

October 1, 2021

**Gregory Eisenstark** 

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#### **VIA ELECTRONIC MAIL**

Ms. Aida Camacho-Welch Secretary NJ Board of Public Utilities 44 South Clinton Street, 9th Floor P.O. Box 350 Trenton, New Jersey 08625

Re: In the Matter of the New Jersey Board of Public Utilities' Response to

The COVID-19 Pandemic BPU Docket No. AO20060471

Dear Secretary Camacho-Welch:

Pursuant to the Board of Public Utilities' Order dated September 14, 2021 Order in the above-referenced matter, enclosed for filing is a plan of Jersey Central Power & Light Company.

This letter is being filed in electronic format only, consistent with the Board's Order dated March 19, 2020 (Docket No. EO20030254) directing that all submissions to the Board, of any kind, be submitted electronically. No paper copies will follow and we would appreciate if the Board Secretary's office would please acknowledge receipt of this filing. Your anticipated courtesies and cooperation are very much appreciated.

Respectfully submitted,

COZEN O'CONNOR

By: Gregory Eisenstark

**Enclosures** 

c: Service List (via electronic mail)

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# IN THE MATTER OF THE NEW JERSEY BOARD OF PUBLIC UTILITIES' RESPONSE TO THE COVID-19 PANDEMIC BPU DOCKET NO. AO20060471

Jersey Central Power & Light Company Plan in Compliance with the BPU's September 14, 2021 Order

In its September 14, 2021 Order, the Board of Public Utilities ("Board" or "BPU") ordered that the regulatory asset period for deferral of COVID-19 related incremental costs be extended through December 31, 2022. In that same Order, the Board wrote:

The Board has further considered Rate Counsel's recommendation for a formal filing of a plan by the respective Companies and Water Companies setting out how the extension will be used and to require additional data and periodic filings. The Board FINDS that Rate Counsel's recommendations are reasonable to ensure transparency, and a formal plan will serve as a guide for the parties to timely complete the steps necessary to meet the extended Regulatory Asset Period deadline. Now, THEREFORE, the Board HEREBY ORDERS the utility companies regulated by the Board to file a formal plan within 10 days from the effective date of this Order outlining how the additional time afforded by this Order will be used in meeting the Regulatory Asset Period deadline.

September 14 Order, at p. 6.

The specific Division of Rate Counsel ("Rate Counsel") recommendation that the Board referred to stated:

Rate Counsel recommends that the Board impose reasonable conditions on any extension, particularly requiring each utility in this proceeding to file a plan setting forth how it will use the additional time to obtain appropriate federal funds and work with customers to reduce arrearages and avoid disconnections, as well as, requiring the utilities to keep transparent record of actions taken and costs incurred.

Rate Counsel Comments dated Aug. 4, 2021, at unnumbered pp. 7-8.

Accordingly, Jersey Central Power & Light Company ("JCP&L" or "Company") is filing this plan in compliance with the above-cited provision of the September 14 Order.

#### A. JCP&L's Use of the Additional Regulatory Asset Deferral Time

JCP&L appreciates the Board's extension of the regulatory asset deferral period through the end of 2022. During this time period, the Company plans to take several steps to address its incremental COVID-19 related costs and work with its customers to address arrearages and disconnection of service.

- As JCP&L has previously informed the Board, due to the recent increase in infection rates, the return-to-work timeframe for FirstEnergy/JCP&L employees has been delayed. Until recently, it was expected that the majority of JCP&L/FirstEnergy employees would return to work in the office as of September 20, 2021. However, that date has been delayed to February 28, 2022. As a result of this delay, many of the incremental COVID-related expenses that JCP&L has deferred pursuant to the COVID Regulatory Asset Order will continue to accrue at least through early 2022 and perhaps longer, until the Company can return to normal operations.
- Many of these expenses are associated with measures designed to promote social distancing, so as to minimize the potential for spread of the virus amongst employees, particularly those bargaining unit employees working in field operations. The Company has worked closely with bargaining unit leadership to put these protocols in place for the benefit and protection of its employees. While these measures come with some incremental costs, the Company will not cut corners when the health and safety of its employees is at stake.

