



THE MIDDLESEX WATER ENTERPRISE

Middlesex Water Company • Pinelands Water & Wastewater Company • Southern Shores Water Company • Tidewater Utilities, Inc. • Tidewater Environmental Services, Inc. Twin Lakes Utilities, Inc. • Utility Service Affiliates, Inc. • Utility Service Affiliates, Inc. • Utility Service Affiliates (Perth Amboy) Inc. • White Marsh Environmental Systems, Inc.

> November 21, 2016 (Via Federal Express)

BOARD OF PUBLIC UTILITIES

Honorable Irene Kim Asbury Secretary of the Board New Jersey Board of Public Utilities 44 South Clinton Avenue 3rd Floor, Suite 314 Trenton, NJ 08625-0350

> In the Matter of the Application of Middlesex Water Company Re:

> > For Authority to Borrow up to \$10.0 Million and to Issue Evidences of Indebtedness Pursuant to the Environmental Infrastructure Trust

Financing Program.

BPU Docket No.: WF1611 1,06

Dear Secretary Asbury:

Enclosed herewith for filing please find the original and eleven (11) copies of Middlesex Water Company's Petition in the above-referenced matter.

This case may be summarized as a Petition for approval, pursuant to N.J.S.A. 48:3-7 and 48:3-9 and N.J.A.C. 14:1-5.9, to borrow up to \$10.0 million from the New Jersey Environmental Infrastructure Trust (the "Trust") and from the State of New Jersey (the "State") and to secure said amount by issuing and delivering to the Trust and the State the Company's Bonds and/or other evidences of indebtedness.

Kindly stamp "filed" on the extra copy of the Petition enclosed herewith and please return it to us in the enclosed, stamped, self-addressed envelope.

Cms

M. Kammer

I-Kane M. Musser

Water (2)

M. Beyer

M- Moscon

Very truly yours,

Jay L. Kooper

Vice President, General Counsel & Secretary

JLK:rk Enclosures

Service List (w/enclosures via electronic mail) cc:

Middlesex Water Company - BPU Docket No. WF1611

Application for Authority to Borrow up to \$10.0 Million and to Issue Evidences of Indebtedness Pursuant to the Environmental Infrastructure Trust Financing Program ~ Service List ~

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Middlesex Water Company

| Dennis W. Doll | A. Bruce O'Connor | Jay L. Kooper, Esq. ARD OF PUBLIC UTILITIE |
|---|--|---|
| Middlesex Water Company | Middlesex Water Company | Middlesex Water Company |
| 1500 Ronson Road | 1500 Ronson Road | 1500 Ronson Road |
| Iselin, NJ 08830 | Iselin, NJ 08830 | Iselin, NJ 08830 |
| 732-638-7501 – Telephone | 732-638-7502 – Telephone | 732-638-7506 – Telephone |
| 732-638-7515 - Fax | 732-218-1126 – Fax | 732-218-1124 – Fax |
| ddoll@middlesexwater.com | aboconnor@middlesexwater.com | jkooper@middlesexwater.com |
| Douglas R. Brown, Esq. Norris, McLaughlin & Marcus 721 Route 202 & 206 North P.O. Box 1018 Somerville, NJ 08876-1018 908-722-0700 – Telephone 908-722-0755 – Fax drbrown@nmmlaw.com | Michele L. Tilley Middlesex Water Company 1500 Ronson Road Iselin, NJ 08830 732-638-7676 - Telephone 732-638-7526 - Fax mtilley@middlesexwater.com | Ada Soto Middlesex Water Company 1500 Ronson Road Iselin, NJ 08830 732-638-7511 – Telephone 732-218-1113 – Fax asoto@middlesexwater.com |

Board of Public Utilities

| Mark C. Beyer | Christine Lin | Maria Moran, Director |
|----------------------------------|----------------------------------|----------------------------------|
| Chief Economist | Board of Public Utilities | Board of Public Utilities |
| Board of Public Utilities | 44 South Clinton Avenue | 44 South Clinton Avenue |
| 44 South Clinton Avenue | 3 rd Floor, Suite 314 | 3 rd Floor, Suite 314 |
| 3 rd Floor, Suite 314 | Post Office Box 350 | Post Office Box 350 |
| Post Office Box 350 | Trenton, NJ 08865-0350 | Trenton, NJ 08865-0350 |
| Trenton, NJ 08865-0350 | (609) 292-2951 - Telephone | (609) 292-2422 - Telephone |
| (609) 292-2637 - Telephone | Christine.lin@bpu.nj.gov | (609) 292-3191 - Fax |
| Mark.beyer@bpu.nj.gov | | Maria.moran@bpu.nj.gov |

