

An Exelon Company

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September 25, 2020

VIA ELECTRONIC MAIL

aida.camacho@bpu.nj.gov board.secretary@bpu.nj.gov

Aida Camacho-Welch Secretary of the Board Board of Public Utilities 44 South Clinton Avenue, 9th Floor P.O. Box 350 Trenton, New Jersey 08625-0350

RE:	In the Matter of the Petition of Atlantic City Electric Company for Approval of an
	Energy Efficiency Program, Cost Recovery Mechanism, and Other Related
	Relief for Plan Years One Through Three
	BPU Docket No

In the Matter of the Implementation of <u>P.L.</u> 2018, <u>c.</u> 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs BPU Docket No. QO10010040

Dear Secretary Camacho-Welch:

On June 10, 2020, the New Jersey Board of Public Utilities (the "Board" or "BPU") issued an Order directing New Jersey electric distribution companies to file petitions to implement three-year energy efficiency ("EE") and peak demand response ("PDR") programs. In compliance with that directive and other relevant statutes, attached is the Certified Petition of Atlantic City Electric Company ("ACE" of the "Company") seeking Board approval of the Company's plan to implement EE and PDR initiatives in its service territory, referred to as the "EE Program."

As proposed by ACE, the EE Program is a significant expansion of the Company's existing EE programs and initiatives and includes an incremental expenditure of nearly \$99 million over the course of the three-years beginning July 1, 2021 through June 30, 2024. The EE Program is structured as a multi-prong approach to meeting the energy use reduction goals required by the Clean Energy Act of 2018, with meaningful opportunities for all customer segments to deploy robust energy efficiency measures, while also bolstering the State's economy through investment and workforce development. As explained in detail in this Petition and supporting Direct

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¹ See I/M/O the Implementation of <u>P.L.</u> 2018, <u>c.</u> 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO19060748, QO17091004, Order Directing the Utilities to Establish Energy Efficiency and Peak Demand Reduction Programs (dated June 10, 2020) [hereinafter, the "EE Order"], at 38.

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Testimony and Exhibits, the EE Program is a portfolio of initiatives designed to engage ACE's residential, commercial, industrial, multi-family, and low-to-moderate income customers, and to offer a variety of EE measures – ranging from individual products and services to whole building/house solutions – with the goal of enabling customers to realize reductions in energy use in a manner tailored to meet their individual needs and circumstances.

As explained in the Company's Petition, implementation of the proposed EE Program is clearly in the public interest. ACE has demonstrated that substantial economic and environmental benefits will accrue from the Company's proposed incremental EE Program, including: 2.293 million megawatt-hours ("MWhs") of saved customer electricity use over the lifetime of the measures deployed; \$552 million of savings on customers' electric and gas bills; the creation of 6,062 direct and indirect job-years related to the implementation of the EE measures; and the contribution of \$504 million to New Jersey's Gross Domestic Product GDP. These are real and tangible benefits to customers and the State of New Jersey that are well in excess of the nearly \$99 million ACE proposes to spend on its EE Program. Moreover, the Company has also shown that the proposed EE Program is cost-effective, providing approximately \$276 million in net benefits.

The Company's Petition is supported by the Direct Testimony and associated exhibits of several witnesses. Please note that certain schedules and Minimum Filing Requirements contain information the Company considers to be confidential. Therefore, ACE has redacted those materials and hereby files the public version of those items. Confidential versions of the redacted materials will be provided upon execution of an acceptable Agreement of Non-Disclosure.

Consistent with the Order issued by the Board in connection with *In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations*, BPU Docket No. EO20030254, Order dated March 19, 2020, this Petition and related documents are being electronically filed with the Secretary of the Board and the New Jersey Division of Rate Counsel. No paper copies will follow.

Thank you for your cooperation and courtesies. Feel free to contact the undersigned with any questions.

Respectfully submitted,

Philip J. Passanante An Attorney at Law of the

State of New Jersey

Enclosure

cc: Service List

IN THE MATTER OF THE PETITION OF ATLANTIC CITY ELECTRIC COMPANY FOR APPROVAL OF AN ENERGY EFFICIENCY PROGRAM, COST RECOVERY MECHANISM, AND OTHER RELATED RELIEF FOR PLAN YEARS ONE THROUGH THREE

IN THE MATTER OF THE IMPLEMENTATION OF <u>P.L.</u> 2018, <u>c.</u> 17 REGARDING THE ESTABLISHMENT OF ENERGY EFFICIENCY AND PEAK DEMAND REDUCTION PROGRAMS

STATE OF NEW JERSEY

BOARD OF PUBLIC UTILITIES

BPU DOCKET NO. _____

CERTIFIED PETITION¹

BPU DOCKET NO. QO19010040

ATLANTIC CITY ELECTRIC COMPANY ("ACE" or the "Company"), a corporation organized and existing under the laws of the State of New Jersey, which is subject to the jurisdiction of the New Jersey Board of Public Utilities (the "Board" or "BPU"), and which maintains a regional office at 5100 Harding Highway, Mays Landing, New Jersey 08330, respectfully petitions the Board pursuant to *N.J.S.A.* 48:2-21, *N.J.S.A.* 48:2-21.1, *N.J.S.A.* 48:3-87.8 *et al.*, *N.J.S.A.* 48:3-98.1, and any other order, statute or regulation the Board deems applicable, as follows:

I. INTRODUCTION AND OVERVIEW OF REQUEST

1. ACE is a public utility engaged in the transmission and distribution of electric energy for light, heat, and power to residential, commercial, and industrial customers. The Company's service territory comprises eight counties located in southern New Jersey and includes over 560,000 customers. ACE is a wholly owned subsidiary of Pepco Holdings LLC ("PHI"), a

¹ In light of exigencies created by the COVID-19 pandemic and the Executive Orders issued pursuant thereto, this Petition is being submitted under Certification in lieu of an Affidavit of Verification.

limited liability company organized and existing under the laws of the State of Delaware. PHI is, in turn, a subsidiary of Exelon Corporation ("Exelon").²

- 2. The Board has jurisdiction over ACE for the purposes of setting ACE's retail distribution rates, and to assure the provision of safe, adequate, and proper electric distribution service.³
- 3. With this filing, ACE seeks approval of its Energy Efficiency Program Plan (the "EE Program") and related cost recovery mechanism. The Company's EE Program includes nearly \$99 million in incremental spending on an array of robust energy efficiency ("EE") measures. As will be discussed throughout this filing, the EE Program has been prepared with significant input from a comprehensive public stakeholder process, and is in compliance with the Board's recent Order⁴ implementing provisions of the Clean Energy Act of 2018 (the "CEA"),⁵ as well as *N.J.S.A.* 48:3-98.1 (the "RGGI Act").⁶
- 4. Currently, the Company funds two EE programs through a \$15 million contribution from Exelon: the OPower Home Energy Report ("Home Energy Report") and the Quick Home Energy Check-Up. The Home Energy Report is an initiative that provides residential customers with information about their energy consumption for the purpose of changing customer behavior

² See I/M/O the Merger of Exelon Corporation and Pepco Holdings, Inc., BPU Docket No. EM14060581, Order Approving Stipulation of Settlement (dated March 6, 2015). The merger of Exelon and PHI closed on March 23, 2016.

³ See, e.g., N.J.S.A. 48:2-13; N.J.S.A. 48:2-21.

⁴ See I/M/O the Implementation of <u>P.L.</u> 2018, <u>c.</u> 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO19060748, QO17091004, Order Directing the Utilities to Establish Energy Efficiency and Peak Demand Reduction Programs (dated June 10, 2020) [hereinafter, the "EE Order"].

⁵ <u>P.L.</u> 2018, <u>c.</u> 17, (codified at *N.J.S.A.* 48:3-87.8 <u>et al.</u>).

⁶ The RGGI Act was promulgated as P.L. 2007, c. 340, and codified at N.J.S.A. 48:3-98.1 et seq.

to reduce energy use. The Quick Home Energy Check-Up is a program to provide residential customers with free home energy audits that include a report identifying energy-saving opportunities, as well as the installation of energy-saving devices. These programs have been operating for several years and have been funded by \$15 million provided by Exelon as a direct benefit of the merger of Exelon and PHI. As a merger benefit, the \$15 million has not been recovered in rates, and will not be recovered in rates in the future. To be clear, the EE Program proposed in this filing is in addition to the existing merger-funded EE programs. The Company estimates that merger-related funding will remain to be spent during approximately PY1. The Company's intention is to continue with the two EE initiatives discussed above, as previously approved by the Board, until the merger-related funding is exhausted. At that time, the Company will continue to fund these activities but will do so through the incremental EE Program. ACE notes, however, that these two programs are not sufficient to meet the ambitious energy-savings targets set by the Board in the CEA and the EE Order, and that the Company must implement a more comprehensive suite of programs to achieve those goals.

5. In order to meet the energy-savings targets determined in the EE Order, ACE has developed and proposed the EE Program which provides for a significant expansion of the Company's existing EE programs and initiatives, and includes an incremental expenditure of nearly \$99 million over the course of Plan Years ("PY") one to three (i.e., the period July 1, 2021 through June 30, 2024). As proposed, the EE Program includes a wide array of new EE programs,

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⁷ See I/M/O the Merger of Exelon Corporation and Pepco Holdings, Inc., BPU Docket No. EM14060581, Order Approving Joint Recommendation for Settlement of the Most Favored Nation Issue (dated October 31, 2016) [hereinafter, the "Reconciliation Order"]. The Reconciliation Order approved a settlement in which Exelon agreed to "spend \$15 million over five years (through March, 2021) to provide energy-efficiency programs in the ACE service territory. ACE will direct the energy-efficiency programs and will include programs targeting low-income customers and economically-challenged towns and cities." Reconciliation Order, at 4-5. As this expenditure has been previously approved by the Board, additional approvals for these expenditures are not required and are not being requested by the Company.

products, and services geared to engaging all sectors of the Company's customers in implementing energy-saving measures.

- 6. Upon the Board's approval of the requests made in this proceeding, it is the Company's intention to consolidate its existing merger-funded EE programs with the EE Program. The Company believes this approach will allow ACE to better administer and track the success of EE initiatives going forward. While the programs will be consolidated, the funding sources will be tracked separately. That is, merger dollars will be tracked separately from funds collected via the proposed cost recovery surcharge discussed below.
- 7. In addition to approval of the plan to implement the EE Program, the Company requests approval of a cost recovery mechanism. Specifically, ACE requests authority to create a regulatory asset to capture the incremental capital investment costs related to the EE Program, and to implement a Rider EE. Rider EE will be set annually based upon budgeted and actual expenditures through annual filings, subject to Board approval. The revenue requirement recovered through Rider EE is designed to recover the annual depreciation and amortization of capital investments, plus carrying costs, and annual operations and maintenance ("O&M") expenses, as well as a true-up for any prior period over/under recovery. ACE estimates the Rider EE bill impact for a typical residential customer on BGS service using 679 kilowatt-hours ("kWh") per month will be an increase of \$0.30 cents or 0.23%, from \$132.16 to \$132.46 for the first year of the EE Program. ACE also seeks the Board's approval of a modified Conservation Incentive Plan ("CIP") calculation methodology to recover a portion of the Company's revenues that will be lost as a result of the successful implementation of the EE Program and the related decrease in energy sales.⁸ As will be discussed below, approval of the CIP aligns the Company's interests

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⁸ The Board recently approved a CIP calculation methodology for another New Jersey electric public utility. See I/M/O the Petition of Public Service Electric and Gas Company for Approval of Its Clean Energy Future-Energy

with those of customers and the State. In this proceeding, ACE has provided an illustrative model of how it would calculate the CIP, and seeks the Board's approval of that proposed methodology. No CIP rate impacts have been identified at this time.

- 8. ACE will demonstrate that substantial economic and environmental benefits will accrue from the Company's proposed incremental EE Program. Indeed, Company Witness Baatz has estimated that ACE's incremental \$99 million investment in the EE Program will yield multiple benefits including: 2.293 million megawatt-hours ("MWhs") of saved customer electricity use over the lifetime of the measures deployed; \$552 million of savings on customers' electric and gas bills; the creation of 6,062 direct and indirect job-years related to the implementation of the EE measures; and the contribution of \$504 million to New Jersey's Gross Domestic Product ("GDP"). These are real and tangible benefits to customers and the State of New Jersey that are well in excess of the nearly \$99 million ACE proposes to spend on its EE Program.
- 9. ACE has structured its EE Program based on the Board's EE Order and the Company's ongoing participation in several working and stakeholder groups. The Company has attempted to size its EE Program request to position the Company to meet the required energy reduction targets for each PY, when combined with the merger-funded programs, while also being mindful of the near-term customer rate impacts associated with incremental EE Program investments. ACE has proposed a strong EE Program, and is confident that its EE Program will provide significant environmental and economic benefits.

Efficiency ("CEF-EE") Program on a Regulated Basis, BPU Docket Nos. GO18101112 and EO18101113, Order Adopting Stipulation (dated September 23, 2020), at 16-21.

- 10. As proposed by the Company, the EE Program is a multi-prong approach to meeting the energy use reduction goals required by the CEA, with meaningful opportunities for all customer segments to deploy robust energy efficiency measures, while also bolstering the State's economy through investment and workforce development. As explained in detail in this Petition and supporting Direct Testimony and Exhibits, the EE Program is a portfolio of initiatives designed to engage ACE's residential, commercial, industrial, multi-family, and low-to-moderate income ("LMI") customers, and to offer a variety of EE measures ranging from individual products and services to whole building/house solutions with the goal of enabling customers to realize reductions in energy use in a manner tailored to meet their individual needs and circumstances.
- 11. Consistent with the Board's EE program objectives, ACE's EE Program seeks to remove or limit common obstacles to deployment of EE measures, with an emphasis on trying to eliminate barriers experienced by LMI customers, customers residing in rental housing, and small businesses, through expanded education and outreach efforts and financial mechanisms such as rebates and 0% interest loans. These measures, along with other EE Program features described in this filing, support key objectives set out by the Board when devising New Jersey's transition to EE, including: providing access to EE programs for all market segments; decreasing energy burdens for all customers (with an emphasis on LMI customers and environmental justice communities); and providing LMI communities with access to the benefits of EE investments.⁹
- 12. Implementation of the EE Program is clearly in the public interest. Reducing energy use across all segments of the economy is a key component in New Jersey's transition to 100% clean energy by 2050 as set out in the 2019 Energy Master Plan ("EMP"), and supported by

⁹ See EE Order, at 3.

the CEA, the RGGI Act, and the Board's recent EE Order. ¹⁰ Indeed, the Board concluded that "New Jersey's next generation of EE will play a central role in rising to meet the challenge of the climate crisis while providing significant benefits to residents and businesses throughout the state and growing a clean energy workforce." ¹¹ Moreover, implementation of the EE Program will yield benefits that far exceed the cost(s) of the Program. As explained in detail by Company Witness Baatz, the EE Order requires ACE to evaluate the cost-effectiveness of its proposed portfolio of EE Program initiatives using a series of prescribed tests. Company Witness Baatz performed that analysis and quantified approximately \$276 million in net benefits, resulting in a cost benefit ratio of 3.78. Clearly, the Company's EE Program is a good investment for both customers and the State of New Jersey.

II. <u>BACKGROUND</u>

13. Since the passage of the RGGI Act well over a decade ago, New Jersey electric and gas public utilities have been permitted to provide, and invest in, energy efficiency and energy conservation programs in their individual service territories. ¹² Importantly, following Board approval, electric and gas public utilities have also been permitted to obtain recovery of EE program costs and investments through regulated rates, including inclusion in rate base with a return on equity or other incentives and rate mechanisms. ¹³ The passage of the CEA and the

¹⁰ See EE Order, at 2.

¹¹ See EE Order, at 4.

¹² See I/M/O Electric Public Utilities and Gas Public Utilities Offering Energy Efficiency and Conservation Programs, Investing in Class I Renewable Energy Resources, And Offering Class I Renewable Energy Programs In Their Respective Service Territories on a Regulated Basis Pursuant to N.J.S.A. 48:3-98.1, BPU Docket No. EO08030164, Order (dated May 8, 2008) [hereinafter, the "May 2008 RGGI Order"].

¹³ See id. See also, N.J.S.A. 48:3-98.1(b).

release of the EMP have only further emphasized the importance of EE issues to the State's energy future as New Jersey transitions to a clean energy economy.

14. On May 23, 2018, Governor Murphy signed the CEA into law. ¹⁴ As characterized by the Board:

The Act calls for a significant overhaul of New Jersey's energy systems while growing the economy, building sustainable infrastructure, creating well-paying local jobs, reducing carbon emissions, and improving public health to ensure a cleaner environment for current and future residents. The CEA plays a key role in achieving the State's goal of 100% clean energy by 2050 by establishing aggressive energy reduction requirements, among other clean energy strategies. This action by the Governor came at a critical time in our global fight against climate change and set New Jersey on a path to once again be a leader in charting a course towards a greener future. ¹⁵

15. On June 10, 2020, the Board issued its EE Order containing a detailed and comprehensive strategy for the implementation of the EE targets authorized by the CEA, and for the transition to EE program investment and implementation by both the State and public utilities.¹⁶ The Board determined that utilities should administer a suite of core programs that would be available throughout the State.¹⁷ The Board also concluded that utilities should be required to propose peak demand reduction ("PDR") programs.¹⁸ Further, the EE Order set out those programs and initiatives that will be State-led, and directed that the Comfort Partners program be co-managed by the State and the utilities.¹⁹ In addition, the EE Order set costs to

¹⁴ See EE Order, at 2 citing <u>P.L.</u> 2018, <u>c.</u> 17, (codified at N.J.S.A. 48:3-87.8 <u>et al.</u>).

¹⁵ See EE Order, at 2.

¹⁶ See EE Order, passim.

¹⁷ See EE Order, at 37.

¹⁸ See EE Order, at 38.

¹⁹ See EE Order, at 38-39.

achieve guidelines for utility core programs at the portfolio level, and required that utilities justify proposed costs that vary from the established costs to achieve guidelines by more than 10%.²⁰ The Board also adopted a comprehensive list of Minimum Filing Requirements ("MFRs"), and directed that utilities make EE program filings no later than September 25, 2020, for approval by the Board by May 1, 2021 and implementation beginning July 1, 2021.²¹ The instant filing has been made in compliance with that requirement by the Board, as well as pursuant to the RGGI Act and the May 2008 RGGI Order.

- 16. In addition to direction on EE program administration and implementation, the Board's EE Order set company-specific energy use reduction targets as required pursuant to the CEA.²² In the case of ACE, the Board ordered a PY2 energy use reduction target of 0.74%, increasing to 0.97% in PY3, 1.21% in PY4, and 1.44% in PY5.²³ The Board also set energy use reduction targets for State-administered programs, and calculated total overall targets for each utility.²⁴
- 17. On August 24, 2020, the Board issued an Order adopting the New Jersey Cost Test to be applied to all EE program filings, and noted it is "the primary benefit-cost test for the purposes of evaluating EE and PDR programs proposed and implemented pursuant to the Clean

²⁰ See EE Order, at 16, 37.

²¹ See EE Order, at 38.

²² N.J.S.A. 48:3-87.9(a) directs the Board to require each electric utility to achieve annual energy use reduction targets of at least 2% of the average annual electricity usage in the prior three years within five years of implementing its EE program.

²³ See EE Order, at 20-22, 39. The Board did not set targets for PY1.

²⁴ See id.

Energy Act.²⁵ As required, the Company has subjected its portfolio of EE initiatives to the New Jersey Cost Test and demonstrated that they are cost-effective pursuant to that key standard.

III. ACE'S EE PROGRAM PROPOSAL

A. <u>Procedural Matters</u>

As stated above, the Company's EE Program is being filed pursuant to the RGGI Act and the May 2008 RGGI Order, and in compliance with the EE Order. As required by the May 2008 RGGI Order, the Company has met with the Staff of the Board and with the Division of Rate Counsel ("Rate Counsel") at least 30 days in advance of this filing to discuss the EE Program, the proposed cost recovery mechanism, and the MFRs to be included with this filing. Upon the filing of this Petition, Staff will have 30 days to determine if this Petition is administratively complete, and to so advise ACE in writing. Once a Petition has been deemed administratively complete, the Board has allotted 180 days to review and approve the filing. Following these time periods will result in the Board issuing an order consistent with the review schedule in the EE Order.

B. <u>EE Program Groupings</u>

19. As described in the Direct Testimony of Company Witnesses Slaten and Ellis and the Direct Testimony of Company Witness Baatz, the EE Program is composed of a suite of program offerings designed to provide energy savings opportunities to all customers and energy end uses in ACE's service territory. The EE Program includes two groups of initiatives as required in the EE Order: Core and Utility-Led. The Core programs were informed by significant input from an extensive public stakeholder process. The Core programs were designed in coordination

²⁵ See I/M/O the Implementation of <u>P.L.</u> 2018, <u>c.</u> 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, and I/M/O the Clean Energy Act of 2018 – New Jersey Cost Test, BPU Docket Nos. QO19010040, and QO20060389, Order Adopting the First New Jersey Cost Test (dated August 24, 2020), at 8 [hereinafter, the "NJ Cost Test Order"].

with the Staff of the Board and the other New Jersey electric and gas utilities, and build on the successes of the Division of Clean Energy programs while including enhancements to grow energy savings and optimize program design. The ACE-led initiatives include programs that are specific to the Company's service territory, and will offer customers additional opportunities to save energy. ACE notes that many of these programs were developed in close coordination with other utilities to ensure consistency in programs and reduce marketplace confusion among customers and contractors. The combination of these two program groupings, along with existing programs, will put the Company on the path to achieving the EE Order energy reduction targets.

C. EE Program Design Goals and Description

- 20. When designing the EE Program and selecting individual programs to be included in each of the two program groups, ACE was guided by three primary goals. First, meeting the energy savings targets contained in the EE Order. Second, meeting the Board's important public policy goals of providing broad-based access to EE measures for all customers, with an emphasis on ensuring meaningful access by LMI customers and communities, promotion of emerging technologies, workforce and economic development, and achieving cost-effective energy and peak demand reductions. And third, meeting the needs of all customer segments and classes including residential, commercial, industrial, multi-family, and LMI customers. As Company Witness Baatz notes, by including a wide array of EE programs (reflecting various levels of incentives and cost-support mechanisms) ranging from single products or services to whole house/building solutions, ACE can provide multiple pathways for all customers to implement EE measures in a cost-effective and equitable manner.
- 21. A detailed description of the numerous subprograms proposed as part of the EE Program, including specific information about their design, costs, target market, delivery

approach, measures and other details, is included in the Direct Testimony of Company Witness Baatz as Exhibit BJB-2.

D. <u>EE Program Energy Savings Targets</u>

ACE has calculated the specific MWh savings targets for each PY consistent with the energy savings percentages set by the Board for the Company in the EE Order. While the Board did not set an energy savings target for PY1, the Company has included one below to reflect fully the savings targets the EE Program is designed to meet during the PY1 to PY3 period. Company Witness Baatz provides additional information about the savings targets and the calculation of savings targets in MWhs.

ACE Savings Targets

Program Year	Target (%)	Target (MWh)
PY1	0.38%	33,017
PY2	0.74%	62,552
PY3	0.97%	81,490

E. <u>EE Program Cost-Benefit Analysis and Benefits</u>

23. The MFRs mandated pursuant to the EE Order and the NJ Test Order necessitate that utilities complete a comprehensive cost-benefit analysis using six specific cost-benefit tests, including the New Jersey Cost Test. ACE has engaged Gabel Associates to assist in this matter. Company Witness Baatz (of Gabel Associates) prepared the required cost-benefit analysis. In that analysis, he demonstrated that the EE Program is cost-effective and will provide significant benefits to customers and the State of New Jersey. Specifically, Company Witness Baatz found that the EE Program portfolio was cost-effective under several tests, including the New Jersey Cost Test which the Board concluded was the "primary benefit-cost test for the purposes of

evaluating EE and PDR programs."²⁶ Indeed, Company Witness Baatz states that the three-year EE Program portfolio resulted in net benefits of \$276 million and a cost-benefit ratio of 3.78. Put another way, this result indicates that, for every dollar ACE spends on the EE Program, customers will receive \$3.78 in benefits.

24. The EE Program supports the State's important public policy objectives as reflected in the EMP, the CEA and the RGGI Act by: (1.) reducing energy consumption, thereby lowering the utility bills of participating customers; (2.) reducing harmful greenhouse gas emissions, thereby creating environmental benefits and fighting climate change; and (3.) bolstering economic investment and workforce development, thereby helping New Jersey's economy and its transition to a clean energy future. To illustrate the scope of the environmental benefits created, Company Witness Baatz estimated the EE Program will reduce carbon dioxide emissions by approximately 1.5 million tons, sulfur dioxide emissions by 885 tons, and nitrogen oxide emissions by 783 tons. The displacement of these emissions will avoid human health and environmental harms, thereby providing additional benefits to ACE's customers. As for investment and workforce development, Company Witness Baatz estimated the EE Program will generate extensive economic activity and will spur job creation due to the millions of dollars being injected into New Jersey's economy in the form of investments and additional spending due to reduced utility bills. Based upon his analysis of the economic value added to New Jersey's GDP, Mr. Baatz estimated that the EE Program will increase New Jersey's GDP by \$504 million over the lifetime of the energy efficiency measures installed. This is vitally important as New Jersey faces the challenges of rebuilding from the economic contraction caused by the COVID-19 pandemic. Approving these programs will not only reduce customers' energy bills and improve the environment, but it will also help place New

²⁶ See NJ Cost Test Order, at 8.

Jersey as a leader in the development of a clean energy economy and assist in expanding economic output at a vitally important time for the State's citizens.

F. Costs to Achieve

- 25. ACE has examined the Board's target ranges for costs to achieve for utility-administered programs and compared them to the Company's projected costs for the EE Program. As explained by Company Witness Baatz, EE Program costs to serve commercial, industrial, and multi-family customers are well within the Board's identified range of reasonable costs to achieve. With respect to the costs to achieve the Company's residential EE Program, they exceed the Board's cost guidelines by approximately 45%. Pursuant to the EE Order, when proposed costs to achieve exceed the set guidelines by more than 10%, the proposing utility is required to provide justification for the added cost, necessitating that the Company provide further justification for the costs of its residential program.²⁷
- As an initial matter, the Board has not made available the derivation of its costs to achieve guidelines beyond indicating they are based on EE program portfolios from Massachusetts and Rhode Island two states with EE initiatives that are significantly more mature than the current state of EE programs in New Jersey. While New Jersey, Massachusetts, and Rhode Island all have similar energy savings targets, Massachusetts and Rhode Island have the benefit of being further along on the learning curve as to how those targets can be met cost-effectively. New Jersey does not yet have the benefit of that experience, making cost comparisons, even with the 10% band, less valid.
- 27. With respect to ACE's residential programs specifically, the Company notes that the EE Program offerings serving those customers were expressly designed to build on the

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²⁷ See EE Order, at 16.

currently offered Division of Clean Energy programs but with modifications to achieve deeper, longer lasting savings. By focusing on the first-year costs to achieve, even with the 10% band, the cost to achieve metrics do not accurately capture the long-term focus or impact of the Company's proposals. Moreover, the programs have been demonstrated to be cost-effective based on the New Jersey Cost Test - the gold standard the Board has set for evaluating EE and PDR programs. Therefore, the Company strongly believes the proposed costs to achieve and the EE Program serving residential customers are reasonable and should be approved.

IV. ACE'S EE PROGRAM COST RECOVERY PROPOSAL

28. In order to implement its EE Program, the Company will incur a variety of costs including capital investment costs and O&M costs. These costs are described in detail in the Direct Testimony of Company Witness Normand. ACE proposes to recover the <u>incremental</u> investment and O&M costs associated with, or created by, the proposed EE Program. With respect to incremental investment costs, the Company proposes to capitalize those amounts as a regulatory asset and to amortize them over a 10 year period consistent with the EE Order.²⁸ The annual amortization amounts will be allocated by month using the projected monthly kWh sales as a percentage of the total projected kWh sales for the year. Projected system-related capital expenditures are modeled to close to Property, Plant and Equipment at the inception of the EE Program and will be amortized and recovered over a period of five years, consistent with guidelines for Intangible Plant. The incremental O&M costs will be expensed and included within the cost recovery mechanism model for recovery on an annual basis. In addition, the Company requests recovery of \$577,310 in program planning costs associated with the research and development of the EE Program.

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²⁸ See EE Order, at 26.

- 29. As permitted in the EE Order, the Company seeks to earn a return on the unamortized balance of the incremental investment costs. The Company's currently authorized rate of return is 7.08% (6.44% after-tax), which was set in ACE's most recent base rate case.²⁹
- 30. As the Board has directed in its EE Order, a significant degree of collaboration and coordination among electric and gas utilities is necessary to ensure EE programs are provided in a cost-effective manner. This is particularly relevant when the service territories of electric and gas utilities overlap - creating the potential for utilities to target the same customers. Such situations can create customer confusion and inefficiencies and need to be addressed in a consistent and logical manner. For example, some projects may involve the installation of dual fuel measures that will produce both electric and gas savings, while other projects will involve the installation of both electric and gas EE measures but are more efficient and easier for the customer if done through one utility. To address these situations, the utilities have jointly contracted a Program Coordinator to evaluate the utility investment for these shared projects and allocate any dual fuel savings to the appropriate electric or gas utility. The rebates/incentives will be shared among the electric and gas utilities in the service territory based on the allocation of electric to gas savings as determined by the Program Coordinator. For cost savings reimbursements received from another utility, the Company will reduce its investment to be recovered on a prospective basis. For cost savings reimbursements paid to another utility, the Company will increase its investment to be recovered on a prospective basis. There are no cost sharing arrangements related to O&M expenses recovered on an annual basis. Additional details regarding the mechanics of sharing

²⁹ See Decision and Order Adopting Initial Decision and Stipulation of Settlement, In the Matter of the Petition of Atlantic City Electric Company for Approval of Amendments to Its Tariff and Provide for an Increase in Rates and Charges for Electric Service Pursuant to N.J.S.A. 48:2-21 and N.J.S.A. 48:2-21.1, and for Other Appropriate Relief (2018), BPU Docket No. ER18080925; OAL Docket No. 14569-2018S (March 13, 2019).

investment costs (including financing costs) and benefits between utilities may be found in the Direct Testimony of Company Witness Normand.

- 31. The Company proposes to implement a Rider EE surcharge designed on a dollar per kWh basis, which would be applicable to all rate schedules. The Company estimates that a typical residential customer on BGS service using 679 kWh per month would see a bill increase of \$0.30 cents or 0.23%, from \$132.16 to \$132.46 for the first year of the EE Program. A complete bill impact analysis for all Rate Schedules for PY1 through PY3 is set forth in Company Witness Normand's Schedule (MTN)-2. Rate impacts, however, will be mitigated by the beneficial impacts of the energy efficiency measures on the cost of electricity overall, as quantified in detail by the benefit/cost analysis of Company Witness Baatz, as well as customer decisions to implement EE measures.
- 32. Rider EE will be set annually based upon budgeted and actual expenditures through annual filings, subject to Board approval. The revenue requirement is designed to recover the annual depreciation and amortization of capital and investments, plus carrying costs at the Board approved rate of return, and annual O&M expenses (net of cost sharing reimbursements) and a true-up for any prior period over/under recovery. *See* Company Witness Normand's Schedule (MTN)-1 for a detailed calculation.
- 33. ACE also proposes that any differences between the forecasted monthly revenue requirement and the actual monthly EE related sales revenue will be tracked as a deferred balance (regulatory asset or regulatory liability). ACE is requesting that monthly interest be applied to any over/under recovery deferral balances based on the Company's short-term debt rate which is associated with the monthly weighted average of commercial paper issued. If no short-term debt is outstanding, ACE would propose to use the rate on equivalent temporary cash investments. The

interest will not exceed ACE's overall rate of return as authorized by the Board in the Company's most recent base rate case. Additionally, the calculation will be based on the net of tax beginning and ending average monthly balance. The Company also proposes to continue accruing simple interest with an annual roll-in at the end of each reconciliation period.

- 34. ACE proposes that rates be adjusted annually to reflect investments made, O&M costs incurred, and any prior period under/over recovery. The Company has prepared a schedule pursuant to which it would make its annual rate adjustment filings by March 1 of each year, with provisional rates effective on July 1 thereafter.
- 35. The EE Order acknowledges that a necessary consequence of the implementation of EE and PDR measures is that customer's kWh usage and peak kW demand will decline and so too will utility revenues. Declining revenues are problematic, however, for utilities that typically recover a significant portion of their fixed costs through volumetric rates. In order to align the interests of utilities and customers, the Board authorized utilities to seek lost revenue recovery via either a lost revenue adjustment mechanism or a modified CIP.
- 36. ACE has considered the options presented by the Board and elected to propose a CIP mechanism. The CIP will create an adjustment to customers' bills that is designed to reflect the differences between Board-approved base distribution revenue levels and actual base distribution revenues. The Company's proposal provides for a matching of revenues with the corresponding amounts that the Board has approved as adequate compensation for providing electric service. ACE believes the CIP complements the Company's overall approach to cost recovery by enabling ACE to increase energy efficiency investments, while also reducing customers' sales and demands. ACE proposes that the CIP apply to rate schedules RS, MGS Secondary, MGS Primary, AGS Secondary, AGS Primary, and TGS, but that it would not be

applicable to rate schedules DDC, TS, SPL, and CSL. Company Witness Normand provides a detailed discussion of the proposed calculation methodology for the CIP and an illustrative CIP calculation showing the format and necessary calculations required to model the CIP and any associated deferrals for future CIP deferral recovery filings. In addition, Mr. Normand discusses several important customer safeguards that will be in place to ensure the CIP operates fairly and appropriately.

V. TIMING OF THIS FILING

- 37. By way of an Order dated September 23, 2020, Board President Joseph Fiordaliso was designated as the presiding commissioner for EE filings made by the electric public utilities, including ACE.³⁰ Given the substantial benefits to customers and the State of New Jersey, ACE requests that President Fiordaliso set a procedural schedule promptly to facilitate the exchange of information, with the goal of permitting the parties to engage in settlement efforts. ACE is hopeful that the parties can reach a mutually satisfactory settlement in early 2021, thereby enabling the Company to plan for the commencement of work on July 1, 2021.
- 38. The Company acknowledges that public comment hearings are required in this matter. Due to the on-going COVID-19 pandemic, the Company respectfully requests that the Board authorize the use of *either* in-person public comment hearings or telephone public comment hearings in this matter. Should COVID-19 gathering restrictions remain in place, telephone public comment hearings will enable the public to participate in the hearings by monitoring and/or speaking at the hearings from the safety of their homes, while also adhering to required physical distancing practices. Neighboring states, such as Pennsylvania, regularly use telephone public

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³⁰ See I/M/O the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Reak Demand Reduction Programs, BPU Docket No. QO19010040, Order Designating Commissioner, Setting Manner of Service and Bar Dates (dated September 23, 2020), at 3 (also setting dates for motions to intervene).

comment hearings, and the Board has authorized their use in some proceedings. Use of telephone public comment hearings in this matter will allow for safe public participation and timely processing of this case: they are clearly in the public interest.

VI. <u>SUPPORTING TESTIMONY AND MINIMUM FILING REQUIREMENTS</u>

39. The EE Program addressed in this Petition is supported by the Direct Testimony and supporting schedules of the following witnesses for the Company, each of which is attached hereto and made a part hereof:

Marissa Slaten andEE Program Overview and Summary of Filing William Ellis

Brendon Baatz......EE Program Descriptions, Details, Costs & Benefits, and Gabel Associates Cost-Effectiveness

Michael NormandCost Recovery, Rate Design, and Bill Impacts

- 40. A table identifying each MFR and its location within this Petition is provided in **Exhibit A**, attached hereto.
- 41. During the course of this proceeding, ACE will submit any confidential, proprietary or competitively sensitive information not covered by privilege once a mutually agreed-upon Agreement of Non-Disclosure (herein, the "NDA") has been executed by and among the Company, Board Staff, Rate Counsel and its and/or their consultants, and any permitted intervenors. A form of NDA that is consistent in form and substance with NDAs used in prior cases filed by ACE will be provided under separate cover to counsel for the parties.

VII. NOTICE

42. Notice of this filing, including a statement of the overall impact thereof on customers of the Company, will be combined with notice of the date and times of the public comment hearings to be scheduled thereon, and will appear in newspapers published and/or in

general circulation in ACE's service area, after the date and times of such public comment hearings have been scheduled. Said notice will also be served by mail upon the municipal clerks and County representatives within the Company's service territory, as required by law. Such notice will be duly mailed following the scheduling of the hearings and will be substantially in the form of the notice attached hereto as **Exhibit C.** Information regarding this filing will also be posted on the Company's website and a reference to the hearings will be available on ACE's social media outlets, including Facebook and Twitter. In addition, ACE's monthly invoices will contain a bill message referring customers to the Company's "Public Postings" page where the full text of the public notice can be found.

43. Notice of this filing along with all testimony, schedules, Exhibits, and attachments (as appropriately redacted), shall be sent to the assigned Deputy Attorneys General at the Department of Law and Public Safety, and to the Director of the Division of Rate Counsel by electronic mail only. Electronic copies of the Petition, along with all testimony, schedules, Exhibits, and attachments, shall be sent to the persons identified in the Service List attached hereto. This is consistent with the Order issued by the Board in connection with *In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations*, BPU Docket No. EO20030254 (March 19, 2020).

VIII. COMMUNICATIONS

44. Communications and correspondence concerning this proceeding should be sent to the following representatives of the Company:

Philip J. Passanante, Esquire Assistant General Counsel Atlantic City Electric Company – 92DC42 500 North Wakefield Drive P.O. Box 6066 Newark, Delaware 19714-6066

Telephone: 302.429.3105 (Delaware) Telephone: 609.909.7034 (Trenton) Telephone: 302.853.0569 (Mobile)

E-Mail: philip.passanante@pepcoholdings.com

And

Heather Hall Manager, New Jersey Regulatory Affairs Atlantic City Electric Company – 92DC42 500 North Wakefield Drive P.O. Box 6066 Newark, Delaware 19714-6066

Telephone: 302.451.5323

E-Mail: heather.hall@pepcoholdings.com

IX. <u>CONCLUSION</u>

WHEREFORE, for all of the foregoing reasons, Atlantic City Electric Company respectfully requests that the Board retain jurisdiction of this matter and expeditiously issue an Order finding that:

- A. the Company's Energy Efficiency Program Plan is in the public interest;
- B. the Company's plan to implement the Energy Efficiency Program, as described in this Petition and supporting Direct Testimony and Exhibits, is reasonable and prudent;
- C. ACE is authorized to implement and administer its Energy Efficiency Program Plan as described in detail herein;

- D. the cost recovery proposal including Rider EE and the CIP calculation methodology set forth in this Petition will provide for the implementation of just and reasonable rates, and are approved as proposed; and
- E. granting such other and further relief as the Board may determine to be reasonable and appropriate.

Respectfully submitted,

ATLANTIC CITY ELECTRIC COMPANY

Dated: September 25, 2020

Philip J. Passanante

Assistant General Counsel

Atlantic City Electric Company – 92DC42

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Telephone: 302.429.3105 (Delaware) Telephone: 609.909.7034 (Trenton) Telephone: 302.853.0569 (Mobile)

E-Mail: philip.passanante@pepcoholdings.com

IN THE MATTER OF THE PETITION OF ATLANTIC CITY ELECTRIC COMPANY FOR APPROVAL OF AN ENERGY EFFICIENCY PROGRAM, COST RECOVERY MECHANISM AND OTHER RELATED RELIEF FOR PLAN YEARS ONE THROUGH THREE

IN THE MATTER OF THE IMPLEMENTATION OF <u>P.L.</u> 2018, <u>c.</u> 17 REGARDING THE ESTABLISHMENT OF ENERGY EFFICIENCY AND PEAK DEMAND REDUCTION PROGRAMS

STATE OF NEW JERSEY
BOARD OF PUBLIC UTILITIES
BPU DOCKET NO

BPU DOCKET NO. QO19010040

CERTIFICATION IN SUPPORT OF PETITION

KEVIN M. McGOWAN, of full age, certifies as follows:

- 1. I am Vice President of Regulatory Policy and Strategy of and for Atlantic City Electric Company ("ACE"), the Petitioner named in the foregoing Petition. I am duly authorized to make this Certification on ACE's behalf.
- 2. I hereby certify that I have read the Petition and the supporting documents thereto and find them to be true and correct to the best of my knowledge, information, and belief.
- 3. I further and finally certify that the foregoing statements made by me are true. I am aware that, if any of the foregoing statements made by me are willfully false, I am subject to punishment.

Dated: September 25, 2020

KEVIN M McGOWAN

Exhibit A

Minimum Filing Requirements

	Minimum Filing	Requirements	
MI	MIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1	Location in Filing	Page Number or Specific Location
	I. General Filing	Requirements	
I.a.	The utility shall provide with all filings, information and data pertaining to the specific program proposed, as set forth in applicable sections of N.J.A.C. 14:1-5.11 and N.J.A.C. 14:1-5.12.	1) Petition 2) Financial Information: Exhibit B-1 (3-Year Balance Sheets) Exhibit B-2 (3-Year Income Statements) Exhibit B-3 (Balance Sheet, June 2020) Exhibit B-4 (3-Year Revenue by Class) Exhibit B-5 (3-Year Affiliate Transactions) Exhibit B-6 (Consolidated Tax Adjustment) (Confidential) 3) Schedule (MTN)-4 (Proposed EE RiderTariff) 4) Schedule (MTN)-5 (Proposed CIP Rider Tariff)	1) Paragraphs 3-38
I.b.	All filings shall contain information and financial statements for the proposed program(s) in accordance with the applicable Uniform System of Accounts that is set forth in N.J.A.C. 14:1-5.12. The utility shall provide the accounts and account numbers that will be utilized in booking the revenues, costs, expenses, and assets pertaining to each proposed program so that they can be properly separated and allocated from other regulated and/or other programs.	1) Schedule (MTN)-1 (Income Statement, Balance Sheet and Return on Rate Base) 2) Exhibit B-7 (Journal Entries)	1) 18-20 (last 3 pages)
I.c.	The utility shall provide supporting explanations, assumptions, calculations, and work papers as necessary for each proposed program and cost recovery mechanism petition filed under N.J.S.A. 48:3-98.1. The utility shall provide electronic copies of such supporting information, with all inputs and formulae intact, where applicable.	Direct Testimony of Brendon J. Baatz Schedule (BJB)-3 Direct Testimony of Michael T. Normand Schedule (MTN)-1 (Cost Recovery Mechanism)	3) 3-11 4) All pages
I.d.	The filing shall include testimony supporting the petition, including all proposed programs.	Direct Testimony of Marisa Slaten Direct Testimony of Brendon J. Baatz Direct Testimony of Michael T. Normand	
I.e.	For any proposed program, the utility shall be subject to the requirements in this and all subsequent Sections. If compliance with Section V of these requirements would not be feasible for a particular program or sub-program, the utility may request an exemption but must demonstrate why such exemption should be granted. Examples of historical situations that have qualified for exemption include programs that had an educational rather than equipment-based focus and programs that introduced novel ideas where documentation supporting estimated costs/benefits may not be easily produced.	not applicable Direct Testimony of Marisa Slaten	2) 16-17
I.f.	If the utility is filing for an increase in rates, charges, etc. or for approval of a program that may increase rates/changes to ratepayers in the future, the utility shall include a draft public notice with the petition and proposed publication dates.	1) Exhibit C - Public Notice	
	II. Program I	1 /	1
II.a.	The utility shall provide a detailed description of each proposed program for which the utility seeks approval, including, if applicable:	1) Schedule (BJB)-2	1) 9-68
II.a.i.	Program description/design	1) Schedule (BJB)-2	1) 10-12, 18, 23, 28, 33-34, 41, 45, 51, 55, 61

MI	MIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1	Location in Filing	Page Number or Specific Location
	Target market segment/efficiency – including eligible customers, properties, and		
II.a.ii.	measures/services – and eligibility requirements and processes	1) Schedule (BJB)-2	1) 12, 18, 24, 28, 34, 41, 45, 51, 55, 61-62
II.a.iii.	Existing incentives	1) Schedule (BJB)-2	1) 91-103
II.a.iv.	Proposed incentives, including incentive payment processes and timeframes	1) Schedule (BJB)-2	1) 91-103
	Program delivery method		1) 14-15, 20, 25-26, 30-31, 36-37, 42-43,
II.a.v.	Frogram derivery meanod	1) Schedule (BJB)-2	47-48, 52-53, 56-58, 63-66
II.a.vi.	Customer financing options	1) Schedule (BJB)-2	1) 126
II.a.vii.	Customer access to current and historic energy usage data	1) Schedule (BJB)-2	1) 16, 21, 26, 31, 38, 43, 49, 53, 59, 66
	Contractor requirements and role: The utility shall provide a description of the extent to which the utility intends to utilize employees, contractors, or both to deliver the program(s) and, to the extent applicable, a description of contractor requirements, training, and procurement, including for minority-, women-, and veteran-owned		1) 14-15, 20, 25-26, 30-31, 36-37, 42-43,
II.a.viii.	businesses.	1) Schedule (BJB)-2	47-48, 52-53, 56-58, 63-66
II.a.ix.	Estimated program participants, by year	1) Schedule (BJB)-2	1) 16, 21, 26, 31, 38, 43, 49, 53, 59, 67
T.	Projected energy savings and associated calculations for each program year •Net annual energy savings •Net annual peak demand savings •Net lifetime energy savings •Net lifetime demand savings •Net lifetime energy savings derived from qualifying low-income customers	D. Calcatala (DID) 2	1) 16, 21-22, 26-27, 31-32, 38, 43-44, 49,
II.a.x.	•Net lifetime energy savings derived from qualifying small commercial customers	1) Schedule (BJB)-2	53, 59, 67
II.a.xi.	Program budget, by year	1) Schedule (BJB)-2	1) 17, 22, 27, 32, 39, 44, 50, 54, 59-60, 67- 68
II.a.xii.	Projected program costs, by year, broken down into the following categories, as applicable: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no-interest loans); inspections and quality control; and evaluation. To the extent that the Board directs New Jersey's Clean Energy Program ("NJCEP") to report additional categories, the utility shall provide additional categories, as applicable.	1) Schedule (BJB)-2	1) 17, 22, 27, 32, 39, 44, 50, 54, 59-60, 67- 68
111011111		, , ,	1) 14-15, 20, 25-26, 30-31, 36-37, 42-43,
II.a.xiii.	Implementation plan for all proposed programs	1) Schedule (BJB)-2	47-48, 52-53, 56-58, 63-66, 74-75
II.a.xiv.	Marketing plan: The utility shall provide a description of where and how the proposed program(s)/project(s) will be marketed or promoted throughout the demographic segments of the utility's customer base and how it will be done in coordination with statewide marketing. This shall include an explanation of how the specific service, along with prices, incentives, and energy bill savings for each proposed program/project, will be conveyed to customers, where available and applicable. The marketing plan shall also include a description of any known market barriers that may impact the program(s) and strategies to address known market barriers.	1) Schedule (BJB)-2	1) 13-14, 18-20, 24-25, 29-30, 34-36, 41- 42, 45-47, 51-52, 62-63,
II.b.	The utility shall provide the following information about the proposed portfolio:		
	Quality control standards and remediation policies: The utility shall provide a detailed description of the process(es) for ensuring the quality of the programs and resolving any		
II.b.i.	customer complaints related to the program(s).	1) Schedule (BJB)-2	1) 69-70
II.b.ii.	Workforce development and job training partnerships and pipelines for energy efficiency jobs, including for local, underrepresented, and disadvantaged workers	1) Schedule (BJB)-2	1) 71-73
	permental justices in the former and the distribution workers	1 ' '	/

MI	MIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1	Location in Filing	Page Number or Specific Location
II.b.iii.	Total budget summary, including an annual budget summary	1) Schedule (BJB)-2	1) 113-125
	Denofit aget analysis (ag defined in Section V)	1) Schedule (BJB)-2	
II.b.iv.	Benefit-cost analysis (as defined in Section V)	2) Schedule (BJB)-3	1) 89
II.b.v.	EM&V strategies/plan (as defined in Section VI)	1) Schedule (BJB)-2	1) 86-87
II.b.vi.	Assessment of how the programs comprising the portfolio are designed to achieve the targets established pursuant to the utility's quantitative performance indicators (as defined in Section VII)	1) Schedule (BJB)-2	1) 88
II.b.vii.	Reporting plan (as defined in Section VIII)	1) Schedule (BJB)-2	1) 76
II.c.	In areas where gas and electric service territories overlap, the utility shall also provide a description of the program structure for coordinated, consistent delivery of programs among utilities and allocation of costs and energy savings among the utilities.	1) Schedule (BJB)-2	1) 82-85
	III. Additional Fili	ing Information	
	The utility shall propose the method for treatment of Renewable Energy Certificates ("RECs"), including solar incentives, or any other renewable energy incentive developed by the Board of Public Utilities ("BPU" or "Board"), including Greenhouse Gas Emissions Portfolio and Energy Efficiency Portfolio Standards including		
III.a.	ownership and use of the certificate revenue stream(s).	not applicable	not applicable
	The utility shall also propose the method for treatment of any air emission credits and offsets, including Regional Greenhouse Gas Initiative carbon dioxide allowances and offsets, including ownership and use of the certificate revenue stream(s). For programs that are anticipated to reduce electricity sales in its service territory, the utility shall quantify the expected associated annual savings in REC, solar incentive, and any other		
III.b.	renewable energy incentive costs.	not applicable	not applicable
	IV. Cost Recover	ry Mechanism	
IV.a.	sheets at the beginning and end of each year of the three-year period.	1) Direct Testimony of Marisa Slaten	1) 7 2) 18-20 (last 3 pages)
IV.b.	The utility shall provide detailed spreadsheets of the accounting treatment of the proposed cost recovery, including describing how costs will be amortized, which accounts will be debited or credited each month, and how the costs will flow through the proposed program cost recovery method.	1) Direct Testimony of Michael T. Normand 2) Schedule (MTN)-1 3) Exhibit B-7 (Journal Entries)	1) 4-9 2) 1-7
W	The utility shall provide a detailed explanation, with all supporting documentation, of the recovery mechanism it proposes to utilize for cost recovery of the proposed program(s), including proposed recovery through the Societal Benefits Charge, a separate clause established for these programs, base rate revenue requirements,	1) Direct Testimony of Michael T. Normand 2) Schedule (MTN)-1	1) 3-11
IV.c. IV.d.	government funding reimbursement, retail margin, and/or other mechanisms. The utility's petition for approval, including proposed tariff sheets and other required information, shall be verified as to its accuracy and shall be accompanied by a certification of service demonstrating that the petition was served on the New Jersey Division of Rate Counsel simultaneous to its submission to the Board.	3) Schedule (MTN)-4 (Proposed EE Rider Tariff) 1) Petition - Verification & Certificate Of Service 2) Schedule (MTN)-4 (Proposed EE Rider Tariff) 3) Schedule (MTN)-5 (Proposed CIP Rider Tariff)	2) All pages

M	IMIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1	Location in Filing	Page Number or Specific Location
IV.e.	The utility shall provide a rate impact summary by year for the proposed program(s) and a cumulative rate impact summary by year for all approved and proposed programs showing the impact of individual programs, based upon a revenue requirement analysis that identifies all estimated program costs and revenues for each proposed program on an annual basis. Such rate impacts shall be calculated for each customer class. The utility shall also provide an annual bill impact summary by year for each program, and an annual cumulative bill impact summary by year for all approved and proposed programs showing bill impacts on a typical customer for each class.	Direct Testimony of Michael T. Normand Direct Testimony of Marisa Slaten Schedule (MTN)-2	1) 9-10 2) 12-13 3) Year 1 Impacts - pages 1 to 16; Year 2 Impacts - pages 17-32; Year 3 Impacts - pages 33-48
IV.f.	The utility shall provide, with supporting documentation, a detailed breakdown of the total costs for the proposed program(s), identified by cost segment (capitalized costs, operating expenses, administrative expenses, etc.). This shall also include a detailed analysis and breakdown and separation of the embedded and incremental costs that will be incurred to provide the services under the proposed program(s), with all supporting documentation. Embedded costs are costs that are provided for in the utility's base rates or through another rate mechanism. Incremental costs are costs associated with or created by the proposed program that are not provided for in base rates or another rate mechanism.	Direct Testimony of Michael T. Normand Schedule (MTN)-1	1) 3-5 2) 7
IV.g.	The utility shall provide a detailed revenue requirement analysis that clearly identifies all estimated annual program costs and revenues for the proposed program(s), including effects upon rate base and pro forma income calculations.	1) Schedule (MTN)-1	1) 5 (Table 4) and 18-20
IV.h.	The utility shall provide, with supporting documentation: (i) a calculation of its current capital structure, as well as its calculation of the capital structure approved by the Board in its most recent electric and/or gas base rate cases, and (ii) a statement as to its allowed overall rate of return approved by the Board in its most recent electric and/or gas base rate cases.	Direct Testimony of Michael T. Normand Schedule (MTN)-1	1) 5-6 2) 16
IV.i.	If the utility is seeking carrying costs for a proposed program, the filing shall include a description of the methodology, capital structure, and capital cost rates used by the utility.	Direct Testimony of Michael T. Normand Schedule (MTN)-1	1) 5-6 2) 16
IV.j.	A utility seeking incentives shall provide all supporting justifications and rationales for incentives, along with supporting documentation, assumptions, and calculations. Utilities that have approved rate mechanisms or incentive treatment from previous cases and are not seeking a modification of such treatment through the current filing are not subject to this requirement.	Direct Testimony of Michael T. Normand Schedule (MTN)-1	1) 8 2) 16
	V. Cost/Benef	fit Analysis	
V.a.	The utility shall conduct a benefit-cost analysis of the programs and portfolio using the New Jersey Cost Test, Participant Cost Test, Program Administrator Cost Test, Ratepayer Impact Measure Test, Total Resource Cost Test, and Societal Cost Test that assesses all program costs and benefits from a societal perspective i.e., that includes the combined financial costs and benefits realized by the utility and the customer. The utility may also provide any additional benefit-cost analysis that it believes appropriate with supporting rationales and documentation.	1) Direct Testimony of Brendon J. Baatz 2) Schedule (BJB)-2 3) Schedule (BJB)-3	1) 10-29 2) 89
V.b.	The utility must demonstrate how the results of the tests in Section V(a) support Board approval of the proposed program(s), including how the programs are designed to achieve a benefit-to-cost ratio greater than or equal to 1.0 at the portfolio level when using the New Jersey Cost Test.	1) Schedule (BJB)-4 2) Schedule (BJB)-5 (Confidential) 3) Schedule (BJB)-3	

MIN	MIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1	Location in Filing	Page Number or Specific Location
	Renewable energy programs shall not be subject to a benefit-cost test, but the utility must quantify all direct and indirect benefits resulting from such a proposed program as		
V.c.	well as provide the projected costs. The level of energy and capacity savings utilized in these calculations shall be based upon the most recent Protocols to Measure Resource Savings approved by the Board to measure energy savings for NJCEP. To the extent that a protocol does not exist or an alternative protocol is proposed for a filed program, the utility must submit a measurement methodology for the program or contemplated measure for approval by the Board.	not applicable 1)- Schedule (BJB)-3	not applicable
V.e.	For cost effectiveness calculations, the utility shall also estimate and reflect in the energy and capacity savings any free rider and spillover effects, i.e., savings associated with participating customers who would have implemented energy efficiency or renewable energy measures without N.J.S.A. 48:3-98.1 benefits or incentives.	1) Schedule (BJB)-3	
	VI. Evaluation, Measure	ment and Verification	
VI.a	The utility shall describe the methodology, processes, and strategies for monitoring and improving program and portfolio performance related to the utility's targets established pursuant to the quantitative performance indicators.	1) Schedule (BJB)-2	1) 86-87
	VII. Quantitative Performs	ance Indicators: Targets	
VII.a.	The utility shall file quantitative performance indicator ("QPI") values based on the metrics applicable to each program year of the three-year program filing cycle.	1) Schedule (BJB)-2	1) 16, 21-22, 26-27, 31-32, 38, 43-44, 49, 53, 59, 67
VII.b.	The utility shall provide a description of how the proposed portfolio achieves the targets established for each utility pursuant to the following QPIs, as applicable for each program year:	1) Schedule (BJB)-2	1) 88
VII.b.i.	Net annual energy savings	1) Schedule (BJB)-2	1) 16, 21-22, 26-27, 32, 38, 43, 49, 53, 60, 68
VII.b.ii.	Net annual peak demand savings	1) Schedule (BJB)-2	1) 16, 21-22, 26-27, 32, 38, 43, 49, 53, 60, 68
VII.b.iii.	Net lifetime energy savings	1) Schedule (BJB)-2	1) 16, 21-22, 26-27, 32, 38, 43, 49, 53, 60, 68 1) 16, 21-22, 26-27, 32, 38, 43, 49, 53, 60,
VII.b.iv.	Net lifetime demand savings	1) Schedule (BJB)-2	1) 16, 21-22, 26-27, 32, 36, 43, 49, 33, 60, 68 1) 16, 21-22, 26-27, 31-32, 38, 43-44, 49,
VII.b.v.	Net present value of net benefits as determined by the Utility Cost Test	1) Schedule (BJB)-2	1) 16, 21-22, 26-27, 31-32, 36, 43-44, 49, 53, 59, 67 1) 16, 21-22, 26-27, 31-32, 38, 43-44, 49,
VII.b.vi.	Net lifetime energy savings derived from qualifying low-income customers	1) Schedule (BJB)-2	53, 59, 67
VII.b.vii.	Net lifetime energy savings derived from qualifying small commercial customers	1) Schedule (BJB)-2	1) 88
	VIII. Reporting Plan: The Utility Shall Provide a Plan to	Comply with the Following Reporting Require	ments
	Quarterly progress reports: No later than 60 days following the end of each quarter, the utility shall submit a user-friendly, public report, with accompanying spreadsheet(s), that includes an overview of program performance, a narrative about customer participation and incentives paid, and results on the following program-level parameters compared to program projections and goals:		
VIII.a.		1) Schedule (BJB)-2	1) 76

MIN	MIMUM FILING REQUIREMENTS FOR PETITIONS UNDER N.J.S.A. 48:3-98.1	Location in Filing	Page Number or Specific Location
VIII.a.i.	Energy savings: gross and net savings	1) Schedule (BJB)-2	1) 107-112
VIII.a.ii.	Number of program participants: total, low-income, moderate-income, and small commercial	1) Schedule (BJB)-2	1) 16, 21, 26, 31, 38, 43, 49, 53, 59, 67
	Program expenditures	1) Schedule (BJB)-2	1) 113-125
VIII.b.	Annual progress reports: No later than 75 days following the end of each program year, the utility shall submit a user-friendly, public report, with accompanying spreadsheet(s), that includes the same program-level data and accompanying progress/performance narratives as those that are included in the quarterly reports. The annual report will show overall progress and performance of programs that are seasonal or cyclical in nature. In addition, the annual report shall include the utility program administrator's initial and final benefit-cost test results for the programs and portfolio (as defined in Section V), assessment of the portfolio's compliance with the targets established pursuant to the QPIs (as defined in Section VII), and any proposed changes or additions for the next year or cycle.		1) 76
VIII.c.	Triennial Reports:	1) Schedule (BJB)-2	1) 76
VIII.c.i.	Progress reports: No later than 90 days following the end of the third program year, the utility shall submit a public report that takes the place of the annual report for that year. This report will be identical to the annual report but will also review the portfolio's data		1) 76
_	and assess the portfolio's success over the three-year program cycle. Evaluation studies: No later than 365 days following the end of the third program year, the utility shall submit the process and impact evaluations pursuant to requirements issued by the Board.	1) Schedule (BJB)-2	1) 76

Exhibit B-1

Three Year Comparative Balance Sheet

Name of Respondent
Atlantic City Electric Company

This Report Is:

Obte of Report

(Mo, Da, Yr)

(2) A Resubmission

COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS)

Date of Report

(Mo, Da, Yr)

Exhibit B-1

Page 1 of 12

Line No.	COMPARATIVE BALANCE SHEET (A Title of Account	Ref. Page No.	Current Year End of Quarter/Year Balance	Prior Year End Balance 12/31
1	(a) UTILITY PLANT	(b)	(c)	(d)
2	Utility Plant (101-106, 114)	200-201	4,221,097,511	3,879,426,792
3	Construction Work in Progress (107)	200-201	166,272,004	209,086,279
4	TOTAL Utility Plant (Enter Total of lines 2 and 3)	200-201	4,387,369,515	4,088,513,07
5	(Less) Accum. Prov. for Depr. Amort. Depl. (108, 110, 111, 115)	200-201	875,538,668	815,089,70
6	Net Utility Plant (Enter Total of line 4 less 5)	200 201	3,511,830,847	3,273,423,37
7	Nuclear Fuel in Process of Ref., Conv., Enrich., and Fab. (120.1)	202-203	0,011,000,047	0,270,420,07
8	Nuclear Fuel Materials and Assemblies-Stock Account (120.2)	202 200	0	
9	Nuclear Fuel Assemblies in Reactor (120.3)		0	
10	Spent Nuclear Fuel (120.4)		0	
11	Nuclear Fuel Under Capital Leases (120.6)		0	
12	(Less) Accum. Prov. for Amort. of Nucl. Fuel Assemblies (120.5)	202-203	0	
13	Net Nuclear Fuel (Enter Total of lines 7-11 less 12)	202 200	0	
14	Net Utility Plant (Enter Total of lines 6 and 13)		3,511,830,847	3,273,423,37
15	Utility Plant Adjustments (116)		3,311,030,047	5,215,425,51
16	Gas Stored Underground - Noncurrent (117)		0	
17	OTHER PROPERTY AND INVESTMENTS		9	•
18	Nonutility Property (121)		14,071,458	14,071,564
19	(Less) Accum. Prov. for Depr. and Amort. (122)		12,113,575	12,064,25
20	Investments in Associated Companies (123)		0	12,004,230
21	Investment in Subsidiary Companies (123.1)	224-225	2,200,001	2,960,00
22	(For Cost of Account 123.1, See Footnote Page 224, line 42)	224-225	2,200,001	2,900,00
23	Noncurrent Portion of Allowances	228-229	0	
24	Other Investments (124)	220-229	40,885	71,53
25	Sinking Funds (125)		40,883	7 1,55
26	Depreciation Fund (126)		0	(
27	Amortization Fund - Federal (127)		0	
28	Other Special Funds (128)		0	
29	Special Funds (Non Major Only) (129)		0	
30	Long-Term Portion of Derivative Assets (175)		0	
31	Long-Term Portion of Derivative Assets (173) Long-Term Portion of Derivative Assets – Hedges (176)		0	
32	TOTAL Other Property and Investments (Lines 18-21 and 23-31)		4,198,769	5,038,842
33			4,190,709	3,030,04
34	CURRENT AND ACCRUED ASSETS Cook and Working Funds (Non major Only) (120)		0	
35	Cash and Working Funds (Non-major Only) (130) Cash (131)		11,553,074	7,340,590
36	Special Deposits (132-134)		11,555,074	7,340,39
	, , ,		0	
37 38	Working Fund (135) Temporary Cash Investments (136)		0	
39	Notes Receivable (141)		0	
40	Customer Accounts Receivable (142)		87,659,800	
	Other Accounts Receivable (142)			82,993,649
41			51,380,402	54,037,77
42	(Less) Accum. Prov. for Uncollectible AcctCredit (144)		18,062,851	18,793,10
43 44	Notes Receivable from Associated Companies (145) Accounts Receivable from Assoc. Companies (146)		2 222 470	440,33
		227	3,323,476	440,330
45	Fuel Stock (151)	227	0	
46 47	Fuel Stock Expenses Undistributed (152) Posiduals (Flos) and Extracted Products (153)	227	0	
47	Residuals (Elec) and Extracted Products (153)	227	33 000 145	32 650 68
48	Plant Materials and Operating Supplies (154) Morehandise (155)	227	33,999,145	32,659,68
49	Merchandise (155) Other Materials and Supplies (156)	227	0	
50	Other Materials and Supplies (156)	227	0	
51	Nuclear Materials Held for Sale (157)	202-203/227	0	
52	Allowances (158.1 and 158.2)	228-229	454,380	430,67

Name of Respondent		This Report Is:			Period of Report		
Atlantic City Electric Company		(1) 🛛 An Original	(Mo, Da,	•			Exhibit B-1
	. ,	(2) A Resubmission	03/27/20	20	End o	f <u>2019/Q4</u>	Page 2 of 12
	COMPARATIVI	E BALANCE SHEET (ASSETS	AND OTHER	R DEBITS	(Continued)		
Lino		,		Currer	nt Year	Prior Year	†
Line No.			Ref.	End of Qu	arter/Year	End Balance	
110.	Title of Account	t	Page No.	1	ance	12/31	
	(a) (Less) Noncurrent Portion of Allowances		(b)	(0		(d)	1
53 54	Stores Expense Undistributed (163)		227		0	0	1
55	Gas Stored Underground - Current (164.1)		221		0	0	1
56	Liquefied Natural Gas Stored and Held for Prod	cessing (164.2-164.3)			0	0	1
57	Prepayments (165)	5000111g (104.2 104.0)			889,698	902,968	1
58	Advances for Gas (166-167)				0	0	1
59	Interest and Dividends Receivable (171)				32,432	622	†
60	Rents Receivable (172)				1,281,981	1,282,201	†
61	Accrued Utility Revenues (173)			3	33,271,183	30,067,277	†
62	Miscellaneous Current and Accrued Assets (17	74)			4,599,707	4,364,478	1
63	Derivative Instrument Assets (175)				0	0]
64	(Less) Long-Term Portion of Derivative Instrum	nent Assets (175)			0	0]
65	Derivative Instrument Assets - Hedges (176)				0	0]
66	(Less) Long-Term Portion of Derivative Instrum	_ `			0	0]
67	Total Current and Accrued Assets (Lines 34 thr			21	10,382,427	195,727,149]
68	DEFERRED DE	BITS					ļ
69	Unamortized Debt Expenses (181)				7,758,855	7,462,310	1
70	Extraordinary Property Losses (182.1)	(400.0)	230a		0	0	1
71	Unrecovered Plant and Regulatory Study Costs	S (182.2)	230b		0	100 000 700	1
72	Other Regulatory Assets (182.3)	-tri-) (402)	232	11	16,051,658	129,268,733	1
73	Prelim. Survey and Investigation Charges (Electoric Preliminary Natural Gas Survey and Investigation				0	0	1
74 75	Other Preliminary Survey and Investigation Cha				0	0	1
76	Clearing Accounts (184)	arges (103.2)			0	0	1
77	Temporary Facilities (185)				0	0	1
78	Miscellaneous Deferred Debits (186)		233	7	71,332,263	86,416,978	†
79	Def. Losses from Disposition of Utility Plt. (187))			0	0	†
80	Research, Devel. and Demonstration Expend.	(188)	352-353		0	0	†
81	Unamortized Loss on Reaquired Debt (189)				3,855,349	4,563,203	1
82	Accumulated Deferred Income Taxes (190)		234	15	54,947,755	163,863,996]
83	Unrecovered Purchased Gas Costs (191)				0	0	
84	Total Deferred Debits (lines 69 through 83)			ł	3,945,880	391,575,220	1
85	TOTAL ASSETS (lines 14-16, 32, 67, and 84)			4,08	30,357,923	3,865,764,582	1
							1
FER	RC FORM NO. 1 (REV. 12-03)	Page 111					

Exhibit B-1 Page 3 of 12

				i ag
Name of Respondent T		This Report is:	Date of Report	Year/Period of Report
		(1) X An Original	(Mo, Da, Yr)	1
	Atlantic City Electric Company	(2) A Resubmission	03/27/2020	2019/Q4
	F	OOTNOTE DATA		

Schedule Page: 110 Line No.: 2 Column: c

Accounts 101.1, 111, 227 and 243 include \$8,371,687, \$493,381, \$6,977,433 and \$900,874, respectively, related to new vehicle and equipment leases in 2019 that qualify as capital leases under the new leasing standard implemented as of January 1, 2019.

Schedule Page: 110 Line No.: 5 Column: c

Accounts 101.1, 111, 227 and 243 include \$8,371,687, \$493,381, \$6,977,433 and \$900,874, respectively, related to new vehicle and equipment leases in 2019 that qualify as capital leases under the new leasing standard implemented as of January 1, 2019.

Nam	e of Respondent	This Re	port is:	Date of F	•	Year	Period of Report	
Atlanti	c City Electric Company	(1) x	An Original	(mo, da,	yr)			Exhibit B-1
tuarra	o only Electric company	(2)	A Resubmission	03/27/20	20	end o	of <u>2019/Q4</u>	Page 4 of 12
	COMPARATIVE B	AL ANCE	SHEET (LIABILITIE	S AND OTHE	R CREDI	TS)		
		, 12, 1102	011221 (21) (21)	1	Curren		Prior Year	
Line				Ref.	End of Qu		End Balance	
No.	Title of Account			Page No.	Bala		12/31	
	(a)			(b)	(0		(d)	
1	PROPRIETARY CAPITAL			. ,	<u> </u>	·	. , ,	
2	Common Stock Issued (201)			250-251	2	25,638,051	25,638,051	
3	Preferred Stock Issued (204)			250-251		0	0	
4	Capital Stock Subscribed (202, 205)					0	0	
5	Stock Liability for Conversion (203, 206)					0	0	
6	Premium on Capital Stock (207)				10	7,755,439	107,755,439	
7	Other Paid-In Capital (208-211)			253	1,02	21,263,958	845,763,958	
8	Installments Received on Capital Stock (212)			252		0	0	
9	(Less) Discount on Capital Stock (213)			254		0	0	
10	(Less) Capital Stock Expense (214)			254b		532,682	532,682	
11	Retained Earnings (215, 215.1, 216)			118-119	12	2,171,042	146,635,189	
12	Unappropriated Undistributed Subsidiary Earnir	nas (216.1)		118-119		0	0	
13	(Less) Reaquired Capital Stock (217)	<u> </u>		250-251		0	0	
14	Noncorporate Proprietorship (Non-major only)	(218)				0	0	
15	Accumulated Other Comprehensive Income (21			122(a)(b)		0	0	
16	Total Proprietary Capital (lines 2 through 15)	,		(/(/	1,27	6,295,808	1,125,259,955	
17	LONG-TERM DEBT				,	, ,		
18	Bonds (221)			256-257	1,28	37,015,000	1,137,015,000	
19	(Less) Reaquired Bonds (222)			256-257	,	0	0	
20	Advances from Associated Companies (223)			256-257	2	26,383,829	39,382,643	
21	Other Long-Term Debt (224)			256-257		0	0	
22	Unamortized Premium on Long-Term Debt (225	5)				0	0	
23	(Less) Unamortized Discount on Long-Term De		26)			562,786	644,716	
24	Total Long-Term Debt (lines 18 through 23)	•	,		1,31	2,836,043	1,175,752,927	
25	OTHER NONCURRENT LIABILITIES							
26	Obligations Under Capital Leases - Noncurrent	(227)				6,977,433	0	
27	Accumulated Provision for Property Insurance (· ,				0	0	
28	Accumulated Provision for Injuries and Damage				,	2,015,424	13,419,424	
29	Accumulated Provision for Pensions and Benefi				+	7,468,776	17,546,755	
30	Accumulated Miscellaneous Operating Provisio	ns (228.4)				339,020	433,000	
31	Accumulated Provision for Rate Refunds (229)					0	0	
32	Long-Term Portion of Derivative Instrument Lial	oilities				0	0	
33	Long-Term Portion of Derivative Instrument Lial	oilities - Hed	dges			0	0	
34	Asset Retirement Obligations (230)					4,103,099	4,143,723	
35	Total Other Noncurrent Liabilities (lines 26 throu	ıgh 34)				0,903,752	35,542,902	
36	CURRENT AND ACCRUED LIABILITIES	<u> </u>						
37	Notes Payable (231)				6	9,994,663	138,998,950	
38	Accounts Payable (232)				1	7,035,133	140,076,302	
39	Notes Payable to Associated Companies (233)					0	0	
40	Accounts Payable to Associated Companies (23)	34)			2	24,843,867	27,303,936	
41	Customer Deposits (235)				1	25,129,483	26,111,333	
42	Taxes Accrued (236)			262-263		8,060,491	5,062,353	
43	Interest Accrued (237)				1	2,050,905	11,403,795	
44	Dividends Declared (238)					0	0	
45	Matured Long-Term Debt (239)					0	0	
								ı

Name of Respondent						Period of Report	
Atlantic City Electric Company		(1) x An Original (2)	(mo, da, 03/27/20		end o	_{of} 2019/Q4	Exhibit B-1 Page 5 of 12
	COMPARATIVE F	(2) A Resubmission BALANCE SHEET (LIABILITIE				'I	l ago o o
-		BALAINGE SHEET (EIABIEITIE	I	Curren		Prior Year	<u> </u>
Line No.	Title of Account	t	Ref. Page No.	End of Qua	arter/Year ance	End Balance 12/31	
	(a)		(b)	(0		(d)	
46	Matured Interest (240)				0	0	1
47	Tax Collections Payable (241)				51	1,624	4
48	Miscellaneous Current and Accrued Liabilities			5	50,540,005	33,055,050	1
49	Obligations Under Capital Leases-Current (243	3)			900,874	0	1
50	Derivative Instrument Liabilities (244)				0	0	1
51	(Less) Long-Term Portion of Derivative Instrum				0	0	1
52	Derivative Instrument Liabilities - Hedges (245)				0	0	1
53	(Less) Long-Term Portion of Derivative Instrum	nent Liabilities-Hedges			0	0	
54	Total Current and Accrued Liabilities (lines 37 t	through 53)		30	08,555,472	382,013,343	
55	DEFERRED CREDITS						
56	Customer Advances for Construction (252)				1,192,755	2,072,535	
57	Accumulated Deferred Investment Tax Credits	(255)	266-267		3,033,967	3,359,797	
58	Deferred Gains from Disposition of Utility Plant	(256)			0	0]
59	Other Deferred Credits (253)		269		8,645,241	8,904,873	1
60	Other Regulatory Liabilities (254)		278		99,471,288	436,515,932	4
61	Unamortized Gain on Reaquired Debt (257)			1	0	0	+
62	Accum. Deferred Income Taxes-Accel. Amort.(281)	272-277		0	0	†
63	Accum. Deferred Income Taxes-Other Property			68	37,816,407	644,527,526	†
64	Accum. Deferred Income Taxes-Other (283)				41,607,190	51,814,792	4
65	Total Deferred Credits (lines 56 through 64)				11,766,848	1,147,195,455	4
66	TOTAL LIABILITIES AND STOCKHOLDER EC	QUITY (lines 16, 24, 35, 54 and 65)			30,357,923	3,865,764,582	4

Exhibit B-1 Page 6 of 12

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Name of Respondent		This Report is:	Date of Report	Year/Period of Report
		(1) X An Original	(Mo, Da, Yr)	•
	Atlantic City Electric Company	(2) _ A Resubmission	03/27/2020	2019/Q4
	F	OOTNOTE DATA		

Schedule Page: 112	Line No.: 20	Column: d
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The balance includes \$11,277,339 which was previously reported in FERC Account 233.

Schedule Page: 112 Line No.: 26 Column: c

Accounts 101.1, 111, 227 and 243 include \$8,371,687, \$493,381, \$6,977,433 and \$900,874, respectively, related to new vehicle and equipment leases in 2019 that qualify as capital leases under the new leasing standard implemented as of January 1, 2019.

Schedule Page: 112 Line No.: 49 Column: c

Accounts 101.1, 111, 227 and 243 include \$8,371,687, \$493,381, \$6,977,433 and \$900,874, respectively, related to new vehicle and equipment leases in 2019 that qualify as capital leases under the new leasing standard implemented as of January 1, 2019.

Name of Respondent This Report Is: Date of Report Year/Period of Report (Mo, Da, Yr) (1) X An Original(2) ☐ A Resubmission Exhibit B-1 Atlantic City Electric Company 2018/Q4 04/02/2019 Page 7 of 12 End of COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS) Current Year Prior Year Line

Line No.	ca	Ref.	End of Quarter/Year	End Balance
	Title of Account	Page No.	Balance	12/31
1	(a) UTILITY PLANT	(b)	(c)	(d)
2	Utility Plant (101-106, 114)	200-201	3,879,426,792	3,620,182,834
3	Construction Work in Progress (107)	200-201	209,086,279	138,140,928
4	TOTAL Utility Plant (Enter Total of lines 2 and 3)	200 201	4,088,513,071	3,758,323,762
5	(Less) Accum. Prov. for Depr. Amort. Depl. (108, 110, 111, 115)	200-201	815,089,700	768,421,605
6	Net Utility Plant (Enter Total of line 4 less 5)		3,273,423,371	2,989,902,157
7	Nuclear Fuel in Process of Ref., Conv., Enrich., and Fab. (120.1)	202-203	0	0
8	Nuclear Fuel Materials and Assemblies-Stock Account (120.2)		0	0
9	Nuclear Fuel Assemblies in Reactor (120.3)		0	0
10	Spent Nuclear Fuel (120.4)		0	0
11	Nuclear Fuel Under Capital Leases (120.6)		0	0
12	(Less) Accum. Prov. for Amort. of Nucl. Fuel Assemblies (120.5)	202-203	0	0
13	Net Nuclear Fuel (Enter Total of lines 7-11 less 12)		0	0
14	Net Utility Plant (Enter Total of lines 6 and 13)		3,273,423,371	2,989,902,157
15	Utility Plant Adjustments (116)		0	0
16	Gas Stored Underground - Noncurrent (117)		0	0
17	OTHER PROPERTY AND INVESTMENTS			
18	Nonutility Property (121)		14,071,564	13,984,529
19	(Less) Accum. Prov. for Depr. and Amort. (122)		12,064,258	12,014,941
20	Investments in Associated Companies (123)		0	0
21	Investment in Subsidiary Companies (123.1)	224-225	2,960,001	2,960,001
22	(For Cost of Account 123.1, See Footnote Page 224, line 42)			
23	Noncurrent Portion of Allowances	228-229	0	0
24	Other Investments (124)		71,535	111,338
25	Sinking Funds (125)		0	0
26	Depreciation Fund (126)		0	0
27	Amortization Fund - Federal (127)		0	0
28	Other Special Funds (128)		0	0
29	Special Funds (Non Major Only) (129)		0	0
30	Long-Term Portion of Derivative Assets (175)		0	0
31	Long-Term Portion of Derivative Assets – Hedges (176)		0	0
32	TOTAL Other Property and Investments (Lines 18-21 and 23-31)		5,038,842	5,040,927
33	CURRENT AND ACCRUED ASSETS			
34	Cash and Working Funds (Non-major Only) (130)		0	0
35	Cash (131)		7,340,590	2,394,653
36	Special Deposits (132-134)		0	0
37	Working Fund (135)		0	13,012
38	Temporary Cash Investments (136)		0	0
39	Notes Receivable (141)		0	0
40	Customer Accounts Receivable (142)		82,993,649	77,382,460
41	Other Accounts Receivable (143)		54,037,774	54,586,069
42	(Less) Accum. Prov. for Uncollectible AcctCredit (144)		18,793,106	17,770,122
43	Notes Receivable from Associated Companies (145)		0	0
44	Accounts Receivable from Assoc. Companies (146)		440,336	170,922
45	Fuel Stock (151)	227	0	0
46	Fuel Stock Expenses Undistributed (152)	227	0	0
47	Residuals (Elec) and Extracted Products (153)	227	0	0
48	Plant Materials and Operating Supplies (154)	227	32,659,683	28,660,823
49	Merchandise (155)	227	0	0
50	Other Materials and Supplies (156)	227	0	0
51	Nuclear Materials Held for Sale (157)	202-203/227	0	0
52	Allowances (158.1 and 158.2)	228-229	430,677	1,254,722
FER	LC FORM NO. 1 (REV. 12-03) Page 110		+	
	· · · · · · · · · · · · · · · · · · ·			

Name of Respondent		This Report Is:			/Period of Report	
Atlantic City Electric Company		(1) 🛛 An Original	(Mo, Da,	*		0040/04
		(2) A Resubmission	04/02/20		End o	
	COMPARATIVI	E BALANCE SHEET (ASSETS	AND OTHER			<u> </u>
Line			Def		nt Year	Prior Year
No.	Title of Account		Ref. Page No.	1	uarter/Year ance	End Balance 12/31
	(a)		(b)		c)	(d)
53	(Less) Noncurrent Portion of Allowances		(~)		0	0
54	Stores Expense Undistributed (163)		227		0	0
55	Gas Stored Underground - Current (164.1)				0	0
56	Liquefied Natural Gas Stored and Held for Prod	essing (164.2-164.3)			0	0
57	Prepayments (165)				902,968	371,936
58	Advances for Gas (166-167)				0	0
59	Interest and Dividends Receivable (171)				622	365
60	Rents Receivable (172)				1,282,201	3,282,709
61	Accrued Utility Revenues (173)			;	30,067,277	30,904,511
62	Miscellaneous Current and Accrued Assets (17	4)			4,364,478	500,001
63	Derivative Instrument Assets (175)				0	0
64	(Less) Long-Term Portion of Derivative Instrum	ent Assets (175)			0	0
65	Derivative Instrument Assets - Hedges (176)				0	0
66	(Less) Long-Term Portion of Derivative Instrum	<u> </u>			0 707 115	104 750 004
67	Total Current and Accrued Assets (Lines 34 thr	• ,		19	95,727,149	181,752,061
68	DEFERRED DE	:8112			7 400 040	F 500 740
69 70	Unamortized Debt Expenses (181)		230a		7,462,310	5,593,748
71	Extraordinary Property Losses (182.1) Unrecovered Plant and Regulatory Study Costs	\ (102.2\)	230a 230b		0	0
72	Other Regulatory Assets (182.3)	S (102.2)	2300	1	29,268,733	149,692,540
73	Prelim. Survey and Investigation Charges (Elec	etric\ (183\	232	14	29,200,733	149,092,340
74	Preliminary Natural Gas Survey and Investigation				0	0
75	Other Preliminary Survey and Investigation Cha				0	0
76	Clearing Accounts (184)	21ge5 (100.2)			0	0
77	Temporary Facilities (185)				0	0
78	Miscellaneous Deferred Debits (186)		233	1	86,416,978	96,946,357
79	Def. Losses from Disposition of Utility Plt. (187)				0	0
80	Research, Devel. and Demonstration Expend.		352-353		0	0
81	Unamortized Loss on Reaquired Debt (189)				4,563,203	5,278,948
82	Accumulated Deferred Income Taxes (190)		234	16	63,863,996	175,160,945
83	Unrecovered Purchased Gas Costs (191)				0	0
84	Total Deferred Debits (lines 69 through 83)			39	91,575,220	432,672,538
85	TOTAL ASSETS (lines 14-16, 32, 67, and 84)			3,86	65,764,582	3,609,367,683
FER	C FORM NO. 1 (REV. 12-03)	Page 111				

Exhibit B-1 Page 8 of 12

Exhibit B-1 Page 9 of 12

			i age
Name of Respondent	This Report is: D		Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	04/02/2019	2018/Q4
	FOOTNOTE DATA		

Schedule Page: 110 Line No.: 2 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item previously netted Capital Leases of \$108,223 with its associated Accumulated Amortization of \$108,223. Capital Lease Accumulated Amortization is now reported in FERC Account 111.

Schedule Page: 110 Line No.: 5 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$108,223 of Capital Lease Accumulated Amortization previously reported in FERC Account 101.

Schedule Page: 110 Line No.: 24 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$111,338 representing the Cash Surrender Value of Officer Life Insurance policies previously reported in FERC Account 186.

Schedule Page: 110 Line No.: 41 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$18,416,284 related to Accounts Receivable balances associated with third party suppliers previously reported in FERC Account 142.

Schedule Page: 110 Line No.: 78 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$3,562,143 related to Long Term Notes Receivable balances previously reported in FERC account 128 and \$830 related to cash suspense account previously reported in FERC Account 242.

