------------|-------------|------------|---------------------|--------------------|
| <u>CUSTOMER CHARGE</u>   |              | 10.000000   |            | 0.662500            | <b>10.662500</b>   |
| <u>DELIVERY CHARGE (per therm):</u>  |              |             |            |                     |                    |
| Base Rate  |              | 0.629030    |            | 0.041673            | 0.670703           |
| TIC  | C            | 0.001473    | 0.000003   | 0.000098            | 0.001574           |
| SBC:   |              |             |            |                     |                    |
| RAC  | E, G         | 0.032415    | 0.000071   | 0.002152            | 0.034639           |
| CLEP   | E, K         | 0.028215    | 0.000062   | 0.001873            | 0.030150           |
| USF  | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700           |
| Total SBC  |              | 0.068830    | 0.000133   | 0.004525            | 0.073489           |
| CIP  | M            | (0.013395)  | (0.000029) | (0.000889)          | (0.014313)         |
| EET  | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339           |
| Balancing Service Charge BS-1  | J            | 0.047100    | 0.000100   | 0.003100            | 0.050300           |
| Balancing Service Charge BUY-OUT PRICE (Applicable to Transportation Customers Only) | J            |             |            |                     | Rate Set Monthly   |
| <b>TOTAL DELIVERY CHARGE</b>   |              | 0.738968    | 0.000222   | 0.048901            | <b>0.788092</b>    |
| <b>BGSS: (Applicable To Sales Customers Only)</b>                                    | A            | 0.318187    | 0.000700   | 0.021126            | <b>0.340013</b>    |

SOUTH JERSEY GAS COMPANY  
Schedule of Rate Components  
Appendix A - Effective \_\_\_\_\_

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| <u>RESIDENTIAL GAS SERVICE (RSG) - HEAT CUSTOMER</u>                                 | <u>RIDER</u> | <u>RATE</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--|--------------|-------------|------------|---------------------|--------------------|
| <u>CUSTOMER CHARGE</u>   |              | 10.000000   |            | 0.662500            | 10.662500          |
| <u>DELIVERY CHARGE (per therm):</u>  |              |             |            |                     |                    |
| Base Rate  |              | 0.629030    |            | 0.041673            | 0.670703           |
| TIC  | C            | 0.001473    | 0.000003   | 0.000098            | 0.001574           |
| SBC:   |              |             |            |                     |                    |
| RAC  | E, G         | 0.032415    | 0.000071   | 0.002152            | 0.034639           |
| CLEP   | E, K         | 0.028215    | 0.000062   | 0.001873            | 0.030150           |
| USF  | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700           |
| Total SBC  |              | 0.068830    | 0.000133   | 0.004525            | 0.073489           |
| CIP  | M            | 0.073154    | 0.000161   | 0.004857            | 0.078172           |
| EET  | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339           |
| Balancing Service Charge BS-1  | J            | 0.047100    | 0.000100   | 0.003100            | 0.050300           |
| Balancing Service Charge BUY-OUT PRICE (Applicable to Transportation Customers Only) | J            |             |            |                     | Rate Set Monthly   |
| <b>Total Delivery Charge</b>   |              | 0.825517    | 0.000412   | 0.054647            | <b>0.880577</b>    |
| <b>BGSS: (Applicable To Sales Customers Only)</b>                                    | A            | 0.318187    | 0.000700   | 0.021126            | <b>0.340013</b>    |



