

WRITER'S DIRECT DIAL 908-252-4221

March 18, 2014

### **VIA FEDEX**

Ms. Kristi Izzo Secretary, Board of Public Utilities Two Gateway Center Newark, New Jersey 07102

TF 14030263

CASE MANAGEMENT Re: I/M/O Verified Petition of XO Communications Services, LLC For Authority to Provide Its Security in Connection with Financing Docket No.

Dear Secretary Izzo:

Enclosed for filing on behalf of XO Communications Services, LLC, please find an original and eleven copies of a verified petition for approval to provide its security in connection with financing.

Please return one copy of the filed petition with the assigned docket number in the enclosed self-addressed, stamped envelope.

Very truly yours,

NORRIS, McLAUGHLIN & MARCUS, P.A.

James H. Laskey

JHL/rgn Enclosures

cc: Mark Beyer Anthony Centrella Stephanie A. Brand, Esq. Rex Knowles Thomas Cohen, Esq. Winafred R. Brantl, Esq.



| REC'D 1 55 TATE OF BOARD OF                                | OF NEW JERSEY<br>PUBLIC UTILITIES |   |
|--|-----------------------------------|---|
| I/M/O Verified Rest idn of XO Communications Services, LLC |                                   |   |
| I/M/O Verified Restrict of                                 | )                                 |   |
| XO Communications Services, LLC                            | )                                 |   |
|  | ) Docket N                        | 0 |
| For Authority to Provide Its Security                      | )                                 |   |
| in Connection with Financing                               | )                                 |   |

### **VERIFIED PETITION**

XO Communications Services, LLC ("XOCS" or "Petitioner"), by its counsel, hereby respectfully requests approval from the New Jersey Board of Public Utilities ("Board") to provide its guarantee, pledge its equity interests and assets, or to otherwise provide security in connection with financings being arranged for its parent company, XO Communications, LLC ("XO" and, together with XOCS, the "Companies"), as described below. The Companies request this authority pursuant to N.J.S.A. 48:3-7 and 48:3-9 and to the extent it may be necessary.

In support of this Petition, XOCS provides the following information:

#### I. THE PETITIONER

XO and XOCS are Delaware limited liability companies located at 13685 Sunrise Valley Drive, Herndon, Virginia 20171, (703) 547-2000. XO is a leading national provider of local and long distance telecommunications services, interexchange access services, advanced communications, managed network and IT infrastructure services to business, large enterprise and wholesale customers. XO delivers its services over its own network of metropolitan fiber

Although the Companies are seeking any necessary approval for their participation in this financing transaction, the Companies are doing so without prejudice to their right to assert that this transaction is beyond the jurisdiction of the state commissions. See, e.g., State ex rel. Utils. Comm'n v. S. Bell Tel. & Tel., 207 S.E.2d 772, aff'd 217 S.E.2d 543 (N.C. 1975).

rings and long haul fiber optic facilities and through the use of facilities and services leased or purchased from third party carriers, including incumbent local exchange carriers. XO is wholly owned by XO Holdings ("XO Holdings"), a Delaware general partnership and a holding company. Through its subsidiaries, primarily XOCS, XO is authorized to provide intrastate interexchange services in 49 states and to provide competitive local exchange services in 48 states and the District of Columbia. In New Jersey, XOCS is authorized to provide intrastate telecommunications services.<sup>2</sup> XOCS is also authorized to provide interstate and international telecommunications services.

### II. DESIGNATED CONTACTS

The designated contact for questions concerning this Petition is:

James Laskey Norris, McLaughlin & Marcus, P.A. 721 Route 202-206, Suite 200 Bridgewater, NJ 08807 Telephone: (908) 722-0700

Facsimile: (908) 722-0755 ilaskey@nmmlaw.com

Copies of any correspondence should also be sent to the following designated representatives of XOCS:

Rex Knowles
Executive Director, Regulatory
XO Communications Services
8851 Sandy Parkway
Sandy, UT 84070
The Lange (801) 082 1504

Telephone: (801) 983-1504 Facsimile: (801) 951-2133

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Winafred R. Brantl
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wbrantl@kelleydrye.com

<sup>&</sup>lt;sup>2</sup> See Docket No. TM04070686, September 14, 2004.

#### III. DESCRIPTION OF THE TRANSACTION

The Companies propose that XOCS provide its guarantee, pledge its equity interests and assets, or to otherwise provide security in connection with financing that will be undertaken by its parent, XO, as further described below. XO is arranging to obtain this financing through one or more arrangements with banks, other financial institutions and/or other types of investors. The currently planned financing, to be obtained through a syndicate of lenders, includes an initial \$500 million senior secured term loan facility, with the ability to add an incremental facility or facilities in an aggregate amount equal to the sum of \$250 million plus a projected amount of \$600 million based on XO's ratio of first lien indebtedness to EBITDA<sup>3</sup>.