Name of Respondent
Atlantic City Electric Company

This Report is:

Obte of Report
(mo, da, yr)

(2) A Resubmission

Date of Report
(mo, da, yr)

end of
2018/Q4

Exhibit B-1
Page 10 of 12

COMPARATIVE BALANCE SHEET (LIABILITIES AND OTHER CREDITS)

No.		Ref.	Current Year End of Quarter/Year	Prior Year End Balance
	Title of Account (a)	Page No. (b)	Balance (c)	12/31 (d)
1	PROPRIETARY CAPITAL		()	. ,
2	Common Stock Issued (201)	250-251	25,638,051	25,638,05
3	Preferred Stock Issued (204)	250-251	0	
4	Capital Stock Subscribed (202, 205)		0	
5	Stock Liability for Conversion (203, 206)		0	
6	Premium on Capital Stock (207)		107,755,439	107,755,43
7	Other Paid-In Capital (208-211)	253	845,763,958	778,870,95
8	Installments Received on Capital Stock (212)	252	0	
9	(Less) Discount on Capital Stock (213)	254	0	
10	(Less) Capital Stock Expense (214)	254b	532,682	532,68
11	Retained Earnings (215, 215.1, 216)	118-119	146,635,189	130,869,3
12	Unappropriated Undistributed Subsidiary Earnings (216.1)	118-119	0	
13	(Less) Reaquired Capital Stock (217)	250-251	0	
14	Noncorporate Proprietorship (Non-major only) (218)	400()(1)	0	
15	Accumulated Other Comprehensive Income (219)	122(a)(b)	1 405 050 055	4.040.004.44
16	Total Proprietary Capital (lines 2 through 15)		1,125,259,955	1,042,601,11
17 18	LONG-TERM DEBT	256 257	1 127 015 000	1 027 045 0
19	Bonds (221)	256-257 256-257	1,137,015,000	1,037,015,00
20	(Less) Reaquired Bonds (222) Advances from Associated Companies (223)	256-257	28,105,304	40,506,23
21	Other Long-Term Debt (224)	256-257	20,100,304	40,500,20
22	Unamortized Premium on Long-Term Debt (225)	250-257	0	
23	(Less) Unamortized Discount on Long-Term Debt-Debit (226)		644,716	495,77
24	Total Long-Term Debt (lines 18 through 23)		1,164,475,588	1,077,025,45
25	OTHER NONCURRENT LIABILITIES		1,104,473,500	1,077,025,40
26	Obligations Under Capital Leases - Noncurrent (227)		0	
27	Accumulated Provision for Property Insurance (228.1)		0	
28	Accumulated Provision for Injuries and Damages (228.2)		13,419,424	11,932,29
29	Accumulated Provision for Pensions and Benefits (228.3)		17,546,755	14,747,88
30	Accumulated Miscellaneous Operating Provisions (228.4)		433,000	343,94
31	Accumulated Provision for Rate Refunds (229)		0	
32	Long-Term Portion of Derivative Instrument Liabilities		0	
33	Long-Term Portion of Derivative Instrument Liabilities - Hedges		0	
34	Asset Retirement Obligations (230)		4,143,723	3,660,58
35	Total Other Noncurrent Liabilities (lines 26 through 34)		35,542,902	30,684,70
36	CURRENT AND ACCRUED LIABILITIES			
37	Notes Payable (231)		138,998,950	107,764,99
38	Accounts Payable (232)		140,076,302	107,022,49
39	Notes Payable to Associated Companies (233)		11,277,339	24,665,54
40	Accounts Payable to Associated Companies (234)		27,303,936	28,512,27
	Customer Deposits (235)		26,111,333	30,568,03
41	Taxes Accrued (236)	262-263	5,062,353	4,812,88
41 42			11,403,795	10,952,1
	Interest Accrued (237)			
42	Interest Accrued (237) Dividends Declared (238)		0	

Name of Respondent		This Report is:	Date of Report		Year/Period of Report		
Atlantic City Electric Company		(1) x An Original (2) ☐ A Resubmission	(mo, da, 04/02/20	- /	end c	of 2018/Q4 F	Exhibit B-1 age 11 of 12
	COMPARATIVE F						<u> </u>
COMPARATIVE BALANCE SHEET (LIABILITIE Line No. Title of Account (a)		Ref. Page No.	Curren End of Qua Bala	t Year arter/Year ince	Prior Year End Balance 12/31		
46	(a) Matured Interest (240)		(b)	(c	0	(d)	1
46	Tax Collections Payable (241)			1	1,624	0	!
48	Miscellaneous Current and Accrued Liabilities	(242)		3	33,055,050	32,986,468	1
49	Obligations Under Capital Leases-Current (243				0	0	7
50	Derivative Instrument Liabilities (244)				0	0	İ
51	(Less) Long-Term Portion of Derivative Instrum	nent Liabilities			0	0	Ī
52	Derivative Instrument Liabilities - Hedges (245)				0	0	
53	(Less) Long-Term Portion of Derivative Instrum				0	0	<u> </u>
54	Total Current and Accrued Liabilities (lines 37 t	hrough 53)		39	3,290,682	347,284,841	ļ
55	DEFERRED CREDITS			-	0.070.505	4 407 000	<u> </u>
56	Customer Advances for Construction (252)	(055)	200 207		2,072,535	1,487,630	+
57 58	Accumulated Deferred Investment Tax Credits Deferred Gains from Disposition of Utility Plant		266-267	1	3,359,797	3,697,280	ł
59	Other Deferred Credits (253)	(200)	269	1	8,904,873	9,108,691	1
60	Other Regulatory Liabilities (254)		278		36,515,932	432,982,411	Ī
61	Unamortized Gain on Reaquired Debt (257)			1	0	0	†
62	Accum. Deferred Income Taxes-Accel. Amort.(281)	272-277		0	0	1
63	Accum. Deferred Income Taxes-Other Property	y (282)		64	4,527,526	601,012,772	†
64	Accum. Deferred Income Taxes-Other (283)			5	1,814,792	63,482,782	
65	Total Deferred Credits (lines 56 through 64)				7,195,455	1,111,771,566	
66	TOTAL LIABILITIES AND STOCKHOLDER EC	QUITY (lines 16, 24, 35, 54 and 65)		3,86	5,764,582	3,609,367,683	

Exhibit B-1 Page 12 of 12

Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	04/02/2019	2018/Q4
	FOOTNOTE DATA		

Schedule Page: 112 Line No.: 28 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$11,932,292 related to workers compensation and bodily injury accruals previously reported in FERC Account 242.

Schedule Page: 112 Line No.: 29 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$14,747,885 related to Supplemental Executive Retirement Plans, Long-term Incentive Plans, Other Postemployment Benefits and deferred compensation plans of which \$14,742,649 was previously reported in FERC Account 242 and \$5,236 was previously reported in FERC Account 253.

Schedule Page: 112 Line No.: 30 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$343,942 related to accrued environmental long-term liabilities previously reported in FERC Account 253.

Schedule Page: 112 Line No.: 48 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$881,501 related to Supplemental Executive Retirement Plan previously reported in FERC Account 186. Line item includes \$135,000 related to short term Deferred Compensation previously reported in FERC Account 253.

Schedule Page: 112 Line No.: 59 Column: d

Account was affected by policy alignment between Exelon Corporation and Atlantic City Electric Company. Line item includes \$1,779,391 related to Third Party Supplier Deposits previously reported in FERC account 242.

Exhibit B-2

Three Year Comparative Income Statement

Name of Respondent Atlantic City Electric Company		This Report Is:		Date of Report (Mo, Da, Yr)		Year/Period of Report		
		(1) ဩAn Original (2) □A Resubmission		03/27/2020		End of	2019/Q4	
		STATEMENT OF IN	NCOME					
data i 2. Ent 3. Re the qu 4. Re the qu 5. If a Annua 5. Do	port in column (c) the current year to date balance in column (k). Report in column (d) similar data for the rin column (e) the balance for the reporting quarter in column (g) the quarter to date amounts for parter to date amounts for other utility function for the port in column (h) the quarter to date amounts for parter to date amounts for other utility function for the ditional columns are needed, place them in a footal or Quarterly if applicable not report fourth quarter data in columns (e) and (the previous year. This inform ter and in column (f) the balar electric utility function; in column the current year quarter. electric utility function; in column the prior year quarter. thote.	nation is rence for the mn (i) the comm (j) the comm (j) the comm	eported same t quarter quarter	in the annual filing hree month period to date amounts f to date amounts f	g only. d for the prior yea for gas utility, and for gas utility, and	ir. in column (k) in column (l)	
a utilit	port amounts for accounts 412 and 413, Revenues y department. Spread the amount(s) over lines 2 port amounts in account 414, Other Utility Operation	thru 26 as appropriate. Includ	de these a er as acco	mounts unts 41	in columns (c) ar 2 and 413 above	nd (d) totals		
Line No.	Title of Account (a)	(Ref.) Page No. (b)	Tota Current Y Date Balar Quarter/ (c	ear to nce for Year	Total Prior Year to Date Balance for Quarter/Year (d)	Current 3 Months Ended Quarterly Only No 4th Quarter (e)	Prior 3 Months Ended Quarterly Only No 4th Quarter (f)	
1	UTILITY OPERATING INCOME							
2	Operating Revenues (400)	300-301	1,250,	,070,328	1,257,191,663			
3	Operating Expenses							
4	Operation Expenses (401)	320-323	857,	,316,327	900,960,965			
5	Maintenance Expenses (402)	320-323	85,	,867,099	73,017,689			
6	Depreciation Expense (403)	336-337	117,	,199,099	92,962,303			
7	Depreciation Expense for Asset Retirement Costs (403.1)	336-337						
8	Amort. & Depl. of Utility Plant (404-405)	336-337	5,	,813,108	1,208,288			
9	Amort. of Utility Plant Acq. Adj. (406)	336-337						
10	Amort. Property Losses, Unrecov Plant and Regulatory Stud	ly Costs (407)						
11	Amort. of Conversion Expenses (407)							
12	Regulatory Debits (407.3)		24,	,878,573	34,275,559			
13	(Less) Regulatory Credits (407.4)							
14	Taxes Other Than Income Taxes (408.1)	262-263	4,	,382,616	5,037,910			
15	Income Taxes - Federal (409.1)	262-263	-2,	,647,616	-14,165,955			
16	- Other (409.1)	262-263		-4,642	4,000			
17	Provision for Deferred Income Taxes (410.1)	234, 272-277	59,	,927,992	80,579,927			
18	(Less) Provision for Deferred Income Taxes-Cr. (411.1)	234, 272-277	56,	,439,516	54,758,183			
19	Investment Tax Credit Adj Net (411.4)	266	-	325,830	-337,483			
20	(Less) Gains from Disp. of Utility Plant (411.6)							
21	Losses from Disp. of Utility Plant (411.7)							
22	(Less) Gains from Disposition of Allowances (411.8)							
23	Losses from Disposition of Allowances (411.9)							
24	Accretion Expense (411.10)			81,446	98,933			
25	TOTAL Utility Operating Expenses (Enter Total of lines 4 thr	u 24)	1,096,	,048,656	1,118,883,953			
26	Net Util Oper Inc (Enter Tot line 2 less 25) Carry to Pg117,lin	ne 27	154,	,021,672	138,307,710			

Exhibit B-2 Page 1 of 7

Name of Respondent		This Report Is:		Date o	of Report	Year/Period of	Report	
Atlantic City Electric Cor	mpany	(1) An Original (2) A Resubmis	sion	(IVIO, L 03/27/	Da, Yr) /2020	End of	2019/Q4	Exhibit B-2
STATEMENT OF INCOME FOR THE YEAR (Continued)						Page 2 of 7		
Ilse nage 122 for impo	ortant notes regarding the stat				ontinueu)			†
	itions concerning unsettled ra				at refunds of a ma	aterial amount may	need to be	
•	omers or which may result in r	, ,	0 ,			,		
	sts to which the contingency i							
	revenues or recover amount						-	
	tions concerning significant ar							
	enues received or costs incurr	red for power or gas pure	ches, and a sumn	nary of the	e adjustments ma	de to balance shee	et, income,	
and expense accounts.					- 4	de al atamana 400		
	g in the report to stokholders							
	concise explanation of only the ecations and apportionments f							
	if the previous year's/quarter's					iai effect of such c	nanges.	
	sufficient for reporting addition	=				e information in a fo	ootnote to	
his schedule.	, , , , , , , , , , , , , , , , , , ,	,,,,,,,, .						
ELECTI	RIC UTILITY	GAS l	JTILITY		0.	THER UTILITY		
Current Year to Date	Previous Year to Date	Current Year to Date	Previous Year	l I	Current Year to Date		Date Line No.	
(in dollars)	(in dollars)	(in dollars)	(in dollars	s)	(in dollars)	(in dollars)	INO.	
(g)	(h)	(i)	(j)		(k)	(1)		
							1	
1,250,070,328	1,257,191,663						2	
			,			·	3	
857,316,327	900,960,965						4	
85,867,099	73,017,689						5	
117,199,099	92,962,303						6	
,,	5=,55=,555						7	İ
5,813,108	1,208,288						8	
3,013,100	1,200,200						9	•
								ŀ
							10	
							11	
24,878,573	34,275,559						12	
							13	
4,382,616	5,037,910						14	
-2,647,616	-14,165,955						15	
-4,642	4,000						16	
59,927,992	80,579,927						17	
56,439,516	54,758,183						18	
-325,830	-337,483						19	
							20	
							21	
							22	İ
						+	23	1
04.440	00.000							
81,446	98,933						24	
1,096,048,656	1,118,883,953					1	25	
154,021,672	138,307,710						26	
			1				!	ı

Name of Respondent	This Report Is:	Date of Report	Year/Period of Report
Atlantic City Electric Company	(1) An Original (2) A Resubmission	(Mo, Da, Yr) 03/27/2020	End of2019/Q4
STA	TEMENT OF INCOME FOR THE YEA	R (continued)	

Exhibit B-2 Page 3 of 7

Line	STATEMENT OF IN	NCOME FOR I	TOTAL		Current 3 Months	Prior 3 Months
No.	Title of Account	(Ref.) Page No.	Current Year	Previous Year	Ended Quarterly Only No 4th Quarter	Ended Quarterly Only No 4th Quarter
	(a)	(b)	(c)	(d)	(e)	(f)
27	Net Utility Operating Income (Carried forward from page 114)		154,021,672	138,307,710		
28	Other Income and Deductions					
	Other Income					
	Nonutilty Operating Income					
	Revenues From Merchandising, Jobbing and Contract Work (415)		1,255,348	2,338,192		
32	(, ,		2,577,406	1,751,625		
	Revenues From Nonutility Operations (417)		6,627	9,335		
	(Less) Expenses of Nonutility Operations (417.1)		98,329	79,088		
	Nonoperating Rental Income (418)					
	Equity in Earnings of Subsidiary Companies (418.1)	119				
37			253,242	133,947		
	Allowance for Other Funds Used During Construction (419.1)	1	5,058,773	762,733		
	Miscellaneous Nonoperating Income (421)	1	1,344,709	1,242,844		
40		1				
41	TOTAL Other Income (Enter Total of lines 31 thru 40)	1	5,242,964	2,656,338		
42	Other Income Deductions	1				1
-	Loss on Disposition of Property (421.2)		362			
-	Miscellaneous Amortization (425)	1				
45	Donations (426.1)		439,154	471,094		
46	Life Insurance (426.2)		85,993	27,657		
47	Penalties (426.3)		276,248	137,238		
48	Exp. for Certain Civic, Political & Related Activities (426.4)		919,460	712,383		
49	Other Deductions (426.5)		689,378	45,733		
50	TOTAL Other Income Deductions (Total of lines 43 thru 49)		2,410,595	1,394,105		
51	Taxes Applic. to Other Income and Deductions					
52	Taxes Other Than Income Taxes (408.2)	262-263	257,713	275,558		
53	,	262-263	-17,494	-356,185		
	Income Taxes-Other (409.2)	262-263				
	Provision for Deferred Inc. Taxes (410.2)	234, 272-277	468,989	650,176		
	(Less) Provision for Deferred Income Taxes-Cr. (411.2)	234, 272-277	747,956	218,397		
57	Investment Tax Credit AdjNet (411.5)					
58	(Less) Investment Tax Credits (420)					
59	TOTAL Taxes on Other Income and Deductions (Total of lines 52-58)		-38,748	351,152		
60	Net Other Income and Deductions (Total of lines 41, 50, 59)		2,871,117	911,081		
	Interest Charges					
62	Interest on Long-Term Debt (427)		53,237,771	55,649,855		
	Amort. of Debt Disc. and Expense (428)		1,184,503	1,261,501		
	Amortization of Loss on Reaquired Debt (428.1)		707,855	715,745		
	(Less) Amort. of Premium on Debt-Credit (429)					
	(Less) Amortization of Gain on Reaquired Debt-Credit (429.1)					
	Interest on Debt to Assoc. Companies (430)		2,610,684	4,165,880		
	Other Interest Expense (431)		3,857,387	5,468,272		
	(Less) Allowance for Borrowed Funds Used During Construction-Cr. (432)		3,841,264	3,008,298		
	Net Interest Charges (Total of lines 62 thru 69)		57,756,936	64,252,955		
71	Income Before Extraordinary Items (Total of lines 27, 60 and 70)		99,135,853	74,965,836		
	Extraordinary Items					
73	Extraordinary Income (434)					
74	(Less) Extraordinary Deductions (435)					
75	Net Extraordinary Items (Total of line 73 less line 74)					
76	Income Taxes-Federal and Other (409.3)	262-263				
77	Extraordinary Items After Taxes (line 75 less line 76)					
78	Net Income (Total of line 71 and 77)		99,135,853	74,965,836		
<u> </u>		1				ļ

Nam	e of Respondent	This Report Is (1) X An O	: riginal	Da	ite of Report o, Da, Yr)	Year/Period	•	
Atlar	ntic City Electric Company		submission		/02/2019	End of _	2018/Q4	Exhibit B-2
			EMENT OF IN					Page 4 of 7
data 2. En 3. Re the q 4. Re the q	terly sport in column (c) the current year to date balance. in column (k). Report in column (d) similar data for iter in column (e) the balance for the reporting quar sport in column (g) the quarter to date amounts for a uarter to date amounts for other utility function for the sport in column (h) the quarter to date amounts for a uarter to date amounts for other utility function for the uarter to date amounts for other utility function for the additional columns are needed, place them in a foor	. Column (c) equ the previous yeater and in colum electric utility fur the current year electric utility fur the prior year qu	uals the total o ar. This inform in (f) the balar nction; in colur quarter. nction; in colur	of adding the da nation is reporte nce for the same nn (i) the quarte	d in the annual filin three month perions to date amounts	g only. Id for the prior yea for gas utility, and	ar. I in column (k)	
5. Do 6. Re a utili	al or Quarterly if applicable on treport fourth quarter data in columns (e) and (e) port amounts for accounts 412 and 413, Revenues ity department. Spread the amount(s) over lines 2 eport amounts in account 414, Other Utility Operating	and Expenses thru 26 as appro	opriate. Includ	le these amoun	ts in columns (c) a	nd (d) totals.	imilar manner to	
Line No.	Title of Account		(Ref.) Page No.	Total Current Year to Date Balance for Quarter/Year	Total Prior Year to Date Balance for Quarter/Year	Current 3 Months Ended Quarterly Only No 4th Quarter	Prior 3 Months Ended Quarterly Only No 4th Quarter	
1	(a) UTILITY OPERATING INCOME		(b)	(c)	(d)	(e)	(f)	+
	Operating Revenues (400)		300-301	1,257,191,66	3 1,199,607,487			1
	Operating Expenses		300-301	1,237,131,00	1,199,007,407			1
	Operation Expenses (401)		320-323	900,960,96	5 821,508,450			1
	Maintenance Expenses (402)		320-323	73,017,68				†
	Depreciation Expense (403)		336-337	92,962,30				†
	Depreciation Expense for Asset Retirement Costs (403.1)		336-337	3=,33=,33	33,231,333			†
	Amort. & Depl. of Utility Plant (404-405)		336-337	1,208,28	8 173,651			†
	Amort. of Utility Plant Acq. Adj. (406)		336-337	, , .				†
	Amort. Property Losses, Unrecov Plant and Regulatory Stud	ly Costs (407)						†
	Amort. of Conversion Expenses (407)	, ,						†
	Regulatory Debits (407.3)			34,275,55	9 50.648.540			†
	(Less) Regulatory Credits (407.4)			, , , , , ,				†
<u> </u>	Taxes Other Than Income Taxes (408.1)		262-263	5,037,91	0 6,303,933			†
	Income Taxes - Federal (409.1)		262-263	-14,165,95				†
16	` '		262-263	4,00				†
	Provision for Deferred Income Taxes (410.1)		234, 272-277	80,579,92				†
	(Less) Provision for Deferred Income Taxes-Cr. (411.1)		234, 272-277	54,758,18	_			†
	Investment Tax Credit Adj Net (411.4)		266	-337,48	_			†
	(Less) Gains from Disp. of Utility Plant (411.6)							†
21	, , , , ,							†
<u> </u>	(Less) Gains from Disposition of Allowances (411.8)							†
	Losses from Disposition of Allowances (411.9)							†
	Accretion Expense (411.10)			98,93	3 101,283			†
	TOTAL Utility Operating Expenses (Enter Total of lines 4 thm	u 24)		1,118,883,95				†
	Net Util Oper Inc (Enter Tot line 2 less 25) Carry to Pg117,lir			138,307,71				†

Name of Respondent		This Report Is:		Date of Re	eport	Year/Period of Repo	ort	
Atlantic City Electric Cor	mpany	(1) X An Original (2) A Resubmis	sion	(Mo, Da, Y 04/02/201	,	End of2018	3/Q4	Exhibit B-2
		STATEMENT OF INC						Page 5 of 7
0. Uso pago 122 for impo	ortant notes regarding the sta				iueu)			
	itions concerning unsettled ra				efunds of a mat	erial amount may nee	d to be	
	omers or which may result in							
	sts to which the contingency							
	n revenues or recover amoun				•		Ĭ	
	tions concerning significant a							
	enues received or costs incur	red for power or gas purc	ches, and a sumn	nary of the ad	justments mad	e to balance sheet, inc	come,	
and expense accounts.		" 11 1 11 01				1.1. 100		
	g in the report to stokholders							
	concise explanation of only the cations and apportionments							
	if the previous year's/quarter'					il ellect of such charig	C3.	
	sufficient for reporting addition					information in a footno	te to	
this schedule.		, , ,	,		·			
	RIC UTILITY		JTILITY			HER UTILITY		
Current Year to Date	Previous Year to Date	Current Year to Date	Previous Year t		rent Year to Date	Previous Year to Date	Line No.	
(in dollars)	(in dollars)	(in dollars)	(in dollars	5)	(in dollars)	(in dollars)	INO.	
(g)	(h)	(i)	(j)		(k)	(I)		1
							1	
1,257,191,663	1,199,607,487						2	
							3	
900,960,965	821,508,450						4	
73,017,689	71,243,766						5	
92,962,303	88,284,585						6	
							7	
1,208,288	173,651						8	
,,	-,						9	
							10	
							11	
34,275,559	50,648,540						12	
34,275,559	50,046,540							
5 007 040	0.000.000						13	
5,037,910	6,303,933						14	
-14,165,955	-4,186,350						15	
4,000	3,474						16	
80,579,927	202,016,301						17	
54,758,183	150,944,122						18	
-337,483	-363,377						19	
							20	
							21	
							22	
							23	
98,933	101,283						24	
1,118,883,953	1,084,790,134						25	
138,307,710	114,817,353						26	

Name of Respondent	This Report Is:	Date of Report	Year/Period	d of Rep
Atlantic City Electric Company	(1) XAn Original (2) A Resubmission	(Mo, Da, Yr) 04/02/2019	End of	201
STA	TEMENT OF INCOME FOR THE YEA	R (continued)	•	

ar/Period of Report
d of ______ Exhibit B-2
Page 6 of 7

	STATEMENT OF IN	NCOME FOR T	HE YEAR (contin	nued)		
Line			TO [*]	TAL	Current 3 Months	Prior 3 Months
No.	Title of Account (a)	(Ref.) Page No. (b)	Current Year (c)	Previous Year (d)	Ended Quarterly Only No 4th Quarter (e)	Ended Quarterly Only No 4th Quarter (f)
				, ,	, ,	· ·
27	Net Utility Operating Income (Carried forward from page 114)		138,307,710	114,817,353		
28	Other Income and Deductions					
29	Other Income					
30	Nonutilty Operating Income					
31	Revenues From Merchandising, Jobbing and Contract Work (415)		2,338,192	998,760		
32	(Less) Costs and Exp. of Merchandising, Job. & Contract Work (416)		1,751,625	2,234,290		
33	Revenues From Nonutility Operations (417)		9,335	26,532		
34	(Less) Expenses of Nonutility Operations (417.1)		79,088	190,459		
35	Nonoperating Rental Income (418)					
36	Equity in Earnings of Subsidiary Companies (418.1)	119				
37	Interest and Dividend Income (419)		133,947	208,411		
38	Allowance for Other Funds Used During Construction (419.1)		762,733	6,178,988		
39	Miscellaneous Nonoperating Income (421)		1,242,844	1,205,218		
40	Gain on Disposition of Property (421.1)			55,165		
41	TOTAL Other Income (Enter Total of lines 31 thru 40)		2,656,338	6,248,325		
42	Other Income Deductions					
43	Loss on Disposition of Property (421.2)			2,083		
44	Miscellaneous Amortization (425)					
45	Donations (426.1)		471,094	1,085,603		
46	Life Insurance (426.2)		27,657	-336,119		
47	Penalties (426.3)		137,238	53,595		
48	Exp. for Certain Civic, Political & Related Activities (426.4)		712,383	574,936		
49	Other Deductions (426.5)		45,733	1,337,309		
50	TOTAL Other Income Deductions (Total of lines 43 thru 49)		1,394,105	2,717,407		
51	Taxes Applic. to Other Income and Deductions					
52	Taxes Other Than Income Taxes (408.2)	262-263	275,558	377,509		
53	Income Taxes-Federal (409.2)	262-263	-356,185	-16,042,684		
54	Income Taxes-Other (409.2)	262-263		-4,533,254		
55	Provision for Deferred Inc. Taxes (410.2)	234, 272-277	650,176	11,735,034		
56	(Less) Provision for Deferred Income Taxes-Cr. (411.2)	234, 272-277	218,397	11,335,612		
57	Investment Tax Credit AdjNet (411.5)					
58	(Less) Investment Tax Credits (420)					
59	TOTAL Taxes on Other Income and Deductions (Total of lines 52-58)		351,152	-19,799,007		
60	Net Other Income and Deductions (Total of lines 41, 50, 59)		911,081	23,329,925		
61	Interest Charges					
62	Interest on Long-Term Debt (427)		55,649,855	55,362,241		
63	Amort. of Debt Disc. and Expense (428)		1,261,501	1,190,404		
64	Amortization of Loss on Reaquired Debt (428.1)		715,745	741,882		
65	(Less) Amort. of Premium on Debt-Credit (429)					
66	(Less) Amortization of Gain on Reaquired Debt-Credit (429.1)					
67	Interest on Debt to Assoc. Companies (430)		4,165,880	5,697,942		
68	Other Interest Expense (431)		5,468,272	1,159,183		
69	(Less) Allowance for Borrowed Funds Used During Construction-Cr. (432)		3,008,298	3,344,417		
70	Net Interest Charges (Total of lines 62 thru 69)		64,252,955	60,807,235		
71	Income Before Extraordinary Items (Total of lines 27, 60 and 70)		74,965,836	77,340,043		
72	,					
73	Extraordinary Income (434)					
74						
	Net Extraordinary Items (Total of line 73 less line 74)					
	Income Taxes-Federal and Other (409.3)	262-263				
	Extraordinary Items After Taxes (line 75 less line 76)	1				
-	Net Income (Total of line 71 and 77)		74,965,836	77,340,043		
	/		, ,	72.13,2.10		

Exhibit B-2 Page 7 of 7

			ı u
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) <u>X</u> An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) A Resubmission	04/02/2019	2018/Q4
	FOOTNOTE DATA		

Schedule Page: 114 Line No.: 2 Column: c

Line item includes \$1,693,410 related to service provided to affiliates as intercompany revenue previously reported in FERC account 401. This was a presentation change due to alignment of revenues with other Exelon companies.

Exhibit B-3

June 30, 2020 Balance Sheet

Name	e of Respondent	This Report Is:		Date of Report Year/Period of Repor		Period of Report	
Atlanti	c City Electric Company	(1) 🛛 An Original	(Mo, Da,	Ло, Da, Yr)			Exhibit B-3
	,	(2) A Resubmission	1 1	End		of <u>2020/Q2</u>	Page 1 of 5
	COMPARATIVE	BALANCE SHEET (ASSETS	S AND OTHER	RDEBITS)		
		(1	Curren	′ 	Prior Year	
Line			Ref.	End of Qu		End Balance	
No.	Title of Account		Page No.	Bala	ince	12/31	
	(a)		(b)	(0	c)	(d)	
1	UTILITY PLA	NT					
2	Utility Plant (101-106, 114)		200-201		6,166,585	4,221,097,511	
3	Construction Work in Progress (107)		200-201	13	34,371,919	166,272,004	
4	TOTAL Utility Plant (Enter Total of lines 2 and 3				0,538,504	4,387,369,515	
5	(Less) Accum. Prov. for Depr. Amort. Depl. (108	8, 110, 111, 115)	200-201	91	9,799,132	875,538,668	
6	Net Utility Plant (Enter Total of line 4 less 5)			3,63	30,739,372	3,511,830,847	
7	Nuclear Fuel in Process of Ref., Conv., Enrich.,	· ,	202-203		0	0	
8	Nuclear Fuel Materials and Assemblies-Stock A	Account (120.2)			0	0	
9	Nuclear Fuel Assemblies in Reactor (120.3)				0	0	
10	Spent Nuclear Fuel (120.4)				0	0	
11	Nuclear Fuel Under Capital Leases (120.6)				0	0	
12	(Less) Accum. Prov. for Amort. of Nucl. Fuel As		202-203		0	0	
13	Net Nuclear Fuel (Enter Total of lines 7-11 less	12)			0	0	
14	Net Utility Plant (Enter Total of lines 6 and 13)			3,63	30,739,372	3,511,830,847	
15	Utility Plant Adjustments (116)				0	0	
16	Gas Stored Underground - Noncurrent (117)				0	0	
17	OTHER PROPERTY AND	INVESTMENTS					
18	Nonutility Property (121)				3,606,651	14,071,458	
19	(Less) Accum. Prov. for Depr. and Amort. (122)			1	1,719,451	12,113,575	
20	Investments in Associated Companies (123)				0	0	
21	Investment in Subsidiary Companies (123.1)		224-225		2,200,001	2,200,001	
22	(For Cost of Account 123.1, See Footnote Page	e 224, line 42)					
23	Noncurrent Portion of Allowances		228-229		0	0	
24	Other Investments (124)				90,680	40,885	
25	Sinking Funds (125)				0	0	
26	Depreciation Fund (126)				0	0	
27	Amortization Fund - Federal (127)				0	0	
28	Other Special Funds (128)				0	0	
29	Special Funds (Non Major Only) (129)				0	0	
30	Long-Term Portion of Derivative Assets (175)				0	0	
31	Long-Term Portion of Derivative Assets – Hedg	` '			0	0	
32	TOTAL Other Property and Investments (Lines	<u>'</u>			4,177,881	4,198,769	
33	CURRENT AND ACCR						
34	Cash and Working Funds (Non-major Only) (13	60)			0	0	
35	Cash (131)				8,137,759	11,553,074	
36	Special Deposits (132-134)				0	0	
37	Working Fund (135)				0	0	
38	Temporary Cash Investments (136)			0		0	
39	Notes Receivable (141)			0		0	
40	Customer Accounts Receivable (142)			97,636,883		87,659,800	
41	Other Accounts Receivable (143)			56,435,089		51,380,402	
42	(Less) Accum. Prov. for Uncollectible AcctCre			28,394,227 18		18,062,851	
43	Notes Receivable from Associated Companies	· ,	0		0		
44	Accounts Receivable from Assoc. Companies (146)			161,222	3,323,476	
45	Fuel Stock (151)		227		0	0	
46	Fuel Stock Expenses Undistributed (152)		227		0	0	
47	Residuals (Elec) and Extracted Products (153)		227		0	0	
48	Plant Materials and Operating Supplies (154)		227	1 3	31,004,569	33,999,145	
49	Merchandise (155)		227		0	0	
50	Other Materials and Supplies (156)		227	I	0	0	

Nuclear Materials Held for Sale (157)

Allowances (158.1 and 158.2)

51

52

202-203/227

228-229

2,332,250

0

454,380

· · · · · · · · · · · · · · · · · · ·		This Report Is:	Date of F		Year/F	Period of Report
Atlanti	c City Electric Company	(1) X An Original	(Mo, Da,	Yr)		.f 2020/Q2
		(2) A Resubmission	1		End o	"
	COMPARATIVI	E BALANCE SHEET (ASSETS	AND OTHER	R DEBITS)	Continued)	i
Line				Current '	II	Prior Year
No.	Title of Account		Ref.	End of Quar		End Balance
	Title of Account (a)		Page No. (b)	Baland (c)	ce	12/31 (d)
53	(Less) Noncurrent Portion of Allowances		(b)	(6)	0	0
54	Stores Expense Undistributed (163)		227	1	,259,187	0
55	Gas Stored Underground - Current (164.1)			•	0	0
56	Liquefied Natural Gas Stored and Held for Proc	cessing (164.2-164.3)			0	0
57	Prepayments (165)	,		34	,977,531	889,698
58	Advances for Gas (166-167)				0	0
59	Interest and Dividends Receivable (171)				55,372	32,432
60	Rents Receivable (172)			2	,563,994	1,281,981
61	Accrued Utility Revenues (173)			39	,486,963	33,271,183
62	Miscellaneous Current and Accrued Assets (17	(4)		1,	,331,031	4,599,707
63	Derivative Instrument Assets (175)				0	0
64	(Less) Long-Term Portion of Derivative Instrum	ent Assets (175)			0	0
65	Derivative Instrument Assets - Hedges (176)				0	0
66	(Less) Long-Term Portion of Derivative Instrum				0	0
67	Total Current and Accrued Assets (Lines 34 thr			246	,987,623	210,382,427
68	DEFERRED DE	EBITS		0	040.000	7 750 055
69	Unamortized Debt Expenses (181)		220-	8	,048,622	7,758,855
70 71	Extraordinary Property Losses (182.1) Unrecovered Plant and Regulatory Study Costs	(102.2)	230a 230b		0	0
72	Other Regulatory Assets (182.3)	5 (102.2)	232	124	,848,370	116,051,658
73	Prelim. Survey and Investigation Charges (Elec	etric) (183)	232	124	,040,370	110,031,030
74	Preliminary Natural Gas Survey and Investigation				0	0
75	Other Preliminary Survey and Investigation Cha	- :			0	0
76	Clearing Accounts (184)	a.goo (.co. <u>-</u>)			111,287	0
77	Temporary Facilities (185)				0	0
78	Miscellaneous Deferred Debits (186)		233	67	,649,047	71,332,263
79	Def. Losses from Disposition of Utility Plt. (187))			0	0
80	Research, Devel. and Demonstration Expend.	(188)	352-353		0	0
81	Unamortized Loss on Reaquired Debt (189)			3	,852,054	3,855,349
82	Accumulated Deferred Income Taxes (190)		234	151	,739,990	154,947,755
83	Unrecovered Purchased Gas Costs (191)				0	0
84	Total Deferred Debits (lines 69 through 83)			+	,249,370	353,945,880
85	TOTAL ASSETS (lines 14-16, 32, 67, and 84)			4,238	,154,246	4,080,357,923
FER	C FORM NO. 1 (REV. 12-03)	Page 111				

Exhibit B-3 Page 2 of 5

Exhibit B-3 Page 3 of 5

			i ag
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	11	2020/Q2
	FOOTNOTE DATA		

Schedule Page: 110 L	ine No.: 54	Column: c
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The balance in Account 163 (Stores Expense Undistributed) should be at or near zero at the end of the year.

Schedule Page: 110 Line No.: 76 Column: c

The balance in Account 184 (Clearing Accounts) should be at or near zero at the end of the year.

Name	e of Respondent	This Rep	ort is:	Date of F		Year	/Period of Report	
Atlanti	c City Electric Company	(1) X	An Original	(mo, da,	yr)			Exhibit B-3
	,,	(2)	A Resubmission	1 1		end o	of <u>2020/Q2</u>	Page 4 of 5
	COMPARATIVE B	BALANCE	SHEET (LIABILITIE	S AND OTHE	R CREDI	TS)		
				I	Curren		Prior Year	
_ine				Ref.	End of Qua		End Balance	
No.	Title of Account			Page No.	Bala	nce	12/31	
	(a)			(b)	(c	:)	(d)	
1	PROPRIETARY CAPITAL							
2	Common Stock Issued (201)			250-251	2	5,638,051	25,638,051	
3	Preferred Stock Issued (204)			250-251		0	0	
4	Capital Stock Subscribed (202, 205)					0	0	
5	Stock Liability for Conversion (203, 206)					0	0	
6	Premium on Capital Stock (207)				10	7,755,439	107,755,439	
7	Other Paid-In Capital (208-211)			253	1	7,432,958	1,021,263,958	
8	Installments Received on Capital Stock (212)			252	,	0	0	
9	(Less) Discount on Capital Stock (213)			254		0	0	
10	(Less) Capital Stock Expense (214)			254b		532,682	532,682	
11	Retained Earnings (215, 215.1, 216)			118-119	11	8,412,396	122,171,042	
12	Unappropriated Undistributed Subsidiary Earnir	nas (216.1)		118-119		0,112,000	0	
13	(Less) Reaquired Capital Stock (217)	190 (210.1)		250-251		0	0	
14	Noncorporate Proprietorship (Non-major only)	(218)		200 201		0	0	
15	Accumulated Other Comprehensive Income (21	· ,		122(a)(b)		0	0	
16	Total Proprietary Capital (lines 2 through 15)	10)		122(0)(0)	1 38	8,706,162	1,276,295,808	
17	LONG-TERM DEBT				1,00	0,700,102	1,270,200,000	
18	Bonds (221)			256-257	1 38	7,015,000	1,287,015,000	
19	(Less) Reaquired Bonds (222)			256-257	1,00	0 10,000	1,207,010,000	
20	Advances from Associated Companies (223)			256-257	1	8,944,088	26,383,829	
21	Other Long-Term Debt (224)			256-257	<u>'</u>	0,544,000	20,303,023	
22	Unamortized Premium on Long-Term Debt (225)	5)		200-201		0	0	
23	(Less) Unamortized Discount on Long-Term De		3)			520,829	562,786	
24	Total Long-Term Debt (lines 18 through 23)	DCDIT (ZZC	<i>,</i> ,		1 40	5,438,259	1,312,836,043	
25	OTHER NONCURRENT LIABILITIES				1,40	0,100,200	1,012,000,040	
26	Obligations Under Capital Leases - Noncurrent	(227)				8,879,708	6,977,433	
27	Accumulated Provision for Property Insurance (0,070,700	0,011,400	
28	Accumulated Provision for Injuries and Damage				1	1,712,027	12,015,424	
29	Accumulated Provision for Pensions and Benef					6,900,299		
30	Accumulated Miscellaneous Operating Provisio	, ,				298,111	339,020	
31	Accumulated Provision for Rate Refunds (229)	110 (220.1)				0	0.00,020	
32	Long-Term Portion of Derivative Instrument Lial	bilities				0	0	
33	Long-Term Portion of Derivative Instrument Lial		nes			0	0	
34	Asset Retirement Obligations (230)					4,085,263	4,103,099	
35	Total Other Noncurrent Liabilities (lines 26 through	ugh 34)			1	1,875,408	40,903,752	
36	CURRENT AND ACCRUED LIABILITIES	-9/				.,,		
37	Notes Payable (231)					5,000,000	69,994,663	
38	Accounts Payable (232)				13	3,215,285	117,035,133	
39	Notes Payable to Associated Companies (233)				1	5,000,000	0	
40	Accounts Payable to Associated Companies (2)	34)				0,763,602	24,843,867	
41	Customer Deposits (235)				+	3,751,856	25,129,483	
42	Taxes Accrued (236)			262-263	1	7,759,965	8,060,491	
43	Interest Accrued (237)				1	2,169,926	12,050,905	
44	Dividends Declared (238)					0	0	
45	Matured Long-Term Debt (239)					0	0	
	, ,							

Name	e of Respondent	This Report is:	Date of I	•	Year/	Period of Report	
Atlanti	c City Electric Company			yr)	and a	.f 2020/Q2	Exhib Page
	COMPARATIVE	(2) A Resubmission		D CDEDI	end o	"	l ago
	COMPARATIVE B	ALANCE SHEET (LIABILITIE	S AND OTHE				<u> </u>
Line			Ref.	Curren End of Qua	I .	Prior Year End Balance	
No.	Title of Account		Page No.	Bala	I .	12/31	
	(a)		(b)	(0	;)	(d)	
46	Matured Interest (240)				0	0	Ī
47	Tax Collections Payable (241)				51	51]
48	Miscellaneous Current and Accrued Liabilities (242)		5	7,926,285	50,540,005	
49	Obligations Under Capital Leases-Current (243)			1,419,116	900,874	
50	Derivative Instrument Liabilities (244)				0	0	
51	(Less) Long-Term Portion of Derivative Instrum	ent Liabilities			0	0	
52	Derivative Instrument Liabilities - Hedges (245)				0	0	
53	(Less) Long-Term Portion of Derivative Instrum				0	0	1
54	Total Current and Accrued Liabilities (lines 37 th	nrough 53)		27	77,006,086	308,555,472	ļ
55	DEFERRED CREDITS						
56	Customer Advances for Construction (252)				3,273,919	1,192,755	+
57	Accumulated Deferred Investment Tax Credits		266-267	1	2,953,052	3,033,967	+
58	Deferred Gains from Disposition of Utility Plant	(256)	225		0	0 045 044	1
59	Other Deferred Credits (253)		269	-	9,351,006	8,645,241	4
60	Other Regulatory Liabilities (254)		278	3/	70,608,084	399,471,288	+
61 62	Unamortized Gain on Reaquired Debt (257) Accum. Deferred Income Taxes-Accel. Amort.(2	201	272-277		0	0	+
62 63	Accum. Deferred Income Taxes-Accel. Amon. (a		212-211	60	93,149,246	687,816,407	1
64	Accum. Deferred Income Taxes-Other (283)	(202)			15,793,024	41,607,190	+
65	Total Deferred Credits (lines 56 through 64)				25,128,331	1,141,766,848	+
66	TOTAL LIABILITIES AND STOCKHOLDER EQ	UITV (lines 16, 24, 35, 54 and 65)			38,154,246	4,080,357,923	+

Exhibit B-4

Three Year Statement of Revenues by Class

Name	e of Respondent		Report Is:	Date of Report	Year/Period of Report	
Atlan	tic City Electric Company	(1) (2)	X An Original ☐ A Resubmission	(Mo, Da, Yr) 03/27/2020	2019/Q4	Exhibit B-
	F	, ,	RIC OPERATING REVENUES (Page 1 of 1
elated 2. Rep	following instructions generally apply to the annual versic d to unbilled revenues need not be reported separately as port below operating revenues for each prescribed accour	n of the require nt, and i	ese pages. Do not report quarterly ded in the annual version of these pagemanufactured gas revenues in total.	ata in columns (c), (e), (f), and (ges.		
	port number of customers, columns (f) and (g), on the bas ing purposes, one customer should be counted for each g			•		1
each n	nonth.	·	· ·			
	ncreases or decreases from previous period (columns (c), close amounts of \$250,000 or greater in a footnote for acceptable.			reported figures, explain any in	consistencies in a footnote.	
ine	Title of Acco	unt		Operating Revenues Yea	. •	1
No.	(a)			to Date Quarterly/Annua (b)	Previous year (no Quarterly) (c)	
1	Sales of Electricity			(5)	(0)	
2	(440) Residential Sales			658,690	0,866 660,698,892	2
3	(442) Commercial and Industrial Sales					
4	Small (or Comm.) (See Instr. 4)			170,002	2,527 306,947,639	<u> </u>
5	Large (or Ind.) (See Instr. 4)			180,215	5,607 33,452,748	3
6	(444) Public Street and Highway Lighting			12,786	5,001 12,205,744	1
7	(445) Other Sales to Public Authorities			•		†
8	(446) Sales to Railroads and Railways					†
9	, ,					+
10	, , ,			1,021,695	5,001 1,013,305,023	
11	(447) Sales for Resale			60,269		4
12	,			1,081,964		4
	•			1,001,004	1,100,200,101	1
14		1,081,964	1,070 1,108,209,187	7		
15				1,001,304	1,100,200,107	
16				240),365 233,914	1
17	,			1,481		_
18	,			1,401	,020 1,434,432	-
	,			7,537	7,104 7,617,395	<u> </u>
20	, ,			7,557	,104 7,017,393	'
	(456) Other Electric Revenues			7,991	1,176 8,062,187	7
21	, ,	v of O	thoro			_
22	(456.1) Revenues from Transmission of Electricit (457.1) Regional Control Service Revenues	y or O	uners	150,855	1,905 131,574,400	<u> </u>
23	, , ,					-
24	(457.2) Miscellaneous Revenues					4
25	TOTAL Office On south as Decreases			400 400	2.050	1
26	TOTAL Cleatric Operating Revenues			168,106		-∔
27	TOTAL Electric Operating Revenues			1,250,070	0,328 1,257,191,663	3
						†

Name of Respondent			Report Is: X An Original		Date of Report (Mo, Da, Yr)	Year/Period of Repo End of 2019/Q		
Atlantic City Electric Company		(2)	A Resubmis		03/27/2020	End of	<u>-</u>	Exhibit B-4 Page 2 of 12
6. Commercial and industrial Sales, Accrespondent if such basis of classification n a footnote.) 7. See pages 108-109, Important Chang 8. For Lines 2,4,5,and 6, see Page 304 9. Include unmetered sales. Provide de	ount 442, may be classi is not generally greater ges During Period, for im for amounts relating to u	fied acc than 10 portant nbilled	000 Kw of demand. new territory adde revenue by accour	of classification (See Account 44:	Small or Commercial, and 2 of the Uniform System	of Accounts. Explain basis of class		
MEGAV	WATT HOURS SOLE)			AVG.NO. CUSTO	MERS PER MONTH	Line	j
Year to Date Quarterly/Annual	Amount Previous y	ear (no	Quarterly)	Current Yea	ar (no Quarterly)	Previous Year (no Quarterly)	No.	
(d)	(()			(f)	(g)		}
2.066.241			4 194 005		402.022	400 45	1	
3,966,241			4,184,905		493,023	489,453	3 2	
1,346,166			4,129,259		64,141	64,013		
3,428,367			797,037		725	763		
47,151			48,577		670	652		
,101			,				7	
							8	
							9	
8,787,925			9,159,778		558,559	554,88	1 10	
1,157,014			1,405,137				11	
9,944,939			10,564,915		558,559	554,88	1 12	
							13	
9,944,939			10,564,915		558,559	554,88	1 14	
Line 12, column (b) includes \$	1,630,067		billed revenues.					
Line 12, column (d) includes	-9,666	MWH	I relating to unbi	led revenues				

Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	03/27/2020	2019/Q4
	FOOTNOTE DATA		

Schedule Page: 300 Line No.: 17 Column: b

Amounts over \$250,000

Connect Charges \$ 1,450,100

Schedule Page: 300 Line No.: 17 Column: c

Amounts over \$250,000

Connect Charges \$ 1,543,730

Schedule Page: 300 Line No.: 21 Column: b

Amounts over \$250,000	
Intercompany Power Sales	\$ 1,103,539
Intercompany Revenue Previously Recorded to Contra Expense	1,544,280
Solar Renewable Energy Credits Transaction Fee	518,531
Net Energy Metering	632,895
Electric Revenue NUGs	377,489
RPM Auction	2,878,135
Company Use Utilities	388,615
Special Billing Reimbursable O&M	516,054

Schedule Page: 300 Line No.: 21 Column: c

Amounts over \$250,000	
Intercompany Power Sales	1,171,051
Intercompany Revenue Previously Recorded to Contra Expense	1,693,410
Solar Renewable Energy Credits Transaction Fee	436,845
Net Energy Metering	622,323
Electric Revenue NUGs	374,779
RPM Auction	3,441,468

Nam	e of Respondent	This Report	ls: Original	Date of Repo (Mo, Da, Yr)		eriod of Report	
Atla	ntic City Electric Company	1 ' '	Resubmission	03/27/2020	End of	2019/Q4	Exhibit
		SALES OF ELI	ECTRICITY BY RAT	SCHEDULES	ļ		Page 4 c
R	eport below for each rate schedule in effect	t during the year the I	MWH of electricity so	ld, revenue, average n	number of customer, a	verage Kwh per	
	omer, and average revenue per Kwh, exclu	-	•	-			
	rovide a subheading and total for each pre						
	301. If the sales under any rate schedule a cable revenue account subheading.	are classified in more	tnan one revenue ac	count, List the rate scr	nedule and sales data	under each	
	here the same customers are served under	er more than one rate	schedule in the same	e revenue account clas	ssification (such as a g	general residential	
	dule and an off peak water heating schedu						
	omers.						
	he average number of customers should be billings are made monthly).	e the number of bills r	endered during the y	ear divided by the nun	nber of billing periods	during the year (12	
	or any rate schedule having a fuel adjustm	ent clause state in a f	ootnote the estimated	d additional revenue bi	illed pursuant thereto.		
	eport amount of unbilled revenue as of end				•		
ne	Number and Title of Rate schedule	MWh Sold	Revenue	Average Number	KWh of Sales Per Customer (e)	Revenue Per KWh Sold	
lo.	(a)	(b)	(c)	of Customers (d)	(e)	(f)	
	440 - Residential Sales						
	R - Residential Sales	3,976,055	659,467,468	493,023	8,065	0.1659	
	PL - Private Area Lighting						
	Unbilled Revenue	-9,814	-776,602			0.0791	
5	Total	3,966,241	658,690,866	493,023	8,045	0.1661	
6							
7							
8	442 - Commerical & Industrial Sal						
9	MGS	1,318,950	162,806,939	55,511	23,760	0.1234	
10	AGS	2,348,683	134,666,451	3,405	689,775	0.0573	
11	TGS	1,066,639	42,925,037	53	20,125,264	0.0402	
12	SPL	25,928	6,657,621	5,036	5,149	0.2568	
13	DDC	13,984	848,160	860	16,260	0.0607	
14	CSL	2	212	1	2,000	0.1060	
15	Unbilled Revenue Ind.	347	2,313,714			6.6678	
16	Total	4,774,533	350,218,134	64,866	73,606	0.0734	,
17							,
18	444 - Public Street & Highway Lig						
19	SI - Street Lighting	47,350	12,693,046	670	70,672	0.2681	
20	Unbilled Revenue	-199	92,955			-0.4671	
21	Total	47,151	12,786,001	670	70,375	0.2712	
22		, -	,,		-,-	-	ļ.
23							ļ.
24							ļ
25							
26							
27							
28							
29							
30							
31					+		
32							
33							
33 34							
34 35							
35							
37							
38							
39							
40							
41	TOTAL Billed	8,797,591	1,020,064,934	558,559	15,751	0.1159	
41	Total Unbilled Rev.(See Instr. 6)	-9,666	1,630,067	ეები,ეეყ ი	13,731	-0.1686	
43		8,787,925	1,021,695,001	558,559	15,733	0.1163	
	i	-,,	, ,,		,		

Atlantic (f Respondent		Report Is:	Date of Report	Year/Period of Re	
	City Electric Company	(1) (2)	An Original A Resubmission	(Mo, Da, Yr) 04/02/2019	End of2018	Ex
		` '	IC OPERATING REVENUES (A			Page
elated to 2. Report 3. Report	lowing instructions generally apply to the annual versio unbilled revenues need not be reported separately as t below operating revenues for each prescribed account number of customers, columns (f) and (g), on the bas	required t, and m s of me	in the annual version of these page anufactured gas revenues in total. ers, in addition to the number of flat	s. rate accounts; except that where	e separate meter reading	s are added
or billing p each mont	purposes, one customer should be counted for each gith.	oup of i	neters added. The -average numbe	r or customers means the average	ge of twelve figures at the	e close of
	eases or decreases from previous period (columns (c),(se amounts of \$250,000 or greater in a footnote for acc			reported figures, explain any inc	onsistencies in a footnote	9.
ine	Title of Acco	unt		Operating Revenues Year		
No.	(a)			to Date Quarterly/Annual (b)	Previous year (no	Quarterly)
1 Sa	ales of Electricity				(6)	
2 (44	40) Residential Sales			660,698,	,892 61	8,827,614
3 (44	42) Commercial and Industrial Sales					
4 Sn	mall (or Comm.) (See Instr. 4)			306,947,	,639 31	9,872,604
5 La	arge (or Ind.) (See Instr. 4)			33,452,	,748 3	35,689,437
6 (44	44) Public Street and Highway Lighting			12,205,	,744 1	2,939,546
7 (44	45) Other Sales to Public Authorities					
8 (44	46) Sales to Railroads and Railways					
9 (44	48) Interdepartmental Sales					
10 TC	OTAL Sales to Ultimate Consumers			1,013,305,	,023 98	37,329,201
11 (44	47) Sales for Resale			94,904,	,164 6	3,000,541
12 TC	OTAL Sales of Electricity			1,108,209,	,187 1,05	50,329,742
13 (Le	ess) (449.1) Provision for Rate Refunds					
14 TC	OTAL Revenues Net of Prov. for Refunds			1,108,209,	,187 1,05	50,329,742
15 Ot	ther Operating Revenues					
16 (45	50) Forfeited Discounts			233,	,914	212,671
17 (45	51) Miscellaneous Service Revenues			1,494,	492	898,639
18 (45	53) Sales of Water and Water Power					
19 (45	54) Rent from Electric Property			7,617,	.395	7,850,958
20 (45	55) Interdepartmental Rents					
21 (45	56) Other Electric Revenues			8,062,	,187	5,124,067
22 (45	56.1) Revenues from Transmission of Electricity	of Ot	ners	131,574,	,488 13	35,191,410
23 (45	57.1) Regional Control Service Revenues					
24 (45	57.2) Miscellaneous Revenues					
25						
26 TC	OTAL Other Operating Revenues			148,982,	,476 14	9,277,745
27 TC	OTAL Electric Operating Revenues			1,257,191,	,663 1,19	9,607,487
				i .	i	1

ELECTRIC OPERATING REVENUES (Account 400) 6. Commercial and industrial Sales, Account 442, may be classified according to the basis of classification (Small or Commercial, and Large or Industrial) regularly used by the respondent if such basis of classification is not generally greater than 1000 Kw of demand. (See Account 442 of the Uniform System of Accounts. Explain basis of classification	Name of Respondent		This F	Report Is:		Date of Report	Year/P	eriod of Report	:	
Page 6 of 12	Atlantic City Electric Company				sion		End of	2018/Q4		
Respondent Such basis of classification is not generally greater than 1000 Kw of demand. (See Account 442 of the Uniform System of Accounts. Explain basis of classification in a fortionic)		Ei		IC OPERATING	REVENUES (A	Account 400)				Page 6 of 12
MEGAWATT HOURS SOLD AVG.NO. CUSTOMERS PER MONTH Line Year to Date Quarterly/Annual Amount Previous year (no Quarterly) (e) (f) (g) (respondent if such basis of classification is r in a footnote.)	not generally greater	than 10	00 Kw of demand.	(See Account 442	2 of the Uniform System	of Accounts. Explai			
No. Previous Year (no Quarterly) Current Year (no Quarterly) Previous Year (no Quarterly) No.					ts.					
(d) (e) (f) (g) 4,184,905 3,852,704 489,453 485,990 2 3 4,129,259 3,943,533 64,013 63,912 4 797,037 741,851 763 805 5 48,577 46,465 652 625 6 48,577 46,465 652 625 6 8 9 9 9,159,778 8,584,653 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.	MEGAWA	TT HOURS SOLE)			AVG.NO. CUSTO	MERS PER MON	ITH	Line	
4,184,905 3,852,704 489,453 485,990 2 4,129,259 3,943,533 64,013 63,912 4 797,037 741,851 763 805 5 48,577 46,465 652 625 6 9 9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,236,364 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14		-		Quarterly)	Current Yea				No.	
4,184,905 3,852,704 489,453 485,990 2 3 4,129,259 3,943,533 64,013 63,912 4 797,037 741,851 763 805 5 48,577 46,465 652 625 6 7 8 8 9 9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14	(d)	(6)			(†)	(g)		
3 4,129,259 3,943,533 64,013 63,912 4 797,037 741,851 763 805 5 48,577 46,465 652 625 6 48,577 46,465 652 625 6 9 9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 Line 12, column (b) includes \$ -837,238 of unbilled revenues.	4 194 005			2 952 704		490 452		495,000		
4,129,259 3,943,533 64,013 63,912 4 797,037 741,851 763 805 5 48,577 46,465 652 625 6 7 8 8 8 9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.	4,164,905			3,032,704		469,453		465,990		
797,037 741,851 763 805 5 48,577 46,465 652 625 6 7 8 7 8 9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.	4 400 050			0.040.500		04.040		00.040		
48,577 46,465 652 625 6 7 8 9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 13 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.										
17 18 19 19 19 19 19 19 19										
8 9 9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 13 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.	48,577			46,465		652		625		
9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.										
9,159,778 8,584,553 554,881 551,332 10 1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.										
1,405,137 1,238,364 11 10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.										
10,564,915 9,822,917 554,881 551,332 12 10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.						554,881		551,332		
10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.										
10,564,915 9,822,917 554,881 551,332 14 Line 12, column (b) includes \$ -837,238 of unbilled revenues.	10,564,915			9,822,917		554,881		551,332		
Line 12, column (b) includes \$ -837,238 of unbilled revenues.										
	10,564,915			9,822,917		554,881		551,332	14	
	Line 12 column (b) includes \$	-837 238	of unl	oilled revenues				!		
					ed revenues					
	zine 12, column (a) molados	00, 101		Toldang to dribin	04 101011400					

			i ago
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	- !
Atlantic City Electric Company	(2) _ A Resubmission	04/02/2019	2018/Q4
	FOOTNOTE DATA		

Schedule Page: 300 Line No.: 17 Column: b	
Amounts over \$250,000	
Connect Charges	\$1,543,730
Schedule Page: 300 Line No.: 17 Column: c	
Amounts over \$250,000	
Connect Charges	\$ 871,990
Schedule Page: 300 Line No.: 21 Column: b	
Amounts over \$250,000	
Intercompany Power Sales	\$1,171,051
Intercompany Revenue Previously Recorded to Contra Expense	1,693,410
Solar Renewable Energy Credits Transaction Fee	436,845
Net Energy Metering	622,323
Electric Revenue NUGs	\$ 374 , 779
RPM Auction	\$3,441,468
Schedule Page: 300 Line No.: 21 Column: c	
Amounts over \$250,000	
Intercompany	\$1,230,027
Net Energy Metering	373 , 709
Electric Revenue NUGs	372,708
Solar Renewable Energy Credits Transaction Fee	\$ 435,513

NOTE: \$2,469,069 of RPM auction revenue has been reclassified from Line 11, Column c to Line 21, Column c to conform to the current period presentation.

Nam	e of Respondent	This Report	ls: Original	Date of Repo (Mo, Da, Yr)		riod of Report	
٩tla	ntic City Electric Company	1 ' '	Resubmission	04/02/2019	End of	2018/Q4	Exhibi
		SALES OF ELI	ECTRICITY BY RATI	E SCHEDULES		F	Page 8
R	eport below for each rate schedule in effect	during the year the I	MWH of electricity so	old, revenue, average n	number of customer, a	verage Kwh per	
usto	omer, and average revenue per Kwh, exclud	ding date for Sales fo	r Resale which is rep	oorted on Pages 310-3	11.		
	rovide a subheading and total for each pres			•			
	 If the sales under any rate schedule a cable revenue account subheading. 	re classified in more	than one revenue ac	count, List the rate scr	nedule and sales data	under each	
	here the same customers are served unde	r more than one rate	schedule in the same	e revenue account clas	ssification (such as a c	eneral residential	
	dule and an off peak water heating schedul						
	omers.						
	he average number of customers should be	the number of bills r	endered during the y	ear divided by the nun	nber of billing periods	during the year (12	
	billings are made monthly). or any rate schedule having a fuel adjustme	ent clause state in a f	ootnote the estimated	d additional revenue bi	illed nursuant thereto		
	eport amount of unbilled revenue as of end				mod parodant thereto.		
ne	Number and Title of Rate schedule	MWh Sold	Revenue	Average Number	KWh of Sales Per Customer (e)	Revenue Per KWh Sold	
0.	(a)	(b)	(c)	of Customers (d)	(e)	(f)	
1	440 - Residential Sales						
	R - Residential Sales	4,169,648	659,426,594	489,453	8,519	0.1581	
3	PL - Private Area Lighting						
4	Unbilled Revenue	15,257	1,272,298			0.0834	
5	Total	4,184,905	660,698,892	489,453	8,550	0.1579	
6							
7							
8	442 - Commerical & Industrial Sal						
9	MGS	1,318,459	155,615,496	55,171	23,898	0.1180	
10	AGS	2,510,444	132,751,313	3,536	709,967	0.0529	
11	TGS	1,041,359	46,536,069	53	19,648,283	0.0447	
12	SPL	26,777	6,558,823	5,156	5,193	0.2449	
3	DDC	14,046	882,398	859	16,352	0.0628	
4	CSL	3	244	1	3,000	0.0813	
15	Unbilled Revenue Ind.	15,208	-1,943,956			-0.1278	
16	Total	4,926,296	340,400,387	64,776	76,051	0.0691	
17							
18	444 - Public Street & Highway Lig	48,585	12,371,324	652	74,517	0.2546	
	SI - Street Lighting				· ·		
	Unbilled Revenue	-8	-165,580			20.6975	
	Total	48,577	12,205,744	652	74,505	0.2513	
22		,	,,,		,	0.200	
23							
 24							
25							
26							
27							
28							
29							
30							
31							
31 32							
32 33							
აა 34							
34 35							
35 36							
30 37							
38							
39							
40							
41	TOTAL Billed	0.400.004	1.014.140.004	EE4 004	40.450	0.4444	
4 I 12	Total Unbilled Rev.(See Instr. 6)	9,129,321 30,457	1,014,142,261 -837,238	554,881 0	16,453 0	0.1111 -0.0275	
+ 2 43		9,159,778	1,013,305,023	554,881	16,508	0.1106	
	1	5,.55,9	.,	23 1,00 1	.0,000	3.1.30	

The following instructions generally apply to the annual vessions from the property of the annual vession of the property design of the		of Respondent tic City Electric Company	This (1) (2)	Report Is: X An Original	Date of Report (Mo, Da, Yr)	Year/Period of Report End of2017/Q4
The following instructions generally apply to the annual version of these pages. Do not report quarterly data in columns (c), (e), (f), and (g). Unbilled revenues and MWH interesting the work of the product sparsative size of the product sparsative size of the product sparsative size of the product sparsative size of the product sparsative size of the product si		E	, ,		Account 400)	
### A mornin.	elated 2. Rep	following instructions generally apply to the annual versic to unbilled revenues need not be reported separately as out below operating revenues for each prescribed accour	n of th require it, and	ese pages. Do not report quarterly da ed in the annual version of these page manufactured gas revenues in total.	ata in columns (c), (e), (f), and (g) es.	
4. If Increases or decreases from previous period (columns (c), (e), and (g)), are not derived from previously reported figures, explain any inconsistencies in a footnote. 5. Disclose amounts of \$250,000 or greater in a footnote for accounts 451, 456, and 457 2. Line No. Titlle of Account Operating Revenues Year to Date Quarterly/Annual (b) Operating Revenues Year to Date Quarterly/Annual (c) Operating Revenues Year to Date Quarterly/Annual (b) Operating Revenues Year to Date Quarterly/Annual (c) Operating Revenues Senior (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operating Revenues Annual (c) Operatin		=: : : =	roup of	meters added. The -average number	r of customers means the averag	e of twelve figures at the close of
No. California Previous year (no Quarterly (no Quart	4. If in	creases or decreases from previous period (columns (c),			reported figures, explain any inco	onsistencies in a footnote.
Sales of Electricity			unt		to Date Quarterly/Annual	Previous year (no Quarterly)
2 (440) Residential Sales 618,827,614 664,360,4 3 (442) Commercial and Industrial Sales 4 Small (or Comm.) (See Instr. 4) 319,872,604 344,069,8 5 Large (or Ind.) (See Instr. 4) 35,689,437 39,539,2 6 (444) Public Street and Highway Lighting 12,939,546 12,796,3 7 (445) Other Sales to Public Authorities 8 8 (446) Sales to Raliroads and Raliways 9 9 (448) Interdepartmental Sales 9 10 TOTAL Sales to Ultimate Consumers 987,329,201 1,060,765,9 11 (447) Sales for Resale 65,465,751 80,934,0 12 TOTAL Sales of Electricity 1,052,794,952 1,141,699,9 13 (Less) (449.1) Provision for Rate Refunds 1,052,794,952 1,141,699,9 14 TOTAL Revenues Net of Prov. for Refunds 1,052,794,952 1,141,699,9 15 Other Operating Revenues 121,671 249,1 17 (451) Miscellaneous Service Revenues 898,639 1,157,7 18 (453) Sales of Water and Water Power 9 19 (454) Rent from Electric Property 7,850,958 7,881,0 20 (455) Interdepartmental Rents 2,658,857 3,633,6 21 (456) Other Electric Revenues 9 2,658,857 3,633,6 22 (456.1) Revenues from Transmission of Electricity of Others 135,191,410 113,830,0 24 (457.2) Miscellaneous Revenues 8 25 TOTAL Other Operating Revenues 9 146,812,535 126,751,6	1				(b)	(6)
3 (442) Commercial and Industrial Sales 4 Small (or Comm.) (See Instr. 4) 5 Large (or Ind.) (See Instr. 4) 6 (444) Public Street and Highway Lighting 7 (445) Other Sales to Public Authorities 8 (446) Sales to Railroads and Railways 9 (448) Interdepartmental Sales 10 TOTAL Sales for Iterative Consumers 11 (447) Sales for Resale 12 TOTAL Sales of Electricity 13 (Less) (449.1) Provision for Rate Refunds 14 TOTAL Revenues Net of Prov. for Refunds 15 Other Operating Revenues 16 (450) Forfeited Discounts 17 (451) Miscellaneous Service Revenues 18 (453) Sales of Water and Water Power 19 (454) Rent from Electric Property 17 (455) Other Electric Revenues 18 (456) Other Electric Revenues 18 (456) Other Electric Revenues 19 (457.2) Miscellaneous Revenues 20 (457.1) Regional Control Service Revenues 21 (457.2) Miscellaneous Revenues 22 (457.2) Miscellaneous Revenues 24 (457.2) Miscellaneous Revenues		·			618 827 6	664 360 45
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21 (456) Other Electric Revenues 2,658,857 3,633,6 22 (456.1) Revenues from Transmission of Electricity of Others 135,191,410 113,830,0 23 (457.1) Regional Control Service Revenues 24 (457.2) Miscellaneous Revenues 25 146,812,535 126,751,6 26 TOTAL Other Operating Revenues 146,812,535 126,751,6	19	(454) Rent from Electric Property			7,850,9	7,881,05
22 (456.1) Revenues from Transmission of Electricity of Others 135,191,410 113,830,0 23 (457.1) Regional Control Service Revenues 24 (457.2) Miscellaneous Revenues 25 146,812,535 126,751,6	20	(455) Interdepartmental Rents				
23 (457.1) Regional Control Service Revenues 24 (457.2) Miscellaneous Revenues 25 26 TOTAL Other Operating Revenues 146,812,535 126,751,6	21	(456) Other Electric Revenues			2,658,8	3,633,64
24 (457.2) Miscellaneous Revenues 25 26 TOTAL Other Operating Revenues 146,812,535 126,751,6	22	(456.1) Revenues from Transmission of Electricit	y of O	thers	135,191,4	113,830,08
25 26 TOTAL Other Operating Revenues 146,812,535 126,751,6	23	(457.1) Regional Control Service Revenues				
26 TOTAL Other Operating Revenues 146,812,535 126,751,6	24	(457.2) Miscellaneous Revenues				
· · ·	25					
27 TOTAL Electric Operating Revenues 1,199,607,487 1,268,451,6	26	TOTAL Other Operating Revenues			146,812,5	535 126,751,66
	27	TOTAL Electric Operating Revenues			1,199,607,4	1,268,451,64

	This R	eport Is:		Date of Report				
	(2)	A Resubmiss		1 1		End of2017/Q4	•	Exhibit B-4 Page 10 of 12
t 442, may be classi ot generally greater During Period, for im amounts relating to ι	ified acco than 100 nportant n unbilled re	rding to the basis of the basis	of classification (S (See Account 442 and important rat	small or Commercial, and of the Uniform System	of Accounts		by the	age 10 01 12
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		uartorly)	Current Voc					
-		uarterry)	Current rea	(f)	Frevious	(g)	INO.	
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		4,153,443		485,990		483,153	2	
							3	
		4,099,454		63,912		63,847	4	
		757,322		805		859	5	
		48,654		625		583	6	
							7	
							8	
							9	
		9,058,873		551,332		548,442	10	
				,		,		
				551.332		548.442		
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	t 442, may be classiot generally greater During Period, for immounts relating to use of such Sales in a function o	ELECTRIC ELECTRIC ELECTRIC ELECTRIC ELECTRIC ELECTRIC ELECTRIC ELECTRIC ELECTRIC ELECTRIC EL 442, may be classified accoot generally greater than 100 During Period, for important namounts relating to unbilled reof such Sales in a footnote. FIT HOURS SOLD Amount Previous year (no Qi (e)	(2) A Resubmiss ELECTRIC OPERATING t 442, may be classified according to the basis of generally greater than 1000 Kw of demand. During Period, for important new territory added amounts relating to unbilled revenue by account of such Sales in a footnote. TT HOURS SOLD Amount Previous year (no Quarterly) (e) 4,153,443 4,099,454 757,322 48,654 9,058,873 1,664,386 10,723,259 10,723,259	(1) A Resubmission ELECTRIC OPERATING REVENUES (A t 442, may be classified according to the basis of classification (S ot generally greater than 1000 Kw of demand. (See Account 442 mounts relating to unbilled revenue by accounts. of such Sales in a footnote. FIT HOURS SOLD Amount Previous year (no Quarterly) Current Year (e) 4,153,443 4,099,454 757,322 48,654 9,058,873 1,664,386 10,723,259 10,723,259 -10,231,328 of unbilled revenues.	(1) An Original (2) A Resubmission (Mo, Da, Yr) / / / ELECTRIC OPERATING REVENUES (Account 400) It 442, may be classified according to the basis of classification (Small or Commercial, and ot generally greater than 1000 Kw of demand. (See Account 442 of the Uniform System Couring Period, for important new territory added and important rate increase or decreases impounts relating to unbilled revenue by accounts. of such Sales in a footnote. ETHOURS SOLD AVG.NO. CUSTO Current Year (no Quarterly) (e) (f) 4,153,443 485,990 4,099,454 63,912 757,322 805 48,654 625 9,058,873 551,332 1,664,386 10,723,259 551,332 10,723,259 551,332 -10,231,328 of unbilled revenues.	(1) A Resubmission // // // // // // // A Resubmission // // // // // // // // A Resubmission // // // // // // // // // // // A Resubmission // // // // // // // // // // // // //	(Mo, Da, Yr) End of 2017/Q4 (2) A Resubmission // / End of 2017/Q4 R442, may be classified according to the basis of classification (Small or Commercial, and Large or Industrial) regularly used to generally greater than 1000 Kw of demand. (See Account 442 of the Uniform System of Accounts. Explain basis of classif During Period, for important new territory added and important rate increase or decreases. IT HOURS SOLD AVG.NO. CUSTOMERS PER MONTH Amount Previous year (no Quarterly) (f) Previous Year (no Quarterly) (g) 4,153,443 485,990 483,153 4,099,454 63,912 63,847 757,322 805 859 48,654 625 583 9,058,873 551,332 548,442 1,664,386 10,723,259 551,332 548,442 10,723,259 551,332 548,442	1 X An Original (Mo, Da, Yr) End of 2017/Q4

Exhibit B-4 Page 11 of 12

			raye
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
•	(1) X An Original	(Mo, Da, Yr)	-
Atlantic City Electric Company	(2) _ A Resubmission	11	2017/Q4
	FOOTNOTE DATA		

Schedule Page: 300 Line No.: 17 Column: b	
Amounts over \$250,000	
Connect Charges	\$ 871,990
Schedule Page: 300 Line No.: 21 Column: b	
Amounts over \$250,000	
Intercompany	\$ 1,230,027
Net Energy Metering	\$ 373,709
Electric Revenue NUGs	\$ 372,708
Solar Renewable Energy Credits Transaction Fee	\$ 435,513

Nam	e of Respondent	This Re	oort Is: An Original	Date of Repo (Mo, Da, Yr)		eriod of Report	
Atla	ntic City Electric Company	(2)	An Onginal A Resubmission	/ /	End of	2017/Q4	Exhibit
		` ` L	I ELECTRICITY BY RAT	E SCHEDULES		F	age 12 of
1. R	eport below for each rate schedule in effect du	ring the vear t	he MWH of electricity so	ld. revenue, average n	number of customer, a	verage Kwh per	İ
	omer, and average revenue per Kwh, excluding			-		. J	
2. Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page							
	301. If the sales under any rate schedule are	classified in m	ore than one revenue ac	count, List the rate sch	nedule and sales data	under each	
	cable revenue account subheading. /here the same customers are served under m	ore than one i	ate schedule in the sam	e revenue account clas	ssification (such as a d	neneral residential	
	dule and an off peak water heating schedule),						
custo	omers.					-	
	he average number of customers should be the	e number of b	lls rendered during the y	ear divided by the num	nber of billing periods	during the year (12	
	billings are made monthly). or any rate schedule having a fuel adjustment	clausa stata ir	a footpote the estimate	d additional rovenue bi	illad pursuant therete		
	eport amount of unbilled revenue as of end of				illed pursuant thereto.		
ine	•	Wh Sold	Revenue	Average Number	KWh of Sales Per Customer (e)	Revenue Per KWh Sold	İ
No.	(a)	(b)	(c)	of Customers (d)	(e)	(f)	
1	440 - Residential Sales						
2	R - Residential Sales	3,888,40	7 624,598,258	485,990	8,001	0.1606	
3	PL - Private Area Lighting						
4	Unbilled Revenue	-35,70	-5,770,644			0.1616	1
5	Total	3,852,70	4 618,827,614	485,990	7,928	0.1606	Ī
6							1
7							Ī
8	442 - Commerical & Industrial Sal						
9	MGS	1,255,74	160,694,719	55,003	22,830	0.1280	
10	AGS	2,501,72	146,805,611	3,688	678,342	0.0587	
11	TGS	923,81	0 44,514,670	53	17,430,377	0.0482	İ
12	SPL	27,43	7,026,079	5,326	5,150	0.2561	Ī
13	DDC	12,84	3 922,405	646	19,881	0.0718	İ
14	CSL		3 274	1	3,000	0.0913	İ
15	Unbilled Revenue Ind.	-36,16	6 -4,401,718			0.1217	İ
16	Total	4,685,38	4 355,562,040	64,717	72,398	0.0759	İ
17							İ
18	444 - Public Street & Highway Lig	46,87	7 12,998,513	625	75,003	0.2773	İ
19	SI - Street Lighting						İ
20	Unbilled Revenue	-41	2 -58,966			0.1431	İ
21	Total	46,46	5 12,939,547	625	74,344	0.2785	İ
22							İ
23							İ
24							İ
25							İ
26							t
27							t
28							t
29							t
30							t
31							t
32							t
33			+ +				†
34			+				t
35							t
36							†
37			+				†
38							†
39							1
40			+				1
40			+				1
41	TOTAL Billed	8,656,83	4 997,560,529	551,332	15,702	0.1152	ŧ
42	Total Unbilled Rev.(See Instr. 6)	-72,28		0	0	0.1415	
43	TOTAL	8,584,55	3 987,329,201	551,332	15,571	0.1150	
			i l				

Exhibit B-5

Three Year Affiliated Transactions

Name of Respondent	This Report Is: (1) XAn Original
Atlantic City Electric Company	(1) X An Original (2) A Resubmission

Date of Report (Mo, Da, Yr) 03/27/2020

Year/Period of Report 2019/Q4

Amount

Exhibit B-5 Page 1 of 20

TRANSACTIONS WITH ASSOCIATED (AFFILIATED) COMPANIES

- 1. Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.

 2. The reporting threshold for reporting purposes is \$250,000. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".

 3. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

Name of Account

Line No.	Description of the Non-Power Good or Service (a)	Name of Associated/Affiliated Company (b)	Charged or Credited (c)	Amount Charged or Credited (d)
1	Non-power Goods or Services Provided by Affiliated			
2	PHI Service Company (PHISCO)			
3	Centralized Support Services	PHISCO	Various	108,464,539
4				
5	Exelon Business Services Company (EBSC)			
6	Centralized Support Services	EBSC	Various	62,729,485
7				
8	Baltimore Gas & Electric Company (BGE)			
9	Information Technology Services	BGE	Various	73,210
10	Materials	BGE	154	13,214
11				
12	PECO Energy Company (PECO)			
13	Extra-High Voltage (EHV) Transmission Agreement	PECO	571	29,448
14	Information Technology Services	PECO	Various	24,838
15	Materials	PECO	107	48
16				
17	Commonwealth Edison Company (ComEd)			
18	Information Technology Services	ComEd	Various	94,052
19	Materials	ComEd	Various	3,055
20	Non-power Goods or Services Provided for Affiliate			
21	Potomac Electric Power Company (PEPCO)			
22	Materials	PEPCO	154/163	856,876
23	Building Services (use of building space)	PEPCO	456	466
24				
25	Constellation New Energy (CNE)			
26	Building Services (use of building space)	CNE	456	36,399
27				
28	PHI Service Company (PHISCO)			
29	Building Services (use of building space)	PHISCO	456	707,381
30	Vehicle Services	PHISCO	456	588,413
31				
32	Delmarva Power Company (DPL)			
33	Materials	DPL	154/163	1,459,230
34	Building Services (use of building space)	DPL	456	2,308
35				
36	Commonwealth Edison Company			
37	Mutual Assistance	ComEd	456	1,351
38				
39	Atlantic Southern Properties (ASP)			
40	Building Services (use of building space)	ASP	456	7,556
41				
42				
1	Non-power Goods or Services Provided by Affiliated			
2	Constellation Power Source Generation (CPSG)			

lame of Respondent	│ This Report Is: │ (1) │ [X]An Original	Date of Report (Mo, Da, Yr)		d of Report 2019/Q
Atlantic City Electric Company	(2) A Resubmission	03/27/2020	End of _	20 19/Q
TRANSA	CTIONS WITH ASSOCIATED (AFFIL	IATED) COMPANIES		

2019/Q4 Exhibit B-5 Page 2 of 20

1. Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.

2. The reporting threshold for reporting purposes is \$250,000. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".

3. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

Account

Line No.	Description of the Non-Power Good or Service (a)	Name of Associated/Affiliated Company (b)	Account Charged or Credited (c)	Amount Charged or Credited (d)
3	Mechanical and Electrical Industrial Services	(CPSG)	Various	97,170
4				
5	Atlantic Southern Properties (ASP)			
6	Building Services (use of building space)	ASP	184	1,478,287
7				
8	Delmarva Power & Light Company (DPL)			
9	Materials	DPL	Various	1,140,605
10	Extra-High Voltage (EHV) Transmission Agreement	DPL	571	78,288
11	Field Operations Services	DPL	Various	18,110
12	Building Services (use of building space)	DPL	184	19,618
13	Regulatory Services	DPL	921	4,829
14				
15	Potomac Electric Company (Pepco)			
16	Materials	Pepco	Various	1,105,007
17	Shops Department Fabrication Services	Pepco	Various	127,280
18	Field Operations Services	Рерсо	921	6,124
19				
20	Non-power Goods or Services Provided for Affiliate			
21	PECO Energy Company (PECO)			
22	Mutual Assistance	PECO	456	110,633
23				
24	Exelon Generation Company, LLC			
25	Mutual Assistance	ExGen	415	12,387
26				
27	Exelon Generation Corporate			
28	Building Services (use of building space)	ExGen Corp	456.1	6,731
29				
30	Exelon Business Services Company (EBSC)			
31	Building Services (use of building space)	EBSC	Various	51,703
32	Vehicle Services	EBSC	456	44,250
33				
34				
35				
36				
37				
38				
39				
40				
41				
42				
	Non-power Goods or Services Provided by Affiliated			
	Millenium Account Servces LLC (Millenium)			
3	Meter Reading Services	Millenium	902	4,808,981
4				

Exhibit B-5 Page 3 of 20

Name of Respondent	This Report is:	Date of Report	Year/Period of Report	
	(1) X An Original	(Mo, Da, Yr)		
Atlantic City Electric Company	(2) A Resubmission	03/27/2020	2019/Q4	
FOOTNOTE DATA				

Schedule Page: 429 Line No.: 2 Column: a

PHI Service Company (PHISCO) Overview

Services provided by PHISCO are provided under a Service Agreement with Atlantic City Electric Company (ACE). Charges are provided by either direct charging of costs or are based on an allocation. The Service Agreement provides specific guidelines on the allocation methods used to charge these costs to the various PHI affiliates. Information on the Service Company allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for PHISCO

PHISCO provides a variety of services which include customer services, support services, financial services, human resources, legal services, information technology, governmental affairs, communication services, regulatory services, regulated gas and electric (transmission and distribution services), executive management, and supply services.

The services provided by the regulated gas and electric area include: system operations services; meter maintenance and testing; power procurement and energy planning; and other delivery services, including delivery senior management, asset management, engineering standards, interconnection planning and arrangements, distribution and transmission planning, engineering services for distribution, substation and transmission, system protection, project and construction management, electric maintenance, administrative support, process improvement, and performance analysis,

Schedule Page: 429 Line No.: 3 Column: c

PHISCO Centralized Support Services to Pepco

FERC	
account	Amount
107	\$ 16,017,260
108	1,851,771
163	606,970
182.3	111,919
184	1,208,585
416	121,579
419	(181,158)
426.1	67,561
426.3	6
426.4	80,518
426.5	599,574
430 431	1,935
556	49,822
557	1,424,155
560	709,648 591,552
561.1	433
561.2	1,036
561.3	1,164
561.5	5,206
566	1,455,412
568	6,115
569	302
569.2	(1)
570	150,721
571	373,146
573	(673)
580	488,161
581	101,668
582	1,885
583	1,135
584	24,259
586	197,670
587	168,410
588	1,653,974
589	(2)
590	6,104
591 592	177.026
593	177,026 592,352
594	562
595	74
596	128
597	2
598	21,032
902	291,165
903	38,283,600
904	140
907	85,509
908	267,258
909	108,708
923	39,433,285

Name of Respondent	This Report is:	Date of Report	Year/Period of Report
·	(1) X An Original	(Mo, Da, Yr)	·
Atlantic City Electric Company	(2) _ A Resubmission	03/27/2020	2019/Q4
	FOOTNOTE DATA		

924	(5,927)
925	299
928	400,118
930.1	329,987
930.2	581,315
Total	\$ 108,464,539

Schedule Page: 429 Line No.: 5 Column: a

Exelon Business Servicas Company, LLC (EBSC) Overview

Services provided by EBSC are provided under a General Service Agreement with ACE. Charges are provided by either direct charging of costs or are based on an allocation. The factors for allocating the costs from EBSC to Exelon affiliates are contained in the General Services Agreement. Information on the EBSC allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for EBSC.

EBSC provides a variety of support services, including: financial, human resources IT, communication, legal, governmental and regulatory affairs, executive, security, supply, Exelon Utilities, BSC Operations, real estate, and other.

Schedule Page: 429 Line No.: 6 Column: c

EBSC Centralized Support Services to Pepco

FERC	
Account _	Amount
107	\$ 19,790,102
108	296,334
163	870,429
184	241,102
416	45,766
417.1	19
426.1	318,842
426.3	53
426.4	81,915
426.5	998
557	1,282
560	2,151,452
561.1	7,519
561.2	16,791
561.3	17,578
566	1,757,395
568	1,548
569	884
569.2	299
570	98,761
571	1,356
573	7,485
580	155,446
581	73,500
583	199,254
584	1,588
585	719
586	344,012
587	20
588	411,101
590 591	2,692
592	5,873 72,064
593 504	277,483
594 595	70,054 18,507
596	13,442
597	229
598	16,110
902	43,806
903	7,905,654
904	1,075
908	215,196
921	172,703
923	26,355,461
924	365,241
925	2,214
928	671
930.1	296,140
930.2	1,320

			ray
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	03/27/2020	2019/Q4
	FOOTNOTE DATA		

62 729 485 Total

Schedule Page: 429 Line No.: 9 Column: c

BGE Information Technology Services

provided to ACE:

FERC	Amo	<u>unt </u>
107	\$	37,681
921		35,529
Total	\$	73,210

Schedule Page: 429 Line No.: 14 Column: c

PECO Information Technology Services provided to ACE

Amount _ FERC

107	\$ 6,768
921	18,070
	\$ 24,838

Schedule Page: 429 Line No.: 18 ComEd Information Technology Services Column: c

provided to ACE:

FERC	Amou	unt
107	\$	79,084
921		14,968
Total	\$	94 052

Schedule Page: 429 Line No.: 19 Column: c

ComEd Materials provided to ACE:

FERC	Amo	unt_
107	\$	2,444
108		611
Total	<u> </u>	3 055

Schedule Page: 429.1 Line No.: 3 Column: c

CPSG Mechanical and Electrical Industrial Services provided to ACE:

FER C	Amount_
107	\$ 74,409
108	19,770
570	2,991
Total	97,170

Column: c Schedule Page: 429.1 Line No.: 9

DPL Materials provided to ACE:

FERC	An	nount_
107	\$	155,224
108		6,938
154		943,934
571		34,246
588		263
Total	\$	1.140.605

Schedule Page: 429.1 Line No.: 11 Column: c

DPL Field Operations Services provided to ACE:

> Amount _ 3,239 FERC 107 108 135 14,736 921 18,110

Schedule Page: 429.1 Line No.: 16 Column: c

Pepco Materials provided to ACE:

FERC FORM NO. 1 (ED. 12	!-87) Page 45	0.3

Exhibit B-5 Page 6 of 20

Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	-
Atlantic City Electric Company	(2) _ A Resubmission	03/27/2020	2019/Q4
FOOTNOTE DATA			

<u>FERC</u>	<u>Amount</u>	
107	\$	843,526
108		20,863
154		240,618
Total	\$	1 105 007

Column: c

Schedule Page: 429.1 Line No.: 17
Pepco Shops Department Fabrication Services
provided to ACE:

FERC	An	ount_
107	\$	121,930
108		5,350
	\$	127 280

Schedule Page: 429.1 Line No.: 31

ACE Facility Services provided to EBSC Column: c

C	Amount _
456	\$ 45,523
456.1	 6,180
Total	\$ 51,703

ame of Respondent	This Report Is:	Date of Report	Year/Peri	od of Report
utlantic City Electric Company	(1) X An Original (2) A Resubmission	(Mo, Da, Yr) 04/02/2019	End of	2018/Q4
	_ · · ·			
TRANS	ACTIONS WITH ASSOCIATED (AFFIL	IATED) COMPANIES		

Exhibit B-5 Page 7 of 20

1. Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.

2. The reporting threshold for reporting purposes is \$250,000. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".

3. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

Line No.	Description of the Non-Power Good or Service (a)	Name of Account Associated/Affiliated Charged or Company Credited (b) (c)		Amount Charged or Credited (d)	
1	Non-power Goods or Services Provided by Affiliated				
2	PHI Service Company (PHISCO)				
3	Centralized Support Services	PHISCO	Various	119,339,831	
4					
5	Exelon Business Services Company (EBSC)				
6	Centralized Support Services	EBSC	Various	63,406,304	
7					
8	Baltimore Gas & Electric Company (BGE)				
9	Information Technology Services	BGE	Various	29,798	
10	Field Operations Services	BGE	154	13,179	
11					
12	PECO Energy Company (PECO)				
13	Mutual Assistance-Storm Services	PECO	182.3	472,038	
14	Information Technology Services	PECO	921	40,379	
15	Extra-High Voltage (EHV) Transmission Agreement	PECO	571	29,448	
16					
17	Commonwealth Edison Company (ComEd)				
18	Information Technology Services	ComEd	Various	144,957	
19					
20	Non-power Goods or Services Provided for Affiliate				
21	Potomac Electric Power Company (PEPCO)				
22	Materials	PEPCO	154	16,175	
23					
24	Constellation New Energy (CNE)				
25	Facility Services	CNE	456	35,987	
26					
27	PHI Service Company (PHISCO)				
28	Building Services (use of building space)	PHISCO	456	1,027,263	
29	Vehicle Services	PHISCO	456	451,596	
30					
31	Delmarva Power Company (DPL)				
32	Materials	DPL	154	3,248,690	
33	Facility Services	DPL	456	3,151	
34					
35	Commonwealth Edison Company				
36	Mutual assistance - Storm Services	ComEd	456	62,241	
37					
38	Atlantic Southern Properties (ASP)				
39	Facility Services	ASP	456	673,732	
40					
41	Exelon Business Services Company (EBSC)				
42	Facility Services	EBSC	456	44,633	
1	Non-power Goods or Services Provided by Affiliated				
2					

		This Repor		Date of Report	Year/Peri	od of Report	
Atlantic City Floctric Company		n Original Resubmission	(Mo, Da, Yr) 04/02/2019	End of	2018/Q4	Exhibit B-5	
	TRANSA	` '	ITH ASSOCIATED (AFFIL		FS		Page 8 of 20
2. Th an att	port below the information called for concerning a e reporting threshold for reporting purposes is \$25 associated/affiliated company for non-power good empt to include or aggregate amounts in a nonspenere amounts billed to or received from the associated.	Il non-power 0,000. The t ds and service	goods or services receive threshold applies to the an ces. The good or service m v such as "general".	d from or provided the from or provided the front of the	to associated (affiliated to the respondent or bi ature. Respondents sh	illed to nould not	
Line No.	Description of the Non-Power Good or Servi (a)	ce	Name Associated/ Comp (b)	Affiliated	Account Charged or Credited (c)	Amount Charged or Credited (d)	
3	Constellation Power Source Generation (CPSG	i)					
4	Mechanical and Electrical Industrial Services			(CPSG)	Various	501,816	
5							
6	Atlantic Southern Properties (ASP)						
7	Building Lease (use of building space)			ASP	921	1,625,756	
8							
9	Delmarva Power & Light Company (DPL)						
10	Materials			DPL	154	3,422,344	
11	Mutual Assistance-Storm Services			DPL	Various	775,798	
12	Extra-High Voltage (EHV) Transmission Agreeme	ent		DPL	571	78,288	
13	Maintenance Services			DPL	921	56,570	
14	Facility Services			DPL	921	17,872	
15	Regulatory Services			DPL	921	1,035	
16							
17	Potomac Electric Company (Pepco)						
18	Materials			Pepco	154	67,558	
19	Shops Department Fabrication Services			Pepco	Various	128,806	

			i ay
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	04/02/2019	2018/Q4
	EOOTNOTE DATA		

Schedule Page: 429 Line No.: 2 Column: a PHI Service Company (PHISCO) Overview

Services provided by PHISCO are provided under a Service Agreement with Atlantic City Electric Company (ACE). Charges are provided by either direct charging of costs or are based on an allocation. The Service Agreement provides specific guidelines on the allocation methods used to charge these costs to the various PHI affiliates. Information on the Service Company allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for PHISCO.