SOUTH JERSEY GAS COMPANY  
Schedule of Rate Components  
Appendix A - Effective

Page 3

| <u>GENERAL SERVICE (GSG)</u>   | <u>RIDER</u> | <u>RATE</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u>      |
|--|--------------|-------------|------------|---------------------|-------------------------|
| <b>CUSTOMER CHARGE</b>   |              | 31.750000   |            | 2.103438            | 33.853438               |
| <b>DELIVERY CHARGE (per therm):</b>  |              |             |            |                     |                         |
| Base Rate  |              | 0.528127    |            | 0.034988            | 0.563115                |
| TIC  | C            | 0.001473    | 0.000003   | 0.000098            | 0.001574                |
| SBC:   |              |             |            |                     |                         |
| RAC  | E, G         | 0.032415    | 0.000071   | 0.002152            | 0.034639                |
| CLEP   | E, K         | 0.028215    | 0.000062   | 0.001873            | 0.030150                |
| USF  | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700                |
| Total SBC  |              | 0.068830    | 0.000133   | 0.004525            | 0.073489                |
| CIP  | M            | 0.053226    | 0.000117   | 0.003534            | 0.056877                |
| EET  | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339                |
| Balancing Service Charge BS-1  | J            | 0.047100    | 0.000100   | 0.003100            | 0.050300                |
| Balancing Service Charge BUY-OUT PRICE (Applicable to Transportation Customers Only)     | J            |             |            |                     | Rate Set Monthly        |
| <b>Total Delivery Charge</b>   |              | 0.704686    | 0.000368   | 0.046639            | 0.751694                |
| <b>BGSS: (Applicable To Sales Customers Only using less than 5,000 therms annually)</b>  | A            | 0.318187    | 0.000700   | 0.021126            | 0.340013                |
| <b>BGSS: (Applicable To Sales Customers Only using 5,000 therms annually or greater)</b> | A            |             |            |                     | <b>RATE SET MONTHLY</b> |

SOUTH JERSEY GAS COMPANY  
Schedule of Rate Components  
Appendix A - Effective

Page 4

| <u>GENERAL SERVICE-LV (GSG-LV)</u>   | <u>RIDER</u> | <u>RATE</u>     | <u>PUA</u>      | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u>      |
|--|--------------|-----------------|-----------------|---------------------|-------------------------|
| <u>CUSTOMER CHARGE</u>   |              | 150.000000      |                 | 9.937500            | 159.937500              |
| D-1 Demand Charge (Mcf)  |              | 10.500000       |                 | 0.695625            | 11.195625               |
| <u>DELIVERY CHARGE (per therm):</u>  |              |                 |                 |                     |                         |
| Base Rate  |              | 0.260035        |                 | 0.017227            | 0.277262                |
| TIC  | C            | 0.001473        | 0.000003        | 0.000098            | 0.001574                |
| SBC:   |              |                 |                 |                     |                         |
| RAC  | E, G         | 0.032415        | 0.000071        | 0.002152            | 0.034639                |
| CLEP   | E, K         | 0.028215        | 0.000062        | 0.001873            | 0.030150                |
| USF  | E            | <u>0.008200</u> | <u>0.000000</u> | <u>0.000500</u>     | <u>0.008700</u>         |
| Total SBC  |              | 0.068830        | 0.000133        | 0.004525            | 0.073489                |
| CIP  | M            | (0.012899)      | (0.000028)      | (0.000856)          | (0.013783)              |
| EET  | N            | 0.005930        | 0.000015        | 0.000394            | 0.006339                |
| Balancing Service Charge BS-1  | J            | 0.047100        | 0.000100        | 0.003100            | 0.050300                |
| Balancing Service Charge BUY-OUT PRICE (Applicable to Transportation Customers Only) | J            |                 |                 |                     | Rate Set Monthly        |
| <b>Total Delivery Charge</b>   |              | 0.370469        | 0.000223        | 0.024488            | <b>0.395181</b>         |
| <u>BGSS: (Applicable Sales Customers Only)</u>                                       | A            |                 |                 |                     | <b>RATE SET MONTHLY</b> |

