

July 29, 2021

<u>Via Email</u>

Hon. Aida Camacho-Welch Board of Public Utilities 44 South Clinton Ave, 9th Floor P.O. Box 350 Trenton, NJ 08625-0350

RE: I/M/O The New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic - Establishment of a Regulatory Asset for Incremental COVID-19 Related Expenses BPU Docket No. AO20060471

Dear Secretary Camacho-Welch:

Pursuant to the Board's Order dated July 2, 2020, and effective July 12, 2020 in the above-referenced matter, authorizing each of New Jersey's regulated utilities to create a COVD-19-related regulatory asset, New Jersey-American Water Company, Inc. hereby submits its Quarterly Report, together with a verification of John S. Tomac.

Respectfully submitted,

Christopher M. Arfaa

Director, Corporate Counsel

CMA:dlc

cc: Service list (via email)

VERIFICATION

STATE OF NEW JERSEY : SS

COUNTY OF MONMOUTH:

John S. Tomac, of full age, being duly sworn, according to law, deposes and says:

- 1. I am the Senior Director, Rates and Regulatory for New Jersey-American Water Company, Inc. and authorized to make this Verification on behalf of that Company.
- 2. I have reviewed the within Quarterly Report, and the information contained therein is true according to the best of my knowledge, information and belief.

Sworn to and subscribed this 29th day of July, 2021

Donna L. Carney Notary Public

Donna Carney
Notary Public
State of New Jersey
My Commission Expires May 24, 2023

John S. Tomac

New Jersey-American Water Company, Inc. Quarterly Report of COVID-19 Regulatory Asset July 29, 2021

I. Background

Starting with New Jersey's first confirmed case on March 4, 2020, New Jersey has taken aggressive public health actions to combat the spread of COVID-19 and to protect the health, safety, and welfare of its residents. On March 9, 2020, Governor Murphy declared a state of emergency and public health emergency in the state. Beginning on March 16, 2020, the Governor announced aggressive social distancing measures to mitigate the further spread of COVID-19 in New Jersey. Schools were closed as well as many businesses. On March 21, 2020, Governor Murphy directed all residents to stay at home until further notice and further mandated the closure of all non-essential retail businesses. New Jersey-American Water Company, Inc. (NJAWC) and Environmental Disposal Corporation (EDC), a wholly-owned subsidiary of NJAWC, (collectively together the "Company"), have adapted their operations and practices to ensure the safety of their employees and customers.

Since the COVID-19 public health emergency was declared, the Company has implemented the following temporary measures to provide additional protection to our customers:

• March 12, 2020: Stopped service disconnections for non-payment

• March 12, 2020: Stopped sending notices of disconnection

• March 13, 2020: Began reconnecting all customers who had previously been

disconnected for non-payment

• March 13, 2020: Began waiving reconnection fees

• March 16, 2020: Stopped applying late fees and interest penalties to past-due accounts

March 18, 2020: Began sending courtesy letters, and making courtesy phone calls, to

customers with past-due balances to inform them of the amount of their past due balances, but making no mention of disconnection or late

fees and interest penalties

NJAWC also temporarily waived certain eligibility requirements for its low-income payment and H20 programs to help those customers that have been economically impacted by COVID-19.

On July 2, 2020, the New Jersey Board of Public Utilities ("BPU") issued the Order Authorizing Establishment of a Regulatory Asset for Incremental COVID-19 Related Expenses ("Order") in Docket No. AO20060471. The Order authorized each regulated utility to create a COVID-19 related regulatory asset by deferring on its books and records the prudently incurred incremental costs related to COVID-19 beginning on March 9, 2020 and through September 30, 2021, or 60 days after Governor Murphy ends the public health emergency is no longer in effect, or in the absence of such an order, declaration, proclamation or similar announcement, 60 days from the time the public health emergency automatically terminates pursuant to N.J.S.A. 26:13-3(b), whichever is later. Additionally, the Order required that all deferred incremental COVID-19 related costs be offset by any federal or state assistance that the utility may receive as a direct result of the COVID-19 public health emergency. The Board also ordered all affected utilities to maintain detailed records of all deferred costs and savings during the public health emergency. The Board required each utility to file quarterly reports of the COVID-19 related costs incurred

and offsets verified by an authorized representative with the first report due by August 1, 2020, for the period ending June 30, 2020.

Under the Order, all affected utilities must file a petition with the Board by December 31, 2021, or within 60 days of the close of the regulatory asset period, whichever is later. Any potential rate recovery must be addressed in this proceeding, or in the alternative, a utility's future base rate case.

On June 4, 2021, the Governor signed legislation ending the New Jersey public health emergency but maintaining the state of emergency previously declared by the Governor.