PHISCO provides a variety of services which include customer services, support services, financial services, human resources, legal services, information technology, governmental affairs, communication services, regulatory services, regulated gas and electric (transmission and distribution services), executive management, and supply services.

The services provided by the regulated gas and electric area include: system operations services; meter maintenance and testing; power procurement and energy planning; and other delivery services, including delivery senior management, asset management, engineering standards, interconnection planning and arrangements, distribution and transmission planning, engineering services for distribution, substation and transmission, system protection, project and construction management, electric maintenance, administrative support, process improvement, and performance analysis.

Schedule Page: 429 Line No.: 3 Column: c

PHISCO Centralized Support Services to Pepco

FERC	Amount
107 108 163 182.3 184 416 417.1 419 426.1 426.3 426.4 426.5 430 431 556 557 560 561.1 561.2 561.3 561.5 566 568 569 570	19,208,475 1,641,360 784,564 124,457 1,276,234 120,871 443 (43,171) 38,645 5 67,049 418,421 (15,703) 220,196 935,836 823,961 737,865 59 119 59 52,212 1,670,655 29,063 217 2,240
569	217

Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	04/02/2019	2018/Q4
	FOOTNOTE DATA		

581 586 587 588 590 592 593	104,480 287,880 134,602 1,550,925 44,777 277,300 709,868
598	27,506
902	312,836
903	39,647,851
907	148,251
908	521 , 247
909	323 , 833
923	44,869,955
924	10,227
925	(43)
928	826,663
930.1	22,346
930.2	428,136
935	17
	119,339,831

Schedule Page: 429 Line No.: 5 Column: a

Exelon Business Services Company, LLC (EBSC) Overview

Services provided by EBSC are provided under a General Service Agreement with ACE.

Charges are provided by either direct charging of costs or are based on an allocation.

The factors for allocating the costs from EBSC to Exelon affiliates are contained in the

General Services Agreement. Information on the EBSC allocation methods are explained in

detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for EBSC.

EBSC provides a variety of support services, including:

financial, human resources

IT, communication, legal, governmental and regulatory affairs, executive, security,

supply, Exelon Utilities, BSC Operations, real estate, and other.

Schedule Page: 429 Line No.: 6 Column: c

EBSC Centralized Support Services to Pepco

FERC	Amount	
Account		
107	18,976,094	
108	42,724	
163	717,942	
426.1	260,828	
426.3	41	
426.4	80 , 493	
560	1,462,742	
566	1,881,949	

FFRC	FORM	NO 1	(FD	12-87)
	I CINIVI	INO. I	ILD.	12-011

Name of Respondent	This Report is:	Date of Report	Year/Period of Report
· ·	(1) X An Original	(Mo, Da, Yr)	·
Atlantic City Electric Company	(2) _ A Resubmission	04/02/2019	2018/Q4
	FOOTNOTE DATA		

588	24,967
593	50,315
903	6,948,732
923	32,354,300
924	411,770
925	302
930.1	163,397
930.2	29,708
Total	63,406,304

Schedule Page: 429 Line No.: 9 Column: c

BGE Information Technology Services provided to ACE:

FERC	Ar	nount
107	\$	6 , 781
921		23,017
Total	\$	29 , 798

Schedule Page: 429 Line No.: 18 Column: c

ComEd Information Technology Services provided to Pepco:

FERC	Amount		
107	\$ 83,447		
921	61,510		
Total	\$ 144,957		

Schedule Page: 429.1 Line No.: 4 Column: c

CPSG Mechanical and Electrical Industrial Services provided to Pepco:

FERC	Amount		
107	\$ 483,720		
108	18,096		
Total	501,816		

Schedule Page: 429.1 Line No.: 11 Column: c

DPL Mutual Assistance Services to ACE:

FERC	Amount			
107	\$ 227,921			
108	25 , 325			
182.3	522 , 552			
Total	\$ 775,798			

Schedule Page: 429.1 Line No.: 19 Column: c

Pepco Shops Department Fabrication Services to ACE:

FERC	Amount
107	\$ 121,364

FERC FORM NO. 1 (ED. 12-87	Page 450.3

Exhibit B-5 Page 12 of 20

			, ago
Name of Respondent	e of Respondent This Report is:		Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) A Resubmission	04/02/2019	2018/Q4
	FOOTNOTE DATA		

Name of Respondent	This Report Is:	Date of Report	Year/Period of Report		1
Atlantic City Electric Company	(1) XAn Original (2) A Resubmission	(Mo, Da, Yr) / /	End of	2017/Q4	Exhibit B-5
TRANSACTIONS WITH ASSOCIATED (AFFILIATED) COMPANIES					Page 13 of 20
1 Report below the information called for concerning all non-nower goods or services received from or provided to associated (affiliated) companies					

2. The reporting threshold for reporting purposes is \$250,000. The threshold applies to the annual amount billed to the respondent or billed to

an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general". 3. Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote. Name of Account Amount Line Associated/Affiliated Charged or Charged or No. Description of the Non-Power Good or Service Credited Credited Company (a) (b) (c) (d) Non-power Goods or Services Provided by Affiliated 2 PHI Service Company (PHISCO) 3 **PHISCO** Centralized Support Services Various 135,410,921 4 5 Exelon Business Services Company (EBSC) 6 7 Centralized Support Services **EBSC** Various 34,317,127 8 Delmarva Light & Power Company (DPL) 9 **Analyst Services** DPL 908 504 10 Construction, Operations and Maintenance Services DPL Various 5.643 11 21,877 Regulatory Affairs Services DPL 923 12 Field Training Services DPL 588 17.480 13 DPL 87,944 **Engineering and Planning Services** Various 14 DPL Various 117,117 Meter Services 15 Vehicle Services DPL Various 67,089 16 17 18 19 20 Non-power Goods or Services Provided for Affiliate Delmarva Light & Power Company (DPL) 21 **Engineering and Planning Services** DPL 560 60,590 22 DPL 920 8,389 Regulatory Affairs Services 23 Field Training Services DPL 592 7,992 24 593 Construction, Operations and Maintenance Services DPL 959 25 929 1,425 **Design Services** DPI 26 System Operations Services DPL 588 127,546 27 Lease of Office Space / Facility Services DPL 929 2,972 28 DPL 438,755 Materials and Stores Various 29 30 31 PHI Service Company (PHISCO) 32 **PHISCO** 929 559,638 33 Vehicle Services **PHISCO** 752.499 Lease of Office Space / Building Services 929 34 **PHISCO** 6,079 Materials and Stores Various 35 **PHISCO** 26,489 929 36 Network Support, IT and Training 37 38 PECO Energy Company (PECO) 39 System Operations Services **PECO** 580 151,024 40 **Engineering and Planning Services PECO** 580 112,582 41 42 1 Non-power Goods or Services Provided by Affiliated Delmarva Light & Power Company (DPL) (contin) 2

Name of Respondent	This Report Is:	Date of Report	Year/Period of Report	1
Atlantic City Electric Company	(1) XAn Original (2) A Resubmission	(Mo, Da, Yr) / /	End of2017/Q4	Exhibit B-5 Page 14 of 20
TRANSACTIONS WITH ASSOCIATED (AFFILIATED) COMPANIES				
4. Depart below the information collection concerning all non-neuron goods on complete groups and from an applied to accompleted (affiliated) accomplished				

Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.
 The reporting threshold for reporting purposes is \$250,000. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".
 Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

Line No.	Description of the Non-Power Good or Service	Name of Associated/Affiliated Company	Account Charged or Credited	Amount Charged or Credited
	(a)	(b)	(c)	(d)
3	Drafting Services	DPL	Various	8,115
4	Communication Services	DPL	107	756
5	Storm Restoration Services	DPL	Various	127,178
6	Lease of Office Space Facilities	DPL	929	28,207
7	Energy Supply Administrative Services	DPL	557	7,176
8	Materials and Stores	DPL	Various	777,817
9				
10				
11	Potomac Electric Power Company (Pepco)			
12	Construction, Operations and Maintenance Services	Pepco	Various	7,805
13	Engineering and Planning Services	Pepco	107	51,964
14	Analyst Services	Рерсо	923	686
15	Shops Department Fabrication Services	Рерсо	107	70,312
16	Customer Services	Рерсо	903	13,628
17	Safety Services	Pepco	107	880
18	Storm Restoration Services	Рерсо	593	11,034
19	Materials and Stores	Рерсо	Various	293,605
20	Non-power Goods or Services Provided for Affiliate			
21	Exelon Generation Company LLC			
22	Engineering and Planning Services	Exelon Generation	580	22,559
23				
24	Potomac Electric Power Company (Pepco)			
25	Communication Services	Рерсо	592	630
26	Construction, Operations and Maintenance Services	Рерсо	Various	21,032
27	Engineering and Planning Services	Рерсо	588	946
28	Facility Services	Pepco	929	2,597
29	Field Training Services	Рерсо	588	1,776
30	Customer Services	Рерсо	908	768
31	Asset Transfers	Рерсо	101	2,741
32	Materials and Stores	Рерсо	Various	167,201
33				
34				
35				
36				
37				
38				
39				
40				
41				
42				
1	Non-power Goods or Services Provided by Affiliated			
2	Atlantic Southern Properties (ASP)			
3	Building Services (Lease of May's Landing)	ASP	929	2,280,041
4	, , , , , , , , , , , , , , , , , , ,	1.6.		,,

Name	e of Respondent	This Repor		Date of Repor	t	Year/Per	iod of Report	
			Resubmission	(Mo, Da, Yr) / /		End of	2017/Q4	Exhibit B-5 Page 15 of 20
1 Da	TRANSACTIONS WITH ASSOCIATED (AFFILIATED) COMPANIES Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.							age 13 01 20
2. Th an att	sport below the information called for concerning at e reporting threshold for reporting purposes is \$25 associated/affiliated company for non-power good empt to include or aggregate amounts in a nonspe here amounts billed to or received from the associa	0,000. The tool the service of the s	hreshold applies to the anries. The good or service my such as "general".	nual amount billed ust be specific in r	to the respondence. Re	pondent or b spondents sl	illed to hould not	
_	nere amounts blied to or received from the associa	ated (anniate	Name			count	Amount	
ine No.	Description of the Non-Power Good or Servi (a)	ce	Associated// Compa (b)	Affiliated	Charged or Credited (c)		Charged or Credited (d)	
5			,			, ,	, ,	
6	Millenium Account Services LLC (Millenium)							
7	Meter Reading Services			Millenium		902	4,547,018	
8								
9								
10	PECO Energy Company (PECO)							
11	Construction, Operations and Maintenance Servi	ces		PECO		593	290,859	
12	Sustation Engineering Services			PECO		560	,	
13				PECO		920	,	
14	Mutual Assistance Services			PECO		Various	80,091	
15	Extra-high voltage (EHV) Transmission Line Agre	eem		PECO		571	107,736	
16								
17								
18								
19	Non-control Control Control Control Control	CC: 11: - 4 -						
20	Non-power Goods or Services Provided for At Atlantic Southern Properties (ASP)	miliate						
21	Facility Services			ASP		Various	560,680	
23	T domay cervices			7.01		Various	000,000	
23	Pepco Energy Services Inc. (PES)							
25	Lease of Facility			PES		929	14,832	
26				-			,	
27								
28								
29								
30								
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Exhibit B-5 Page 16 of 20

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Name of Respondent	ame of Respondent This Report is:		Year/Period of Report
·	(1) X An Original	(Mo, Da, Yr)	·
Atlantic City Electric Company (2) A Resubmission		1 1	2017/Q4
	FOOTNOTE DATA		

Schedule Page: 429 Line No.: 4 Column: a

Services provided by PHISCO are provided under a Service Agreement with Atlantic City Electric Company (ACE). Charges are provided by either direct charging of costs or are based on an allocation. The Service Agreement provides specific guidelines on the allocation methods used to charge these costs to the various PHI affiliates. Information on the Service Company allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for PHISCO.

PHISCO provides a variety of services which include customer services, information technology, external affairs, environmental and safety services and regulated gas and electric (transmission and distribution services), executive management, procurement and administrative services, financial and corporate services, insurance services, human resources, and legal services.

The services provided by the regulated gas and electric area include system operations services; meter maintenance and testing; power procurement and energy planning; and other delivery services, including delivery senior management, asset management, financial analysis, engineering standards, interconnection planning and arrangements, distribution and transmission planning, value added services, engineering services for distribution, substation and transmission, system protection, drafting and construction management, electric maintenance, administrative support, forestry, process improvement, training, performance analysis, benchmarking, and enabling systems.

Schedule Page: 429 Line No.: 4 Column: c

PHISCO Centralized Support Services to ACE

FERC Accounts	Amount
107	\$ 20,238,001
182.3	217,458
184	240,842
408.1	705
416	682,876
417.1	10,865
419	(25,715)
426.1	80,595
426.2	(225,935)
426.3	1,159
426.4	31,198
426.5	725,261
430	27,028
431	(12,879)
556	1,397,736
557	1,123,936
560	3,135,496
561.1	9,981
561.2	19,453
561.3	44,911
561.5	219,013
566	829,555
568	100,446
569	6,993
569.2	311,341
570	64,923
571	286,999
572	172
573	28,110
580	900,876
581	408,220
583	179,386
586	447,257
587	349,544
588	4,244,289
589	409
590	573,387
591	6,792
592	427,768

Name of Respondent	me of Respondent This Report is:		Year/Period of Report	
	(1) X An Original	(Mo, Da, Yr)		
Atlantic City Electric Company	(2) _ A Resubmission	11	2017/Q4	
EQOTNOTE DATA				

593	1,231,469
594	69,299
596	36,511
597	34,459
598	20,222
902	36,799
903	47,660,833
907	156.520
908	652,072
909	539,891
920	100,744
921	712
923	42,144,669
924	, 91
926	4,323,683
928	492,412
929	156,291
930.1	186
930.2	510,021
935	135,585
Total	\$ 135,410,921

Schedule Page: 429 Line No.: 7 Column: a

Exelon Business Services Company, LLC (EBSC) Overview

Services provided by EBSC are provided under a General Service Agreement with ACE. Charges are provided by either direct charging of costs or are based on an allocation. The factors for allocating the costs from EBSC to Exelon affiliates are contained in the General Services Agreement. Information on the EBSC allocation methods are explained in detail under Schedule XXI, Methods of Allocations, in the FERC Form 60 filed for EBSC.

EBSC provides a variety of support services, including financial, human resources IT-Non-Telecommunications, communication, legal governance, executive, security, supply, BSC Exelon Utility, operations, real estate, and other.

Schedule Page: 429 Line No.: 7 Column: c

EBSC Centralized Support Services to ACE

FERC Accounts	<u>Amount</u>
107	\$ 9,727,814
426.1	829,254
426.4	93,092
426.5	537
560	389,994
909	8,192
920	262
923	22,776,150
924	386,837
930.1	104,995
Total	\$ 34,317,127

Schedule Page: 429 Line No.: 11 Column: c

DPL Construction, Operations and Maintenance Services to ACE

FERC Account	<u>Amount</u>
557	\$ 1,620
566	506
586	1,936
107	1,581
Total	\$ 5,643

Schedu	ıle Page: 429	Line No.: 14	Column: c

FERC FORM NO. 1 (ED. 12-87	Page 450.2	

			i ugo
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	11	2017/Q4
	FOOTNOTE DATA		

DPL Engineering and Planning Services to ACE

FERC Account	Amount	
107	\$	85,666
560		680
568		564
590		1,034
Total	\$	87,944

Schedule Page: 429 Line No.: 15 Column: c

DPL Meter Services to ACE

FERC Accou	<u>nt</u>	<u>Amount</u>
	586	\$ 1,470
	593	115,647
Total		\$ 117.117

Schedule Page: 429 Line No.: 16 Column: c

DPL Vehicle Services to ACE

FERC Accounts	<u>Amount</u>
580	\$ 3,825
592	16,725
593	3,712
929	42,827
Total	\$ 67.089

Schedule Page: 429 Line No.: 29 Column: c

ACE Materials and Supplies to DPL

FERC Account	Am	ount
154	\$	421,125
929		17,630
Total	\$	438 755

Schedule Page: 429 Line No.: 35 Column: c

ACE Materials and Stores to PHISCO

FERC Account	Amount	
154	\$ 	5,328
929		751
Total	\$	6.079

Schedule Page: 429.1 Line No.: 3 Column: c

DPL Drafting Services to ACE

FERC Account	Amo	<u>unt</u>
107	\$	5,399
560		2,703
920		13
Total	\$	8 115

Schedule Page: 429.1 Line No.: 5 Column: c

DPL Storm Restoration Services to ACE

FERC Account Amount

FERC FORM NO. 1 (ED. 12-87	Page 450.3

			·g-
Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	
Atlantic City Electric Company	(2) _ A Resubmission	11	2017/Q4
	FOOTNOTE DATA		

107 \$ 88,490 593 38,688 Total \$ 127,178

Schedule Page: 429.1 Line No.: 8 Column: c

DPL Materials and Supplies to ACE

FERC Account	<u>Amount</u>	
107	\$	110,616
154		640,291
580		569
581		38
592		11,770
929		14,533
Total	\$	777,817

Schedule Page: 429.1 Line No.: 12 Column: c

Pepco Construction, Operations and Maintenance Services to ACE

FERC Account	<u>Amou</u>	<u>nt</u>
570	\$	1,007
573		90
592		432
593		5,904
594		372
Total	\$	7,805

Schedule Page: 429.1 Line No.: 19 Column: c

Pepco Materials and Stores to ACE

FERC Account	<u>Amount</u>
107	\$ 64,961
154	222,711
929	5,933
Total	\$ 293,605

Schedule Page: 429.1 Line No.: 26 Column: c

Pepco Construction, Operations and Maintenance Services to ACE

FERC Account	Amount
592	\$ 4,536
593	16,496
Total	\$ 21,032

Schedule Page: 429.1 Line No.: 32 Column: c

ACE Materials and Stores to Pepco

FERC Account	<u>t</u>	<u>Amount</u>
1	54 \$	158,359
9	29	8,842
Total	\$	167,201

FERC FORM NO. 1 (ED. 12-87	Page 450.4

Name of Respondent	This Report is:	Date of Report	Year/Period of Report
	(1) X An Original	(Mo, Da, Yr)	· ·
Atlantic City Electric Company	(2) _ A Resubmission	1.1	2017/Q4
FOOTNOTE DATA			

Schedule Page: 429.2 Line No.: 14 Column: c

PECO Mutual Assistance Services to ACE

Schedule Page: 429.2 Line No.: 22 Column: c

ACE Facilities Services to ASP

FERC Account		<u>Amount</u>	
	593	\$	392
	920		145
	929		560,143
Total		\$	560,680

Exhibit B-6

Consolidated Tax Adjustment Model (ACE 2019)

Any information claimed to be confidential contained in Exhibit B-6 will be provided upon execution of an Agreement of Non-Disclosure of Information ("NDA") by the parties to this proceeding. The NDA will follow once a docket number has been assigned.

PEPCO HOLDINGS INC.
TAXABLE INCOME BY AFFILIATE
PUBLIC

Exhibit B-6 Consolidated Tax Adjustment Public Page 1 of 1



Exhibit B-7

Journal Entries

Incremental Capitalizable IT Expenses

Debit

Credit

Debit

x.xx

Credit

303 Capitalized IT

Amortization of IT Costs Over Appropriate Book Life

131/232 Cash/Accounts Payable

404 Amorization Expense

111 Accumulated Amortization

X.XX

X.XX

x.xx

x.xx

Atlantic City Electric Company

Residential and Commercial Energy Efficiency and Demand Response Surcharge Accounting Entries

cco	ounting Entrie	es			
1	Direct Progr	am Costs	Incurred (Incremental Investments and O&M	Expenses)	
	Incremental	Investm	<u>ents</u>		
	Debit	182.3	Other Regulatory Assets	x.xx	
	Credit	131/232	Cash/Accounts Payable		x.xx
	1				
	Incremental				
	Debit	908	Customer Assistance Expenses (Major only)	X.XX	
	Credit	131/232	Cash/Accounts Payable		X.XX
2	Shared Prog	ram Cost	s Reimbursed from Partner Utility (Incrementa	al Investments	only)
	_		ents Reimbursed from Partner Utility		
	Debit	131	Cash	x.xx	
	Credit	182.3	Other Regulatory Assets		x.xx
		l l.a a a t.u.a	outo Dougid to Doubusy Htility		
	<u>Incremental</u> Debit		Other Regulatory Assets	V VV	
		182.3	Other Regulatory Assets	x.xx	
	Credit	131/232	Cash/Accounts Payable		X.XX
3	Direct Loan	Costs Inc	urred		
	Third-Party				
	Debit	182.3	Other Regulatory Assets	x.xx	
			Cash/Accounts Payable	-	x.xx
	0.00.0				,
4	Revenue Co	st Recove	ery (record monthly revenues)		
	<u>Revenue</u>				
	Debit	142	Customer Accounts Receivable	x.xx	
	Credit	400	Operating Revenues		x.xx
5	Amortizatio	n of Incre	emental Investment Costs		
			r Amortization Period)		
	Debit	407.3	Regulatory Debits	x.xx	
	Credit	182.3	Other Regulatory Assets		X.XX
c	Deferred of	Duos / Llos -	lor Bassyony		
6		-	ler Recovery		
	Deferral of (V VV	
	Debit Credit	407.3 254	Regulatory Debits Other Regulatory Liabilities	X.XX	x.xx
	Credit	<u>4</u> 34	other negatatory Liabilities		A.AA
	Deferral of U				
	Debit	182.3	Other Regulatory Assets	x.xx	
	Credit	407.4	Regulatory Credits		x.xx
7	Accrue Inter	rest on O	ver/Under Recover		
	Interest Exp	ense on (Over Recovery		
	Debit	431	Interest Expense	x.xx	
	Credit	254	Other Regulatory Liabilities		x.xx
	Interest Inco	ome on U	nder Recovery		
	Debit	182.3	Other Regulatory Assets	x.xx	
	Credit	419	Other Income		X XX

419 Other Income

Credit

Exhibit C

Draft Public Notice

NOTICE TO CUSTOMERS OF ATLANTIC CITY ELECTRIC COMPANY OF THE FILING OF ENERGY EFFICIENCY PROGRAM PROPOSAL AND RELATED COST RECOVERY MECHANISM NOTICE OF PUBLIC HEARINGS AND OPPORTUNITY FOR PUBLIC COMMENTS

In the Matter of the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism, and Other Related Relief for Plan Years One Through Three

BPU Docket No. _____

PLEASE TAKE NOTICE that, on or about September 25, 2020, Atlantic City Electric Company
("ACE" or "Company"), a New Jersey public utility, filed a petition ("Petition") with the New
Jersey Board of Public Utilities ("Board" or "BPU"), BPU Docket No, seeking the
Board's approval of an Energy Efficiency Program Plan ("EE Program" or "Program") to be
implemented throughout the Company's service territory over a three-year period beginning in
July 2021. The EE Program is an extensive array of individual energy efficiency ("EE") products
and services designed to enable all ACE customers to reduce their use of electricity. The costs of
the EE Program include investment costs of approximately \$89 million and incremental operations
and maintenance ("O&M") costs of \$10 million, for a total incremental EE Program cost of
approximately \$99 million over three years. The costs include recovery of approximately
\$577,000 in program planning costs that were incurred in the planning and development of the
Program. The Company estimates that implementation of the EE Program will yield benefits that
exceed the costs of the Program. ACE has performed a benefits/cost analysis and estimated
customers will save \$552 million on their electric and gas bills over the life of the measures
implemented as part of the EE Program.

In its Petition, ACE seeks Board approval of its EE Program plan and authority to recover the revenue requirement associated with its \$99 million incremental investment through a Rider EE. As described in ACE's Petition, Rider EE will be imposed gradually as the EE Program is implemented and customers begin to avail themselves of EE products and services. The Company proposes that Rider EE be implemented beginning in July 2022, and then updated annually to reflect new investments placed into service. The Company estimates the first-year impact of Rider EE on the monthly bill for a typical residential customer (using approximately 679 kWh/month) will be an increase of \$0.30 or approximately 0.23% above present rates. The exact amount that a customer's bill will increase will depend upon the amount of electricity the customer uses. A chart is included with this notice to help residential customers assess the impact of the EE Program and Rider EE on their monthly bills.

The Company filed the following rate schedules with its Petition. Any final rate adjustments found by the Board to be just and reasonable may be modified and/or allocated by the Board in accordance with the provisions of *N.J.S.A.* 48:3-4, and for other good and legally sufficient reasons, to any class or classes of customers of the Company. Therefore, the rates set out below may increase or decrease based upon the Board's decision.

[insert tables]

Residential customers can compare their monthly usage with the chart below to see how the imposition of the proposed Rider EE will affect their bills:

[insert residential chart]

The above assumes that customers receive their electric supply from the Company.

The chart below provides information as to the percentage rate change by customer class for the entire Rider EE:

[insert percentage chart]

The Company's EE Program filing also seeks the approval of a Conservation Incentive Plan ("CIP") and the methodology to calculate a Rider CIP to allow ACE an opportunity to recover a portion of the revenues that will be lost as EE measures are implemented across its service territory, electricity sales decline, and the Company's revenues decline. ACE proposes that Rider CIP be applied to rate schedules RS, MGS Secondary, MGS Primary, AGS Secondary, AGS Primary and TGS. The Company is not seeking to impose Rider CIP at this time, but rather to obtain approval of the methodology to be applied in a future cost recovery filing. Therefore, no estimated rate impacts have been identified at this time.

A copy of this Notice of Filing and Public Hearings on the Petition is being served upon all municipal and county clerks or equivalent within the Company's service territory, as required by law. The Petition and this Notice have also been sent to the New Jersey Division of Rate Counsel ("Rate Counsel"), who will represent the interests of all ACE customers in this proceeding. Copies of ACE's Petition and this Public Notice are posted on ACE's website at www.atlanticcityelectric.com/PublicPostings.

PLEASE TAKE FURTHER NOTICE that, due to the COVID-19 pandemic, a telephonic hearing on the Petition will be conducted at the day and times listed below by a hearing officer designated by the Board:

DATE:	DATE:
TIME: 4:30 P.M.	TIME: 5:30 P.M.
DIAL-IN NUMBER: (866) 326-9183	DIAL-IN NUMBER: (866) 326-9183
PASSCODE: 617161#	PASSCODE: 617161#

Representatives from the Company, Board Staff and Rate Counsel will participate via telephone in the public hearing. Members of the public are invited to listen and participate by phone via the above designated Dial-In Number and Passcode and may express their views on this filing. Such comments will be made a part of the final record of the proceeding to be considered by the Board. In order to encourage full participation in this opportunity for public comments, please submit any

requests for needed accommodations, such as interpreters or listening devices, 48 hours prior to the above hearings to the Board's Secretary at board.secretary@bpu.nj.gov.

The Board is also accepting written and/or emailed comments. Although both will be given eq	lual
consideration, the preferred method of transmittal is via email to ensure timely receipt while	the
Board continues to work remotely due to the COVID-19 pandemic. Written comments may	be
submitted to the Board Secretary, Aida Camacho-Welch, at the Board of Public Utilities, 44 So	uth
Clinton Avenue, 9th Floor, P.O. Box 350, Trenton, NJ 08625-0350. Email comments should	l be
submitted to board.secretary@bpu.nj.gov. Please include the name of the Petition and B	PU
Docket No when submitting comments.	

Dated: Atlantic City Electric Company

Direct Testimony of Marisa Slaten and William Ellis

ATLANTIC CITY ELECTRIC COMPANY

BEFORE THE NEW JERSEY BOARD OF PUBLIC UTILITIES DIRECT TESTIMONY OF MARISA SLATEN AND WILLIAM ELLIS BPU DOCKET NO. _____

1	Q1.	Please state your name and position.
2	A1.	My name is Marisa Slaten. I am the Director of Regulatory Strategy & Services
3		for Pepco Holdings LLC ("PHI"), an indirect subsidiary of Exelon Corporation ("Exelon").
4		My name is William Ellis. I am the Director of Governmental and External Affairs
5		for Potomac Electric Power Company ("Pepco"), an indirect subsidiary of Exelon and the
6		former Senior Portfolio Manager, Energy Efficiency for PHI.
7	Q2.	On whose behalf are you submitting your Direct Testimony in this case?
8	A2.	We are submitting Testimony on behalf of Atlantic City Electric Company ("ACE"
9		or the "Company"), the Petitioner in this case.
10	Q3.	Ms. Slaten, what are your responsibilities as Director, Regulatory Strategy &
11		Services?
12	A3.	I am responsible for managing regional regulatory activities and stakeholder
13		engagement for PHI and two of its regulated utility subsidiaries, ACE and Delmarva Power
14		& Light Company ("Delmarva"). In this capacity, I am responsible for regulatory affairs
15		related to PHI's utility business before the New Jersey Board of Public Utilities (the "BPU"
16		or "Board") and the Delaware Public Service Commission. I also participate in PHI's
17		analysis of regulatory issues and the development of positions on those issues.

1	Q4.	Ms. Staten, please describe your educational and professional background and
2		experience.
3	A4.	I earned a Bachelor of Arts degree in Economics from Northwestern University and
4		a Juris Doctor from Rutgers University School of Law. I joined PHI in 2017. Prior to
5		joining PHI, I worked for the BPU as the Director of the Division of Clean Energy
6		(formerly, the Division of Economic Development & Emerging Issues) and as the Assistant
7		Director from June 2014 to November 2017. Prior to that, I worked for the State of New
8		Jersey Office of the Attorney General as a Deputy Attorney General from 2007 to 2014
9		Prior to that, I was an Associate at Riker, Danzig, Scherer, Hyland & Perretti, LLP. I also
10		clerked for the Supreme Court of New Jersey.
11	Q5.	Mr. Ellis, please describe your responsibilities as the former Sr. Manager of Energy
12		Efficiency and your current role as Director of Governmental and External Affairs.
13	A5.	I was the Sr. Portfolio Manager, Energy Efficiency during the preparation of this
14		filing. During that time I was responsible for developing and implementing the strategic
15		vision for increasing Demand Side Management programs across ACE, Delmarva and
16		Pepco. I transitioned to my current role in Government and External Affairs in August
17		2020 and I am now responsible for developing and leading integrated legislative, policy
18		and stakeholder outreach activities in Montgomery and Prince George's Counties in
19		Maryland and will also support broader engagement efforts across the state.
20	Q6.	Mr. Ellis, please describe your educational and professional background and
21		experience
22	Q6.	I earned my Bachelor's degree in Electrical Engineering, and Masters' degrees in
23		Engineering Management and Electrical Engineering from The Catholic University of

America. I also have a Global Executive MBA from Georgetown University and am a certified Project Management Professional.

Prior to becoming Director of Governmental and External Affairs in August 2020, I was the Sr. Portfolio Manager, Energy Efficiency. Prior to that, I was a Performance Assessment Manager with Exelon Utilities, developing and driving strategic priorities for core functions across all of Exelon. Prior to that, I held engineering roles in Capacity Planning, Substation and Telecom & Relay Protection departments.

Q7. What is the purpose of your Direct Testimony?

A7.

ACE provides electric distribution service to approximately 560,000 customers in the eight southernmost counties in New Jersey – Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Ocean, and Salem. The purpose of our testimony, as well as the other testimonies included in this filing, is to support ACE's proposal to establish and implement Energy Efficiency ("EE") Programs in its service territory. Our Direct Testimony will (a) provide an overview of the ACE 2021 - 2023 Energy Efficiency Program Plan ("EE Program" or "EE Program Plan"); (b) provide a summary of the ACE EE Program cost recovery filing; (c) describe ACE's plans for workforce development and job training programs; and (d) summarize the Direct Testimony of the Company's witnesses. ¹

This testimony was prepared by us or under our direct supervision and control. The source documents for our testimony are Company records and public documents. We also rely upon our personal knowledge and experience.

¹ Ms. Slaten is recused from sponsoring portions of this testimony and filing related to Opower/Oracle - Home Energy Reports and Quick Home Energy Check-up due to her prior involvement in her former role at the BPU. Support for those programs and related testimony are specifically sponsored by Mr. Ellis.

PROGRAM OVERVIEW

Q8. Please provide a brief background of ACE's EE Program Filing.

A8.

In proposing the ACE EE Program, the Company has attempted to balance the goals of the State along with the needs of customers, many of whom are facing economic challenges due to impacts of the COVID pandemic. For this reason, ACE reviewed the energy efficiency programs it currently offers and is providing a tailored portfolio of six core and utility-led programs that focuses on the cost effectiveness of the offerings – programs that will achieve meaningful savings for customers. These programs reflect the BPU-mandated "core programs" across the residential, commercial and industrial, and multi-family sectors, as well as additional utility-led programs. Among others, these offerings include weatherization and low-to-moderate income programs, in order to ensure equitable access across ACE's service territory.

The Demand Side Management department within the PHI Customer Operations business unit contracted with Gabel Associates on behalf of ACE to design a portfolio of EE programs that would be informed by the New Jersey 2019 Energy Master Plan² ("EMP") and comply with the Clean Energy Act of 2018 (P.L. 2018, c. 17 (N.J.S.A. 48:3-87.8 et al.)) (the "Act") and the June 10, 2020 order in BPU Docket Nos. QO19010040, QO19060748, and QO17091004 ("June 10 Order"). Those programs are described in the "EE Program Plan" attached as Schedule (BJB)-2 to Company Witness Baatz's Direct Testimony.

² 2019 New Jersey Energy Master Plan: Pathway to 2050. nj.gov/emp/docs/pdf/2020 NJBPU EMP.pdf

- 1 Q9. Is this filing made in compliance with the June 10 Order in BPU Docket Nos.
 2 Q019010040, Q019060748, Q017091004 or any other authority?
- 3 A9. Yes. This filing is made in compliance with N.J.S.A. 48:3-98.1, the Act, and the 4 June 10 Order, including the Minimum Filing Requirements. It is also consistent with the EMP, the New Jersey Global Warming Response Act³, and the Act Concerning the 5 Reduction of Greenhouse Gas Emissions.⁴ Pursuant to the June 10 Order, ACE's EE 6 7 Program Plan includes the mandated "core programs" across the residential, commercial 8 and industrial, and multi-family sectors. The design of these programs was developed in 9 collaboration with BPU Staff and the other New Jersey gas and electric utilities; the 10 programs were also informed by a public stakeholder process, which occurred over the 11 course of nine stakeholder meetings between September 2019 and July 2020. These 12 programs, when added to the existing EE programs that ACE manages, will enable the Company to achieve the Board-ordered energy reduction target of 0.74% in PY2 and 0.97% 13 in PY3.⁵ 14

Q9. Please provide a summary of the Company's request in this filing.

16 A9. The Company is requesting that the Board approve the proposed new ACE EE
17 Program offerings which will better benefit its residential customers as well as bring new
18 program offerings and savings opportunities to its commercial and industrial customers.
19 The ACE EE Program is incremental to the two existing residential programs that ACE

15

³ Global Warming Response Act. 2006. njleg.state.nj.us/2006/Bills/PL07/112 .HTM

⁴ Act Concerning the Reduction of Greenhouse Gas Emissions, 2007, nileg.state.nj.us/2006/Bills/PL07/340.PDF

⁵ Page 3 of ACE's EE Program Plan provided as Schedule (BJB)-2.

administers (Quick Home Energy Check-up and the Behavior Program offered by Opower⁶), as described in detail in Q12 - Q15 of this testimony.

The ACE EE Program portfolio includes a combination of core programs and utility-led programs. The core program offerings are consistently aligned across the State and build off of those programs currently implemented and managed by the BPU Division of Clean Energy, with some modifications. The utility-led programs are specific to ACE's customers and will offer additional opportunities to customers to save energy. The ACE EE Program plan is designed to establish the foundation for the Company to meet its Board-mandated energy savings goal of 1.44% of retail sales by Program Year 5.

The following table summarizes the proposed ACE EE Program initiatives and costs, which total \$98.6 million. This amount reflects \$95.8 million in program costs and \$2.8 million in portfolio costs. The Company will also seek recovery of \$577,000 in program planning costs, which were incurred in planning and developing the filing. The portfolio costs include development and maintenance of the Statewide Coordinator platform, Workforce Development funds, and some Evaluation, Measurement and Verification ("EM&V") for statewide coordination; the start-up costs were associated with the initial research and development of the EE Program Plan. These Programs as well as the Program costs and benefits are more fully described in the Direct Testimony of Company Witness Baatz and the accompanying ACE EE Program Plan.

⁶ Opower was the name of the vendor supporting the Behavior Program in 2017, when the program started. The company is now named Oracle and continues to issue the Home Energy Reports that support the Behavior Program.

1 **Table MSWE-1**

2

Proposed Programs and Costs						
Sector	Total Cost PY1-PY3					
		Energy-Efficient	HVAC			
			Appliance Rebates	\$ 15,762,975		
		Products	Appliance Recycling	Φ 15,702,975		
			Online Marketplace			
Residential	Core	Existing Homes	Home Performance with ENERGYSTAR (HPwES)	\$ 8,984,106		
			Quick Home Energy Check-Up (QHEC)	\$ 8,970,810		
	Utility-led	Behavioral	N/A	\$ 502,994		
		Moderate-Income Weatherization	N/A	\$ 13,414,237		
Multi-family	Core	Multi-family Direct Install	N/A	\$ 3,757,222		
		Small Business Direct Install	N/A	\$ 27,898,354		
C	Core	Energy Solutions	Prescriptive Program	\$ 11,677,549		
Commercial		for Business	Custom Program	\$ 11,077,3 49		
	Utility-led	Energy Solutions	Engineered Solutions	\$ 2,749,382		
	Ourity-red	for Business	Energy Management	\$ 2,029,923		
Portfolio Costs				\$ 2,875,000		
Total				\$ 98,622,553		

3 Q10. What are the energy savings associated with the proposed ACE EE Program Plan?

A10. The Company anticipates that the portfolio will produce energy savings as
described in Table MSWE-2 below. For program year one ("PY1"), the savings target is
equal to the projected savings in the EE Program Plan, as no PY1 targets were set by the
BPU in the June 10 Order.

1 Table MSWE-2

2

Program Year	PY1	PY2	PY3
Period	Jul 21 - Jun 22	Jul 22 - Jun 23	Jul 23 - Jun 24
Projected Consumption Baseline (MWh)	8,610,148	8,453,000	8,401,000
Savings Target (MWh)	33,017	62,552	81,489
Projected Savings (MWh)	33,017	59,556	
Over/Under Target (MWh)	0	-2,996	
Savings Target (%)	0.38%	0.74%	0.97%
Projected Savings (%)	0.38%	0.70%	1.04%
Over/Under Target (%)	0.00%	-0.04%	0.07%
Percent to Target (%)	100%	95%	107%
Cost per First Year kWh Saved (\$/kWh)	0.409	0.459	0.389
Cost per Lifetime kWh Saved (\$/kWh)	0.031	0.034	0.032

3

4 Q11. Other than what is listed in Table MSWE-1 is the Company proposing any additional initiatives or pilots?

A11. No. The Company is only proposing those programs listed in Table MSWE-1 as
described in detail in the ACE EE Program Plan attached to the Direct Testimony of
Company Witness Baatz as Schedule (BJB)-2.

9 Q12. Does ACE currently implement any of the programs described in Table MSWE-1?

10 A12. Yes. Consistent with Exelon/ACE's merger commitments, the Company currently
11 implements a Behavior Program supported by Opower/Oracle, which produces the Home

1		Energy Reports and the Quick Home Energy Check-up ("QHEC"). ACE launched the
2		Home Energy Reports in Q3 2017 and the QHEC Program in Q1 2018. Pursuant to
3		Paragraph 3.d. of the Joint Recommendation approved by the Board as part of the Most
4		Favored Nation Order dated October 31, 2016 in BPU Docket EM14060581, the Company
5		committed to spend \$15 million over five years to provide energy efficiency programs in
6		its service territory. The Company further committed that the energy efficiency programs
7		would serve low income customers and economically challenged areas in Southern Jersey.
8		The Company currently implements these programs that provide cost effective
9		benefits to customers and will continue to manage them until the \$15 million in merger
10		funds are fully committed.
11	Q13.	Is ACE seeking to recover costs related to the \$15 million merger commitment in this
12		filing?
13	A13.	No. To be clear, ACE is not seeking cost recovery for any portion of the \$15 million
14		merger commitment. Likewise, the costs and the savings associated with the merger-
15		funded program have been excluded from the cost benefit analysis described in the Direct
16		Testimony of Witness Baatz and excluded from the cost-recovery analysis described in the
17		Direct Testimony of Company Witness Normand.
18	Q14.	Why is ACE requesting the Board approve incremental funding for QHEC and the
19		Behavior program?
20	A14.	ACE recognizes that the merger-funded programs are not sufficient to meet the
21		energy efficiency goals own their own. As described further by Witness Baatz, the
22		projected total savings resulting from the remaining merger funds is 31,460 MWh for the
23		Behavior program and 3,933 MWh for QHEC. This amount is far short of the BPU-ordered

savings goals for ACE. Therefore, additional funding for those two programs along with
new additional programs that target other customer segments is required. For this reason,
ACE's EE Program Plan, including the funds requested for the Behavior program (\$0.5
million) and QHEC program (\$8.97million), and associated savings, are incremental to the
merger-funded programs.

Q16.

A15.

Q15. How does ACE plan to manage the overlap between the existing merger-funded programs and the new programs proposed in the ACE EE Program Plan?

The QHEC and Behavior program outlined in this EE Program Plan are a continuation of the merger-funded programs so they will be offered through the entire three-year program cycle. Therefore, the ACE EE Program Plan only accounts for the costs and savings associated with the continued programs once the merger-funding commitment is fully utilized. After the ACE EE Program Plan is approved, ACE will integrate the merger-funded programs into the BPU-approved programs and manage a single portfolio of programs. Management of the program, participation rates, savings estimates, reporting, evaluations, etc. will be combined. However, the funding sources will be tracked separately. That is, merger dollars will be tracked separately from funds collected via the proposed EE-Rider surcharge (which is described in the Direct Testimony of Witness Normand).

Q16. Please summarize the benefits of ACE's proposed programs.

There are many benefits to be gained from the implementation of ACE's proposed programs. Climate change and its social and environmental effects are among the most significant challenges we face. The Company's programs will reduce energy consumption and improve comfort in the homes of our customers, while mitigating the effects of climate

change and improving air quality for the customers we serve. The	programs will lower
customer bills, saving customers \$552 million on their energy cost from	om the installation of
the measures in this program.	

Additionally, as further described in Company Witness Baatz's Direct Testimony, the cost benefit analysis shows the ACE portfolio is cost effective under the New Jersey Cost Test. The three-year portfolio resulted in net benefits of \$276 and a cost benefit ratio of 3.8. This translates as follows: for every dollar ACE spends on energy efficiency programs, customers will receive \$3.78 in benefits.

Q17. How does Company plan to report on the ACE EE Programs?

The Company will ensure that it meets all standard reporting requirements required by the BPU. ACE will work with the other New Jersey utilities and the EM&V Working Group to develop a standard reporting template and a process that supports the creation and submission of quarterly, annual, and triennial progress reports. ACE is also prepared to respond to informal requests that Staff may have on an ad hoc basis. The Company will also conduct appropriately scheduled evaluation, measurement, and verification studies. Additional detail regarding the reporting methodology is contained in the ACE EE Program Plan, attached as Schedule (BJB)-2.

COST RECOVERY MECHANISM

Q18. Is ACE seeking cost recovery for all of the program costs described in Table MSWE-

20 1?

A17.

21 A18. Yes. ACE is seeking cost recovery for \$98.6 million, which represents its total incremental program expenditures over and above the merger-funded programs. ACE will

also seek recovery of \$577,000 in program planning costs incurred in connection with the preparation of this filing.

Q19. How does ACE propose to recover the ACE EE Program costs?

As further discussed in the Direct Testimony of Company Witness Normand, ACE is proposing to recover costs related to the implementation of the program through a Cost Recovery Mechanism ("CRM") that includes incremental investment and incremental Operations and Maintenance ("O&M") costs associated with or created by the proposed programs. The incremental investment costs will be capitalized as a regulatory asset and amortized over 10 years. A return on the unamortized balance of the regulatory asset will be calculated using the Company's authorized rate of return. The incremental O&M costs will be expensed and included within the CRM model for recovery on an annual basis.

Q20. Has the Company evaluated the impact of the proposed ACE EE Programs on residential customer rates?

Yes. The impact of the change for program year one on all customers by rate schedule is provided in Schedule (MTN)-2. For the typical residential customer on Basic Generation Service ("BGS") service using an average of 679 kWhs per month, the proposed bill increase for PY1 is \$0.30 per month or 0.23%. Below is a summary of the year-over-year and cumulative residential bill impacts for the typical residential customer on BGS service using an average of 679 kWh per month:

	Ye	ear 1	Y	ear 2	Y	ear 3	Cum	iulative
Rider "EE" Proposed Rate - \$/kWh	\$ 0.0	000444	\$ 0.	000996	\$ 0.	001647		
Residential Bill Impact - Year over Year	\$	0.30	\$	0.38	\$	0.44	\$	1.12
Residential Bill Impact Percentage - Year over Year	0.	22%	0	.29%	0	.33%	0.	84%

A20.

1		This rate impact will be mitigated by the beneficial impacts of the energy efficiency
2		measures on the cost of electricity overall, as quantified in detail by the benefit cost analysis
3		of Company Witness Brendon Baatz. The complete bill impact analysis for all Rate
4		Schedules and its underlying assumptions are set forth in Schedule (MTN)-2.
5	Q21.	Will the Company be proposing use of a modified Conservation Incentive Program
6		("CIP") or the Lost Revenue Adjustment Mechanism ("LRAM") to recover lost
7		revenue due to implementation of these Programs?
8	A21.	ACE is proposing the use of a modified CIP. Pursuant to the June 10 Order, ACE
9		engaged in discussions with Staff, Rate Counsel, and the other EDCs to develop a modified
10		CIP that takes into account aspects of the CIP used by certain New Jersey gas distribution
11		companies. The proposal set forth in Witness Normand's Direct Testimony is consistent
12		with those discussions and includes a shareholder contribution. ⁷ Company Witness
13		Normand's Direct Testimony provides the details, calculation and applicability of this
14		mechanism to the Company's rate schedules.
15		WORKFORCE DEVELOPMENT
16	Q22.	Please describe ACE's plan for workforce development and job training programs
17		and partnerships?
18	A22.	ACE recognizes that a policy goal of New Jersey is to increase the clean energy
19		economy by increasing the number of trained and certified professional and skilled trade
20		persons that can complete energy efficiency projects. The Company is prepared to support
21		that goal by collaborating with the Workforce Development Working Group ("WFD WG")

⁷ See In The Matter of The Petition of Public Service Electric and Gas Company for Approval of Its Clean Energy Future-Energy Efficiency ("CEF-EE") Program on a Regulated Basis, pages 16 - 21, BPU Docket No. GO18101112 and EO18101113 (September 23, 2020).

established by the BPU, and by filling these jobs with local hires so that the benefits of
these programs are seen in the communities we serve. With an investment level or
\$600,000, ACE will partner with the established WFD WG, as well as other community
action agencies and trade allies to hire and train local staff to meet this increased demand.

While ensuring there is trained staff available is critical to the success of the program, the Company also wants to increase equity within our community in hopes of growing local diverse and minority owned businesses. This effort will help those looking to establish businesses in the energy efficiency sector. The Company, in partnership with the established WFD WG, will establish a program to help with licensing and certification, mentorship and business acumen to ensure new businesses can grow and thrive.

Q23. In addition to the proposed \$600,000 to support the WFD WG initiatives, what other initiatives has ACE implemented that support workforce development in Southern New Jersey?

- In 2018, the Company joined with community partners to launch a six-year, \$6.5 million program to educate and train the future energy workforce and drive New Jersey's clean energy economy. The Workforce Development Initiative ("WDI"), to be paid in installments through 2024, will provide funds to expand job training and workforce development efforts to help improve employment opportunities in ACE's Southern New Jersey service area. WDI includes the following programs:
 - Get Into Energy (GIE) Math and Test Prep Boot Camp
 - Women in Sustainable Employment (WISE) Pathway
- ACE Line School

A23.

High School Energy Career Academy

• County Driven Initiatives

A25.

As a result of this funding, ACE can utilize existing programs to support the transition of interested employees towards other potential careers in the energy field. The delivery and design of the programs can be modified and timed to align with the job changes and will be targeted to provide reskilling for interested workers. The Company is exploring ways to also adjust its existing workforce development programs to support careers in energy efficiency. The funding for these programs is a part of Exelon's merger commitment and as such there is no impact to ACE ratepayers. Additional detail concerning each program is attached to this testimony as Schedule (MSWE)-1. Exelon's investment in the WDI programs will continue through 2025.

Q24. What organizations have you partnered with for the WDI?

A24. ACE has partnered with vocational schools (Atlantic County Institute of
Technology, Cape May Vocational School, and Cumberland County TEC) and County
workforce development boards (Atlantic, Cumberland, Cape May, Salem, Camden, and
Gloucester County) to launch the initiative. Moreover, the GIE Boot Camp, WISE
Pathway, and High School Energy Career Academy were developed by the Center for
Energy Workforce Development.

Q25. Please describe the expected benefits that will result from these workforce development and job training programs and partnerships.

An analysis of the proposed ACE EE Program Plan's impact on job creation was done by Gabel Associates, Inc. using the IMPLAN model. The details of this modeling method and results are discussed in Company Witness Baatz's Direct Testimony and is included in the ACE EE Program Plan. Based on the IMPLAN model results ACE

anticipates creation of up to 6,062 job years as a result of the program investment. The Company's goal is to ensure that these new jobs are filled locally and equitably across the communities we serve. Our experience in ACE's sister companies has shown that investing in energy efficiency allows for: 1) small business owners to grow their business and invest that increased cash flow into hiring new staff or opening additional stores; 2) residential customers can stabilize their bill, reduce arrearages, and increase comfort and safety in the home; and 3) new trade allies and contractors that support the energy efficiency programs will grow their business by promoting energy efficiency measures and projects.

SUMMARY AND CONCLUSION

Q26. Please summarize the Company's Petition.

- A26. This filing consists of a Petition for approval of ACE's EE Program Plan. It includes this Direct Testimony and the Direct Testimony of two other witnesses, plus schedules and attachments. Those witnesses and the topics they address are as follows:
 - Mr. Brendon J. Baatz, Gabel Associates, provides testimony on the ACE EE Program Plan and Cost Effectiveness.
 - Mr. Michael T. Normand, Manager, Revenue Requirements, provides testimony concerning the revenue requirement calculation, the rate design, cost recovery and EE Rider proposed, bill impacts, as well as the CIP.

Q27. Has the Company complied with the Minimum Filing Requirements as specified in the June 10 Order?

22 A27. Yes, the Company has addressed all Minimum Filing Requirements, and has 23 provided the necessary information as indicated in Exhibit A to the Petition. Any

- 1 information deemed confidential will be circulated upon execution of a non-disclosure
- 2 agreement.
- 3 Q28. Are there any Minimum Filing Requirements that you are requesting a waiver from
- 4 or would like to comment upon?
- 5 A28. No.
- 6 **Q29.** Does this conclude your testimony?
- 7 A29. Yes, it does.

Schedule (MSEW)-1

Atlantic City Electric Company

Workforce Development Programs

Summary

As a condition of its merger agreement, Atlantic City Electric Company (ACE) will be investing over \$6.5 million in workforce development programs in its service territory over a 6-year period.

Features: Merger commitment. Agreements and funding for seven external partners were approved and distributed in May of 2018. The programs were implemented in fall of 2018 and spring of 2019.

Energy Workforce Programs

- **ACE-Program Funding** (\$6.542 over 6 years- \$3.572M for WFD solutions recommended by Exelon/PHI; \$2.970M for non-energy related WFD initiatives identified by the WDBs).
 - o Features: ACE funds the following programs to raise career awareness and address skill gaps of individuals who are interested in pursuing a career in the energy field. The programs are CAST Math and Test Prep Course, Line School, HS Energy Career Academy, and the Women in Sustainable Employment Careers Course.
 - ACE partners with the following groups to run their energy workforce programs:
 - Atlantic County Workforce Development Board
 - Cumberland-Salem-Cape May Workforce Development Board
 - Camden County Workforce Development Board
 - Gloucester County Workforce Development Board
 - Cape May County Technical School (High School)
 - Atlantic County Institute of Technology (High School)
 - Cumberland County TECH /Cumberland County Board of Vocational Education (High School)
- Get Into Energy (GIE) Math and Test Prep Boot Camp (\$60,000 annually).
 - o Features: The Math and Test Preparation workshop is focused on applied math skills for the energy industry and teaches concepts that are critical to success within the industry.
 - Highlights: The workshop addresses the skills gaps on the Edison Electric Institute's (EEI) tests, primarily the Construction and Skills Trade (CAST) test and the impact of those skills gaps on the diversity of qualified candidate pools.
 - o Results: The workshop increases candidate pool diversity, increases hired within the service territory, and is aligned with merger commitments.
- Women in Sustainable Energy Employment (WISE) (\$60,000 annually).
 - Features: WISE Pathways is a career exploration course designed for women to consider non-traditional, in-demand jobs in the construction, gas, water, electric, and energy industries.
 - o *Highlights:* The 40-hour-long curriculum provides women the opportunity to learn about career paths in these industries.

• Results: The workshop increases candidate pool diversity and is aligned with merger commitments.

■ Line School (\$250,000 annually).

- o *Features:* This four-week school produces hands on instruction to the individuals seeking a career as a lineperson.
- o *Highlights:* The course covers the fundaments of line work and provides the participant with training in the areas of truck and equipment operations.
- Results: The school increases awareness and success rates on physical tests and is aligned with merger commitments.

CEWD High School Energy Career Academy (\$225,000 annually).

- Features: The High School Energy Career Academy focuses on preparing high school students for entering post-secondary education or moving directly to employment with a utility, helping communities to "grow their own."
- Highlights: CEWD's High School Energy Career Academy model is extensive and not only helps students to build their knowledge of the energy industry but includes employability skills and integrated academic components.
- o Results: Aligned with merger commitments.

Direct Testimony of Brendon J. Baatz

ATLANTIC CITY ELECTRIC COMPANY

BEFORE THE NEW JERSEY BOARD OF PUBLIC UTILITIES DIRECT TESTIMONY OF BRENDON J. BAATZ BPU DOCKET NO.

1 I. INTRODUCTION

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Q2.

A2.

2	Q1.	Please state	your name,	business	address.	and	position.

A1. My name is Brendon J. Baatz and my business address is 417 Denison Street,
Highland Park, New Jersey, 08904. I am presently employed as a Vice President at Gabel
Associates, Inc., an energy, environmental, and public utility consulting firm.

Please summarize your professional experience and educational background.

I have been employed with Gabel Associates since March of 2018. While at Gabel Associates, I have worked for a range of public and private clients on various issues in the utility industry. The issues include retail and wholesale electric rate design, renewable energy project cost benefit analysis, and electric vehicle utility policy. I have also worked extensively on energy efficiency ("EE") program design, policy, and cost benefit analysis for several clients, including gas and electric utilities.

Prior to my employment with Gabel Associates, I managed the utility program at the American Council for an Energy Efficient Economy ("ACEEE"). There I focused on various issues related to utility-sector EE programs, including efficiency program design, state policies, and regulatory issues affecting EE, including electric and gas rate design. While at ACEEE I published numerous reports on EE programs and policy, and also regularly spoke at conferences on related issues. I also testified in various proceedings on these issues during that time.

Witness Baatz

Prior to my employment with ACEEE, I was employed with the Federal Energy Regulatory Commission ("FERC"). During my employment with FERC, my primary responsibilities were the review and analyses of electric utility cost of service studies in wholesale transmission and electric power rate cases. I also worked on other litigated issues while at FERC, including but not limited to transmission capacity reservation rights, municipal power contracts, and formula rate structure and protocols. Prior to my employment with FERC, I held positions with the Maryland Public Service Commission ("PSC") as an energy analyst and the Indiana Office of Utility Consumer Counselor ("OUCC") as a utility analyst. While at the Maryland PSC, I worked on the EmPOWER Maryland programs focusing on program design, avoided cost development, and other policy issues. While working at the OUCC, I testified on a variety of utility issues, including but not limited to rate design, renewable energy credit compensation, and utility petitions for construction. I also represented the agency in several oversight boards for utility EE programs.

I hold a Master of Public Affairs degree from Indiana University Bloomington and a Bachelor of Science in political science from Arizona State University. I have continued my education through attendance of various seminars and conferences. I have also completed formal training in rate design, cost of service, depreciation, and other utility regulatory matters.

My resume is attached as Schedule (BJB)-1.

- 1 Q3. Have you previously testified before the New Jersey Board of Public Utilities ("BPU"
- 2 **or "Board")?**
- 3 A3. Yes. I previously testified in BPU Docket Nos. GR18080860 and GR20070503.¹
- 4 Q4. What is the purpose of your direct testimony in this case?
- 5 A4. The purpose of my testimony is to support the Petition filed by Atlantic City Electric
- 6 Company ("ACE" or the "Company") to establish and implement EE programs pursuant
- to the Clean Energy Act² and the Board Order Directing the Utilities to Establish Energy
- 8 Efficiency and Peak Demand Reduction Programs.³ I am sponsoring the ACE 2021 2023
- 9 Energy Efficiency Program Plan (the "Plan"), as well as the supporting cost effectiveness
- for the proposed programs.
- 11 Q5. Are you sponsoring any schedules in connection with your direct testimony?
- 12 A5. Yes. I am presenting the following schedules, which have been prepared under my
- direction and supervision and are accurate and complete to the best of my knowledge and
- 14 belief. These schedules contain information responsive to the Minimum Filing
- Requirements ("MFRs") as referenced in the MFR Index attached to the Petition as Exhibit
- A and as approved by the Board in its June 10, 2020 Order in BPU Docket Nos.
- 17 QO19010040, QO19060748, and QO10791004 (the "June 10 Order"). The schedules
- 18 attached include:

- (a) Schedule (BJB)-1 Baatz Resume;
- 20 (b) Schedule (BJB)-2 ACE 2021 2023 Energy Efficiency Program Plan;

¹ Both cases were compliance filings for the Elizabethtown Gas energy efficiency programs.

² nileg.state.nj.us/2018/Bills/PL18/17 .PDF

³ BPU Order Directing the Utilities to Establish Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO19060748, and QO10791004 (June 10, 2020).

1		(c) Schedule (BJB)-3 – ACE Energy Savings Target Development;
2		(d) Schedule (BJB)-4 – Portfolio Cost Effectiveness Results;
3		(e) Schedule (BJB)-5 – Cost Benefit Analysis Workpapers (confidential);
4		(f) Schedule (BJB)-6 - Summary of Avoided Emissions;
5		(g) Schedule (BJB)-7 – Summary of Economic Development and Job
6		Creation; and
7		(h) Schedule (BJB)-8 – Cost to Achieve Values by Sector
8	Q6.	Does the filing meet the Board's stated goals?
9	A6.	Yes. The filing presents a cost-effective EE plan to enable the Company to meet
10		the goals outlined in the June 10 Order. The proposed program plan, in addition to the
11		currently approved merger programs, will provide energy savings opportunities to all ACE
12		customers, stimulate economic development in New Jersey, and reduce environmental
13		pollution, including carbon dioxide emissions.
14		II. <u>2021 - 2023 ENERGY EFFICIENCY PROGRAM PLAN</u>
15	Q7.	Please describe the Atlantic City Electric 2021 - 2023 Energy Efficiency Program
16		Plan.
17	A7.	The Atlantic City Electric 2021 - 2023 Energy Efficiency Program Plan ("EE
18		Program Plan") is composed of a suite of program offerings designed to provide energy
19		saving opportunities to all sectors and end uses in ACE's service territory. The EE Program
20		Plan includes two types of programs, Core Programs and Utility Led Initiatives. The Core
21		programs were designed in close coordination with the other electric and gas utilities in
22		New Jersey. These programs build off the current Office of Clean Energy ("OCE")
23		programs, while including enhancements to grow energy savings and optimize program

design. The utility led initiatives include programs that are specific to the ACE service territory. Several of these programs were also developed in close coordination with other utilities to ensure consistency in programs and reduce marketplace confusion among customers and contractors.

There were three primary goals in designing the Plan. First, the plan is designed to meet the energy savings targets outlined by the Board in the June 10 Order. While there is not a specific target for program year one, the plan aimed to scale Company EE offerings that would support the satisfaction of targets in future program years. The utility target for program year two is 0.74% of retail sales and 0.97% for program year three. The energy savings from this EE Program Plan, in combination with the energy savings form the existing merger programs, meet the energy savings targets in the June 10 Order. Second, the EE Program Plan is designed to meet the objectives outlined in the June 10 Order. These objectives include the achievement of full economic, cost effective energy usage and peak demand reductions; universal access to EE measures; benefits for low-income communities and customers; the promotion of emerging EE technologies; and reasonable and prudent expenditures.⁴

The third goal in designing the EE Program Plan was to ensure the Core program offerings served the residential, commercial, industrial, and multifamily sectors outlined in the June 10 Order. The Plan provides significant opportunities to all customers for deep energy savings under a whole building approach, but also provides opportunity for single or multiple measure pathways for customers unable or unwilling to undertake a whole

⁴ See June 10 Order at page 18.

- building project. The Plan also provides comprehensive opportunities for low-to-moderate
 income ("LMI") customers through multiple programs.
- 3 Q8. Does the ACE filing meet the Board's cost effectiveness objectives and standards?
- 4 A8. Yes. The ACE portfolio directly addresses the Board's objectives, while
 5 minimizing costs to ratepayers and meeting the statutory energy savings targets. The cost
 6 benefit analysis shows the ACE portfolio is cost effective under the New Jersey cost test.
 7 The three-year portfolio resulted in net benefits of \$276 million and a cost benefit ratio of
 8 3.78. This implies that, for every dollar ACE spends on EE programs, customers will
 9 receive \$3.78 in benefits.
- 10 **Q9.** Please provide an overview of the proposed program portfolio.
- 11 A9. As noted above, the subprograms include a mix of Core and Utility led initiatives.

 12 Table 1 shows the proposed program portfolio and the associated costs over the three year

 13 program period.

Table 1. ACE EE Plan Proposed Programs and Costs

Sector	Туре	Program	Sub-Program	Total Cost PY1-PY3 (\$)	
		Energy-Efficient Products	HVAC		
			Appliance Rebates		
	Core Core H Utility- led H R		Appliance Recycling	15,762,975	
			Online Marketplace		
Residential		Existing Homes	Home Performance with ENERGYSTAR		
			Quick Home Energy Check- Up	17,954,916	
		Home Energy Reports	N/A	502,994	
		Moderate-Income Weatherization	N/A	13,414,237	
Multi-family	Core	Multi-Family	N/A	3,757,222	

Commercial	G	Small Business Direct Install	N/A	27,898,354
	Core	Energy Solutions for Business	Prescriptive & Custom	11,677,549
		Energy Solutions for Business	Engineered Solutions	2,749,382
			Energy Management	2,029,923
Portfolio Costs	Portfolio Costs			
Total		98,622,553		

1 Q10. Please describe how the core programs were developed.

A10. The Core programs were developed in close coordination with the other electric and gas utilities in New Jersey in the time leading up to the Board's direction to file program petitions by September 25, 2020. These programs were developed to ensure the program offerings would provide comprehensive solutions to all types of customers and end uses, avoiding confusion in the market among customers and contractors, as well as drive cost effective energy savings. The EE Program Plan, attached as Schedule (BJB)-2, provides significant detail on Core program design, delivery approach, measures, and other details.

Q11. Please describe how the ACE led initiatives were developed.

A11. The ACE led initiatives were developed to build off the foundation of core EE programs. While the core programs offer numerous pathways and incentive mechansims to customers to achieve energy savings, the Company believes there is ample potential in its service territory for expanded energy offerings to address the needs of customers which may not fit in the state-wide designs found in the core programs. Based on the perceived

additional program needs not covered by the Core programs, the ACE led initiatives include the Quick Home Energy Check Up ("QHEC") and Home Energy Report programs, which ACE is steeped in experience administering due to the fact that the Company currently offers these programs through merger funds in its ACE territory, as well as by PHI sister utilities in Maryland, Potomac Electric Power Company ("Pepco") and Delmarva Power & Light Company ("Delmarva"). These programs have been offered for years in other PHI service territories. ACE relied on the lessons learned from these programs to develop program delivery, energy savings, and other important characteristics. Finally, the ACE led initiatives also include the Moderate-Income Weatherization program, which is already offered by South Jersey Gas ("SJG") in the ACE service territory. ACE worked closely with SJG (and other utilities) in developing this program to ensure consistency.

The commercial and industrial ACE led initiatives were developed based on identified additional program opportunities not covered by the Core programs. The Engineered Solutions program is designed based on the widely successful Public Service Electric and Gas Company program model. The Energy Management program was developed based on a similar programs offered by Pepco and Delmarva in Maryland. This program has been offered for multiple years in Maryland and ACE relied on this history and insight to build a well-formed program offering in New Jersey.

It is also important to note that, although ACE proposed Utilty led initiatives are being proposed outside of the core structure, ACE spent substantial time coordinating with other gas and electric utilities in order to assure that customers experience consistent offerings where possible.

1		The EE Program Plan, attached as Schedule (BJB)-2, provides significant detail on
2		ACE led initiatives program design, delivery approach, measures, and other details.
3	Q12.	Please describe how EE Program Plan addresses the needs of LMI customers.
4	A12.	There are many energy savings opportunities for LMI customers in the Plan. I
5		detail these opportunities by subprogram:
6		1. <u>Efficient Products</u> – This program will provide additional rebates on specific measures
7		for income qualified customers.
8		2. <u>Home Energy Reports</u> – This program will provide home energy reports to LMI
9		customers at no cost, which will drive energy savings and awareness of other program
10		offerings.
11		3. Quick Home Energy Check Up – This program will provide an energy audit and
12		installation of energy savings measures at no cost to participants. The program will
13		provide an easy pathway for LMI customers to realize immediate bill savings. This
14		program also serves rental homes, which is often a barrier to other EE programs.
15		4. <u>Moderate-Income Weatherization</u> – This program provides a deeper energy audit with
16		the installation of free energy savings measures, including building shell and
17		weatherization measures, to customers in the 250 - 400% of federal poverty level.
18		These customers are currently unable to participate in the Comfort Partners program
19		(limited to 250% above federal poverty line), but often lack the financial resources to
20		participate in other programs like Home Performance with Energy Star. Additionally,
21		pursuant to the feedback ACE heard during EE Stakeholder meetings, the program
22		includes resources to address health and safety concerns in the home to ensure customer

participation and achieve greater energy savings.

5. <u>Multifamily Program</u> – This program includes a component that will offer an audit and installation of no cost energy saving measures for occupants of multifamily units. Like the Quick Home Energy Check Up subprogram, this offering provides an easy pathway to LMI customers, including renters, to realize immediate energy savings at no cost.

Q13. Please describe how the ACE energy savings target was developed.

The ACE energy savings target is based on guidance from the Board in the June 10 Order. In the Order, Staff recommends that "the average usage for the purposes of compliance be calculated based on the average of retail sales for the most recent three-year years relative to the program year for which the target is applicable." Accordingly, the savings target for each program year is based on an average of the three prior years. For program year one, which runs from July 1, 2021 through June 30, 2022, the savings target is based on the average of the actual sales in 2018 - 2019 and forecasted sales for 2020. For program year two, the savings target is developed based on the average of actual sales in 2019, and forecasted sales in 2020 - 2021. The program year three target was based upon forecasted sales for 2021 - 2023. The baseline developed through this approach was then multiplied by the energy savings target percentages in the June 10 Order to determine the MWh goals. The target development is detailed in Schedule (BJB)-3.

III. COST EFFECTIVENESS ANALYSIS OF ACE EE PROGRAM PLAN

Q14. Did you conduct cost effectiveness analysis of the program portfolio in the ACE Plan?

A14. Yes. I prepared the cost-benefit analysis ("CBA") which calculates and details the results of the six tests prescribed in the MFRs as required by the Board. This entailed developing a model that analyzed measure-specific details and computed the estimated

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A13.

⁵ See June 10 Order at page 19.

costs and savings of each program for use in the New Jersey Cost Test ("NJCT"), the Total
Resource Cost ("TRC") test, the Participant Cost test ("PCT"), the Program Administrator
Cost ("PAC") test, the Ratepayer Impact Measure ("RIM") test, and the Societal Cost test
("SCT"). This testimony presents the methodology and results of the six CBA tests
required by the Board's MFRs for the Company's EE program results for the plan period
of July 1, 2021 through June 30, 2024. These results allow the BPU to evaluate the
performance of the program offerings during this time period.

8 Q15. Please describe the CBA tests required by the Board's MFRs.

9 A15. In the June 10 Order, the Board updated the EE MFRs. Section V.a. in the updated 10 MFRs, states:

The utility shall conduct a benefit-cost analysis of the programs and portfolio using the New Jersey Cost Test, Participant Cost Test, Program Administrator Cost Test, Ratepayer Impact Measure Test, Total Resource Cost Test, and Societal Cost Test that assesses all program costs and benefits from a societal perspective i.e., that includes the combined financial costs and benefits realized by the utility and the customer. The utility may also provide any additional benefit-cost analysis that it believes appropriate with supporting rationales and documentation.

Each test listed above is designed to provide a different perspective on the costeffectiveness of the proposed programs. The six cost effectiveness tests prescribed by the Board provide the following perspectives for decision makers:

New Jersey Cost Test – The New Jersey Cost Test is the primary cost effectiveness test for EE programs in New Jersey. The test measures net costs of the program as a resource option based on total costs, similar to the total resource cost test, but also includes additional benefits to address specific State policy considerations in New Jersey, like the social cost of avoiding carbon dioxide emissions.

1	•	Societal Cost Test – The Societal Cost Test measures the net costs of a program as
2		a resource option based on the total costs of the program, including both the
3		participants' and the utility's costs. The SCT from the TRC test in that it includes
4		the effects of societal impacts such as environmental impacts to the economy,
5		excludes tax credit benefits, and uses a different (societal) discount rate.
6	•	<u>Total Resource Cost Test</u> – The Total Resource Cost Test measures the net costs of
7		a program as a resource option based on the total costs, including both the
8		participant and the utility costs of the program.
9	•	<u>Participant Cost Test</u> – The Participant Cost Test is the measure of the quantifiable
10		benefits and costs from the perspective of program participants. Since many
11		customers do not base their decision to participate in a program entirely on
12		quantifiable variables, this test is not a complete measure of the benefits and costs
13		of a program to a customer.
14	•	<u>Program Administrator Cost Test</u> – The Program Administrator Cost Test measures
15		the net costs of a program as a resource option based on the costs incurred by the
16		program administrator or utility (including incentive costs) and excluding any net
17		costs incurred by the participant. The benefits are similar to the TRC benefits.
18		Costs include the total program costs. This test measures the net economic impact
19		of investing in EE programs from the perspective of the utility.
20	•	<u>Ratepayer Impact Measure Test</u> – The Ratepayer Impact Measure test measures

costs caused by the program.

what happens to customer rates due to changes in utility revenues and operating

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2	016	Please describe your approach to assessing cost effectiveness using the six tests
2		and costs associated with the programs.
1		In aggregate, these tests provide the Board with multiple viewpoints of the benefits

Q16. Please describe your approach to assessing cost effectiveness using the six tests described above.

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5 A16. I completed all six tests using guidance from the Board's Order Adopting the First New Jersey Cost Test ("August 24 Order") and the California Standard Practice Manual.^{6,7} 6 7 The August 24 Order provided specific guidance on how to estimate costs and benefits of 8 programs, including assumptions on line losses and discount rate, for the New Jersey Cost Test. I applied the Board's guidance on the development of specific benefits and costs to 9 10 all tests conducted. For the Societal Cost Test, I included additional benefits that were not 11 included in the August 24 Order. For those benefits, I relied on industry best practice methods. These benefits included environmental benefits associated with reducing SO₂ 12 and NO_X, economic development benefits, market hedge value of reducing retail sales, 13 avoided Renewable Portfolio Standards ("RPS") compliance, and others. These benefits 14 15 are significant and not included in the NJCT.⁸

Q17. Did you evaluate all the programs being proposed using the six CBA tests required in the MFRs?

⁶ BPU Order Adopting the First New Jersey Cost Test. BPU Docket Nos. QO19010040 and QO20060389 (August 24, 2020).

⁷ California Public Utilities Commission. 2001. *California Standard Practice Manual: Economic Analysis of Demand-Side Programs and Projects*.

<u>cpuc.ca.gov/uploadedFiles/CPUC Public Website/Content/Utilities and Industries/Energy</u> - Electricity and Natural Gas/CPUC STANDARD PRACTICE MANUAL.pdf

⁸ Gabel Associates filed extensive comments on these benefits during the stakeholder process for the NJCT. These comments can be found at the following web address, beginning on page 156. njcepfiles.s3.amazonaws.com/2020.8.5+NJCT+Comments.pdf

1 A17. Yes, I evaluated program cost effectiveness for all six tests. The results of this
2 analysis are presented in Schedule (BJB)-4. The supporting workpapers for this analysis
3 are shown in Schedule (BJB)-5. The costs and benefits associated with the approved
4 merger-funded energy efficiency programs were eliminated from inclusion in all of the
5 tests.

Q18. Please summarize your conclusions.

A18.

The CBA shows the ACE portfolio is cost effective under the New Jersey Cost Test. Under the NJCT, the three-year portfolio resulted in net benefits of \$276 million and a cost benefit ratio of 3.78. This implies that, for every dollar ACE spends on EE programs, customers will receive \$3.78 in benefits.

The portfolio also produced significant environmental benefits. I estimate that the energy savings produced by the ACE Plan will reduce carbon dioxide ("CO₂") emissions by 1.5 million tons, sulfur dioxide ("SO₂") emissions by 885 tons, and nitrogen oxide ("NO₂") emissions by 783 tons.⁹ The displacement of these emissions will avoid human health and environmental harms, providing additional benefits to ACE's customers.

In addition, the portfolio will generate extensive economic activity and will spur job creation due to the millions of dollars being injected into New Jersey's economy. Based upon an analysis of economic value added to New Jersey's Gross Domestic Product conducted in a manner consistent with Board president, I estimate that the portfolio will increase New Jersey's Gross Domestic Product by \$504 million over the lifetime of the EE

⁹ The results of the emissions avoided analysis are presented in Schedule (BJB)-6.

1 measures installed.¹⁰ This is vitally important as the State faces the rebuilding effort from 2 the economic contraction caused by the COVID-19 pandemic.

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Q19. Did you also review the ACE cost to achieve values in relation to the Board's proposed guidelines from the June 10 Order?

Yes. The ACE sector level cost to achieve values are shown in Schedule (BJB)-8. As the schedule shows, residential program cost to achieve value exceeded the Board's guidelines. The ACE residential programs were designed to build from those currently offered by OCE with modifications geared to achieve deeper, longer lasting savings. The first-year cost to achieve metrics do not capture the long term focus of these programs, as illustrated by the fact that the ACE lifetime cost to achieve is 3.3 cents per kWh, which is not out of line with the national average for this metric.¹¹ Further, the programs are designed to be, and are, cost-effective based upon the New Jersey Cost Test, and therefore will deliver substantial benefits to New Jersey. As stated above, these programs are good investments for the State because for, every dollar spent, they will generate \$3.78 dollars of benefits. Finally, the derivation of the Board's cost to achieve guidelines was not made available for review and was stated to be based upon program portfolios from Massachusetts and Rhode Island, which are very mature portfolios and not like comparisons for New Jersey at the current time. While both states have similar energy savings targets as New Jersey, they are fundamentally different because of the maturity of the EE programs.

¹⁰ The results of the economic development benefits analysis are shown in Schedule (BJB)-7.

¹¹ Molina, M. and G. Relf. 2018. *Does Energy Efficiency Still Delivery the Biggest Bang for Our Buck? A Review of Cost of Saved Energy for U.S. Electric Utilities*. American Council for an Energy-Efficient Economy. Presented at the 2018 ACEEE Summer Study in Buildings.

IV. COST-BENEFIT ANALYSIS ASSUMPTIONS

- 3 A20. I prepared analysis for each of the six CBA tests required by the Board's MFRs 4
- 5 Q21. What methodology did you use to undertake these calculations?

What types of cost benefit analyses did you prepare?

- 6 A21 I relied on methodology outlined in the Board's August 24 Order and the California
- 7 Standard Practice Manual. 12,13 Within the CBA tests, there are a wide range of costs and
- 8 benefits used to characterize program integrity, some of which are applicable in conducting
- 9 certain tests but not others. Table 2 shows a list of specific costs and benefits and the tests
- they apply to:

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¹² BPU Order Adopting the First New Jersey Cost Test. BPU Docket Nos. QO19010040 and QO20060389 (August 24, 2020).

¹³ California Public Utilities Commission. 2001. California Standard Practice Manual: Economic Analysis of Demand-Side Programs and Projects.

cpuc.ca.gov/uploadedFiles/CPUC Public Website/Content/Utilities and Industries/Energy - _Electricity_and_Natural_Gas/CPUC_STANDARD_PRACTICE_MANUAL.pdf

Table 2: Costs and Benefits Utilized in CBA Tests

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	NJCT	SCT	TRC	PCT	PAC	RIM
Program Benefits						
Avoided Wholesale Electric Energy	X	X	X		X	X
Avoided Electric Ancillary Services	X	X	X		X	X
Avoided Wholesale Electric Capacity	X	X	X		X	X
Avoided Wholesale Natural Gas	X	X	X		X	X
Demand Reduction Induced Price Effect	X	X	X		X	X
Avoided RPS REC Purchases		X			X	X
Avoided Wholesale Volatility		X			X	X
Avoided T&D	X	X	X		X	X
Avoided Retail Electric and Gas Costs				X		
Customer Rebates and Incentives				X		
Utility Lost Revenues						X
Non-Energy Benefits 5% Adder	X					
Low-Income Benefit 10% Adder	X					
Avoided Emissions Impacts (CO ₂)	X	X				
Avoided Emissions Impacts (SO ₂ & NO _X)		X				
Economic Development Benefits		X				
Program Costs						
Incremental Costs	X	X	X			
Participant Costs				X		
Administration Costs	X	X	X		X	X
Customer Rebates and Incentives					X	X
Utility Lost Revenues						X

2 Q22. Please describe the Program Benefits shown in Table 2.

3 A22. The following sections describe the benefits and calculation approach.

1. Avoided Wholesale Electric Energy Costs

The avoided wholesale electric energy costs benefit represents the wholesale electric market purchases that would be avoided as a result of reductions in energy usage associated with the programs. Consistent with the New Jersey Cost Test guidance document, this value was estimated using the three year average of historic PJM energy

prices.¹⁴ The prices were then forecasted using a blend of energy market forward trading price for PJM-Western Hub, the most liquidly traded zone in PJM, and forecasted prices from the Energy Information Administration ("EIA") in its newest (currently 2020) Annual Energy Outlook generation reference case for the PJM/East region.¹⁵ Values were calculated for on- and off-peak prices on a monthly basis. All values were adjusted to account for marginal line losses on the ACE and PJM systems, and sales and use tax.

2. Avoided Electric Ancillary Services Costs

The avoided electric ancillary services costs benefit represents the wholesale electric ancillary service market purchases that would be avoided as a result of reductions in energy usage associated with the programs. Consistent with the New Jersey Cost Test guidance document, this value was estimated using the three-year average of historic PJM ancillary service prices based upon data from PJM's Independent Market Monitor. The prices were then forecasted using the electric energy forecast described above.

3. Avoided Wholesale Electric Capacity Costs

The avoided wholesale electric capacity costs category captures the wholesale reduction in PJM capacity as a result of the reductions in electric demand associated with the programs. I used actual cleared PJM Eastern Mid-Atlantic Area Council Locational Deliverability Area prices where available. Clearing prices were forecasted based upon a

 $^{^{14}}$ BPU $\it Order\, Adopting\, the\, First\, New\, Jersey\, Cost\, Test,\,$ BPU Docket Nos. QO19010040 and QO20060389 (August 24, 2020), p. 12

¹⁵ United States Energy Information Administration. Annual Energy Outlook 2020. Table 54. Electric Power Projections by Electricity Market Module Region (Reference Case, PJM/East Region). eia.gov/outlooks/aeo/data/browser/#/?id=62-AEO2020®ion=5-10&cases=ref2020&start=2018&end=2050&f=A&linechart=ref2020-d112119a.130-62-AEO2020.5-10&map=&ctype=linechart&sourcekey=0.

¹⁶ Monitoring Analytics, LLC. *2019 State of the Market Report for PJM*. Section 10 Ancillary Services. Table 10-4. History of ancillary service costs per MWh of load: 1999 through 2019. monitoringanalytics.com/reports/PJM_State_of_the_Market/2019/2019-som-pjm-sec10.pdf

baseline of the average of the previous three delivery year clearing prices. Prices were escalated based upon a regression forecast of how capacity prices have increased over time. All values were adjusted to account for marginal line losses on the ACE and PJM systems, PJM's Forecast Pool Requirement to account for avoided reserve requirements, and sales and use tax.

4. Demand Reduction Induced Price Effect Benefits (Electric & Gas)

The demand reduction induced price effects ("DRIPE") price suppression (also known as merit order benefits) is a benefit that captures the reduction in wholesale electric and natural gas market prices to all customers, not just participants, as a result of EE. Wholesale electric and natural gas markets are fundamentally supply and demand based – therefore, downward movement in the electric or natural gas demand curve as a result of reduced consumption should result in less expensive generation resources being dispatched for electricity, and less expensive natural gas delivered. If either market "clears" at a lower price, the associated reductions in market prices flow through to all customers.

Both electric energy and capacity DRIPE benefits were estimated using a univariate regression model. This approach is consistent with the NJCT guidance document.¹⁷

5. Avoided Wholesale Natural Gas Costs

The avoided wholesale natural gas costs category captures wholesale natural gas market purchases that would be avoided as a result of reduction in energy usage associated with the programs.

¹⁷ New Jersey Board of Public Utilities. *New Jersey Cost Test.* August 24, 2020. Page 15-16. bpu.state.nj.us/bpu/pdf/boardorders/2020/20200824/8A% 20-% 20 ORDER% 20 New% 20 Jersey% 20 Cost% 20 Test.pdf

The value of avoided natural gas costs is estimated using New York Mercantile Exchange (also referred to as NYMEX) forward trading prices for Henry Hub adjusted for transportation to Transcontinental Pipeline (Transco) Z6 Non-NY North delivery point. The underlying Henry Hub supply forecast was combined with the Transco Z6 Non-NY North basis to determine the avoided cost projection. All values were adjusted to account for average losses and sales and use tax. This approach is consistent with the prescribed method in the New Jersey Cost Test guidance document.¹⁸

6. Avoided RPS REC Purchase Costs

The avoided RPS REC purchase cost estimates the reduced volume of RECs that must be purchased by New Jersey's electric retail suppliers as a result of EE electricity reductions. The New Jersey RPS sets the total volume requirement of Renewable Energy Certificates ("RECs") that must be purchased as a percentage of retail load. A reduction in retail load due to EE will reduce the total number of RECs required to be purchased.

Forecast market prices for New Jersey Class I RECs, Class II RECs and Solar RECs (also called SRECs) (legacy, transition, successor) were used based upon an internal supply-demand analysis and compliance costs for the three New Jersey REC markets.

7. Avoided Wholesale Volatility Costs (Electric and Gas)

The avoided wholesale volatility cost category estimates the value of avoiding risk of wholesale purchases. Wholesale electric and natural gas prices are inherently risky as they are market-based and not fixed in price or volume. Large fluctuations in prices expose customers and retail suppliers to risks that ultimately are priced into retail rates. Energy efficient measures and practices amount to a purchase of energy service which does not

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¹⁸ *Ibid.* page 13.

contain the price volatility implicit in the price of electricity and natural gas. By reducing the overall energy purchases of customers, customers are exposed to less fuel volatility. In this regard, EE can be viewed as an energy resource that does not contain the price volatility embedded in purchases from the electric and gas supply systems.

The risk avoidance benefit of EE was applied as a price adder to the cost of electricity and natural gas (only in the SCT). The price adder was determined based upon a review of studies and regulatory decisions. While there is some variation among the studies, a conservative premium based on these precedents equal to 10% of electric and natural gas costs was assumed.¹⁹

8. Avoided Transmission and Distribution ("T&D") Costs

The value of avoided T&D was estimated using the methods prescribed in the NJCT guidance document. For transmission, the most recent Network Integrated Transmission Service (also referred to as NITS) rate for the ACE service territory was used. ²⁰ For distribution, the value was estimated in the manner prescribed by the Board in the NJCT guidance document. This required estimating the total distribution charges that would have

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¹⁹ For studies reviewed, please see Baatz et al. Estimating the Value of Energy Efficiency to Reduce Wholesale Energy Price Volatility. American Council for an Energy-Efficient Economy; aceee.org/research-report/u1803. Stanton et al. Metering Mississippi. Synapse Energy Economics. Appendix energy.com/sites/default/files/Net%20Metering%20in%20Mississippi.pdf; Hornby et al. Avoided Energy Supply England: Report. Economics. Costs in New 2013 Synapse Energy 5-22. publicservice.vermont.gov/sites/dps/files/documents/Energy Efficiency/AESC%20Report%20-%20With%20Appendices%20Attached.pdf; 2013 Integrated Resource Plan. Rocky Mountain Power. pacificorp.com/content/dam/pacificorp/doc/Energy Sources/Integrated Resource Plan/2013IRP/PacifiCorp-2013IRP Vol1-Main 4-30-13.pdf and pacificorp.com/content/dam/pacificorp/doc/Energy Sources/Integrated Resource Plan/2013IRP/PacifiCorp-2013IRP_Vol2-Appendices_4-30-13.pdf; Bolinger et al. Quantifying the Value that Energy Efficiency and Renewable Energy Provide As a Hedge Against Volatile Natural Gas Prices. Lawrence Berkley National Labs. aceee.org/files/proceedings/2002/data/papers/SS02 Panel5 Paper02.pdf; Is Fixed Price Energy a Good Deal? Walden Labs, waldenlabs.com/is-fixed-price-energy-a-good-deal; EEU Avoided Costs for the 2016-2017 Time Period. P. 17 - number 6. puc.vermont.gov/sites/psbnew/files/doc_library/order-re-eeu-avoided-cost-2016-2017.pdf.