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**COMPREHENSIVE TRANSPORTATION SERVICE (CTS)**

|   | <u>RIDER</u> | <u>RATE</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|--------------|-------------|------------|---------------------|--------------------|
| <b>FIRM</b>                                       |              |             |            |                     |                    |
| <b>CUSTOMER CHARGE</b>                            |              |             |            |                     |                    |
| D-1 Demand Charge (Mcf)                           |              | 31.000000   |            | 2.053750            | 33.053750          |
| <b>DELIVERY CHARGE (per therm):</b>               |              |             |            |                     |                    |
| Base Rate   |              | 600.000000  |            | 39.750000           | 639.750000         |
| SBC:  |              |             |            |                     |                    |
| RAC   | E, G         | 0.032415    | 0.000071   | 0.002152            | 0.034639           |
| CLEP  | E, K         | 0.028215    | 0.000062   | 0.001873            | 0.030150           |
| USF   | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700           |
| Total SBC   |              | 0.068830    | 0.000133   | 0.004525            | 0.073489           |
| EET   | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339           |
| <b>Total Delivery Charge</b>                      |              | 0.121319    | 0.000148   | 0.008004            | 0.129472           |
| Balancing Service Charge BS-1                     | I            | 0.011800    | 0.000000   | 0.000800            | 0.012600           |
| Balancing Service Charge BS-1 (Opt Out Provision) | I            | 0.002500    | 0.000000   | 0.000200            | 0.002700           |
| BUY-OUT PRICE                                     |              |             |            |                     | RATE SET MONTHLY   |
| <b>LIMITED FIRM</b>                               |              |             |            |                     |                    |
| <b>CUSTOMER CHARGE</b>                            |              |             |            |                     |                    |
| <b>DELIVERY CHARGE (per therm):</b>               |              |             |            |                     |                    |
| Base Rate   |              | 100.000000  |            | 6.625000            | 106.625000         |
| SBC:  |              |             |            |                     |                    |
| RAC   | E, G         | 0.032415    | 0.000071   | 0.002152            | 0.034639           |
| CLEP  | E, K         | 0.028215    | 0.000062   | 0.001873            | 0.030150           |
| USF   | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700           |
| Total SBC   |              | 0.068830    | 0.000133   | 0.004525            | 0.073489           |
| EET   | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339           |
| <b>Total Delivery Charge</b>                      |              | 0.133160    | 0.000148   | 0.008819            | 0.142128           |
| Balancing Service Charge BS-1                     | I            | 0.011800    | 0.000000   | 0.000800            | 0.012600           |
| Balancing Service Charge BS-1 (Opt Out Provision) | I            | 0.002500    | 0.000000   | 0.000200            | 0.002700           |
| BUY-OUT PRICE                                     |              |             |            |                     | RATE SET MONTHLY   |

SOUTH JERSEY GAS COMPANY  
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| <u>LARGE VOLUME SERVICE (LVS)</u>   | <u>RIDER</u>      | <u>RATE</u>   | <u>PUA</u>  | <u>NJ SALES TAX</u>                                 | <u>TARIFF RATE</u>                                  |
|---|-------------------|---|---|---|---|
| <u>FIRM</u><br><u>CUSTOMER CHARGE</u>   |                   | 900.000000  |   | 59.625000   | <b>959.625000</b>                                   |
| D-1 Demand Charge (Mcf)   |                   | 18.000000   |   | 1.192500  | <b>19.192500</b>                                    |
| D-2 DEMAND BGSS(Applicable to Sales Customers Only)   | A                 | 14.748296   | 0.032446  | 0.979224  | <b>15.759966</b>                                    |
| <u>DELIVERY CHARGE (per therm):</u><br>Base Rate  |                   | 0.035577  |   | 0.002357  | 0.037934  |
| SBC:<br>RAC<br>CLEP<br>USF  | E, G<br>E, K<br>E | 0.032415<br>0.028215<br><u>0.008200</u><br>0.068830 | 0.000071<br>0.000062<br><u>0.000000</u><br>0.000133 | 0.002152<br>0.001873<br><u>0.000500</u><br>0.004525 | 0.034639<br>0.030150<br><u>0.008700</u><br>0.073489 |
| EET   | N                 | 0.005930  | 0.000015  | 0.000394  | 0.006339  |
| <b>Total Delivery Charge</b>  |                   | <b>0.110337</b>                                     | <b>0.000148</b>                                     | <b>0.007276</b>                                     | <b>0.117762</b>                                     |
| Balancing Service Charge BS-1   | I                 | 0.011800  | 0.000000  | 0.000800  | 0.012600  |
| Balancing Service Charge BS-1 (Opt Out Provision) (Applicable to Transportation Customers Only) | I                 | 0.002500  | 0.000000  | 0.000200  | 0.002700  |
| Balancing Service Charge CASH OUT CHARGE (CREDIT) (Applicable to Transportation Customers Only) | I                 |   |   |   | RATE SET MONTHLY                                    |
| <u>BGSS: (Applicable Sales Customers Only)</u>  | A                 |   |   |   | RATE SET MONTHLY                                    |
| <u>LIMITED FIRM</u><br><u>CUSTOMER CHARGE</u>   |                   | 100.000000  |   | 6.625000  | <b>106.625000</b>                                   |
| <u>DELIVERY CHARGE (per therm):</u><br>Base Rate  |                   | 0.122174  |   | 0.008094  | 0.130268  |
| SBC:<br>RAC<br>CLEP<br>USF  | E, G<br>E, K<br>E | 0.032415<br>0.028215<br><u>0.008200</u><br>0.068830 | 0.000071<br>0.000062<br><u>0.000000</u><br>0.000133 | 0.002152<br>0.001873<br><u>0.000500</u><br>0.004525 | 0.034639<br>0.030150<br><u>0.008700</u><br>0.073489 |
| EET   | N                 | 0.005930  | 0.000015  | 0.000394  | 0.006339  |
| <b>Total Delivery Charge</b>  |                   | <b>0.196934</b>                                     | <b>0.000148</b>                                     | <b>0.013013</b>                                     | <b>0.210096</b>                                     |
| Balancing Service Charge BS-1   | I                 | 0.011800  | 0.000000  | 0.000800  | 0.012600  |
| Balancing Service Charge BS-1 (Opt Out Provision) (Applicable to Transportation Customers Only) | I                 | 0.002500  | 0.000000  | 0.000200  | 0.002700  |
| BUY-OUT PRICE   | I                 |   |   |   | RATE SET MONTHLY                                    |