Division of Rate Counsel

| Debra F. Robinson, Esq. | Stefanie A. Brand, Esq. | Darlene Duque-Garcia |
|---|---|---|
| Division of Rate Counsel | Director | Water Paralegal |
| 140 East Front Street – 4 th Floor | 140 East Front Street – 4 th Floor | 140 East Front Street – 4 th Floor |
| PO Box 003 | PO Box 003 | PO Box 003 |
| Trenton, NJ 08625 | Trenton, NJ 08625 | Trenton, NJ 08625 |
| (609) 984-1460 – Telephone | (609) 984-1460 – Telephone | (609) 984-1460 – Telephone |
| drobinso@rpa.state.nj.us | sbrand@rpa.state.nj.us | Dduque-garcia@rpa.state.nj.us |
| | | |

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STATE OF NEW JERSEY BOARD OF PUBLIC UTILITIES

NOV 2 2 2016

| IN THE MATTER OF THE APPLICATION | : | BOARD OF PUBLIC UTILITIE |
|---------------------------------------|------------|--------------------------|
| OF MIDDLESEX WATER COMPANY FOR | : | MAIL ROOM |
| AUTHORITY TO BORROW UP TO | : | |
| \$10.0 MILLION AND TO ISSUE EVIDENCES | : | |
| OF INDEBTEDNESS PURSUANT TO THE | : | |
| ENVIRONMENTAL INFRASTRUCTURE | : PETITION | ON |
| TRUST FINANCING PROGRAM | : Docket | No. |
| | WF161 | 1 |

TO THE HONORABLE COMMISSIONERS OF THE BOARD OF PUBLIC UTILITIES:

Petitioner, MIDDLESEX WATER COMPANY, (hereinafter referred to as "Petitioner", "Middlesex", or the "Company") a corporation organized and existing under the laws of the State of New Jersey with its principal office located at 1500 Ronson Road, Iselin, New Jersey 08830, states that:

- 1. Middlesex is a duly organized and existing public utility of the State of New Jersey, subject to the jurisdiction of the Board. Middlesex provides water services to approximately 60,000 retail customers, primarily in eastern Middlesex County, New Jersey and provides water under wholesale contracts to the City of Rahway, Townships of Edison and Marlboro, the Borough of Highland Park and the Old Bridge Municipal Utilities Authority. Middlesex treats, stores and distributes water for residential, commercial, industrial and fire protection purposes. Middlesex also provides water treatment and pumping services to the Township of East Brunswick under contract. Middlesex recorded revenues of approximately \$74.0 million in 2015.
- 2. The Middlesex System's retail customers are located in an area of approximately 55 square miles in Woodbridge Township, the City of South Amboy, the Boroughs of Metuchen and Carteret, portions of the Township of Edison and the Borough of South Plainfield in Middlesex County, and a portion of the Township of Clark in Union County. Retail customers include a mix of residential customers, large industrial concerns and commercial and light industrial facilities. These customers are located in generally well-developed areas of central New Jersey.