²⁰ PJM Annual Transmission Revenue Requirements and Rates. <u>pjm.com/-/media/markets-ops/settlements/network-integration-trans-service-june-2020.ashx?la=en</u>

been paid by program participants in the absence of the program and then subtracting the total distribution charges the customer paid after the implementation of the EE measures.²¹

9. Avoided Retail Electric and Natural Gas Costs

The avoided retail electric and natural gas cost categories captures the actual bill savings to participants of the programs. A key benefit of EE is reduced consumption by participants which results in reduced utility costs.

Avoided retail electric costs were calculated based upon the electric charges and applicable rate classes in ACE's Tariff for Electric Service. This method results in a "price to compare" analysis, as only portions of the tariff which would be offset as a result of the programs are included in the analysis. By way of example, customers will not offset any of the monthly fixed service charge, so avoiding that charge was not included in the retail electric savings analysis. Each charge was escalated, by component, to account for separate escalation rates for distribution and supply charges. Charges related to electric delivery and transmission were escalated at 2.0% per year and electric energy and capacity supply charges were escalated in a manner consistent with the wholesale market escalations explained above.

Avoided retail natural gas costs were calculated based on the natural gas charges and applicable rate classes available in SJG's Tariff for Gas Service. This method results in a "price to compare" type analysis, as only portions of the tariff which would be offset as a result of the programs are included in the analysis. By way of example, customers will not offset any of the monthly fixed service charge so that avoiding that charge was not

²¹ New Jersey Board of Public Utilities. *New Jersey Cost Test.* August 24, 2020. Page 13. bpu.state.nj.us/bpu/pdf/boardorders/2020/20200824/8A% 20-% 20ORDER% 20New% 20Jersey% 20Cost% 20Test.pdf

included in the retail natural gas savings analysis. Each charge was escalated, by component, to account for separate escalation rates for distribution and supply charges. Charges related to natural gas delivery were escalated at 2.0% per year while natural gas supply charges were escalated in a manner consistent with the wholesale market escalations explained above.

10. Customer Rebates and Incentives

The customer rebate and incentive cost category capture the direct rebate incentives provided to participants of the programs. Depending on perspective, customer rebates and incentive costs can either be a benefit to a program (to participants) or a cost to programs (to the utility and ultimately, ratepayers). This benefit is only realized in the participant cost test, as that test singles out the experience of a participant in the programs. The time-value of money associated with the provision of loans is also a benefit to customers (and costs to the utility and ultimately, ratepayers), and is captured as a benefit in the PCT, and as a cost in the PAC and RIM tests.

11. Avoided Emissions Damages

The avoided emissions damages category captures the economic value (also known as the "avoided social cost") of reductions in CO₂, NO_x, and SO₂. EE programs displace power plant emissions, which reduce human health and environmental harms, also known as damages. I did not include any other criteria for air pollutants or greenhouse gases.

To estimate the displaced CO₂, I relied on the electric emissions factor of 1,374 pounds per MWh and natural gas emission factor of 11.7 pounds per therm, pursuant to

the NJCT guidance document.²² The avoided damages for CO₂ were estimated using the "Social Cost of Carbon for Regulatory Impact Analysis - Under Executive Order 12866," produced by the Interagency Working Group on Social Cost of Greenhouse Gases, United States Government.²³ This benefit was included in the NJCT and SCT.

I also estimate the economic value of the avoided SO₂ and NO_X emissions from the programs. While not included in the NJCT, the economic value of avoiding these emissions is substantial and reflected in the SCT. To estimate displaced SO₂ and NO_X emissions, I relied on the non-baseload tons per MWh estimate from the most recent eGrid data release (currently, eGRID2018 released in March 2020).²⁴ I then de-escalated these rates over time based upon emissions rates from the most recent EIA Annual Energy Outlook (currently, 2020) for the PJM/East region.²⁵ The de-escalation is intended to reflect the likely shift away from fossil based generation towards less polluting generation sources. To estimate the avoided damages from SO₂ and NO_X, I relied on the February 2018 Technical Support Document Estimating the Benefit per Ton of Reducing PM_{2.5} Precursors from 17 Sectors by the U.S. Environmental Protection Agency Office of Air

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²² New Jersey Board of Public Utilities. *New Jersey Cost Test.* August 24, 2020. Page 17. bpu.state.nj.us/bpu/pdf/boardorders/2020/20200824/8A%20-%20ORDER%20New%20Jersey%20Cost%20Test.pdf

²³ Interagency Working Group on Social Cost of Greenhouse Gases, United States Government. 2016 Technical Support Document: -Technical Update of the Social Cost of Carbon for Regulatory Impact Analysis -Under Executive Order 12866. August 2016. epa.gov/sites/production/files/2016-12/documents/sc co2 tsd august 2016.pdf

²⁴ United States Environmental Protection Agency. Emissions and Generation Resource Integrated Database (eGRID). Released 1/28/2020, Revised 3/9/2020. epa.gov/energy/emissions-generation-resource-integrated-database-egrid

²⁵ United States Energy Information Administration. Annual Energy Outlook 2020. Table 54. Electric Power Projections by Electricity Market Module Region (Reference Case, PJM/East Region). eia.gov/outlooks/aeo/data/browser/#/?id=62-AEO2020®ion=5-10&cases=ref2020&start=2018&end=2050&f=A&linechart=ref2020-d112119a.108-62-AEO2020.5-10~ref2020-d112119a.156-62-AEO2020.5-10~ref2020-d112119a.157-62-AEO2020.5-10~ref2020-d112119a.158-62-AEO2020.5-10~&map=&ctype=linechart&sourcekey=0.

and Radiation Office of Air Quality Planning and Standards.²⁶ This source was used and approved by the Board²⁷ in the Evaluation of New Jersey Solicitation for ORECs for Offshore Wind Capacity Framework for Evaluation of Impacts.²⁸

12. Economic Development Benefits

EE programs can be a powerful tool for local economic development and job creation. While cost effective EE programs provide many other benefits, including reduced utility system costs, improved health outcomes, and lower bills for program participants, the job creation and local economic growth benefits are critical as states begin to recover from the COVID-19 pandemic.

Economic benefits are created by EE programs in two significant ways. First, economic benefits are created through the direct implementation of the programs. Second, benefits are also created through the ripple effects on the economy of customer bills savings. EE programs create significant bill savings, which increase disposable income for residents and businesses. The spending of this increased disposable income stimulates the economy, providing ripple effects in many sectors of the economy.

I estimated the economic development benefits using IMPLAN, a widely used industry standard input/output model. IMPLAN and similar input output models have been presented to the Board numerous times, including instances by its own consultants and by

²⁶ United States Environmental Protection Agency. 2018. Technical Support Document: Estimating the Benefit per Ton of Reducing PM2.5 Precursors from 17 Sectors. epa.gov/sites/production/files/2018-02/documents/sourceapportionmentbpttsd_2018.pdf.

²⁷ In the Matter of the Board of Public Utilities Offshore Wind Solicitation for 1,100 MW – Evaluation of the Offshore Wind Applications, BPU Docket No. QO18121289. bpu.state.nj.us/bpu/pdf/boardorders/2019/20190621/6-21-19-8D.pdf

²⁸ Levitan & Associates, Inc. Evaluation of New Jersey Solicitation for ORECs for Offshore Wind Capacity Framework for Evaluation of Impacts. bpu.state.nj.us/bpu/pdf/boardorders/2019/20190621/6-21-19-8D%20-%20Public%20Version%20-%20Levitan%20NJ%20OREC%20Final%20Report.pdf

consultants to Rate Counsel. IMPLAN is also one of the input output models suggested by the Board for evaluation of offshore wind investments. Finally, input/output modeling is required under the Offshore Wind Economic Development Act (also known as OWEDA) for offshore wind projects submitting for ORECs.²⁹

I estimated the economic impacts by imputing the projected program spending and bill savings into IMPLAN. For program spending, I used a program by program approach to break out materials and labor, mapping spending into specific industries within IMPLAN. For bill savings, I mapped the increased disposable income to households by income level and to relevant commercial industries. Finally, to capture the negative economic impacts of higher rates and bills from the cost recovery associated with the programs, I offset the increased disposable income by the projected increase in bills driven by program costs. Collectively, these three steps provide a comprehensive estimate of economic impacts and job creation.

13. Non-Energy and Low-Income Adders

I applied a 5% adder to avoided energy benefits to address non-energy benefits. I also applied a 10% adder to avoided energy benefits to address low-income non-energy benefits. The low-income adder was in addition to the 5% non-energy benefit adder. Both adders are consistent with the prescribed method in the NJCT guidance document.³⁰

²⁹ BPU Order in the Matter of the Opening of Offshore Wind Renewable Energy Certificate (OREC) Application Window for 1,100 Megawatts of Offshore Wind Capacity in Furtherance of Executive Order 8, BPU Docket No. QO18080851 (September 17, 2018). nj.gov/bpu/pdf/boardorders/2018/20180917/9-17-18-8G.pdf

³⁰ New Jersey Board of Public Utilities. *New Jersey Cost Test.* August 24, 2020. Page 18. bpu.state.nj.us/bpu/pdf/boardorders/2020/20200824/8A% 20-% 20ORDER% 20New% 20Jersey% 20Cost% 20Test.pdf

1 Q23. Please describe the Program Costs listed in Table 1 above.

A23. The program costs include:

1. Incremental Costs

The incremental cost category captures the incremental cost of participating in the programs. This cost is calculated based upon the difference between the efficient measure costs assumed to install EE technologies and processes and the base measure cost assumed that a participant would otherwise pay without access to the proposed program.

2. Participant Costs

The participant cost category captures the incremental cost of participating in the programs paid by participants. This category includes both incremental costs paid by participants for the non-subsidized portion of EE costs, as well as loan repayments for programs offering financing.

3. Program Administration Costs

The program administration cost category captures the cost of administering the EE programs by ACE. These include costs for marketing, outside services, utility administration, inspections and quality control, and evaluation. These costs were developed based on ACE's previous experience delivering similar programs and guidance from the Board in the June 10 and August 24 orders.

4. Customer Rebate and Incentives Cost

The customer rebate and incentive cost category captures the direct rebate incentives provided to participants of the programs. These costs were developing through a coordinated approach with other New Jersey utilities, but are also based on existing programs in New Jersey and other jurisdictions for similar measures.

5. Utility Lost Revenues

An associated cost is the reallocated distribution costs category which captures the value of any distribution costs being avoided by participants that must be collected from the balance of ratepayers. These are not direct program costs and represent the transfer between existing ratepayer subsectors. This cost is also known as lost utility costs or lost revenues.

Utility lost revenues were calculated based upon the individual rate charges which currently contribute to supporting distribution costs. In addition, the utility lost revenues also include tariff surcharges and riders which do not contribute to distribution costs but would likely be reallocated to ratepayers at large. Utility lost revenues do not include any supply-related costs, as New Jersey's electric and natural gas utilities are deregulated, and avoided supply costs resulting from EE are not borne by ratepayers.

Q24. What assumptions did you use to estimate measure level energy savings?

A24. My primary source to estimate measure level savings is the New Jersey Board of Public Utilities Protocols to Measure Resource Savings FY2020 ("Protocols"). ³¹ I used the Protocols for the majority of measures, but when estimating savings for measures not covered in the Protocols, I relied on other regional technical reference manuals to estimate savings. These references included, but are not limited to, the Mid-Atlantic Technical

³¹ New Jersey Board of Public Utilities. New Jersey's Clean Energy Program Protocols to Measure Resource Savings FY2020. Approved July 10, 2019.

 $[\]underline{njcleanenergy.com/files/file/NJCEP\%20Protocols\%20to\%20Measure\%20Resource\%20Savings\%20FY20\ FINAL.pdf$

2	005	XX7 41 4 11 6'4 1 1 1 1 1 1 1 1 1 1
2		Technical Reference Manual. ³⁴
1		Reference Manual, ³² Massachusetts Technical Reference Manual, ³³ and the New York

3 Q25. Were the costs and benefits evaluated on a nominal or present value basis?

A25. For the purposes of each of the CBA tests, all costs and benefits were evaluated on a present value basis. The NJCT and SCT both relied on a 3% societal discount rate as prescribed by the Board in the August 24 Order. The TRC, PCT, PAC, and RIM tests relied on the ACE weighted average cost of capital of 6.83% to discount costs and benefits.

8 Q26. What net to gross assumption did you make in conducting the cost benefit analysis?

9 A26. Consistent with Board guidance, I used a 1.0 net-to-gross factor for all programs and measures.³⁶ This factor accounts for freeridership and spillover.

V. <u>CONCLUSIONS</u>

12 Q27. Please summarize your testimony and recommendations to the Board.

11

13 A27. The ACE 2021 - 2023 Energy Efficiency Program Plan is a cost-effective portfolio 14 of EE programs that achieves the State policy goals of the Board. The programs provide 15 energy savings opportunities to all customers in the ACE service territory and ensure that 16 LMI customers have equal opportunity to realize program benefits. The portfolio, puts

³² Mid-Atlantic Technical Reference Manual. Version 9. October 2019. neep.org/sites/default/files/resources/Mid_Atlantic_TRM_V9_Final_clean_wUpdateSummary%20-%20CT%20FORMAT.pdf

Massachusetts Technical Reference Manual. 2016-2018 Plan Version. <u>ma-eeac.org/wordpress/wp-content/uploads/Exhibit-1-Gas-and-Electric-PAs-Plan-2016-2018-with-App-except-App-U.pdf</u>

³⁴ New York State Department of Public Service. Technical Reference Manual. dps.ny.gov/W/PSCWeb.nsf/All/72C23DECFF52920A85257F1100671BDD

³⁵ New Jersey Board of Public Utilities. *New Jersey Cost Test.* August 24, 2020. Page 13. bpu.state.nj.us/bpu/pdf/boardorders/2020/20200824/8A%20-%20ORDER%20New%20Jersey%20Cost%20Test.pdf

³⁶ BPU Order Directing the Utilities to Establish Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO19060748, and QO10791004 (June 10, 2020).

1	ACE on a trajectory to meet the program year five energy savings target mandated in the
2	Clean Energy Act.

The CBA shows that the ACE program portfolio is cost effective under the New Jersey Cost Test with a cost benefit ratio of 3.78 and net benefits of \$276 million. These results indicate that the programs will provide significant benefits to all ACE customers, while improving environmental quality and stimulating economic development. I recommend the Board approve the ACE program portfolio as proposed.

- **Q28.** Does this conclude your testimony?
- **A28.** Yes.

Schedule (BJB)-1

Brendon J. Baatz

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Brendon Baatz has nearly ten years of experience working directly on issues related to the electric and gas utility industry. His primary areas of expertise include electric cost of service and rate design, energy efficiency program design, energy efficiency policy, cost benefit analysis, utility regulatory strategy, stakeholder engagement, integrated resource planning, electric vehicle policy, and renewable energy technology and policy.

Mr. Baatz is an internationally recognized expert in rate design and energy efficiency policy. He has published peer reviewed papers and spoken on a variety of topics at trade events and conferences. Mr. Baatz is also a sought-after expert witness in litigated cases before regulatory commissions. He has appeared before commissions in Arizona, Colorado, Indiana, Maryland, New Jersey, New York, Oklahoma, Pennsylvania, and Washington D.C.

Professional Experience

Gabel Associates Inc. Vice President Highland Park, NJ 2018-Present

- Support and advise clients on a variety of energy and regulatory issues including retail and wholesale electric rate design, energy efficiency policy and program design, cost benefit analysis, resource planning, and renewable energy project development.
- Lead consultant to the solar industry in New York Reforming the Energy Vision (REV) regulatory process on rate design for mass market customers.
- Provide ongoing consulting services to multiple gas and electric utilities on energy
 efficiency program design, cost benefit analysis, avoided cost development, strategic
 guidance, and program delivery in New Jersey.
- Advise various wholesale energy market clients, including power plant project developers and operators on regulatory issues such as retail ratemaking, wholesale ratemaking, RTO governance, FERC rulemakings, and other relevant issues.
- Provide technical expert testimony for various clients in regulatory matters before state energy commissions. Have testified in Arizona, Colorado, Indiana, Maryland, New Jersey, New York, Oklahoma, Pennsylvania, and Washington D.C

American Council for an Energy-Efficient Economy Senior Manager, Utilities Program Washington, D.C. 2014-2018

- Oversaw and coordinated ACEEE's efforts related to utility sector energy efficiency
 programs. Served as project manager and lead author for research projects involving
 utility sector energy efficiency programs, business models, best practices, rate design,
 and other topics.
- Provided technical assistance for utilities and other energy efficiency implementation
 partners such as state government agencies on a variety of regulatory policy and best
 practice program topics.
- Filed testimony and formal comments before state regulatory commissions on issues related to energy efficiency programs, integrated resource planning, rate design, and other issues related to the best practices and policies for implementing energy efficiency.

Federal Energy Regulatory Commission Energy Industry Analyst Washington, D.C. 2013–2014

Served as a technical expert in litigated cases before the Federal Energy Regulatory
Commission on behalf of the FERC trial staff. Issues examined included: wholesale
energy rates, transmission rates, Open Access Transmission Tariff interpretation,
transmission capacity rights, cost allocation for various customer classes, formula rate
mechanics and protocols, electric cost of service, interruptible load, rate design, and
regional transmission organization functionality and governance.

Maryland Public Service Commission Energy Analyst

Baltimore, MD 2012–2013

Reviewed and analyzed utility filings for EmPOWER Maryland statewide energy
efficiency, conservation, and demand response programs. Presented results of research
before the Commission. Worked closely with the Agency energy efficiency evaluation
contractor to develop evaluation policies that reduced costs for Maryland ratepayers
while ensuring integrity of the evaluation process.

Indiana Office of Utility Consumer Counselor Utility Analyst

Indianapolis, IN 2011-2012

Served as a technical expert witness in utility cases before the Indiana Utility Regulatory
Commission on behalf of utility ratepayers in the State of Indiana. Developed agency
position through analyses of relevant utility applications, petitions, testimony,
schedules, and exhibits. Served as agency representative in collaborative demand side
management oversight boards for electric and gas utilities.

Education

Master of Public Affairs, Environmental Policy Analysis, Indiana University Bloomington, 2010 BS, Political Science and Sociology, Arizona State University, 2007

Selected Research Publications

B. Baatz, G. Relf, and S. Nowak. 2018. The Role of Energy Efficiency in a Distributed Energy Future. The Electricity Journal, Vol. 31, Issue 10. doi.org/10.1016/j.tej.2018.11.004.

B. Baatz, J. Barrett, and B. Stickles. 2018. Estimating the Value of Energy Efficiency to Reduce Wholesale Energy Price Volatility. Washington, DC: ACEEE. aceee.org/research-report/u1803.

B. Baatz, G. Relf, and M. Kelly. 2017. Consequences of Large Customer Opt Out: An Ohio Example. The Electricity Journal, Vol. 30, Issue 9. doi.org/10.1016/j.tej.2017.10.002.

B. Baatz. 2017. Rate Design Matters: The Intersection of Residential Rate Design and Energy Efficiency. Washington, DC: ACEEE. aceee.org/research-report/u1703.

B. Baatz and J. Barrett. 2017. Maryland Benefits: Examining the Results of EmPOWER Maryland through 2015. Washington, DC: ACEEE. aceee.org/research-report/u1701.

B. Baatz and A. Gilleo. 2016. Big Savers: Experiences and Recent History of Program Administrators Achieving High Levels of Electric Savings. The Electricity Journal, Vol. 29, Issue 8. doi.org/10.1016/j.tej.2016.09.009.

B. Baatz. 2015. Everyone Benefits: Practices and Recommendations for Utility System Benefits of Energy Efficiency. Washington, DC: ACEEE. aceee.org/everyone-benefits-practices-and-recommendations.

S. Nowak, B. Baatz, A. Gilleo, M. Kushler, M. Molina, and D. York. 2015. Beyond Carrots for Utilities: A National Review of Performance Incentives for Energy Efficiency. Washington, DC: ACEEE. aceee.org/beyond-carrots-utilities-national-review.

Selected Expert Witness Regulatory Cases

Elizabethtown Gas; New Jersey Board of Public Utilities; July 31,2020 (Docket No. GR20070503). Client: Elizabethtown Gas. Issues: cost benefit analysis for energy efficiency true up filing.

Tucson Electric Power Company; Arizona Corporate Commission (Docket No. E- 01933A-19-0028); October 11, 2019. Client: Southwest Energy Efficiency Partnerships Issues: performance-based ratemaking, energy efficiency program cost recovery, time of use rate design, electric vehicle rate design.

Black Hills Colorado Electric; Public Utilities Commission of Colorado (Proceeding No. 18A-0676E), January 22, 2019. Client: Pueblo County, Colorado. Issue: time of use pilot proposal, low income bill analysis.

Oklahoma Gas and Electric Company; Oklahoma Corporate Commission (Cause No. PUD 201800140); April 22, 2019. Client: Oklahoma Energy Results. Issues: prudence of environmental cost recovery for aged coal units, integrated resource planning assessment.

Lancaster Solid Waste Management Authority; Federal Energy Regulatory Commission (Docket No. ER19-342); November 14, 2018. Client: Lancaster Solid Waste Management Authority. Issue: reactive power ratemaking.

Elizabethtown Gas; New Jersey Board of Public Utilities (Docket No. GR18080860); August 8, 2018. Client: Elizabethtown Gas. Issues: cost benefit analysis for energy efficiency true up filing.

Duquesne Light Company; Pennsylvania Public Utility Commission (Docket R-2018-3000124); June 25, 2018. Client: Keystone Energy Efficiency Alliance, Natural Resources Defense Council, and Clean Air Council. Issues: submetering for multifamily buildings, time of use rates, rate design.

Tucson Electric Power Company; Arizona Corporate Commission (Docket No. E- 01933A-15-0322); June 24, 2016. Client: Southwest Energy Efficiency Partnerships Issues: rate design, prepaid electricity.

PECO Electric Company; Pennsylvania Public Utility Commission (Docket R-2015-2468981); June 23, 2015. Client: Keystone Energy Efficiency Alliance, Natural Resources Defense Council, and Clean Air Council. Issues: rate design, revenue decoupling.

PPL Electric Corporation; Pennsylvania Public Utility Commission (Docket R-2015-2469275); June 23, 2015. Client: Keystone Energy Efficiency Alliance, Natural Resources Defense Council, and Clean Air Council. Issues: rate design, revenue decoupling.

Northern Indiana Public Service Company; Indiana Utility Regulatory Commission (Cause 44012); October 20, 2011. Representing Indiana Office of Utility Consumer Counselor. Issues: environmental control upgrades, alternate scenario economic analysis.

Indianapolis Power and Light Company; Indiana Utility Regulatory Commission (Cause 43623 DSM-5); April 26, 2012. Representing Indiana Office of Utility Consumer Counselor. Issue: energy efficiency performance incentive reconciliation.

Indianapolis Power and Light Company; Indiana Utility Regulatory Commission (Cause 44018); August 22, 2011. Representing Indiana Office of Utility Consumer Counselor. Issue: renewable energy feed in tariff design.

Indiana Michigan Power Company; Indiana Utility Regulatory Commission (Cause 44034); August 12, 2011. Representing Indiana Office of Utility Consumer Counselor. Issue: renewable energy credit benefit allocation.

Indiana Gas Company, Inc. and Indiana Gas and Electric Company; Indiana Utility Regulatory Commission (Cause 44019); May 20, 2011. Representing Indiana Office of Utility Consumer Counselor. Issue: revenue decoupling.

Schedule (BJB)-2

Atlantic City Electric Company Energy Efficiency Program Plan

Prepared by:

Gabel Associates, Inc. with direction by Atlantic City Electric Company



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1.INTRODUCTION

This Energy Efficiency Program Plan was developed in support of Atlantic City Electric Company's effort to promote increased access to and installation of energy efficiency and conservation measures within its electric service territory. The plan represents the current expectations for administration and implementation of the Program and is subject to change.

Atlantic City Electric Company ("ACE") is an electric utility distribution company that serves over 562,100 customers in the southern third of New Jersey. First incorporated in 1924, ACE's service territory spreads over 2,800 square miles in Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Ocean, and Salem Counties. The following figure displays ACE's service territory:

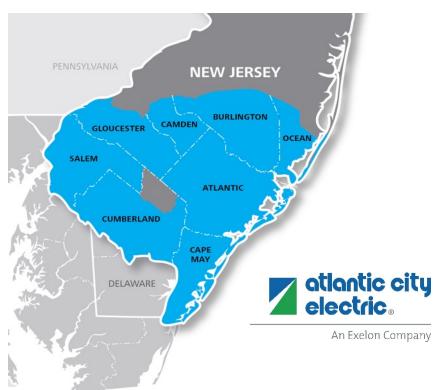


Figure 1: ACE Service Territory

Atlantic City Electric, as part of the Exelon family, remains committed to its core environmental, social and governance principles, which inform the Company's approach to design and delivery of its energy efficiency programs.

Commitment to Diversity and Inclusion

The Company is committed to its energy efficiency programs supporting and using diverse businesses to provide program services to customers. In addition, the Company is enhancing its



Workforce Development Program to expand training and job opportunities in the energy and energy efficiency space, growing a pipeline of qualified employees to help meet the state's clean energy goals. ACE's energy efficiency program portfolio is expected to create 6,062 job-years directly related to program administration and implementation, and indirectly related to businesses' ability to hire as a result of expanded operations.

Commitment to Affordability and Equity

Atlantic City Electric currently offers two energy efficiency programs aimed at helping low- to moderate-income customers reduce their energy use and energy costs. The Quick Home Energy Check-up ("QHEC") Program focuses on offering energy efficiency services to customers in those ZIP Codes with a high penetration of low- to moderate-income ("LMI") households. During a QHEC audit, customers are educated on energy-saving adjustments they can make in their home, and products such as LED light bulbs, water saving measures, smart strips and ENERGY STAR® smart thermostats are installed during the Check-up. The Program has conducted 12,870 QHECs since its launch in 2018.

ACE, along with other New Jersey utilities, also participates in the Comfort Partners Program. This Program provides income-eligible customers with energy efficiency items including light emitting diode ("LED") light bulbs, insulation and energy efficient refrigerators. Since 2010, the Comfort Partners Program has served approximately 5,900 Atlantic City Electric customers.

Furthering its commitment to reaching LMI communities, in this first program cycle, ACE is proposing initiatives such as providing energy efficiency kits to local foodbanks and non-profit organizations and at energy assistance outreach events to reach low- to moderate-income customers. The Company is also proposing a Moderate-Income Weatherization Program which provides an opportunity for income-eligible customers to receive no-cost energy efficiency measures and upgrades.

Commitment to the New Jersey Global Warming Response Act of 2007

Atlantic City Electric continues to support New Jersey's Global Warming Response Act of 2007 that requires New Jersey to reduce GHG by 80 percent from 2006 levels by 2050. The Company recognizes that reducing energy consumption in both the residential and commercial sectors is an important piece of the State reaching this goal. To that end, ACE's portfolio of programs is expected to save customers 2.293 million megawatt-hours ("MWhs") of electricity over the lifetime of the measures and reduce carbon dioxide emissions by 1.462 million tons.

Commitment to New Jersey

ACE leverages its status as an Exelon Company to bring best-in-class utility service and programs to its vast array of residential, commercial, and industrial customers. Presently, ACE offers two programs to its residential customers: the QHEC and a Behavior Program, which provides tips via a Home Energy Report and feedback on how to reduce electricity usage.



ACE is proposing to substantially increase the number of program offerings available to its customer base, as well as expand into the commercial and industrial sectors with a suite of programs that will help businesses reduce costs and save energy. The details of these expansions are provided herein and are consistent with the New Jersey Energy Master Plan¹ ("EMP"), the New Jersey Global Warming Response Act² ("GWRA"), the Act Concerning the Reduction of Greenhouse Gas Emissions³ ("RGGI law"), and the Clean Energy Act⁴ ("CEA") of 2018.

The portfolio described herein is designed to cost-effectively meet the targets of the Clean Energy Act and the Order Directing the Utilities to Establish Energy Efficiency and Peak Demand Reduction Programs,⁵ as well as satisfy all applicable Quantitative Performance Indicators. However, the overarching goal is to ultimately save customers money, reduce emissions and improve the environment, and create clean, sustainable jobs in New Jersey. To that end, ACE's portfolio of programs will provide \$65,691,066 of incentives for energy efficiency upgrades for all ACE customers and is expected to save customers \$552 million⁶ on their electric and gas bills and contribute \$504 million to New Jersey's Gross Domestic Product.

⁶ The total retail electric-only savings for ACE customers is \$533 million.



¹ 2019 New Jersey Energy Master Plan: Pathway to 2050. nj.gov/emp/docs/pdf/2020 NJBPU EMP.pdf

² Global Warming Response Act. 2006. njleg.state.nj.us/2006/Bills/PL07/112 .HTM

³ Act Concerning the Reduction of Greenhouse Gas Emissions, 2007, njleg.state.nj.us/2006/Bills/PL07/340. PDF

⁴ Clean Energy Act. 2018. njleg.state.nj.us/2018/Bills/PL18/17 .HTM

⁵ Order Directing the Utilities to Establish Energy Efficiency and Peak Demand Reduction Programs. bpu.state.nj.us/bpu/pdf/boardorders/2020/20200610/8D--

 $[\]frac{Order \% 20 Directing \% 20 the \% 20 Utilities \% 20 to \% 20 Establish \% 20 Energy \% 20 Efficiency \% 20 and \% 20 Peak \% 20 Demand \\ \frac{d \% 20 Reduction \% 20 Programs.pdf}{d}$

2.PORTFOLIO OVERVIEW

The ACE energy efficiency program portfolio covers the three-year period of July 2021 through June 2024. The portfolio is comprised of a wide range of programs that reach all customer segments in the ACE service territory. The program offerings include Core programs, which are consistent program offerings across all utilities in New Jersey, and utility-led initiatives, which are programs specific to the ACE service territory. The Core offerings will continue similar program designs as the current Office of Clean Energy ("OCE") programs, with some modifications. The utility-led initiatives include programs that offer additional opportunities to customers to save energy, building on existing customer relationships and prior programs, both in New Jersey and elsewhere.

2.1. Savings Targets

The Clean Energy Act requires electric utilities in New Jersey to achieve energy-savings of 2.0% of retail sales by the fifth year of program implementation. The New Jersey Board of Public Utilities set annual targets for program years ("PY") leading up to the fifth year. There is no Board Ordered target in year one, yet ACE set its own PY1 target of 0.38% of retail sales to ramp up programs to meet the second-year target. The June 10th Board Order target is 0.74% in PY2, and 0.97% in PY3. Table 1 below shows the estimated savings targets, which the ACE energy efficiency program portfolio is designed to meet.

Table 1: ACE Savings Targets

Program Year	Board- Ordered Target (%)	ACE's Target (MWh)
PY1	0.38%	33,017
PY2	0.74%	62,552
PY3	0.97%	81,490

The chart below shows the EE Plan's projected savings in each year of the first three-year program cycle. The EE Plan alone does not meet targets in PY2, but by including existing programs in the total calculated savings, the programs exceed goal. More discussion about the merger-commitment programs and their relationship to the proposed EE program portfolio is in section 2.3 Allocation of Costs and Savings Associated with Merger and EE Plan Programs.

Figure 2 shows the projected energy savings against the targets for the first three years.

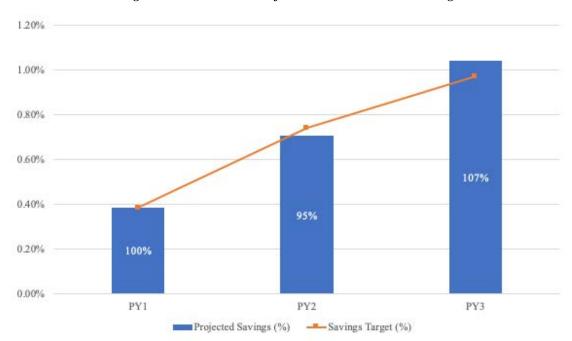


Figure 2. ACE EE Plan Projected First Year Electric Savings



2.2. Portfolio Design

As discussed above, the ACE portfolio of EE programs is split between Core and Utility-Led initiatives. Within these designations, there are a number of programs designed to hit each demographic of ACE's customers and economy. The following summarizes each of the programs being proposed by ACE within the EE Portfolio. These programs provide customers with a variety of participation options as to promote ease of participation and customer satisfaction.

Table 2. ACE Proposed Program Portfolio

Sector	Program	Subprogram	
	Behavior	Home Energy Reports	
	Efficient Products	HVAC	
		Online Marketplace	
		Appliance Rebates	
Residential		Appliance Recycling	
	Existing Homes	Home Performance with ENERGY	
		STAR	
		Quick Home Energy Check Up	
		Moderate-Income Weatherization	
Multi-Family	Multi-Family	Multi-Family	
	Small Business Direct		
	Install	N/A	
Commercial	Energy Solutions for Business	Prescriptive/Custom	
and Industrial		Energy Management	
		Engineered Solutions	

2.3 Allocation of Costs and Savings Associated with Merger and EE Plan Programs

In an Order dated March 6, 2015, the New Jersey Board of Public Utilities (the "Board" or "BPU") approved a Stipulation of Settlement⁷ ("Stipulation") setting the terms and conditions for the merger between Exelon Corporation and Pepco Holdings, including the implementation of energy efficiency programs. The programs, QHEC and Behavior Program, have been offered to residential customers by ACE since 2018. The energy efficiency portfolio budget of \$98.6 million that is requested in this filing is incremental to the existing energy efficiency programs.

The QHEC and Behavior Program outlined in this plan are a continuation of the merger-funded programs, and they will be offered through the entire three-year program cycle. Therefore, this plan only accounts for the costs and savings associated with the continuation of these programs once

⁷ BPU Docket No. EM14060581.



the merger commitment funds have been exhausted. The merger funds for the QHEC program are forecast to be exhausted in PY1, and for the Behavior program in PY3.

The tables below explain the delineation of savings realized from merger funds and from EE Program Plan funds. In order to meet the PY2 and PY3 savings targets established by the June 10th Board Order, the QHEC program will need the merger-funded savings of 3,933 MWh PY1.

Similarly, the Behavior Program will need the merger-funded savings of 12,783 MWh in PY1, 13,388 MWh in PY2, and 5,289 MWh in PY3.

Table 3. ACE Merger and Program Plan Savings for QHEC and Behavior Programs

Merger and Program Plan Savings (MWh)					
Program	Funding Allocation	PY1	PY2	PY3	Total
	Merger	3,933	0	0	3,933
QHEC	EE Program Plan	273	6,835	9,464	16,572
	Program Cycle Total	4,206	6,835	9,464	20,505
Behavior	Merger	12,783	13,388	5,289	31,460
	EE Program Plan	0	0	7,998	7,998
	Program Cycle Total	12,783	13,388	13,287	39,458

This portfolio approach will save customers millions of dollars by leveraging existing programs, striking a balance to slowly ramp up program spending during the economic recovery period while still achieving policy goals.

As discussed above in section 2.1 Savings Targets, above, and as demonstrated in Figure 2, above, the EE plan's energy-saving projections alone do not meet the target in PY2. This is due to the exclusion of the energy savings associated with the Exelon merger programs. However, as the June 10th Board Order states, "...in calculating net energy use reductions and assessing compliance with QPIs, utilities be permitted to apply energy savings from any other EE or PDR programs in their territory, as well as any other programs that reduce electricity or natural gas by customers and can reasonably be quantified based on accepted standards, ..." Therefore, the Company plans to count the savings from these merger-commitment programs, QHEC and Behavior Program, towards its PY2 and PY3 goals as noted in the tables above. The addition of the merger program savings and the EE program plan savings achieve ACE's Board-Ordered energy reduction targets in PY2 and PY3 as demonstrated in Figure 3, below.



1.00%

0.80%

0.60%

1117%

1117%

PY2

Savings Target (%)

Projected Savings (%)

PY3

PY1

Figure 3. Projected Savings (EE Plan and Merger Programs) Against Target by Program Year



3.PROGRAM DESCRIPTIONS

The Utilities will administer the following programs to engage customers and encourage the pursuit of energy-efficient solutions from single transactions to comprehensive upgrades. The Utilities will strive to provide customized guidance wherever possible and provide supporting resources to make energy-efficient retrofits more accessible for all customers. Programs include:

3.1. Core Subprograms

Residential Efficient Products: This program provides incentives and rebates for energy-efficient products, including those offered at retail and through the marketplace, appliances, HVAC equipment, and appliance recycling.

<u>Residential Existing Homes: Home Performance with ENERGY STAR:</u> This subprogram provides incentives to encourage customers to pursue comprehensive upgrades to their home.

<u>Multi-Family Program:</u> This program provides maximum customer flexibility to meet the specific needs of each customer. A structured screening review is used to determine the customer's needs and develop a tailored energy efficiency solution.

<u>Small Business Direct Install:</u> This subprogram provides a no-cost audit and direct-install measures, and incentives for comprehensive retrofit projects. Non-residential customers can also receive financing for project costs.

Energy Solutions for Business: Prescriptive and Custom: This subprogram provides prescriptive and custom measures for lighting, HVAC, controls, and other C&I equipment.



3.1.1. Efficient Products

This program will promote the installation of ENERGY STAR and other high-efficiency electric and natural gas equipment by residential customers. The program will offer a broad range of energy-efficient equipment and appliances through a variety of channels retail channels, including, but not limited to, an online marketplace, downstream rebates to customers, up-front rebates, reduced point of sale costs, and midstream or upstream components. The Company will also collaborate with local foodbanks and non-profit organizations to distribute kits and products to customers in need. The program will provide incentives for energy-efficient lighting, appliances, electronics, and heating and cooling equipment, as well as other products (e.g., smart thermostats, water saving measures, weatherization items, and prepackaged kits). The program may include customer opportunities at no up-front costs to engage and introduce customers to energy-savings opportunities and achieve energy-savings. Up-front rebates will also be offered to reduce initial costs on some purchases, and on-bill repayment or access to financing with similar terms will be available to further reduce first cost barriers for select products. The program is designed to provide easy and cost-effective access to energy-efficient measures through customers' preferred channels, and provide a means to encourage customers to take the first steps toward energy efficiency.

The program is designed to:

- Provide incentives for products that reduce energy use in the home and information about other programs that encourage the installation of high efficiency equipment, such as lighting, HVAC units, other heating and cooling equipment, electronics and appliances.
- Provide midstream incentives to retailers and/or distributors to increase sales of ENERGY STAR or other energy-efficient products.
- Continue to support and/or provide downstream approaches for certain measures to ensure the market is properly supported.
- Provide a marketing mechanism for retailers and high efficiency product suppliers to promote energy-efficient equipment and products to end users.
- Ensure the participation process is clear, easy to understand and simple for the customer and contractor.
- Provide online or other channels for customers that include, but are not limited to, online
 and in-store eligibility options to acquire select ENERGY STAR products, as well as low
 and moderately priced energy-saving products.
- Recognize unique barriers that low- and moderate-income customers face and employ strategies to address those barriers, including no-cost measures and/or enhanced incentives where appropriate.
- Utilize energy efficiency kits to introduce and promote energy efficiency technologies that
 can be easily installed in the home. The kits will serve as a gateway to other programs by
 including energy efficiency and conservation educational materials and promotional
 materials for other program opportunities, including the utility, Comfort Partners and
 NJCEP programs.
- Provide energy efficiency kits to local foodbank and non-profit organizations and at energy assistance outreach events to reach low- to moderate-income customers, to schools to promote energy efficiency education in classrooms, to new Atlantic City Electric



customers and other customers upon request, and within utility marketplaces to support customer engagement.

This program will increase adoption of energy-efficient equipment and products by harnessing the unique utility customer relationship to positively impact the entire sales process surrounding efficient equipment, from education and awareness of customers, engagement with trade ally contractors and equipment distributors and retailers, to on-bill repayment or access to financing with similar terms for select products.

The utilities will use their brand and customer outreach infrastructure to increase the availability, awareness, and customer uptake of energy-efficient products. On-bill repayments or access to financing with similar terms will be available to customers to cover the remaining cost (after applying the rebate discount) for the balance of the efficient product cost for select products and services.

Utility staff and/or a third-party implementation contractor(s) will be selected to assist with the administration, oversight, and delivery of the program. Administration activities include launching a statewide online marketplace with utility-specific interfaces; marketing the programs; maintaining and refining the list of eligible measures; validating customer eligibility and processing incentives; and conducting outreach to and securing partnerships with retailers, wholesalers, distributors, manufacturers and trade allies to assure all customers are able to easily purchase energy-efficient products and equipment through the program. Customer engagement and sales channels may include:

- **Post Purchase (Downstream) Rebates:** Rebates will be made available to customers after they have made their purchase. Applications for rebates may be available online or in stores, and customers can opt to submit either electronically or mail-in a hard copy with proof-of-purchase.
- Online Marketplace: This online marketplace is an easy to use website for the purchase of efficient products and services. Participants will be able to browse energy-efficient equipment and appliances and get instant rebates.
- Point-of-Sale Rebates: Prescriptive rebates will be made available at the point of sale for selected products. The utilities will also explore the viability of using a digital, smartphone-based application platform, to enable customers to purchase efficient equipment at traditional consumer retail outlets and instantly redeem rebates at point-of-sale in both physical stores and online. Allowing easy access to rebates encourages customers to purchase qualifying efficient products.
- **Appliance Recycling:** Rebates will be provided to customers for recycling qualifying, inefficient, operating appliances. Offering an incentive for the drop off or pick-up and removal of an appliance prevents the appliance from being maintained as a second unit or transferred to another customer.
- Midstream or Upstream Rebates: The utilities will pursue a midstream or upstream rebate component to encourage purchase of certain efficient equipment. The utilities will work with retail partners (such as Home Depot, Lowes, etc.), distributors or manufacturers to assure that measures are available throughout the state. Midstream or upstream rebates encourage market transformation and wider availability of efficient equipment. Efficient



- products that are rebated via a midstream or upstream approach may be passed on or discounted to the customer at the retail level. Utilities may also offer downstream rebate programs to ensure customers and trade allies are properly supported.
- Trade Allies: The utilities will establish a network of trade allies to promote certain components of the program with a consistent experience to the customer where applicable. The trade ally network will consist of qualified installation contractors, plumbers, electricians, and other trade service professionals who meet all applicable statewide requirements for performing the respective service (e.g. HVAC license, insurance requirements). Trade allies will be able to leverage the program and offer customers rebates through their normal course of business.
- **Community Partners:** The utilities will partner with foodbanks and other community organizations serving customers in need to help reduce the energy burden of those customers with no-cost energy-efficient products, and to raise the awareness of other energy efficiency and energy assistance programs available to help.

By developing relationships with both program and trade allies, the program will develop a broad reach across the marketplace, and also solicit feedback from the marketplace to ensure incentives and measures are impacting the market as designed. Targeted program and trade allies may include:

- Efficient equipment retailers, distributors and manufacturers
- HVAC & appliance contractors
- General contractors, plumbers, electricians, and other trade service professionals

Regardless of the delivery mechanism, the utilities will take steps to ensure customers are made aware of utility engagement in helping to off-set up-front costs of the efficient products.

Target Market or Segment (MFR II.a.ii)

The target market for this program will be all electric and natural gas customers served by at least one investor-owned utility in New Jersey. The program is focused on promoting the sale and installation of efficient electric and natural gas equipment across all major residential end-use categories, and can be easily promoted to program allies, trade allies, and customers via straightforward prescriptive rebates. Technologies incentivized through this program include lighting, HVAC, other heating and cooling equipment, electronics, appliances, smart thermostats, water saving measures, weatherization items, pre-packaged kits, and other efficient products. The program will also promote the retirement, recycling, and replacement of old refrigerators, freezers, and other inefficient appliances.

The utilities may offer enhanced incentives for Low-to-Moderate income (LMI) customers (up to 400% of federal poverty level) for certain products to assure that the program reaches all customer types. Eligibility for these enhanced incentives can be determined based on screening an individual customer, however the utilities will also explore implementing automatic eligibility for enhanced incentives based upon a physical location (e.g. census tract, environmental justice community, Urban Enterprise Zone) to encourage more activity in LMI communities.



Marketing Plan (MFR II.a.xiv)

The utilities will implement both multi-pronged direct and indirect marketing campaigns to promote this program. Customers will be exposed to broad-based energy efficiency awareness campaigns, web-based engagement and information, digital advertising, social media and hard-copy materials to promote awareness, as well as tie-ins with other programs. Retailers, wholesalers, distributors, manufacturers and trade allies will be contacted directly and through trade associations to develop networks and promote involvement in the program where applicable. The utilities will also look to leverage the behavior program for 'warm leads' into the program through both the home energy reports and online audit tool. In addition, the kits provided through this Program will include pamphlets and literature recommending customers visit utilities online portals and marketplace, further increasing engagement.

Targeting and promotion within this program will be enabled through intelligence gained through other residential programs or offerings, primarily Behavioral Home Energy Reports, Existing Homes, and other activity in the Efficient Products program. The utilities will explore opportunities to provide customized information to customers with prioritized action items, to maximize availability and uptake.

A combination of strategies will be used to train and support retailers, distributors and other program allies, including media advertising, outreach community forums, events, and direct outreach to customers. Marketing activities may include:

- Point-of-purchase displays and materials, joint advertising, coupons, and special "instant sales events"
- Public relations materials
- Brochures that describe the benefits and features of the program including application forms and processes. The brochures will be available for various public awareness events (community events, presentations, seminars etc.)
- Bill inserts, bill messages, email, Facebook, Twitter and other social media platforms, popup stores.
- Company website content providing program information resources, contact information, online application forms, online retail store and links to other relevant service and information resources
- Customer representatives trained to promote the program to their customers
- Presence at conferences and public events used to increase general awareness of the program and distribute program promotional materials

The primary market barriers that impact this program include:

• Initial Cost of Efficient Equipment: Relative to the market baseline, efficient equipment often carries a higher upfront cost but a lower lifetime operating cost. Customers often may not fully value the lifetime operating cost advantage of efficient equipment and, as a result, higher upfront cost is a barrier to purchasing efficient equipment. To address this barrier, incentives are provided to the customer to reduce the initial cost. On-bill repayment or access to financing with similar terms will also help mitigate the up-front cost barrier.



- Customer Awareness and Engagement: Eligible participants may be unaware of energyefficiency opportunities and programs because the segment has historically not been well
 served by traditional energy-efficiency programs. To address this barrier, this program was
 designed specifically to support the multi-family segment. The utilities will execute
 targeted outreach strategies to ensure that relevant customers are aware of program
 opportunities and consider energy efficiency in equipment investments and long-term
 planning. The program will also prepare and distribute successful case studies of prior
 participants and their experiences and energy savings. To increase awareness among
 customers with English as a second language, utilities will develop and provide outreach
 materials in Spanish. The utilities intend to be active participants in both the Equity and
 Marketing Working groups, and expect to address the need and cost for developing
 materials in a broader range of languages as part of those discussions.
- Landlord/Tenant Arrangements: Split incentives between landlord/tenants with respect to who pays for energy use vs. who owns the energy-using equipment challenge investment decisions. To address this barrier, the program will be marketed to both landlords and tenants to assure that those exposed to energy costs are able to participate in the program. Utilities may also provide technical and outreach assistance to property owners and managers in developing and marketing green properties to attract tenants.
- Sufficient Stocking and Availability of Efficient Products: The utilities will look for opportunities to develop and promote a midstream component for specific equipment to encourage high levels of participation via incenting midstream market actors and/or directly discounting the cost of the efficient equipment at the point of sale.

The utilities will seek to manage all barriers to program success through a commitment to applying best practices in program design, delivery, outreach, and marketing/advertising. The utilities established customer communication channels, data, and brand in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis. To the extent possible, the utilities will cross-promote programs to spread awareness of the range of efficiency opportunities proposed in this plan.

<u>Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.v) (MFR II.a.viii)</u> (MFR.II.c)

The utilities will administer this HPwES subprogram and may also choose to select a third-party implementation contractor to manage delivery of this subprogram.

The implementation contractor will be responsible for identifying and engaging retail and wholesale entities dealing in energy-efficient equipment, and will describe the program vision, identify eligible efficient products, define rebates, and outline ways to participate. Additionally, the utility and/or third-party implementation contractors will engage trade allies, including local HVAC, electrical, plumbing, and other contractors to educate them on program benefits and build a trade ally network which will reliably install energy-efficient equipment for participating customers. The utility and/or third-party implementation contractors will also monitor participation to assess the effectiveness of outreach efforts, incentive levels, delivery methods, and both program ally and trade ally availability to provide suggestions to assure that the program is continually providing customers with their needs. The utility and/or a third-party implementation



contractor will be responsible for the management of the online marketplace. The utilities will oversee the build-out of the online marketplace as well as the retail and Trade Ally network, which may be administered by third-party implementation contractors. The utility and/or third-party implementation contractors will also process the online instant rebates, verify eligibility of customers and manage the delivery of items purchased on the website.

To select qualified third-party implementation contractors, the utilities will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives
- Resources and marketing strength
- Cost
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses ("MWVBEs").

By allowing participants to select a trade ally they are comfortable with for select products, the program reduces barriers to entry related to knowledge of energy efficiency, confidence in assessments, and measure installation. The utilities will perform customer satisfaction surveys and other quality assurance and quality control activities to monitor, ensure program performance and verify quality standards are met.

Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

The utilities propose to provide a range of incentives depending on the measure type, subject to changes based upon customer response and marketplace changes over the plan period. Incentives will vary depending on the specific product, the incremental cost of the high-efficiency technology, and the product maturity in the marketplace. Refer to Appendix A for the Rebate and Incentive Matrix for this program.

Incentives will be available in several ways and are adapted to the retail partner needs and market response. Strategies may include:

- Mail-in applications available from the retailer and the program website or directly from contractors
- Online rebate forms
- Point of Sale or In-store "Instant Reward" coupons that are redeemed in-store at the time of purchase.
- Special sale events in retail stores
- Manufacturer buy down to Retailer
- Midstream or Upstream incentives to retailers, distributors or manufacturers to encourage them to stock and promote efficient products or to provide product incentives at time of purchase
- Partnerships with community groups, schools, and/or non-profit organizations

Incentives may change based on market prices, as well as manufacturer and distributor co-funding. Other incentive alternatives may be used as the market evolves and new and innovative customer, program ally and trade ally engagement opportunities become apparent.



In instances where incentives are not immediate, the utilities will complete consumer or contractor payments within 60 days following completion of contractor work, submission of complete and required paperwork, and completion of program requirements such as necessary field inspections (if required)

Customer Financing Options (MFR II.a.vi)

Refer to Appendix C for the Customer Financing Options by Program.

Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants (MFR II.a.ix) and Energy-savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this program. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Participation estimates are calculated as the sum of forecasted measure-level participation units, and each unit of participation is based on a measure-specific forecasted savings unit of measure. Savings estimates are based on projected participation during each year of the forecast period.

Table 3. Efficient Products Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants ⁸	79,922	81,204	80,610
Projected Net Annual Natural Gas Savings (therms)	184,291	248,838	274,130
Projected Net Lifetime Natural Gas Savings (therms)	997,856	1,450,840	1,609,406
Projected Net Lifetime Natural Gas Savings from Qualifying Low-Income Customers (therms)	0	0	0
Projected Net Annual Electric Savings (kWh)	9,236,964	11,595,373	13,495,924
Projected Net Lifetime Electric Savings (kWh)	102,248,999	125,125,027	144,364,246
Projected Net Lifetime Electric Savings from Qualifying Low-Income Customers (kWh)	0	0	0
Projected Net Annual Peak Demand Savings (kW)	86	108	128
Projected Net Lifetime Peak Demand Savings (kW)	987	1,214	1,418

⁸ Due to the nature of the Products Programs, this will be reflected as the total number of units.



For customers in areas where gas and electric service territories overlap, the utilities will use the Statewide Coordinator to allocate costs and energy-savings for shared measures. Refer to Section 11 for a description of the role of the Statewide Coordinator.

Program Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the subprogram budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 4. Efficient Products Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	1,000,000	250,000	250,000
Utility Administration	635,310	600,954	650,573
Marketing	258,444	279,977	287,583
Outside Services	573,676	700,121	753,603
Incentives-rebates and other	1,806,135	2,325,577	2,635,974
Incentives-financing	267,831	441,905	519,314
Inspections and Quality Control	53,923	66,773	72,286
Evaluation	359,310	469,099	504,607
Total	4,954,630	5,134,406	5,673,939



3.1.2. Existing Homes: Home Performance with ENERGY STAR

Home Performance with ENERGY STAR ("HPwES") will provide a holistic approach for customers to explore and invest in the efficiency and comfort of their homes. All participants in this subprogram must have an initial energy audit performed directly by a qualified HPwES contractor or auditor. That audit will develop an energy efficiency action-plan that includes recommendations for upgrades and available incentives. To ensure the upgrades are accessible to customers, there will be financing available through either an On-Bill Repayment Program or access to financing with similar terms.

This subprogram is designed to review the entire status of a home, including equipment and envelope to achieve deeper energy-savings. The program will follow guidelines and qualifying criteria associated with the U.S. Environmental Protection Agency HPwES (HPwES) program subject to as-needed enhancements to maximize participation and cost-effective energy-savings opportunities. The utilities will also seek to increase the number of contractors certified to offer customers the U.S. Department of Energy Home Energy Score (HES) to help customers understand how HPwES improvements can improve the efficiency and comfort of their home.

Target Market or Segment (MFR II.a.ii)

HPwES will be available to all single-family and single-family attached (1- to 4-unit properties) electric and/or natural gas customers served by at least one of the investor owned utilities in New Jersey. In the case of a single-family attached unit, the owner of the unit can participate individually in HPwES and does not require the agreement of other owners in the property. The Company will also offer a comprehensive Multifamily HPwES program for attached properties of three or more units. This program is described in greater detail below.

As noted, all customers will start with a comprehensive energy audit. Potential measures incentivized through this program include, but are not limited to, insulation, air sealing, smart thermostats, and HVAC. All HPwES projects must include air sealing and insulation.

Marketing Plan (MFR II.a.xiv)

The utilities will utilize many marketing avenues to assure subprogram awareness and participation is maximized. These include traditional marketing avenues, such as web-based engagement and information, digital advertising, media advertising, and hard-copy materials to promote awareness among trade allies and customers. The utilities will also cross promote this subprogram to participants in other energy efficiency program offerings. Information garnered from other programs, such as the Residential Behavioral and Residential Efficient Products, could also be used to identify prime candidates for participation in this HPwES subprogram. For example, a review of usage data contained in Home Energy Reports from the Residential Behavioral Subprogram could allow the utilities to identify customers who are particularly susceptible to changes in weather and would be ideal candidates for an audit. Likewise, the Residential Efficient Products program could provide leads to customers interested in energy efficiency. Most importantly, the QHEC subprogram was specifically designed to educate, engage



and provide immediate energy-savings to customers, and identify strong leads for candidates that would benefit from participating in this HPwES program.

Consistent with current New Jersey HPwES program practices, the utilities may offer Cooperative Marketing funding to encourage contractors to promote the program.

The primary market barriers that impact this subprogram include:

- Initial Cost of Comprehensive Home Retrofits: Home retrofits are more expensive and involved than purchasing efficient equipment and therefore, require more participant investment and commitment. Customers must be willing and able to invest in more expensive energy efficiency projects. The utilities address this barrier by offering incentives and On-Bill Repayment Programs ("OBRP") or access to financing with similar terms.
- Traditional Credit Screening: Many customers interested in pursuing comprehensive projects may not be able to pass traditional credit screening (e.g. requirements for debt to equity ratio) despite having a proven track record for paying their utility bills on time. The utilities will explore solutions to help more customers access this incentive through either an OBRP approach or access to financing with similar terms that relies on a review of utility payment history and bankruptcy check to ensure customers who have a proven track record have the opportunity to participate or through innovative approaches.
- Customer Awareness and Engagement: Many customers are unaware of the "whole house" approach to energy efficiency or the fact that building science exists. The utilities will work to address this by:
 - o continuing to educate customers about the HPwES subprogram and how both the structure and equipment work together
 - o highlighting the extra training that participating contractors must have
 - o identifying how the shell measure improvements can improve their comfort within the home
 - o noting that an audit includes health and safety testing
 - o reinforcing that the investments in equipment and shell measures may increase the value of their home.

Additionally, to increase awareness among customers with English as a second language, utilities will develop and provide outreach materials in Spanish. The utilities intend to be active participants in both the Equity and Marketing Working groups, and expect to address the need and cost for developing materials in a broader range of languages as part of those discussions.

• Trade Ally Awareness and Training: To meet the participation goals, HPwES contractors must be available to undertake the work. The utilities will address this barrier by trying to recruit more HVAC contractors to secure the additional certification necessary to participate in this program, including pursuing initiatives that align with the Workforce Development Working Group strategies to include more local, underrepresented and disadvantaged workers.

The utilities will seek to manage all barriers to program success through a commitment to applying best practices in program design, delivery, outreach, and marketing/advertising. The utilities



established customer communication channels, data, and brand in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis.

<u>Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.v) (MFR II.a.viii)</u> (MFR.II.c)

The utilities will administer this HPwES subprogram and may also choose to select a third-party implementation contractor to manage delivery of this subprogram.

Utility staff and/or third-party implementation contractors will oversee all aspects of the subprogram, including training and engagement, QA/QC, and rebate processing. There will be a significant focus on developing, training, and growing a qualified trade ally network. This will include trade ally training sessions, workshops, and market development events to grow and develop the trade ally network, with a priority placed on encouraging them to integrate home efficiency performance into their business and become Building Performance Institute (BPI) certified contractors. Utility staff and/or third-party implementation contractors will maintain a close relationship with trade allies to ensure consistent subprogram delivery experience and high customer satisfaction. Utility staff and/or third-party implementation contractors will also take on the responsibility of providing an additional layer of customer support as needed and conducting selective verification of trade ally installation work.

Trade allies will consist of companies employing BPI-certified professionals to complete HPwES audits and energy-saving projects. In order to facilitate trade ally access to participants, utilities or the third-party implementation contractor will maintain a list of companies and professional services where customers can find local trade allies based on geography and other criteria.

Selection of third-party implementation contractors will prioritize criteria including but not limited to:

- Experience delivering similar subprograms or initiatives
- Knowledge of the current marketplace
- Ability to educate and train contractors
- Local presence
- Cost
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses ("MWVBEs").

The utilities will encourage all participating contractors to also look for opportunities to promote measures from the Residential Efficient Products Subprogram, such as home appliances (e.g. clothes washers) to increase energy-savings and leverage those incentives.

Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

The utilities will provide incentives to encourage customers to implement the measures recommended during their audit. Incentives will be calculated based on modeled savings through a sliding scale up to an overall project cap. Modeled savings will be based upon software that will



use consistent calculations across territories. As the utilities work to launch midstream incentives for HVAC measures through the EE Products program, there is a recognition that a baseline incentive may be provided when a participating contractor secures the equipment from a participating distributor or retailer. The utilities intend to adjust the calculation of the incentive when an incentive has already been provided through a midstream path. However, the utilities have a shared intention to have the value of an HVAC measure being installed through this program be higher than a standalone HVAC equipment installation to ensure that customers are encouraged to pursue comprehensive upgrades and to recognize additional energy-savings associated with improving the building shell.

Consistent with current practices for the New Jersey HPwES program, the utilities are proposing an incentive range for a Contractor Production incentive and separate scale for incentives for multifamily properties.

Refer to Appendix A for the Rebate and Incentive Matrix for this program.

The utilities and/or third-party implementation contractors will complete consumer or contractor payments within 60 days following completion of contractor work, submission of complete and required paperwork, and completion of program requirements such as necessary field inspections (if required).

Customer Financing Options (MFR II.a.vi)

Refer to Appendix C for the Customer Financing Options by Program.

Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants (MFR II.a.ix) and Energy-savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this subprogram. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Savings estimates are based on projected participation during each year of the forecast period.

Table 5. HPwES Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	190	281	360
Projected Net Annual Natural Gas Savings (therms)	13,493	19,955	25,566
Projected Net Lifetime Natural Gas Savings (therms)	229,380	339,241	434,615



Projected Net Lifetime Natural Gas Savings from Qualifying Low-Income Customers (therms)	0	0	0
Projected Net Annual Electric Savings (kWh)	423,887	626,906	803,154
Projected Net Lifetime Electric Savings (kWh)	7,206,075	10,657,406	13,653,616
Projected Net Lifetime Electric Savings from Qualifying Low-Income Customers (kWh)	0	0	0
Projected Net Annual Peak Demand Savings (kW)	4	6	8
Projected Net Lifetime Peak Demand Savings (kW)	74	109	140

^{*} Represents all savings from lead utility projects

For customers in areas where gas and electric service territories overlap, the utilities will use the Program Coordinator to allocate costs and energy-savings. Refer to Section 10 for a description of the role of the Program Coordinator.

Program Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the subprogram budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 6. HPwES Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	35,090	45,938	51,220
Marketing	225,880	266,854	289,015
Outside Services	310,136	423,968	498,697
Incentives-rebates and other	1,235,000	1,826,500	2,340,000
Incentives-financing	302,270	447,041	572,722
Inspections and Quality Control	3,899	5,104	5,691
Evaluation	22,654	33,504	42,923
Total	2,134,929	3,048,909	3,800,268



3.1.3 Multi-Family Program

This program addresses multi-family structures with three or more units. As such, there can be significant variation in the types of structures served under this Program, ranging from residential type dwelling with three units to large garden apartment complexes to multi-story high-rise buildings. In order to meet the specific needs of each customer, the Multi-Family Program will provide a structured screening review to identify and develop the project plan for the customer. Potential program services include customer engagement with energy efficiency education through energy assessments, installation of standard energy-savings measures, comprehensive energy-savings opportunities including prescriptive equipment replacement, custom retrofit projects and engineered solutions and emergency equipment replacement. In addition, the Multi-family Program will provide on/off-bill repayment or access to financing with similar terms and enhanced incentives for low-income or affordable housing properties.

The Multi-Family Program will seek to work with each customer to determine and package the best energy-saving opportunities based on the Company's current program offerings (e.g. direct installation of standard energy-savings measures, prescriptive equipment replacement, custom retrofit or engineered solutions), with an emphasis to encourage more comprehensive projects wherever possible. Customers will begin participation in the Multi-Family Program with a screening to identify and develop a project plan. The initial screening may include an energy assessment and installation of standard energy-saving measures to help encourage program participation. The assessment will also identify additional energy-saving opportunities and develop the project plan that is the best fit for each specific customer and building.

Applications to this program will be reviewed to determine the project plan depending on the type of housing stock and ownership structure. The screening process will consider various factors to create a project plan that will deliver a high level of energy-savings in the most cost-effective manner. Examples of these factors include, but are not limited to:

- Building size
- Number of units
- If the facility is being served by a central plant
- If there are individual heating and cooling units
- If there are building envelope/weatherization opportunities
- Application review with a potential virtual site inspection
- Application review with potential telephone interview with Property Management
- An on-site pre-scoping audit may be performed

Depending upon the screening results and the customer's interests, a customer's project plan could include direct installation of standard energy-saving measures, incentives for prescriptive equipment replacement, custom retrofit opportunities, or a Comprehensive Engineered Solutions project. The measures within the project plan will be consistent with the terms and conditions of the Company's applicable residential and/or commercial & industrial program offerings (e.g. Existing Homes, Efficient Products, Energy Solutions for Business). Therefore, the project plan can include prescriptive measures with set energy savings and/or custom projects with savings on a project basis. Please refer to these program descriptions for more information on these program offerings and the associated terms and conditions, including delivery methods and contractor roles.



Target Market or Segment

All multi-family buildings with three or more units that are served by at least one investor owned utility are eligible to participate. The Program targets multi-family property owners, property managers, and residents, who, because of the building owner – tenant relationship, have always had difficulty investing in energy efficiency equipment. The utilities will also target outreach to economically qualified occupants and owners of multi-family buildings who may be eligible for enhanced incentives. Eligibility for these enhanced incentives can be automatic based upon the type of property that has a Low or Moderate-Income designation (e.g. New Jersey Housing and Mortgage Financing Agency qualified, Housing Authorities) or by a physical location (e.g. census tract, environmental justice community, Urban Enterprise Zone). The program may refer prospective customers to Comfort Partners as appropriate.

Marketing Plan

The marketing strategy will focus on informing property owners, managers, associations, tenant groups, municipalities, and community organizations about the availability and benefits of the program and how to participate. Marketing activities will also target lower and moderate-income multi-family sector. Key elements of the marketing strategy may include:

- Targeted outreach through direct mailings and presentations to inform property owners, managers, apartment associations, tenant groups, municipalities and community organizations about the benefits of the program and participation processes
- Brochures highlighting the benefits and features of the program as well as the enrollment and participation processes
- Website content providing program information resources and contact information
- In-person visits by program representatives to properties with three or more units
- Energy assessments of properties may include the direct installation of standard energysaving measures to engage, educate and promote the building owners or facility managers to participate in the other program offerings targeting deeper savings.

The primary market barriers that impact this program include:

- **Business/Operational Constraints:** Multi-family properties often have unique operational and time constraints that act as a barrier to implement energy efficiency projects. This barrier will be addressed by ensuring the program operates cooperatively with participants, provides program participation and technical assistance, and offers timely incentives and financing support.
- Customer Awareness and Engagement: Eligible participants may be unaware of energy efficiency opportunities and programs because the segment has historically not been well served by traditional energy efficiency programs. To address this barrier, this program was designed specifically to support the multi-family segment. The utilities will execute targeted outreach strategies to ensure that relevant customers are aware of program opportunities and consider energy efficiency in equipment investments and long-term planning. The program will also prepare and distribute successful case studies of prior participants and their experiences and energy-savings. To increase awareness among customers with English as a second language, utilities will develop and provide outreach



- materials in Spanish. The utilities intend to be active participants in both the Equity and Marketing Working groups, and expect to address the need and cost for developing materials in a broader range of languages as part of those discussions.
- Cost Effectiveness: Efficiency upgrades require an initial investment that is recovered by lower long-run operating costs and non-energy benefits. Multi-family projects may carry longer payback periods than traditional energy efficiency projects due to the unique needs of the segment. To address this barrier, incentives and access to OBRP or similar financing options will be provided to the customer to reduce the initial cost. The utilities will also communicate the non-energy benefits offered by many efficiency upgrades that may not be captured in the cost/benefit analysis to further promote efficiency upgrades to customers.

Additionally, the utilities considered the following market barriers identified in the Utility Demographic and Firmographic Profile 2020 Study⁹.

- **Split incentives:** Multi-family properties can face challenges for energy efficiency improvements since the owner generally does not pay the utility bills and may not reap the full benefit of any energy efficiency investment. To address this barrier, the utilities will market to both landlords and tenants to assure that those exposed to energy costs are able to participate in the program, provide low- and no-cost measures at no cost to the tenant or the landlord, and offer comprehensive approaches for multi-family, including application, technical and engineering support to design cost-effective projects with benefits for owners and renters. Utilities may also provide technical and outreach assistance to property owners and managers in developing and marketing green properties to attract tenants.
- Complex buying process: There can be a broad range of potential energy efficiency investments, but it can be challenging to identify which strategies may be the most beneficial for owners and/or tenants. To address this barrier, the program will provide customized screening and on-going support to help find the best solution for the customer and include incentives to encourage the customer to implement the recommended solutions.

The utilities will seek to manage all barriers to program success through a commitment to applying best practices in program design, delivery, outreach, and marketing/advertising. The utilities will leverage their established customer communication channels, data, and brand in the marketplace to identify and confront market barriers on an ongoing basis.

Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.v) (MFR II.a.viii) (MFR.II.c)

The Multi-Family Program will be delivered in coordination between both the Lead Utility and the Partner Utility (where applicable) and/or qualified third-party implementation contractor(s)

⁹ The purpose of this study was to examine the demographics and firmographics of all customers in the service territories of each of the electric and gas public utilities in New Jersey. This is to comply with P.L. 2018, c. 17, codified at N.J.S.A. 48:3-51-87 et seq., commonly known as the Clean Energy Act of 2018 ("Clean Energy Act" or "CEA"), as well as in response to the New Jersey Board of Public Utilities (NJBPU) Order Docket Nos. QO19010040 and QO19060748 (dated October 7, 2019), which directed the utilities to complete a demographic analysis pursuant to the Clean Energy Act. The study was released on April 30, 2020 and can be found <a href="https://example.com/here-energy-new-complete-ener



with experience delivering similar programs. Because of the unique and varied nature of the multifamily market Program representatives will build relationships with property management companies, owners, associations and their members to recruit participation in the Program. The Program will assist customers as necessary to coordinate scheduling of the Energy Assessment and direct installations and will provide program and technical support to complete program and rebate application requirements.

Delivery of energy-saving measures will be dependent on the project plan and may include direct install standard energy-saving measures, installation of prescriptive measures, or custom projects. It may be necessary to schedule appointments for the installation of energy-saving measures in the individual living units and common areas. In-unit HVAC tune-ups may also be offered to the property owner or tenant. The installation crews are trained on the technical and educational aspects of the energy-saving devices installed and leave educational materials in each unit describing the work performed and explaining the energy-saving benefits.

Existing and Proposed Incentives

Refer to Appendix A for the Rebate and Incentive Matrix.

Customer Financing Options

Refer to Appendix C for the Customer Financing Options by Program.

Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants and Energy-savings

The table below summarizes the projected participation and savings associated with this Program. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Savings estimates are based on projected participation during each year of the forecast period.

Table 7. Multifamily Program Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	1,060	2,088	3,117
Projected Net Annual Natural Gas Savings (therms)	4,750	13,523	15,966
Projected Net Lifetime Natural Gas Savings (therms)	53,492	192,903	205,713



Projected Net Lifetime Natural Gas Savings from Qualifying Low-Income Customers (therms)	0	0	0
Projected Net Annual Electric Savings (kWh)	968,395	2,298,119	3,239,704
Projected Net Lifetime Electric Savings (kWh)	11,065,356	29,366,170	39,904,208
Projected Net Lifetime Electric Savings from Qualifying Low- Income Customers (kWh)	0	0	0
Projected Net Annual Peak Demand Savings (kW)	11	28	38
Projected Net Lifetime Peak Demand Savings (kW)	123	372	484

For customers in areas where gas and electric service territories overlap, the utilities will use the Program Coordinator to allocate costs and energy-savings. Refer to Section 10 for a description of the role of the Program Coordinator.

Program Budget and Project Costs by Year

The following table provides projected program costs, by year, broken down into the following categories, as applicable: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 8. Multifamily Program Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	26,620	60,045	77,318
Marketing	12,743	30,710	42,450
Outside Services	54,738	120,302	150,229
Incentives-rebates and other	440,185	1,060,864	1,466,399
Incentives-financing	0	52,872	52,872
Inspections and Quality Control	2,958	6,672	8,591
Evaluation	15,369	34,421	40,864
Total	552,612	1,365,887	1,838,724



3.1.4 Small Business Direct Install

The Small Business Direct Install Program is focused on installation of efficiency measures for small businesses, non-profit organizations, municipalities, schools and faith-based organizations ("eligible customers") that typically lack the time, knowledge, or financial resources necessary to investigate and pursue energy efficiency. The program is designed to provide eligible customers with easy investment decisions for the direct installation of energy efficiency projects. The program will pay a percentage of the up-front cost to install the recommended energy efficiency measures, with the participating customer contributing the balance of the project not covered by the incentive. The program will also provide a repayment option to the customer for their required contribution. The no-cost energy assessment mitigates the time constraints and knowledge barriers, while the reduced overall costs and repayment options mitigate up-front cost barriers and assist participants in making decisions, which otherwise would be time-consuming and difficult to justify. The C&I Direct Install program plays an important role in the marketplace because private providers of energy efficiency services typically do not target smaller customers due to the lower overall profit for their services when compared with larger non-residential customers. For these reasons, small businesses, non-profit organizations, municipalities, schools, and faith-based organizations are often hard to reach, and the program fills an important gap by targeting, promoting, and delivering efficiency services to these customers directly.

The energy assessment will be provided to customers free of charge and will offer recommendations on energy efficiency measures to reduce energy usage and costs. Standard basic energy savings measures may also be provided or installed at no cost at the time of the energy assessment to support customer engagement, participation, and energy savings.

The program will also focus on the smallest customers within the eligible customer segment. ACE anticipates portions of the program to be directed at restaurants, small offices, convenience stores and other small independent businesses that often are left behind in less-comprehensive energy efficiency programs. Through a number of delivery mechanisms, ACE will assure that all eligible business types are able to participate in this program.

Target Market or Segment (MFR II.a.ii)

The program seeks to address the most cost-effective measures (e.g. LED lighting retrofits) but will also address all measure retrofits that would comprise a cost-effective project. Examples of end-use categories covered by the program include lighting, HVAC, controls, refrigeration, food service, motors, low-flow devices, pipe wrap and domestic hot water equipment.

The program will be divided into two tiers of eligibility, determined by the customer's individual facility average peak electrical demand. Tier 1 will serve the smallest of the eligible customer base, specifically focusing on customers with an average individual facility peak electrical demand of up to 100 kW. Additionally, customers located in an Urban Enterprise Zone, Opportunity Zone, owned or operated by a local government, or K-12 public schools. may also qualify for Tier 1 status, up to an average individual facility peak electrical demand of 200 kW. Tier 2 will serve the larger segment of small non-residential customers, with an average individual facility peak electrical demand of 101 - 200 kW. This figure may be increased by ACE to ensure the program is properly addressing the market in ACE's service territory.



Marketing Plan (MFR II.a.xiv)

The C&I Direct Install Program will be marketed to customers through a combination of direct outreach by program staff, and/or the third-party implementation contractor, web-based engagement and customer information analytics, digital advertising, and hard-copy materials to promote awareness among trade allies and customers. Direct outreach may include visits to customer premises to distribute hard-copy program materials, inform customers about the program directly, and solicit participation. Additionally, ACE may engage community partners, including chambers of commerce and other local organizations including those comprised of underrepresented and socially or economically disadvantaged individuals. ACE will also consider the potential to utilize customer information analytics or other targeted energy education outreach to identify and target customers best suited for participation in the program. The collective marketing plan strategy is useful for enrolling eligible customers that may be interested in participating but have not heard of the program and do not have the time or resources to prioritize investigating energy efficiency opportunities or reaching out to ACE.

The primary market barriers that impact this program include:

- Customer Awareness and Engagement: Small businesses, non-profit organizations, schools and faith-based organizations typically have limited resources and time to consider or prioritize energy efficiency and may have efficiency needs not well aligned with traditional commercial demand side management (DSM) programs targeted at larger customers. This program is intended to confront these market barriers by providing turnkey, direct installation of efficiency measures tailored to these eligible customers at no cost, while identifying additional efficiency opportunities directly on-site, and through directly soliciting eligible customers for participation. This personalized approach builds trust and achieves results while increasing the likelihood of further participation referrals. To increase participation rates among a diverse demographic, utilities may include focused outreach efforts to reach minority- and women-owned small businesses, and start-ups by engaging with business groups and organizations that support these customers. Partner business groups might include the Chamber of Commerce and the Small Business Administration. Utilities may also explore providing outreach materials in Spanish to reach Spanish-speaking business owners.
- **Initial Cost of Efficiency Investments:** Recommended energy efficiency projects that go beyond direct-install measures will require more participant investment and commitment. This barrier will be addressed through offering incentives and a repayment option, as well as through operating a program that is flexible and easy for small business customers to utilize.
- Landlord/Tenant Arrangements: Split incentives between landlord/tenants with respect to who pays for energy use versus who owns the energy-using equipment present a unique challenge because the investor in the equipment does not experience an immediate benefit. The subprogram will employ strategies to help the landlord understand the long-term benefits of participating. This subprogram will be marketed to both landlords and tenants to assure that those exposed to energy costs and investments are able to participate in the



program. Utilities may also provide technical and outreach assistance to property owners and managers in developing and marketing green properties.

ACE will seek to manage barriers to program success through a commitment to monitoring program performance and feedback channels for assessing effective program design, delivery, outreach, and marketing and advertising, and improvement opportunities. ACE's established customer communication channels, data, and brand in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis. To the extent possible, ACE will cross-promote program offerings to spread awareness of the range of efficiency opportunities proposed in this plan.

Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.v) (MFR II.a.viii) (MFR.II.c)

The C&I Direct Install Program interfaces with customers via either direct solicitation or upon customer request. All participants receive a site visit, including a free on-site energy assessment to identify energy efficiency retrofit opportunities. Standard basic energy savings measures may also be provided at no cost at the time of the energy assessment for eligible Tier 1 customers, to support customer engagement, participation, and energy savings. Following the energy assessment, participants are provided with a report assessing the site and recommending investments that could further improve the energy efficiency of the facility.

Based on the results of the energy assessment report, the program will offer to initially pay a percentage of the project cost to install the recommended energy efficiency measures with the participating customer (and/or landlord). The program will also provide a payment option to the customer (and/or landlord) for their portion of the project cost. ACE will provide for the installation of all work and assure it is completed on time and to specifications. This approach frees up the participant, who may not have the time or resources to dedicate to project implementation. The distinction between Tier 1 and Tier 2 eligibility criteria will ensure that eligible customers, even those that are the smallest and often overlooked, receive ample focus. The simple, turnkey solution provides eligible customers with the initial site visit, energy assessment, and installation of recommended efficiency measures at no initial cost to participants.

ACE will administer and manage the program with the support of third-party implementation contractor(s) and/or Utility staff. The third-party implementation contractor or Utility Staff will have responsibility for most delivery tasks and customer outreach on behalf of ACE. The third-party implementation contractor will work closely with ACE to optimize the program offering, including, but not limited to:

- Initial participant recruitment, energy assessment, and equipment installation
- Program data tracking
- Direct customer outreach/program delivery strategy
- Development of measure mix
- Marketing
- Promotion of emerging technology
- Customer satisfaction



The third-party implementation contractor or Utility Staff will take on the responsibility of implementing the program, directing the qualification and enrollment of participating contractors, and will work to assure that ample participating contractors are available to complete all work derived from the program. The participating contractors will perform the energy assessments and installations, working with ACE and/or the third-party implementation contractor's oversight to undertake all construction and installation work identified in the energy assessment process.

Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

Both tiers of the program will encompass many of the same benefits, including a simple, turnkey solution for eligible customers, which requires no up-front investment. The initial site visit, energy assessment, and installation of recommended energy efficiency measures are provided at no initial cost to participants. The utilities propose to provide an incentive level of up to 70-80% of the project costs, and to continue discussions to determine the appropriate level and at what level the incentive is applied to best promote the completion of comprehensive projects while maintaining overall program cost effectiveness. Additionally, the utilities plan to coordinate on the methodologies and calculations used to determine energy savings and program incentives.

For Tier 1 customers, standard basic energy savings measures may be installed at no cost during the time of the energy assessment. The program will offer to pay up to 80% of the project cost to install the recommended energy efficiency measures with the participating customer (and/or landlord) repaying the balance not covered through the incentive either in a lump sum or through an available repayment option. Customers located in an Urban Enterprise Zone, Opportunity Zone, owned or operated by a local government, or K-12 public schools. may also qualify for Tier 1 status, up to an average individual facility peak electrical demand of 200 kW.

Tier 2 will serve the larger segment of eligible customers, with an average individual facility peak electrical demand of 101 - 200 kW. Incentives up to 70% of the total project cost will be offered.

Customer Financing Options (MFR II.a.vi)

The participating customer will repay the balance not covered through the incentive either in a lump sum or through a financing option. Refer to Appendix C for the for the Customer Financing Options by Program.

Projected Participants (MFR II.a.ix) and Energy Savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this program. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Participation estimates are calculated as the sum of expected number of small businesses participating in the program. Savings estimates are based on projected participation during each year of the forecast period.

Table 9. C&I Direct Install Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	45	180	189
Projected Net Annual Natural Gas Savings (therms)	62,140	248,559	260,987



Projected Net Lifetime Natural Gas Savings (therms)	932,098	3,728,392	3,914,812
Projected Net Lifetime Natural Gas Savings from Qualifying Small Commercial Customers (therms)	932,098	3,728,392	3,914,812
Projected Net Annual Electric Savings (kWh)	2,090,841	8,363,365	8,781,533
Projected Net Lifetime Electric Savings (kWh)	31,362,618	125,450,472	131,722,996
Projected Net Lifetime Electric Savings from Qualifying Small Commercial Customers (kWh)	31,362,618	125,450,472	131,722,996
Projected Net Annual Peak Demand Savings (kW)	58	232	243
Projected Net Lifetime Peak Demand Savings (kW)	868	3,473	3,646

^{*} Represents all savings from lead utility projects

Program Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the Program budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 10. C&I Direct Install Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	25,956	86,887	73,447
Marketing	273,849	921,834	785,688
Outside Services	848,140	3,041,829	2,825,654
Incentives-rebates and other	1,901,400	7,605,602	7,985,882
Incentives-financing	138,553	554,211	581,922
Inspections and Quality Control	2,884	9,654	8,161
Evaluation	24,652	98,609	103,540
Total	3,215,434	12,318,627	12,364,294



3.1.5 Energy Solutions for Business: Prescriptive and Custom

The C&I Prescriptive and Custom Measure subprogram will promote the installation of high-efficiency electric and/or natural gas equipment by ACE C&I customers, either via the installation of prescriptive or custom measures or projects. The subprogram provides prescriptive-based incentives to commercial and industrial customers to purchase and install energy efficient products. The subprogram will continue to support and/or provide downstream approaches to ensure the market is properly supported. The subprogram may also provide midstream or upstream incentives or buydowns and support to manufacturers, distributors, contractors, and retailers that sell select energy efficient products. These measures will incent energy efficient lighting, appliances, heating and cooling equipment, and food service equipment, among other efficiency measures. Type and value of incentive provided will range and will include electric and/or natural gas technologies that improve energy efficiency. Up-front rebates will be offered to reduce initial costs and some purchases may qualify for low- to no-interest financing to further reduce first-year cost barriers. Prescriptive measures are designed to provide easy and cost-effective access to energy efficient measures through customers' preferred channels.

Prescriptive rebates are designed to:

- Provide incentives to facility owners and operators for the installation of high efficiency equipment and controls
- Promote the marketing of high efficiency measures by trade allies such as electrical contractors, mechanical contractors, and their distributors to increase market demand.
- Ensure the participation process is clear and simple

Prescriptive incentives will increase adoption of energy efficient equipment by harnessing ACE's unique customer relationships to positively impact the entire sales process surrounding efficient equipment, from education and awareness with customers, engagement with trade ally contractors and equipment distributors, to financing opportunities for the high efficiency equipment.

The subprogram also includes custom measures that provide calculated or performance-based incentives for electric and/or natural gas efficiency opportunities for commercial, industrial, and other non-residential customers that are non-standard and not captured by prescriptive equipment. Calculated or performance-based incentives are designed to reduce the customer's capital investment for qualifying energy efficient equipment, to retrofit specialized processes and applications and/or to implement qualifying high efficiency building shell or systems improvements. Typical custom measures that are eligible for incentives are either less common measures or efficiency opportunities in specialized applications that may include manufacturing or industry-specific processes, or non-traditional use cases. In many cases, custom efficiency projects are more complex than prescriptive equipment replacement.

Potential participants are required to submit an application for pre-approval to confirm project eligibility and reserve funding. The Utility and/or implementation contractors will develop electronic rebate application forms that will guide applicants through eligibility guidelines, subprogram requirements, terms and conditions, and general information. In addition, the Utility and/or implementation contractors will provide applications in web ready formats to ensure



participants have easy access to the forms. The pre-approval process provides for the review of the customer's proposed project to confirm measure eligibility and incentive budget availability. This also supports the Company's subprogram management because it communicates projects that are in the pipeline. If accepted and pre-approved by ACE, a timeline is established for project completion to qualify for a rebate. The typical lead time for completing a custom project is 90 to 120 days but can be longer depending on the complexity of the project. Large projects, or subsets of projects, may be required to undergo pre-and post-inspection to validate project energy savings. Approved projects may also be eligible for low to no cost financing to further reduce first-cost barriers.

Target Market or Segment (MFR II.a.ii)

The C&I Prescriptive and Custom Measures subprogram will be available to all commercial, industrial, and other non-residential customers located within ACE's service territory. This subprogram is focused on promoting the sale and installation of efficient electric and/or natural gas equipment across all major end-use categories and can be easily promoted to trade allies and customers via straightforward prescriptive rebates, or more complex custom rebates. Potential technologies incentivized through prescriptive measures include energy efficient lighting, appliances, heating and cooling equipment, and food service equipment, among other efficiency measures. Customers pursuing custom incentives will generally be customers with more complex needs and non-standard efficiency opportunities. Typically include building types such as light/heavy industrial, manufacturing, data centers, and distribution centers, among others.

Marketing Plan (MFR II.a.xiv)

The C&I Prescriptive and Custom Measures subprogram will engage with customers and trade allies at multiple levels, including broad-based energy efficiency awareness campaigns, direct outreach by subprogram staff and representatives, web-based engagement and information, digital advertising, and hard-copy materials to promote awareness among trade allies and customers. In some cases, subprogram staff and representatives will reach out directly to large customers. Use of appropriate types of media are anticipated to be included in the marketing plan, such as direct mail, email, print, and digital media. Engagement with trade associations (e.g. builders, architects, engineers, equipment distributors, professional and contractor associations, etc.) will also be important venues for ACE to present information about the subprogram, raise awareness and encourage participation.

Marketing will be used to target specific customer sectors to ensure awareness in the subprogram and enhance participation. The Company and/or implementation contractor will target various market sectors (i.e. education, medical/health care, manufacturing, retail, food service) to enhance participation and promote a cross-section of measures applicable to each market. Since prescriptive retrofits are generally one-for-one replacements, measure-specific collateral pieces will be developed for new measures or enhanced for continuing measures. These will be delivered to sectors most likely to utilize the specific technology. Fact sheets, mailings, post cards, e-blasts, and on-location seminars will also be used to promote specific measures. Custom marketing efforts require a consistent and directed outreach to trade allies and associations, The Utility and/or implementation contractors will be required to develop and implement a marketing plan to identify and target customers to connect them to appropriate measures using e-blasts, webinars, on-site seminars, and large customer publications, among other marketing and outreach initiatives.