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| <u>FIRM ELECTRIC SALES (FES)</u>  | <u>RIDER</u> | <u>RATE</u>     | <u>PUA</u>      | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u>      |
|---|--------------|-----------------|-----------------|---------------------|-------------------------|
| <b>WINTER</b>   |              |                 |                 |                     |                         |
| <u>D-1 DEMAND (MCF) (Rate is negotiated. Shown here is the benchmark rate.)</u>                     |              | 2.897200        |                 | 0.191900            | <b>3.089100</b>         |
| <u>D-2 DEMAND BGSS(MCF) (Applicable to Sales Customers Only)</u>                                    | A            | 7.374148        | 0.016223        | 0.489612            | <b>7.879983</b>         |
| <u>DELIVERY CHARGE (per therm):</u>   |              |                 |                 |                     |                         |
| SBC:  |              |                 |                 |                     |                         |
| RAC   | E, G         | 0.032415        | 0.000071        | 0.002152            | 0.034639                |
| CLEP  | E, K         | 0.028215        | 0.000062        | 0.001873            | 0.030150                |
| USF   | E            | <u>0.008200</u> | <u>0.000000</u> | <u>0.000500</u>     | <u>0.008700</u>         |
| Total SBC   |              | 0.068830        | 0.000133        | 0.004525            | 0.073489                |
| EET   | N            | 0.005930        | 0.000015        | 0.000394            | 0.006339                |
| Total Delivery Charge   |              | 0.074760        | 0.000148        | 0.004919            | <b>0.079828</b>         |
| <u>C-3 All Therms (Rate is negotiated. Shown here is the benchmark rate.)</u>                       |              | 0.162900        |                 | 0.010800            | <b>0.173700</b>         |
| <u>C-4 Escalator Rate (To be determined as prescribed in the Company's Tariff)</u>                  |              |                 |                 |                     | <b>RATE SET MONTHLY</b> |
| Balancing Service Charge CASH OUT CHARGE (CREDIT) (Applicable to Firm Transportatin Customers Only) | I            |                 |                 |                     | <b>RATE SET MONTHLY</b> |
| <u>BGSS: (Applicable To Sales Customers Only)</u>   | A            |                 |                 |                     | <b>RATE SET MONTHLY</b> |
| <b>SUMMER</b>   |              |                 |                 |                     |                         |
| <u>D-1 DEMAND (MCF) (Rate is negotiated. Shown here is the benchmark rate.)</u>                     |              | 2.897200        |                 | 0.191900            | <b>3.089100</b>         |
| <u>D-2 DEMAND BGSS(MCF) (Applicable to Sales Customers Only)</u>                                    | A            | 7.374148        | 0.016223        | 0.489612            | <b>7.879983</b>         |
| SBC:  |              |                 |                 |                     |                         |
| RAC   | E, G         | 0.032415        | 0.000071        | 0.002152            | 0.034639                |
| CLEP  | E, K         | 0.028215        | 0.000062        | 0.001873            | 0.030150                |
| USF   | E            | 0.008200        | 0.000000        | 0.000500            | 0.008700                |
| EET   | N            | 0.005930        | 0.000015        | 0.000394            | 0.006339                |
| Total Delivery Charge   |              | 0.074760        | 0.000148        | 0.004919            | <b>0.079828</b>         |
| <u>C-3 All Therms (Rate is negotiated. Shown here is the benchmark rate.)</u>                       |              | 0.162900        |                 | 0.010800            | <b>0.173700</b>         |
| <u>C-4 Escalator Rate (To be determined as prescribed in the Company's Tariff)</u>                  |              |                 |                 |                     | <b>RATE SET MONTHLY</b> |
| Balancing Service Charge CASH OUT CHARGE (CREDIT) (Applicable to Firm Transportatin Customers Only) | I            |                 |                 |                     | <b>RATE SET MONTHLY</b> |
| <u>BGSS: (Applicable To Sales Customers Only)</u>   | A            |                 |                 |                     | <b>RATE SET MONTHLY</b> |