Funding Providers: As currently planned, UBS AG as administrative agent and collateral

agent for a syndicate of banks, financial institutions, and other institutional lenders. The participants in the syndicate may change over the life of the

Financing.

Amount: XO's planned financing will consist of an initial \$500 million term loan

facility, with the ability to add an incremental facility or facilities in an aggregate amount equal to the sum of \$250 million plus a projected amount of \$600 million based on XO's ratio of first lien indebtedness to EBITDA. These incremental amounts may be in the form of term loan

facilities and/or revolving credit facilities.

Maturity: The planned financing is expected to mature in 2021.

Interest: Interest for the planned financing will be tied to market rates for similar

financings. At XO's option, interest will be determined either as (a) a base rate (highest of (i) the Federal Funds Rate plus 0.50%, (ii) the current prime commercial lending rate of UBS AG / Stamford Branch; or (iii) LIBOR plus 1.00 % and not less than 2.00 % per annum) plus applicable interest margin; or (b) a rate equal to the London Interbank Offered Rate

(LIBOR) plus applicable interest margin.

EBITDA is an accounting acronym for Earnings Before Interest, Taxes, Depreciation and Amortization.

Security: The loans to XO are expected to be secured by perfected first priority

pledges of the equity interests in certain of XO's direct and indirect subsidiaries, including XOCS, and perfected first priority security interests and mortgages on the tangible and intangible assets of XO and the

guarantors, including XOCS.

Use of Proceeds: Proceeds will be available for investment in telecommunications assets,

capital expenditures, general corporate purposes and working capital.

To the extent specific Board approval is required for XOCS to participate in the planned financing in the manner described, such authority is hereby requested.

## IV. PUBLIC INTEREST ANALYSIS

Approving this Petition will serve the public interest by enhancing the ability of XOCS to grow and compete in the highly competitive markets for telecommunications services in New Jersey and nationwide. The XO financing transaction described herein is not expected to have any direct effect upon the rates of XOCS, nor to have any adverse effect whatsoever upon the services provided by the Companies. Moreover, consummation of the transaction will not result in any change in control of XOCS. Instead, the financing arrangement will provide the XO companies, including XOCS, with the financial resources needed to further grow and expand their business and to compete in today's highly competitive telecommunications environment. Indeed the primary purpose of the borrowing is for investment in the XO network. Approval of the XOCS commitments discussed herein will directly serve these purposes.

The Petitioner competes in New Jersey and other markets with numerous other interexchange carriers and enhanced service providers as well as the incumbent local exchange carrier(s) and other competitive local exchange carriers. Because XOCS is a non-dominant carrier, it is not subject to rate of return regulation and its capital structure should not be a matter of concern to the Board. In addition, because of the highly competitive environment in which it operates, the rates charged customers are subject to market discipline and the services offered

generally are available from numerous other carriers. As a result, the source of funds and capital structure of XOCS have little effect on customers in New Jersey or elsewhere. In the unlikely event that XOCS' capital structure becomes too costly, leading to an increase in its rates, customers may simply migrate to other carriers with more competitive rates. Thus, any adverse consequences that might arise from financing decisions such as described above would impact XOCS equity interest holders rather than its customers, while any favorable consequences will benefit both consumers and equity interest holders through improved service offerings and competitive standing.

Moreover, as the Board has recognized and asserted on many occasions, the public interest in New Jersey is best served by assuring the presence of numerous telecommunications competitors. Towards that goal, it is important to provide such competitors with the flexibility to arrange financing in the manner they deem most appropriate to carry on their businesses provided there is no adverse impact on the public. To deny such flexibility would discourage new competitors from entering the state and would encourage existing competitors in New Jersey to seek a more favorable regulatory environment elsewhere, neither of which developments would enhance the public interest. In contrast, approving the access of competitive carriers to adequate and flexible financing arrangements such as discussed in this Petition will measurably benefit New Jersey consumers.

WHEREFORE, XOCS respectfully requests that the Board approve, to the extent necessary, its participation in the financing transaction described herein and further relief as the Board may deem appropriate.

Respectfully submitted,

**XO Communications Services, LLC** 

By:

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Dated: March 18, 2014

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Its Attorneys

# **VERIFICATION**

I, Navid C. Haghighi, state that I am Executive Vice President. General Counsel & Secretary of XO Communications, LLC; that I am authorized to represent XO Communications, LLC and its subsidiaries, and to make this verification on their behalf; that the statements in the foregoing document relating to XO Communications, LLC and its subsidiaries, except as otherwise specifically attributed, are true and correct to the best of my knowledge and belief.

I declare under penalty of perjury that the foregoing is true and correct.

Navid C. Haghighi

XO Communications, LLC

Subscribed and sworn to before me this 14<sup>th</sup> day of March 2014.

Notary Public Irraino

My Commission expires:  $\sqrt{21/2010}$ 