Further, in order to attract multiple measure participation, the Utility and/or implementation contractor will outreach via sectors, as well as to trade allies and associations such as architects, engineers and professional associations. Targeted advertisements in industry/trade publications will also be required to bring awareness to the opportunities and savings available through the Custom offering.

The primary market barriers that impact this subprogram include:

- **Initial Cost of Efficient Equipment:** Relative to the market baseline, efficient equipment often carries a higher upfront premium but a lower lifetime operating cost. Purchasers often may not fully value the lifetime operating cost advantage of efficient equipment and as a result, higher upfront cost is a barrier to purchasing efficient equipment. To address this barrier, incentives are provided to the customer to reduce the initial cost through a variety of channels including at midstream and downstream points. Access to financing for certain measures will also help address this barrier.
- Customer Awareness and Engagement: Commercial and Industrial customers may not be aware of the benefits of installing efficient equipment and/or lack the time and resources to pursue efficient equipment when replacing existing equipment. To address this barrier, ACE will educate customers on the benefits of installing efficient equipment through targeted marketing, ensure that incentives are easily accessible, and encourage market transformation and stocking of efficient equipment through midstream incentives. Through outreach efforts, ACE will seek to partner with retail and wholesale entities to promote program offerings, and also focus marketing, education, and outreach efforts on the trade ally community to ensure that trade allies are aware of available incentives and prepared to serve customers. To increase participation rates among a diverse demographic, utilities may include focused outreach efforts to reach minority- and women-owned small businesses, and start-ups by engaging with business groups and organizations that support these customers. Partner business groups might include the Chamber of Commerce, and the Small Business Administration. Utilities may also explore providing outreach materials in Spanish to reach Spanish-speaking business owners.
- Landlord/Tenant Arrangements: Split incentives between landlords, who own the energy-using equipment, and tenants, who pay for energy use, present a unique challenge because the investor in the equipment does not experience an immediate benefit. The subprogram will employ strategies to help the landlord understand the long-term benefits of participating. This subprogram will be marketed to both landlords and tenants to assure those exposed to energy costs are able to participate in program. Utilities may also provide technical and outreach assistance to property owners and managers in developing and marketing green properties.
- Sufficient Stocking and Availability of Efficient Products: To support a robust marketplace for efficient equipment, ACE may promote midstream incentives for specific equipment types to encourage participation via incentives for distributors or retailers to stock and promote the purchase of or for directly marking down the cost of the efficient equipment at the point of sale.

ACE will seek to manage barriers to subprogram success through a commitment to monitoring program performance and feedback channels for assessing effective program design, delivery,



outreach, and marketing/advertising, and improvement opportunities. ACE's established customer communication channels, data, and brand in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis. ACE will cross-promote programs and subprograms to spread awareness of the range of efficiency opportunities proposed in this plan.

<u>Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.v) (MFR II.a.viii)</u> (MFR.II.c) -

ACE may outsource some, or all, of the implementation of this subprogram to an implementation contractor who would be responsible for defined functions, which could include administration, marketing, application processing and documentation regarding purchased products and processing incentives and rebates. The Company will perform overall administration and oversight of the subprogram. To maximize customer participation and streamline the customer experience, ACE will use its strong customer and marketplace relationships to support multiple implementation strategies to achieve subprogram goals.

- Trade Allies: ACE and/or the implementation contractor will target trade allies (e.g. electricians, HVAC contractors, lighting retailers and distributors, building energy managers, etc.) to promote the efficiency opportunities and incentives to their clients. Preserving this downstream approach will ensure that customers and trade allies are properly supported. Trade allies will be able to leverage the subprogram and offer customers rebates through their normal course of business. By developing relationships with trade allies, the subprogram will develop a broad reach across the marketplace and solicit feedback to ensure incentives and measures are impacting the market as designed. Examples of targeted trade ally firms include:
 - o Design, engineering, and controls firms
 - o HVAC distributors, contractors, and retail providers
 - o Food service retailers and service providers
 - o Commercial lighting distributors and wholesalers
- **Retail:** ACE subprogram staff, the implementation contractor, and/or field representatives will work with retailers and distributors that directly target C&I customers to inform them of the participation process and available equipment incentives. The Utility and/or implementation contractor will also provide support and assistance to retailers or distributors to support identification and promotion of qualifying energy efficient products. This will also include training and instruction to participating retailers and distributors about the ACE application forms.
- Midstream: ACE and/or the implementation contractor may promote a midstream component for specific equipment types to encourage purchase of efficient equipment via directly marking down the cost of the efficient equipment at the point of sale. Midstream rebates encourage market transformation and wider availability of efficient equipment. ACE anticipates offering midstream point of sale discounts across numerous equipment types, including, but not limited to LED lighting, HVAC, and food service equipment. Efficient products that are rebated via a midstream approach will not be eligible for rebates in any other ACE rebate program. The Utility and/or implementation contractor will also provide support and assistance to distributors to support identification and promotion of qualifying energy efficient products. This will also include training and instruction to



- participating distributors as well as enrollment of distributors to participate in midstream subprogram offerings
- **Digital:** The subprogram will be marketed directly to C&I customers on the ACE website, where customers will have easy access to information regarding eligible equipment and savings opportunities, how to participate, and incentives across all efficient equipment types and end-uses.
- Targeted Customer Outreach: ACE staff may choose to reach out directly to large business and commercial customers to develop relationships with energy and facilities managers, operations staff, and procurement personnel. Subprogram staff can help facilitate completion of rebate applications and serve as a direct resource to these customers, providing technical support and helping to assist customers in identifying efficiency opportunities.
- **Technical Customer Assistance:** An important element of the C&I Prescriptive and Custom Measures subprogram is the availability of technical support. The Utility and/or implementation contractor will provide technical support to customers on the application of the energy efficiency measures and technologies included in this subprogram, including supporting project identification, developing energy savings calculations, and assessing project economics as required.

Measurement & Verification (M&V) for projects that do not have reliable information to accurately forecast energy savings may require energy monitoring before and after project implementation to determine savings and incentive amounts.

It is anticipated that any third-party implementation contractor will work closely with ACE to optimize the subprogram's strategic direction, including, but not limited to, the following activities:

- Offered incentive levels and strategies
- Customer satisfaction
- Measurement and verification during on-site visits
- Subprogram data tracking
- Rebate payments

ACE may select a qualified third-party implementation contractor (or contractors) based on, but not limited to, the following factors:

- Technical Approach
- Organizational and Management Capability
- Experience
- Cost
- The amount of business placed with minority, women, veteran, and service-disabled veteran owned businesses ("MWVBEs").

A comprehensive contractor agreement, containing information about equipment certification (such as DLC lighting, etc.), licensing, insurance requirements and more, will be developed and provided to all participating contractors.



Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

The utilities propose to provide a range of incentives depending on the measure type, subject to changes based upon customer response and market conditions over the plan period. Incentives will vary depending on factors including but not limited to the specific product, the incremental cost of the high-efficiency technology, and the product maturity in the marketplace. Appendix A for the Rebate and Incentive Matrix.

In instances where incentives are not immediate, the utilities will complete consumer or contractor payments within 60 days following completion of contractor work, submission of complete and required paperwork, and completion of program requirements such as necessary field inspections (if required).

Customer Financing Options (MFR II.a.vi)

The participating customer will repay the balance not covered through the incentive either in a lump sum or through a financing option. Refer to Appendix C for the Customer Financing Options by Program.

Projected Participants (MFR II.a.ix) and Energy Savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this subprogram. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Savings estimates are based on projected participation during each year of the forecast period.

Table 11. C&I Prescriptive and Custom Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	95,134	126,542	169,482
Projected Net Annual Natural Gas Savings (therms)	-91,057	-121,106	-161,820
Projected Net Lifetime Natural Gas Savings (therms)	-1,854,229	-2,466,124	-3,291,111
Projected Net Lifetime Natural Gas Savings from Qualifying Low-Income Customers (therms)	0	0	0
Projected Net Annual Electric Savings (kWh)	18,930,154	27,604,255	36,619,336
Projected Net Lifetime Electric Savings (kWh)	277,330,976	407,684,603	540,419,422
Projected Net Lifetime Electric Savings from Qualifying Low-Income Customers (kWh)	0	0	0
Projected Net Annual Peak Demand Savings (kW)	496	715	949
Projected Net Lifetime Peak Demand Savings (kW)	7,386	10,709	14,209

^{*} Represents all savings from lead utility projects. ACE expects small business participation in this subprogram but did not estimate for this table.

For customers in areas where gas and electric service territories overlap, the utilities will use the Program Coordinator to allocate costs and energy savings for shared measures and for certain



comprehensive projects. Refer to Section 10 for a description of the role of the Program Coordinator.

Subprogram Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the subprogram budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 12. C&I Prescriptive and Custom Estimated Program Budget (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	22,268	37,299	43,322
Marketing	95,746	156,354	176,487
Outside Services	534,565	841,338	988,952
Incentives-rebates and other	1,479,430	2,391,270	3,136,800
Incentives-financing	339,281	486,798	644,953
Inspections and Quality Control	2,474	4,144	4,814
Evaluation	70,497	103,951	116,807
Total	2,544,260	4,021,154	5,112,135



3.2 Utility-Led Subprograms

Behavioral Program: This program initially includes behavioral initiatives and energy education. This program can reach a significant portion of the utility customer base, including low- to moderate-income segment, and share personalized education, including guidance on low and nocost energy-saving strategies.

Existing Homes: Quick Home Energy Check-Up (QHEC): This subprogram helps customers understand their best opportunities to save energy through an in-home consultation and ensures savings through the direct installation of energy-saving measures. It will be designed to help renters as well as homeowners, and promotes additional energy-saving programs and opportunities that are appropriate for the customer.

Existing Homes: Moderate Income Weatherization: This subprogram provides an opportunity for low- to moderate-income customers to receive energy efficiency measures and upgrades at no cost.

<u>Energy Solutions for Business: Engineered Solutions:</u> This subprogram provides tailored energy efficiency savings for medium to large commercial customers, including municipalities, universities, schools, hospitals, and non-profit entities.

<u>Energy Solutions for Business: Energy Management:</u> This subprogram provides incentives to C&I customers to more efficiently manage energy consumption at facilities. The subprogram includes incentives for several approaches to energy management focused on optimizing equipment and processes at commercial facilities.

<u>Note:</u> Comfort Partners, the comprehensive energy efficiency solution for low income customers in New Jersey, is not addressed within this filing since it is intended to be run as a Co-Managed Program under Societal Benefits Clause funding which is not the subject of this proceeding.



3.2.1 Behavior Program

The ACE Behavior Program builds on several years of experience in driving residential customer behavior change through reported data and information about personal energy consumption. This program reduces energy consumption and saves customers money. The Home Energy Reports ("HERs") distributed through the Behavior Program provide energy usage information through a different lens to help customers better understand energy use patterns, including:

- Monthly energy consumption for the home
- Comparison of energy use to similar homes
- Savings opportunities for customers
- Ways to participate in energy efficiency programs
- Energy-savings tips
- How to engage with utilities

HERs are provided to customers through multiple channels including direct mail and email. This information is provided to customers to gain better insights into their own energy use as well as inform them how they compare to their peers. This comparison is a significant driver of behavior change in customers.

HERs lead to greater customer satisfaction and better engagement with the energy efficiency programs and the Company. Part of this satisfaction comes from the targeted information that can be provided to customers, including personalized energy efficiency recommendations and information about how to participate in ACE's energy efficiency programs.

The HER online portal may also include an online audit tool that allows customers to self-perform energy efficiency audits. The online audit will ask questions about a customer's house, which produces better efficiency recommendations and a more personalized HER. The online audit will be available to customers whenever they have the time and inclination to log on and complete the assessment.

Target Market or Segment (MFR II.a.ii)

The Behavioral Program will be offered to a subset of single-family residential customers in ACE territory. At present, the population of customers expected to receive HERs could reach as high as 275,000. The actual number of participants will be established by ACE and its HER contractor to ensure an adequate sample size, control group size, and targeted savings goals. This group will be reviewed regularly to ensure that the savings are maximized in a cost-effective manner.

Marketing Plan (MFR II.a.xiv)

HERs are provided to customers at no cost, and customers may choose to opt-out, rather than opt-in to receive the HERs. Therefore, this program requires no direct marketing to acquire program participants. This program will promote ACE's other energy efficiency programs and specific energy-saving opportunities for customers.



HERs may encourage customers to use an online audit tool, which will be marketed though bill-insert mailers, digital advertising, and other pathways. Participants in other ACE residential efficiency programs will also be referred to the online audit tool as appropriate.

The market barriers for this program include:

- Customer Attention: Customers may not read the reports and act on potential savings opportunities. To address this barrier, ACE intends to communicate with the customer in the way that is best for them. Reports will be delivered by mail, by email, and through a web portal. This multi-mode communications strategy will allow customers to engage based on their level of comfort and be made aware of how their decisions impact energy usage. ACE will know in real time how customers are responding to the program (because savings are estimated on a regular interval) and can adjust the treatment group and delivery mechanism as needed.
- Customer Understanding of Opportunities: Customers may not understand the opportunities to save energy in their homes or where to start. To address this barrier, messaging in the HERs will include customized, easy to understand recommendations for customers based on their usage data. Reports will also include information on how to participate in other ACE energy efficiency programs.
- Customer Indifference and Energy-Use Habits: Customers may have well-established poor energy use habits and may be indifferent to making any behavioral changes. Years of evaluation studies in different jurisdictions have shown that behavioral programs have electric savings rates from 0.5% to 5.2% per year. ¹⁰ Knowing how they use energy in comparison to peers may not convince every customer to act, but in the aggregate, there is a measurable behavioral change of those customers receiving the reports.

ACE will seek to manage all barriers to program success by applying best practices in program design, delivery, outreach, and marketing. ACE's established customer communication channels, data, and branding will be leveraged to deliver best-practice programs that identify and confront market barriers throughout the program cycle. To the extent possible, ACE will cross-promote programs through the HERs to increase awareness of the other program proposed in this plan.

<u>Implementation Plan, Delivery Method, and Contractor Roles (MFR II.a.v) (MFR II.a.viii)</u> (MFR.II.c)

HERs will be delivered by a competitively selected contractor. This contractor will be asked to provide hard copy mail-delivered reports and emailed reports. ACE will work with the selected HER contractor to determine the best suite of options to deliver to customers, including high-usage warnings, targeted energy efficiency recommendations, and other updates on usage.

These reports and access to the online portal will be provided to customers at no charge and customers will be permitted to opt-out of the program at any time.

¹⁰ Sussman, R. and M. Chikumbo. 2016. Behavior Change Programs: Status and Report. American Council for an Energy-efficient Economy. aceee.org/sites/default/files/publications/researchreports/b1601.pdf



To select qualified third-party implementation contractors, ACE will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives
- Resources and marketing strength
- Cost
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses ("MWVBEs").

Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

The HER program and associated service is provided at no cost to ACE customers and they are able to opt-out at any time. The Company may add a service allowing customers to choose certain self-install measures to be sent to the customer following an online audit. These measures would be provided and shipped to the customer at no cost.

Customer Financing Options (MFR II.a.vi)

The Behavior Program will not utilize financing.

Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants (MFR II.a.ix) and Energy-savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this program. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Participants in the context of the home energy report subprogram are defined as a customer receiving reports over a one-year period. Savings estimates are based on projected participation during each year of the forecast period.

Table 13. Home Energy Reports Program Estimated Participation and Savings.

Metric	PY1	PY2	PY3
Estimated Participants	0	0	155,000
Projected Net Annual Natural Gas Savings (therms)	0	0	0
Projected Net Lifetime Natural Gas Savings (therms)	0	0	0
Projected Net Lifetime Natural Gas Savings from Qualifying Low-Income Customers (therms)	0	0	0
Projected Net Annual Electric Savings (kWh)	0	0	7,998,318
Projected Net Lifetime Electric Savings (kWh)	0	0	7,998,318



Projected Net Lifetime Electric Savings from Qualifying Low-Income Customers (kWh)	0	0	0
Projected Net Annual Peak Demand Savings (kW)	0	0	1,802
Projected Net Lifetime Peak Demand Savings (kW)	0	0	1,802

^{*} ACE expects Home Energy Reports to be provided to low income customers, but did not estimate the total for this table.

For customers in areas where gas and electric service territories overlap, the utilities will use the Program Coordinator to allocate costs and energy-savings for shared measures. Refer to Section 10 for a description of the role of the Program Coordinator.

Program Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the subprogram budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 14. Home Energy Report Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	0	0	19,049
Marketing	0	0	0
Outside Services	0	0	0
Incentives-rebates and other	0	0	480,500
Incentives-financing	0	0	0
Inspections and Quality Control	0	0	2,117
Evaluation	0	0	1,328
Total	0	0	502,994



3.2.2 Existing Homes: Quick Home Energy Check-Up (QHEC)

The Quick Home Energy Checkup (QHEC) program is a no-cost turnkey offering for ACE residential customers to assess their home's energy use and realize immediate energy savings. The program will be delivered by a network of pre-qualified contractors who will visit customers' homes, conduct energy audits, and make a visual assessment of the home's systems and appliances. The contractor's report will present appropriate energy-saving opportunities and the contractor will install energy-saving measures as part of the visit. The measures installed during a QHEC may include LED lighting, water heater pipe insulation, efficient showerheads, low flow faucet aerators, and smart power strips. A smart thermostat will be installed at no cost for electric heat or central air conditioning customers.

As in-home visits may be complicated by COVID, ACE is exploring an online option for customers to identify energy-savings opportunities and have energy-savings measures shipped directly to the home for self-installation.

This program is designed to produce immediate savings on the customer's electricity bill and identify energy-saving opportunities for further consideration. It is an ideal entry point for residential customers to better understand their home's energy use and the programs available to save more energy. This program will complement other ACE residential offerings and provides a first step for customers to explore deeper savings opportunities.

Target Market or Segment (MFR II.a.ii)

All single-family and single-family attached (1- to 4-unit properties¹¹) residential customers in ACE territory will be eligible to participate in the QHEC program.

The QHEC program will include an assessment of a home's energy use and recommendations for energy efficiency improvements. This assessment will lead to the installation of measures that will be provided to the customer at no cost, including:

- LED light bulbs
- Faucet aerators
- Efficient showerheads
- Smart power strips
- Hot water pipe wrap
- Smart thermostat (for eligible customers)

Marketing Plan (MFR II.a.xiv)

The QHEC program will be marketed to customers through multiple channels to increase awareness of the offering, the no-cost audit, and the no cost turnkey direct install measures. These marketing channels include:

Bill inserts

¹¹ Properties larger than 4 units will be referred for consideration in the Multi-family Program.



- Social media
- Email marketing
- Contractor marketing
- Billboards and other outdoor advertising
- Flyers
- ACE website
- Radio or television advertisements

ACE also plans to cross-promote this subprogram to participants of other energy efficiency programs. Information garnered from the Residential Behavioral and Residential Efficient Products can be used to identify potential QHEC participants. For example, energy usage data contained in the Behavioral HERs can identify customers who are particularly susceptible to changes in weather and would be ideal candidates for a QHEC. Likewise, participants in the Efficient Products Program could be target-marketed and encouraged to sign up and receive additional energy-efficient measures. Most importantly, the QHEC subprogram engages customers and provides immediate energy savings, and reciprocally, generates leads for other EE programs.

Additionally, program materials will be translated into multiple languages for customers whose primary language is not English. This will ensure that all customers are aware of the offering and have a chance to participate in the QHEC program. ACE will work with its contractors to provide services to non-English speakers by asking contractors to employ multi-lingual delivery contractor employees.

The market barriers that may be faced by this program include:

- Customer Time Commitment: Customers may find it difficult to find time to participate in a home energy audit and identify measures. To address this barrier, the program is designed to allow a customer to identify savings opportunities and implement energy-savings measures at the time of visit. This approach reduces the time commitment from the customer perspective while obtaining immediate energy-savings at no cost.
- **Initial Cost:** Residential customers have many competing priorities for the household budget, and an energy audit and measures may not be something on which they are able to allocate resources. To address this barrier, the QHEC is provided to customers at no cost, and measures are provided to customers at no cost. This program is designed to be simple for the customer and provide energy-savings.
- **Ease of Process:** Customers may balk at undertaking a complete BPI-certified energy audit because the process and large-scale upgrades could be daunting. To address this barrier, the QHEC is designed to identify opportunities for customers to quickly and effectively identify next steps and realize immediate savings through the installed measures.
- **Split incentives:** Many renters may not consider participating in energy efficiency programs because they don't own the premise and don't have a role in decisions regarding equipment replacement or structural improvements. This subprogram addresses this barrier by providing simple energy efficiency measures that provide immediate energy savings and don't require landlord approval to install or use (e.g. smart strips, LEDs).



• Customer skepticism of contractor proposals: Some customers are skeptical that contractors don't have their best interests at heart since contractors are interested in performing the work. This subprogram addresses this barrier by ensuring the entity performing the assessment would not be performing the installation work for the EE Products or HPwES program that may be recommended as potential next steps in QHEC reports.

ACE will seek to manage all barriers to program success through a commitment to applying best practices in program design, delivery, outreach, and marketing. ACE established customer communication channels, data, and branding in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis. To the extent possible, ACE will cross-promote programs to spread awareness of the range of efficiency opportunities proposed in this plan.

<u>Implementation Plan, Delivery Method, and Contractor Roles (MFR II.a.v) (MFR II.a.viii)</u> (MFR.II.c)

The QHEC program will be delivered via an in-home energy assessment, and the Company will explore other options to provide an online component.

The in-home assessment will be delivered by a network of third-party contractors who are trained to perform the home energy assessments and install measures. Customers will enroll in the program by calling ACE's toll-free number, signing up online, or enrolling directly with a participating contractor. When it comes time for the visit, the contractor will arrive and inspect different parts of the house and equipment. This assessment will include reviewing:

- Lighting throughout the house
- Heating and cooling systems
- Insulation in walls, basements, and attics
- Appliances
- Windows and doors
- Water heating equipment

Based on the assessment the contractor will install direct install measures including LED light bulbs, hot water pipe insulation, efficient showerheads, faucet aerators, and smart power strips. Following the installation there will be a meeting with the customer to present a home energy assessment report with customized recommendations for further energy efficiency upgrades. Utility staff and/or third-party implementation contractors will maintain a close relationship with participating contractors to ensure consistent subprogram delivery experience and high customer satisfaction.

The other path for participation in the QHEC program ACE will explore implementing during the program cycle is through an online self-directed energy audit. ACE will provide an online portal which will allow customers to assess their energy use at a time that is convenient for them. This online assessment will ask the customer questions about their house, the equipment installed inside the home, their lighting, and their appliances. Based on the customer's answers, the online tool



will make recommendations for energy efficiency upgrades, as well as provide contact information for the relevant programs or contractors. Customers will also have the option to have energy-savings measures shipped directly to their house for self-installation.

Contractors are the primary delivery method for the QHEC program. ACE will provide two engagement paths, and both will be contractor based:

- 1. For the in-home assessment path, ACE will select qualified contractors based on a rolling request for qualifications process. These contractors will have responsibility for delivering the in-home assessment, installing measures, and providing home energy reports to customers. These contractors will also be responsible for marketing their services on their website and through other channels.
- 2. For the online assessment path, ACE's Behavioral program provider will integrate the online audit tool into this delivery method for existing customers. To prevent customer confusion there will be one integrated online portal for customers to access their home energy reports and self-perform the home energy assessments. For customers who choose to have select measures sent to them, this will be fulfilled by a contractor as well.

To select qualified third-party implementation contractors, ACE will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives
- Resources and marketing strength
- Knowledge of the current marketplace
- Ability to educate and train contractors
- Cost
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses ("MWVBEs").

Existing and Proposed Incentives (MFR II.a.iii) (MFR II.a.iv)

The QHEC program will provide a no-cost in home or online audit, as well as free direct install measures including LED light bulbs, hot water pipe insulation, efficient showerheads, faucet aerators, and smart power strips.

This program provides a no-cost audit and no-cost direct install measures, therefore there is no direct incentive payment to the customer to process.

This program is currently offered to limited ACE customers as a condition of the Exelon/PHI merger. The incentive structure of the current program, no cost audit and direct install measures, is the same as the proposed incentive structure for this program.

Customer Financing Options (MFR II.a.vi)

Refer to Appendix C for the Customer Financing Options by Program.



Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants (MFR II.a.ix) and Energy-savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this program. All values are annual incremental totals, and do not incorporate savings achieved in prior years. A participant is defined as a completed job at a customer home in the context of the QHEC subprogram. Savings estimates are based on projected participation during each year of the forecast period.

Table 15. QHEC Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	285	6,500	9,000
Projected Net Annual Natural Gas Savings (therms)	2,501	57,037	78,974
Projected Net Lifetime Natural Gas Savings (therms)	13,838	315,600	436,984
Projected Net Lifetime Natural Gas Savings from Qualifying Low-Income Customers (therms)	0	0	0
Projected Net Annual Electric Savings (kWh)	272,745	6,835,106	9,463,994
Projected Net Lifetime Electric Savings (kWh)	3,070,738	74,951,208	103,778,596
Projected Net Lifetime Electric Savings from Qualifying Low-Income Customers (kWh)	0	0	0
Projected Net Annual Peak Demand Savings (kW)	3	69	96
Projected Net Lifetime Peak Demand Savings (kW)	30	754	1,044

^{*} ACE expects this program to serve low income households but did not estimate the number of participants for this table.

For customers in areas where gas and electric service territories overlap, the utilities will use the Program Coordinator to allocate costs and energy-savings for shared measures. Refer to Section 10 for a description of the role of the Program Coordinator.

Program Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the subprogram budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.



Table 16. QHEC Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	2,182	49,612	64,882
Marketing	14,615	319,781	400,009
Outside Services	17,128	384,639	496,125
Incentives-rebates and other	121,895	2,924,708	4,049,595
Incentives-financing	0	0	0
Inspections and Quality Control	242	5,512	7,209
Evaluation	1,935	46,439	64,300
Total	157,998	3,730,691	5,082,121



3.2.3 Existing Homes: Moderate-Income Weatherization

This program is intended to target low- to moderate-income customers in ACE territory with home energy audits and installation of energy-saving measures. The ACE service territory has a large low- or limited-income population, with 25% of households making less than \$35,000 annually and this program will allow for no-cost participation by ACE customers in the energy efficiency programs. The program will target customers in the 250-400% above poverty threshold. Currently Comfort Partners offers no cost weatherization to customers up to 250% of poverty, so this program will provide energy-saving opportunities to moderate income customers who may struggle to participate in other programs.

The program includes an audit of the customer's home, which includes an air leakage blower door test. Contractors will then install energy-savings measures based on the results of the audit. The energy-savings measures may include lighting, weatherization (air sealing, insulation, and duct insulation), no-cost HVAC replacement (for customers with non-functioning heating systems), smart thermostats, and water saving measures. The audit and measures will be provided at no cost to the customer. All measures will be installed by a qualified contractor. The program also includes an up to amount to cover any health and safety concerns that need to be resolved to complete the weatherization job.

Target Market or Segment (MFR II.a.ii)

The target market for this program will be all residential customers who meet income qualification thresholds and live in single-family homes in the ACE territory. The income qualification will require household income between 250 and 400% of the Federal Income Poverty Level. Eligibility for these enhanced incentives can be determined based on screening an individual customer but the utilities also intend to explore implementing automatic eligibility for enhanced incentives based upon a physical location (e.g. census tract, environmental justice community, Urban Enterprise Zone) or based upon participation in a qualifying program (e.g. PAGE assistance program) to encourage more energy efficiency participation in LMI communities.

Marketing Plan (MFR II.a.xiv)

This program will be marketed through multiple channels to ensure that different types of incomeeligible customers will be aware and participate in the program. Some of these methods will include social media, online advertising, and online marketplaces. ACE service territory has a high density of senior citizens who are less likely to engage in online marketing, and ACE will also market these programs through traditional channels including print advertising, bill inserts, and hard copy materials. ACE will also use information from other programs like Residential Behavior and identify those customers who did not qualify for the Comfort Partners program but might be eligible for Moderate-Income Weatherization. Finally, utility customer service personnel will work to promote the subprogram and educate customers on energy efficiency and the programs available to assist them.

The primary market barriers that impact this program include:



- **Initial Cost of Equipment and Weatherization:** Customer who qualify for this program may encounter barriers identifying measures for installation and the upfront costs for weatherization and installation of efficient products. This program will mitigate this barrier by providing a no-cost audit and no-cost measures for qualified customers.
- Customer Awareness and Engagement: Customers may not be aware of the benefits of installing energy efficiency equipment, the ACE energy efficiency program offerings, and in particular may not be aware of no-cost income qualified programs. ACE will mitigate this barrier though customer marketing including promoting the benefits of participation in the energy efficiency programs and specifically promoting the income qualified offering.
- Awareness and Training: To meet the participation goals, sufficient qualified contractors must be available to undertake the work. The Utilities and/or their third-party implementation contractors will address this barrier by trying to recruit qualified contractors to participate in this subprogram, including pursuing initiatives that align with the Workforce Development Working Group strategies to include more local, underrepresented and disadvantaged workers.

ACE will seek to manage all barriers to program success through a commitment to applying best practices in program design, delivery, outreach, and marketing/advertising. ACE's established customer communication channels, data, and brand in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis. To the extent possible, ACE will cross-promote programs to spread awareness of the range of efficiency opportunities proposed in this plan.

<u>Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.v) (MFR II.a.viii)</u> (MFR.II.c)

ACE will oversee and manage this program. It will be delivered to customers using third-party implementation contractors. These contractors will receive qualified customer leads from ACE, or consideration will be given to contractors to generate leads through their own program marketing and outreach. Once engaged with a customer the contractor will schedule an in-home audit where energy efficiency opportunities will be identified and installed. The energy efficiency measures may include LED lighting, shower heads, aerators, smart strips, smart thermostats, insulation, air sealing, and duct sealing.

To select qualified third-party implementation contractors, ACE will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives
- Resources and marketing strength
- Knowledge of the current marketplace
- Ability to educate and train contractors
- Cost



• The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses ("MWVBEs").

Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

The program includes a no-cost audit and 100% incentive on measures for income qualified customers. There will be up to \$1,500 in health and safety related costs. The limit for each individual customer is \$7,500. Customers will be required to provide income qualification and account information as part of the enrollment process.

Customer Financing Options (MFR II.a.vi)

The program provides a no-cost audit and 100% incentives, therefore no financing of project costs is necessary. Refer to Appendix C for the Customer Financing Options by Program.

Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants (MFR II.a.ix) and Energy-savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this program. All values are annual incremental totals, and do not incorporate savings achieved in prior years. A participant is defined as a completed job at a customer home in the context of the Moderate-Income Weatherization subprogram. Savings estimates are based on projected participation during each year of the forecast period.

Table 17. Moderate Income Weatherization Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	160	450	825
Projected Net Annual Natural Gas Savings (therms)	19,943	56,089	102,829
Projected Net Lifetime Natural Gas Savings (therms)	379,886	1,068,429	1,958,786
Projected Net Lifetime Natural Gas Savings from Qualifying Low-Income Customers (therms)	379,886	1,068,429	1,958,786
Projected Net Annual Electric Savings (kWh)	293,049	824,199	1,511,032
Projected Net Lifetime Electric Savings (kWh)	4,554,307	12,808,989	23,483,146
Projected Net Lifetime Electric Savings from Qualifying Low-Income Customers (kWh)	4,554,307	12,808,989	23,483,146
Projected Net Annual Peak Demand Savings (kW)	6	17	31
Projected Net Lifetime Peak Demand Savings (kW)	111	311	571



For customers in areas where gas and electric service territories overlap, the utilities will use the Program Coordinator to allocate costs and energy-savings for shared measures. Refer to Section 10 for a description of the role of the Program Coordinator.

Program Budget (MFR II a.xi) (MFR II.a.xii)

The table below summarizes the projected participation and savings associated with this subprogram. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Savings estimates are based on projected participation during each year of the forecast period.

Table 18. Moderate Income Weatherization Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	129,897	337,690	568,418
Marketing	32,291	90,818	166,501
Outside Services	127,057	320,270	519,185
Incentives-rebates and other	1,201,891	3,380,319	6,197,252
Incentives-financing	0	0	0
Inspections and Quality Control	14,433	37,521	63,158
Evaluation	25,370	71,353	130,813
Total	1,530,939	4,237,972	7,645,326



3.2.4 Energy Solutions for Business: Engineered Solutions

The C&I Engineered Solutions Program will provide tailored energy efficiency assistance to public service entities, such as municipalities, universities, schools, hospitals and other healthcare facilities, non-profit entities and multi-family facilities. The program will provide expert-guided service throughout delivery to assist customers in identifying and undertaking large energy efficiency projects on site, while requiring no up-front funding from the customer.

Through this program, customers will be provided with an in-depth facility audit as well as a detailed assessment and recommendation of cost-effective energy efficiency measures. Customer incentives will be determined on a project-by-project basis (described in greater detail below), and participants may select their preferred installation vendors. In addition to the calculated project-by-project incentive, participants will have the option to pay back the non-incentive portion of the project costs with interest-free financing. Through this approach, participants in market segments that have typically been underserved are able to achieve greater energy-savings.

Target Market or Segment (MFR II.a.ii)

C&I public sector municipalities, universities, schools, hospitals, non-profit, multi-family entities, medical and educational facilities located within ACE service territory are eligible to participate in this program. The program will provide energy audits and incentives to entities that directly serve the public but often have difficultly investing in energy efficiency. The measures in this program may include HVAC, building envelope, motors, lighting, controls, energy storage, and other energy consuming equipment.

Marketing Plan (MFR II.a.xiv)

ACE will leverage existing relationships with municipalities, universities, schools, and other public agencies to promote the program and will conduct further outreach through school, university, and municipal associations. In addition, ACE will work with hospitals, healthcare facilities, non-profits, and multi-family agencies to increase awareness of the program. The program will leverage ACE's existing relationships and communication channels with customers and seek decision-makers within the institutions to ensure faster project scoping and authorization.

The primary market barriers that impact this program include:

- Business/Operational Constraints: Municipalities, universities, schools and hospital
 facilities often have unique operational constraints that act as a barrier to efficiency projects
 from being implemented. This barrier will be addressed by ensuring that the program
 operates cooperatively with participants, provides technical assistance, and offers timely
 incentives and financing support.
- Customer Awareness and Engagement: Eligible participants in the municipalities, universities, schools, and hospitals ("MUSH") market may be unaware of energy efficiency opportunities and programs because the segment has historically not been well served by traditional DSM programs. To address this barrier, this program was designed specifically to support the MUSH segment. ACE will execute a targeted outreach strategy to ensure that relevant customers are aware of program opportunities and consider energy efficiency



- in equipment investments and long-term planning. The program will also prepare and distribute successful case studies of prior participants and their experiences and energy-savings.
- Cost Effectiveness: Efficiency upgrades require an initial investment that is recovered by lower long-run operating costs and non-energy benefits. MUSH projects often carry longer payback periods than traditional DSM projects due to the unique needs of the segment (e.g. hospital & health buildings). To address this barrier, incentives and on-bill repayment is provided to the customer to reduce the initial cost, and ACE will endeavor to communicate the non-energy benefits offered by many efficiency upgrades that are not well captured in traditional cost/benefit analysis.

ACE will seek to manage all barriers to program success through a commitment to applying best practices in program design, delivery, outreach, and marketing/advertising. ACE's established customer communication channels, data, and brand in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis. To the extent possible, ACE will cross-promote programs to spread awareness of the range of efficiency opportunities proposed in this plan.

<u>Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.viii) (MFR II.a.v)</u> (MFR II.a.viii) (MFR.II.c)

ACE will serve as the program administer and will seek a third-party implementation contractor to deliver the Engineered Solutions program. The implementation contractor will develop the program protocols and standards and will recruit and train auditing and engineering firms to complete the energy efficiency projects per program requirements. The implementation contractor will also develop the marketing plan and materials to recruit customers to the program. As these projects are large-scale, a professional business development team will seek customers at C-suite levels in order to successfully scope and authorize the projects.

ACE will retain qualified vendors to undertake the audit and engineering services required to deliver this program. Participants will contract with preferred installation trade allies to install the measures included in projects.

The program delivery will typically occur in four steps:

- Audit: ACE or its selected third-party implementation contractor shall assess the required level of American Society of Heating, Refrigerating, and Air Conditioning Engineers (ASHRAE) audit to perform based on the complexity of the facility and the potential energy efficiency measures; an investment grade audit may not be required for all facilities. The selected ACE vendor then will perform the appropriate level energy audit and prepare a customized audit report that includes a list of recommended energy efficiency upgrades. ACE and its representatives will review the recommended energy efficiency upgrades with the customer to determine whether to proceed with a project.
- **Engineering Analysis of Project:** Based on the audit results, an engineering analysis may be required. ACE will conduct a screening of the payback and project cost effectiveness and select a set of approved energy efficiency measures for the project. The program



- engineering vendor will prepare bid-ready documents and work with the participant to prepare a project Scope of Work, which will be used by the customer to obtain installation cost estimates for project.
- Scope of Work/Contractor Bids: The participant will issue a Scope of Work to obtain bids to complete the identified and approved project. ACE, the program engineering vendor, and the participant will review and evaluate the bids/costs received and make the final decision on bid selection. Following bid selection, the proposed project is again screened for cost effectiveness and the participant is presented a funding commitment proposal from ACE. Once (i) the participant and ACE have executed the funding commitment and (ii) the installation contractor and the participant have executed applicable agreements and contracts, the first progress payment equal to approximately 30% of the installation cost can be issued to the customer to initiate the project (Stage 1 Progress Payment).
- Measures Installation and Inspections: ACE, its representatives, and the energy engineering vendor, acting as construction administration agent, will monitor project progress. Upon verification of satisfactory project progress, a series of Stage 2 progress payments up to 50% of total project commitment can be issued. When the project is 100% complete, a final project true-up, and final inspection will be undertaken. The final payment based on the results of project true-up is determined and issued only if the final inspection is successfully completed and approved. If the final costs are less than the estimated project commitment, the final payment will be adjusted down to reflect the actual costs. If the final costs are greater than the estimated project commitment, the final payment will not be adjusted and will be paid according to the executed agreements and contracts specifying original costs.

The progress payment schedule described above is designed to ensure that building owners can pay their contractors on a timely basis. Project progress and the project cash flow will be monitored and verified by ACE or a designated third-party implementation contractor.

By allowing participants to select a trade ally they are comfortable with for select products (either through an existing relationship or by reference from ACE), the program reduces barriers to entry related to knowledge of energy efficiency, confidence in assessments, and measure installation. ACE will perform customer satisfaction and other quality assurance and quality control activities to monitor, ensure program and verify quality standards are met.

ACE will select qualified program participating vendors to undertake all auditing and engineering work associated with the program. Participants are permitted to select their preferred installation contractors to complete work on site. ACE may also take on a third-party implementation contractor to assist in the outreach, marketing, and trade ally coordination, to support the large number of municipalities and schools within the ACE service territory. Installation contractors, as selected by the participants, must adhere to the project specifications as developed by ACE and the engineering vendor, and as approved by the participant. ACE will leverage trade allies to support the program, including local construction, electrical, plumbing, and other contractors to educate them on program benefits and assist with building a network of trade allies which will reliably install energy-efficient equipment for participating customers. The third-party implementation contractor may also monitor participation to assess the effectiveness of outreach



efforts, incentive levels, delivery methods, and trade ally availability to provide suggestions to assure that the program is continually providing ACE customers with their needs.

To select a qualified third-party implementation contractor, ACE will prioritize criteria including but not limited to:

- Experience delivering similar programs or initiatives
- Resources and marketing strength
- Knowledge of the current marketplace
- Ability to educate and train contractors
- Cost
- The amount of business placed with minority, women, veteran and service-disabled veteran owned businesses ("MWVBEs").

ACE's service territory overlaps with South Jersey Gas (SJG), and there will be coordination between the utilities for customer projects that span both service territories. For customers that are served by both ACE and SJG, ACE will take the lead in coordinating the audit with a contractor common to both utilities. The measures selected for the project will determine which utility takes the lead role with the customer; if the measures are predominately gas, SJG will take the lead, and if the measures are predominately electric, ACE will lead. Both utilities will be part of the measure selection, engineering analysis, and final inspection of the project. Savings will be allocated by fuel based on the projected energy-savings of the project. Each utility will be responsible for providing incentives for their respective fuel, and costs will be split in proportion to savings on a MMBtu basis, or as negotiated by the utilities per project.

Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

The program will provide a 100% incentive for an up-front ASHRAE Level I, II, or III audit, the specific audit level to be determined based upon the type, size, and age of the facility. In addition, ACE will buy-down the simple payback of the recommended energy efficiency project cost for approved measures by up to six years, with the resulting payback not less than three years. After the project incentive buy-down, the remaining project costs may be funded by the program with participants repaying the balance of the project costs interest-free over time.

ACE will retain the option and flexibility to adjust the incentive offered to participants to enable a whole-building approach that will include additional energy efficiency measures in the project.

The full cost of the energy efficiency projects (including engineering, transaction costs and cost of construction) will be covered through a combination of program incentive and customer repayments.

Customer Financing Options (MFR II.a.vi)

ACE will provide interest free on-bill repayment for customers to repay the non-incentive portion of the project over time.

Refer to Appendix C for the Customer Financing Options by Program.



Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants (MFR II.a.ix) and Energy-savings (MFR II.a.x)

The table below summarizes the projected participation and savings associated with this subprogram. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Savings estimates are based on projected participation during each year of the forecast period.

Table 19. Engineered Solutions Program Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	0	1	1
Projected Net Annual Natural Gas Savings (therms)	0	43,918	87,836
Projected Net Lifetime Natural Gas Savings (therms)	0	878,361	1,756,721
Projected Net Annual Electric Savings (kWh)	0	607,879	1,215,757
Projected Net Lifetime Electric Savings (kWh)	0	12,157,575	24,315,150
Projected Net Annual Peak Demand Savings (kW)	0	17	34
Projected Net Lifetime Peak Demand Savings (kW)	0	337	675

^{*}Represents all savings from lead utility projects

Program Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the subprogram budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 20. Engineered Solutions Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	43,391	346,075	389,467
Marketing	9,721	77,532	87,253
Outside Services	5,041	40,206	45,247
Incentives-rebates and other	75,781	604,400	680,181



Incentives-financing	0	75,025	150,049
Inspections and Quality Control	4,821	38,453	43,274
Evaluation	1,600	14,341	17,525
Total	140,355	1,196,032	1,412,995



3.2.5 Energy Solutions for Business: Energy Management

The Energy Management program from ACE includes four offerings to assist C&I mid-size and large customers tune up their building equipment and use energy more productively. These offerings are designed to capitalize on operational saving opportunities, no- and low-cost energy efficiency measures and identify opportunities for energy productivity savings. Customers can make changes to their HVAC, building automation, controls, industrial processes and electrical systems through offerings that include ¹²:

- Unitary HVAC Tune-up Over time HVAC units can go out of tune from their original factory settings. Sometimes this can be due to set points being changed and not changed back, or from normal operations The unitary HVAC offering focuses on retuning equipment and returning it to its proper operational state. The focus of this program is on no- and low-cost measures, reducing future maintenance and repair costs, and saving energy for the customer.
- **Full Building Tune-up** When buildings are constructed, they generally go through a commissioning process to ensure that all equipment is operating as designed. The full building tune-up is a retrocommissioning (RCx) program designed to retune equipment across the entire building and identify no-cost measures and energy efficiency projects for customers.
- Monitoring Based Commissioning (MBCx) MBCx is focused on monitoring the equipment in a building over a specific period of time to identify when equipment is not operating as expected and to make changes based on data. This allows customers to maximize the operational efficiency of the facility and associated equipment, while benefiting from a continuous process to improve comfort and optimize energy usage.
- Strategic Energy Management (SEM)¹³ SEM is a unique offering best suited for larger customers. In this contractor delivered program, cohorts of approximately 10 customers are recruited to gather regularly to learn about efficiency opportunities and make recommendations on energy efficiency projects. These behavioral and project savings will lead to increased energy productivity (energy per unit of production) for customers as measured through computer modeling. This high-engagement approach strengthens the relationship between the customer and ACE and leads to long term savings for companies.

Each of these offerings will be delivered by pre-qualified contractors and will help ACE customers use their electricity more efficiently and productively. These offerings will be marketed to all mid and large customers, with larger customers being the focus of SEM program recruitment.

Target Market or Segment (MFR II.a.ii)

The Energy Management program is the best fit for mid-size and large customers who have dedicated staff overseeing energy use. The segments that will be targeted by this offering include:

¹³ http://ma-eeac.org/wordpress/wp-content/uploads/Energy-Productivity-Memo-5-11-17.pdf



 $^{^{12}\,\}underline{https://homeenergysavings.delmarva.com/sites/default/files/public/18830}$ DPL 2019 CI Tune-up_Fact% 20Sheet_v3_RELEASE-Web.pdf

- Municipal, University, School and Hospital (MUSH) market
- Large customers (particularly for SEM)
- Supermarkets, restaurants, food service and others with refrigeration needs
- Manufacturers, especially those with Industrial process
- Office buildings, including medical office buildings
- Entertainment
- Lab spaces
- Hotels
- Warehouse

Multiple building systems and equipment will be targeted by the Energy Management offerings including:

- HAVC systems including chillers, roof top units (RTU), and other mechanical systems
- Compressed air systems
- Building management systems
- Building controls
- Electrical systems
- Industrial processes

SEM will target these same building systems, but SEM also targets customer behavior and energy productivity of industrial processes. SEM is a holistic approach to a building and operations, and it is important to have buy in from senior management as well as all employees. By using regression modeling things like behavior changes can be quantified and be part of savings calculations and incentives. Additionally, customers are urged to make changes to manufacturing processes and find ways to increase energy productivity, or amount of energy per unit of production.

Marketing Plan (MFR II.a.xiv)

The Energy Management program will be focused on serving mid-size and large customers, and the marketing will reflect this focus. Additionally, contractors will need to be made aware of the program, and there will be a marketing effort focused on them as well.

Marketing pathways to mid-size and large customers will include:

- Email marketing
- Direct mail to energy and facility managers
- Sharing case studies of successful projects
- Displaying at events and conferences
- Leveraging existing relationships
- Account Management outreach
- Webinars

Marketing to contractors will include:

- Trade ally trainings
- Meetings with trade associations
- Direct mail
- Email marketing
- Webinars

The primary market barriers that impact this program include:



- Customer Awareness of Programs: Customers may simply not be aware of the programs, and if they are, they may not be aware of the types of projects and equipment that is incentivized. This barrier will be addressed through program marketing and training of contractors to explain program offerings and its benefits to customers.
- Customer Resources: Customers may not have the resources to implement these Energy Management programs or provide the time needed for participation and monitoring in the MBCx and SEM programs. To address this barrier, customers will be made aware of the benefits of energy efficiency projects in general and specifically in the advantages of extending the life of existing equipment to reduce operational and capital costs. Further, in the SEM program, there is a need for buy in from senior levels of management and this will ensure that company personnel dedicated to SEM will be available for trainings and other cohort meetings.
- Approval of Decision Makers: Decision makers, such a chief financial officer, may be more focused on larger costs such as employee salaries and health insurance than energy-savings. While reducing energy costs can have a much larger impact than a similar amount of new revenue¹⁴, it can be difficult to schedule meetings with CFOs and then have energy management staff make the business case for efficiency upgrades. SEM in particular needs buy in at all levels of a company from facility managers to the C-suite. To address this barrier, ACE will provide information to energy managers and other customer representatives that make the business case for energy efficiency projects. For example, energy costs come out of business operating expenses and the company would need to generate significantly more revenue to match the same savings; energy-savings has a much bigger impact on the bottom line than a commensurate amount of sales or revenue. This can be a motivating factor for the CFO to focus on energy-savings.
- Customer targeting and outreach: It is challenging to identify and recruit customers into Energy Management programs, and SEM in particular. It is important for contractors to have specific customer segments and other leads to pursue. To address this barrier, ACE will work with contractors and its account managers to identify customers that would be the best fir for each program path. Contractors will be urged to reach out to certain customer segments and will be given lists of customers as leads for outreach.

ACE will seek to manage all barriers to program success through a commitment to applying best practices in program design, delivery, outreach, and marketing/advertising. The ACE established customer communication channels, data, and brand in the marketplace will all be leveraged to deliver best-practice programs that identify and confront market barriers on an ongoing basis. To the extent possible, ACE will cross-promote programs to spread awareness of the range of efficiency opportunities proposed in this plan.

<u>Implementation Plan, Delivery Method and Contractor Roles (MFR II.a.viii)</u> (MFR II.a.viii) (MFR II.a.viii)

¹⁴ Massachusetts Energy Efficiency Advisory Council. 2015. Health Care Best Practices Study. <u>ma-eeac.org/wordpress/wp-content/uploads/MA-EEAC-Consultant-Team-Healthcare-Best-Practices-Study.pdf</u>



Equipment and systems that will be targeted in the Energy Management program include: 15

- HVAC systems including chillers, roof top units (RTU), and other mechanical systems
- Compressed air systems
- Building management systems
- Building controls
- Electrical systems
- Industrial processes

All offerings under the Energy Management program will be delivered by contractors. These contractors will receive qualified leads from ACE and will also be able to solicit customers on their own. Once a customer is enrolled in the program and working with an approved contractor, the offerings will be implemented in unique ways:

- Unitary HVAC Tune-up Contractors will visit the site and identify any HVAC equipment that could benefit from program engagement including chillers, roof top units, and refrigeration equipment. The equipment will undergo inspection and troubleshooting and be adjusted to operate at optimal efficiency levels. Examples of tune up items are filter replacements, set point adjustments, coil cleaning, leak repair and others. The site visit will be conducted free of charge and prescriptive incentives will be paid to the customer based on the nature of the equipment tune up items installed.
- Full Building Tune-up This multi-step process begins with an approved contractor being chosen to do a full building study that will assess the mechanical, controls, and electrical systems through the building. This study will be paid for by ACE with a commitment from the customer that all items with an 18-month payback or less will be implemented or else the customer is responsible for the cost of the study; any measures with over a 18-month payback will be eligible to participate in the Existing Buildings program. The customer and its contractor will make equipment adjustments and install measures to realize the energy-savings.
- Monitoring Based Commissioning (MBCx) The process with MBCx is similar to the full building tune up in that an approved contractor is selected and a study is done on the whole building. Where it begins to differ it that monitoring equipment is installed that measures and verifies the performance of building systems. The building equipment is monitored over an 18-month period. With this data logging and real time data analytics in hand the buildings performance is run through a number of simulations and optimal measures are proposed. After measures are proposed, customers are paid on a kWh saved basis, and customers have a building that is more responsive to their energy use needs.
- Strategic Energy Management (SEM)¹⁶¹⁷ SEM takes a holistic approach to addressing ways to save energy in buildings. SEM is delivered by a contractor working hand in hand with a cohort of customers. These customer cohorts will meet regularly to learn about energy management practices, as well as review each other facilities. The first

¹⁷ Consortium for Energy Efficiency. CEE Strategic Energy Management Minimum Elements. library.cee1.org/system/files/library/11283/SEM_Minimum_Elements.pdf



¹⁵ Slide 11 - http://ma-eeac.org/wordpress/wp-content/uploads/EEAC-July24-CI-2019-Launch-Presentation_Final_7-17-19.pdf

¹⁶ Massachusetts Energy Efficiency Advisory Council. 2017. Memo: Increasing Energy Productivity through Strategic Energy Management. ma-eeac.org/wordpress/wp-content/uploads/Energy-Productivity-Memo-5-11-17.pdf

step in a customer's process with SEM is to undertake a self-assessment to determine the current energy management practices and what data is currently available at the facility. The next step requires development of a breakdown of all energy uses in a facility and then set a baseline of the energy usage in the facility. Then begins a regular cycle of energy-saving activities outlined by plan, do, check, act.

- o Plan: set goals for energy performance and a plan to meet these goals
- o Do: Implement energy-savings measures and strategies
- o Check: Ensure the strategies are being implemented and the plan is working
- o Act: Continue to make changes and start the process again

One of the ways to measure energy performance is to use a regression computer model which will disaggregate other variables from the model and show how the building is performing compared to a counterfactual baseline. The savings are determined against this baseline and payments are made. The final step in the process is regular reporting to company management and other stakeholders so they are aware of the energy-savings from the SEM program.

ACE will have ultimate oversight of the program and act as the Program Manager. In this capacity, ACE will oversee the overall implementation of the program including approval of projects, marketing, RFQ/RFP development and evaluation, data collection, and issuing of incentives.

Each of the individual engagement paths will be delivered by contractors and the contractors will be responsible for marketing their particular services, seeking approval for projects from ACE, implementing projects, reporting savings and other metrics to ACE and other tasks as assigned. The paths will have different needs for contractors and will be managed as follows:

- Unitary HVAC Tune-up ACE will have a rolling Request for Qualifications (RFQ) for HVAC and retrocommissioning contractors to deliver these tune ups. Since these tune ups are focused on singular pieces of equipment, the contractors will not need to have expertise to deliver savings on multiple building systems.
- Full Building Tune-up A RFQ will be issued to RCx contractors who are qualified to review all building systems including building management systems (BMS). These contractors will work to identify opportunities for no-cost savings by bringing buildings back in line with their original operating specifications. RCx providers will also identify failed equipment and other potential energy efficiency projects that will save more energy for the customer.
- Monitoring Based Commissioning (MBCx) A RFQ will be issued for RCx providers who have a specialty in installing monitoring software and providing RCx services.

 MBCx requires a longer period of engagement and can identify savings opportunities at different time of the year based on equipment usage.
- Strategic Energy Management (SEM) A Request for Proposals (RFP) will be issued for a single SEM provider for ACE territory. This provider will work with ACE to identify ideal customer participants and work to recruit cohorts of customers. These cohorts can come from related industries as well as similar sized industries; based on



what is the best fit for the customer base. The SEM provider will be responsible for developing cohort curricula, running on-site workshops, working with individual customers, and overseeing energy modeling.

Existing and Proposed Incentives Ranges (MFR II.a.iii) (MFR II.a.iv)

The incentives for the existing building program will be a combination of reducing up-front costs for participation, incentives from the existing buildings program, and payments per kWh saved. Each offering will have a different approach as follows:

- **Unitary HVAC Tune-up**¹⁸ ACE will pay 100% of up-front project audits, and provide a prescriptive incentive for low-cost measures completed by the contractor.
- **Full Building Tune-up**¹⁹ ACE will pay for 100% of costs associated with the full audit that will identify projects and no-cost of low-cost savings opportunities. As a condition of this incentive, customers will need to commit to installing all measures that have less than an 18-month payback, or else they will be responsible for the study cost. Existing Buildings incentives will be available to projects above this 18-month threshold.
- Monitoring Based Commissioning (MBCx) MBCx is a data-driven commissioning process designed to resolve operating issues, improve comfort, and optimize energy use in existing buildings by using monitoring equipment that measures and verifies electrical consumption over an 18-month period. Incentives are paid on a \$/kWh saved basis for conditioned spaces, and also include additional incentives for ASHRAE Level 2 audits that have detailed analysis of potential ECMs, savings, and overall project scope.
- Strategic Energy Management (SEM) SEM determines a counterfactual baseline and uses regression energy modeling to measure savings. Operations and maintenance savings against this baseline will be paid an incentive of \$0.02 per kWh²⁰. Energy projects that require installation of equipment will be eligible for incentives from the Existing Buildings program.

Customer Financing Options (MFR II.a.vi)

Refer to Appendix C for the Customer Financing Options by Program.

Customer Access to Current and Historic Energy Usage Data (MFR II.a.vii)

ACE customers will have access to extensive customer data and bill analysis tools through the MyAccount feature of online customer service. Up to one year of usage data is also available on customers' electric bills.

Projected Participants (MFR II.a.ix) and Energy-savings (MFR II.a.x)

²⁰ Massachusetts Energy Efficiency Advisory Council. 2017. Memo: Increasing Energy Productivity through Strategic Energy Management. http://ma-eeac.org/wordpress/wp-content/uploads/Energy-Productivity-Memo-5-11-17.pdf



¹⁸ Massachusetts Energy Efficiency Advisory Council. 2019. C&I Update. ma-eeac.org/wordpress/wp-content/uploads/EEAC-July24-CI-2019-Launch-Presentation_Final_7-17-19.pdf

¹⁹ Massachusetts Energy Efficiency Advisory Council. 2014. Retrocommissioning Best Practice Study. <u>maeeac.org/wordpress/wp-content/uploads/EEAC_CT_RetroCommissioningBestPracticesStudy.pdf</u>

The table below summarizes the projected participation and savings associated with this subprogram. All values are annual incremental totals, and do not incorporate savings achieved in prior years. Savings estimates are based on projected participation during each year of the forecast period.

Table 21. Energy Management Estimated Participation and Savings

Metric	PY1	PY2	PY3
Estimated Participants	25	25	130
Projected Net Annual Natural Gas Savings (therms)	0	0	0
Projected Net Lifetime Natural Gas Savings (therms)	0	0	0
Projected Net Lifetime Natural Gas Savings from Qualifying Small Commercial Customers (therms)	0	0	0
Projected Net Annual Electric Savings (kWh)	800,526	800,526	4,162,734
Projected Net Lifetime Electric Savings (kWh)	4,002,629	4,002,629	20,813,669
Projected Net Lifetime Electric Savings from Qualifying Small Commercial Customers (kWh)	0	0	0
Projected Net Annual Peak Demand Savings (kW)	13	13	70
Projected Net Lifetime Peak Demand Savings (kW)	67	67	348

^{*} ACE expects small business customer participation in this program but did not estimate for the purposes of this table.

Program Budget (MFR II a.xi) (MFR II.a.xii)

The following table provides the subprogram budget broken down by the following categories: capital cost; utility administration; marketing; outside services; incentives (including rebates and low- or no- interest loans); inspections and quality control; and evaluation.

Table 22. Energy Management Program Estimated Program Expenditures by Cost Category and Year (\$)

Cost Category	PY1	PY2	PY3
Capital Cost	0	0	0
Utility Administration	7,087	5,933	24,844
Marketing	101,113	88,846	398,211
Outside Services	103,339	96,934	470,756
Incentives-rebates and other	98,599	98,599	512,712
Incentives-financing	0	0	0



Inspections and Quality Control	787	659	2,760
Evaluation	3,674	2,998	12,072
Total	314,599	293,968	1,421,356



4 DATA PROTECTION, CUSTOMER QUALITY CONTROL, AND REMEDIATION POLICIES

4.1 Data Protection and Security

Customer data is of the utmost importance to ACE and is crucial to maintain the confidence of the customers we serve. As Company practice, customers calling any of our service lines are asked to verify personal identification information and representatives do not proceed with a call if the information is not provided. Record of the call is logged in customer service record systems and is available for future reference.

Any transactions conducted via Company websites occur only over a secure Internet connection, or https. All customer records are password protected and are required to be strong passwords.

Exelon IT actively maintains and manages servers, hosting applications, and constantly monitors all systems for viruses and other virtual threats. IT patches and updates are tested and installed on a regular schedule. Further, all servers and applications are monitored on a 24x7 proactive basis. The Company also regularly conducts a self-testing process for vulnerability assessments.

In the event of a security breach, the Company will immediately escalate the matter to senior IT management, and ACE and Exelon leadership. The breach will be identified, assessed, and appropriate measures will be taken to identify harm to the Company and customers. Customers will be notified when the breach occurred and of protective measures offer by the Company to protect against any personal damages realized or going forward.

Through Exelon Sourcing, ACE seeks and confirms compliance with these standards from any implementation contractor. A thorough review of the contractor's internal systems and processes, from an IT architecture and data protection perspective, is conducted by Exelon IT before any customer information or data is transferred between the companies.

4.2 Customer Quality Control Standards and Remediation Policies

The quality control ("QC") process will be unique to each program and dependent on the level of customer engagement, delivery mechanism, need for contractor support, and other program delivery factors that may warrant consistent monitoring and review. For some programs, the QC process will be managed by the Company and in other cases the Company will require the implementation contractor delivering the program to develop a QC and remediation process for specific program requirements.

In general, any QC procedure will be set in place by the Company or the implementation contractor to validate the products or projects submitted to the program and ensure proper savings predictions and rebate payments. A desk review, often conducted by confirming customers' personal identifiable information as submitted in any program application, is completed for all programs to ensure eligibility and that duplicate applications have not been received. Products to be rebated will be checked for eligibility and accurate rebate amounts.



Any energy efficiency projects may be inspected. During these inspections, field technicians will collect data points that directly impact the energy performance of the project and of the contractor completing the work. In some cases, the contractor may be cited for non-compliance with program requirements or for under-performing or poor-quality work. Repeated offenses may be cause for removal from the program as a participating contractor.

Customers may also provide direct feedback to the program via customer satisfaction survey or may be called or emailed directly and asked for program feedback. Customer representatives will record and monitor this information seeking trends in positive or negative customer experiences. This data will be analyzed and used in developing program enhancements and improvements.

While it is a rare occurrence, there are occasions when a customer issue is escalated. The Company or the implementation contractor will take responsibility for handling all customer questions and concerns professionally and in a timely fashion. Complaints of a serious nature or complaints that are not readily resolved will be reported to the program management team for immediate resolution. All information regarding customer feedback and complaints will be recorded and maintained in the program's data system and in the customer service record for the accountholder for future reference.

The Company or implementation contractor will have established telephone numbers, email addresses for customer communications regarding the program. In cases of emergency and if outside normal business hours, the customer will be advised to call ACE directly and the matter will be handled appropriately.

In very rare cases, the Company may need to seek remediation with an implementation contractor. These are handled case-by-case and per the terms of the contract. Exelon's Sourcing department manages its contracts with strict standards by which non-performance is handled. The contractor could be placed on a watch list, or if the matter is egregious, the contract can be terminated immediately.



5. WORKFORCE DEVELOPMENT AND JOB TRAINING (MFR II.b.ii.)

The utilities recognize the importance of developing and supporting Workforce Development Programs. A pool of qualified candidates is necessary for companies to meet the increased demand for the energy efficiency programs and to achieve the energy-saving targets established by the Clean Energy Act. This overview will address the Company's considerations for training needs and career paths, trade ally needs, and contracting provisions. However, the utilities are not including a detailed Workforce Development Plan for the Core Programs as part of this filing. The direction in the June 10th Board Order is for the workforce development and job training partnerships and pipelines to be developed in collaboration with the State and the Workforce Development Working Group and Equity Working Group.

ACE is interested in being an active participant in the Workforce Development Working Group to share its anticipated program hiring needs and understand the interests, feedback and concerns of the other stakeholders. The utilities anticipate that this new work group will provide significant input that will shape the recommended programs and policies that will develop a robust pipeline of workers able to meet the needs of a growing energy efficiency industry in New Jersey and to ensure that local, underrepresented, and disadvantaged workers are included in those opportunities.

Further, ACE has existing partnerships and foundation support for its Workforce Development Initiative. This existing six-year \$6.5 million program can support EE-specific pathways for employment and job training to support the energy efficiency market.

Another pathway under ACE's consideration is an Energy Efficiency Service Provider Incubator (EESPI) program to increase the number of diverse contractors approved by ACE to participate in New Jersey's service provider network. The incubator will train a cohort of diverse small and medium businesses to seek work, provide trained employees and staff to provide services for the State's energy efficiency programs and market.

Incubator participants will represent the diversity of ACE's customers. The program will leverage existing trusted partners and partnerships, workforce development nonprofits, and community-based agencies to identify and engage diverse contractors that represent business sectors needed in the ACE service provider network. ACE's energy efficiency portfolio's Implementation Contractors will provide training and support to guide the participants through the programs details and how to succeed as a service provider in the energy efficiency market.

Training Needs and Career Paths

In order for the utilities to reach the aggressive energy efficiency goals established by the Clean Energy Act, New Jersey will need to significantly increase the number of trained professionals and skilled trade persons who are proficient in meeting the needs of residential, commercial and multifamily projects, such as:

- Auditors
- HVAC technicians



- Plumbers
- Electricians
- Seal-up and insulation contractors
- Engineers
- Analysts (energy modeling and evaluation, customer service, financial tracking, cost benefit analysis, demographic analysis)
- Program staff with a strong understanding of the approved energy efficiency programs and supporting administrative staff
- Outreach Specialists

We recognize that these positions require a broad range of technical training and educational experience and that it is in our interest to partner with New Jersey based vocational institutions, community colleges, universities, community-based organizations, and non-profits. We anticipate that most of these entities will have some level of representation with either the Workforce Development Working Group or the Equity Working Group and look forward to hearing their input. We expect the discussion within those working groups will include insights from successful models in other states and other industries as well as efforts already underway in New Jersey. Accounting for recommendations from those groups and funding from either the State or what the utilities are reserving within these filings, we hope to start to launch programs in Spring of 2021.

Trade Ally Needs

While ensuring there is trained staff available is a critical path, the utilities also recognize there must be a pool of employers interested in hiring these individuals. While the utilities will be hiring some individuals directly and will see strong interest from implementers and trade allies under direct contracts with the utilities, we recognize that we must also engage the open market to understand the needs of contractors and other firms. Organizations like the New Jersey Air Conditioning Contractors Association (NJACCA), the New Jersey Association of Plumbing, Heating, and Cooling Contractors (NJPHCC) and the New Jersey Association of Energy Engineers (NJAEE) provide industry leadership and guidance to energy businesses, and should be included in the Working Group to guide policies and program designs that will meet the needs of existing and new contractors.

With the equity lens in mind, we expect the Working Groups to also explore paths that can help Women and Minority Owned Businesses grow and thrive in the Clean Energy Economy. The potential for coaching or incubator programs could ensure that underrepresented individuals have a greater chance to share in management and ownership opportunities.

Contracting Provisions

The utilities will be following internal procurement protocols for the services that will be secured to implement our programs. We are all willing to include the amount of business placed with minority, women, veteran and service-disabled veteran owned businesses ("MWVBEs") as part of our rating criteria when evaluating contract proposals.

Budget Considerations for Workforce Development Programs

ACE is proposing a workforce development budget of \$200,00 per year for the three-year program cycle. These budgets were established to ensure that there is adequate funding to launch and



maintain programs during this initial triennial period. In the event that the State identifies adequate funding from other sources to support these types of programs, the utilities may be able to reduce their planned expenditures.



6.IMPLEMENTATION PLAN (MFR II.a.xiii)

The following section outlines a general and overarching implementation plans for all programs. The majority of programs' specific implementation and delivery information is detailed in each subprogram description above. This additional information covers implementation factors that will support all programs.

6.1 Program Administration

The Company will provide management, administration, and implementation of the programs through internal operations or under supervised support of third-party vendors. The program teams will monitor the following program data elements for each utility-administered program:

- Progress to goal
- Projects completed
- Energy-savings
- Customers served
- Budgets

The Company will also keep abreast of industry trends, market research, best practices from other New Jersey utilities and regions to consider possible enhancements to the programs and ensure best-quality program implementation and performance.

6.2 Marketing Collaboration

To support a consistent statewide approach for program marketing and to support statewide awareness of energy efficiency programs and efforts, the Company will collaborate with partnering utilities on marketing materials and broad customer-awareness language. The Company will also participate in and support efforts of the Board-Ordered Marketing Working Group to determine appropriate measures for joint and statewide marketing efforts.

6.3 Customer Service and Call Center

The Company is committed to delivering an exceptional customer service experience and will utilize telephone, Internet, mobile app, and other customer-facing tools to provide energy efficiency program customer support and service.

Listed below are the typical responsibilities of the customer support representatives:

- Handle inquiries related to the energy efficiency Programs
- Facilitate electronic or postal delivery of requested information
- Provide program application support and status updates
- Resolve issues or complaints.

Any customer complaints will be escalated to the appropriate department within the Company and handled through standard customer service practices.



6.4 IT, Data Tracking and Reporting

The Company or its third-party vendor will identify and implement appropriate IT systems to track and report program participation and energy-saving data. These systems will be in coordination with existing Company systems or built-out appropriately by the implementation contractor to meet the specific program tracking and regulatory reporting requirements. The systems will transmit data feeds with the Statewide Coordinator to facilitate data sharing between utilities for dual-fuel programs.

The IT systems capabilities will include, but is not limited to the following functions:

- Program monitoring reports
- Invoicing coordinating utilities and third-party vendors
- EM&V data extracts
- Regulatory reporting extracts

Processes to ensure data quality and data security will be put in place and monitored on a routine basis to ensure program reporting accuracy and customer data protections.

6.5 Program Quality Assurance and Quality Control

The Company will deploy routine quality assurance and quality control measures to ensure its internal and vendor processes are meeting the goals and objectives of the program. Such measures may include routine program performance reviews, vendor meetings, customer participation surveys, and project inspections. Additionally, any Trade Ally or Participating Contractor will undergo a thorough onboarding review to ensure that participating contractors are licensed, insured, and that they fully understand program requirements before performing any work on behalf of the Company and program. Further, routine review periods to ensure consistent program deployment and execution. The Company will take corrective actions for non-compliance and conformance with program objectives or Company standards.



7. REPORTING PLAN (MFR II.b.VII. & VII)

ACE appreciates the value in tracking program performance and progress towards the goals of the Clean Energy Act. In the vein, the Company will coordinate with the other New Jersey utilities and the EM&V Working Group to develop a reporting template and process that meets the criteria described in the table below.

Table 23. ACE EE Reporting Plan

Report Name	Timing	Data Points	Narrative
Annual Progress Report	Within 60 days of the end of the quarter, or by: December 1, March 1, June 1, September 1 Within 75 days of the end of the program	 Net Energy Savings Gross Energy Savings Count of program participants: Total Low-income Moderate-income Small commercial Program Expenditures Net Energy Savings Gross Energy Savings 	 Customer participation Incentives paid Customer participation Incentives paid
	year, or by September 15	 Count of program participants: Total Low-income Moderate-income Small commercial Program Expenditures Initial benefit-cost test (program and portfolio level) Final benefit-cost test (program and portfolio level) Performance towards/attainment of QPIs 	Any proposed changes or additions for the next year or cycle
Triennial Progress Report	Within 90 days of the end of the third program year, or by September 30	All the data points below at the program and portfolio levels: Net Energy Savings Gross Energy Savings Count of program participants: Total Low-income Moderate-income Small commercial Program Expenditures Initial benefit-cost test Final benefit-cost test Performance towards/attainment of QPIs	 Customer participation Incentives paid Any proposed changes or additions for the next year or cycle
Evaluation Studies	With 365 days of the end of the third program year, or by July 1	As determined by the scope of the impact evaluation and the EM&V Working Group	As determined by the scope of the impact evaluation and the EM&V Working Group



8.ENERGY EFFICIENCY AS A RESOURCE

PJM EE Potential Determination

The Company provided initial estimates of the PJM Summer and Winter MW EE potential for each PJM delivery year as shown in Appendix D.

These estimates were developed from the MWh savings modeled in the EE Plan, with the following additional assumptions and modifications.

- Identified and removed energy savings of all measures not eligible for PJM including:
 - o online audits
 - o appliance recycling
 - o building lighting controls and occupancy sensors
 - o smart thermostats, energy management systems or smart homes
 - o behavioral programs
 - o educational programs
- Assumes utilities retain all Utility EE program Capacity Rights to support their offered EE resources and to ensure no double counting of EE resources by third parties
- Categorized all PJM eligible measures by PJM Program name
- Segregated EE Plan MWh estimates provided for NJ fiscal year (July-June) into the applicable PJM delivery year (June-May)
- Assigned an initial savings load shape to each PJM eligible EE measure
- Estimated the potential KW savings values for each measure for the PJM defined Summer and Winter periods using the appropriate load shape curve values including estimates for HVAC interactive factors and fuel type
- Included T & D line losses to adjust retail kW values to wholesale kW values

The Capacity Performance potential kW would be the lesser of the Summer or Winter kW values by installation period.

EE Offer Determination

The Board Order requires participation of EE Resources beginning with PY2 in the 2024/25 Base Residual Auction ("BRA"). All EE sell offer values and buy bids shall remain confidential as they are considered market sensitive information; however, they can be provided to BPU Staff via confidential submission and after the applicable auction results are available.

The Company proposes the following process to further evaluate the potential values provided in Appendix D to facilitate participation in the PJM Interconnection, L.L.C. ("PJM") Capacity Auctions. Adjustment of the PJM kW estimates for any Point of Sales (POS), Mid-Stream, and Up-Stream Programs. Measures from these programs require additional PJM EM&V and annual



persistence studies to ensure offered EE measures are initially installed in the JCP&L load zone and remain in service during each applicable delivery year.

- The Initial EE Plan values are based on many assumptions including adoption/installation rates, more generic or composite measure savings curve shapes, initial incentives or rebate levels, line losses and current measure baselines. Adjustments to each must be considered for EE offers and subsequent true up of positions.
- Adjustments to recognize that EE resources have a limited offer duration of four years with additional installation period limitations.

EE Offers need to consider Capacity Market rule changes like the pending PJM MOPR rules and Board's finalization of the Resource Adequacy activities. MOPR rules may necessitate the need for more aggressive BRA EE offers to ensure resources with significant floor prices clear vs. not clear an IA or if the Board authorizes the use of an FRR Alternative Auction for the EDCs, PJM Capacity Market EE Offers would not be applicable.

EE Offers are made in Installed Capacity ("ICAP") values but clear in Unforced Capacity ("UCAP") values based on PJM's Planning Parameters for each specific auction. The UCAP values that clear an auction will remain the obligation for the delivery year regardless of subsequent Incremental Auction parameter changes. True ups may be needed during incremental auctions or at a minimum the Third Incremental Auction when parameters become final, to either purchase any shortfall resources or possibly sell any excess resources.



9.ECONOMIC BENEFITS AND JOB CREATION

Energy efficiency programs create significant economic benefits to local and state economies. These benefits are created in several ways. First, utility spending on energy efficiency programs create direct jobs and drive economic growth through implementation and delivery of programs. Second, the customer bill savings produced by the programs drive significant economic growth because customers inject these dollars back into the economy. The positive benefits associated with the increased local spending driven by bill savings provide "ripple" effects through the economy creating jobs in many other sectors and boosting the local economy.

The economic benefits of the ACE proposed portfolio were estimated using IMPLAN, a widely recognized industry standard input/output model. IMPLAN estimates changes in the economy based on spending in specific industries. To properly model the economic impacts of energy efficiency programs, three separate components must be analyzed to provide a wholistic view. The three components include:

- 1. Direct spending from implementation of the programs;
- 2. Bill savings from customers participating in programs; and,
- 3. Increased rates driven by program cost recovery on customer bills.

While direct spending and bill savings both drive positive economic impacts, increased rates is a negative effect that decreased the value added to the economy. The calculation of economic impacts to New Jersey's Gross Domestic Product ("GDP") is inclusive off all three of these factors. The table below summarizes the value added to New Jersey's GDP by subprogram.



Table 24: ACE Value-Added GDP by Program

Subprogram	Value Added to GDP (NPV)	Value Added to GDP (Nominal)
Home Energy Reports	772,233	826,267
Efficient Products	46,369,588	70,880,292
Existing Homes QHEC	22,315,366	34,403,667
Existing Homes HPwES	6,126,438	8,443,446
Moderate Income Weatherization	10,054,771	14,442,221
Multi-Family	9,541,228	15,993,084
Energy Solutions for Business: Prescriptive and Custom	133,291,217	249,295,296
Energy Solutions for Business: Engineered Solutions	8,012,309	20,378,958
Direct Install	44,266,297	75,474,767
Energy Solutions for Business: Energy Management	7,906,449	10,038,308
Portfolio Costs	3,746,485	4,191,365
Total	292,402,381	504,367,670

Direct jobs are created through program implementation and administration. The jobs include program implementation staff, utility staff, trade allies, installers, and others. These jobs are created in many industries and sectors that span retail, construction, and other services. The sectors also employ people in manufacturing, construction, wholesale trade, professional building services, retail services, and other industries. These jobs, created by both utility spending and customer bill savings, drive indirect and induced job creation. Indirect jobs are those generated in the supply chain and supporting industries of an industry that is directly impacted by an expenditure. Induced jobs are those generated by the responding of received income resulting from direct and indirect job creation in the affected region. The indirect and induced jobs are created in many industries across the economy. The following table summarizes estimated job-year creation by program.



Table 25: Job-Year Creation by Program

Subprogram	Direct Job- year Creation	Indirect + Induced Job-year Creation	Total Jobyear Creation
Home Energy Reports	0	7	7
Efficient Products	138	649	787
Existing Homes QHEC	46	270	317
Existing Homes HPwES	82	81	163
Moderate Income Weatherization	61	64	125
Multi-Family	20	130	150
Energy Solutions for Business: Prescriptive and			
Custom	1,831	1,473	3,304
Energy Solutions for Business: Engineered Solutions	108	98	206
Direct Install	508	398	906
Energy Solutions for Business: Energy Management	48	38	85
Portfolio Costs	17	-5	12
Total	2,860	3,202	6,062



10. GAS AND ELECTRIC COORDINATION (MRF II.c)

A majority of ACE's customer base also receive gas service from one of New Jersey's four natural gas utilities. ACE's service territory primarily overlaps with South Jersey Gas ("SJG"), but also overlaps with PSE&G and New Jersey Natural Gas (NJNG). For Core programs, electric and gas utilities will work together to coordinate offerings to customers to avoid market confusion. The coordination effort will seek to minimize duplicative or confusing messaging to customers and optimize marketing expenses. Program delivery specifics for Core or overlapping programs are discussed in detail in the specific program delivery sections above. The program and measure incentive levels for Core programs have also been extensively discussed with all New Jersey utilities to collaborate and offer uniform incentives throughout New Jersey.

For a program or specific project that is delivered by two utilities (gas and electric), a lead and partner utility will be established, generally based on customer acquisition, but also determined by the measures selected for the project. If the measures are predominately electric, then ACE will take the lead. If the measures are predominately gas, the gas company will take the lead. Savings will be allocated by fuel based on the projected energy savings of the project. Each utility will be responsible for funding incentives for their respective fuel, and costs will be split in proportion to savings on a MMBtu basis, or as negotiated by the utilities per project. The mechanics of this process will be further developed through the statewide coordinator tracking systems below.

The participation and energy savings presented throughout this plan are only for projects in which ACE will be the lead utility. ACE also expects gas utilities to complete projects in its service territory that produce electric savings. For these projects, ACE will serve as the partner utility and will fund all investments associated with the electric savings of those projects or measures. Likewise, for ACE programs that produce gas savings, ACE assumes all gas savings will be funded by the overlapping gas utility. The reconciliation of costs and savings will be handled by the statewide utility coordinator, with the intention that ACE customers will only be responsible to support costs related to the creation of electric savings, and natural gas customers to only pay for natural gas savings.

Due to the fact that ACE will be receiving payments from gas utilities for gas savings in projects it leads and sending payments to gas utilities for electric savings on projects it is supporting, ACE will require additional budget to cover these costs. This budget is estimated using expected gas savings from the ACE programs and expected electric savings for the overlapping utilities. The expected electric savings are less certain and out of ACE's control, so the budget estimate presented here is intended to provide an "as needed" budget for this process.

As such, the New Jersey investor-owned electric and gas utilities are collaborating in order to implement programs in a similar manner and develop supportive processes, such as consistent processes, procedures, requirements, and forms.

To support the coordinated delivery of certain programs, the Utilities have established a framework that will align key program elements through use of Interconnected Tracking Systems supported



by use of a Statewide Coordinator System, aligned Utility Responsibilities, and Coordinated Program Elements as further described below:

Coordinated Program Offerings

To support the coordinated delivery of Core and certain Additional program offerings in situations that involve gas and electric savings opportunities in overlapping utility territories, the Utilities have established a framework that will align key program elements through use of Interconnected Tracking Systems supported by use of a Statewide Coordinator System, aligned Utility Responsibilities, and Coordinated Program Elements as further described below. This structure will support the coordinated delivery of appropriate energy efficiency measures in the following Program or Sub-program offerings:

Core Offerings

- Energy Efficient Products
- Home Performance with ENERGY STAR
- Multi-Family
- Direct Install
- Prescriptive and Custom Measures

Additional Utility-Led Offerings

- Moderate-Income Weatherization
- Quick Home Energy Check-Up
- Engineered Solutions
- Energy Management

Interconnected Tracking Systems

To support consistency across the state and to align the above coordinated program offerings, the utilities will contract with a single third-party entity to serve as a Statewide Coordinator ("SWC") for measures and costs that impact more than one utility in situations where gas and electric service territories overlap. This entity, to be selected through a competitive procurement process, will provide a software platform to cross-reference eligible customers, identify the local gas and electric company serving the customer, identify completed and in-progress efficiency projects, and perform independent allocations of energy savings and costs for coordinated program offerings. These costs and savings will be allocated between the Utility that provides the program services (i.e. "Lead Utility") and the Utility with whom the services were coordinated (i.e. "Partner Utility").

In areas where gas and electric service territories overlap, the utilities will design program elements that support consistent delivery of the above coordinated program offerings among all of the utilities to enable the SWC to allocate shared costs and energy savings appropriately based on the fuel types impacted by EE measures.

Statewide Coordinator System Responsibilities



- Serve as a central platform to ensure data minimums required for coordinated data elements, exchange protocols, and serve as a repository for shared measure costs and shared savings for applicable programs.
- Track participation specific to utility programs that require coordination (e.g. screen prior participation in coordinated program offerings)
- Serve as a clearing house for pre-determined data formats and exchanges
- Perform allocation of dual-fuel or partner-fuel savings and cost for customers with separate gas and electric utilities, sharing of costs, investments, and applicable to customer financing
- Determine and provide supporting reports respective to utility invoice balances for allocation of shared measure costs (e.g. costs of respective measures and share of costs)
- Provide monthly reports of coordinated program activity so that customer participation and program results may be tracked

Utility Responsibilities

The Utilities will implement certain program operations through either internal resources, or under contract with third-party implementation contractor(s) ("TPIC"), outside of the Statewide Coordinator system. By retaining these functions, the Utilities can maintain a strong line of sight to program operations and still work collaboratively with the other Utilities in offering coordinated programs to New Jersey customers. These functions include, where appropriate:

- Customer enrollment
- Developing consistent enrollment forms to collect agreed-upon customer information to share between the utilities
- Screening and qualifying contractors for Utility programs
- Customer care functions
- Marketing of programs
- Providing in-home/business auditing or direct-install of efficiency measures
- Communicating availability of customer financing options
- Integrating with other Utility or Co-managed programs
- Sponsoring EE program applications including paying initial incentives to customers and contractors
- Invoicing peer Utility partners for coordinated program costs

Coordinated Program Elements

As envisioned by the Board's direction on coordinated program offerings, the Utilities' programs are designed in a way to minimize customer confusion and present consistent opportunities for customer participation with access to both electric and gas measures simultaneously, where appropriate. The utilities recognize that programs will evolve after initial launch and commit to ongoing collaborative efforts among the Utilities to continue program alignment. Central to both initial launch and ongoing efforts will be a focus by the Utilities to standardize the following wherever possible:



- Common forms for contractors and customers with uniform field requirements
- Contractor minimum requirements and credentials for applicable programs
- Eligible customers and property requirements
- Eligible measures
- Incentive structures through use of an agreed-upon standard range
- Software platforms or interfaces to be used by market contractors
- Targeted bonus approaches for customers that meet specific policy priorities (e.g. income qualified, targeted geographic locations,)



11. EVALUATION, MEASUREMENT & VERIFICATION (MFR II.b.v)

The utilities recognize the importance of incorporating Evaluation, Measurement and Verification ("EM&V") into the energy efficiency programs. EM&V can help assess whether program objectives are being achieved, document energy and non-energy benefits and inform future program development. This overview will address common definitions of the types of evaluations and primary evaluation objectives, the philosophy of monitoring and improving program performance, and EM&V budget considerations. Proposed budgets for evaluation are reflected in Appendix B.

Further, the utilities are not including a detailed Evaluation Plan for the Core Programs as part of this filing because of the clear intention of the June 10th Board Order for the evaluation plans to be developed in collaboration with the soon to be formed EM&V Working Group. All of the utilities are interested in being active participants in this EM&V Work Group to share both program experiences and understand the interests and concerns of the other stakeholders. The utilities anticipate that this new EM&V workgroup will provide significant input that will shape the slate of evaluation activities for this first triennial program cycle. Further, we expect that there will be a robust discussion of which types of evaluations make the most sense in the early stages of this transition. Accordingly, the utilities did not want to prejudge the outcome of the EM&V work group efforts with our own recommendations, but we have included sufficient funding to support the anticipated evaluation work within our filing.

Common Definitions and Objectives

The State and Local Energy Efficiency Action Network ("SEE Action") offers resources, discussion forums, and technical assistance to state and local policymakers as they seek to advance energy efficiency. Their Energy Efficiency Program Impact Evaluation Guide from December 2012 identified three primary objectives for evaluations.

- **Document the benefits** (i.e., impacts) of a program and determine whether the subject program (or portfolio of programs) met its goals
- **Identify ways to improve current and future programs** through determining why program-induced impacts occurred
- Support energy demand forecasting and resource planning by understanding the historical and future resource contributions of energy efficiency as compared to other energy resources.

That same guide provides the following standard categories of evaluations:

• Impact evaluations: assessments that determine and document the direct and indirect benefits of an energy efficiency program. Impact evaluation involves real-time and/or retrospective assessments of the performance and implementation of an efficiency program or portfolio of programs. Program benefits, or impacts, can include energy and demand savings and non-energy benefits (sometimes called co-benefits, with



- examples being avoided emissions, and water savings). Impact evaluations can also include cost-effectiveness analyses aimed at identifying relative program costs and benefits of energy-efficiency as compared to other energy resources, including both demand- and supply-side options.
- **Process evaluations:** formative, systematic assessments of an energy-efficiency program from both a customer and program administrator viewpoint. They document program operations and identify and recommend improvements that are likely to increase the program's efficiency or effectiveness for acquiring energy-efficiency resources and improve the customer experience with the program.
- Market evaluations: assessments of structure or functioning of a market, the behavior of market participants, and/or market changes that result from one or more program efforts. Market evaluation studies may include estimates of the current market role of energy-efficiency (market baselines), as well as the potential role of efficiency in a local, state, regional, or national market (potential studies). Market evaluation studies indicate how the overall supply chain and market for energy-efficiency products works and how they have been affected by a program(s). These evaluations can also include assessments of other societal, customer, or utility benefits of Energy Efficiency programs, such as the economic and job creation impacts of the programs, health benefits to society, or T&D benefits to utilities. And finally, these studies can also be used to inform changes to the portfolio of efficiency measures to be offered to customers, or the savings achieved by the measures.

Monitoring and Improving Program and Portfolio Performance

There is a feedback loop among program design and implementation, impact evaluation, and process evaluation. Program design and implementation, and evaluation are elements in a cyclical feedback process. Initial program design is informed by prior baseline and market potential studies. Ongoing impact evaluation quantifies whether a program is meeting its goals and may raise questions related to program processes and design. Process evaluation tells the story behind how the impact was achieved and points the way toward improving program impacts by providing insight into program operations. Thus, the three elements work together to create a better, more effective program.