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| <u>ELECTRIC GENERATION SERVICE (EGS) - COMMERCIAL/INDUSTRIAL</u> | <u>RIDER</u> | <u>RATE</u>     | <u>PUA</u>      | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u>      |
|--|--------------|-----------------|-----------------|---------------------|-------------------------|
| <u>CUSTOMER CHARGE</u>   |              | 75.000000       |                 | 4.968750            | 79.968750               |
| <u>D-1 DEMAND (MCF)</u>  |              | 8.250000        |                 | 0.546563            | 8.796563                |
| <u>DELIVERY CHARGE (per therm):</u>                              |              |                 |                 |                     |                         |
| Base Rate - Winter Season (Nov - Mar)                            |              | 0.122836        |                 | 0.008138            | 0.130974                |
| Base Rate - Summer Season (Apr - Oct)                            |              | 0.092836        |                 | 0.006150            | 0.098986                |
| SBC:   |              |                 |                 |                     |                         |
| RAC  | E, G         | 0.032415        | 0.000071        | 0.002152            | 0.034639                |
| CLEP   | E, K         | 0.028215        | 0.000062        | 0.001873            | 0.030150                |
| USF  | E            | 0.008200        | 0.000000        | 0.000500            | 0.008700                |
| Total SBC  |              | 0.068830        | 0.000133        | 0.004525            | 0.073489                |
| EET  | N            | 0.005930        | 0.000015        | 0.000394            | 0.006339                |
| Balancing Service Charge BS-1                                    | J            | 0.047100        | 0.000100        | 0.003100            | 0.050300                |
| <b>Total Delivery Charge - Winter Season</b>                     |              | <b>0.244696</b> | <b>0.000248</b> | <b>0.016157</b>     | <b>0.261102</b>         |
| <b>Total Delivery Charge - Summer Season</b>                     |              | <b>0.214696</b> | <b>0.000248</b> | <b>0.014169</b>     | <b>0.229114</b>         |
| <u>BGSS: (Applicable To Sales Customers Only)</u>                | A            |                 |                 |                     | <u>RATE SET MONTHLY</u> |