On June 14, 2021, the Governor announced that the moratorium on utility shut-offs would end on July 1, 2021. However, the Governor's Executive Order, No. 246, establishes a six-month grace period, through December 31, 2021, during which no water or wastewater utility may discontinue service to New Jersey residents, which includes all residential accounts and any accounts primarily serving residential customers, due to nonpayment. The Company continues to comply with this directive.

On July 21, 2021, the Company filed a letter motion that requests that the Board: 1) extend the regulatory asset period authorized under the Order to allow the Company to properly include all of its COVID-19 financial impacts, including those due to the shutoff moratorium disconnection grace period; and 2) adjust the deadline for submitting a recovery petition associated with such deferred regulatory asset to a date no later than 60 days after the close of the extended regulatory asset period.

II. Costs Incurred and Savings Realized

The Company has incurred and recorded as a regulatory asset an amount totaling \$9,173,225 as of June 30, 2021 associated with the COVID-19 public health emergency. The amount includes the following:

a) Reconnection and Late Fees

The lost revenue associated with reconnection fees during the moratorium period was calculated by multiplying the number of reconnects that were performed during the period by the \$28 reconnection fee. Since NJAWC began waiving the reconnection fee, it reconnected 64 customers. NJAWC has foregone the collection of \$1,792 in reconnection fees.

The lost revenue associated with the foregone late charges that were not billed was calculated based on the Company's late fee policy as it would have been applied to past due invoices during the moratorium period. During the moratorium period of March 2020 through June 2021, NJAWC and EDC have foregone the collection of \$787,271 and \$2,406, respectively in late fees for a total of \$789,677.

b) Uncollectible Expense

The incremental uncollectible expense was calculated by first taking the actual uncollectible expense for the public health emergency period, March 2020 to June 2021, and comparing it to the last authorized uncollectible expense for the same time period, resulting in the deferral of \$6,600,703 and \$51,220 for NJAWC and EDC, respectively, for the total of \$6,651,923.

c) Additional Debt Carrying Costs

In March 2020, American Water Capital Corporation ("AWCC") secured a \$750 million term loan facility and borrowed \$500 million under the loan to ensure adequate liquidity to American Water operating subsidiaries. The associated interest related to the portion of the term loan provided to the Company and deferred as a regulatory asset in total is \$1,343,274 through June 2021. NJAWC reflects \$1,332,930 and EDC reflects \$10,343 of the total balance at June 2021. The term loan was paid-off in March 2021.

d) Other Additional Costs

The Company has created a specific tracking number in order to capture certain Company and Service Company increased costs related to COVID-19, such as facility preparedness, PPE, sanitizers, signage, rental equipment, etc. The costs associated with these other additional costs for NJAWC and EDC are \$1,508,375 and \$2,544, respectively, for a total of \$1,510,919.

e) Costs Savings

The Company has identified cost savings related to travel and conferences for both Company direct charges and for Service Company charges related to travel and conferences that would have been allocated to the Company. For the period March 2020 through June of 2021, the Company has calculated savings of \$1,124,359. Of these savings, 99.38% pertain to NJAWC with the remaining 0.62% to EDC. This calculation was based on a comparison of actual costs for travel and conference related expenses of \$537,870 for the period during the state of emergency (March through June 2021), compared to travel and conference expenses of \$1,662,229 for the same period in 2019.

III. Lost Demand Revenue

Beginning April 2020, the Company began experiencing a decrease in non-residential water usage as mitigation measures were put in place, including the closure of businesses and schools, to stop the spread of COVID-19. At the same time, the Company experienced an increase in residential water usage as a result of the stay-at-home and work-from-home mandates. The increase in residential usage partially offset the decrease in non-residential usage in April 2020 and May 2020. Beginning in late June 2020 and early July 2020, as stay-at-home mandates were being relaxed, the Company experienced an increase in non-residential water usage. While non-residential usage continues to be below levels experienced prior to the COVID-19 pandemic, the increase in residential usage from work-from-home activities has mitigated to a large degree the non-residential decrease. The Company will continue to monitor customer usage as customers return to normal activities with the public health emergency being lifted.

IV. <u>Unanticipated Impacts</u>

The Company will continue to track and identify the financial impacts of the COVID-19 public health emergency that the Company must incur to continue to provide safe, reliable and adequate water and wastewater service to its customers during this time. The Company believes that the full scope of

incremental COVID-19 costs cannot be known with complete certainty at this time and will continue to update its deferral as more data and information becomes available.

IN THE MATTER OF THE NEW JERSEY BOARD OF PUBLIC UTILITIES' RESPONSE TO THE COVID-19 PANDEMIC

DOCKET NO. AO20060471

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IN THE MATTER OF THE NEW JERSEY BOARD OF PUBLIC UTILITIES' RESPONSE TO **THE COVID-19 PANDEMIC**

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