Budget Considerations for EM&V work

As noted, proposed budgets for evaluation are reflected in Appendix B. These budgets were established with consideration of the industry standard of reserving 3% to 5% of budget for this type of work²¹.

 $^{^{21}\} https://www.aceee.org/toolkit/2020/02/evaluation-measurement-verification$



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12. QUANTITATIVE PERFORMANCE INDICATORS (MFR VII.a. & MFR VII.b.)

The following section outlines the quantitative performance indicators ("QPI") for the first three-year cycle. The following metrics will be tracked and reported:

- 1. Annual energy-savings (MWh)
- 2. Annual demand savings (MW)
- 3. Lifetime energy-savings (MWh)
- 4. Lifetime of persisting demand savings (MW-yr)
- 5. Net present value of utility cost test net benefits (\$)
- 6. Low income lifetime savings (MWh)
- 7. Small business lifetime savings (MWh)

The following table shows the ACE planned value, by program year, for each of the seven metrics.

Table 26: QPI Overview

QPI Metric	PY1	PY2	PY3
Annual Energy Savings (MWh)	33,017	59,556	87,291
Annual Demand Savings (MW)	0.7	1.2	3.4
Lifetime Energy Savings (MWh)	440,842	802,204	1,050,453
Lifetime of Persisting Demand Savings (MW)	9.6	17.3	24.3
NPV of UCT Net Benefits (\$)	38,167,618	65,015,531	79,690,225
Low-Income Lifetime Savings (MWh)	31,363	125,450	131,723
Small Business Lifetime Savings (MWh)	31,362,618	125,450,472	131,722,996



13. COST-EFFECTIVENESS

The cost effectiveness analysis for the ACE portfolio was conducted according to best practices of cost benefit analysis for energy efficiency programs and guidance from the BPU on the New Jersey Cost Test. ²² While the primary cost effectiveness testing in New Jersey is the New Jersey Cost Test, results for the five California Standard Practice Manual tests are also presented for informational purposes. The table below shows the results of the cost effectiveness testing, including the cost benefit ratio for all six tests for each program by program year. Please refer to the testimony of Brendon Baatz and associated workpapers for detail on cost effectiveness analysis.

Table 27: CBA Results

Program/Sector	NJCT	SCT	TRC	PCT	UCT	RIM
Behavior	2.9	3.9	2.6	4.8	2.6	1.1
Efficient Products	4.6	7.5	3.5	10.2	3.7	1.2
Existing Homes QHEC	4.9	8.2	3.8	8.5	2.9	1.2
Existing Homes HPwES	0.5	0.9	0.3	1.0	0.6	0.4
Moderate Income Weatherization	1.0	1.6	0.6	1.9	0.6	0.5
Multi-Family	4.2	6.9	3.1	6.0	3.1	1.2
Prescriptive and Custom	8.8	18.7	6.7	8.0	14.1	3.0
Engineered Solutions	2.1	6.3	1.4	4.7	1.9	1.3
Direct Install	2.6	4.8	1.9	4.7	1.7	1.0
Energy Management	1.9	7.0	1.6	10.6	1.6	1.2
Res	3.1	5.1	2.4	5.5	2.7	1.1
C&I	5.2	10.9	3.9	6.5	4.8	2.0
LMI	1.0	1.6	0.6	1.9	0.6	0.5
Total Portfolio	3.8	7.4	2.9	5.5	3.2	1.5

²² New Jersey Board of Public Utilities. Order Adopting the First New Jersey Cost Test. Docket Nos. Q019010040 and Q020060389. August 24, 2020. bpu.state.nj.us/bpu/pdf/boardorders/2020/20200824/8A%20-%20ORDER%20New%20Jersey%20Cost%20Test.pdf.



APPENDIX A – REBATE AND INCENTIVE MATRICES

Residential Incentives					
Program	Subprogram	Measure ¹	Proposed Rebate Strategy ²	NJCEP Existing Rebate Strategy	
Efficient Products		LED Lamps	Up to \$5 std Up to \$7 special	Up to \$3 std Up to \$5 special	
		LED Fixtures	Up to \$10	Up to \$8	
		Occupancy Sensors	Up to \$7	-	
		LED Holiday Lights	Up to \$5	-	
		Ceiling Fans	Up to \$35	-	
		LED Table/Desk Lamps	Up to \$15	-	
		Clothes Washer	Up to \$100	Up to \$75	
		Clothes Dryer	Up to \$300	Up to \$300	
		Refrigerator	Up to \$100	Up to \$75	
		Freezers	Up to \$75	-	
		Dishwasher	Up to \$25	-	
		Induction Cooktop Stove	Up to \$25	-	
		Air Purifier / Cleaner	Up to \$50	Up to \$50	
		Room A/C Unit	Up to \$30	Up to \$15	
		Dehumidifier	Up to \$35	Up to \$25	
		Heat Pump Water Heater	Up to \$1,000	Up to \$750	
		Smart Thermostats	Up to \$125 ³	-	
		Pool Pump	Up to \$500	-	
		Sound Bars	Up to \$20	-	
		Water Cooler	Up to \$25	-	



	Electric Vehicle Charger	Up to \$50	-
	Monitors	Up to \$25	-
	Computers	Up to \$25	-
	Imaging	Up to \$25	-
	Smart Strip Plug Outlets	Up to \$40	Up to \$40
	TVs	Up to \$50	-
	Smart Home	Up to \$10	-
	Refrigerator Recycling	Up to \$100	Up to \$50
	Freezer Recycling	Up to \$100	Up to \$50
	Room A/C Unit Recycling	Up to \$35	Up to \$25
	Dehumidifier Recycling	Up to \$35	Up to \$25
	EE Kits	Up to \$60	-
	Central Air Conditioning	Up to \$500	Up to \$500
	Air Source Heat Pump	Up to \$1,000	Up to \$1,000
	Geothermal Heat Pump	Up to \$1500	-
	Ductless Mini-Split Heat Pump	Up to \$400	-
	Ductless Mini Split A/C	Up to \$500	Up to \$500
	Furnace Fans (ECM)	Up to \$100	-
	PTAC - CEE Tier 2 - Multi Family	Up to \$50	-
	PTHP - CEE Tier 2- Multi Family	Up to \$125	-
	Circulating Pump	Up to \$75	-
	Bathroom Fan	Up to \$20	-
	HVAC Maintenance	Up to \$100	-
	HVAC Quality Install	Up to \$450	-



Existing Homes	Home Performance with Energy Star (HPwES)	Home Performance with Energy Star	The following incentive structure will be used: Customer must have a minimum savings percentage of 5% based on modeled reduction of consumption Rebate is \$2,000 + \$200 for each percentage point of savings above 5% Rebate Cap = \$6,000	Tiered incentive cash rebate of 50% of the costs of the measures used to calculate TES up to \$4,000.
	Quick Home Energy Checkup	Quick Home Energy Checkup (QHEC)	No up-front cost to customer for walk-through audit with no cost or low-cost measures installed at time of audit	-
	Moderate-Income Weatherization	Moderate-Income Weatherization	No up-front cost to customer for BPI-certified audit with up to \$6,000 of direct install and weatherization measures and up to \$1,500 on health and safety expenses	-
or evaluation results in to maximize energy sa in FY21).	the industry to ensi vings for customers	ure we include a broad range and avoid market disruption	supported by established protocols e of energy savings measures n (e.g. new NJCEP measures added	
		than the "Up to" value. stat will be up to \$125 total l	between both fuel utilities.	



Multifamily In	centives			
Program	Subprogram	Measure ¹	Rebate Strategy ²	NJCEP Existing Rebate Strategy
Multi-family	Multi-family	Energy Assessment with installation of standard energy savings measures	Energy Assessment with the equipment and installation costs for the standard energy savings measures will be provided to eligible properties with "Up to 100%" of the cost provided by the program.	Same values offered currently in the HPwES Program.
		Prescriptive Equipment replacement and custom retrofit projects	 Same value as incentives offered through the Residential and Commercial & Industrial programs applicable for the prescriptive equipment replacement and custom retrofits. Includes enhanced incentives offered for properties that are located in qualifying target areas or for LMI qualified customers. 	Same value as incentives offered through the Residential and Commercial & Industrial programs applicable for the prescriptive equipment replacement and custom retrofits.
Multifamily – Engineered Solutions	Multifamily – Engineered Solutions	MF - Engineered Solutions	- No cost ASHRAE Level I, II, or III audit Program will buy-down the simple payback of the recommended energy-efficiency project cost for approved measures by up to six years, with the resulting payback not less than three years.	- No cost ASHRAE Level I, II, or III audit Program will buy-down the simple payback of the recommended energy-efficiency project cost for approved measures by up to six years, with the resulting payback not less than three years.

¹ The utilities reserve the right to include additional measures that are supported by established protocols or evaluation results in the industry to ensure we include a broad range of energy savings measures to maximize energy savings for customers and avoid market disruption (e.g. new NJCEP measures added in FY21).

² All rebates will be offered equal to or less than the "Up to" value.



Commercial and Industrial Incentives			
Measure ¹	Paid	Rebate Strategy ²	NJCEP Existing Rebate Strategy
Lighting (Retrofit & New Construction)			
LED TROFFER LUMINAIRES			
New LED linear recessed troffer/panel for 2x2, 1x4 and 2x4 luminaires	Per Fixture	\$100	\$15 to \$25
LED FLAT PANEL LUMINAIRES			
New LED flat panel for 2x2, 1x4 and 2x4 luminaires	Per Panel	\$50	-
LED LINEAR AMBIENT/STAIRWELL LUMINAIRES			
New LED linear ambient luminaire	Per Foot	\$30	\$5 to \$7.50
New LED stairwell luminaire	Per Fixture	\$100	\$45
LED INTERIOR DIRECTIONAL LUMINAIRES			
New LED wall wash luminaire	Per Foot	\$30	\$55 per fixture
New LED track/mono-point luminaire	Per Head	\$40	\$30
LED DISPLAY CASE LUMINAIRES			
New LED display case luminaire, including refrigerator/freezer display	Per Fixture	\$50	\$15 to \$25



LED HIGH/LOW BAY LUMINAIRES			
New LED high/low bay luminaire	Per Fixture	\$600	\$50 to \$150
LED EXTERIOR LUMINAIRES			
New LED luminaire - wall packs, flood lights, canopy, landscape	Per Fixture	\$600	\$50 to \$100
LED RETROFIT KITS			
LED linear retrofit kit for 2x2, 1x4 and 2x4 fixtures	Per Fixture	\$45	\$15 to \$25
LED integrated retrofit kit for 2x2, 1x4 and 2x4 fixtures	Per Fixture	\$120	\$15 to \$25
LED integrated flat panel retrofit kit for 2x2, 1x4 and 2x4 fixtures	Per Panel Kit	\$40	\$15 to \$25
LED retrofit kit for linear ambient luminaire	Per Foot	\$15	\$15 to \$40
LED retrofit kit for high/low bay luminaires	Per Fixture	\$100	-
LED retrofit kit for exterior luminaire	Per Fixture	\$100	-
LED ENERGY STAR FIXTURES			
New LED ENERGY STAR LED fixture - recessed downlight, specialty, cove, under cabinet, vent fan, ceiling mount, etc.	Per Fixture	\$100	\$5 to \$15
LED REPLACEMENT LAMPS			
LED linear replacement lamp with new LED driver for wall pack, flood light, canopy, recessed fixture.	Per Lamp	\$80	\$50 to \$150



LED mogul-screw base replacement for HID	Per Lamp	\$100	\$50 to \$150
lamps and new external driver		¥	755 15 7 55
_			
LED SIGN LIGHTING			
Exterior/Dusk-to-Dawn, Interior and 24-hour application	Per Watt Reduced	\$2	-
OTHER LIGHTING			
Exit Signs	Per Unit	\$23	-
Linear Fluorescent HE T8	Per Fixture	\$15	-
Street/Roadway and Area Lighting	Per Fixture	\$500	\$100 to \$150
Lighting Controls			
NETWORKED LIGHTING CONTROLS			
Networked lighting control system controlling efficient luminaires	Per Watt Controlled	\$0.60	-
Networked lighting control - fixture level control	Per Fixture	\$60	-
DUAL DAYLIGHT/OCCUPANCY CONTROLS			
Dual daylight & occupancy sensor (DOS)	Per Control	\$100	-
DAYLIGHT CONTROLS			
Daylight continuous dimming control	Per Control	\$100	\$45



OCCUPANCY/VACANCY CONTROLS			
Vacancy or Occupancy control	Per Control	\$100	\$20
Unitary HVAC			
AIR CONDITIONERS & HEAT PUMPS			
Air Conditioning (AC) only - all sizes	Per Ton	\$250	\$72 to \$105
Heat Pumps - Air Source and Water Source - all sizes	Per Ton	\$250	\$40 to \$100
WATER-COOLED & EVAPORATIVE COOLING AIR CONDITIONERS			
<5.4 to <11.25 tons	Per Ton	\$250	-
\geq 11.25 to \geq 63.3 tons	Per Ton	\$250	-
GEOTHERMAL HEAT PUMPS			
Geothermal Heat Pumps – (Ground Source/Ground Water Source) Tier I or Tier II	Per Ton	\$500	\$80 to \$100
DUCTLESS, MINI SPLIT AIR CONDITIONERS OR HEAT PUMPS - ALL SIZES			
all sizes	Per Ton	\$150	-
PACKAGED TERMINAL AIR CONDITIONERS OR HEAT PUMPS			
all sizes	Per Ton	\$125	\$40
OTHER HVAC EQUIPMENT			



HVAC - Smart Thermostat	Per Unit	\$125 ³	-
		, -	Φ05 . Φ150
Dual Enthalpy Economizer Controls	Per Unit	\$250	\$85 to \$170
ECM motors for HVAC Applications			
(fans/pumps) - refer to ECM motors table			
below			
Chillers			
Air-Cooled Chiller with Condenser	Per Ton	\$300	\$20, plus
			\$2.75 to \$3.50
	ъ т	4200	performance
Water-Cooled Screw Chiller & Reciprocating	Per Ton	\$300	\$13 to \$30, plus
Chillers			\$2 to \$2.25 performance
Water-Cooled Centrifugal Chillers	Per Ton	\$300	\$8 to \$24, plus
Water-Cooled Centinugal Chiners	1 Ci 1 Oii	Ψ300	\$2 to \$2.25
			performance
Chillers with a VFD			P
Air-Cooled Chiller with Condenser	Per Ton	\$300	\$90 to \$92, plus
		****	\$4.00 performance
Water-Cooled Screw and Reciprocating	Per Ton	\$300	\$40 to \$44, plus
Chillers			\$2 to \$2.50
			performance
Water-Cooled Centrifugal Chillers	Per Ton	\$300	\$20 to \$30, plus
			\$2 to \$2.75
			performance
Refrigeration			
Anti-Fog Film	Per Sq. Ft.	\$15	-
Anti-Sweat Heat Control	Per Door	\$50	\$50
ECM Evaporator Fan Motor, <1 hp	Per Unit	\$150	\$40
Evaporator/Compressor Controller	Per Cooler	\$1,000	-



E E C E	D II '	Ф100	\$7.5
Evaporator Fan Controller on Existing Shaded-Pole Motor	Per Unit	\$100	\$75
Night Covers - Open Reach-In Coolers	Per Case	\$500	-
Reach-In Door Closer	Per Unit	\$75	-
Refrigeration Display Case Doors on Open Display Case	Per Case	\$600	-
Gaskets	Per Ln Ft.	\$4	-
Strip Curtains for Walk-In Coolers and Freezers	Per Sq. Ft.	\$5	-
Refrigerator Case Light Sensor	Per Case	\$30	-
VFD - Variable Frequency Drives			
Horsepower			
< 100 hp	Per HP	\$250	\$50 to \$100
>100 to <u><</u> 200	Per HP	\$50	\$35
ECM Motors			
<1 HP	Per unit	\$150	-
1 HP	Per unit	\$150	-
2 HP	Per unit	\$175	-
3-5 HP	Per unit	\$250	-
6-10 HP	Per unit	\$500	-
11+ HP	Per unit	\$750	-
Commercial Kitchen Equipment			
COMMERCIAL DISHWASHERS	Per Unit	\$1,500	\$400 to \$1500
COOKING EQUIPMENT			
Fat Fryers	Per Unit	\$250	\$200



Griddles	Per Unit	\$300	\$300
Insulated Holding Cabinets	Per Unit	\$400	\$200 to \$300
COMBINATION and CONVECTION	1 01 0 111	Ψ.00	4200 10 4000
OVENS			
Convection Ovens	Per Unit	\$400	\$350
Combination Ovens	Per Unit	\$1,200	\$750
STEAM COOKERS	Per Pan	\$150	-
OTHER FOOD SERVICE			
Energy Star Beverage Vending Machine	Per Unit	\$75	-
Food Warmers/Rethermalizer Well/Coffee Pots	Per Unit	\$200	-
Pre-Rinse Spray Valve	Per Unit	\$75	-
ICE MACHINES - CEE Tier I	Per Unit	\$200	\$50 to \$250
ICE MACHINES - CEE Tier II	Per Unit	\$300	\$100 to \$500
SOLID DOOR REACH-IN REFRIGERATORS	Per Unit	\$225	\$50 to \$200
SOLID DOOR REACH-IN FREEZERS	Per Unit	\$500	\$100 to \$600
GLASS DOOR REACH-IN REFRIGERATORS	Per Unit	\$150	\$75 to \$150
GLASS DOOR REACH-IN Freezers	Per Unit	\$300	\$200 to \$1000
COMMERICAL APPLIANCES			
CLOTHES WASHER			
CEE Tier 1	Per Unit	\$100	-
CEE Tier 2	Per Unit	\$200	-
WATER HEATING			
Heat Pump Water Heater - C&I	Per Unit	\$1,500	-
PLUG LOAD CONTROLS			



Personal Occupancy Sensor	Per Unit	\$20	-
Hotel Room HVAC Controls	Per Unit	\$90	-
Hotel Room HVAC/Receptacle Control	Per Unit	\$20	-
Smart Power Strip	Per Unit	\$20	-
Electric Vehicle Charger	Per Unit	\$50	-
Vending Machine Controls			
Non-Refrigerated	Per Unit	\$75	-
Refrigerated	Per Unit	\$125	-
OFFICE EQUIPMENT			
Monitors - C&I	Per Unit	\$25	-
Computers - C&I	Per Unit	\$25	-
Uninterruptible Power Supply (UPS)	Per kVA	\$40	-
Imaging - C&I	Per Unit	\$25	-
Small Network PC Controller	Per PC Controlled	\$25	-
AGRICULTURE			
Auto Milker Takeoff	Per Unit	\$90	-
Dairy Scroll Compressor	Per Unit	\$1,000	-
HE Ventilation Fans	Per Unit	\$215	-
Heat Reclaimers	Per Unit	\$1,000	-
High Volume Low Speed Fans (Destratification)	Per Ft of Fan Blade	\$25	-
Livestock Waterer	Per Unit	\$60	-
Dairy Vac Pump VSD Controls	Per Unit	\$1,000	-



Low Pressure Irrigation	Per acre	\$100	-
Dairy Refrigeration Tune-Up	Per Unit	\$200	-
Engine Block Heater Timer	Per Unit	\$25	-
RECYCLING			
Dehumidifier Recycling	Per Unit	Refer to Residential Incentive Table	-
Refrigerator Recycling	Per Unit	"	-
Freezer Recycling	Per Unit	"	-
Room A/C Unit Recycling	Per Unit	"	-
RESIDENITAL APPLIANCES in C&I BUILDING - Non Commercial Duty			
Clothes Washer Tier 2 - C&I	Per Unit	Refer to Residential Incentive Table	-
Clothes Washer Tier 3 - C&I	Per Unit	"	-
Clothes Dryer (w Moisture Sensor) - C&I	Per Unit	"	-
Refrigerators Tier 2 - C&I	Per Unit	"	-
Refrigerators Tier 3 - C&I	Per Unit	"	-
ES Freezer - C&I	Per Unit	"	-
ENERGY STAR Dehumidifier	Per Unit	п	-
ENERGY STAR Room Air Conditioner	Per Unit	"	-
ENERGY STAR Water Cooler	Per Unit	"	-



CUSTOM PROJECTS						
Compressed Air, Refrigeration, Data Center Equipment/Servers, HVAC/Chillers, HVAC Controls, Motors/VFD - Large, Building Improvements, Process Improvements, Agricultural Lighting/Process, Custom Lighting	per kWh	Up to \$0.35	\$0.16 per kWh			
ENERGY MANAGEMENT						
RETROCOMMISSIONING (including Virtual and Meter Data Commissioning)	per kWh	Up to \$0.35	-			
HVAC TUNE UP						
Single compressor units	Per Unit	\$175	-			
Multiple compressor units	Per Unit	\$250	-			
PTAC, PTHP, Mini-Splits	Per Unit	\$75	-			
BUILDING TUNE UP		Up to 70% of Project Cost	-			
BUILDING OPERATIONS TRAINING		Up to 70% of the cost to attend qualified BOC training up to \$1000 per person.	-			
ENGINEERED SOLUTIONS						
		Formula buy down based on payback	Formula buy down based on payback			
¹ The utilities reserve the right to include additional measures that are supported by established protocols or evaluation results in the industry to ensure we include a broad range of energy savings measures to maximize energy savings for customers and avoid market disruption (e.g. new NJCEP measures added in FY21).						
² All rebates will be offered equal to or less than the "Up to" value.						
³ The total rebate value for a smart thermosta	t will be up to	\$125 total between both fuel utilities.				
The total result value for a smart thermoste	it iiii be up to	with the state of				



APPENDIX B – PROGRAM PARTICIPATION, SAVINGS, AND COST DETAILS



Participation and Savings Estimates



Table 28. Participation

Subprogram	1	2	3	Total
Home Energy Reports	0	0	155,000	155,000
Efficient Products	79,922	81,204	80,610	241,736
Existing Homes QHEC	285	6,500	9,000	15,785
Existing Homes HPwES	190	281	360	831
Moderate Income Weatherization	160	450	825	1,435
Multi-Family	1,060	2,088	3,117	6,265
Energy Solutions for Business: Prescriptive and Custom	95,134	126,542	169,482	391,158
Energy Solutions for Business: Engineered Solutions	0	1	1	2
Direct Install	45	180	189	414
Energy Solutions for Business: Energy Management	25	25	130	180
Total	176,821	217,271	418,714	812,806



Table 29. Electric Consumption Savings (kWh) - Incremental Annual

Subprogram	1	2	3	Total
Home Energy Reports	0	0	7,998,318	7,998,318
Efficient Products	9,236,964	11,595,373	13,495,924	34,328,261
Existing Homes QHEC	272,745	6,835,106	9,463,994	16,571,845
Existing Homes HPwES	423,887	626,906	803,154	1,853,947
Moderate Income Weatherization	293,049	824,199	1,511,032	2,628,280
Multi-Family	968,395	2,298,119	3,239,704	6,506,218
Energy Solutions for Business: Prescriptive and Custom	18,930,154	27,604,255	36,619,336	83,153,745
Energy Solutions for Business: Engineered Solutions	0	607,879	1,215,757	1,823,636
Direct Install	2,090,841	8,363,365	8,781,533	19,235,739
Energy Solutions for Business: Energy Management	800,526	800,526	4,162,734	5,763,785
Total	33,016,560	59,555,728	87,291,487	179,863,774



Table 30. Electric Demand Savings (kW) - Incremental Annual.

Subprogram	1	2	3	Total
Home Energy Reports	0	0	1,802	1,802
Efficient Products	86	108	128	321
Existing Homes QHEC	3	69	96	167
Existing Homes HPwES	4	6	8	19
Moderate Income Weatherization	6	17	31	54
Multi-Family	11	28	38	76
Energy Solutions for Business: Prescriptive and Custom	496	715	949	2,160
Energy Solutions for Business: Engineered Solutions	0	17	34	51
Direct Install	58	232	243	532
Energy Solutions for Business: Energy Management	13	13	70	96
Total	677	1,204	3,398	5,279



Table 31. Gas Consumption Savings (therms) - Incremental Annual

Subprogram	1	2	3	Total
Home Energy Reports	0	0	0	0
Efficient Products	184,291	248,838	274,130	707,259
Existing Homes QHEC	2,501	57,037	78,974	138,511
Existing Homes HPwES	13,493	19,955	25,566	59,014
Moderate Income Weatherization	19,943	56,089	102,829	178,861
Multi-Family	4,750	13,523	15,966	34,238
Energy Solutions for Business: Prescriptive and Custom	-91,057	-121,106	-161,820	-373,983
Energy Solutions for Business: Engineered Solutions	0	43,918	87,836	131,754
Direct Install	62,140	248,559	260,987	571,687
Energy Solutions for Business: Energy Management	0	0	0	0
Total	196,059	566,813	684,469	1,447,341



Table 32. Electric Consumption Savings (kWh) – Lifetime

Subprogram	1	2	3	Total
Home Energy Reports	0	0	7,998,318	7,998,318
Efficient Products	102,248,999	125,125,027	144,364,246	371,738,272
Existing Homes QHEC	3,070,738	74,951,208	103,778,596	181,800,541
Existing Homes HPwES	7,206,075	10,657,406	13,653,616	31,517,096
Moderate Income Weatherization	4,554,307	12,808,989	23,483,146	40,846,441
Multi-Family	11,065,356	29,366,170	39,904,208	80,335,735
Energy Solutions for Business: Prescriptive and Custom	277,330,976	407,684,603	540,419,422	1,225,435,001
Energy Solutions for Business: Engineered Solutions	0	12,157,575	24,315,150	36,472,724
Direct Install	31,362,618	125,450,472	131,722,996	288,536,087
Energy Solutions for Business: Energy Management	4,002,629	4,002,629	20,813,669	28,818,926
Total	440,841,699	802,204,077	1,050,453,366	2,293,499,142



Table 33. Electric Demand Savings (kW) – Lifetime

Subprogram	1	2	3	Total
Home Energy Reports	0	0	1,802	1,802
Efficient Products	987	1,214	1,418	3,618
Existing Homes QHEC	30	754	1,044	1,828
Existing Homes HPwES	74	109	140	322
Moderate Income Weatherization	111	311	571	993
Multi-Family	123	372	484	979
Energy Solutions for Business: Prescriptive and Custom	7,386	10,709	14,209	32,304
Energy Solutions for Business: Engineered Solutions	0	337	675	1,012
Direct Install	868	3,473	3,646	7,987
Energy Solutions for Business: Energy Management	67	67	348	482
Total	9,645	17,346	24,336	51,327



Table 34. Gas Consumption Savings (therms) – Lifetime

Subprogram	1	2	3	Total
Home Energy Reports	0	0	0	0
Efficient Products	997,856	1,450,840	1,609,406	4,058,102
Existing Homes QHEC	13,838	315,600	436,984	766,421
Existing Homes HPwES	229,380	339,241	434,615	1,003,236
Moderate Income Weatherization	379,886	1,068,429	1,958,786	3,407,101
Multi-Family	53,492	192,903	205,713	452,107
Energy Solutions for Business: Prescriptive and Custom	-1,854,229	-2,466,124	-3,291,111	-7,611,465
Energy Solutions for Business: Engineered Solutions	0	878,361	1,756,721	2,635,082
Direct Install	932,098	3,728,392	3,914,812	8,575,301
Energy Solutions for Business: Energy Management	0	0	0	0
Total	752,321	5,507,640	7,025,926	13,285,887



Cost Estimates – Cost Categories



Table 35. Total Expenditures (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	502,994	0	502,994
Efficient Products	0	4,954,630	5,134,406	5,673,939	0	15,762,975
Existing Homes QHEC	0	157,998	3,730,691	5,082,121	0	8,970,810
Existing Homes HPwES	0	2,134,929	3,048,909	3,800,268	0	8,984,106
Moderate Income Weatherization	0	1,530,939	4,237,972	7,645,326	0	13,414,237
Multi-Family	0	552,612	1,365,887	1,838,724	0	3,757,222
Energy Solutions for Business: Prescriptive and Custom	0	2,544,260	4,021,154	5,112,135	0	11,677,549
Energy Solutions for Business: Engineered Solutions	0	140,355	1,196,032	1,412,995	0	2,749,382
Direct Install	0	3,215,434	12,318,627	12,364,294	0	27,898,354
Energy Solutions for Business: Energy Management	0	314,599	293,968	1,421,356	0	2,029,923
Portfolio Costs	0	1,125,000	875,000	875,000	0	2,875,000
Total	0	16,670,756	36,222,645	45,729,152	0	98,622,553



Table 36. Capital Costs (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	0	0	0
Efficient Products	0	1,000,000	250,000	250,000	0	1,500,000
Existing Homes QHEC	0	0	0	0	0	0
Existing Homes HPwES	0	0	0	0	0	0
Moderate Income Weatherization	0	0	0	0	0	0
Multi-Family	0	0	0	0	0	0
Energy Solutions for Business: Prescriptive and						
Custom	0	0	0	0	0	0
Energy Solutions for Business: Engineered Solutions	0	0	0	0	0	0
Direct Install	0	0	0	0	0	0
Energy Solutions for Business: Energy						
Management	0	0	0	0	0	0
Portfolio Costs	0	750,000	0	0	0	750,000
Total	0	1,750,000	250,000	250,000	0	2,250,000



Table 37. Utility Administration (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	19,049	0	19,049
Efficient Products	0	635,310	600,954	650,573	0	1,886,837
Existing Homes QHEC	0	2,182	49,612	64,882	0	116,677
Existing Homes HPwES	0	35,090	45,938	51,220	0	132,248
Moderate Income Weatherization	0	129,897	337,690	568,418	0	1,036,005
Multi-Family	0	26,620	60,045	77,318	0	163,983
Energy Solutions for Business: Prescriptive and Custom	0	22,268	37,299	43,322	0	102,889
Energy Solutions for Business: Engineered Solutions	0	43,391	346,075	389,467	0	778,933
Direct Install	0	25,956	86,887	73,447	0	186,290
Energy Solutions for Business: Energy Management	0	7,087	5,933	24,844	0	37,864
Portfolio Costs	0	0	0	0	0	0
Total	0	927,802	1,570,433	1,962,540	0	4,460,775



Table 38. Marketing (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	0	0	0
Efficient Products	0	258,444	279,977	287,583	0	826,004
Existing Homes QHEC	0	14,615	319,781	400,009	0	734,405
Existing Homes HPwES	0	225,880	266,854	289,015	0	781,749
Moderate Income Weatherization	0	32,291	90,818	166,501	0	289,610
Multi-Family	0	12,743	30,710	42,450	0	85,903
Energy Solutions for Business: Prescriptive and Custom	0	95,746	156,354	176,487	0	428,587
Energy Solutions for Business: Engineered Solutions	0	9,721	77,532	87,253	0	174,506
Direct Install	0	273,849	921,834	785,688	0	1,981,371
Energy Solutions for Business: Energy Management	0	101,113	88,846	398,211	0	588,170
Portfolio Costs	0	0	0	0	0	0
Total	0	1,024,401	2,232,707	2,633,197	0	5,890,305



Table 39. Rebates, Grants, Loans, and Other Direct Incentives (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	480,500	0	480,500
Efficient Products	0	2,073,966	2,767,482	3,155,288	0	7,996,736
Existing Homes QHEC	0	121,895	2,924,708	4,049,595	0	7,096,197
Existing Homes HPwES	0	1,537,270	2,273,541	2,912,722	0	6,723,533
Moderate Income Weatherization	0	1,201,891	3,380,319	6,197,252	0	10,779,462
Multi-Family	0	440,185	1,113,737	1,519,272	0	3,073,193
Energy Solutions for Business: Prescriptive and Custom	0	1,818,710	2,878,068	3,781,752	0	8,478,531
Energy Solutions for Business: Engineered Solutions	0	75,781	679,425	830,230	0	1,585,435
Direct Install	0	2,039,953	8,159,813	8,567,804	0	18,767,570
Energy Solutions for Business: Energy Management	0	98,599	98,599	512,712	0	709,909
Portfolio Costs	0	0	0	0	0	0
Total	0	9,408,249	24,275,691	32,007,126	0	65,691,066



Table 40. Outside Service (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	0	0	0
Efficient Products	0	573,676	700,121	753,603	0	2,027,400
Existing Homes QHEC	0	17,128	384,639	496,125	0	897,892
Existing Homes HPwES	0	310,136	423,968	498,697	0	1,232,801
Moderate Income Weatherization	0	127,057	320,270	519,185	0	966,513
Multi-Family	0	54,738	120,302	150,229	0	325,269
Energy Solutions for Business: Prescriptive and Custom	0	534,565	841,338	988,952	0	2,364,856
Energy Solutions for Business: Engineered Solutions	0	5,041	40,206	45,247	0	90,495
Direct Install	0	848,140	3,041,829	2,825,654	0	6,715,623
Energy Solutions for Business: Energy Management	0	103,339	96,934	470,756	0	671,029
Portfolio Costs	0	0	500,000	500,000	0	1,000,000
Total	0	2,573,821	6,469,607	7,248,449	0	16,291,877



Table 41. Inspections and Quality Control (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	2,117	0	2,117
Efficient Products	0	53,923	66,773	72,286	0	192,982
Existing Homes QHEC	0	242	5,512	7,209	0	12,964
Existing Homes HPwES	0	3,899	5,104	5,691	0	14,694
Moderate Income Weatherization	0	14,433	37,521	63,158	0	115,112
Multi-Family	0	2,958	6,672	8,591	0	18,220
Energy Solutions for Business: Prescriptive and Custom	0	2,474	4,144	4,814	0	11,432
Energy Solutions for Business: Engineered Solutions	0	4,821	38,453	43,274	0	86,548
Direct Install	0	2,884	9,654	8,161	0	20,699
Energy Solutions for Business: Energy Management	0	787	659	2,760	0	4,207
Portfolio Costs	0	200,000	200,000	200,000	0	600,000
Total	0	286,422	374,493	418,060	0	1,078,975



Table 42. Evaluation (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	1,328	0	1,328
Efficient Products	0	359,310	469,099	504,607	0	1,333,016
Existing Homes QHEC	0	1,935	46,439	64,300	0	112,675
Existing Homes HPwES	0	22,654	33,504	42,923	0	99,081
Moderate Income Weatherization	0	25,370	71,353	130,813	0	227,535
Multi-Family	0	15,369	34,421	40,864	0	90,654
Energy Solutions for Business: Prescriptive and Custom	0	70,497	103,951	116,807	0	291,255
Energy Solutions for Business: Engineered Solutions	0	1,600	14,341	17,525	0	33,466
Direct Install	0	24,652	98,609	103,540	0	226,801
Energy Solutions for Business: Energy Management	0	3,674	2,998	12,072	0	18,744
Portfolio Costs	0	175,000	175,000	175,000	0	525,000
Total	0	700,060	1,049,715	1,209,780	0	2,959,555



Cost Estimates – Investment and Expenses



Table 43. Direct Investment (Rebates/Incentives/Capitalized Admin/etc) (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	480,500	0	480,500
Efficient Products	0	3,538,255	3,455,675	3,827,160	0	10,821,090
Existing Homes QHEC	0	153,637	3,629,127	4,945,729	0	8,728,494
Existing Homes HPwES	0	1,671,017	2,417,322	3,027,712	0	7,116,050
Moderate Income Weatherization	0	1,361,239	3,791,408	6,882,938	0	12,035,585
Multi-Family	0	507,666	1,211,877	1,659,078	0	3,378,621
Energy Solutions for Business: Prescriptive and Custom	0	2,109,741	3,388,963	4,302,239	0	9,800,942
Energy Solutions for Business: Engineered Solutions	0	90,543	722,138	812,681	0	1,625,362
Direct Install	0	3,023,389	11,569,265	11,597,225	0	26,189,878
Energy Solutions for Business: Energy Management	0	303,050	284,379	1,381,679	0	1,969,108
Portfolio Costs	0	750,000	0	0	0	750,000
Total	0	13,508,537	30,470,153	38,916,940	0	82,895,630



Table 44. Loan Investment (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	0	0	0
Efficient Products	0	267,831	441,905	519,314	0	1,229,050
Existing Homes QHEC	0	0	0	0	0	0
Existing Homes HPwES	0	302,270	447,041	572,722	0	1,322,033
Moderate Income Weatherization	0	0	0	0	0	0
Multi-Family	0	0	52,872	52,872	0	105,745
Energy Solutions for Business: Prescriptive and Custom	0	339,281	486,798	644,953	0	1,471,031
Energy Solutions for Business: Engineered Solutions	0	0	75,025	150,049	0	225,074
Direct Install	0	138,553	554,211	581,922	0	1,274,686
Energy Solutions for Business: Energy Management	0	0	0	0	0	0
Portfolio Costs	0	0	0	0	0	0
Total	0	1,047,934	2,057,852	2,521,832	0	5,627,618



Table 45. Expenses (\$)

Subprogram	0	1	2	3	4+	Total
Home Energy Reports	0	0	0	22,494	0	22,494
Efficient Products	0	1,148,544	1,236,826	1,327,465	0	3,712,835
Existing Homes QHEC	0	4,360	101,563	136,392	0	242,316
Existing Homes HPwES	0	161,643	184,546	199,834	0	546,023
Moderate Income Weatherization	0	169,700	446,564	762,388	0	1,378,652
Multi-Family	0	44,946	101,138	126,773	0	272,857
Energy Solutions for Business: Prescriptive and Custom	0	95,239	145,394	164,943	0	405,576
Energy Solutions for Business: Engineered Solutions	0	49,812	398,869	450,265	0	898,947
Direct Install	0	53,492	195,150	185,147	0	433,790
Energy Solutions for Business: Energy Management	0	11,549	9,590	39,677	0	60,815
Portfolio Costs	0	375,000	875,000	875,000	0	2,125,000
Total	0	2,114,285	3,694,640	4,290,380	0	10,099,305



APPENDIX C – CUSTOMER FINANCING OPTIONS BY PROGRAM

Program	Eligibility	Terms	
Efficient	Efficient program eligible HVAC and	Maximum to be financed	Up to \$15,000 per project
Products	water heating equipment	Minimum to be financed	\$2,500
		Interest Rate	0%
		Term	Up to 7 years
Existing	Comprehensive HPwES projects	Maximum to be financed	\$15,000
Homes	recommended by the program audit	Minimum to be financed	\$2,500
		Interest Rate	0%
		Term	Up to 7 years <= \$10,000; Up to 10 years > \$10,000
Multifamily	Prescriptive/Custom equipment, retrofit and comprehensive projects, Engineered	Maximum to be financed	\$3,000 per unit with a maximum of up to \$250,000 per project
	Solutions Multifamily projects	Minimum to be financed	\$2,500 based on operational decisions
		Interest Rate	0%
		Term	Up to 10 years, depending on eligibility
Direct Install	Balance of program eligible project cost	Maximum to be financed	\$75,000
		Minimum to be financed	\$2,500
		Interest Rate	0%
		Term	5 years
Energy	Prescriptive/Custom equipment, retrofit	Maximum to be financed	\$250,000
Solutions for	and comprehensive projects, Engineered	Minimum to be financed	\$2,500
Business	Solutions projects	Interest Rate	0%
		Term	5 years



APPENDIX D – ENERGY EFFICIENCY AS A RESOURCE PROJECTIONS

EE Installation Period	EE Plan Potential Summer MW	EE Plan Potential Winter MW	EE Plan Potential CP MW	Potential DY 24/25 EE CP MW	Potential 25/26 EE CP MW
20/21	0.0	,	-	n/a	n/a
21/22	0.6	0.5	0.5	0.5	0.5
22/23	1.0	0.8	0.8	0.8	0.8
23/24	1.3	1.1	1.1	1.1	1.1
24/25	n/a	n/a	n/a	n/a	n/a
Totals	2.9	2.4	2.4	2.4	2.4



Schedule (BJB)-3

Atlantic City Electric Company Energy Efficiency Filing ACE EE Target Development

Year	Sales (kWh)	Baseline (kWh)	Program Year	Goal (%)	Goal (MWh)
2018	8,911,443				
2019	8,651,000				
2020	8,268,000				
2021	8,440,000	8,610,148	PY1	0.38%	33,017
2022	8,495,000	8,453,000	PY2	0.74%	62,552
		8,401,000	PY3	0.97%	81,490

Schedule (BJB)-4

Atlantic City Electric Energy Efficiency Filing Cost Benefit Results Summary

Total R	sesource Cost Test (TRC)		Res	C&I	LMI	Total Portfolio (Res+C&I)	Home Energy Reports	Efficient Products	Existing Homes QHEC	xisting Homes HPwES W	Moderate Income Teatherization	Multi-Family	Energy Solutions for Business: Prescriptive and Custom	Energy Solutions for Business: Engineered Solutions	Direct Install	Energy Solutions for Business: I Energy Management	Portfolio Costs
ENEFITS	1 Avoided Wholesale Electric Energy and Electric Ancillary Costs 2 Avoided Wholesale Electric Capacity Costs 3 Avoided Wholesale Returnic Gas Costs 4 Avoided RPS RET Purchase Costs 5 Avoided Wholesale Vollatility Costs 6 Electric Energy and Capacity Demand Reduction Induced Price Effects (DRIPE) 7 Avoided Transitional and Electrication Costs		\$ 14,635,984 \$ \$ 1,494,482 \$ \$ 1,512,404 \$ \$ 7,039,554 \$ \$ 1,764,287 \$ \$ 7,081,631 \$ \$ 41,963,527 \$	38,006,065 10,702,060 818,599 17,069,240 4,952,672 34,924,974 65,334,659	\$ 256,486 \$ \$ 712,143 \$ \$ 403,786 \$ \$ 191,438 \$ \$ 839,864 \$ \$ 4,061,908 \$	12,722,602 3,142,215 25,386,327 7,140,025 43,940,405 116,547,100	\$ 61,617 \$ 689,238	\$ 921,666 \$ 1,085,765 \$ 4,470,654 \$ 1,126,828 \$ 4,428,382 \$ 26,844,718	\$ 523,500 \$ 208,455 \$ 2,127,151 \$ 512,509 \$ 2,313,760 \$ 12,105,628	321,546 \$ 5 101,876 \$ 5 277,872 \$ 5 2,323,942 \$	256,486 \$ 712,143 \$ 403,786 \$ 191,438 \$ 839,864 \$ 4,061,908 \$	5,187,007	\$ 8,820,210 \$ (1,602,327) \$ 13,276,585 \$ 3,677,531 \$ 28,403,705 \$ 43,869,844	\$ 253,856 \$ 525,964 \$ 266,239 \$ 150,533 \$ 774,909 \$ 1,230,747	1,894,963 S 3,123,342 S 1,028,837 S 5,173,063 S 19,392,253 S	151,935 403,075 95,771 573,296 841,814	s - s - s - s - s -
OSTS	Total Benefits 8 Incremental Costs 9 Administration Costs Total Costs	1+2+3+4+5+6+7	\$ 75,491,868 \$ \$ 20,904,863 \$ \$ 10,671,522 \$ \$ 31,576,384 \$	30,591,728 13,062,180	\$ 7,411,379 \$ \$ 9,207,655 \$ \$ 2,304,100 \$ \$ 11,511,755 \$	63,199,476 29,242,435	\$ 416,401 \$ 18,919	\$ 48,138,863 \$ 6,659,970 \$ 7,009,002 \$ 13,668,972	\$ 4,253,694 \$ 1,627,064	\$ 9,574,797 \$	2,304,100 \$		\$ 15,839,224	\$ 1,857,164 : \$ 1,016,172 :	39,005,863 \$ 12,281,780 \$ 8,056,977 \$ 20,338,757 \$	613,560	\$ - \$ 2,601,559
	Poter Costs Benefit Cost Ratio	8+9 (1+2+3+4+5+6+7)/(8+9)	\$ 31,576,384 \$ 2.4	43,653,908	0.6	92,441,911	\$ 435,319 2.6	3.5	\$ 5,880,759 3.8	0.3	0.6	3,098,303	6.7	3 2,873,336 :	1.9	1,760,554	0.0
Partici	pant Cost Test (PCT)		Res	CSI	LMI	Total Portfolio (Res+C&I)	Home Energy Reports	Efficient Products	Existing Homes QHEC	xisting Homes HPWES W	Moderate Income featherization	Multi-Family	Energy Solutions for Business: Prescriptive and Custom	Energy Solutions for Business: Engineered Solutions	Direct Install	Energy Solutions for Business: I Energy Management	Portfolio Costs
	10 Avoided Retail Electric Costs 11 Avoided Retail Natural Gas Costs 12 Program Incentive Costs 13 Time-Value Of Loan Repayments		\$ 95,658,664 \$ \$ 6,153,386 \$ \$ 17,376,533 \$ \$ (112,952) \$	178,739,351 2,537,195 23,241,752 (140,180)	\$ 5,912,269 \$ \$ 2,650,523 \$ \$ 9,389,203 \$ \$ - \$	292,603,126 11,711,785 52,555,849 (257,550)	\$ 1,580,963 \$ - \$ 416,401 \$ -	\$ 60,489,129 \$ 4,458,310 \$ 6,031,041 \$ (57,578)	\$ 848,879 \$ 6,141,692	\$ 4,582,625 \$ \$ 846,198 \$ \$ 4,787,399 \$ \$ (55,374) \$	5,912,269 \$ 2,650,523 \$ 9,389,203 \$	12,292,843 370,680 2,548,360 (4,418)	\$ 128,765,009 \$ (4,393,172) \$ 6,197,511 \$ (89,163)	\$ 6,755,763 : \$ 1,051,440 : \$ 1,078,455 : \$ (7,514) :	5,878,927 S	5,864,563 613,560	s - s - s -
osts	Total Benefits 14 Lifetime Participant Costs	10+11+12+13	\$ 119,075,631 \$ \$ 21,557,611 \$		\$ 17,951,995 \$		\$ 1,997,364	\$ 70,920,902 \$ 6,975,598	\$ 35,996,517	5 10,160,848 \$	17,951,995 \$ 9,207,655 \$	15,207,465	\$ 130,480,186	\$ 8,878,144 : \$ 1,894,717 :	58,541,665 \$		
	Total Costs Benefit Cost Ratio	14 {10+11+12+13}/14	\$ 21,557,611 \$	31,323,615 31,323,615	\$ 9,207,655 \$ \$ 9,207,655 \$	64,606,872 5.5	\$ 416,401 4.8	\$ 6,975,598 \$ 10.2	\$ 4,253,694 \$ 4,253,694 8.5	5 9,911,918 \$ 1.0	9,207,655 \$ 9,207,655 \$	2,517,991 2,517,991 6.0	5 16,316,242 5 16,316,242 8.0	\$ 1,894,717 : \$ 1,894,717 :	12,499,095 \$	613,560 : 613,560 :	
Progra	m Administrator Cost Test (PAC)		Res	C&I	LMI	Total Portfolio (Res+C&I)	Home Energy Reports	Efficient Products	Existing Homes QHEC	xisting Homes HPWES W	Moderate Income featherization	Multi-Family	Energy Solutions for Business: Prescriptive and Custom	Energy Solutions for Business: Engineered Solutions	Direct Install	Energy Solutions for Business: I Energy	Portfolio Costs
	15. Avoided Wholesale Electric Energy and Electric Ancillary Costs 16. Avoided Wholesale Electric Equatity Costs 17. Avoided Wholesale Returnic Gas Costs 18. Avoided RPS REC Purchase Costs 19. Avoided RPS REC Purchase Costs 19. Avoided RPS REC Purchase Costs 20. Electric Energy and Capacity Demand Reduction Induced Price Effects (DRIPS) 21. Avoided Transmission and Distribution Costs		\$ 14,635,984 \$ \$ 1,494,482 \$ \$ 1,512,404 \$ \$ 7,039,554 \$ \$ 1,764,287 \$ \$ 7,081,631 \$ \$ 41,963,527 \$	38,006,065 10,702,060 818,599 17,069,240 4,952,672 34,924,974 65,334,659	\$ 256,486 \$ \$ 712,143 \$ \$ 403,786 \$ \$ 191,438 \$ \$ 839,864 \$ \$ 4,061,908 \$	12,722,602 3,142,215 25,386,327 7,140,025 43,940,405 116,547,100	\$ - \$ 120,203 \$ 23,075 \$ 61,617 \$ 689,238	\$ 1,126,828 \$ 4,428,382 \$ 26,844,718	\$ 523,500 \$ 208,455 \$ 2,127,151 \$ 512,509 \$ 2,313,760 \$ 12,105,628	5 101,876 \$ 5 277,872 \$ 5 2,323,942 \$	256,486 \$ 712,143 \$ 403,786 \$ 191,438 \$ 839,864 \$ 4,061,908 \$	269,574 99,068 873,747 231,627 1,093,936 5,187,007	\$ 8,820,210 \$ (1,602,327) \$ 13,276,585 \$ 3,677,531 \$ 28,403,705 \$ 43,869,844	\$ 253,856 \$ 525,964 \$ 266,239 \$ 150,533 \$ 774,909 \$ 1,230,747	3,123,342 5 1,028,837 5 5,173,063 5 19,392,253 5	151,935 - 403,075 95,771 573,296 841,814	s - s -
	Total Benefits 22 Administration Costs 23 Program Rebate Costs 24 Time-Value of Loan Repayments Total Costs Benefit Cost state	15+16+17+18+19+20+21 22+23+24 (15+16+17+18+19+20+21)/(22+23+24)	\$ 75,491,868 \$ \$ 10,671,522 \$ \$ 17,376,533 \$ \$ (112,952) \$ \$ 27,935,103 \$	13,062,180 23,241,752 (140,180)	\$ 7,411,379 \$ \$ 2,304,100 \$ \$ 9,389,203 \$ \$. \$ \$ 11,693,304 \$	29,242,435	\$ 18,919 \$ 416,401 \$ -	\$ 48,138,863 \$ 7,009,002 \$ 6,031,041 \$ (57,578) \$ 12,982,465 3.7	\$ 1,627,064 \$ 6,141,692 \$	\$ 2,016,537 \$ \$ 4,787,399 \$ \$ (55,374) \$	2,304,100 \$ 9,389,203 \$	9,702,591 603,073 2,548,360 (4,418) 3,147,016	\$ 2,842,037 \$ 6,197,511 \$ (89,163)	\$ 1,016,172 : \$ 1,078,455 : \$ (7,514) :	15,352,225	1,146,994 613,560	\$ 2,601,559 \$ - \$ -
Ratena	yer Impact Measure Test (RIM)		Res	C&I	LMI	Total Portfolio (Res+C&I)	Home Energy	Efficient	Evistina Homes OHEC	xisting Homes	Moderate	Multi-Family	Energy Solutions for	Energy Solutions for Business:	Direct Install	Energy Solutions for Business	Partfalia Casts
шсерс	yer impact measure real (iiiii)					(Res+C&I)	Reports	Products		HPWES W	featherization	,	and Custom	Engineered Solutions		Energy Management	
	28 Audided Wholesale Electric Energy and Electric Ancillary Costs 29 Audided Wholesale Electric Capacity Costs 27 Audided Wholesale Ruturul Glas Costs 28 Audided Wholesale Ruturul Glas Costs 28 Audided Wholesale Volustli	25+26+27+28+29+30+31	\$ 14,635,984 \$ \$ 1,494,482 \$ \$ 1,512,404 \$ \$ 7,039,554 \$ \$ 1,764,287 \$ \$ 7,081,631 \$ \$ 41,963,527 \$ \$ 75,491,868 \$	34,924,974 65,334,659	\$ 712,143 \$ \$ 403,786 \$ \$ 191,438 \$ \$ 839,864 \$	3,142,215 25,386,327 7,140,025 43,940,405 116,547,100	\$ 61,617 \$ 689,238	\$ 9,260,849 \$ 921,666 \$ 1,085,765 \$ 4,470,654 \$ 1,126,828 \$ 4,428,382 \$ 26,844,718 \$ 48,138,863	\$ 208,455 \$ 2,127,151 \$ 512,509 \$ 2,313,760 \$ 12,105,628	5 218,184 S 5 321,546 S	945,754 \$ 256,486 \$ 712,143 \$ 403,786 \$ 191,438 \$ 839,864 \$ 4,061,908 \$ 7,411,379 \$	1,947,631 269,574 99,068 873,747 231,627 1,093,936 5,187,007 9,702,591	\$ (1,602,327) \$ 13,276,585 \$ 3,677,531 \$ 28,403,705 \$ 43,869,844	\$ 525,964 : \$ 266,239 : \$ 150,533 : \$ 774,909 : \$ 1,230,747 :	6,917,346 5 1,476,059 5 1,894,963 5 3,123,342 5 1,028,837 5 5,173,063 5 19,392,253 5 39,005,863 5	805,779 151,935 403,075 95,771 573,296 841,814 2,871,671	s - s - s - s -
	32 Administration Costs 33 Program Rebate Costs 34 Revallocated Distribution Costs 35 Time-Value of Loan Repayments Told Costs	32+33+34+35 135436-374-286-394-164-11/123+354-354-351	\$ 10,671,522 \$ \$ 17,376,533 \$ \$ 40,091,925 \$ \$ (112,952) \$ \$ 68,027,027 \$	23,241,752 51,751,692 (140,180)	\$ 2,304,100 \$ \$ 9,389,203 \$ \$ 3,738,373 \$ \$ \$ \$ 15,431,677 \$	52,555,849 100,446,111 (257,550)	\$ 416,401 \$ 614,514 \$ -	\$ 7,009,002 \$ 6,031,041 \$ 25,705,187 \$ (57,578) \$ 38,687,652	\$ 6,141,692 \$ 11,486,422 \$.	\$ 2,016,537 \$ \$ 4,787,399 \$ \$ 2,285,801 \$ \$ (55,374) \$ \$ 9,034,363 \$	9,389,203 \$ 3,738,373 \$	2,548,360 4,864,120 (4.418)	\$ 6,197,511 \$ 33,180,804 \$ (89,163)	\$ 1,078,455 : \$ 852,998 : \$ (7.514) :	8,056,977 S 15,352,225 S 17,036,692 S (43,504) S 40,402,391 S	613,560 681,199	s - s -
ocieta	ol Cost Test (SC)		Res	C&I	LMI	Total Portfolio (Res+C&I)	Home Energy Reports	Efficient Products	Existing Homes QHEC	xisting Homes HPwES W	Moderate Income featherization	Multi-Family	Energy Solutions for Business: Prescriptive and Custom	Energy Solutions for Business: Engineered Solutions	Direct Install	Energy Solutions for Business: I Energy Management	Portfolio Costs
	36 Avoided Wholesale Electric Energy and Electric Ancillary Costs 37 Avoided Wholesale Electric Equality Costs 38 Avoided Wholesale Riburtio Gas Costs 39 Electric Energy and Capacity Demand Reduction Induced Price Effects (DRIPE) 40 Abrullar Gas Demand Reduction Induced Price Effects (DRIPE) 41 Avoided SPS REC Purchase Costs		\$ 19,329,512 \$ \$ 2,108,466 \$ \$ 1,785,717 \$ \$ 9,611,187 \$ \$ 266 \$ \$ 9,154,277 \$	53,050,264 15,954,956 1,078,307 51,045,449 (3,548) 23,221,682	\$ 407,290 \$ \$ 1,098,121 \$ \$ 1,302,273 \$	76,460,978 18,872,448 4,108,124 63,531,158 627 34,104,729	\$ 253,587 \$ - \$ - \$ 67,773 \$ - \$ 132,221	\$ 229 \$ 5,780,173	\$ 737,671 \$ 235,906 \$ 3,163,406 \$ 60 \$ 2,795,765	\$ 314,109 \$ \$ 403,467 \$ \$ (22) \$ \$ 446,119 \$	407,290 \$ 1,098,121 \$ 1,302,273 \$ 3,411 \$ 557,672 \$	401,737 145,978 1,572,249 498 1.171.098	\$ 13,141,969 \$ (2,451,776) \$ 41,522,618	\$ 440,670 \$ 876,587 \$ 1,333,254	2,181,354 S 2,653,496 S 7,483,732 S	190,963 705,846	s - s - s - s - s -
	42 Avoided Vholesale Vobatility Costs 43 Avoided To, Emissions Damages 44 Avoided TO, Emissions Damages 45 Avoided SJ, + NDK Emissions Damages 46 Job and Energy Savings Economic Value-Added Multiplier Benefits Total Benefits	36+37+38+39+40+41+42+43+44+45+46	\$ 2,322,369 \$ \$ 1,869,959 \$ \$ 16,829,460 \$ \$ 16,544,985 \$ \$ 94,072,309 \$ \$ 173,628,508 \$		\$ 323,535 \$ \$ 1,642,926 \$ \$ 1,325,572 \$ \$ 11,922,169 \$	60,613,972	\$ 241,060 \$ 251,431	\$ 1,466,299 \$ 1,137,888 \$ 10,738,855 \$ 10,462,172 \$ 58,060,985	\$ 683,894 \$ 619,206 \$ 4,876,948 \$ 4,945,967 \$ 28,041,845	\$ 146,818 \$ \$ 38,141 \$ \$ 972,596 \$ \$ 885,415 \$	323,535 \$ 1,642,926 \$ 1,325,572 \$ 11,922,169 \$	324,884 322,886 2,098,151 2,132,842 12,469,858 23,341,305	\$ 10,689,040 \$ 28,986,542 \$ 31,113,622 \$ 186,075,043	\$ 379,196 : \$ 1,260,824 : \$ 1,054,575 : \$ 13,097,307 :	2,367,977 S 8,978,235 S 8,211,049 S	9,008,020	\$ - \$ - \$ 3,984,486
	47 Incremental Costs 48 Administration Costs Total Costs	47+48	\$ 22,379,203 \$ \$ 11,341,835 \$ \$ 33,721,039 \$	13.998.359		31.215.229	\$ 20.817	\$ 7,091,139 \$ 7,414,750 \$ 14,505,890	\$ 1,759,166	\$ 2.147.102 S	9,934,713 \$ 2,480,560 \$ 12,415,272 \$	646.328	\$ 3.032.944	\$ 2,115,231 \$ 1,095,087 \$ 3,210,317	8.631.184 5	1.239.144	\$ 2,748,146
nterin	n New Jersey Test (INJT)	(30+37+38+33+40+42+42+43+46+43+40)/(47+48)	Res	C&I	LMI	Total Portfolio (Res+C&I)	Home Energy Reports	Efficient Products	Existing Homes QHEC	xisting Homes HPWES W	Moderate Income featherization	Multi-Family	Energy Solutions for Business: Prescriptive and Custom	Energy Solutions for Business: Engineered Solutions	Direct Install	Energy Solutions for Business: I Energy	Portfolio Costs
	49 Avoided Wholesale Electric Energy and Electric Ancillary Costs 50 Avoided Wholesale Electric Capacity Costs 51 Avoided Wholesale Natural Gas Costs 52 Electric Energy and Capacity Demand Reduction Induced Price Effects (DRIPE) 53 Avoided Transmission and Distribution Costs		\$ 19,329,512 \$ \$ 2,108,466 \$ \$ 1,785,717 \$ \$ 9,610,921 \$	15,954,956 1,078,307 51,048,997	\$ 1,380,079 \$ \$ 407,290 \$ \$ 1,098,121 \$ \$ 1,298,863 \$	18,872,448 4,108,124 63,530,531	\$ - \$ - \$ 67.773	\$ 12,131,536 \$ 1,295,750 \$ 1,235,702 \$ 5,976,313	\$ 737,671 \$ 235,906 \$ 3,163,346	5 403.489 5	407,290 \$	2,701,124 401,737 145,978 1,571,751 6,683,931	\$ 13,141,969	\$ 440,670 \$ 876,587 \$ 1 329,898	9,665,446 S 2,181,354 S 2,653,496 S 7,483,643 S	190,963 705.846	s - s - s -
	54 Avoided CO ₂ Emissions Damages 55 Non-Energy Benefits (5%)		\$ 52,135,753 \$ \$ 16,829,460 \$ \$ 4,248,518 \$	71,355,761 40,043,434 9,624,414	\$ 5,484,932 \$ \$ 1,642,926 \$ \$ 483,464 \$	135,660,378 60,613,972 14,931,623	\$ 241,060	\$ 33,009,892 \$ 10,738,855 \$ 2,682,460	\$ 15,129,848 \$ 4,876,948 \$ 1,256,607	\$ 3,245,407 \$ \$ 972,596 \$ \$ 255,854 \$	1,642,926 \$ 483,464 \$	6,683,931 2,098,151 575,226	\$ 45,560,345 \$ 28,986,542 \$ 6,949,621	\$ 1,260,824	23,589,426 \$ 8,978,235 \$ 2,278,668 \$	806,097 817,833 132,888	s - s - s -
COSTS	56 Low-Income Benefits (10%) Total Benefits	49+50+51+52+53+54+55+56	S - S \$ 106,048,347 \$		\$ 966,928 \$ \$ 12,762,603 \$	375,144,982	,,	\$ 67,070,508		5 - 5 5 6,345,528 \$	966,928 \$ 12,762,603 \$				56,830,269 \$		•
	57 Incremental Costs 58 Administration Costs Total Costs	57+58	\$ 22,379,203 \$ \$ 11,341,835 \$ \$ 33,721,039 \$	13,998,359	\$ 2,480,560 \$	31,215,229	\$ 20,817	\$ 7,091,139 \$ 7,414,750 \$ 14,505,890	\$ 1,759,166	5 2,147,102 \$	9,934,713 \$ 2,480,560 \$ 12,415,272 \$	646,328	\$ 3,032,944	\$ 2,115,231 : \$ 1,095,087 : \$ 3,210,317 :	8,631,184	1,239,144	\$ 2,748,146
	Benefit Cost Ratio	(49+50+51+52+53+54+55+56)/(57+58)	3.1	5.2	1.0	3.782	2.9	4.6	4.9	0.5	1.0	4.2	8.8	2.1	2.6	1.9	0.0

Schedule (BJB)-5

Any information claimed to be confidential contained in Schedule (BJB)-5 of Company Witness Baatz will be provided upon execution of an Agreement of Non-Disclosure of Information (the "NDA") by the parties to this proceeding. The NDA will follow once a docket number has been assigned.

Schedule (BJB)-5 Public Page 1 of 1

Atlantic City Electric Company Energy Efficiency Filing CBA Workpapers

Will be provided after the execution of an NDA.

Schedule (BJB)-6

Atlantic City Electric Company Energy Efficiency Filing Emissions Avoided Results Summary

Subprogram	CO ₂ Emissions Reduction (tons)	SO ₂ Emissions Reduction (tons)	NOx Emissions Reduction (tons)
Home Energy Reports	5,297	3	3
Efficient Products	252,875	144	137
Existing Homes QHEC	115,687	70	61
Existing Homes HPwES	24,593	12	14
Moderate Income Weatherization	43,991	16	28
Multi-Family	50,992	31	27
Energy Solutions for Business: Prescriptive and Custom	691,711	472	350
Energy Solutions for Business: Engineered Solutions	35,726	14	23
Direct Install	223,382	111	130
Energy Solutions for Business: Energy Management	18,524	11	9
Total	1,462,779	885	783

Schedule (BJB)-7

Atlantic City Electric Company Energy Efficiency Filing Economic Development and Job Creation Results Summary

Table BJB-2.1 Nominal Economic Impacts of ACE Portfolio

Subprogram	Value Added to GDP (NPV)	Value Added to GDP (Nominal)
Home Energy Reports	772,233	826,267
Efficient Products	46,369,588	70,880,292
Existing Homes QHEC	22,315,366	34,403,667
Existing Homes HPwES	6,126,438	8,443,446
Moderate Income Weatherization	10,054,771	14,442,221
Multi-Family	9,541,228	15,993,084
Energy Solutions for Business: Prescriptive and Custom	133,291,217	249,295,296
Energy Solutions for Business: Engineered Solutions	8,012,309	20,378,958
Direct Install	44,266,297	75,474,767
Energy Solutions for Business: Energy Management	7,906,449	10,038,308
Portfolio Costs	3,746,485	4,191,365
Total	292,402,381	504,367,670

Table BJB-2.2 Anticipated Job Creation Impacts

Subprogram	Direct Job Creation	Indirect + Induced Job Creation	Total Job Creation
Home Energy Reports	0	7	7
Efficient Products	138	649	787
Existing Homes QHEC	46	270	317
Existing Homes HPwES	82	81	163
Moderate Income Weatherization	61	64	125
Multi-Family	20	130	150
Energy Solutions for Business: Prescriptive and Custom	1,831	1,473	3,304
Energy Solutions for Business: Engineered Solutions	108	98	206
Direct Install	508	398	906
Energy Solutions for Business: Energy Management	48	38	85
Portfolio Costs	17	-5	12
Total	2,860	3,202	6,062

Schedule (BJB)-8

Atlantic City Electric Company Energy Efficiency Filing Cost to Achieve Results

Sector	Cost to Achieve (\$/first year kWh)
Residential	0.47
Commercial and Industrial	0.31
Multi-Family	0.51
Low-to-Moderate Income	2.19

Direct Testimony of Michael T. Normand

ATLANTIC CITY ELECTRIC COMPANY

BEFORE THE NEW JERSEY BOARD OF PUBLIC UTILITIES DIRECT TESTIMONY OF MICHAEL T. NORMAND BPU DOCKET NO. _____

1	Q1.	Please state your name and position.
2	A1.	My name is Michael Normand. I am the Manager of Rate Administration for
3		Atlantic City Electric Company ("ACE") and Delmarva Power & Light Company
4		("Delmarva Power") in the Regulatory Affairs Department of Pepco Holdings LLC
5		("PHI"). I am providing this Direct Testimony on behalf of ACE.
6	Q2.	What are your responsibilities in your role as Manager of Rate Administration?
7	A2.	I am primarily responsible for the development of electric rates, including tariff
8		surcharges, for ACE. I also participate in the development of PHI's policies and practices
9		with respect to rate design and assist with regulatory compliance matters in other PHI
10		jurisdictions, including tariff administration and periodic filings.
11	Q3.	Could you please describe your educational and professional background and
12		experience?
13	A3.	In 2008, I graduated from West Virginia University with a Bachelor of Science
14		degree in Business Administration with a major in finance. In 2016, I received a Master
15		of Science degree in finance from Northeastern University. Beginning in 2008, I was
16		employed at Management Applications Consulting Inc. where I was involved in various
17		state regulatory proceedings. My responsibilities included load research, allocation factor
18		development, marginal cost-of-service, embedded cost-of-service, witness support, and
19		various special cost of service analyses.

In 2011, I joined the Regulatory Department of PHI as a Regulatory Analyst. My responsibilities included witness support and cost of service study development. In 2012, I was promoted and was a Class Cost of Service ("CCOSS") witness for Delmarva Power Delaware gas operations. Following this promotion, I have developed and testified to several CCOSS' for the operating utilities of PHI. This includes Delmarva Power's Maryland electric operations and Delaware gas operations, as well as Pepco's Maryland and District of Columbia operations. In early 2017, I transferred to the Revenue Requirements team for ACE and Delmarva Power. In early 2019, I was promoted to my current position.

Q4. What is the purpose of your Direct Testimony?

A5.

A4.

The purpose of my Direct Testimony is to provide an overview of the proposed revenue requirement, rate design, and cost recovery mechanism associated with the proposed Energy Efficiency Program Portfolio ("EE Program"), which is detailed in the Direct Testimony of Company Witness Baatz. Additionally, I will provide an overview of the proposed modified Conservation Incentive Plan ("CIP")¹, which is a mechanism designed to recover lost revenues as a result of the proposed energy efficiency programs.

Q5. How is your Direct Testimony organized?

My Direct Testimony is organized as follows, with respect to the proposed EE Program, I will discuss the proposed cost recovery mechanism ("CRM") and its corresponding estimated impact on all rate classes, followed by a discussion of the CIP that will include an overview of the lost revenue recovery mechanism and the corresponding

¹ The modified CIP modifies the current CIP that is in place for the gas distribution companies ("GDCs") and establishes a CIP that is designed for the electric distribution companies ("EDCs").

1		tests required to avoid utility overcollection and its estimated impact on all rate classes.
2		My Direct Testimony and accompanying schedules were prepared by me or under my
3		direct supervision and control. The source documents for my Direct Testimony are
4		Company records and public documents. I also rely upon my personal knowledge and
5		experience.
6	Q6.	Please summarize the schedules presented in your testimony.
7	A6.	The schedules presented with my testimony are organized as follows:
8		• Schedule (MTN)-1 provides the EE Program CRM which includes: revenue
9		requirement for Years 1 through 3, the development of the EE Program surcharge
10		rate for Years 1 through 3, and the EE Program deferral model;
11		• Schedule (MTN)-2 provides the monthly bill impact of the proposed EE Program
12		surcharge in the major service classifications across a range of monthly
13		consumption levels;
14		• Schedule (MTN)-3 provides the proposed CIP model and workpapers that includes
15		ACE specific data as an illustrative example;
16		• Schedule (MTN)-4 provides the EE program tariff, Rider "EE"; and
17		• Schedule (MTN)-5 provides the CIP program tariff, Rider "CIP."
18		EE Program Cost Recovery Mechanism
19	Q7.	Please provide a summary of the program types and related costs to be recovered
20		through the CRM.
21	A7.	The EE Portfolio will include various programs designed to achieve electricity
22		savings in New Jersey and decrease energy burdens for all ratepayers. The programs will
23		include measures such as home energy audits and other energy management solutions

Witness Normand

designed to provide ongoing cost saving benefits for both residential and commercial customers. The table below provides a summary of the proposed programs and related costs, including cost sharing and financing arrangements that extend beyond the initial three years of the EE Program. As noted in the table below, total direct costs are \$98.6 million plus an additional \$0.6 million of program planning costs. The total costs will be reduced by \$15.4 million of net cost sharing reimbursements to and from other GDCs where dual fuel measures produce both electric and gas savings.

			Direct		
			Property, Plant	Direct	
	Regulat	ory Asset	& Equipment	O&M	
	Direct Costs	Shared Costs	(IT Related)	Expenses	Total
Behavior	480,500	-		22,494	502,994
Efficient Products	11,050,138	(1,938,294)	1,000,000	3,712,835	13,824,679
Existing Buildings QHEC	8,728,495	(780,330)		242,316	8,190,480
Existing Buildings HPwES	8,438,083	(3,245,044)		546,023	5,739,062
Moderate Income Weatherization	12,035,585	(7,650,061)		1,378,652	5,764,176
Multi-Family	3,484,367	(435,106)		272,857	3,322,118
Energy Solutions for Business: Prescriptive and Custom	11,271,974	-		405,576	11,677,550
Energy Solutions for Business: Engineered Solutions	1,850,435	(1,076,856)		898,947	1,672,526
Energy Solutions for Business: Direct Install	27,464,564	(8,736,844)		433,790	19,161,510
Energy Solutions for Business: Energy Management	1,969,108	-		60,815	2,029,923
Demand Response	-	-		-	-
Portfolio Costs	-	-	750,000	2,125,000	2,875,000
Program Planning Costs	577,310				577,310
Inflows from Gas Utilities		8,446,307		-	8,446,307
	87,350,558	(15,416,228)	1,750,000	10,099,305	83,783,634

A8.

Q8. What types of investment costs and operating and maintenance ("O&M") costs will be recovered?

Only incremental investment and incremental O&M costs associated with or created by the proposed programs will be recovered through the CRM. Embedded costs incurred to provide the services under the proposed programs are treated as normal costs of service and recovery would be established during a base rate case proceeding. Incremental investment costs will be capitalized as a regulatory asset and amortized over a

1	period of 10 years in accordance with page 26 of the BPU Order issued on June 10, 2020
2	in BPU Docket Nos. Q01901040, Q019060748, and Q017091004 (the "June 10th Order").
3	The annual amortization amounts will be allocated by month using the projected monthly
4	kWh sales as a percentage of the total projected kWh sales for the year. Projected system
5	related capital expenditures are modeled to close to Property, Plant and Equipment at the
6	inception of the EE Program and will be amortized and recovered over a period of five
7	years, consistent with guidelines for Intangible Plant. The incremental O&M costs will be
8	expensed and included within the CRM model for recovery on an annual basis.

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- Is the Company seeking recovery of any incremental program planning costs 09. incurred prior to the expected implementation date of July 1, 2021?
- 11 A9. Yes. The Company is seeking recovery of \$577,310 for program planning costs 12 associated with the initial research and development of the EE Program Plan. These 13 incremental program related costs have all been invoiced and recorded as of August 31, 14 2020.
 - Is the Company seeking a return on equity ("ROE") in the determination of its **O10.** carrying costs for program investments?
 - Yes. In accordance with page 26 of the June 10th Order, "Staff recommends that A10. the carrying costs for program investments use the capital structure established in each utility's most recent base rate case, incorporating both the cost of debt and the ROE. Staff recommends no basis point reduction on the ROE in order to recognize EE's importance compared to traditional utility investments." Therefore, a return on the unamortized balance (net of accumulated deferred income taxes) will be calculated using the Company's authorized rate of return, as approved by the BPU in its March 13, 2019 Order in Docket

No. ER18080925, and stated on page 3 as follows: "The Signatory Parties agree that, f
the purposes of resolving this proceeding, the Company shall have an overall rate of retu
of 7.08 percent, which is based on a capital structure consisting of 49.94 percent equal
with a cost rate of 9.60 percent, and 50.06 percent long-term debt with a cost rate of 4
percent." Detail calculations of the 7.08 percent overall rate of return and the 6.44 percent
after-tax rate of return can be found in Schedule (MTN)-1. The Company will not earn
return on the O&M expenses that will be recovered on an annual basis.

A11.

Q11. Will the Company reduce/increase its incremental investment costs by amounts received from/paid to other EDCs or GDCs as a result of savings from dual fuel measures?

Yes. Each utility is responsible for meeting the energy efficiency targets set by the BPU as a result of the Clean Energy Act of 2018. Therefore, both an electric and gas utility in the same shared service territory will be targeting the same customers for energy efficiency projects/programs. Some of these projects/programs will involve the installation of dual fuel measures that will produce both electric and gas savings. Further, some projects will involve the installation of measures that result in both electric and gas measures but are more efficient and easier for the customer if done through one utility. As a result, the jointly contracted Program Coordinator will evaluate the utility investment for these shared projects and allocate any dual fuel savings to the appropriate electric or gas utility. The rebates/incentives will be shared among the electric and gas utility in the service territory based on the allocation of electric to gas savings as determined by the Program Coordinator. For cost savings reimbursements received from another EDC or GDC, the Company will reduce its investment to be recovered on a prospective basis. For

cost savings reimbursements paid to another EDC or GDC, the Company will increase its
investment to be recovered on a prospective basis. There are no cost sharing arrangements
related to O&M expenses recovered on an annual basis.

Q12. Will there be sharing of financing costs for dual fuel measures in shared service territories?

A12.

- Yes. In cases where there is a project that includes both fuels or dual fuel measures and savings, the following scenarios will be used for cost allocation of financing. For purposes of the bullet points listed below, the lead utility refers to the utility completing the project directly with the customer, while the partner utility refers to the utility sharing costs/benefits from the project associated with the same customer.
 - If the lead utility and partner utility both offer financing (either on- or off-bill) to their customers, the lead utility will handle all payment interactions with the customer and will allocate a portion of the financing amount to the partner utility based upon the same pre-determined electric and gas proportional allocation factors used to allocate incremental investment costs such as rebates (*see* A10. above). Upon receiving repayments from the customer, the lead utility will allocate the appropriate portion of the monthly repayments to the partner utility again based upon the predetermined electric and gas proportional allocation factors.
 - If the lead utility and partner utility both offer financing through a thirdparty with a buy-down of third-party interest, the lead utility will allocate a portion of the third-party interest buy-down cost to the partner utility based upon the pre-determined electric and gas proportional allocation factors.

1		• If the lead utility offers financing (either on- or off-bill) and the partner
2		utility offers financing from a third-party with a buy-down of the third-party
3		interest, the lead utility will handle all payment interactions with the
4		customer and retain the entire financing amount and all associated costs
5		(i.e., no allocation).
6		• If the lead utility offers financing through a third-party with a buy-down of
7		third-party interest and the partner utility offers financing (either on- or off-
8		bill), the lead utility will allocate a portion of the third-party interest buy-
9		down cost to the partner utility based upon the pre-determined electric and
10		gas proportional allocation factors.
11		ACE intends to offer financing through a third-party with a buy-down of third-party
12		interest. The details related to the financing are outlined in the Direct Testimony of
13		Company Witness Baatz. Similar to the savings allocation discussed in Answer A.11
14		above, financing reimbursements received from another EDC or GDC will be recorded as
15		a reduction to the investment to be recovered on a prospective basis; financing
16		reimbursements paid to another EDC or GDC will be recorded as an increase to the
17		investment to be recovered on a prospective basis. There are no financing arrangements
18		related to O&M expenses recovered on an annual basis.
19	Q13.	Will there be incentives/penalties during the first three Program Years for the utilities
20		based on performance against quantitative performance indicators ("QPIs")?
21	A13.	No. Pursuant to page 28 of the June 10 th Order, the Clean Energy Act does not
22		mandate utility achievement of energy use reductions until after Program Year 5.

23

Accordingly, awards of incentives and assessments of penalties will not begin until after

the conclusion of Program Year 5. At that time, any incentives or penalties will be based on Program Year 5 performance.

A15.

Q14. How will the revenue requirement and surcharge be calculated under the CRM?

A14. The surcharge will be designed on a dollar per kilowatt-hour ("kWh") basis, applicable equally to all Rate Schedules.² The surcharge rate will be set annually based upon budgeted and actual expenditures through annual utility Board filings, subject to BPU approval. The revenue requirement is designed to recover the annual depreciation and amortization of capital and investments, plus carrying costs at the Board approved rate of return, and annual O&M expenses and a true-up for any prior period over-/under-recovery. As previously stated, the revenue requirement calculated will be net of any cost sharing reimbursements. The CRM, including detailed calculations of the revenue requirement and rate design, is attached as Schedule (MTN)-1.

Q15. How will the prior period over-/under-recovery balances be tracked?

Any differences between the forecasted monthly revenue requirement and the actual monthly EE related sales revenue will be tracked as a deferred balance (regulatory asset or regulatory liability). The Company is requesting that monthly interest be applied to any over/under recovery deferral balances. In calculating monthly interest, the Company is proposing the monthly interest rate be based upon the Company's short-term debt rate which is associated with the monthly weighted average of commercial paper issued, or if no short-term debt is outstanding, the rate on equivalent temporary cash investments. The interest shall not exceed ACE's overall rate of return as authorized by the Board in the Company's most recent base rate case. Additionally, the calculation shall be based on the

² Rate Schedules: RS, MGS-Secondary, MGS-Primary, AGS-Secondary, AGS-Primary, TGS, DDC, CSL, SPL

net of tax beginning and ending average monthly balance. The Company shall continue accruing simple interest with an annual roll-in at the end of each reconciliation period.

Q16. Please discuss the impact of the EE Program on customer rates.

A17.

A16. The Company estimates that a typical residential customer on Basic Generation Service ("BGS") service using 679 kWh per month would see a bill increase of \$0.30 cents or 0.23%, from 132.16 to 132.46 for the first year of the EE Program. This includes recovery of the items noted in Answer A.14 above. The complete bill impact analysis for all Rate Schedules and its underlying assumptions are set forth in Schedule (MTN)-2. This rate impact will be mitigated by the beneficial impacts of the energy efficiency measures on the cost of electricity overall, as quantified in detail by the benefit/cost analysis of Company Witness Baatz.

Q17. How is recovery for the EE Program anticipated for the subsequent periods?

The table below provides a timeline of proposed filings for Program Years 1 through 3, including a true-up for recovery of prior period over/under deferred balances. The charges proposed in the annual filings made by March 1 of each year will go into effect provisionally or as final rates, on July 1 of the current year, upon issuance of a Board Order authorizing these provisional or final rates.

	ACE EE Program Rate Filing Schedule					
Program Year	Filing (On or About)	Projected Spending Through	True-Up of Prior Period Actuals	Rates Effective		
1 (Initial Filing)	This Petition	June 30, 2022	N/A	July 1, 2021		

2	March 1, 2022	June 30, 2023	July 1, 2021 through December 31, 2021	July 1, 2022
3	March 1, 2023	June 30, 2024	January 1, 2022 through December 31, 2022	July 1, 2023

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7

2 <u>Tariffs</u>

- 3 Q18. Please list the tariffs and workpapers that you are sponsoring.
- 4 A18. Illustrative tariff sheets showing the proposed terms, conditions, and rates applicable to the EE Program, Rider "EE," and provided for through the instant Petition
- 6 are set forth in Schedule (MTN)-4.

Conservation Incentive Program

- 8 Q19. Please discuss the proposed treatment for the Company's potential lost revenues
 9 associated with energy efficiency and price response demand.
- 10 A19. The June 10th Order on pages 26 and 27 describes two methods for potential lost 11 revenue treatment. They are (1) a lost revenue adjustment mechanism ("LRAM") and the 12 modified CIP. Both mechanisms permit the Company to recoup lost revenues associated 13 with the Company's EE portfolio.
- Q20. Why are either the LRAM or CIP mechanisms essential to implementing the EEPrograms?
- The EE Programs seek to reduce customer's kWh usage and peak kW demand.

 This, in effect, would reduce the Company's revenues and thus the recovery of and on its investments. A significant portion of the Company's base distribution revenues are derived from kWh volumetric rates and kW demand rates. Both the LRAM and CIP would allow ACE to maintain its revenues from Board-approved base distribution rate cases and thus

1 maintain cost recovery of the Company's revenue requirement and removing the 2 disincentive for investing in EE Programs.

Q21. What mechanism does ACE propose?

A22.

A21. The Company proposes and seeks to establish a modified CIP mechanism. This is supported by the June 10th Order on page 75: "Given strong stakeholder support for the CIP and successful experience with it by the State and participating utilities, Staff recommends that the utilities continue to be able to utilize or propose participation in the CIP, with modifications to make the CIP applicable to all of the state's gas and electric public utilities. For any utility that does not agreed to a modified CIP, Staff recommends using the LRAM." The Company's proposed CIP mechanism is detailed in Schedule (MTN)-3. Although this schedule is illustrative, it provides the format and necessary calculations to model the CIP and any associated deferrals for future CIP recovery filings.

Q22. Please describe the modified CIP proposed by the Company.

The modified CIP creates an adjustment to customers' bills that is designed to reflect differences between Board-approved base distribution revenue levels and actual base distribution revenues. This proposal provides for a matching of revenues with the corresponding amounts that the Board has approved as adequate compensation for providing electric service. The CIP complements the CRM program that the Company is setting out to achieve by allowing the Company to increase energy efficiency investments set out by the State of New Jersey, while also reducing customers' sales and demands.

Q23. What rate schedules would be subject to the CIP mechanism?

4	O24.	Please detail how Schedule (MTN)-3 would determine a lost revenue adjustment
3		DDC, TS, SPL, and CSL.
2		Secondary, AGS Primary, and TGS. The CIP would not be applicable for rate schedules
1	A23.	The CIP would apply to rate schedules RS, MGS Secondary, MGS Primary, AGS

Q24. Please detail how Schedule (MTN)-3 would determine a lost revenue adjustment associated with the CRM Program.

A24.

First, the CIP determines the baseline revenue per customer. This is established from the Company's most recent base rate case, BPU Docket No. ER18080925. Utilizing the approved level of base distribution revenue and billing determinants from this proceeding, an average revenue per customer by month for each rate schedule is determined. This monthly baseline revenue per customer includes the margin revenue from base distribution kWh volumetric charges and kW demand charges for the applicable rate schedules. For instance, the residential class does not have a demand charge and the monthly average revenue per customer only utilizes kWh charge revenues, while the MGS Secondary rate schedule includes kWh charge and kW charge revenues.

Second, the allowed margin is calculated. The allowed margin is the allowed level of revenue utilizing the baseline revenue per customer by month multiplied by the number of customers in each month for all 12 months of the recovery period. Although illustrative, *see* Schedule (MTN)-3.

Third, the actual revenue per customer is calculated as the actual booked monthly revenue by rate schedule. Consistent with the baseline revenue per customer the actual revenue per customer includes only the applicable kWh and kW charge revenue. The actual monthly revenue is then divided by the number of customers in that month. The difference between the actual and baseline revenue per customer, multiplied by the actual number of

1		customers for that month, will determine the revenue adjustment for that month. This is
2		done individually for each rate schedule.
3		The sum of each monthly revenue adjustment for the 12-month recovery period of
4		actuals for all applicable rate schedules determines the total revenue adjustment.
5	Q25.	Are weather impacts removed from the total revenue adjustment?
6	A25.	Yes. Consistent with the weather normalization adjustment calculated in an ACE
7		base rate case, the difference between actual kWh sales and weather normalized kWh sales
8		are the "weather effect" on sales. The weather effect is then multiplied by average monthly
9		rate to determine a revenue adjustment. This is then removed from each class's total
10		revenue adjustment to determine a non-weather adjustment. A 75% factor is applied to the
11		non-weather adjustment and this is the basis for some of the customer protections described
12		below.
13	Q26.	Are there protections to ACE customers regarding the CIP?
14	A26.	Yes. There are four customer protections:
15		1. Earnings Test;
16		2. Variable Margin Test;
17		3. Modified Basic Gas Supply Service ("BGSS") Savings Test; and
18		4. Shareholder Contribution.
19	Q27.	Please describe the Earnings Test.
20	A27.	The earnings test ensures that the CIP will not allow ACE to over-earn. For any
21		given CIP recovery period, the average of the beginning and ending equity balance and the
22		net income from the most recent GAAP financial quarterly report will be utilized to

23

determine the ROE. The threshold for this test is ACE's most recent Board-approved ROE

- from a base distribution rate case plus 50 basis points. Currently, ACE's Board-approved ROE is 9.60%.
- 3 Q28. Please describe the Variable Margin Test.
- 4 A28. The variable margin test limits the amount revenues can increase. The intent of this test is to limit the impact to customer bills for any given recovery period. This test is calculated as the allowed margin described above multiplied by 6.5%.
- 7 Q29. Please describe the Modified BGSS Savings Test.
- 8 A29. This test limits the CIP to the amount of capacity savings. There are three 9 components to this test to determine the overall capacity savings: (1) permanent capacity 10 savings, (2) additional capacity BGS savings, and (3) avoided cost BGS savings. The permanent capacity savings utilize the final zonal unforced capacity ("UCAP") obligation 11 12 for ACE in the 2010/2011 and 2019/2020 load years. Additional capacity savings will utilize the most recent year-over-year UCAP. Currently, this is for the 2019/2020 and 13 2020/2021 load years. Finally, the avoided capacity is calculated utilizing the base year 14 15 unforced capacity per customer multiplied by the prevailing monthly capacity rate 16 multiplied by the difference in the current monthly number of customers compared to the 17 baseline year number of customers. This is done for each rate schedule. The sum total of each of these three components determines the threshold for the modified BGSS savings 18 19 test and is detailed in Schedule (MTN)-3.
- 20 Q30. Please describe the Shareholder Contribution.
- A30. The shareholder contribution allows shareholders to "have skin in the game." This is achieved by having ACE spend shareholder capital "below the line" on an annual basis for each year the CIP is in place. The shareholder contribution will not be sought for

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1	recovery. If at a future date the CIP is no longer active or the Company does not make a
2	CIP filing, a shareholder contribution will not be required. ACE proposes a shareholder
3	contribution of \$275,000.