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| <u>ELECTRIC GENERATION SERVICE-LV (EGS-LV)</u>  | <u>RIDER</u> | <u>RATE</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|--------------|-------------|------------|---------------------|--------------------|
| <u>FIRM</u>   |              |             |            |                     |                    |
| <u>CUSTOMER CHARGE</u>  |              | 900.000000  |            | 59.625000           | 959.625000         |
| <u>D-1 DEMAND (MCF)</u> (Rate is negotiated. Shown here is the benchmark rate.)                     |              | 21.201798   |            | 1.404619            | 22.606417          |
| <u>D-2 DEMAND BGSS (MCF)</u> (Applicable to Sales Customers Only)                                   | A            | 14.463445   | 0.031820   | 0.960311            | 15.455576          |
| <u>DELIVERY CHARGE (per therm):</u>   |              |             |            |                     |                    |
| SBC:  |              |             |            |                     |                    |
| RAC   | E, G         | 0.032415    | 0.000071   | 0.002152            | 0.034639           |
| CLEP  | E, K         | 0.028215    | 0.000062   | 0.001873            | 0.030150           |
| USF   | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700           |
|   |              | 0.068830    | 0.000133   | 0.004525            | 0.073489           |
| EET   | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339           |
|   |              | 0.074760    | 0.000148   | 0.004919            | 0.079828           |
| <b>Total Delivery Charge</b>  |              |             |            |                     |                    |
| Balancing Service Charge BS-1   | I            | 0.011800    | 0.000000   | 0.000800            | 0.012600           |
| Balancing Service Charge BS-1 (Opt Out Provision)   | I            | 0.002500    | 0.000000   | 0.000200            | 0.002700           |
| Balancing Service Charge CASH OUT CHARGE (CREDIT) (Applicable to Firm Transportatin Customers Only) | I            |             |            |                     | RATE SET MONTHLY   |
| <u>BGSS: (Applicable To Sales Customers Only)</u>   | A            |             |            |                     | RATE SET MONTHLY   |
| <u>LIMITED FIRM</u>   |              |             |            |                     |                    |
| <u>D-2 DEMAND BGSS(MCF)</u> (Applicable to Sales Customers Only)                                    | A            | 7.374148    | 0.016223   | 0.489612            | 7.879983           |
| <u>DELIVERY CHARGE (per therm):</u>   |              |             |            |                     |                    |
| SBC:  |              |             |            |                     |                    |
| RAC   | E, K         | 0.032415    | 0.000071   | 0.002152            | 0.034639           |
| CLEP  | E, G         | 0.028215    | 0.000062   | 0.001873            | 0.030150           |
| USF   | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700           |
|   |              | 0.068830    | 0.000133   | 0.004525            | 0.073489           |
| EET   | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339           |
|   |              | 0.074760    | 0.000148   | 0.004919            | 0.079828           |
| <b>Total Delivery Charge</b>  |              |             |            |                     |                    |
| <u>C-3 (Rate is negotiated. Shown here is the benchmark rate.)</u>                                  |              | 0.162900    | 0.010800   | 0.010800            | 0.173700           |
| Balancing Service Charge BS-1   | I            | 0.011800    | 0.000000   | 0.000800            | 0.012600           |
| Balancing Service Charge BS-1 (Opt Out Provision)   | I            | 0.002500    | 0.000000   | 0.000200            | 0.002700           |
| Balancing Service Charge CASH OUT CHARGE (CREDIT) (Applicable to Firm Transportatin Customers Only) | I            |             |            |                     | RATE SET MONTHLY   |
| <u>BGSS: (Applicable To Sales Customers Only)</u>   | A            |             |            |                     | RATE SET MONTHLY   |



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| <u>YARD LIGHTING SERVICE (YLS)</u>   | <u>RIDER</u> | <u>RATE</u> | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|--------------------------------------|--------------|-------------|------------|---------------------|--------------------|
| MONTHLY CHARGE / INSTALL             |              | 13.023977   |            | 0.862838            | 13.886815          |
| <u>STREET LIGHTING SERVICE (SLS)</u> |              |             |            |                     |                    |
| MONTHLY CHARGE / INSTALL             |              | 15.996701   |            | 1.059781            | 17.056482          |
| <u>INTERRUPTIBLE GAS SALES (IGS)</u> |              |             |            |                     |                    |
| Commodity                            |              |             |            |                     | Rate Set Monthly   |
| SBC:                                 |              |             |            |                     |                    |
| RAC                                  | E, K         | 0.032415    | 0.000071   | 0.002152            | 0.034639           |
| USF                                  | E            | 0.008200    | 0.000000   | 0.000500            | 0.008700           |
|                                      |              | 0.040615    | 0.000071   | 0.002652            | 0.043339           |
| Total SBC:                           | N            | 0.005930    | 0.000015   | 0.000394            | 0.006339           |
| EET                                  |              |             |            |                     |                    |