# B. <u>How JCP&L Will Work With Customers To Reduce Arrearages and Avoid Disconnections</u>

- In regard to COVID-related arrearages, JCP&L has taken a number of steps during the extended disconnection moratorium and "grace period." These include:
  - Offering enhanced and extended deferred payment arrangements, with no required money down;
- Providing additional information through various channels to advise customers of other available sources of assistance for utility bills, including federal programs, State programs, and non-governmental organizations. These channels include:
  - FirstEnergy Contact Centers
  - Field Collections Personnel
  - Mass media, bill messaging, reminder calls, and social media.

Once the COVID-related disconnection moratorium ends, JCP&L will transition back to its normal collections processes. The transition back to a normal state of collections activity should work to reduce the level of arrearages over time – likely over the next two to three years.

#### C. How JCP&L Will Use the Additional Time to Obtain Appropriate Federal Funds

The Company will continue to work closely with the Board and the Department of Community Affairs ("DCA") to facilitate DCA outreach to customers in arrears, to make those customers aware of additional available federal funding through programs such as LIHEAP and the American Rescue Plan. With respect to the latter, the DCA will soon be sending out letters to customers encouraging them to sign up for available funding, which letters were developed in conjunction

with the utilities and other Parties, and with customer contact information provided by the utilities. JCP&L will also continue to work to make customers aware of the increased eligibility thresholds approved by the Board for the Universal Service Fund ("USF") and FreshStart program, in conjunction with the forthcoming energy assistance days. JCP&L will remain active in the "arrearage workgroups" convened by the Board and through other such means to stay abreast of funding availability and collective action necessary to encourage customers to apply for such funds and continued program development.

#### Record-keeping

- In regard to record-keeping, JCP&L has continued to maintain the level of detail as required by the Board's Orders in regard to incremental COVID-19 related costs, and has filed such information with its quarterly reports. In accord with the September 14 Order, the Company will expand its quarterly reports on a going-forward basis to include the following additional data:
  - the number of Deferred Payment Arrangements created each month;
  - the number of Fresh Start recipients;
  - funds received through existing State and federal programs;
  - the number of new hires related to addressing COVID-19 arrearages;
  - the number of field collection visits; and,
  - the number of disconnections and reconnections by zip code or city.

#### Efforts to Promote Customer Engagement

Proactively, JCP&L has implemented new, and modified existing, outreach programs in order to provide information to customers. These outreach programs include:

- Outbound dialing messages to customers with delinquent bills that normally receive reminder or termination notice calls were modified so that such customers receive reminder calls that include energy assistance program information specifically focused on COVID-19 relief.
- Creation of internal small business team, specialized in educating commercial customers regarding relevant provisions within the CARES Act and their options for payment arrangements.

- A customer outreach campaign through field collections activities starting in August 2020 to present new printed materials to customers with delinquent accounts, encouraging them to contact the Company for payment options and to provide energy assistance program information.
- A bill assistance campaign providing bill inserts and bill messaging related to assistance options for residential customers and the CARES Act for commercial customers.
- Email and social media campaigns that focused on assistance options, promoted human service programs and provided energy assistance information to residential customers, including a new email campaign to highlight LIHEAP and USF programs.
- A new website dedicated to information and resources related to the Company's response to COVID-19 and multiple news releases which focused on the suspension of service termination and customer payment and assistance options.<sup>1</sup>
- Advertising campaigns that included radio, television and billboard ads were run to encourage customers to enroll in no money down DPAs and seek assistance.
- Live-Agent outbound calls to residential customers with past due balances more
  than 60 days past due who did not have a recent payment, were not on a payment
  arrangement, and were not participating in a customer assistance program.
  Customers were contacted to discuss payment, payment arrangements, and
  customer assistance information.
- Email communications to certain residential customers who did not have a recent payment, did not recently enter into a payment arrangement, and were not participating in a customer assistance program. The emails encouraged customers to address their arrears by making a payment or entering into an installment plan. The emails also encouraged customers to learn more about their potential eligibility for a customer assistance program.
- Talking points for customer-facing employees on the Company's COVID-19 response and assistance options for residential and commercial customers.

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<sup>&</sup>lt;sup>1</sup> The website can be accessed at: https://www.firstenergycorp.com/help/safety/coronavirus.html

- Residential customer Bill of Rights, as revised by the Board, emailed or sent via regular mail to customers (underway as of this filing).
- Bill messaging encouraging customers to call or visit a link to our website, which link includes information about assistance programs and also the revised residential customer Bill of Rights.