4 Q31. Please discuss the CIP annual filing and deferral.

A31. Schedule (MTN)-3 is the basis for the CIP deferral model and future CIP filings with the Board. The difference between the baseline revenue per customer and actual revenue per customer as described above will be tracked and any over or under amount from baseline will be included in the annual CIP filing. Each applicable rate schedule would have its own CIP surcharge rate that would be set using either forecasted kWh sales or forecasted kW demand. The second CIP filing and each subsequent filing would also contain any true-up amounts from the previous period in determining the new surcharge rate by rate schedule.

Q32. Do you propose a CIP tariff?

- 14 A32. Yes, Schedule (MTN)-5 is the proposed CIP tariff, Rider "CIP".
- 15 Q33. Does this conclude your testimony?
- 16 A33. Yes, it does.

Schedule (MTN)-1

ACE

Energy Efficiency and Demand Response Surcharge Residential and Commercial Energy Efficiency Programs

SECTION I ACE EE DR SURCHARGE CALCULATION

Table 1 - Summary of Revenue Requirement and Annual Charge

2022 (July 1, 2021 - June 30, 2022) Summary

Foregoeted 10 Veer Amerization (Straight Line)		EE1 040	Table 2 Cal 6
Forecasted 10 Year Amortization (Straight Line)		· ·	Table 3, Col 6
Forecasted 5 Year Amortization (Straight Line)		350,000	Table 3, Col 7
Forecasted CCRF		498,797	Table 3, Col 17
Forecasted O&M Expense		2,114,285	Table 3, Col 18 + Col 19
Forecasted PJM Market Revenues		-	Table 3, Col 20
Forecasted Fed Tax credit		-	Table 3, Col 14
Prior Period True Up		-	Table 5, Col 6
Total Annual Amount to be Recovered		3,514,129	
Retail Sales - kwh		8,465,038,402	Table 2
\$/KWH Surcharge		0.000415	
BPU/RC Assessment		0.000001	
\$/KWH Surcharge with SUT		0.000444	
Bill Impact (Residential)			
BRC Docket No. ER18080925	679 kWh Avg	0.300000	

ACE

Energy Efficiency and Demand Response Surcharge Residential and Commercial Energy Efficiency Programs

SECTION I ACE EE DR SURCHARGE CALCULATION

Table 1 - Summary of Revenue Requirement and Annual Charge

2023 (July 1, 2022 - June 30, 2023) Summary

Forecasted 10 Year Amortization (Straight Line)		2,316,232	Table 3, Col 6		
Forecasted 5 Year Amortization (Straight Line)		350,000	Table 3, Col 7		
Forecasted CCRF		1,544,413	Table 3, Col 17		
Forecasted O&M Expense		3,694,640	Table 3, Col 18 + Col 19		
Forecasted PJM Market Revenues		-	Table 3, Col 20		
Forecasted Fed Tax credit		-	Table 3, Col 14		
Prior Period True Up		(187)	Table 5, Col 6		
Total Annual Amount to be Recovered		7,905,099			
	•		•		
Retail Sales - kwh		8,477,753,724	Table 2		
\$/KWH Surcharge		0.000932			
BPU/RC Assessment		0.000002			
\$/KWH Surcharge with SUT		0.000996			
Bill Impact (Residential; cumulative impact of Program Years 1 and 2 combined)					
BRC Docket No. ER18080925 67	79 kWh Avg	0.680000			
			-		

ACE

Energy Efficiency and Demand Response Surcharge Residential and Commercial Energy Efficiency Programs

SECTION I ACE EE DR SURCHARGE CALCULATION

Table 1 - Summary of Revenue Requirement and Annual Charge

2024 (July 1, 2023 - June 30, 2024) Summary

Forecasted 10 Year Amortization (Straight Li	ine)	5,233,764	Table 3, Col 6		
Forecasted 5 Year Amortization (Straight Lin	ne)	350,000	Table 3, Col 7		
Forecasted CCRF		3,155,169	Table 3, Col 17		
Forecasted O&M Expense		4,290,380	Table 3, Col 18 + Col 19		
Forecasted PJM Market Revenues		-	Table 3, Col 20		
Forecasted Fed Tax credit		-	Table 3, Col 14		
Prior Period True Up		(368)	Table 5, Col 6		
Total Annual Amount to be Recovered		13,028,944			
Retail Sales - kwh		8,459,155,385	Table 2		
\$/KWH Surcharge		0.001540			
BPU/RC Assessment		0.000004			
\$/KWH Surcharge with SUT		0.001647			
Bill Impact (Residential; cumulative impact of Program Years 1, 2 and 3 combined)					
BRC Docket No. ER18080925	679 kWh Avg	1.120000			

ACE
Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs

SECTION II FORECASTED YEAR AMORTIZATION SCHEDULE

Table 2 - Forecasted Program Year Monthly Delivered Sales (mWh)

Total mWh	Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Mar-22 Apr-22 May-22 Jun-22	901,434 960,477 955,316 579,293 553,881 632,598 734,584 682,871 678,015 571,468 565,177 649,923 8,465,038		T	Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23	905,803 962,315 953,376 582,508 553,927 628,996 741,823 685,469 681,854 571,709 563,303 646,669 8,477,754		T	Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24 Feb-24 Mar-24 Apr-24 May-24 Jun-24	902,450 960,309 943,925 580,350 543,144 626,157 745,931 688,264 672,607 579,566 565,636 650,816 8,459,155											
Table 3 - For 2022	recasted Program	n Year Monthly An	nortization and CCRF (3)	(4)	(5)	(6)	(7)	(8)	(9) - (-Col 3 - Col 4 - Col 5 -	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17) = Col 14	(18) = Col 17 / Complement	(19)	(20)	(21)
	=	= Previous Month = Col 6	= Sum of Vintage Year Col 3	=Sum of Vintage Year = Col 4	Sum of Vintage Year = Col 5	Sum of Vintage Year = Col 6	Sum of Vintage Year = Col 7	Col 2 + Col 3 + Col 4	Col 6 - Col 7) x Composite Tax Factor		= Prior Month Col 11 + Col 9 + Col 10		= Col 11 + Col 12	= Col 8 + Col 13			Average x (Col 16)/12	of Composite Tax Factor			
M	Month Jun-21	Unamortized Beginning Balance	Regulatory Asset Costs (Direct and Share)	Regulatory Asset Costs (Loans)	PP&E Costs (IT Related)	10 Year Amortization	5 Year Amortization	Unamortized Ending Balance	Regulatory Asset Deferred Tax Activity	PP&E Deferred Tax Activity	Normal Accum E Deferred Tax	xcess ADIT Unamortized Ending Balance	Total Accum N Deferred Tax	Unamortized Ending Balance Net of Accum Excess ADIT and Deferred Tax -	Excess ADIT Monthly Amortization Adjusted for Income Tax	CCRF Rate Net-of-Tax	Estimated CCRF Net-of-Tax	Estimated CCRF Adjusted for Income Tax	O&M Expenses	O&M Cost Sharing	PJM Market Revenues
	Jul-21 Aug-21 Sep-21 Oct-21 Nov-21 Dec-21 Jan-22 Feb-22 Mar-22 Apr-22 May-22 Jun-22	3,338,394 4,018,133 4,534,336 5,237,686 6,268,267 7,461,143 8,487,988 9,186,618 9,721,292 10,429,224 11,475,551	1,567,081 705,934 563,894 704,731 986,644 1,132,231 994,671 706,753 564,313 708,804 1,003,125 1,140,221	109,160 65,496 43,664 65,496 109,160 130,992 109,160 65,496 43,664 65,496 109,160 130,992	1,750,000 - - - - - - - - -	(58,681) (62,524) (62,188) (37,710) (36,056) (41,180) (47,819) (44,453) (44,137) (37,201) (36,791) (42,308)	(29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167)	3,338,394 4,018,133 4,534,336 5,237,686 6,268,267 7,461,143 8,487,988 9,186,618 9,721,292 10,429,224 11,475,551 12,675,289	(454,696) (199,273) (153,304) (205,910) (297,895) (343,516) (296,845) (204,584) (158,495) (207,199) (302,321) (345,445)	(5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466)	(460,162) (664,901) (823,671) (1,035,046) (1,338,407) (1,687,389) (1,989,700) (2,199,750) (2,363,711) (2,576,375) (2,884,162) (3,235,073)		(460,162) (664,901) (823,671) (1,035,046) (1,338,407) (1,687,389) (1,989,700) (2,199,750) (2,363,711) (2,576,375) (2,884,162) (3,235,073)	2,878,232 3,353,232 3,710,666 4,202,639 4,929,860 5,773,754 6,498,289 6,986,868 7,357,581 7,852,849 8,591,389 9,440,216		6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44%	18,944 21,222 24,491 28,705 32,911 36,164	10,737 23,246 26,351 29,520 34,068 39,929 45,780 50,305 53,511 56,741 61,344 67,265	176,190 176,190 176,190 176,190 176,190 176,190 176,190 176,190 176,190 176,190 176,190	- - - - - - - - -	
	recasted Program	n Year Monthly An	10,778,403	1,047,934	1,750,000	(551,048)	(350,000)		(3,169,483)	(65,590)								498,797	2,114,285	<u>-</u>	
2023	(1)	(2) = Previous Month = Col 6	(3) = Sum of Vintage Year Col 3	(4) =Sum of Vintage Year = Col 4	(5) = Sum of Vintage Year = Col 5	(6) Sum of Vintage Year = Col 6	(7) Sum of Vintage Year = Col 7	Col 2 + Col 3 + Col 4	(9) - (-Col 3 - Col 4 - Col 5 - Col 6 - Col 7) x Composite Tax Factor	(10)	(11) = Prior Month Col 11 + Col 9 + Col 10	(12)	(13) = Col 11 + Col 12	(14) = Col 8 + Col 13	(15)	(16)	(17) = Col 14 Average x (Col 16)/12	(18) = Col 17 / Complement of Composite Tax Factor	(19)	(20)	(21)
M	Month Jun-22	Unamortized Beginning Balance	Regulatory Asset Costs (Direct and Share)	Regulatory Asset Costs (Loans)	PP&E Costs (IT Related)	10 Year Amortization	5 Year Amortization	Unamortized Ending Balance 12,675,289	Regulatory Asset Deferred Tax Activity	PP&E Deferred Tax Activity	Normal Accum E Deferred Tax (3,235,073)	xcess ADIT Unamortized Ending Balance	Total Accum Notering Total Accum Notering Tax (3,235,073)	Unamortized Ending Balance Net of Accum Excess ADIT and Deferred Tax 9,440,216	Excess ADIT Monthly Amortization Adjusted for Income Tax	CCRF Rate Net-of-Tax	Estimated CCRF Net-of-Tax	Estimated CCRF Adjusted for Income Tax	O&M Expenses	O&M Cost Sharing	PJM Market Revenues
Total	Jul-22 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23	12,675,289 14,866,217 16,334,528 17,448,639 19,037,869 21,342,746 23,983,563 26,242,874 27,809,804 29,020,000 30,633,478 32,968,274	2,253,212 1,631,779 1,318,008 1,648,930 2,271,024 2,584,602 2,276,793 1,654,761 1,339,910 1,670,227 2,303,505 2,608,094	214,360 128,616 85,744 128,616 214,360 257,231 214,360 128,616 85,744 128,616 214,360 257,231	- - - - - - - - - -	(247,477) (262,917) (260,475) (159,149) (151,340) (171,850) (202,676) (187,279) (186,291) (156,198) (153,902) (176,678)	(29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167)	14,866,217 16,334,528 17,448,639 19,037,869 21,342,746 23,983,563 26,242,874 27,809,804 29,020,000 30,633,478 32,968,274 35,627,754	(624,069) (420,941) (321,375) (454,931) (656,100) (750,533) (643,291) (448,663) (348,385) (461,747) (664,510) (755,779)	(5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466)	(3,864,608) (4,291,015) (4,617,856) (5,078,252) (5,739,818) (6,495,817) (7,144,574) (7,598,703) (7,952,554) (8,419,766) (9,089,742) (9,850,987)		(3,864,608) (4,291,015) (4,617,856) (5,078,252) (5,739,818) (6,495,817) (7,144,574) (7,598,703) (7,952,554) (8,419,766) (9,089,742) (9,850,987)	11,001,610 12,043,514 12,830,784 13,959,617 15,602,928 17,487,746 19,098,300 20,211,102 21,067,447 22,213,711 23,878,532 25,776,767		6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44%	66,707 71,846 79,280 88,742 98,116 105,419 110,700 116,071 123,609	76,256 85,968 92,791 99,939 110,280 123,441 136,481 146,640 153,985 161,456 171,942 185,234	307,887 307,887 307,887 307,887 307,887 307,887 307,887 307,887 307,887 307,887	- - - - - - - - -	
	recasted Program	= n Year Monthly An	23,560,845	2,057,852	-	(2,316,232)	(350,000)	-	(6,550,324)	(65,590)								1,544,413	3,694,640	-	
2024	(1)	(2) = Previous Month = Col 6	(3) = Sum of Vintage Year Col 3	(4) =Sum of Vintage Year = Col 4	(5) = Sum of Vintage Year = Col 5	(6) Sum of Vintage Year = Col 6	(7) Sum of Vintage Year = Col 7	Col 2 + Col 3 + Col 4	(9) - (-Col 3 - Col 4 - Col 5 - Col 6 - Col 7) x Composite Tax Factor	(10)	(11) = Prior Month Col 11 + Col 9 + Col 10	(12)	(13) = Col 11 + Col 12	(14) = Col 8 + Col 13	(15)	(16)	(17) = Col 14 Average x (Col 16)/12	(18) = Col 17 / Complement of Composite Tax Factor	(19)	(20)	(21)
M	N onth	Unamortized Beginning Balance	Regulatory Asset Costs (Direct and Share)	Regulatory Asset Costs (Loans)	PP&E Costs (IT Related)	10 Year Amortization	5 Year Amortization	Unamortized Ending Balance	Regulatory Asset Deferred Tax Activity	PP&E Deferred Tax Activity	Normal Accum E Deferred Tax	xcess ADIT Unamortized Ending Balance	Total Accum N Deferred Tax	Unamortized Ending Balance Net of Accum Excess ADIT and Deferred Tax	Excess ADIT Monthly Amortization Adjusted for Income Tax	CCRF Rate Net-of-Tax	Estimated CCRF Net-of-Tax	Estimated CCRF Adjusted for Income Tax	O&M Expenses	O&M Cost Sharing	PJM Market Revenues
Total	Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24 Feb-24 Mar-24 Apr-24 May-24 Jun-24	35,627,754 38,671,634 40,285,854 41,452,510 43,309,757 46,129,537 49,360,745 52,058,153 53,877,276 55,239,796 57,128,322 59,962,537	3,368,711 2,079,925 1,674,762 2,087,868 2,922,305 3,332,555 2,925,398 2,116,512 1,702,759 2,118,662 2,950,655 3,356,174	262,691 157,614 105,076 157,614 262,691 315,229 262,691 157,614 105,076 157,614 262,691 315,229	- - - - - - - - - -	(558,355) (594,153) (584,016) (359,068) (336,048) (387,410) (461,515) (425,836) (416,148) (358,583) (349,965) (402,667)	(29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167) (29,167)	35,627,754 38,671,634 40,285,854 41,452,510 43,309,757 46,129,537 49,360,745 52,058,153 53,877,276 55,239,796 57,128,322 59,962,537 63,202,106	(863,834) (461,956) (336,146) (530,271) (800,839) (916,491) (766,440) (519,554) (391,203) (539,063) (804,896) (918,842)	(5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466) (5,466)	(9,850,987) (10,720,287) (11,187,709) (11,529,321) (12,065,057) (12,871,362) (13,793,319) (14,565,225) (15,090,245) (15,486,914) (16,031,442) (16,841,804) (17,766,112)		(9,850,987) (10,720,287) (11,187,709) (11,529,321) (12,065,057) (12,871,362) (13,793,319) (14,565,225) (15,090,245) (15,486,914) (16,031,442) (16,841,804) (17,766,112)	25,776,767 27,951,347 29,098,145 29,923,189 31,244,700 33,258,175 35,567,426 37,492,928 38,787,032 39,752,883 41,096,880 43,120,733 45,435,994		6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44% 6.44%	152,994 158,282 164,039 172,983 184,575 195,932 204,566 210,627 216,822 225,853	200,427 212,817 220,173 228,181 240,621 256,747 272,544 284,555 292,985 301,602 314,165 330,352 3,155,169	357,532 357,532 357,532 357,532 357,532 357,532 357,532 357,532 357,532 357,532 357,532 357,532	- - - - - - - - -	

ACE
Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs

SECTION III - PRIOR YEAR TRUE UP

Table 4 - Actual Prior Year Monthly Revenue Requirement

(1)	(2)	(3)	(4)	(5)	(6)	(7)		(9) = (Col 3 + Col 4 + Col 5 -	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17) = Col 14	(18) = Col 17 / Complement	(19)	(2		(22) = Col 6 + Col 7 - Col 15 +	
	= Previous Month Col 8	= Sum of Vintage Year Col 3	=Sum of Vintage Year = Col 4	= Sum of Vintage Year Col 5	= - Sum of Vintage Year Col 6	= - Sum of Vintage Year Col 7	= Col 2 + Col 3 + Col 4 + Col 5 - Col 6 - Col 7	Col 6 - Col 7) x Composite Tax Factor	= Tab "ITCap-E"	= Prior Month Col 1 + Col 9 + Col 10	1	= Col 11 + Col 12	= Col 8 + Col 13			Average x (Col 16)/12	of Composite Tax Factor				Col 18 + Col 19 + Col 20 - Col 21	
	World Cor C	3010	001 4	0010	real colo	1001 001 7	1 0010 0010 0017	Tax r dotor	- Tab Troap E	1 001 0 1 001 10		- 00111 + 00112	_ 00101100110			10)/ 12					00121	
	Unamortized	Regulatory Asset	Regulatory Asset	PP&E			Unamortized	Regulatory Asset	PP&E				Unamortized Ending Balance	Excess ADIT		Estimated	Estimated CCRF					Actual Monthly
	Beginning	Costs	Costs	Costs	10 Year	5 Year	Ending	Deferred	Deferred	Normal Accum	Excess ADIT Unamortized	Total Accum	Net of Accum	Monthly Amortization	CCRF Rate	CCRF	Adjusted for	O&M	O&M	PJM Market	Revenue	DSM Surcharge
Month	Balance	(Direct and Share)	(Loans)	(IT Related)	Amortization	Amortization	Balance	Tax Activity	Tax Activity	Deferred Tax	Ending Balance	Deferred Tax	Deferred Tax	Adjusted for Income Tax		Net-of-Tax	Income Tax	Expenses	Cost Sharing	Revenues	Requirement	Revenue
Jun-21	-						-					-	-									
Jul-21	-	1,567,081	109,160	1,750,000	58,681	29,167	3,338,394	454,696	5,466	460,162	2	460,162	2,878,232		6.44%	7,719	10,737	176,190	-	-	274,775	374,216
Aug-21		705,934	65,496	· · · -	62,524	29,167	4,018,133	199,273	5,466	664,901		664,901	3,353,232		6.44%		23,246	176,190	-	-	291,127	398,727
Sep-21	4,018,133	563,894	43,664	-	62,188	29,167	4,534,336	153,304	5,466	823,671		823,671	3,710,666		6.44%		26,351	176,190	-	-	293,896	396,585
Oct-21		704,731	65,496	-	37,710	29,167	5,237,686	205,910	5,466	1,035,046		1,035,046	4,202,639		6.44%	-	29,520	176,190	-	-	272,587	240,485
Nov-21	5,237,686	986,644	109,160	-	36,056	29,167	6,268,267	297,895	5,466	1,338,407		1,338,407	4,929,860		6.44%	-	34,068	176,190	-	-	275,481	229,935
Dec-21		1,132,231	130,992	-	41,180	29,167	7,461,143	343,516	5,466	1,687,389		1,687,389	5,773,754		6.44%	-	39,929	176,190	-	-	286,466	262,613
Jan-22 Feb-22		994,671 706,753	109,160 65,496	-	47,819 44,453	29,167 29,167	8,487,988 9,186,618	296,845 204,584	5,466 5,466	1,989,700 2,199,750		1,989,700 2,199,750	6,498,289 6,986,868		6.44% 6.44%		45,780 50,305	176,190 176,190	-	-	298,956 300,115	304,951 283,483
Mar-22		564,313	43,664		44,453 44,137	29,167	9,721,292	158,495	5,466	2,363,711		2,199,750	7,357,581		6.44%		50,305 53,511	176,190	_	_	303,005	281,467
Apr-22		708,804	65,496	-	37,201	29,167	10,429,224	207,199	5,466	2,576,375		2,576,375	7,852,849		6.44%		56,741	176,190	-	-	299,299	237,236
May-22		1,003,125	109,160		36,791	29,167	11,475,551	302,321	5,466	2,884,162		2,884,162	8,591,389		6.44%		61,344	176,190	-	-	303,492	234,624
Jun-22		1,140,221	130,992	-	42,308	29,167	12,675,289	345,445	5,466	3,235,073		3,235,073	9,440,216		6.44%		67,265	176,190	-	-	314,930	269,806
Jul-22		2,253,212	214,360	-	247,477	29,167	14,866,217	624,069	5,466	3,864,608		3,864,608	11,001,610		6.44%		76,256	307,887	-	-	660,787	844,618
Aug-22	14,866,217	1,631,779	128,616	-	262,917	29,167	16,334,528	420,941	5,466	4,291,015	5	4,291,015	12,043,514		6.44%		85,968	307,887	-	-	685,938	897,313
Sep-22		1,318,008	85,744	-	260,475	29,167	17,448,639	321,375	5,466	4,617,856		4,617,856	12,830,784		6.44%	•	92,791	307,887	-	-	690,319	888,978
Oct-22		1,648,930	128,616	-	159,149	29,167	19,037,869	454,931	5,466	5,078,252		5,078,252	13,959,617		6.44%	•	99,939	307,887	-	-	596,141	543,161
Nov-22		2,271,024	214,360	-	151,340	29,167	21,342,746	656,100	5,466	5,739,818		5,739,818	15,602,928		6.44%	-	110,280	307,887	-	-	598,673	516,511
Dec-22		2,584,602	257,231	-	171,850	29,167	23,983,563	750,533	5,466	6,495,817		6,495,817	17,487,746		6.44%		123,441	307,887	-	-	632,344	586,508
Jan-23		2,276,793	214,360	-	202,676	29,167	26,242,874	643,291	5,466	7,144,574		7,144,574	19,098,300		6.44%	-	136,481	307,887	-	-	676,210	691,715
Feb-23		1,654,761 1,339,910	128,616 85,744	-	187,279 186,291	29,167 29,167	27,809,804 29,020,000	448,663	5,466	7,598,703 7,952,554		7,598,703 7,952,554	20,211,102 21,067,447		6.44%		146,640 153,085	307,887 307,887	-	-	670,972	639,167 635,796
Mar-23 Apr-23		1,670,227	128,616	_	156,198	29,167	30,633,478	348,385 461,747	5,466 5,466	8,419,766		8,419,766	22,213,711		6.44% 6.44%		153,985 161,456	307,887	-	-	677,330 654,708	533,091
May-23		2,303,505	214,360	_	153,902	29,167	32,968,274	664,510	5,466	9,089,742		9,089,742	23,878,532		6.44%		171,942	307,887	_	_	662,897	525,253
Jun-23		2,608,094	257,231	_	176,678	29,167	35,627,754	755,779	5,466	9,850,987		9,850,987	25,776,767		6.44%		185,234	307,887	_	-	698,966	602,988
	35,627,754			-	558,355	29,167		863,834	5,466			10,720,287			6.44%		200,427	357,532	-	-	1,145,480	
Aug-23		2,079,925	157,614	-	594,153	29,167	40,285,854	461,956	5,466	11,187,709		11,187,709			6.44%		212,817	357,532	-	-	1,193,668	1,479,086
Sep-23		1,674,762	105,076	-	584,016	29,167	41,452,510	336,146	5,466	11,529,321		11,529,321	29,923,189		6.44%		220,173	357,532	-	-	1,190,887	1,453,850
Oct-23		2,087,868	157,614	-	359,068	29,167	43,309,757	530,271	5,466	12,065,057		12,065,057	31,244,700		6.44%	-	228,181	357,532	-	-	973,948	893,866
Nov-23		2,922,305	262,691	-	336,048	29,167	46,129,537	800,839	5,466	12,871,362		12,871,362	33,258,175		6.44%	,	240,621	357,532	-	-	963,368	836,560
Dec-23		3,332,555	315,229	-	387,410	29,167	49,360,745	916,491	5,466	13,793,319		13,793,319	35,567,426		6.44%	-	256,747	357,532	-	-	1,030,855	964,419
Jan-24		2,925,398	262,691	-	461,515	29,167	52,058,153	766,440	5,466	14,565,225		14,565,225	37,492,928		6.44%		272,544	357,532	-	-	1,120,757	1,148,896
Feb-24		2,116,512	157,614	•	425,836	29,167	53,877,276	519,554	5,466	15,090,245		15,090,245	38,787,032		6.44%		284,555	357,532	-	-	1,097,089	1,060,077
Mar-24		1,702,759	105,076 157,614	-	416,148	29,167	55,239,796	391,203	5,466	15,486,914		15,486,914	39,752,883		6.44%	-	292,985	357,532 357,532	-	-	1,095,832	1,035,961
Apr-24 May-24		2,118,662 2,950,655	157,614 262,691	_	358,583 349,965	29,167 29,167	57,128,322 59,962,537	539,063 804,896	5,466 5,466	16,031,442 16,841,804		16,031,442 16,841,804	41,096,880 43,120,733		6.44% 6.44%		301,602 314,165	357,532 357,532	•	-	1,046,884 1,050,828	892,658 871,203
Jun-24		3,356,174	315,229	•	402,667	29,167	63,202,106	918,842	5,466	17,766,112		17,766,112			6.44%		330,352	357,532		-	1,119,717	1,002,399
	00,002,001		5,627,618	1,750,000		1,050,000	30,202,100	17,569,342	196,770	17,700,112		17,700,112	10,100,001		0.44 /0	3,737,114	5,198,379	10,099,305				
Total		64,975,532	5,027,018	1,750,000	8,101,044	1,050,000		17,569,342	196,770							3,737,114	5,198,379	10,099,305	-	-	24,448,728	24,448,172

Table 5 - Prior Period Monthly Over/Under Recovered Balances

(1)		(2)	(3)	(4)	(5)	(6)	(7)	(8) =Col 7 x (1-Composite	(9)	(10)	
	= Ta	able 4 Col 21	= Table 4 Col 22	= Col 3 - Col 2	= Prior Month Col 6 Over/(Under)	= Col 4 + Col 5 Over/(Under)	= (Col 5 + Col 6)/2	Tax Factor)		= (Col 8 x Col 9))/12
	,	D	Actual Monthly	O //Llm d a	Recovery	Recovery		Not of Tou			
		Revenue equirement	DSM Surcharge Revenue	Over/(Under) Recovery	Beginning Monthly Balance	Ending Monthly Balance	Avg Monthly Balance	Net of Tax Avg Monthly Balance	STD Rate	Interest	
		equirement	<u> </u>	Recovery	Dalatice		Avg Monthly Balance	Avg Monthly Balance	STD Rate	IIILETESI	
	Jun-21	074 775	074.040	00.440	^	-	Φ 40.704	Φ 05.744	0.450/	•	
	Jul-21 \$	274,775	374,216						0.15%	\$	4
	Aug-21 \$	291,127	398,727	•					0.15% 0.15%	Φ	14
	Sep-21 \$ Oct-21 \$	293,896 272,587	396,585 \$ 240,485 \$	•					0.15%	Φ •	23 26
	Nov-21 \$	272,367	229,935						0.15%	Φ •	23
	Dec-21 \$	286,466	262,613						0.15%	Φ ¢	20
	Jan-22 \$	298,956	304,951						0.15%	Φ	19
	Feb-22 \$	300,115	283,483						0.15%	\$	19
	Mar-22 \$	303,005	281,467						0.15%	\$	17
	Apr-22 \$	299,299	237,236						0.15%	\$	13
	May-22 \$	303,492	234,624						0.15%	\$	7
	Jun-22 \$	314,930	269,806						0.15%	\$	2
	Jul-22 \$	660,787	844,618						0.15%	\$	8
	Aug-22 \$	685,938	897,313						0.15%	\$	26
	Sep-22 \$	690,319	888,978						0.15%	\$	44
	Oct-22 \$	596,141	543,161						0.15%	\$	51
	Nov-22 \$	598,673	516,511						0.15%	\$	45
	Dec-22 \$	632,344	586,508						0.15%	\$	39
	Jan-23 \$	676,210	691,715			\$ 428,577	\$ 420,825	\$ 302,531	0.15%	\$	38
	Feb-23 \$	670,972	639,167	(31,805)	\$ 428,577	\$ 396,772	\$ 412,674	\$ 296,672	0.15%	\$	37 34
	Mar-23 \$	677,330	635,796	(41,534)	\$ 396,772	\$ 355,238	\$ 376,005	\$ 270,310	0.15%	\$	34
	Apr-23 \$	654,708	533,091					\$ 211,666	0.15%	\$	26
	May-23 \$	662,897	525,253						0.15%	\$	15
	Jun-23 \$	698,966	602,988	(//					0.15%	\$	4
	Jul-23 \$	1,145,480	1,389,970	,					0.15%	\$	11
	Aug-23 \$	1,193,668	1,479,086	,					0.15%	\$	35
	Sep-23 \$	1,190,887	1,453,850						0.15%	\$	59
	Oct-23 \$	973,948	893,866						0.15%	\$	68
	Nov-23 \$	963,368	836,560						0.15%	\$	58
	Dec-23 \$	1,030,855	964,419						0.15%	\$	50
	Jan-24 \$	1,120,757	1,148,896						0.15%	\$	48
	Feb-24 \$	1,097,089	1,060,077						0.15%	\$	48
	Mar-24 \$	1,095,832	1,035,961						0.15%	\$	43
	Apr-24 \$	1,046,884	892,658						0.15%	Φ	34
		1,050,828	871,203						0.15%	Ф С	19
	Jun-24 \$	1,119,717	1,002,399	(117,318)	\$ 117,318	\$ (0)	\$ 58,659	\$ 42,170	0.15%	Φ	5

Schedule (MTN)-1 6 of 20

ACE Residential and Commercial Energy Efficiency and Demand Response Surcharge Budgeted Costs

									INVE	STMENT (REGULATORY A	ASSET)										A
	2021 Program Planning	2021 Program Planning	2021 Program Planning	2021 Program Planning Loan	2021 Net Program				2022 Loan										2024 Loan		_
Cost Type/Program	Costs	Cost Sharing	Loans	Repayments	Planning Costs	2022 Direct Costs 20	022 Cost Sharing	2022 Loans	Repayments	2022 Net Costs	2023 Costs	2023 Cost Sharing	2023 Loans	2023 Loan Repayments	2023 Net Costs	2024 Costs	2024 Cost Sharing	2024 Loans	Repayments	2024 Net Costs	
Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	480,500	-	-	-	480,500	<u> </u>
ficient Products	-	-	-	-	-	2,538,252	(502,700)	267,831	-	2,303,383	3,455,676	(670,798)	441,905	-	3,226,782	3,827,160	(764,797)	519,314	-	3,581,678	3
kisting Buildings QHEC		-	-	-	-	153,638	(13,404)	-	-	140,233	3,629,127	(321,614)	-	-	3,307,513	4,945,730	(445,312)	-	-	4,500,418	
risting Buildings HPwES		-	-	-	-	1,671,017	(741,947)	302,270	-	1,231,339	2,417,322	(1,097,301)	447,041	-	1,767,061	3,027,712	(1,405,795)	572,722	-	2,194,639	
Ioderate Income Weatherization		-	-	-	-	1,361,239	(852,968)	-	-	508,271	3,791,408	(2,398,974)	-	-	1,392,434	6,882,938	(4,398,119)	-	-	2,484,819	
ulti-Family	-	-	-	-	-	459,437	(55,494)	-	-	403,943	931,826	(118,034)	52,872	-	866,664	1,469,587	(188,272)	52,872	-	1,334,188	
ergy Solutions for Business: Prescriptive and Custom	-	-	-	-	-	2,109,740	-	339,281	-	2,449,020	3,388,964	-	486,798	-	3,875,762	4,302,239	-	644,952	-	4,947,192	
ergy Solutions for Business: Engineered Solutions	-	-	-	-	-	29,685	(10,136)	-	-	19,549	208,442	(112,566)	75,025	-	170,901	437,352	(308,977)	150,049	-	278,424	
ergy Solutions for Business: Direct Install	-	-	-	-	-	3,023,388	(949,657)	138,553	-	2,212,284	11,569,265	(3,798,628)	554,211	-	8,324,849	11,597,225	(3,988,559)	581,922	-	8,190,587	
ergy Solutions for Business: Energy Management	-	-	-	-	-	303,050	-	- -	-	303,050	284,379	-	-	-	284,379	1,381,679	-	· -	-	1,381,679	
rtfolio Costs	-	-	-	-	-	· -	-	-	-	· <u>-</u>	· -	-	-	-	· -	· · ·	-	-	-	· -	
lows from Gas Utilities	-	-	-	-	-	-	1,677,953	-	-	1,677,953	-	2,402,351	-	-	2,402,351	-	3,783,994	-	-	3,783,994	4
TOTAL REGULATORY ASSET	577,310	-	-	-	577,310	11,649,446	(1,448,353)	1,047,934	-	11,249,027	29,676,409	(6,115,564)	2,057,852	-	25,618,697	38,352,121	(7,715,837)	2,521,832	-	33,158,116	خ
		2021 =	= July 1, 2020 through Ju	ne 30, 2021	·	1	2022 = July	/ 1, 2021 through Jun	e 30, 2022				ly 1, 2022 through Ju	une 30, 2023			2024 = July	1, 2023 through June	e 30, 2024		1
				-		(1,750,000)	(0)	-	-		-	(0)	-	-		-	(0)	-	-		-
						IT Capital	()					()					()				

_		IN	VESTMENT (REGULATOR	RY ASSET)			
Portfolio	Direct Costs	Cost Sharing	Loans	Loan Repayments	Net Cost Incurred	Year Incurred	Recovery Period
	577,310	-	-	-	577,310	2021	10
	11,649,446	(1,448,353)	1,047,934	-	11,249,027	2022	10
	29,676,409	(6,115,564)	2,057,852	-	25,618,697	2023	10
	38,352,121	(7,715,837)	2,521,832	-	33,158,116	2024	10
	959,482	784,019			1,743,501	2025	10
	441,255	697,432			1,138,686	2026	10
	66,918	(272,535)			(205,617)	2027	10
		(422,828)			(422,828)	2028	10
		(315,958)			(315,958)	2029	10
		(214,919)			(214,919)	2030	10
		(127,257)			(127,257)	2031	10
		(82,530)			(82,530)	2032	10
		(76,420)			(76,420)	2033	10
		(62,119)			(62,119)	2034	10
		(34,727)			(34,727)	2035	10
		(8,522)			(8,522)	2036	10
		(111)			(111)	2037	10
Total	81,722,940	(15,416,229)	5,627,618	0	71,934,330		
	-	TRUE	TRUE	TRUE	(0)		
	Budgeted Costs Check	Budgeted Costs Check	Budgeted Costs Check	Budgeted Costs Check	Budgeted Costs Check		

									INVESTMENT	(PROPERTY, PLANT AN	D EQUIPMENT)								
	2021 Program Plannin	g 2021 Program Planning	2021 Program Planning	2021 Program Planning Loan	2021 Net Program				2022 Loan									2024 Loan	
/Program	Costs	Cost Sharing	Loans	Repayments	Planning Costs	2022 Direct Costs 2022	2 Cost Sharing	2022 Loans	Repayments	2022 Net Costs	2023 Costs	2023 Cost Sharing	2023 Loans	2023 Loan Repayments 2023 Net Costs	2024 Costs	2024 Cost Sharing	2024 Loans	Repayments	2024 Net Costs
	-				-	-				-	-			-	-				-
ets	-				-	1,000,000				1,000,000	-			-	-				-
s QHEC	-				-	-				-	-			-	-				-
HPwES	_				<u>-</u>	-				-	-			-	-				_
Weatherization	_				_	-				-	_			-	_				_
	_				_	-				<u>-</u>	_			-	_				<u>-</u>
for Business: Prescriptive and Custom	_				_	_				_	_			-	_				_
for Business: Engineered Solutions	_				_	_				_	_			_	_				_
for Business: Direct Install	_				_	-				-	_			-	_				<u> </u>
	-				- -	-				-	-			-	-				<u> </u>
for Business: Energy Management	-				- -	750,000				750 000	-			-	-				<u>-</u>
1.1000	-				-	750,000				750,000	-			-	-				<u>-</u>
as Utilities	-				-	-				-	-			-	-				-
OPERTY, PLANT AND EQUIPMENT	-	-	-	<u>-</u>	-	1,750,000	-	-	-	1,750,000	-	-	-	-	-	-	-	-	-
		2021	l = July 1, 2020 through J	June 30, 2021			2022 = July	y 1, 2021 through Jur	ne 30, 2022	·		2023 = Ju	ly 1, 2022 through	June 30, 2023		2024 = Ju	ly 1, 2023 through J	une 30, 202 4	

		INVESTM	ENT (PROPERTY, PLANT	AND EQUIPMENT)			
Portfolio	Direct Costs	Cost Sharing	Loans	Loan Repayments	Net Cost Incurred	Year Incurred	Recovery Period
	-				-	2021	5
	1,750,000				1,750,000	2022	5
	-				-	2023	5
	-				-	2024	5
Takal	4 750 000				4.750.000		
Total	1,750,000	TOUE	- TDUE	TDUE	1,750,000		
	TRUE	TRUE	TRUE	TRUE	TRUE		
	Budgeted Costs Check	Budgeted Costs Check	Budgeted Costs Check	Budgeted Costs Check	Budgeted Costs Check		

										O&M EXPENSES													
	2021 Program Plannir	ng 2021 Program Planning 2	2021 Program Planning	2021 Program Planning Loan	2021 Net Program				2022 Loan	Odili EXI ENGES									2024 Loan				
Cost Type/Program	Costs	Cost Sharing	Loans	Repayments	Planning Costs	2022 Direct Costs	2022 Cost Sharing	2022 Loans	Repayments	2022 Net Costs	2023 Costs	2023 Cost Sharing	2023 Loans	2023 Loan Repayments	2023 Net Costs	2024 Costs	2024 Cost Sharing	2024 Loans	Repayments	2024 Net Costs	Period		
Behavior	-				-	-				-	-				-	22,494				22,494	Annual	-	chec
Efficient Products	-				-	1,148,544				1,148,544	1,236,826	6			1,236,826	1,327,465	5			1,327,465	Annual	-	chec
Existing Buildings QHEC	-				-	4,360				4,360	101,563				101,563	136,392				136,392	Annual	-	chec
Existing Buildings HPwES	-				-	161,643				161,643	184,546	6			184,546	199,834				199,834	Annual	-	chec
Moderate Income Weatherization	-				-	169,700				169,700	446,564	4			446,564	762,388				762,388	Annual	-	chec
Multi-Family	-				-	44,946				44,946	101,138				101,138	126,773				126,773	Annual	-	checl
Energy Solutions for Business: Prescriptive and Custom	-				-	95,239				95,239	145,394				145,394	164,943				164,943	Annual	-	chec
Energy Solutions for Business: Engineered Solutions	-				-	49,812				49,812	398,869				398,869	450,265	5			450,265	Annual	-	chec
Energy Solutions for Business: Direct Install	-				-	53,492				53,492	195,150	0			195,150	185,147				185,147	Annual	-	checl
Energy Solutions for Business: Energy Management	-				-	11,549				11,549	9,590	0			9,590	39,677				39,677	Annual	-	check
Portfolio Costs	-				-	375,000				375,000	875,000	0			875,000	875,000	0			875,000	Annual	-	check
Inflows from Gas Utilities	-				-	-				-	-				-	-				-	Annual	-	check
TOTAL O&M EXPENSES	-	-	-	-	-	2,114,285	-			2,114,285	3,694,640	0 -	-	-	3,694,640	4,290,380		-	-	4,290,380			
		2021 =	= July 1, 2020 through J	June 30, 2021			2022 = July 1,	, 2021 through June 30	30, 2022			2023 = J	uly 1, 2022 through	June 30, 2023			2024 = Ju	ly 1, 2023 through Ju	une 30, 2024				

			O&M EXPENSES	5			
Portfolio	Direct Costs	Cost Sharing	Loans	Loan Repayments	Net Cost Incurred	Year Incurred	Recovery Period
	- 2,114,285				- 2,114,285	2021 2022	Annu Annu
	3,694,640 4,290,380				3,694,640 4,290,380	2023 2024	Annı Annı
Total	10,099,305	-	-	-	10,099,305		
	Budgeted Costs Check	TRUE Budgeted Costs Check	TRUE Budgeted Costs Check	TRUE Budgeted Costs Check	TRUE Budgeted Costs Check		

ACE
Residential and Commercial Energy Efficiency and Demand Response Surcharge
IT Capital Investment

						C	apitalized l	Γ Costs					
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
	CWIP Beginning Balance	CWIP Capital Expenditures	Cumulative CWIP % Transferred Into Service	CWIP Transferred Into Service	CWIP Balance	AFUDC Rate Equity	AFUDC Rate Debt	AFUDC Rate Total	AFUDC- Equity	AFUDC- Debt	AFUDC	CWIP Ending Balance	IT Capital Program Investment
Jun-21	Φ4 7 50 000	# 0	4000/	04 75 0 000	Ф0	0.0740/	4.0040/	4.0050/	Φ0.	# 0	# 0	\$1,750,000	Φ4 7 50 000
Jul-21 Aug-21	\$1,750,000 \$0	\$0 \$0	100% 0%	\$1,750,000 \$0	\$0 \$0	2.671% 2.671%	1.664% 1.664%	4.335% 4.335%	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$1,750,000 \$0
Sep-21	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	2.671%	1.664%	4.335%	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
Oct-21	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0 \$0	\$0
Nov-21	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Dec-21	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Jan-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Feb-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Mar-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0 \$0
Apr-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
May-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Jun-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Jul-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Aug-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Sep-22	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Oct-22	\$0 \$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0 \$0
Nov-22 Dec-22	\$0 \$0	\$0 \$0	0% 0%	\$0 \$0	\$0 \$0	2.671% 2.671%	1.664% 1.664%	4.335%	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0
Jan-23	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	2.671%	1.664%	4.335% 4.335%	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
	\$0 \$0												
Feb-23 Mar-23	\$0 \$0	\$0 \$0	0% 0%	\$0 \$0	\$0 \$0	2.671% 2.671%	1.664% 1.664%	4.335% 4.335%	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
Apr-23	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	2.671%	1.664%	4.335%	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	φυ Ω2
May-23	\$0 \$0	\$0	0%	\$0 \$0	\$0	2.671%	1.664%	4.335%	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
Jun-23	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Jul-23	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Aug-23	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0 \$0
Sep-23	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	
Oct-23	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0	\$0	\$0
Nov-23	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0		\$0
Dec-23	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0		\$0
Jan-24	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0		\$0
Feb-24	\$0	\$0	0%	\$0	\$0	2.671%	1.664%	4.335%	\$0	\$0	\$0		\$0
Mar-24	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	2.671%	1.664%	4.335%	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0
Apr-24	\$0 \$0	\$0 \$0	0%	\$0 \$0	\$0 \$0	2.671%	1.664% 1.664%	4.335%	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0 \$0
May-24 Jun-24	\$0 \$0	\$0 \$0	0% 0%	\$0 \$0	\$0 \$0	2.671% 2.671%	1.664%	4.335% 4.335%	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0
Juli-24	φυ	φυ	0 %	φυ	φ0 	2.07 1 /0	1.004 /0	4.555 /6	φυ	φυ	φυ	φ0	φυ
									= ((Col 5 + (Col	= ((Col 5 + (Col			
	Drov Cal 40	lne:-t	Program	(Col 1 + Col 2) *	Col 1 + Col 2 -	lan:-t	lan::t		2 / 2)) x (Col 6) /		Col 0 + C-140	Col 1 + Col 2 -	Col 4 + C-140
	Prev Col 12	Input	Assumption	Col 3	Col 4	Input	Input	Col 6 + Col 7	12	12	Col 9 + Col 10	Col 4 + Col 11	Col 4 + Col 13

ACE
Residential and Commercial Energy Efficiency and Demand Response Surcharge
IT Capital Investment
Book vs. Tax Depreciation

Book vs. Tax Depreciation	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22
	Rook Deni	reciation (5 Vaars)												
	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<u>-</u>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
=	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
	Tay Denre	ciation (3	Years) ¹												
	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611
	-	-	-	-	-	-	-	, -	-	-	-	-	-	-	-
_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<u>-</u>	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611
Book/Tax Timing Difference	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)
Monthly Deferred Tax Amount	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)
Cumulative Deferred Tax Amount		(10,932)	(16,398)		(27,329)	(32,795)	(38,261)	(43,727)	(49,193)	(54,658)	(60,124)			(76,522)	(81,988)

FN1

Per discussion with Erik Reeves, Sr. Manager of Tax, the tax depreciation will likely be 3-year MACRS (half year convention). However, amounts calculated under a 3-year straight-line method will not be materially different. Therefore, to simplify the model, we will use the 3-year straight-line method for tax purposes.

	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24
	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
_	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
	40.044	40.044	10.011	10.011	10.011	40.044	10.011	10.011	40.044	40.044	10.011	10.011	40.044	40.044	10.011	40.044	10.011
	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
_	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611	48,611
	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)	(19,444)
	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)	(5,466)
	(87,453)	(92,919)	(98,385)	(103,851)	(109,317)	(114,783)	(120,248)	(125,714)	(131,180)	(136,646)	(142,112)	(147,578)	(153,043)	(158,509)	(163,975)	(169,441)	(174,907)

Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25
29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107	29,107
48,611	48,611	48,611	48,611	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
48,611	48,611	48,611	48,611	-	-	-	-	-	-	-	-	-	-	-	-	-
(40,444)	(40.444)	(40.444)	(40.444)	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407
(19,444)	(19,444)	(19,444)	(19,444)	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167
(5,466)	(5,466)	(5,466)	(5,466)	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199
(180,373)	(185,838)	(191,304)	(196,770)	(188,571)	(180,373)	(172,174)	(163,975)	(155,776)	(147,578)	(139,379)	(131,180)	(122,981)	(114,783)	(106,584)	(98,385)	(90,186)

	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26			
	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	-	1,750,000	-	check
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	check
	- 20.467	- 20.407	- 20.407	- 20.407	- 20.407	- 20.407	- 00.407	- 00.407	- 00.407	- 20.407	-	-	4.750.000	-	check
;	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	-	1,750,000		
	_	-	-	_	-	_	-	-	_	-	-	_	1,750,000	_	check
	-	-	_	-	-	-	-	-	-	-	-	-	-	_	check
	-	-	-	-	-	-	-	-	-	-	-	-	-	-	check
,	-	-	-	-	-	-	-	-	-	-	-	-	1,750,000		
i															
	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407	00.407		(0)		
	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	-	(0)		
	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	8,199	(0)	(0)		
	(81,988)	(73,789)	(65,590)	(57,391)	(49,193)	(40,994)	(32,795)	(24,596)	(16,398)	(8,199)	(0)	(0)			

TRUE Table 4 Check

TRUE TRUE
Total Budgeted Program Check

ACE
Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs
Computation of Annual Amortization and CCRF Cost Components
Year
2022
Recovery (months)
120
Regulatory Asset
Property, Plant and Equipment (PPE)

('	1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18) = Col 17 / Complement	(19)	(20)	(21)	(22) = -Col 6 - Col 7 - Col 15
								= Col 2 + Col 3 + Col 4+ :	= (-Col 3 - Col 4 - Col 6)		= Prior Month Col 11 +	+				=	Col 14 Average x (Col	of Composite Tax				+ Col 18 + Col 19 + Col
			F	Recovery Period (Years):				Col 5 + Col 6 + Col7	x Composite Tax Factor	= Tab "ITCap-E"	Col 9 + Col 10		= Col 11 + Col 12	= Col 8 + Col 13			16)/12	Factor				20 - Col 21
			10	10	5									Unamortized								
		Unamortized	Regulatory Asset	Regulatory Asset	PP&E			Unamortized	Regulatory Asset	PP&E				Ending Bal,	Excess ADIT			CCRF				Monthly
		Beginning	Costs	Costs	Costs	10 Year	5 Year	Ending	Deferred	Deferred	Normal Accum	Excess ADIT Unamortized	Total Accum	Net of Accum	Monthly Amortization	CCRF Rate	CCRF	Adjusted for	O&M	O&M	PJM Market	Revenue
	Month	Balance	(Direct and Share)	(Loans)	(IT Related)	Amortization ¹	Amortization	Balance	Tax Activity	Tax Activity	Deferred Tax	Ending Balance ²	Deferred Tax	Deferred Tax	Adjusted for Income Tax ²	Net-of-Tax	Net-of-Tax	Income Tax	Expenses	Cost Sharing	Revenues ²	Requirement
	Jul-21	-	1,567,081	109,160	1,750,000	(58,681)	(29,167)	3,338,394	(454,696)	(5,466)	(460,162	2)	(460,162)	2,878,23	2	6.44%	7,719	10,737	176,190	-	-	274,775
	Aug-21	3,338,394	705,934	65,496	-	(62,524)	(29,167)	4,018,133	(199,273)	(5,466)	(664,901)	(664,901)	3,353,23		6.44%	16,711	23,246	176,190	-	-	291,127
	Sep-21	4,018,133	563,894	43,664	-	(62,188)	(29,167)		(153,304)	(5,466)	(823,671	1)	(823,671)	3,710,66		6.44%	18,944	26,351	176,190	-	-	293,896
	Oct-21	4,534,336	704,731	65,496	-	(37,710)	(29,167)	5,237,686	(205,910)	(5,466)	(1,035,046		(1,035,046)	4,202,639		6.44%	21,222	29,520	176,190	-	-	272,587
	Nov-21	5,237,686	986,644	109,160	-	(36,056)	(29,167)	6,268,267	(297,895)	(5,466)	(1,338,407		(1,338,407)	4,929,86		6.44%	24,491	34,068	176,190	-	-	275,481
	Dec-21	6,268,267	1,132,231	130,992	-	(41,180)	(29,167)		(343,516)	(5,466)	(1,687,389		(1,687,389)	5,773,75		6.44%	28,705	39,929	176,190	-	-	286,466
	Jan-22	7,461,143	994,671	109,160	-	(47,819)	(29,167)		(296,845)	(5,466)	(1,989,700		(1,989,700)	6,498,28		6.44%	32,911	45,780	176,190	-	-	298,956
	Feb-22	8,487,988	706,753	65,496	-	(44,453)	(29,167)	9,186,618	(204,584)	(5,466)	(2,199,750		(2,199,750)	6,986,86		6.44%	36,164	50,305	176,190	-	-	300,115
	Mar-22	9,186,618	564,313	43,664	-	(44,137)	(29,167)	9,721,292	(158,495)	(5,466)	(2,363,711		(2,363,711)	7,357,58		6.44%	38,469	53,511	176,190	-	-	303,005
	Apr-22	9,721,292	708,804	65,496	-	(37,201)	(29,167)	10,429,224	(207,199)	(5,466)	(2,576,375		(2,576,375)	7,852,84		6.44%	40,791	56,741	176,190	-	-	299,299
	May-22	10,429,224	1,003,125	109,160	-	(36,791)	(29,167)	11,475,551	(302,321)	(5,466)	(2,884,162		(2,884,162)	8,591,38		6.44%	44,100	61,344	176,190	-	-	303,492
	Jun-22	11,475,551	1,140,221	130,992	-	(42,308)	(29,167)	12,675,289	(345,445)	(5,466)	(3,235,073	3)	(3,235,073)	9,440,21	6	6.44%	48,357	67,265	176,190	-	-	314,930
Total			10,778,403	1,047,934	1,750,000	(551,048)	(350,000)		(3,169,483)	(65,590)							358,584	498,797	2,114,285	-	-	3,514,129

(0) 0
Total Budgeted Program Check

FN1 Amortization expense is calculated as amortization on program costs capitalized in the current forecasted year plus a true up mechanism of prior period amortization and inclusion of amortization expense on program costs capitalized in previous years. Refer to tab EE Amort. Table, row 132 for prior period true up and amortization expense on programs capitalized in prior periods layered into the forecasted amortization expense.

There are currently no EDIT or known PJM Market Revenues associated with the ACE EE program however, in order to ascertain that the model is flexible, columns 9, 12 and 18 will remain within the actual and forecasted vintage years in case of future occurence.

TRUE Table 4 Check

TRUE TRUE
Total Budgeted Program Check

ACE
Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs
Computation of Annual Amortization and CCRF Cost Components
Year
2023
Recovery (months)
120
Property, Plant and Ec

60 Property, Plant and Equipment (PPE) Recovery (months)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18) = Col 17 / Complement	(19)	(20)	(21)	(22) = -Col 6 - Col 7 - Col 15
								= Col 2 + Col 3 + Col 4+	= (-Col 3 - Col 4 - Col 6)		= Prior Month Col 11	+				=	Col 14 Average x (Col	•				+ Col 18 + Col 19 + Col
			Re	ecovery Period (Years):				Col 5 + Col 6 + Col7	x Composite Tax Factor	= Tab "ITCap-E"	Col 9 + Col 10		= Col 11 + Col 12	= Col 8 + Col 13			16)/12	Factor				20 - Col 21
			10	10	5									Unamortized								
		Unamortized	Regulatory Asset	Regulatory Asset	PP&E			Unamortized	Regulatory Asset	PP&E				Ending Bal,	Excess ADIT			CCRF				Monthly
		Beginning	Costs	Costs	Costs	10 Year	5 Year	Ending	Deferred	Deferred	Normal Accum	Excess ADIT Unamortized	Total Accum	Net of Accum	Monthly Amortization	CCRF Rate	CCRF	Adjusted for	O&M	O&M	PJM Market	Revenue
	Month	Balance	(Direct and Share)	(Loans)	(IT Related)	Amortization ¹	Amortization	Balance	Tax Activity	Tax Activity	Deferred Tax	Ending Balance ²	Deferred Tax	Deferred Tax	Adjusted for Income Tax ²	Net-of-Tax	Net-of-Tax	Income Tax	Expenses	Cost Sharing	Revenues ²	Requirement
	Jul-22	12,675,289	2,253,212	214,360	-	(247,477)	(29,167)	14,866,217	(624,069)	(5,466)	(3,864,60	8)	(3,864,608)	11,001,610)	6.44%	54,821	76,256	307,887	-	- /	660,787
	Aug-22	14,866,217	1,631,779	128,616	-	(262,917)	(29,167)	16,334,528	(420,941)	(5,466)	(4,291,01		(4,291,015)	12,043,514		6.44%	61,802	85,968	307,887	-	- /	685,938
	Sep-22	16,334,528	1,318,008	85,744	-	(260,475)	(29,167)	17,448,639	(321,375)	(5,466)	(4,617,85	6)	(4,617,856)	12,830,784		6.44%	66,707	92,791	307,887	-	- /	690,319
	Oct-22	17,448,639	1,648,930	128,616	-	(159,149)	(29,167)	19,037,869	(454,931)	(5,466)	(5,078,25		(5,078,252)	13,959,617		6.44%	71,846	99,939	307,887	-	-	596,141
	Nov-22	19,037,869	2,271,024	214,360	-	(151,340)	(29,167)	21,342,746	(656,100)	(5,466)	(5,739,81		(5,739,818)	15,602,928		6.44%	79,280	110,280	307,887	-	-	598,673
	Dec-22	21,342,746	2,584,602	257,231	-	(171,850)	(29,167)	23,983,563	(750,533)	(5,466)	(6,495,81		(6,495,817)	17,487,746		6.44%	88,742	123,441	307,887	-	-	632,344
	Jan-23	23,983,563	2,276,793	214,360	-	(202,676)	(29,167)	26,242,874	(643,291)	(5,466)	(7,144,57		(7,144,574)	19,098,300		6.44%	98,116	136,481	307,887	-	-	676,210
	Feb-23	26,242,874	1,654,761	128,616	-	(187,279)	(29,167)	27,809,804	(448,663)	(5,466)	(7,598,70		(7,598,703)	20,211,102		6.44%	105,419	146,640	307,887	-	-	670,972
	Mar-23	27,809,804	1,339,910	85,744	-	(186,291)	(29,167)	29,020,000	(348,385)	(5,466)	(7,952,55		(7,952,554)	21,067,447		6.44%	110,700	153,985	307,887	-	-	677,330
	Apr-23	29,020,000	1,670,227	128,616	-	(156,198)	(29,167)	30,633,478	(461,747)	(5,466)	(8,419,76		(8,419,766)	22,213,711		6.44%	116,071	161,456	307,887	-	-	654,708
	May-23	30,633,478	2,303,505	214,360	-	(153,902)	(29,167)	32,968,274	(664,510)	(5,466)	(9,089,74		(9,089,742)	23,878,532		6.44%	123,609	171,942	307,887	-	-	662,897
	Jun-23	32,968,274	2,608,094	257,231	-	(176,678)	(29,167)	35,627,754	(755,779)	(5,466)	(9,850,98	7)	(9,850,987)	25,776,767	'	6.44%	133,165	185,234	307,887	-	-	698,966
Tota	al		23,560,845	2,057,852	-	(2,316,232)	(350,000)		(6,550,324)	(65,590)							1,110,279	1,544,413	3,694,640	-	-	7,905,286

FN1 Amortization expense is calculated as amortization on program costs capitalized in the current forecasted year plus a true up mechanism of prior period amortization and inclusion of amortization expense on program costs capitalized in previous years. Refer to tab EE Amort. Table, row 132 for prior period true up and amortization expense on programs capitalized in prior periods layered into the forecasted amortization expense.

0 Total Budgeted Program Check

FN2 There are currently no EDIT or known PJM Market Revenues associated with the ACE EE program however, in order to ascertain that the model is flexible, columns 9, 12 and 18 will remain within the actual and forecasted vintage years in case of future occurence.

13,029,313

3,155,169

2,268,252

4,290,380

ACE
Energy Efficiency and Demand Response Surcharge
Residential and Commercial Energy Efficiency Programs
Computation of Annual Amortization and CCRF Cost Components
Year
2024
Recovery (months)
120
Property, Plant and Ec 60 Property, Plant and Equipment (PPE) Recovery (months)

30,636,285

(1))	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)
								= Col 2 + Col 3 + Col 4+	,		= Prior Month Col 11	+				=	Col 14 Average x (Col	= Col 17 / Complement of Composite Tax				= -Col 6 - Col 7 - Col 15 + Col 18 + Col 19 + Col
			10	Recovery Period (Years):	5			Col 5 + Col 6 + Col7	x Composite Tax Factor	= Tab "ITCap-E"	Col 9 + Col 10		= Col 11 + Col 12	= Col 8 + Col 13 Unamortized			16)/12	Factor				20 - Col 21
		Unamortized	Regulatory Asset	Regulatory Asset	PP&E			Unamortized	Regulatory Asset	PP&E				Ending Bal,	Excess ADIT			CCRF				Monthly
		Beginning	Costs	Costs	Costs	10 Year	5 Year	Ending	Deferred	Deferred	Normal Accum	Excess ADIT Unamortized	Total Accum	Net of Accum	Monthly Amortization	CCRF Rate	CCRF	Adjusted for	O&M	O&M	PJM Market	Revenue
	Month	Balance	(Direct and Share)	(Loans)	(IT Related)	Amortization ¹	Amortization	Balance	Tax Activity	Tax Activity	Deferred Tax	Ending Balance ²	Deferred Tax	Deferred Tax	Adjusted for Income Tax ²	Net-of-Tax	Net-of-Tax	Income Tax	Expenses	Cost Sharing	Revenues ²	Requirement
	Jul-23	35,627,754	3,368,711	262,691	-	(558,355)	(29,167	38,671,634	(863,834)	(5,466)	(10,720,28	7)	(10,720,287)	27,951,347	7	6.44%	144,087	200,427	357,532	-	-	1,145,480
	Aug-23	38,671,634	2,079,925	157,614	-	(594,153)	(29,167	40,285,854	(461,956)	(5,466)	(11,187,70	9)	(11,187,709)	29,098,145	5	6.44%	152,994	212,817	357,532	-	-	1,193,668
	Sep-23	40,285,854	1,674,762	105,076	-	(584,016)	(29,167	41,452,510	(336,146)	(5,466)	(11,529,32	1)	(11,529,321)	29,923,189)	6.44%	158,282	220,173	357,532	-	-	1,190,887
	Oct-23	41,452,510	2,087,868	157,614	-	(359,068)	(29,167	43,309,757	(530,271)	(5,466)	(12,065,05	7)	(12,065,057)	31,244,700)	6.44%	164,039	228,181	357,532	-	-	973,948
	Nov-23	43,309,757	2,922,305	262,691	-	(336,048)	(29,167	46,129,537	(800,839)	(5,466)	(12,871,36	2)	(12,871,362)	33,258,175	5	6.44%	172,983	240,621	357,532	-	-	963,368
	Dec-23	46,129,537	3,332,555	315,229	-	(387,410)	(29,167	49,360,745	(916,491)	(5,466)	(13,793,31	9)	(13,793,319)	35,567,426	3	6.44%	184,575	256,747	357,532	-	-	1,030,855
	Jan-24	49,360,745	2,925,398	262,691	-	(461,515)	(29,167	52,058,153	(766,440)	(5,466)	(14,565,22	5)	(14,565,225)	37,492,928	3	6.44%	195,932	272,544	357,532	-	-	1,120,757
	Feb-24	52,058,153	2,116,512	157,614	-	(425,836)	(29,167	53,877,276	(519,554)	(5,466)	(15,090,24	5)	(15,090,245)	38,787,032	2	6.44%	204,566	284,555	357,532	-	-	1,097,089
	Mar-24	53,877,276	1,702,759	105,076	-	(416,148)	(29,167	55,239,796	(391,203)	(5,466)	(15,486,91	4)	(15,486,914)	39,752,883	3	6.44%	210,627	292,985	357,532	-	-	1,095,832
	Apr-24	55,239,796	2,118,662	157,614	-	(358,583)	(29,167	57,128,322	(539,063)	(5,466)	(16,031,44	2)	(16,031,442)	41,096,880)	6.44%	216,822	301,602	357,532	-	-	1,046,884
	May-24	57,128,322	2,950,655	262,691	-	(349,965)	(29,167	59,962,537	(804,896)	(5,466)	(16,841,80	4)	(16,841,804)	43,120,733	3	6.44%	225,853	314,165	357,532	-	-	1,050,828
	Jun-24	59,962,537	3,356,174	315,229	-	(402,667)	(29,167	63,202,106	(918,842)	(5,466)	(17,766,11	2)	(17,766,112)	45,435,994	1	6.44%	237,490	330,352	357,532	-	-	1,119,717

TRUE TRUE
Total Budgeted Program Check TRUE Table 4 Check -Total Budgeted Program Check rounding

FN1 Amortization expense is calculated as amortization on program costs capitalized in the current forecasted year plus a true up mechanism of prior period amortization and inclusion of amortization expense on program costs capitalized in previous years. Refer to tab EE Amort. Table, row 132 for prior period true up and amortization expense on programs capitalized in prior periods layered into the forecasted amortization expense.

(5,233,764)

2,521,832

(350,000)

(7,849,535)

(65,590)

FN2 There are currently no EDIT or known PJM Market Revenues associated with the ACE EE program however, in order to ascertain that the model is flexible, columns 9, 12 and 18 will remain within the actual and forecasted vintage years in case of future occurence.

ACE Weighted Average Cost of Capital BRC Docket No. ER18080925, Order dated 3/13/19 (Stipulation of Settlement)

			Penalty/	Weighted	After	Before
Capital Structure	Weight	Rate	Incentive ¹	Rate	Tax	Tax
Long Term Debt	50.06%	4.58%	0.00%	2.29%	1.65%	2.29%
Preferred Stock	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Common Stock	49.94%	9.60%	0.00%	4.79%	4.79%	6.66%
Total	100.00%			7.08%	6.44%	8.95%

FN1 Penalties/incentives are not applicable until Program Year 5; however, in order to ascertain that the model is flexible, this column is built into the model for future occurence.

From June 10th Order order:

Return on Equity

Staff recommends that the carrying costs for program investments use the capital structure established in each utility's most recent base rate case, incorporating both the cost of debt and the ROE. Staff recommends no basis point reduction on the ROE in order to recognize EE's importance compared to traditional utility investments.

From BRC Settlement in Docket No. ER18080925:

BPU DOCKET NO. ER18080925

OAL DOCKET NO. 14569-2018S

Agenda Date: 3/13/19 Agenda Item: 2D

does not reflect any particular ratemaking adjustment proposed by any Signatory Party for incorporation into the overall revenue requirement calculation.

2

2. The Signatory Parties agree that, for the purposes of resolving this proceeding, the Company shall have an overall rate of return of 7.08 percent, which is based on a capital structure consisting of 49.94 percent equity with a cost rate of 9.60 percent, and 50.06 percent long-term debt with a cost rate of 4.58 percent.

ACE NJ Tax Factor BRC Docket No. ER18080925

Line No.	Description	<u>_</u>	Statutory Tax Rate	
1	BPU Assessment		0.257%	
2	NJ Sales and Use Tax (SUT)		6.625%	
3	NJ Income Tax Rate		9.000%	
4	Federal Income Tax Rate		21.00%	
Line No.	Description	Computation	Total Tax Factor	Income Tax Factor
5	BPU Assessment	line 1	0.2570%	0.0000%
6	NJ Sales and Use Tax (SUT)	line 2	6.6250%	0.0000%
7	NJ Income Tax Rate	(100% - (line 1 + line 2)) x line 3	8.3806%	9.0000%
8	Federal Income Tax Factor	(100% - (line 5 + line 6 + line 7) x line 4	17.7948%	19.1100%
9	Composite Tax Factor	line 5 + line 6 + line 7 + line 8	33.0575%	28.1100%
10	Complement of Composite Tax Factor	100% - (line 4 + line 5 + line 6)	66.9425%	71.8900%
11	Revenue Conversion Factor		1.49382	1.39101

ACE
Energy Efficiency and Demand Response Surcharge
Pro-Forma Projected Income Statement and Balance Sheet

PIO-POIIIIA P	Projected income Statement and Balance Sneet													Program
		<u>Jul-21</u>	<u>Aug-21</u>	<u>Sep-21</u>	Oct-21	<u>Nov-21</u>	<u>Dec-21</u>	<u>Jan-22</u>	Feb-22	<u>Mar-22</u>	<u>Apr-22</u>	<u>May-22</u>	<u>Jun-22</u>	Year 1 <u>Total</u>
Income St	atement													
•	Operating Revenues (Revenue Requirement)	274,775	291,127	293,896	272,587	275,481	286,466	298,956	300,115	303,005	299,299	303,492	314,930	3,514,129
	Operating Expenses:													
	Operating and Maintenance	176,190	176,190	176,190	176,190	176,190	176,190	176,190	176,190	176,190	176,190	176,190	176,190	2,114,285
	Regulatory Debits	58,681	62,524	62,188	37,710	36,056	41,180	47,819	44,453	44,137	37,201	36,791	42,308	551,048
	Depreciation and Amortization Total Operating Expenses	29,167 264,038	29,167 267,881	29,167 267,545	29,167 243,067	29,167 241,413	29,167 246,537	29,167 253,176	29,167 249,810	29,167 249,494	29,167 242,558	29,167 242,148	29,167 247,665	350,000 3,015,332
	Operating Expenses	10,737	23,246	26,351	29,520	34,068	39,929	45,780	50,305	53,511	56,741	61,344	67,265	498,797
	Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-
	Interest Expense	-	-	-	-	-	-	-	-	-	-	-	-	-
	Income Before Income Taxes	10,737	23,246	26,351	29,520	34,068	39,929	45,780	50,305	53,511	56,741	61,344	67,265	498,797
	Income Tax Expense	(3,018)	(6,534)	(7,407)	(8,298)	(9,577)	(11,224)	(12,869)	(14,141)	(15,042)	(15,950)	(17,244)	(18,908)	(140,212)
	Net Income =	7,719	16,712	18,944	21,222	24,491	28,705	32,911	36,164	38,469	40,791	44,100	48,357	358,585
														498,797 CCRF
Balance S	<u>heet</u>													
	<u>Assets</u>	/o =====	/cos ===:	/ * * * * * * * * * * * * * * * * * * *	/o== - : - :	/aaa == ::	// /* : : : : :	/	10.10	/	/2.12	(000 : 000		//6 //5 /5
	Cash ¹ Accounts Receivable ¹	(3,533,738)	(668,757)	(491,929)	(657,848)	(998,684)	(1,161,186)	(990,433)	(649,194)	(483,330)	(648,412)	(988,128)	(1,141,051)	(12,412,690)
	Income Tax Receivable	206,081 460,162	12,264	2,077 158,770	(15,982)	2,170	8,239	9,367	869 310.050	2,167 163,961	(2,779) 212,665	3,145 307,787	8,578	236,198
	Regulatory Assets:	460,162	204,739	156,770	211,376	303,361	348,982	302,311	210,050	163,961	212,000	307,707	350,911	3,235,073
	EE Program Costs	1,676,241	771,429	607,558	770,226	1,095,804	1,263,223	1,103,831	772,249	607,977	774,300	1,112,285	1,271,213	11,826,337
	Less: Accumulated Amortization	(58,681)	(62,524)	(62,188)	(37,710)	(36,056)	(41,180)	(47,819)	(44,453)	(44,137)	(37,201)	(36,791)	(42,308)	(551,048)
	Net Regulatory Asset	1,617,561	708,905	545,370	732,516	1,059,748	1,222,042	1,056,012	727,796	563,840	737,099	1,075,494	1,228,905	11,275,289
	Property, Plant & Equipment (PP&E)	1,750,000	-	-	-	-	-	-	-	-	-	-	-	1,750,000
	Less: Accumulated Depreciation & Amortization _	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(350,000)
	Net Property, Plant & Equipment	1,720,833	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	1,400,000
	Total Assets =	470,899	227,985	185,121	240,896	337,429	388,911	348,091	260,355	217,472	269,406	369,131	418,176	3,733,870
	Liabilities and Capitalization													
	Liabilities													
	Income Taxes Payable	3,018	6,534	7,407	8,298	9,577	11,224	12,869	14,141	15,042	15,950	17,244	18,908	140,212
	Deferred Income Taxes Total Liabilities	460,162	204,739	158,770	211,376	303,361	348,982	302,311	210,050	163,961	212,665	307,787	350,911	3,235,073
	Total Liabilities	463,180	211,273	166,177	219,674	312,937	360,206	315,180	224,191	179,003	228,615	325,031	369,819	3,375,285
	Capitalization	7,719	16,712	18,944	21,222	24,491	28,705	32,911	36,164	38,469	40,791	44,100	48,357	358,585
	Total Liabilities & Capitalization	470,899	227,985	185,121	240,896	337,429	388,911	348,091	260,355	217,472	269,406	369,131	418,176	3,733,870
	FN1 Accounts Receivable balances assume	e collection of	25% of the cu	rrent month a	nd 75% of the	prior month.								
														Program Year 1
Return on	Rate Base (Regulatory Asset and PP&E)	1												<u>Total</u>
	Gross Plant	3,426,241	4,197,671	4,805,229	5,575,455	6,671,259	7,934,482	9,038,313	9,810,562	#########	#########	12,305,124	13,576,337	
	Accumulated Amortization & Depreciation	(87,847)	(179,538)	(270,893)	(337,770)	(402,992)	(473,339)	(550,325)	(623,944)	(697,248)	(763,615)	(829,573)	(901,048)	
	Net Plant	3,338,394	4,018,133	4,534,336	5,237,686	6,268,267	7,461,143	8,487,988	9,186,618	9,721,292	########	11,475,551	12,675,289	
							(4.000.407)	(1,687,389)	(1 080 700)	(2,199,750)	(2.262.711)	(2 576 275)		
	Beginning ADIT Balance	-	(460.162)	(664.901)	(823.671)	(1,035.046)	(1,338.407)	(1,007.308)	(1,808.700)	(2,199.730)	(2,303.7 111	(2,376.373)	(2.884.162)	
	Beginning ADIT Balance Ending ADIT Balance	- (460,162)	(460,162) (664,901)	(664,901) (823,671)	(823,671) (1,035,046)	(1,035,046) (1,338,407)	(1,338,407) (1,687,389)	(1,989,700)	(2,199,750)	(2,363,711)	, , ,	(2,576,375) (2,884,162)	(2,884,162) (3,235,073)	
			,	,	, , ,	,	,	, , ,	, , ,	, , ,	, , ,	,	,	
	Ending ADIT Balance	(460,162)	(664,901)	(823,671)	(1,035,046)	(1,338,407)	(1,687,389)	(1,989,700)	(2,199,750)	(2,363,711)	(2,576,375)	(2,884,162)	(3,235,073)	

ACE

After-Tax Return on Rate Base

0.54%

Energy Efficiency and Demand Response Surcharge Pro-Forma Projected Income Statement and Balance Sheet	Jul-22	<u>Aug-22</u>	<u>Sep-22</u>	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Program Year 2 Total	Cumulative Program Year 2 <u>Total</u>
	<u></u>													
Income Statement	000 707	005.000	000 040	500 444	500.070	222 244	070.040	070 070	077.000	054700	202.22	222 222	7.005.000	44 440 445
Operating Revenues (Revenue Requirement)	660,787	685,938	690,319	596,141	598,673	632,344	676,210	670,972	677,330	654,708	662,897	698,966	7,905,286	11,419,415
Operating Expenses: Operating and Maintenance	307,887	307,887	307,887	307,887	307,887	307,887	307,887	307,887	307,887	307,887	307,887	307,887	3,694,640	5,808,925
Regulatory Debits	247,477	262,917	260,475	159,149	151,340	171,850	202,676	187,279	186,291	156,198	153,902	176,678	2,316,232	2,867,280
Depreciation and Amortization	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	350,000	700,000
Total Operating Expenses	584,531	599,970	597,528	496,202	488,393	508,903	539,729	524,332	523,345	493,252	490,955	513,732	6,360,873	9,376,205
Operating Income	76,256	85,968	92,791	99,939	110,280	123,441	136,481	146,640	153,985	161,456	171,942	185,234	1,544,413	2,043,210
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Income Before Income Taxes	76,256	85,968	92,791	99,939	110,280	123,441	136,481	146,640	153,985	161,456	171,942	185,234	1,544,413	2,043,210
Income Tax Expense	(21,436)	(24,166)	(26,084)	(28,093)	(31,000)	(34,699)	(38,365)	(41,221)	(43,285)	(45,385)	(48,333)	(52,069)	(434,134)	(574,346)
Net Income	54,820	61,802	66,707	71,846	79,280	88,742	98,116	105,419	110,700	116,071	123,609	133,165	1,110,279	1,468,864
													1,544,413	2,043,210
													CCRF	CCRF
Balance Sheet														
<u>Assets</u>														
Cash ¹	(2,374,065)	(1,401,207)	(1,024,605)	(1,418,657)	(2,196,496)	(2,542,629)	(2,155,729)	(1,416,362)	(1,060,979)	(1,435,055)	(2,168,996)	(2,501,297)	(21,696,078)	(34,108,768)
Accounts Receivable ¹	259,392	18,864	3,286	(70,634)	1,899	25,253	32,899	(3,928)	4,768	(16,967)	6,142	27,052	288,027	524,224
Income Tax Receivable	629,535	426,407	326,841	460,397	661,566	755,999	648,757	454,129	353,851	467,213	669,976	761,245	6,615,914	9,850,987
Regulatory Assets:	0.407.570	4 700 005	4 400 750	4 777 5 45	0.405.004	0.044.004	0.404.450	4 700 070	4 405 054	4 700 040	0.547.004	0.005.005	05.040.007	07.445.004
EE Program Costs	2,467,572	1,760,395	1,403,752	1,777,545	2,485,384	2,841,834	2,491,153	1,783,376	1,425,654	1,798,842	2,517,864 (153,902)	2,865,325	25,618,697	37,445,034
Less: Accumulated Amortization Net Regulatory Asset	(247,477) 2,220,095	(262,917) 1,497,478	(260,475) 1,143,277	(159,149) 1,618,397	(151,340) 2,334,044	(171,850) 2,669,984	(202,676) 2,288,477	(187,279) 1,596,097	(186,291) 1,239,363	(156,198) 1,642,644	2,363,963	(176,678) 2,688,647	(2,316,232) 23,302,465	(2,867,280) 34,577,754
Net Negulatory Asset	2,220,093	1,437,470	1,143,277	1,010,397	2,334,044	2,009,904	2,200,477	1,390,097	1,239,303	1,042,044	2,303,903	2,000,047	23,302,403	34,377,734
Property, Plant & Equipment (PP&E)	-	-	-	-	-	-	-	-	-	-	-	-	0	1,750,000
Less: Accumulated Depreciation & Amortization	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(350,000)	(700,000)
Net Property, Plant & Equipment	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(350,000)	1,050,000
Total Assets	705,791	512,375	419,632	560,336	771,846	879,440	785,238	600,769	507,836	628,669	841,918	946,479	8,160,327	11,894,197
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<u>Liabilities and Capitalization</u>														
Liabilities														
Income Taxes Payable	21,436	24,166	26,084	28,093	31,000	34,699	38,365	41,221	43,285	45,385	48,333	52,069	434,134	574,346
Deferred Income Taxes	629,535	426,407	326,841	460,397	661,566	755,999	648,757	454,129	353,851	467,213	669,976	761,245	6,615,914	9,850,987
Total Liabilities	650,970	450,572	352,924	488,490	692,566	790,698	687,122	495,349	397,136	512,598	718,309	813,314	7,050,048	10,425,333
Capitalization	54,820	61,802	66,707	71,846	79,280	88,742	98,116	105,419	110,700	116,071	123,609	133,165	1,110,279	1,468,864
Total Liabilities & Capitalization	705,791	512,375	419,632	560,336	771,846	879,440	785,238	600,769	507,836	628,669	841,918	946,479	8,160,327	11,894,197
FN1 Accounts Receivable balances assum														
111													Program	
													Year 2	
Return on Rate Base (Regulatory Asset and PP&E													<u>Total</u>	
Gross Plant	16,043,909	17,804,304	19,208,056	20,985,601	23,470,985	26,312,819	28,803,972	30,587,348	32,013,002	33,811,844	36,329,709	39,195,034		
Accumulated Amortization & Depreciation	(1,177,691)	(1,469,775)	(1,759,417)	(1,947,732)	(2,128,239)	(2,329,255)	(2,561,098)	(2,777,544)	(2,993,002)	(3,178,367)	(3,361,435)	(3,567,280)		
Net Plant	14,866,217	16,334,528	17,448,639	19,037,869	21,342,746	23,983,563	26,242,874	27,809,804	29,020,000	30,633,478	32,968,274	35,627,754		
Desiration ADIT Delegan	(0.005.050)	(0.004.000)	(4.004.01=)	(4.047.070)	/F 070 050	/F 700 010	(0.405.015)	(7 4 4 4 5 - 1)	(7.500.700)	/7.050.55.th	(0.440.700)	(0.000.710)		
Beginning ADIT Balance	(3,235,073)	(3,864,608)	(4,291,015)	(4,617,856) (5,078,252)	(5,078,252)	(5,739,818)	(6,495,817)	(7,144,574)	(7,598,703)	(7,952,554)	(8,419,766)	(9,089,742)		
Ending ADIT Balance	(3,864,608)	(4,291,015)	(4,617,856)	(5,078,252)	(5,739,818)	(6,495,817)	(7,144,574)	(7,598,703)	(7,952,554)	(8,419,766)	(9,089,742)	(9,850,987)		
Net Rate Base	10,220,913	11,522,562	12,437,149	13.395.200	14,781,272	16.545.337	18.293.023	19,654,701	20,639,274	21.640.579	23,046,122	24,827.649		
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Net Income	54,820	61,802	66,707	71,846	79,280	88,742	98,116	105,419	110,700	116,071	123,609	133,165		

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ACE
Energy Efficiency and Demand Response Surcharge
Pro-Forma Projected Income Statement and Balance Sheet

After-Tax Return on Rate Base

0.54%

0.54%

0.54%

0.54%

0.54%

0.54%

Energy Efficiency and Demand Response Surcharge Pro-Forma Projected Income Statement and Balance Sheet	<u>Jul-23</u>	<u>Aug-23</u>	<u>Sep-23</u>	<u>Oct-23</u>	<u>Nov-23</u>	<u>Dec-23</u>	<u>Jan-24</u>	<u>Feb-24</u>	<u>Mar-24</u>	<u> Apr-24</u>	<u>May-24</u>	<u>Jun-24</u>	Program Year 3 <u>Total</u>	Cumulative Program Year 3 <u>Total</u>
Income Statement														
Operating Revenues (Revenue Requirement)	1,145,480	1,193,668	1,190,887	973,948	963,368	1,030,855	1,120,757	1,097,089	1,095,832	1,046,884	1,050,828	1,119,717	13,029,313	24,448,728
Operating Expenses:														
Operating and Maintenance	357,532	357,532	357,532	357,532	357,532	357,532	357,532	357,532	357,532	357,532	357,532	357,532	4,290,380	10,099,305
Regulatory Debits	558,355	594,153	584,016	359,068	336,048	387,410	461,515	425,836	416,148	358,583	349,965	402,667	5,233,764	8,101,044
Depreciation and Amortization	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	29,167	350,000	1,050,000
Total Operating Expenses	945,053	980,851	970,714	745,767	722,747	774,108	848,213	812,534	802,847	745,282	736,663	789,365	9,874,144	19,250,349
Operating Income Other Income	200,427	212,817	220,173	228,181	240,621	256,747	272,544	284,555	292,985	301,602	314,165	330,352	3,155,169	5,198,379
Interest Expense	-	-	-	-	-	-	-	-	-	-	-	-		_
Income Before Income Taxes	200,427	212,817	220,173	228,181	240,621	256,747	272,544	284,555	292,985	301,602	314,165	330,352	3,155,169	5,198,379
Income Tax Expense	(56,340)	(59,823)	(61,891)	(64,142)	(67,639)	(72,172)	(76,612)	(79,988)	(82,358)	(84,780)	(88,312)	(92,862)	(886,918)	(1,461,264)
Net Income	144,087	152,994	158,282	164,039	172,982	184,575	195,932	204,567	210,627	216,822	225,853	237,490	2,268,251	3,737,115
	111,007	102,001	100,202	101,000	172,002	101,070	100,002	201,001	210,021	210,022	220,000	201,100	3,155,169	5,198,379
													CCRF	CCRF
Balance Sheet														
<u>Assets</u>						4		:						
Cash ¹	(3,178,339)	,	(944,397)	(1,466,361)	(2,571,224)	(3,025,076)	(2,492,290)	,	(1,068,592)	,	(2,523,008)	(2,960,884)	(24,734,747)	(58,843,515)
Accounts Receivable ¹	334,886	36,141	(2,086)	(162,705)	(7,935)	50,615	67,427	(17,751)	(943)	(36,711)	2,958	51,667	315,563	839,788
Income Tax Receivable	869,300	467,422	341,612	535,737	806,305	921,957	771,906	525,020	396,669	544,529	810,362	924,308	7,915,125	17,766,112
Regulatory Assets:	2 624 402	0.007.500	4 770 000	0.045.400	2 404 005	2 647 704	2 400 000	0.074.400	4 007 005	0.070.070	2 242 246	0.074.400	22.450.440	70 000 450
EE Program Costs	3,631,402	2,237,539	1,779,839	2,245,482	3,184,995	3,647,784	3,188,089	2,274,126	1,807,835	2,276,276	3,213,346	3,671,403	33,158,116	70,603,150
Less: Accumulated Amortization	(558,355)	(594,153) 1,643,386	(584,016) 1,195,823	(359,068) 1,886,414	(336,048) 2,848,947	(387,410) 3,260,374	(461,515) 2,726,574	(425,836) 1,848,290	(416,148) 1,391,686	(358,583) 1,917,693	(349,965) 2,863,381	(402,667) 3,268,736	(5,233,764) 27,924,353	(8,101,044)
Net Regulatory Asset	3,073,047	1,043,360	1,195,625	1,000,414	2,040,947	3,200,374	2,720,374	1,040,290	1,391,666	1,917,093	2,003,361	3,200,730		62,502,106
Property, Plant & Equipment (PP&E)	-	-	-	-	-	-	-	-	-	-	-	-	0	1,750,000
Less: Accumulated Depreciation & Amortization	, , , , ,	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(350,000)	(1,050,000)
Net Property, Plant & Equipment	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(29,167)	(350,000)	700,000
Total Assets	1,069,727	680,239	561,785	763,918	1,046,926	1,178,704	1,044,450	809,575	689,654	846,131	1,124,527	1,254,660	11,070,294	22,964,491
<u>Liabilities and Capitalization</u> Liabilities														
Income Taxes Payable	56,340	59,823	61,891	64,142	67,639	72,172	76,612	79,988	82,358	84,780	88,312	92,862	886,918	1,461,264
Deferred Income Taxes	869,300	467,422	341,612	535,737	806,305	921,957	771,906	525,020	396,669	544,529	810,362	924,308	7,915,125	17,766,112
Total Liabilities	925,640	527,245	403,502	599,879	873,943	994,128	848,518	605,008	479,027	629,309	898,674	1,017,170	8,802,043	19,227,376
Capitalization	144,087	152,994	158,282	164,039	172,982	184,575	195,932	204,567	210,627	216,822	225,853	237,490	2,268,251	3,737,115
•			·											
Total Liabilities & Capitalization	1,069,727	680,239	561,785	763,918	1,046,926	1,178,704	1,044,450	809,575	689,654	846,131	1,124,527	1,254,660	11,070,294	22,964,491
FN1 Accounts Receivable balances assum Return on Rate Base (Regulatory Asset and PP&E													Program Year 3 <u>Total</u>	
Gross Plant	42,826,436	45,063,975	46,843,814	49,089,296	52,274,291	55,922,075	59,110,164	61,384,290	63,192,125	65,468,402	68,681,747	72,353,150		
Accumulated Amortization & Depreciation	(4,154,801)	(4,778,121)	(5,391,304)	(5,779,539)	(6,144,754)	(6,561,330)	(7,052,011)	(7,507,014)	(7,952,329)	(8,340,079)	(8,719,211)	(9,151,044)		
Net Plant	38,671,634	40,285,854	41,452,510	43,309,757	46,129,537	49,360,745	52,058,153	53,877,276	55,239,796	57,128,322	59,962,537	63,202,106		
Beginning ADIT Balance	(9.850 987)	(10.720 287)	(11.187 709)	(11.529.321)	(12,065,057)	(12,871,362)	(13.793 319)	(14,565,225)	(15,090 245)	(15.486 914)	(16,031,442)	(16.841.804)		
Ending ADIT Balance	,	,	,	,	,	,	,	(15,090,245)	,	,	,	,		
Net Rate Base	26,864,057	28,524,746	29,510,667	30,583,945	32,251,437	34,412,801	36,530,177	38,139,980	39,269,957	40,424,881	42,108,806	44,278,363		
Net Income	144,087	152,994	158,282	164,039	172,982	184,575	195,932	204,567	210,627	216,822	225,853	237,490		
After Tay Peturn on Pate Race	0.54%	0.54%	0.54%	0.54%	0.54%	0.54%	0.54%	0.54%	0.54%	0.54%	0.54%	0.54%	6 11%	