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| <u>INTERRUPTIBLE TRANSPORTATION (ITS)</u> | <u>RIDER</u> | <u>RATE</u>       | <u>PUA</u> | <u>NJ SALES TAX</u> | <u>TARIFF RATE</u> |
|---|--------------|-------------------|------------|---------------------|--------------------|
| <b>CUSTOMER CHARGE</b>                    |              | <b>100.000000</b> |            | <b>6.625000</b>     | <b>106.625000</b>  |
| <b><u>TRANSPORTATION CHARGE A</u></b>     |              | <b>0.028400</b>   |            | <b>0.001900</b>     | <b>0.030300</b>    |
| SBC:                                      |              |                   |            |                     |                    |
| RAC                                       | E, K         | 0.032415          | 0.000071   | 0.002152            | 0.034639           |
| CLEP                                      | E, G         | 0.028215          | 0.000062   | 0.001873            | 0.030150           |
| USF                                       | E            | 0.008200          | 0.000000   | 0.000500            | 0.008700           |
|   |              | 0.068830          | 0.000133   | 0.004525            | 0.073489           |
| Total SBC:                                | N            | 0.005930          | 0.000015   | 0.000394            | 0.006339           |
| <b><u>TRANSPORTATION CHARGE B</u></b>     |              | <b>0.093200</b>   |            | <b>0.006200</b>     | <b>0.099400</b>    |
| SBC:                                      |              |                   |            |                     |                    |
| RAC                                       | E, K         | 0.032415          | 0.000071   | 0.002152            | 0.034639           |
| CLEP                                      | E, G         | 0.028215          | 0.000062   | 0.001873            | 0.030150           |
| USF                                       | E            | 0.008200          | 0.000000   | 0.000500            | 0.008700           |
|   |              | 0.068830          | 0.000133   | 0.004525            | 0.073489           |
| Total SBC:                                | N            | 0.005930          | 0.000015   | 0.000394            | 0.006339           |
| <b><u>TRANSPORTATION CHARGE C</u></b>     |              | <b>0.153200</b>   |            | <b>0.010100</b>     | <b>0.163300</b>    |
| SBC:                                      |              |                   |            |                     |                    |
| RAC                                       | E, K         | 0.032415          | 0.000071   | 0.002152            | 0.034639           |
| CLEP                                      | E, G         | 0.028215          | 0.000062   | 0.001873            | 0.030150           |
| USF                                       | E            | 0.008200          | 0.000000   | 0.000500            | 0.008700           |
|   |              | 0.068830          | 0.000133   | 0.004525            | 0.073489           |
| Total SBC:                                | N            | 0.005930          | 0.000015   | 0.000394            | 0.006339           |

SOUTH JERSEY GAS COMPANY  
Schedule of Rate Components  
Appendix A - Effective

NATURAL GAS VEHICLE (NGV)

COMPANY OPERATED FUELING STATIONS

DELIVERY CHARGE (per therm):

|      | RATE     | PUA      | NJ SALES TAX | TARIFF RATE |
|------|----------|----------|--------------|-------------|
| SBC  |          |          |              |             |
| RAC  | 0.032415 | 0.000071 | 0.002152     | 0.034639    |
| CLEP | 0.028215 | 0.000062 | 0.001873     | 0.030150    |
| USF  | 0.008200 | 0.000000 | 0.000500     | 0.008700    |
|      | 0.068830 | 0.000133 | 0.004525     | 0.073489    |
| EET  | 0.005930 | 0.000015 | 0.000394     | 0.006339    |

Total SBC:

Total Delivery Charge

DISTRIBUTION CHARGE

COMPRESSION CHARGE

Balancing Service Charge BS-1  
Balancing Service Charge BS-1 (Opt Out Provision) (Applicable for Transportation Customers Only)  
Balancing Service Charge BS-1

BGSS: (Applicable To Sales Customers Only)

RATE SET MONTHLY

CUSTOMER OPERATED FUELING STATIONS

CUSTOMER CHARGE

0 - 999 CF/hour  
1,000 - 4,999 CF/hour  
5,000 - 24,999 CF/hour  
25,000 or Greater CF/hour

39.984400  
79.968800  
213.250000  
959.625000

DELIVERY CHARGE (per therm):

|      | RATE     | PUA      | NJ SALES TAX | TARIFF RATE |
|------|----------|----------|--------------|-------------|
| SBC  |          |          |              |             |
| RAC  | 0.032415 | 0.000071 | 0.002152     | 0.034639    |
| CLEP | 0.028215 | 0.000062 | 0.001873     | 0.030150    |
| USF  | 0.008200 | 0.000000 | 0.000500     | 0.008700    |
|      | 0.068830 | 0.000133 | 0.004525     | 0.073489    |
| EET  | 0.005930 | 0.000015 | 0.000394     | 0.006339    |

Total SBC:

Total Delivery Charge

DISTRIBUTION CHARGE

Balancing Service Charge BS-1  
Balancing Service Charge BS-1 (Opt Out Provision) (Applicable for Transportation Customers Only)  
Balancing Service Charge BS-1

BGSS: (Applicable To Sales Customers Only)

RATE SET MONTHLY

Facilities Charge (Applicable only to Customers that elect the Company construct Compressed Natural Gas ("CNG") fueling Facilities located on Customer's property)