- 3. The contract customers of the Middlesex System comprise an area of approximately 146 square miles with a population of approximately 300,000. Contract sales to Edison, Old Bridge, Marlboro and Rahway are supplemental to the existing water systems of these customers. The Middlesex System provides treated surface water under long-term agreements to East Brunswick, Marlboro and Old Bridge.
- 4. Middlesex provides water service to approximately 300 customers in Cumberland County, New Jersey. This system is referred to as Bayview, and is not physically interconnected with the Middlesex System. The Company owns and operates water treatment, supply, transmission and distribution systems for these purposes. The Company also owns subsidiaries that provide utility and utility-related services in Southampton Township in Burlington County, and portions of Delaware and Pennsylvania.
- 5. In summary, as more specifically set forth below, the Company seeks Board approval, pursuant to N.J.S.A. 48:3:7 and 48:3-9 and N.J.A.C. 14:1-5.9, to borrow up to \$10.0 million (the "Loans") from the New Jersey Environmental Infrastructure Trust, a public body corporate and politic constituting an instrumentality of the State of New Jersey (the "Trust"), and from the State of New Jersey, acting by and through the New Jersey Department of Environmental Protection (the "State"), and to secure the Loans by issuing and delivering to the Trust and the State the Company's First Mortgage Bonds (the "Company's Bonds") and/or other evidences of indebtedness in like amount.
- 6. More specifically, Environmental Infrastructure Trust Fund Bonds (the "Trust's Bonds") will be sold and other State monies will be used to create a fund available for loans to qualified borrowers all pursuant to and administered by the Trust Financing Program in accordance with the laws and regulations governing such transactions. Loans to various entities, including the Loans to the Company, will be made from the loan fund. The Trust's Bonds will be sold through one or more underwriters with a fixed rate of interest, under circumstances where competitive conditions will be maintained throughout. Therefore, Petitioner requests that the Board grant the authority requested herein without the necessity of an additional Order as to pricing.
- 7. The structure of the Loans will be such that approximately one-quarter of the Loans will be from the Trust at an interest rate equal to the rate on the Trust's Bonds. The other approximately three-quarters of the Loans will be from the State, through the Department of Environmental Protection, without interest. In effect, therefore, the rate of

interest on the Company's Bonds will be approximately one-quarter of the interest rate of the Trust's Bonds since the Loans' rate will be a blend of the zero rate of interest on the loan from the State and the actual rate of interest on the Trust's Bonds.

- 8. To evidence and secure the Loans to the Company by the Trust and the State, the Company proposes to execute and deliver to the Trust and the State the Company's Bonds and/or other evidences of indebtedness, in a principal amount equal to the amount of the Loans, having an interest rate, as described above, and maturity dates and redemption provisions designed to service the Trust's Bonds and the State's loan. It is anticipated that such Company Bonds are to be designated "Series BBB Bonds" and "Series CCC Bonds," due twenty years from date of issuance, although the designations "Series BBB Bonds" and "Series CCC Bonds" in this Petition are intended to reflect the one or more series of Bonds or other evidences of indebtedness to be issued in connection with the Loans.
- 9. The Company expects that interest on the Trust's Bonds will be exempt from federal income taxation under Section 103 of the Internal Revenue Code of 1986, as amended. As a result of this exemption, the zero rate of interest on the State loan and the favorable bond rating anticipated for the Trust's Bonds, the interest rate on the Company Bonds, issued as security for the Loans, will be substantially less than the interest rate the Company otherwise would pay to investors on conventional debt financing.
- 10. The foregoing description of the procedures related to the Loans, documents to be provided to the Trust and the State, and approvals required for the transaction, are based on the Company's understanding of the practices and procedures in place at the time of filing this Petition. The foregoing is subject to change if such procedures are changed. Therefore, the Company may be required to amend the description of the process, the approvals required for the Loans, or other aspects of this Petition. The Company will notify the Board and Board Staff if and when any such modifications will be appropriate.
- 11. The proceeds of the Loans will be used by the Company to finance under its continuing RENEW program a project of replacement of its cast-iron mains and, where it is determined by the Company to be feasible, rehabilitation of certain cast-iron mains, a process referred to as "Cleaning and Lining." The RENEW program is an annual program and the proceeds of the Loans will be used to permanently finance the construction expenditures for the 2017 RENEW program.

- 12. The Trust schedules the closing of Loans for twice a year, usually in May and November. Participants whose projects are certified as complete by the Trust are scheduled to close their Loans at the next available closing date. Financing of the project prior to completion is accomplished through a short-term construction loan program administered by the Trust. At the Loan closing, the construction loan balance is rolled over and becomes the amount financed with Company Bonds. Attached hereto, as Exhibit H, is the most current proposed Trust timetable for the May 2017 Loans closing cycle.
- 13. Therefore, the Company specifically petitions the Board at this time for approval and authority:
- a. To make, execute and deliver, if necessary, one or more

 Supplemental Indentures of Mortgage to US Bank National Association, as Trustee, for the
 purpose, among other things, of describing the terms of the First Mortgage Bonds, Series

 BBB and Series CCC, of the Company. The Supplemental Indenture(s) will, among other
 things, create and provide for the issuance of the Series BBB Bonds and Series CCC Bonds
 under an Indenture of Mortgage, dated April 1, 1927, between the Company and United
 Counties Trust Company, as Trustee; and under a series of supplemental indentures issued,
 the first one (Second Supplemental Indenture) dated as of October 1, 1939; the most recent
 one (Forty-Eighth Supplemental Indenture) dated as of May 1, 2014; with a pending FortyNinth Supplemental Indenture; a Fiftieth Supplemental Indenture; a Fifty-First Supplemental
 Indenture; a Fifty-Second Supplemental Indenture; or