0.021477

0.345653

**SOUTH JERSEY GAS COMPANY**  
**Schedule of Rate Components**  
**Appendix A - Effective \_\_\_\_\_**

**Heat Residential Rate Schedule:**

|                         | RSG FSS         | RSG-FTS         | Difference      |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS                    | 0.340013        | 0.000000        | 0.340013        |
| Base Rate               | 0.670703        | 0.670703        | 0.000000        |
| CLEP                    | 0.030150        | 0.030150        | 0.000000        |
| RAC                     | 0.034639        | 0.034639        | 0.000000        |
| CIP                     | 0.078172        | 0.078172        | 0.000000        |
| USF                     | 0.008700        | 0.008700        | 0.000000        |
| TIC                     | 0.001574        | 0.001574        | 0.000000        |
| EET                     | 0.006339        | 0.006339        | 0.000000        |
| BSC *J* BS-1            | 0.050300        | 0.050300        | 0.000000        |
| <b>Price to Compare</b> | <b>1.220590</b> | <b>0.880577</b> | <b>0.340013</b> |

**NonHeat Residential Rate Schedule:**

|                         | RSG FSS         | RSG-FTS         | Difference      |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS                    | 0.340013        | 0.000000        | 0.340013        |
| CIP                     | (0.014313)      | (0.014313)      | 0.000000        |
| Base Rate               | 0.670703        | 0.670703        | 0.000000        |
| CLEP                    | 0.030150        | 0.030150        | 0.000000        |
| RAC                     | 0.034639        | 0.034639        | 0.000000        |
| USF                     | 0.008700        | 0.008700        | 0.000000        |
| TIC                     | 0.001574        | 0.001574        | 0.000000        |
| EET                     | 0.006339        | 0.006339        | 0.000000        |
| BSC *J* BS-1            | 0.050300        | 0.050300        | 0.000000        |
| <b>Price to Compare</b> | <b>1.128105</b> | <b>0.788092</b> | <b>0.340013</b> |

**GSG**

(Under 5,000 therms annually)

|                         | GSG FSS         | GSG-FTS         | Difference      |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS                    | 0.340013        | 0.000000        | 0.340013        |
| CIP                     | 0.056877        | 0.056877        | 0.000000        |
| Base Rates              | 0.563115        | 0.563115        | 0.000000        |
| CLEP                    | 0.030150        | 0.030150        | 0.000000        |
| RAC                     | 0.034639        | 0.034639        | 0.000000        |
| USF                     | 0.008700        | 0.008700        | 0.000000        |
| TIC                     | 0.001574        | 0.001574        | 0.000000        |
| EET                     | 0.006339        | 0.006339        | 0.000000        |
| BSC *J* BS-1            | 0.050300        | 0.050300        | 0.000000        |
| <b>Price to Compare</b> | <b>1.091707</b> | <b>0.751694</b> | <b>0.340013</b> |

**GSG**

(5,000 therms annually or greater)

|                         | GSG FSS         | GSG-FTS         | Difference      |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS                    | 0.383740        | 0.000000        | 0.383740        |
| CIP                     | 0.056877        | 0.056877        | 0.000000        |
| Base Rates              | 0.563115        | 0.563115        | 0.000000        |
| CLEP                    | 0.030150        | 0.030150        | 0.000000        |
| RAC                     | 0.034639        | 0.034639        | 0.000000        |
| USF                     | 0.008700        | 0.008700        | 0.000000        |
| TIC                     | 0.001574        | 0.001574        | 0.000000        |
| EET                     | 0.006339        | 0.006339        | 0.000000        |
| BSC *J* BS-1            | 0.050300        | 0.050300        | 0.000000        |
| <b>Price to Compare</b> | <b>1.135434</b> | <b>0.751694</b> | <b>0.383740</b> |

**GSG-LV**

*Prior to 7/15/97*

|                         | GSG-LV FSS      | GSG-LV-FTS      | Difference      |
|-------------------------|-----------------|-----------------|-----------------|
| BGSS                    | 0.383740        | 0.000000        | 0.383740        |
| CIP                     | (0.013783)      | (0.013783)      | 0.000000        |
| Base Rates              | 0.277262        | 0.277262        | 0.000000        |
| CLEP                    | 0.030150        | 0.030150        | 0.000000        |
| RAC                     | 0.034639        | 0.034639        | 0.000000        |
| USF                     | 0.008700        | 0.008700        | 0.000000        |
| TIC                     | 0.001574        | 0.001574        | 0.000000        |
| EET                     | 0.006339        | 0.006339        | 0.000000        |
| BSC *J* BS-1            | 0.050300        | 0.050300        | 0.000000        |
| <b>Price to Compare</b> | <b>0.778921</b> | <b>0.395181</b> | <b>0.383740</b> |