To make such guarantee or guarantees as are required by the State and the Trust to secure the Loans; and

- b. To borrow up to \$10.0 million from, and make, execute and deliver to, the Trust and the State one or more Loan Agreements therefor and to make, execute and deliver to the Trust and the State documents required in connection therewith; and
- c. To issue, if necessary, up to \$10.0 million principal amount of Series BBB and Series CCC Bonds of the Company in connection with such borrowings. Such series of bonds are jointly to bear interest at a rate based upon approximately one-quarter of the interest rate for the Trust's Bonds and are to be secured equally and ratably with the Company's outstanding bonds by the aforesaid Indenture of Mortgage as supplemented.

- 14. As of September 30, 2016, Middlesex had outstanding 16,288,328 shares of Common Stock of 40,000,000 shares authorized by its Restated Certificate of Incorporation. As of September 30, 2016, Middlesex had 23,379 shares of Preferred Stock in four series outstanding of 125,978 authorized by its Restated Certificate of Incorporation. The book value of the Company's Common Stock as of September 30, 2016 was \$12.87 per share. The closing market price as of September 30, 2016 was \$35.24 per share.
- 15. As of September 30, 2016, the capital stock of the Company is shown on Exhibit C annexed hereto. The preferences and other characteristics of the Preferred Stock are set forth in Exhibit F of the Petition filed with the Board in Docket No. WF-97030172, which is incorporated by reference herein. Dividends paid upon the capital stock of the Company are shown on Exhibit D annexed hereto.
- 16. The principal amount of the Company's long-term indebtedness is set forth in Exhibit C annexed hereto. The Company had no other indebtedness at September 30, 2016 except as set forth in Exhibit A annexed hereto.
- 17. No franchise or right is proposed to be capitalized directly or indirectly in connection with the proposed transaction.
- 18. Except for the relief sought in this Petition, no other regulatory approvals are necessary in order to accomplish the proposed transaction, except approval of the Trust and any approvals required in connection with that approval. However, certain compliance or administrative filings may be required by the federal securities laws and by the securities laws of certain of the states in which the bonds are sold.
- 19. The Company's Common Stock is traded on the NASDAQ Global Select Market. The Company's current transfer agent is Broadridge Corporate Issuer Solutions, Inc., headquartered in Philadelphia, Pennsylvania.
- 20. Submitted herewith and made a part of this Petition are the following exhibits (including those exhibits previously referenced herein):
 - Exhibit A Balance Sheet at September 30, 2016.
 - Exhibit B Statement of Income
 Twelve months ended September 30, 2016.
 - Exhibit C Statement of Capital Stock and Long-term Debt, September 30, 2016.

Exhibit D - Statement of Cash Flows
Twelve months ended September 30, 2016.

Exhibit E - Interest Charged to Income Upon Each Kind of Indebtedness and Rate Thereon,
Twelve months ended September 30, 2016.

Exhibit F - Forms of Resolutions of the Company's Board of Directors.

Exhibit G - Proposed Form of Order.

Exhibit H - Proposed Timetable.
(Trust Financing Program Schedule.)

Exhibit I - Project Descriptions.

21. All correspondence in the case should be addressed to:

Jay L. Kooper Vice President, General Counsel & Secretary Middlesex Water Company 1500 Ronson Road Iselin, New Jersey 08830 WHEREFORE, Petitioner respectfully requests that the Board approve and authorize Petitioner to:

- Make, execute and deliver one or more Supplemental Indentures of Mortgage to US Bank National Association, as Successor Trustee;
- b. Borrow up to \$10.0 million from, and make, execute and deliver to the Trust and the State Loan Agreements therefor and to make, execute and deliver to the Trust and the State documents required in connection therewith;
- c. Issue and sell up to \$10.0 million principal amount of First Mortgage Bonds in connection with such borrowings in accordance with the terms herein before set forth; and
 - d. Obtain such other relief as the Board determines is just and proper.

Respectfully submitted,

MIDDLESEX WATER COMPANY

Jay L. Kooper

Vice President, General Counsel & Secretary

Dated: November 21, 2016