0.54%

0.54%

0.54%

0.54%

Schedule (MTN)-2

YEAR 1 BILL IMPACTS

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") 8 WINTER MONTHS (October Through May)

Monthly	F	Present		Present	F	Present		New		New	New	Diffe	erenc	<u>e</u>		<u>Total</u>	
<u>Usage</u>	<u></u>	<u>elivery</u>	5	Supply+T		<u>Total</u>	<u></u>	<u>Delivery</u>	5	Supply+T	<u>Total</u>	<u>Delivery</u>	<u>S</u>	upply+T	D	<u>ifference</u>	
(kWh)		(\$)		(\$)		(\$)		(\$)		(\$)	(\$)	(\$)		(\$)		(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	\$	5.77	\$	-	\$ 5.77	\$ -	\$	-	\$	-	0.00%
25	\$	7.87	\$	2.60	\$	10.47	\$	7.87	\$	2.61	\$ 10.48	\$ -	\$	0.01	\$	0.01	0.10%
50	\$	9.97	\$	5.20	\$	15.17	\$	9.97	\$	5.22	\$ 15.19	\$ -	\$	0.02	\$	0.02	0.13%
75	\$	12.07	\$	7.79	\$	19.86	\$	12.07	\$	7.83	\$ 19.90	\$ -	\$	0.04	\$	0.04	0.20%
100	\$	14.17	\$	10.39	\$	24.56	\$	14.17	\$	10.44	\$ 24.61	\$ -	\$	0.05	\$	0.05	0.20%
150	\$	18.37	\$	15.59	\$	33.96	\$	18.37	\$	15.65	\$ 34.02	\$ -	\$	0.06	\$	0.06	0.18%
200	\$	22.57	\$	20.78	\$	43.35	\$	22.57	\$	20.87	\$ 43.44	\$ -	\$	0.09	\$	0.09	0.21%
250	\$	26.77	\$	25.98	\$	52.75	\$	26.77	\$	26.09	\$ 52.86	\$ -	\$	0.11	\$	0.11	0.21%
300	\$	30.97	\$	31.17	\$	62.14	\$	30.97	\$	31.31	\$ 62.28	\$ -	\$	0.14	\$	0.14	0.23%
350	\$	35.17	\$	36.37	\$	71.54	\$	35.17	\$	36.53	\$ 71.70	\$ -	\$	0.16	\$	0.16	0.22%
400	\$	39.37	\$	41.57	\$	80.94	\$	39.37	\$	41.74	\$ 81.11	\$ -	\$	0.17	\$	0.17	0.21%
450	\$	43.57	\$	46.76	\$	90.33	\$	43.57	\$	46.96	\$ 90.53	\$ -	\$	0.20	\$	0.20	0.22%
500	\$	47.77	\$	51.96	\$	99.73	\$	47.77	\$	52.18	\$ 99.95	\$ -	\$	0.22	\$	0.22	0.22%
600	\$	56.17	\$	62.35	\$	118.52	\$	56.17	\$	62.62	\$ 118.79	\$ -	\$	0.27	\$	0.27	0.23%
679	\$	62.81	\$	70.56	\$	133.37	\$	62.81	\$	70.86	\$ 133.67	\$ -	\$	0.30	\$	0.30	0.22%
700	\$	64.57	\$	72.74	\$	137.31	\$	64.57	\$	73.05	\$ 137.62	\$ -	\$	0.31	\$	0.31	0.23%
750	\$	68.77	\$	77.94	\$	146.71	\$	68.77	\$	78.27	\$ 147.04	\$ -	\$	0.33	\$	0.33	0.22%
800	\$	72.97	\$	83.13	\$	156.10	\$	72.97	\$	83.49	\$ 156.46	\$ -	\$	0.36	\$	0.36	0.23%
900	\$	81.38	\$	93.52	\$	174.90	\$	81.38	\$	93.92	\$ 175.30	\$ -	\$	0.40	\$	0.40	0.23%
1000	\$	89.78	\$	103.92	\$	193.70	\$	89.78	\$	104.36	\$ 194.14	\$ -	\$	0.44	\$	0.44	0.23%
1200	\$	106.58	\$	124.70	\$	231.28	\$	106.58	\$	125.23	\$ 231.81	\$ -	\$	0.53	\$	0.53	0.23%
1500	\$	131.78	\$	155.87	\$	287.65	\$	131.78	\$	156.54	\$ 288.32	\$ -	\$	0.67	\$	0.67	0.23%
2000	\$	173.78	\$	207.83	\$	381.61	\$	173.78	\$	208.72	\$ 382.50	\$ -	\$	0.89	\$	0.89	0.23%
2500	\$	215.79	\$	259.79	\$	475.58	\$	215.79	\$	260.90	\$ 476.69	\$ -	\$	1.11	\$	1.11	0.23%
3000	\$	257.79	\$	311.75	\$	569.54	\$	257.79	\$	313.08	\$ 570.87	\$ -	\$	1.33	\$	1.33	0.23%
3500	\$	299.79	\$	363.70	\$	663.49	\$	299.79	\$	365.26	\$ 665.05	\$ -	\$	1.56	\$	1.56	0.24%
4000	\$	341.79	\$	415.66	\$	757.45	\$	341.79	\$	417.44	\$ 759.23	\$ -	\$	1.78	\$	1.78	0.23%

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") 4 SUMMER MONTHS (June Through September)

Monthly		Present		Present	ı	Present			New		New	New	<u>Dif</u>	ferenc	<u>e</u>		<u>Total</u>
<u>Usage</u>	<u>[</u>	<u>Delivery</u>	5	Supply+T		<u>Total</u>		D	<u>elivery</u>	5	Supply+T	<u>Total</u>	<u>Delivery</u>	9	Supply+T		<u>ference</u>
(kWh)		(\$)		(\$)		(\$)			(\$)		(\$)	(\$)	(\$)		(\$)	(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	9	5	5.77	\$	-	\$ 5.77	\$ -	\$	-	\$ -	0.00%
25	\$	8.01	\$	2.33	\$	10.34	9		8.01	\$	2.34	\$ 10.35	\$ -	\$	0.01	\$ 0.01	0.10%
50	\$	10.25	\$	4.65	\$	14.90	\$	-	10.25	\$	4.67	\$ 14.92	\$ -	\$	0.02	\$ 0.02	0.13%
75	\$	12.49	\$	6.98	\$	19.47	9		12.49	\$	7.01	\$ 19.50	\$ -	\$	0.03	\$ 0.03	0.15%
100	\$	14.73	\$	9.30	\$	24.03	\$	5	14.73	\$	9.35	\$ 24.08	\$ -	\$	0.05	\$ 0.05	0.21%
150	\$	19.20	\$	13.95	\$	33.15	\$	-	19.20	\$	14.02	\$ 33.22	\$ -	\$	0.07	\$ 0.07	0.21%
200	\$	23.68	\$	18.60	\$	42.28	9		23.68	\$	18.69	\$ 42.37	\$ -	\$	0.09	\$ 0.09	0.21%
250	\$	28.16	\$	23.25	\$	51.41	\$		28.16	\$	23.37	\$ 51.53	\$ -	\$	0.12	\$ 0.12	0.23%
300	\$	32.64	\$	27.91	\$	60.55	9	5	32.64	\$	28.04	\$ 60.68	\$ -	\$	0.13	\$ 0.13	0.21%
350	\$	37.12	\$	32.56	\$	69.68	\$	5	37.12	\$	32.71	\$ 69.83	\$ -	\$	0.15	\$ 0.15	0.22%
400	\$	41.59	\$	37.21	\$	78.80	\$	5	41.59	\$	37.39	\$ 78.98	\$ -	\$	0.18	\$ 0.18	0.23%
450	\$	46.07	\$	41.86	\$	87.93	\$	5	46.07	\$	42.06	\$ 88.13	\$ -	\$	0.20	\$ 0.20	0.23%
500	\$	50.55	\$	46.51	\$	97.06	9	5	50.55	\$	46.73	\$ 97.28	\$ -	\$	0.22	\$ 0.22	0.23%
600	\$	59.50	\$	55.81	\$	115.31	9	5	59.50	\$	56.08	\$ 115.58	\$ -	\$	0.27	\$ 0.27	0.23%
679	\$	66.58	\$	63.16	\$	129.74	\$	5	66.58	\$	63.46	\$ 130.04	\$ -	\$	0.30	\$ 0.30	0.23%
700	\$	68.46	\$	65.11	\$	133.57	9	5	68.46	\$	65.42	\$ 133.88	\$ -	\$	0.31	\$ 0.31	0.23%
750	\$	72.94	\$	69.76	\$	142.70	9	5	72.94	\$	70.10	\$ 143.04	\$ -	\$	0.34	\$ 0.34	0.24%
800	\$	77.95	\$	74.92	\$	152.87	9	5	77.95	\$	75.27	\$ 153.22	\$ -	\$	0.35	\$ 0.35	0.23%
900	\$	87.98	\$	85.23	\$	173.21	9	5	87.98	\$	85.63	\$ 173.61	\$ -	\$	0.40	\$ 0.40	0.23%
1000	\$	98.01	\$	95.53	\$	193.54	9	5	98.01	\$	95.98	\$ 193.99	\$ -	\$	0.45	\$ 0.45	0.23%
1200	\$	118.07	\$	116.15	\$	234.22	9	5	118.07	\$	116.68	\$ 234.75	\$ -	\$	0.53	\$ 0.53	0.23%
1500	\$	148.17	\$	147.07	\$	295.24	9	5	148.17	\$	147.74	\$ 295.91	\$ -	\$	0.67	\$ 0.67	0.23%
2000	\$	198.32	\$	198.61	\$	396.93	9	5	198.32	\$	199.50	\$ 397.82	\$ -	\$	0.89	\$ 0.89	0.22%
2500	\$	248.47	\$	250.15	\$	498.62	9	5	248.47	\$	251.26	\$ 499.73	\$ -	\$	1.11	\$ 1.11	0.22%
3000	\$	298.62	\$	301.69	\$	600.31	\$	5	298.62	\$	303.02	\$ 601.64	\$ -	\$	1.33	\$ 1.33	0.22%
3500	\$	348.77	\$	353.23	\$	702.00	9	5	348.77	\$	354.79	\$ 703.56	\$ -	\$	1.56	\$ 1.56	0.22%
4000	\$	398.92	\$	404.77	\$	803.69	\$	5	398.92	\$	406.55	\$ 805.47	\$ -	\$	1.78	\$ 1.78	0.22%

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") Annual Average

Monthly	F	Present		Present	F	Present	New		New	New		Diffe	erenc	<u>e</u>		<u>Total</u>
Usage	<u></u>	<u> Delivery</u>	9	Supply+T		<u>Total</u>	Delivery		Supply+T	<u>Total</u>	<u> </u>	Delivery	<u>s</u>	upply+T	<u>Dif</u>	<u>ference</u>
(kWh)		(\$)		(\$)		(\$)	(\$)		(\$)	(\$)		(\$)		(\$)	(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	\$ 5.77	′ \$	-	\$ 5.77	\$	-	\$	-	\$ -	0.00%
25	\$	7.92	\$	2.51	\$	10.43	\$ 7.92		2.52	\$ 10.44	\$	-	\$	0.01	\$ 0.01	0.10%
50	\$	10.06	\$	5.02	\$	15.08	\$ 10.06		5.04	\$ 15.10	\$	-	\$	0.02	\$ 0.02	0.13%
75	\$	12.21	\$	7.52	\$	19.73	\$ 12.21		7.56	\$ 19.77	\$	-	\$	0.04	\$ 0.04	0.20%
100	\$	14.36	\$	10.03	\$	24.39	\$ 14.36	\$	10.08	\$ 24.44	\$	-	\$	0.05	\$ 0.05	0.21%
150	\$	18.65	\$	15.04	\$	33.69	\$ 18.65	5 \$	15.11	\$ 33.76	\$	-	\$	0.07	\$ 0.07	0.21%
200	\$	22.94	\$	20.05	\$	42.99	\$ 22.94	! \$	20.14	\$ 43.08	\$	-	\$	0.09	\$ 0.09	0.21%
250	\$	27.23	\$	25.07	\$	52.30	\$ 27.23	3 \$	25.18	\$ 52.41	\$	-	\$	0.11	\$ 0.11	0.21%
300	\$	31.53	\$	30.08	\$	61.61	\$ 31.53	3 \$	30.22	\$ 61.75	\$	-	\$	0.14	\$ 0.14	0.23%
350	\$	35.82	\$	35.10	\$	70.92	\$ 35.82	2 \$	35.26	\$ 71.08	\$	-	\$	0.16	\$ 0.16	0.23%
400	\$	40.11	\$	40.12	\$	80.23	\$ 40.11	\$	40.29	\$ 80.40	\$	-	\$	0.17	\$ 0.17	0.21%
450	\$	44.40	\$	45.13	\$	89.53	\$ 44.40) \$	45.33	\$ 89.73	\$	-	\$	0.20	\$ 0.20	0.22%
500	\$	48.70	\$	50.14	\$	98.84	\$ 48.70) \$	50.36	\$ 99.06	\$	-	\$	0.22	\$ 0.22	0.22%
600	\$	57.28	\$	60.17	\$	117.45	\$ 57.28	3 \$	60.44	\$ 117.72	\$	-	\$	0.27	\$ 0.27	0.23%
679	\$	64.07	\$	68.09	\$	132.16	\$ 64.07	′ \$	68.39	\$ 132.46	\$	-	\$	0.30	\$ 0.30	0.23%
700	\$	65.87	\$	70.20	\$	136.07	\$ 65.87	′ \$	70.51	\$ 136.38	\$	-	\$	0.31	\$ 0.31	0.23%
750	\$	70.16	\$	75.21	\$	145.37	\$ 70.16	\$	75.55	\$ 145.71	\$	-	\$	0.34	\$ 0.34	0.23%
800	\$	74.63	\$	80.39	\$	155.02	\$ 74.63	3 \$	80.75	\$ 155.38	\$	-	\$	0.36	\$ 0.36	0.23%
900	\$	83.58	\$	90.76	\$	174.34	\$ 83.58	3 \$	91.16	\$ 174.74	\$	-	\$	0.40	\$ 0.40	0.23%
1000	\$	92.52	\$	101.12	\$	193.64	\$ 92.52	2 \$	101.57	\$ 194.09	\$	-	\$	0.45	\$ 0.45	0.23%
1200	\$	110.41	\$	121.85	\$	232.26	\$ 110.41	\$	122.38	\$ 232.79	\$	-	\$	0.53	\$ 0.53	0.23%
1500	\$	137.24	\$	152.94	\$	290.18	\$ 137.24	\$	153.61	\$ 290.85	\$	-	\$	0.67	\$ 0.67	0.23%
2000	\$	181.96	\$	204.76	\$	386.72	\$ 181.96	\$	205.65	\$ 387.61	\$	-	\$	0.89	\$ 0.89	0.23%
2500	\$	226.68	\$	256.58	\$	483.26	\$ 226.68	3 \$	257.69	\$ 484.37	\$	-	\$	1.11	\$ 1.11	0.23%
3000	\$	271.40	\$	308.40	\$	579.80	\$ 271.40) \$	309.73	\$ 581.13	\$	-	\$	1.33	\$ 1.33	0.23%
3500	\$	316.12	\$	360.21	\$	676.33	\$ 316.12	2 \$	361.77	\$ 677.89	\$	-	\$	1.56	\$ 1.56	0.23%
4000	\$	360.83	\$	412.03	\$	772.86	\$ 360.83	3 \$	413.81	\$ 774.64	\$	-	\$	1.78	\$ 1.78	0.23%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") 8 WINTER MONTHS (October Through May)

Present Rates

vs.	
Proposed	Rates

									F	roposed Rates									
	Load						Present	Present	Present	Ne	w	New	Nev		Difference	Difference		Total	Total
Demand	Factor	Energy					Distribution	BGS and Other Charges	<u>Total</u>	Distrib	ution	BGS and Other Charges	Tota	<u>l</u>	Distribution	BGS and Other Charg	ges [<u> Difference</u>	Difference
(kW)	(%)	(kWh)	Dist kW	Trans kW D D	emand	D Energy	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)		(\$)	(\$)		(\$)	(%)
5	20	730	5.00	2 \$	11.05	\$ 34.12	\$ 55.13	\$ 83.78	\$ 138.9	91 \$	55.13	\$ 84.11	\$ 13	9.24	\$ -	\$ 0.	.32 \$	0.32	0.2%
5	30	1,095	5.00	2 \$	11.05	\$ 51.18	\$ 72.19	\$ 121.84	\$ 194.0	3 \$	72.19	\$ 122.33	\$ 19	4.52	\$ -	\$ 0.	.49 \$	0.49	0.3%
5	40	1,460	5.00		11.05					5 \$	89.25	\$ 160.55		9.80	\$ -	\$ 0.	.65 \$	0.65	0.3%
5	50	1,825	5.00	2 \$	11.05	\$ 85.30	\$ 106.31	\$ 197.97	\$ 304.2		06.31		\$ 30	5.08	\$ -	\$ 0.	.81 \$	0.81	0.3%
5	60	2,190	5.00	2 \$	11.05	\$ 102.36	\$ 123.37	\$ 236.03	\$ 359.3	39 \$ 1	23.37	\$ 237.00	\$ 36	0.37	\$ -	\$ 0.	.97 \$	0.97	0.3%
5	70	2,555	5.00	2 \$	11.05	\$ 119.42	\$ 140.43	\$ 274.09			40.43	\$ 275.22		5.65	\$ -	\$ 1.	.13 \$		0.3%
5	80	2,920	5.00			\$ 136.47					57.48			0.93	\$ -		.30 \$		0.3%
10	20	1,460	10.00		22.10						00.30			0.00	\$ -		.65 \$		0.2%
10	30	2,190	10.00		22.10						34.42			0.57	\$ -		.97 \$		0.2%
10	40	2,920	10.00		22.10						68.53			1.13	\$ -	•	.30 \$		0.3%
10	50	3,650	10.00			\$ 170.59					202.65			1.70	\$ -		.62 \$		0.3%
10	60	4,380	10.00		22.10		,				36.77			2.26	\$ -	•	.94 \$		0.3%
10	70	5,110	10.00			\$ 238.83		\$ 559.67			70.89			2.83	\$ -		.27 \$		0.3%
10	80	5,840	10.00		22.10						305.01			3.39	\$ -		.59 \$		0.3%
20	20	2,920	20.00			\$ 136.47		\$ 369.60			90.63			1.53	\$ -	•	.30 \$		0.2%
20	30	4,380	20.00			\$ 204.71					258.87			2.66	\$ -		.94 \$		0.2% 0.3%
20	40	5,840	20.00			\$ 272.95			\$ 1,001.2		327.11				\$ -		.59 \$		
20 20	50 60	7,300 8.760	20.00 20.00		44.20				\$ 1,221.0		95.35 163.58				\$ -		.24 \$.89 \$		0.3% 0.3%
-	70	10,220	20.00			\$ 409.42			\$ 1,442.						\$ - \$ -				0.3%
20 20	80	11,680	20.00			\$ 477.66			\$ 1,662.0 \$ 1,883.		31.82				ъ - \$ -		.54 \$		0.3%
30	20	4,380	30.00		66.30	\$ 545.90 \$ 204.71					800.06 280.97			o.o. 3.06	\$ -	T	.19 \$.94 \$		0.3%
30	30	6,570	30.00			\$ 307.07			\$ 1,171.8		883.33				\$ -		.94 \$		0.2%
30	40	8.760	30.00			\$ 409.42			\$ 1,171.6		85.68				\$ -		.89 \$		0.2%
30	50	10,950	30.00			\$ 511.78			\$ 1,833.2		88.04				\$ -		.86 \$		0.3%
30	60	13,140	30.00			\$ 614.14			\$ 2,164.0		90.40				\$ -		.83 \$		0.3%
30	70	15,330	30.00			\$ 716.49			\$ 2,494.		92.75				\$ -		.81 \$		0.3%
30	80	17,520	30.00			\$ 818.85			\$ 2,825.4		95.11				\$ -		.78 \$		0.3%
50	20	7,300	50.00			\$ 341.19			\$ 1,402.8		61.65	, , , , , , , , , , , , , , , , , , , ,			\$ -		.24 \$		0.2%
50	30	10,950	50.00			\$ 511.78			\$ 1,954.0		32.24				\$ -		.86 \$		0.2%
50	40	14,600	50.00			\$ 682.37					302.83				\$ -	•	.48 \$		0.3%
50	50	18,250	50.00			\$ 852.97			\$ 3,056.4		73.43				\$ -		.10 \$		0.3%
50	60	21,900	50.00			\$ 1.023.56			\$ 3,607.		44.02				\$ -		.72 \$		0.3%
50	70	25,550	50.00	47 \$ 1	110.50	\$ 1,194.16	\$ 1,314.62	\$ 2,844.29	\$ 4,158.9	90 \$ 1,3	14.62				\$ -	\$ 11.	.34 \$	11.34	0.3%
50	80	29,200	50.00	47 \$ 1	110.50	\$ 1,364.75	\$ 1,485.21	\$ 3,224.90	\$ 4,710.	11 \$ 1,4	85.21	\$ 3,237.86	\$ 4,72	3.07	\$ -	\$ 12	.96 \$	12.96	0.3%
75	30	16,425	75.00	72 \$ 1	165.75	\$ 767.67	\$ 943.38	\$ 1,988.51	\$ 2,931.8	39 \$ 9	43.38	\$ 1,995.80	\$ 2,93	9.18	\$ -	\$ 7.	.29 \$	7.29	0.2%
75	40	21,900	75.00	72 \$ 1	165.75	\$ 1,023.56	\$ 1,199.27	\$ 2,559.43	\$ 3,758.	70 \$ 1,1	99.27	\$ 2,569.15	\$ 3,76	8.42	\$ -	\$ 9.	.72 \$	9.72	0.3%
75	50	27,375	75.00	72 \$ 1	165.75	\$ 1,279.45	\$ 1,455.16	\$ 3,130.34	\$ 4,585.	51 \$ 1,4	55.16	\$ 3,142.50	\$ 4,59	7.66	\$ -	\$ 12	.15 \$	12.15	0.3%
75	60	32,850	75.00	72 \$ 1	165.75	\$ 1,535.34	\$ 1,711.05	\$ 3,701.26	\$ 5,412.3	31 \$ 1,7	11.05	\$ 3,715.84	\$ 5,42	6.90	\$ -	\$ 14.	.59 \$	14.59	0.3%
75	70	38,325	75.00	72 \$ 1	165.75	\$ 1,791.23	\$ 1,966.94	\$ 4,272.18	\$ 6,239.	12 \$ 1,9	966.94	\$ 4,289.19	\$ 6,25	6.14	\$ -	\$ 17.	.02 \$	17.02	0.3%
75	80	43,800	75.00			\$ 2,047.12			\$ 7,065.9		22.83				\$ -		.45 \$		0.3%
75	90	49,275	75.00			\$ 2,303.01			\$ 7,892.		78.72				\$ -		.88 \$		0.3%
100	30	21,900	100.00			\$ 1,023.56			\$ 3,909.7		254.52				\$ -		.72 \$		0.2%
100	40	29,200	100.00			\$ 1,364.75			\$ 5,012.		95.71				\$ -		.96 \$		0.3%
100	50	36,500	100.00			\$ 1,705.94			\$ 6,114.5		36.90				\$ -		.21 \$		0.3%
100	60	43,800	100.00			\$ 2,047.12			\$ 7,216.9		78.08				\$ -		.45 \$		0.3%
100	70	51,100	100.00			\$ 2,388.31			\$ 8,319.3		19.27				\$ -		.69 \$		0.3%
100	80	58,400	100.00			\$ 2,729.50			\$ 9,421.		60.46				\$ -		.93 \$		0.3%
100	90	65,700	100.00			\$ 3,070.69			\$ 10,524.		301.65				\$ -		.17 \$		0.3%
200	30	43,800	200.00			\$ 2,047.12			\$ 7,820.9		99.08				\$ -		.45 \$		0.2%
200	40	58,400	200.00			\$ 2,729.50			\$ 10,025.7		81.46				\$ -		.93 \$		0.3%
200	50	73,000	200.00			\$ 3,411.87			\$ 12,230.5		863.83				\$ -		.41 \$		0.3%
200 200	60 70	87,600	200.00			\$ 4,094.25			\$ 14,435.3		46.21				\$ - \$ -		.89 \$		0.3% 0.3%
200	70 80	102,200	200.00 200.00			\$ 4,776.62			\$ 16,640.2		28.58				*		.38 \$.86 \$		0.3%
200		116,800	200.00			\$ 5,459.00			\$ 18,845.0		10.96				-				0.3%
200	90	131,400	200.00	197 \$ 4	+42.UU	\$ 6,141.37	\$ 6,593.33	φ 14,456.51	\$ 21,049.8	34 \$ 6,5	১৯১.১ ১	\$ 14,514.85	باآ,ال φ	0.10	\$ -	φ 58.	.34 \$	58.34	0.5%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") 4 SUMMER MONTHS (June Through September)

Present Rates

	Load						Present	Present		Present	Joseu Raies	New	New		New	Difference	Differe	200	Total	Total
Demand		Energy					Distribution	BGS and Other Charges		Total	Die	tribution	BGS and Other Charges		Total		BGS and Othe			<u>Difference</u>
(kW)	(%)		Dist kW	Trans kW D De	emand	D Energy	(\$)	(\$)		(\$)	<u> </u>	(\$)	(\$)	•	(\$)	(\$)	(\$)	i Ondiges	(\$)	(%)
5 [20	730	5.00	2 \$		\$ 38.61	\$ 62.02	***	\$	147.07	\$	62.02	V·/	\$	147.39	\$ -	\$	0.32		0.2%
5	30	1,095	5.00		13.45						\$	81.32			205.18	\$ -	\$	0.49		0.2%
5	40	1.460	5.00		13.45						\$	100.63			262.96	\$ -	\$	0.65		0.2%
5	50	1,825	5.00		13.45		\$ 119.93	\$ 200.00	\$	319.93	\$	119.93	\$ 200.81	\$	320.74	\$ -	\$	0.81	\$ 0.81	0.3%
5	60	2,190	5.00			\$ 115.82					\$	139.23			378.52	\$ -	\$	0.97		0.3%
5	70	2,555	5.00	2 \$	13.45	\$ 135.13	\$ 158.54	\$ 276.63	\$	435.17	\$	158.54	\$ 277.77	\$	436.30	\$ -	\$	1.13	\$ 1.13	0.3%
5	80	2,920	5.00	2 \$	13.45	\$ 154.43	\$ 177.84	\$ 314.95	\$	492.79	\$	177.84	\$ 316.24	\$	494.09	\$ -	\$	1.30	\$ 1.30	0.3%
10	20	1,460	10.00	7 \$	26.90	\$ 77.22	\$ 114.08				\$	114.08			297.46	\$ -	\$	0.65	\$ 0.65	0.2%
10	30	2,190	10.00			\$ 115.82		\$ 259.37			\$	152.68			413.02	\$ -	\$	0.97		0.2%
10	40	2,920	10.00			\$ 154.43		\$ 336.00			\$	191.29			528.59	\$ -	\$	1.30		0.2%
10	50	3,650	10.00			\$ 193.04		\$ 412.63			\$	229.90			644.15	\$ -	\$	1.62		0.3%
10	60	4,380	10.00			\$ 231.65				757.77	\$	268.51	•		759.71	\$ -	\$	1.94		0.3%
10	70	5,110	10.00			\$ 270.26				873.01	\$	307.12			875.28	\$ -	\$	2.27		0.3%
10	80	5,840 2,920	10.00			\$ 308.87				988.25	\$	345.73			990.84	\$ - \$ -	\$ \$	2.59		0.3% 0.2%
20 20	20 30	4.380	20.00 20.00			\$ 154.43 \$ 231.65					\$ \$	218.19 295.41			597.59 828.71	\$ - \$ -	\$	1.30 1.94		0.2%
20	40	5,840	20.00			\$ 308.87				1,057.25	\$ \$	372.63				ъ - \$ -	\$	2.59		0.2%
20	50	7,300	20.00			\$ 386.08				1,287.73	\$	449.84				\$ -	\$	3.24		0.2%
20	60	8.760	20.00	17 \$		\$ 463.30				1,518.21	\$	527.06				\$ -	\$	3.89		0.3%
20	70	10,220	20.00			\$ 540.52				1,748.69	\$	604.28				\$ -	\$	4.54		0.3%
20	80	11,680	20.00			\$ 617.73				1,979.17	\$	681.49				\$ -	\$	5.19		0.3%
30	20	4,380	30.00			\$ 231.65					\$	322.31			897.71	\$ -	\$	1.94		0.2%
30	30	6,570	30.00	27 \$	80.70	\$ 347.47	\$ 438.13	\$ 803.36	\$	1,241.49	\$	438.13	\$ 806.27	\$	1,244.41	\$ -	\$	2.92	\$ 2.92	0.2%
30	40	8,760	30.00	27 \$	80.70	\$ 463.30			5 \$	1,587.21	\$	553.96	\$ 1,037.14	\$	1,591.10	\$ -	\$	3.89	\$ 3.89	0.2%
30	50	10,950	30.00	27 \$	80.70	\$ 579.12	\$ 669.78	\$ 1,263.15	\$	1,932.93	\$	669.78	\$ 1,268.01	\$	1,937.79	\$ -	\$	4.86	\$ 4.86	0.3%
30	60	13,140	30.00	27 \$	80.70	\$ 694.95	\$ 785.61	\$ 1,493.04	\$	2,278.65	\$	785.61	\$ 1,498.88	\$	2,284.48	\$ -	\$	5.83	\$ 5.83	0.3%
30	70	15,330	30.00	27 \$	80.70	\$ 810.77	\$ 901.43	\$ 1,722.94	\$	2,624.37	\$	901.43	\$ 1,729.74	\$	2,631.18	\$ -	\$	6.81	\$ 6.81	0.3%
30	80	17,520	30.00	27 \$	80.70	\$ 926.60	\$ 1,017.26	\$ 1,952.83	\$	2,970.09	\$	1,017.26	\$ 1,960.61	\$	2,977.87	\$ -	\$	7.78	\$ 7.78	0.3%
50	20	7,300	50.00			\$ 386.08				1,494.73	\$	530.54				\$ -	\$	3.24		0.2%
50	30	10,950	50.00			\$ 579.12				2,070.93	\$	723.58				\$ -	\$	4.86		0.2%
50	40	14,600	50.00			\$ 772.16				2,647.13	\$	916.62				\$ -	\$	6.48		0.2%
50	50	18,250	50.00			\$ 965.21				3,223.33		1,109.67				\$ -	\$	8.10		0.3%
50	60	21,900 25.550	50.00			\$ 1,158.25				3,799.53		1,302.71				\$ - \$ -	\$ \$	9.72		0.3% 0.3%
50 50	70 80	29,200	50.00 50.00			\$ 1,351.29 \$ 1,544.33				4,375.73		1,495.75 1,688.79				-	T	11.34 12.96		0.3%
75	30	16.425	75.00			\$ 1,544.33				4,951.93 3.107.73		1.080.40				\$ - \$ -	\$ \$	7.29		0.3%
75 75	40	21,900	75.00			\$ 1,158.25	, , , , , ,			3,972.03		1,369.96				\$ -	\$	9.72		0.2%
75 75	50	27,300	75.00			\$ 1,447.81				4,836.33		1,659.52				\$ -	\$	12.15		0.2%
75	60	32,850	75.00			\$ 1,737.37				5,700.63	\$	1,949.08				\$ -	\$	14.59		0.3%
75	70	38,325	75.00			\$ 2,026.93				6,564.93		2,238.64				\$ -	\$	17.02		0.3%
75	80	43,800	75.00			\$ 2,316.49				7,429.23		2.528.20				\$ -	\$	19.45		0.3%
75	90	49,275	75.00			\$ 2,606.06				8,293.53		2,817.77				\$ -	\$	21.88		0.3%
100	30	21,900	100.00			\$ 1,158.25				4,144.53	\$	1,437.21				\$ -	\$	9.72	\$ 9.72	0.2%
100	40	29,200	100.00	97 \$ 2	69.00	\$ 1,544.33	\$ 1,823.29	\$ 3,473.64	\$	5,296.93	\$	1,823.29	\$ 3,486.60	\$	5,309.89	\$ -	\$	12.96	\$ 12.96	0.2%
100	50	36,500	100.00	97 \$ 2	69.00	\$ 1,930.41	\$ 2,209.37	\$ 4,239.96	\$	6,449.33	\$	2,209.37	\$ 4,256.16	\$	6,465.54	\$ -	\$	16.21	\$ 16.21	0.3%
100	60	43,800	100.00	97 \$ 2	69.00	\$ 2,316.49	\$ 2,595.45	\$ 5,006.28	\$	7,601.73	\$	2,595.45	\$ 5,025.72	\$	7,621.18	\$ -	\$	19.45	\$ 19.45	0.3%
100	70	51,100	100.00			\$ 2,702.58				8,754.13	\$	2,981.54				\$ -	\$	22.69		0.3%
100	80	58,400	100.00			\$ 3,088.66				9,906.53		3,367.62				\$ -	\$	25.93		0.3%
100	90	65,700	100.00			\$ 3,474.74				11,058.93		3,753.70			,	\$ -	\$	29.17		0.3%
200	30	43,800	200.00			\$ 2,316.49				8,291.73		2,864.45				\$ -	\$	19.45		0.2%
200	40	58,400	200.00			\$ 3,088.66				10,596.53	\$	3,636.62				\$ -	\$	25.93		0.2%
200	50	73,000	200.00			\$ 3,860.82				12,901.33		4,408.78				\$ -	\$	32.41		0.3%
200	60	87,600	200.00			\$ 4,632.99				15,206.13		5,180.95				\$ -	\$	38.89		0.3%
200 200	70 80	102,200 116,800	200.00 200.00			\$ 5,405.15 \$ 6,177.32				17,510.93 19,815.73		5,953.11 6,725.28				\$ - \$ -	\$	45.38 51.86		0.3% 0.3%
200	90	131.400	200.00			\$ 6,177.32				22.120.53		7.497.44				\$ - \$ -	\$ \$	58.34		0.3%
200	90	101,400	200.00	101 9 0	.00.00	ψ 0,343.40	Ψ 1,401.44	Ψ 14,023.08	, ψ	44, 140.00	φ	1,401.44	Ψ 17,001.43	ΨΖ	-2,170.07	Ψ -	Ψ	50.54	ψ 50.34	0.570

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") Annual Average

Present Rates

	Load						Present		Present		Present	oseu Kales	New		New		New	Di	ifference	D	ifference	Total		Total
Demand		Energy					Distribution	-	3GS and Other Charges		Total	Di	stribution	B	GS and Other Charges		Total				Other Charges			fference
(kW)	(%)		Dist kW	Trans kW D De	mand	D Energy	(\$)	=	(\$)		(\$)	<u> </u>	(\$)	_	(\$)		(\$)	<u> </u>	(\$)	DOO UNIC	(\$)	(\$)	<u>,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	(%)
5	20	730	5.00	2 \$ 1		\$ 35.62	\$ 57.43	\$	84.21	\$	141.63	\$	57.43	\$	84.53	\$	141.95	\$		\$	0.32	,	32	0.2%
5	30	1,095	5.00	2 \$ 1	11.85	\$ 53.42	\$ 75.23	\$	122.35	\$	197.58	\$	75.23		122.84	\$	198.07	\$	-	\$	0.49		49	0.2%
5	40	1,460	5.00	2 \$ 1	11.85	\$ 71.23	\$ 93.04	\$	160.50	\$	253.54	\$	93.04	\$	161.15	\$	254.19	\$	-	\$	0.65	\$ 0.	65	0.3%
5	50	1,825	5.00	2 \$ 1	11.85	\$ 89.04	\$ 110.85	\$	198.64	\$	309.49	\$	110.85	\$	199.45	\$	310.30	\$	-	\$	0.81	\$ 0.	81	0.3%
5	60	2,190	5.00	2 \$ 1	11.85	\$ 106.85	\$ 128.66	\$	236.79	\$	365.45	\$	128.66	\$	237.76	\$	366.42	\$	-	\$	0.97	\$ 0.	97	0.3%
5	70	2,555	5.00			\$ 124.65			274.94		421.40	\$	146.46		276.07		422.53	\$	-	\$	1.13			0.3%
5	80	2,920	5.00			\$ 142.46			313.08		477.35	\$	164.27		314.38		478.65	\$	-	\$	1.30			0.3%
10	20	1,460	10.00	7 \$ 2						\$	285.17	\$	104.89		180.93		285.82	\$	-	\$	0.65			0.2%
10	30	2,190	10.00			\$ 106.85			256.57		397.08	\$	140.51		257.55		398.05	\$	-	\$	0.97			0.2%
10	40 50	2,920	10.00			\$ 142.46				\$	508.99	\$	176.12		334.16		510.28	\$	-	\$	1.30			0.3%
10 10	60	3,650 4,380	10.00 10.00			\$ 178.08 \$ 213.69			409.16 485.45		620.89 732.80	\$ \$	211.74 247.35		410.78 487.39		622.51 734.75	\$ \$	-	\$ \$	1.62 1.94			0.3%
10	70	5,110	10.00			\$ 249.31			561.74		844.71	\$	282.97		564.01		846.98	\$	-	Ф \$	2.27			0.3%
10	80	5,840	10.00			\$ 284.92			638.03		956.62	\$	318.58		640.63		959.21	\$		\$	2.59			0.3%
20	20	2,920	20.00	17 \$ 4					372.43		572.25	\$	199.82		373.73		573.55	\$	_	\$	1.30			0.2%
20	30	4.380	20.00			\$ 213.69			525.02		796.07	\$	271.05		526.96		798.01	\$	_	\$	1.94			0.2%
20	40	5.840	20.00			\$ 284.92					1,019.88	\$	342.28		680.19			\$	-	\$	2.59			0.3%
20	50	7,300	20.00			\$ 356.15					1,243.70	\$	413.51	\$	833.43			\$	-	\$	3.24			0.3%
20	60	8,760	20.00	17 \$ 4	47.40	\$ 427.38	\$ 484.74	\$	982.77	\$	1,467.51	\$	484.74	\$	986.66	\$	1,471.40	\$	-	\$	3.89	\$ 3.	89	0.3%
20	70	10,220	20.00	17 \$ 4	17.40	\$ 498.61	\$ 555.97	\$	1,135.35	\$	1,691.33	\$	555.97	\$	1,139.89	\$	1,695.86	\$	-	\$	4.54	\$ 4.	54	0.3%
20	80	11,680	20.00	17 \$ 4	47.40	\$ 569.84	\$ 627.20	\$	1,287.94	\$	1,915.14	\$	627.20	\$	1,293.12	\$	1,920.33	\$	-	\$	5.19	\$ 5.	19	0.3%
30	20	4,380	30.00			\$ 213.69		\$	564.58		859.33	\$	294.75		566.53		861.28	\$	-	\$	1.94			0.2%
30	30	6,570	30.00			\$ 320.54					1,195.06	\$	401.60		796.38			\$	-	\$	2.92		92	0.2%
30	40	8,760	30.00			\$ 427.38			1,022.33			\$	508.44		1,026.22			\$	-	\$	3.89			0.3%
30	50	10,950	30.00			\$ 534.23			1,251.21			\$	615.29		1,256.07			\$	-	\$	4.86			0.3%
30	60	13,140	30.00			\$ 641.07			1,480.09			\$	722.13		1,485.92			\$	-	\$	5.83			0.3%
30	70	15,330	30.00			\$ 747.92			1,708.96			\$	828.98		1,715.77			\$	-	\$	6.81			0.3%
30	80	17,520 7,300	30.00			\$ 854.77			1,937.84			\$	935.83		1,945.62			\$	-	\$	7.78			0.3% 0.2%
50 50	20 30	10,950	50.00 50.00			\$ 356.15 \$ 534.23			1,330.34		1,433.50	\$ \$	484.61 662.69		952.13 1,335.21			\$ \$	-	\$ \$	3.24 4.86			0.2%
50	40	14,600	50.00			\$ 712.30			1,711.80			\$	840.76		1,718.29			\$		\$	6.48		48	0.2%
50	50	18,250	50.00			\$ 890.38			2,093.26			\$	1,018.84		2,101.37			\$	-	\$	8.10			0.3%
50	60	21,900	50.00			\$ 1,068.46			2,474.73			\$	1,196.92		2,484.45			\$	_	\$	9.72			0.3%
50	70	25.550	50.00			\$ 1,246.53			2,856.19			\$	1.374.99		2,867.53			\$	_	\$	11.34			0.3%
50	80	29,200	50.00			\$ 1,424.61		\$	3,237.65			\$	1,553.07	\$	3,250.61			\$	-	\$	12.96	\$ 12.	96	0.3%
75	30	16,425	75.00	72 \$ 17	77.75	\$ 801.34	\$ 989.05	\$	2,001.45	\$	2,990.50	\$	989.05	\$	2,008.74	\$	2,997.80	\$	-	\$	7.29	\$ 7.	29	0.2%
75	40	21,900	75.00	72 \$ 17	77.75	\$ 1,068.46	\$ 1,256.17	\$	2,573.64	\$	3,829.81	\$	1,256.17	\$	2,583.37	\$	3,839.53	\$	-	\$	9.72	\$ 9.	72	0.3%
75	50	27,375	75.00	72 \$ 17	77.75	\$ 1,335.57	\$ 1,523.28	\$	3,145.83	\$	4,669.11	\$	1,523.28	\$	3,157.99	\$	4,681.27	\$	-	\$	12.15	\$ 12.	15	0.3%
75	60	32,850	75.00			\$ 1,602.69			3,718.02			\$	1,790.40		3,732.61			\$	-	\$	14.59			0.3%
75	70	38,325	75.00			\$ 1,869.80			4,290.21			\$	2,057.51		4,307.23			\$	-	\$	17.02			0.3%
75	80	43,800	75.00			\$ 2,136.91			4,862.40			\$	2,324.62		4,881.85			\$		\$	19.45			0.3%
75	90	49,275	75.00			\$ 2,404.03			5,434.59			\$	2,591.74		5,456.47			\$		\$	21.88			0.3%
100	30	21,900	100.00			\$ 1,068.46			2,672.56			\$	1,315.42		2,682.28			\$	-	\$	9.72			0.2%
100	40	29,200	100.00 100.00			\$ 1,424.61			3,435.48			\$	1,671.57		3,448.44			\$	-	\$	12.96			0.3% 0.3%
100 100	50 60	36,500 43,800	100.00			\$ 1,780.76			4,198.40			\$	2,027.72 2.383.87		4,214.61 4,980.77			\$ \$	-	\$	16.21			0.3%
100	70	51.100	100.00			\$ 2,136.91 \$ 2,493.07			4,961.32 5,724.24			\$ \$	2,363.67		5,746.93			\$	-	\$ \$	19.45 22.69			0.3%
100	80	58,400	100.00			\$ 2,493.07			6,487.16			\$ \$	3,096.18		6,513.09			\$		э \$	25.93			0.3%
100	90	65.700	100.00			\$ 3,205.37			7.250.08			\$	3,452.33		7.279.25			\$	-	\$	29.17			0.3%
200	30	43,800	200.00			\$ 2,136.91			5,356.99			\$	2,620.87		5,376.43		.,	\$	_	\$	19.45			0.3%
200	40	58.400	200.00			\$ 2.849.22			6.882.83			\$	3.333.18		6.908.76			\$	_	\$	25.93			0.3%
200	50	73,000	200.00			\$ 3,561.52			8,408.67			\$	4,045.48		8,441.08			\$	-	\$	32.41			0.3%
200	60	87,600	200.00			\$ 4,273.83			9,934.51			\$	4,757.79		9,973.40			\$	-	\$	38.89		89	0.3%
200	70	102,200	200.00	197 \$ 47	74.00	\$ 4,986.13	\$ 5,470.09	\$	11,460.35	\$ 1	16,930.44	\$	5,470.09	\$	11,505.73	\$ 1	16,975.82	\$	-	\$	45.38	\$ 45.	38	0.3%
200	80	116,800	200.00	197 \$ 47	74.00	\$ 5,698.44	\$ 6,182.40	\$	12,986.19	\$ 1	19,168.59	\$	6,182.40	\$	13,038.05	\$ 1	19,220.45	\$	-	\$	51.86	\$ 51.	86	0.3%
200	90	131,400	200.00	197 \$ 47	74.00	\$ 6,410.74	\$ 6,894.70	\$	14,512.03	\$ 2	21,406.74	\$	6,894.70	\$	14,570.38	\$ 2	21,465.08	\$	-	\$	58.34	\$ 58.	34	0.3%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") 8 WINTER MONTHS (October Through May)

Present Rates

	Load				Present	Present		Present	osed Rates	New		New	New	Difference	2	Difference		Total	Total
Demand	Factor	Energy		D	istribution	BGS and Other Charges		Total	Di	stribution	BG	SS and Other Charges	Total	Distributio		S and Other Charges		ference	Difference
(kW)	(%)	(kWh)	Dist kW		(\$)	(\$)		(\$)	_	(\$)		(\$)	(\$)	(\$)		(\$)		(\$)	(%)
5	20	730	5.00	2 \$	52.35	\$ 71.6	3 \$	123.98	\$	52.35	\$	71.95	\$ 124.30	\$ -	\$	0.32	\$	0.32	0.3%
5	30	1,095	5.00	2 \$	68.10	\$ 105.2	8 \$	173.39	\$	68.10	\$	105.77	\$ 173.87	\$ -	\$	0.49		0.49	0.3%
5	40	1,460	5.00	2 \$	83.86	\$ 138.9	3 \$	222.79	\$	83.86	\$	139.58	\$ 223.44	\$ -	\$	0.65	\$	0.65	0.3%
5	50	1,825	5.00	2 \$		\$ 172.5			\$		\$		\$ 273.01	\$ -	\$		\$	0.81	0.3%
5	60	2,190	5.00	2 \$		\$ 206.2			\$	115.36	\$		\$ 322.57	\$ -	\$	0.97	\$	0.97	0.3%
5	70	2,555	5.00	2 \$		\$ 239.9			\$		\$		\$ 372.14	\$ -	\$	1.13	\$	1.13	0.3%
5	80	2,920	5.00	2 \$		\$ 273.5			\$		\$		\$ 421.71	\$ -	\$	1.30	\$	1.30	0.3%
10	20	1,460	10.00	7 \$		\$ 149.7			\$		\$		\$ 240.39	\$ -	\$	0.65	\$	0.65	0.3%
10	30	2,190	10.00	7 \$		\$ 217.0			\$		\$		\$ 339.52	\$ -	\$		\$	0.97	0.3%
10 10	40 50	2,920 3,650	10.00 10.00	7 \$ 7 \$		\$ 284.3 \$ 351.6		437.36 536.17	\$ \$		\$ \$		\$ 438.66 \$ 537.79	\$ -	\$	1.30 1.62	\$ \$	1.30 1.62	0.3% 0.3%
10	60	4,380	10.00	7 \$		\$ 418.9			\$ \$		э \$		\$ 636.93	\$ - \$ -	Ф \$	1.94	\$	1.02	0.3%
10	70	5,110	10.00	7 \$		\$ 486.2			\$		\$		\$ 736.06	φ - \$ -	\$	2.27	\$	2.27	0.3%
10	80	5,840	10.00	7 \$		\$ 553.5			\$		\$		\$ 835.20	\$ -	\$	2.59	\$	2.59	0.3%
20	20	2,920	20.00	17 \$		\$ 305.9			\$		\$		\$ 472.56	\$ -	\$	1.30	\$	1.30	0.3%
20	30	4,380	20.00	17 \$		\$ 440.5			\$		\$		\$ 670.83	\$ -	\$	1.94	\$	1.94	0.3%
20	40	5,840	20.00	17 \$	291.33	\$ 575.1	8 \$	866.50	\$	291.33	\$	577.77	\$ 869.10	\$ -	\$	2.59	\$	2.59	0.3%
20	50	7,300	20.00	17 \$	354.33	\$ 709.7	9 \$	1,064.13	\$	354.33	\$	713.04	\$ 1,067.37	\$ -	\$	3.24	\$	3.24	0.3%
20	60	8,760	20.00	17 \$	417.34	\$ 844.4	1 \$	1,261.75	\$	417.34	\$	848.30	\$ 1,265.64	\$ -	\$	3.89	\$	3.89	0.3%
20	70	10,220	20.00	17 \$		\$ 979.0			\$		\$		\$ 1,463.91	\$ -	\$	4.54	\$	4.54	0.3%
20	80	11,680	20.00	17 \$		\$ 1,113.6			\$		\$		\$ 1,662.18	\$ -	\$	5.19	\$	5.19	0.3%
30	20	4,380	30.00	27 \$		\$ 462.1			\$		\$	464.11		\$ -	\$	1.94	\$	1.94	0.3%
30	30	6,570	30.00	27 \$		\$ 664.0			\$	335.13			\$ 1,002.13	\$ -	\$	2.92	\$	2.92	0.3%
30	40	8,760	30.00	27 \$		\$ 866.0			\$		\$		\$ 1,299.54	\$ -	\$	3.89	\$	3.89	0.3%
30	50	10,950	30.00	27 \$		\$ 1,067.9			\$			1,072.79		\$ -	\$	4.86	\$	4.86	0.3%
30 30	60 70	13,140 15,330	30.00 30.00	27 \$ 27 \$	618.66 713.17	\$ 1,269.8 \$ 1,471.7			\$ \$	618.66 713.17	\$		\$ 1,894.35 \$ 2,191.75	\$ - \$ -	\$ \$	5.83 6.81	\$ \$	5.83 6.81	0.3% 0.3%
30	80	17,520	30.00	27 \$	807.68				\$		\$	1,681.48		φ - \$ -	\$	7.78	\$	7.78	0.3%
50	20	7,300	50.00	47 \$		\$ 774.5			\$		\$	777.84		\$ -	\$	3.24	\$	3.24	0.3%
50	30	10,950	50.00	47 \$	548.75				\$				\$ 1,664.74	\$ -	\$	4.86	\$	4.86	0.3%
50	40	14,600	50.00	47 \$		\$ 1,447.6			\$			1,454.15		\$ -	\$	6.48	\$	6.48	0.3%
50	50	18,250	50.00	47 \$		\$ 1,784.2			\$			1,792.31		\$ -	\$	8.10	\$	8.10	0.3%
50	60	21,900	50.00	47 \$	1,021.29	\$ 2,120.7			\$	1,021.29	\$	2,130.47		\$ -	\$	9.72	\$	9.72	0.3%
50	70	25,550	50.00	47 \$	1,178.81	\$ 2,457.2	8 \$	3,636.09	\$	1,178.81	\$	2,468.63	\$ 3,647.44	\$ -	\$	11.34	\$	11.34	0.3%
50	80	29,200	50.00	47 \$	1,336.33	\$ 2,793.8	2 \$	4,130.14	\$	1,336.33	\$	2,806.78	\$ 4,143.11	\$ -	\$	12.96	\$	12.96	0.3%
75	30	16,425	75.00	72 \$	815.77				\$			·	\$ 2,493.00	\$ -	\$	7.29	\$	7.29	0.3%
75	40	21,900	75.00	72 \$,	\$ 2,174.7		.,	\$,	\$	2,184.47		\$ -	\$	9.72	\$	9.72	0.3%
75	50	27,375	75.00	72 \$		\$ 2,679.5			\$		\$		\$ 3,980.02	\$ -	\$		\$	12.15	0.3%
75	60	32,850	75.00	72 \$,	\$ 3,184.3			\$,	\$	3,198.94		\$ -	\$	14.59	\$	14.59	0.3%
75 75	70	38,325	75.00	72 \$	1,760.87				\$		\$	·	\$ 5,467.04	\$ -	\$		\$	17.02	0.3%
75 75	80 90	43,800 49,275	75.00 75.00	72 \$ 72 \$		\$ 4,193.9 \$ 4.698.7			\$ \$		\$ \$	4,213.41 4,720.65	\$ 6,210.55 \$ 6,954.06	\$ - ¢	φ		\$ \$	19.45 21.88	0.3% 0.3%
100	30	21,900	100.00	72 \$ 97 \$	1,082.79				\$ \$			4,720.65 2,238.47		ф - e	\$			9.72	0.3%
100	40	29,200	100.00	97 \$ 97 \$	1,397.83				\$ \$	1,397.83			\$ 4,312.61	ф - \$ -	\$ \$	12.96	\$	12.96	0.3%
100	50	36,500	100.00	97 \$ 97 \$		\$ 3.574.8			\$		\$	·	\$ 5.303.96	\$ -	\$	16.21		16.21	0.3%
100	60	43,800	100.00	97 \$		\$ 4,247.9		., .	\$,		4,267.41	,	\$ -	\$			19.45	0.3%
100	70	51,100	100.00	97 \$	2,342.92				\$			4,943.73		\$ -	\$			22.69	0.3%
100	80	58,400	100.00	97 \$		\$ 5,594.1			\$	2,657.95			\$ 8,278.00	\$ -	\$	25.93	\$	25.93	0.3%
100	90	65,700	100.00	97 \$	2,972.98	\$ 6,267.1	9 \$	9,240.17	\$	2,972.98	\$	6,296.36	\$ 9,269.35	\$ -	\$	29.17	\$	29.17	0.3%
200	30	43,800	200.00	197 \$	2,150.89	\$ 4,463.9	7 \$	6,614.86	\$	2,150.89	\$	4,483.41	\$ 6,634.30	\$ -	\$	19.45	\$	19.45	0.3%
200	40	58,400	200.00	197 \$,	\$ 5,810.1			\$,			\$ 8,617.00	\$ -	\$		\$	25.93	0.3%
200	50	73,000	200.00	197 \$				10,567.28	\$	3,411.02			\$ 10,599.69	\$ -	\$	32.41		32.41	0.3%
200	60	87,600	200.00	197 \$				12,543.49	\$		\$		\$ 12,582.39	\$ -	\$		\$	38.89	0.3%
200		102,200	200.00	197 \$, .			14,519.71	\$		\$		\$ 14,565.08	\$ -	\$	45.38	\$	45.38	0.3%
200		116,800	200.00	197 \$				16,495.92	\$		\$		\$ 16,547.78	\$ -	\$	51.86		51.86	0.3%
200	90	131,400	200.00	197 \$	5,931.27	\$ 12,540.8	6 \$	18,472.13	\$	5,931.27	\$	12,599.20	\$ 18,530.47	\$ -	\$	58.34	\$	58.34	0.3%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") 4 SUMMER MONTHS (June Through September)

Present Rates

vs.

								roposed Rates											
	Load	_		_	Present	Present	Present	New		New		New	Differe			Difference		Total	Total
Demand		Energy	Distant	_	<u>Distribution</u>	BGS and Other Charges	<u>Total</u>	Distributi	<u>on</u>	BGS and Other Charges		<u>Total</u>			BGS a	and Other Charges	Di	ifference	Difference
(kW)	(%) 20	(kWh) 730	Dist kW 5.00		(\$) 55.03	\$ 75.88	(\$)	(\$) 02	.03	(\$) \$ 76.21	•	(\$) 131.24	(\$))	\$	(\$)	•	0.32	(%)
5 5	30	1,095	5.00	2 \$ 2 \$			\$ 130.9 \$ 182.9		.03 .25			183.05	\$ \$	-	\$ \$	0.32		0.32	0.2% 0.3%
5	40	1,460	5.00	2 \$		\$ 146.75			.46		\$	234.86	\$ \$	-	э \$	0.49		0.49	0.3%
5	50	1,825	5.00	2 \$		\$ 182.18	\$ 285.8		.68		\$	286.67	\$	-	\$	0.81	\$	0.81	0.3%
5	60	2,190	5.00	2 \$			\$ 337.			\$ 218.58	\$	338.48	\$	_	\$	0.97		0.97	0.3%
5	70	2,555	5.00	2 \$		\$ 253.04	\$ 389.		.11		\$	390.29	\$	_	\$	1.13		1.13	0.3%
5	80	2,920	5.00	2 \$		\$ 288.47			.33			442.10	\$	-	\$	1.30		1.30	0.3%
10	20	1,460	10.00	7 \$	95.36	\$ 159.30	\$ 254.0	66 \$ 95	.36	\$ 159.94	\$	255.31	\$	-	\$	0.65	\$	0.65	0.3%
10	30	2,190	10.00	7 \$	127.80	\$ 230.16	\$ 357.5	6 \$ 127	.80	\$ 231.13	\$	358.93	\$	-	\$	0.97	\$	0.97	0.3%
10	40	2,920	10.00	7 \$	160.23	\$ 301.02	\$ 461.2		.23	\$ 302.32	\$	462.55	\$	-	\$	1.30		1.30	0.3%
10	50	3,650	10.00	7 \$		\$ 371.89	\$ 564.				\$	566.17	\$	-	\$	1.62		1.62	0.3%
10	60	4,380	10.00	7 \$		\$ 442.75	\$ 667.8		.09	•	\$	669.79	\$	-	\$	1.94		1.94	0.3%
10	70	5,110	10.00	7 \$		\$ 513.61			.53		\$	773.41	\$	-	\$	2.27		2.27	0.3%
10	80	5,840	10.00	7 \$		\$ 584.48	\$ 874.4		.96		\$	877.03	\$	-	\$	2.59		2.59	0.3%
20	20	2,920	20.00	17 \$		\$ 326.12				327.42		503.45	\$	-	\$ \$	1.30		1.30	0.3%
20 20	30 40	4,380 5,840	20.00 20.00	17 \$ 17 \$		\$ 467.85 \$ 609.58	\$ 708.° \$ 915.°		.89 .76		\$	710.69 917.93	\$ \$	-	\$ \$	1.94 2.59		1.94 2.59	0.3% 0.3%
20	50	7,300	20.00	17 \$		\$ 751.30	\$ 1,121.9		.62		\$	1,125.17	\$ \$	-	Ф \$	3.24		3.24	0.3%
20	60	8,760	20.00	17 \$			\$ 1,328.		.49				\$	_	\$	3.89	\$	3.89	0.3%
20	70	10,220	20.00	17 \$		\$ 1,034.76		_ ,	.35		\$	1,539.65	\$	_	\$	4.54		4.54	0.3%
20	80	11,680	20.00	17 \$	565.22		\$ 1,741.		.22	, , , , , , , , , , , , , , , , , , , ,	\$		\$	_	\$	5.19		5.19	0.3%
30	20	4,380	30.00	27 \$		\$ 492.95	\$ 749.0		.69		\$	751.59	\$	-	\$	1.94		1.94	0.3%
30	30	6,570	30.00	27 \$	353.99	\$ 705.54	\$ 1,059.	3 \$ 353	.99	708.46	\$	1,062.45	\$	-	\$	2.92	\$	2.92	0.3%
30	40	8,760	30.00	27 \$	451.29	\$ 918.13	\$ 1,369.4	2 \$ 451	.29	\$ 922.02	\$	1,373.31	\$	-	\$	3.89	\$	3.89	0.3%
30	50	10,950	30.00	27 \$	548.59	\$ 1,130.72	\$ 1,679.3	\$1 \$ 548	.59	\$ 1,135.58	\$	1,684.17	\$	-	\$	4.86	\$	4.86	0.3%
30	60	13,140	30.00	27 \$	645.88	\$ 1,343.31			.88	\$ 1,349.14	\$		\$	-	\$	5.83		5.83	0.3%
30	70	15,330	30.00	27 \$		\$ 1,555.90			.18				\$	-	\$	6.81	\$	6.81	0.3%
30	80	17,520	30.00	27 \$	840.48				.48	,			\$	-	\$	7.78		7.78	0.3%
50	20	7,300	50.00	47 \$	418.02				.02				\$	-	\$	3.24		3.24	0.3%
50	30	10,950	50.00	47 \$		\$ 1,180.92			.19			1,765.97	\$	-	\$	4.86		4.86	0.3%
50 50	40 50	14,600 18,250	50.00 50.00	47 \$ 47 \$		\$ 1,535.24 \$ 1,889.55			.35 .51				\$ \$	-	\$ \$	6.48 8.10		6.48 8.10	0.3% 0.3%
50	60	21,900	50.00	47 \$		\$ 2,243.87					\$		\$ \$	-	Ф \$	9.72		9.72	0.3%
50	70	25,550	50.00	47 \$		\$ 2,598.19							\$	-	\$	11.34		11.34	0.3%
50	80	29,200	50.00	47 \$			\$ 4,343.					4,356.46	\$	_	\$	12.96		12.96	0.3%
75	30	16,425	75.00	72 \$		\$ 1,775.14							\$	_	\$	7.29		7.29	0.3%
75	40	21,900	75.00	72 \$	1,106.17				.17				\$	-	\$	9.72		9.72	0.3%
75	50	27,375	75.00	72 \$	1,349.42	\$ 2,838.09	\$ 4,187.	51 \$ 1,349	.42	\$ 2,850.25	\$	4,199.66	\$	-	\$	12.15	\$	12.15	0.3%
75	60	32,850	75.00	72 \$	1,592.66	\$ 3,369.57	\$ 4,962.2	3 \$ 1,592	.66	\$ 3,384.15	\$	4,976.81	\$	-	\$	14.59	\$	14.59	0.3%
75	70	38,325	75.00	72 \$		\$ 3,901.04							\$	-	\$	17.02		17.02	0.3%
75	80	43,800	75.00	72 \$		\$ 4,432.52							\$	-	\$	19.45		19.45	0.3%
75	90	49,275	75.00	72 \$		\$ 4,963.99							\$	-	\$	21.88		21.88	0.3%
100	30	21,900	100.00	97 \$		\$ 2,369.37					\$		\$	-	\$	9.72		9.72	0.3%
100	40	29,200	100.00	97 \$		\$ 3,078.00							\$	-	\$	12.96		12.96	0.3%
100 100	50	36,500	100.00	97 \$ 97 \$		\$ 3,786.63							\$	-	\$ \$	16.21		16.21 19.45	0.3%
100	60 70	43,800 51,100	100.00 100.00	97 \$		\$ 4,495.27 \$ 5,203.90							\$ \$	-	\$ \$	19.45 22.69		22.69	0.3% 0.3%
100	80	58,400	100.00	97 \$		\$ 5,203.90							\$	-	э \$	25.93		25.93	0.3%
100	90	65,700	100.00	97 \$		\$ 6,621.17							\$	-	\$	29.17		29.17	0.3%
200	30	43,800	200.00	197 \$		\$ 4,746.27						7,042.36	\$	_	\$	19.45		19.45	0.3%
200	40	58,400	200.00	197 \$			\$ 9,088.8					9,114.76	\$	_	\$	25.93		25.93	0.3%
200	50	73,000	200.00	197 \$			\$ 11,154.					11,187.16	\$	_	\$	32.41	\$	32.41	0.3%
200	60	87,600	200.00	197 \$			\$ 13,220.0					13,259.55	\$	-	\$	38.89		38.89	0.3%
200	70	102,200	200.00	197 \$			\$ 15,286.						\$	-	\$	45.38		45.38	0.3%
200	80	116,800	200.00	197 \$			\$ 17,352.4						\$	-	\$	51.86		51.86	0.3%
200	90	131,400	200.00	197 \$	6,168.54	\$ 13,249.86	\$ 19,418.4	0 \$ 6,168	.54	13,308.20	\$	19,476.74	\$	-	\$	58.34	\$	58.34	0.3%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") Annual Average

Present Rates

								vs.										
	1				Dunnant	Dunnant	Dunn	Proposed Rat			Na	Mann	Difference		Difference		T-4-1	Tatal
Domand	Load Factor	Enorav			Present Distribution	Present BGS and Other Charges	Pres		New Distribution		New BGS and Other Charges	New Total	Difference Distribution		Difference S and Other Charges		Total fference	Total Difference
Demand (kW)	(%)	Energy (kWh)	Diet kW	Trans kW	(\$)		<u>Tot</u> (\$		(\$)	-		(\$)	(\$)	1 560	(\$)	ווט	(\$)	(%)
5	20	730	5.00	2 \$		\$ 73.05			\$ 53.25	5 \$	(\$) 73.37	\$ 126.62	\$ -	\$	0.32	•	0.32	0.3%
5	30	1,095	5.00	2 \$		\$ 107.29			\$ 69.15			\$ 176.93	\$ -	\$	0.49		0.32	0.3%
5	40	1,460	5.00	2 \$		\$ 141.54			\$ 85.06			\$ 227.25	\$ -	\$	0.65	\$	0.49	0.3%
5	50	1,825	5.00	2 \$		\$ 175.79			\$ 100.97			\$ 277.56	\$ -	\$	0.81		0.81	0.3%
5	60	2,190	5.00	2 \$		\$ 210.03			\$ 116.87			\$ 327.88	\$ -	\$	0.97	\$	0.97	0.3%
5	70	2.555	5.00	2 \$		\$ 244.28			\$ 132.78			\$ 378.19	\$ -	\$	1.13	\$	1.13	0.3%
5	80	2,920	5.00	2 \$		\$ 278.52			\$ 148.68			\$ 428.51	\$ -	\$	1.30	\$	1.30	0.3%
10	20	1,460	10.00	7 \$		\$ 152.92			\$ 91.79			\$ 245.36	\$ -	\$	0.65	\$	0.65	0.3%
10	30	2,190	10.00	7 \$		\$ 221.41			\$ 123.61			\$ 345.99	\$ -	\$	0.97	\$	0.97	0.3%
10	40	2,920	10.00	7 \$		\$ 289.91	\$ 4	45.33	\$ 155.42	2 \$	291.20	\$ 446.62	\$ -	\$	1.30	\$	1.30	0.3%
10	50	3,650	10.00	7 \$	187.23	\$ 358.40	\$ 5	45.63	\$ 187.23	\$	360.02	\$ 547.25	\$ -	\$	1.62	\$	1.62	0.3%
10	60	4,380	10.00	7 \$	219.04	\$ 426.89	\$ 6	45.94	\$ 219.04	\$	428.84	\$ 647.88	\$ -	\$	1.94	\$	1.94	0.3%
10	70	5,110	10.00	7 \$	250.86	\$ 495.39	\$ 7	46.24	\$ 250.86	\$	497.65	\$ 748.51	\$ -	\$	2.27	\$	2.27	0.3%
10	80	5,840	10.00	7 \$	282.67	\$ 563.88	\$ 8	46.55	\$ 282.67	\$	566.47	\$ 849.14	\$ -	\$	2.59	\$	2.59	0.3%
20	20	2,920	20.00	17 \$	168.88	\$ 312.67	\$ 4	81.56	\$ 168.88	\$	313.97	\$ 482.86	\$ -	\$	1.30	\$	1.30	0.3%
20	30	4,380	20.00	17 \$	232.51	\$ 449.66	\$ 6	82.17	\$ 232.51	\$	451.60	\$ 684.12	\$ -	\$	1.94	\$	1.94	0.3%
20	40	5,840	20.00	17 \$	296.14	\$ 586.65	\$ 8	82.78	\$ 296.14	\$	589.24	\$ 885.37	\$ -	\$	2.59	\$	2.59	0.3%
20	50	7,300	20.00	17 \$	359.76	\$ 723.63	\$ 1,0	83.39	\$ 359.76	\$	726.87	\$ 1,086.63	\$ -	\$	3.24	\$	3.24	0.3%
20	60	8,760	20.00	17 \$	423.39	\$ 860.62	\$ 1,2	84.00	\$ 423.39	\$	864.51	\$ 1,287.89	\$ -	\$	3.89	\$	3.89	0.3%
20	70	10,220	20.00	17 \$		\$ 997.60			\$ 487.01			\$ 1,489.15	\$ -	\$	4.54	\$	4.54	0.3%
20	80	11,680	20.00	17 \$		\$ 1,134.59			\$ 550.64		· ·	\$ 1,690.41	\$ -	\$	5.19	\$	5.19	0.3%
30	20	4,380	30.00	27 \$		\$ 472.43			\$ 245.98			\$ 720.35	\$ -	\$	1.94	\$	1.94	0.3%
30	30	6,570	30.00	27 \$		\$ 677.90			\$ 341.42			\$ 1,022.24	\$ -	\$	2.92	\$	2.92	0.3%
30	40	8,760	30.00	27 \$		\$ 883.38			\$ 436.85			\$ 1,324.13	\$ -	\$	3.89	\$	3.89	0.3%
30	50	10,950	30.00	27 \$		\$ 1,088.86			\$ 532.29			\$ 1,626.02	\$ -	\$	4.86	\$	4.86	0.3%
30	60	13,140	30.00	27 \$		\$ 1,294.34			\$ 627.73		1,300.17		\$ -	\$	5.83	\$	5.83	0.3%
30	70	15,330	30.00	27 \$					\$ 723.17		· ·	\$ 2,229.80	\$ -	\$	6.81	\$	6.81	0.3%
30	80	17,520	30.00	27 \$		\$ 1,705.30			\$ 818.61		· ·	\$ 2,531.68	\$ -	\$	7.78	\$	7.78	0.3%
50	20	7,300	50.00	47 \$		\$ 791.93			\$ 400.16			\$ 1,195.33	\$ -	\$	3.24	\$	3.24	0.3%
50	30	10,950	50.00	47 \$					\$ 559.23		· ·	\$ 1,698.48	\$ -	\$	4.86	\$	4.86	0.3%
50	40	14,600	50.00	47 \$		\$ 1,476.86			\$ 718.29			\$ 2,201.63	\$ -	\$	6.48	\$	6.48	0.3%
50	50	18,250	50.00	47 \$		\$ 1,819.32			\$ 877.36 \$ 1.036.42			\$ 2,704.78	\$ - \$ -	\$ \$	8.10	\$	8.10	0.3%
50 50	60 70	21,900 25,550	50.00 50.00	47 \$ 47 \$,	\$ 2,161.79 \$ 2,504.25			\$ 1,036.42 \$ 1,195.49			\$ 3,207.93 \$ 3,711.08	\$ - \$ -	\$ \$	9.72 11.34	\$	9.72 11.34	0.3% 0.3%
50	80	29,200	50.00	47 \$ 47 \$		\$ 2,504.25 \$ 2.846.71			1,195.49		· ·	\$ 4.214.23	\$ - \$ -	\$	12.96	\$ \$	12.96	0.3%
75	30	16,425	75.00	72 \$		\$ 2,040.71		36.50	\$ 1,354.55		,	\$ 2,543.79	ф - e	э \$	7.29	\$	7.29	0.3%
75	40	21,900	75.00	72 \$		\$ 2,218.70			\$ 1,070.09		· ·	\$ 3,298.51	φ - e	\$	9.72	\$	9.72	0.3%
75	50	27,375	75.00	72 \$		\$ 2,732.40			\$ 1,308.68			\$ 4,053.24	\$ - \$ -	\$	12.15	\$	12.15	0.3%
75	60	32,850	75.00	72 \$					\$ 1,500.00		· ·	\$ 4,807.96	\$ -	\$	14.59	\$	14.59	0.3%
75	70	38,325	75.00	72 \$		\$ 3,759.79			1,785.88			\$ 5,562.68	\$ -	\$	17.02		17.02	0.3%
75	80	43.800	75.00	72 \$		\$ 4.273.48			3 2.024.47			\$ 6.317.41	\$ -	\$	19.45		19.45	0.3%
75	90	49,275	75.00	72 \$				50.25	2,02		,	\$ 7,072.13	\$ -	\$	21.88		21.88	0.3%
100	30	21,900	100.00	97 \$		\$ 2,275.62		79.37	-,			\$ 3,389.10	\$ -	\$	9.72		9.72	0.3%
100	40	29,200	100.00	97 \$					1,421.88		· ·	\$ 4,395.39	\$ -	\$	12.96	\$	12.96	0.3%
100	50	36,500	100.00	97 \$		\$ 3,645.47			1,740.01		· ·	\$ 5,401.69	\$ -	\$		\$	16.21	0.3%
100	60	43,800	100.00	97 \$		\$ 4,330.40			\$ 2,058.14			\$ 6,407.99	\$ -	\$	19.45		19.45	0.3%
100	70	51,100	100.00	97 \$		\$ 5,015.33			2,376.27			\$ 7,414.29	\$ -	\$	22.69	\$	22.69	0.3%
100	80	58,400	100.00	97 \$,	\$ 5,700.26			2,694.40		· ·	\$ 8,420.58	\$ -	\$	25.93		25.93	0.3%
100	90	65,700	100.00	97 \$		\$ 6,385.18			3,012.53		· ·	\$ 9,426.88	\$ -	\$	29.17		29.17	0.3%
200	30	43,800	200.00	197 \$.,.	\$ 4,558.07			2,192.81		.,	\$ 6,770.32	\$ -	\$	19.45		19.45	0.3%
200	40	58,400	200.00	197 \$		\$ 5,927.92			2,829.07		· ·	\$ 8,782.92	\$ -	\$	25.93		25.93	0.3%
200	50	73,000	200.00	197 \$		\$ 7,297.78			3,465.32		· ·	\$ 10,795.51	\$ -	\$		\$	32.41	0.3%
200	60	87,600	200.00	197 \$.,	\$ 8,667.63			4,101.58			\$ 12,808.11	\$ -	\$	38.89	\$	38.89	0.3%
200		102,200	200.00	197 \$		\$ 10,037.49			\$ 4,737.84			\$ 14,820.70	\$ -	\$	45.38	\$	45.38	0.3%
200		116,800	200.00	197 \$,	\$ 11,407.34			5,374.10			\$ 16,833.30	\$ -	\$	51.86		51.86	0.3%
200		131,400	200.00	197 \$					6,010.36			\$ 18,845.90	\$ -	\$	58.34		58.34	0.3%
		- , ,-			-,	. ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,				,	, , .	•			_		

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary" 8 WINTER MONTHS (October Through May)

	Lood				Drocont	Dracont			osed Rates	Now	Man		Difference		Difference	т.	otal	Total
D	Load				Present	Present		Present	New	New Character	New			DOC -			otal	Total
Demand				D:11 11144	<u>Distribution</u>	BGS and Other Charges		<u>Total</u>	<u>Distribution</u>	BGS and Other Charges	Tota	<u>.</u>		BGS 8			erence	<u>Difference</u>
(kW)	(%)	(kWh)	Metered kW		(\$)	(\$)	_	(\$)	(\$)	(\$)	(\$)		(\$)		(\$)		(\$)	(%)
25	20	3,650	25	25	•			918.74	\$ 471.47	\$ 448.89			\$ -	\$	1.62		1.62	0.2%
25	30	5,475	25	25				1,099.87	\$ 471.47				\$ -	\$	2.43		2.43	0.2%
25	40	7,300	25	25		\$ 809.53		1,281.00		\$ 812.77			\$ -	\$	3.24		3.24	0.3%
25	50	9,125	25	25		\$ 990.67		1,462.14	\$ 471.47	\$ 994.72			\$ -	\$	4.05		4.05	0.3%
25	60	10,950	25	25		\$ 1,171.80		1,643.27	\$ 471.47	\$ 1,176.66			\$ -	\$		\$	4.86	0.3%
25	70	12,775	25	25				1,824.40	\$ 471.47				\$ -	\$	5.67		5.67	0.3%
25	80	14,600	25	25		\$ 1,534.06		2,005.53		\$ 1,540.55			\$ -	\$	6.48		6.48	0.3%
50	20	7,300	50	50		\$ 894.53		1,644.25		\$ 897.77			\$ -	\$	3.24		3.24	0.2%
50	30	10,950	50	50	\$ 749.72	\$ 1,256.80	\$	2,006.52	\$ 749.72	\$ 1,261.66	\$ 2,0	1.38	\$ -	\$	4.86	\$	4.86	0.2%
50	40	14,600	50	50	\$ 749.72	\$ 1,619.06	\$	2,368.78	\$ 749.72	\$ 1,625.55	\$ 2,3	5.27	\$ -	\$	6.48	\$	6.48	0.3%
50	50	18,250	50	50	\$ 749.72	\$ 1,981.33	\$	2,731.05	\$ 749.72	\$ 1,989.43	\$ 2,7	9.15	\$ -	\$	8.10	\$	8.10	0.3%
50	60	21,900	50	50	\$ 749.72	\$ 2,343.60	\$	3,093.32	\$ 749.72	\$ 2,353.32	\$ 3,10	3.04	\$ -	\$	9.72	\$	9.72	0.3%
50	70	25,550	50	50	\$ 749.72	\$ 2,705.86	\$	3,455.58	\$ 749.72	\$ 2,717.21	\$ 3,40	6.93	\$ -	\$	11.34	\$	11.34	0.3%
50	80	29,200	50	50	\$ 749.72	\$ 3,068.13	\$	3,817.85	\$ 749.72	\$ 3,081.09	\$ 3,8	0.81	\$ -	\$	12.96	\$	12.96	0.3%
100	20	14,600	100	100	\$ 1,306.22	\$ 1,789.06	\$	3,095.28	\$ 1,306.22	\$ 1,795.55	\$ 3,10	1.77	\$ -	\$	6.48	\$	6.48	0.2%
100	30	21,900	100	100	\$ 1,306.22	\$ 2,513.60	\$	3,819.82	\$ 1,306.22	\$ 2,523.32	\$ 3,82	9.54	\$ -	\$	9.72	\$	9.72	0.3%
100	40	29,200	100	100	\$ 1,306.22	\$ 3,238.13	\$	4,544.35	\$ 1,306.22	\$ 3,251.09	\$ 4,5	7.31	\$ -	\$	12.96	\$	12.96	0.3%
100	50	36,500	100	100	\$ 1,306.22	\$ 3,962.66	\$	5,268.88	\$ 1,306.22	\$ 3,978.87	\$ 5,2	5.09	\$ -	\$	16.21	\$	16.21	0.3%
100	60	43,800	100	100		\$ 4,687.19	\$	5,993.41	\$ 1,306.22	\$ 4,706.64		2.86	\$ -	\$	19.45	\$	19.45	0.3%
100	70	51,100	100	100		\$ 5,411.73	\$	6,717.95	\$ 1,306.22	\$ 5,434.41		0.63	\$ -	\$	22.69	\$	22.69	0.3%
100	80	58,400	100	100		\$ 6,136.26		7,442.48	\$ 1,306.22	\$ 6,162.19		8.41	· \$ -	\$	25.93		25.93	0.3%
300	20	43,800	300	300		\$ 5,367.19		8,899.41	\$ 3,532.22	\$ 5,386.64			\$ -	\$		\$	19.45	0.2%
300	30	65,700	300	300		\$ 7,540.79		11,073.01	\$ 3.532.22	\$ 7,569.96			· \$ -	\$	29.17	\$	29.17	0.3%
300	40	87,600	300	300		\$ 9,714.39		13,246.61	\$ 3,532.22	\$ 9,753.28			\$ -	\$		\$	38.89	0.3%
300	50	109,500	300	300		\$ 11,887.98		15,420.20	\$ 3,532.22	\$ 11,936.60			\$ -	\$	48.62		48.62	0.3%
300	60	131,400	300	300		\$ 14,061.58		17,593.80	\$ 3,532.22	\$ 14,119.92			\$ -	\$	58.34		58.34	0.3%
300	70	153,300	300	300		\$ 16,235.18		19,767.40	\$ 3,532.22	\$ 16,303.24			\$ -	\$	68.07		68.07	0.3%
300	80	175,200	300	300		\$ 18,408.78		21,941.00	\$ 3,532.22	\$ 18,486.56			\$ -	\$	77.79		77.79	0.4%
500	20	73,000	500	500		\$ 8,945.32		14,703.54	\$ 5,758.22	\$ 8,977.74			¢ _	\$	32.41		32.41	0.2%
500	30	109,500	500	500		\$ 12,567.98		18,326.20	\$ 5,758.22	\$ 12,616.60			\$ - \$ -	\$	48.62		48.62	0.3%
500	40	146,000	500	500		\$ 16,190.65		21,948.87	\$ 5,758.22	\$ 16,255.47			\$ -	\$	64.82		64.82	0.3%
500	50	182,500	500	500		\$ 19,813.31		25,571.53	\$ 5,758.22	\$ 19,894.34			\$ -	\$		\$	81.03	0.3%
500	60	219,000	500	500		\$ 23,435.97		29,194.19	\$ 5,758.22	\$ 23,533.21			ψ - Φ	\$	97.24		97.24	0.3%
500	70	255,500	500	500		\$ 27,058.63		32,816.85	\$ 5,758.22	\$ 27,172.07			φ - \$ -	\$			113.44	0.3%
500	80	292,000	500	500		\$ 30,681.29		36,439.51	\$ 5,758.22	\$ 30,810.94			φ - r	\$	129.65		129.65	0.4%
750	30	164,250	750	750						\$ 18,924.90			φ - \$ -	\$			72.93	0.4%
750	40		750	750				27,392.70 32.826.69					ф - •		72.93		97.24	0.3%
750	50	219,000 273,750	750 750	750		\$ 24,285.97 \$ 29,719.96		38,260.68	\$ 8,540.72 \$ 8,540.72	\$ 24,383.21 \$ 29,841.51			ф - \$-	\$ \$	97.24 121.54		121.54	0.3%
750	60	328,500		750		\$ 29,719.96		43,694.67	+ -,	\$ 35,299.81			р - \$-	\$ \$	145.85		145.85	0.3%
			750						T -,				7					
750 750	70 80	383,250	750 750	750 : 750 :		\$ 40,587.95		49,128.67 54,562.66		\$ 40,758.11 \$ 46,216.41			\$ -	\$ \$			170.16 194.47	0.3% 0.4%
		438,000				\$ 46,021.94			+ -,				ф - •		194.47			-
750	90	492,750	750	750				59,996.65		\$ 51,674.71			\$ -	\$			218.78	0.4%
1000	30	219,000	1,000	1,000		\$ 25,135.97		36,459.19	\$ 11,323.22	\$ 25,233.21			> -	\$	97.24		97.24	0.3%
1000	40	292,000	1,000	1,000		\$ 32,381.29		43,704.51		\$ 32,510.94			> -	\$			129.65	0.3%
1000	50	365,000	1,000	1,000		\$ 39,626.61		50,949.84	\$ 11,323.22	\$ 39,788.68			\$ -	\$	162.06		162.06	0.3%
1000	60	438,000	1,000	1,000		\$ 46,871.94		58,195.16	\$ 11,323.22	\$ 47,066.41			\$ -	\$			194.47	0.3%
1000	70	511,000	1,000	1,000		\$ 54,117.26		65,440.48	\$ 11,323.22	\$ 54,344.15			\$ -	\$	226.88		226.88	0.3%
1000	80	584,000	1,000	1,000		\$ 61,362.58		72,685.80	\$ 11,323.22	\$ 61,621.88			\$ -	\$			259.30	0.4%
1000	90	657,000	1,000	1,000				79,931.13	\$ 11,323.22	\$ 68,899.62			5 -	\$	291.71		291.71	0.4%
2000	30	438,000	2,000	2,000				72,725.16	\$ 22,453.22	\$ 50,466.41			\$ -	\$			194.47	0.3%
2000	40	584,000	2,000	2,000				87,215.80	\$ 22,453.22	\$ 65,021.88			\$ -	\$	259.30		259.30	0.3%
2000	50	730,000	2,000	2,000				101,706.45		\$ 79,577.35			\$ -	\$	324.12		324.12	0.3%
2000	60	876,000	2,000	2,000				116,197.10	\$ 22,453.22	\$ 94,132.82			\$ -	\$	388.94		388.94	0.3%
2000	70	1,022,000	2,000	2,000		\$ 108,234.52			\$ 22,453.22	\$ 108,688.29			\$ -	\$	453.77		453.77	0.3%
2000	80	1,168,000	2,000	2,000		\$ 122,725.17			\$ 22,453.22	\$ 123,243.76			\$ -	\$	518.59		518.59	0.4%
2000	90	1,314,000	2,000	2,000	\$ 22,453.22	\$ 137,215.81	\$	159,669.03	\$ 22,453.22	\$ 137,799.23	\$ 160,2	2.45	\$ -	\$	583.42	\$	583.42	0.4%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary" 4 SUMMER MONTHS (June Through September)

Present Rates

Fresent Rates
vs.
Proposed Rates

										-	osed Rate									D. 17	_		
_		oad _				Present	_	Present		Present	_	New		New		New		fference		Difference		Total	Total
Deman			nergy			Distribution	<u> </u>	BGS and Other Charges		Total	<u> </u>	istribution	<u> </u>	3GS and Other Charges		Total	Dis		BGS	and Other Charges	Diff	ference	Difference
(kW)			kWh)	Metered kW		(\$)		(\$)	_	(\$)		(\$)		(\$)	_	(\$)		(\$)	_	(\$)		(\$)	(%)
25	2		3,650	25	25			452.18		923.65	\$			453.80		925.27	\$	-	\$	1.62		1.62	0.2%
25	30		,475	25	25				\$	1,107.24	\$				\$	1,109.67	\$	-	\$	2.43		2.43	0.2%
25	4		7,300	25	25				\$	1,290.83	\$				\$	1,294.07	\$	-	\$		\$	3.24	0.3%
25	5		9,125	25	25			1,002.95		1,474.42	\$	471.47	\$	1,007.00		1,478.47	\$	-	\$		\$	4.05	0.3%
25	6		0,950	25	25			1,186.54		1,658.01	\$	471.47		1,191.40		1,662.87	\$	-	\$		\$	4.86	0.3%
25	7		2,775	25	25			1,370.13		1,841.60	\$		\$		\$	1,847.27	\$	-	\$		\$	5.67	0.3%
25	8		4,600	25	25	•		1,553.72		2,025.19	\$				\$	2,031.67	\$	-	\$		\$	6.48	0.3%
50	2		7,300	50	50	\$ 749.72	\$	904.36	\$	1,654.08	\$	749.72	\$	907.60	\$	1,657.32	\$	-	\$	3.24	\$	3.24	0.2%
50	30		0,950	50	50	\$ 749.72	\$	1,271.54	\$	2,021.26	\$	749.72	\$	1,276.40	\$	2,026.12	\$	-	\$	4.86	\$	4.86	0.2%
50	4		4,600	50	50				\$	2,388.44	\$				\$	2,394.92	\$	-	\$		\$	6.48	0.3%
50	5		8,250	50	50	\$ 749.72	\$	2,005.90	\$	2,755.62	\$	749.72	\$	2,014.00	\$	2,763.72	\$	-	\$	8.10	\$	8.10	0.3%
50	6	60 2	1,900	50	50	\$ 749.72	\$	2,373.07	\$	3,122.79	\$	749.72	\$	2,382.80	\$	3,132.52	\$	-	\$	9.72	\$	9.72	0.3%
50	7	0 2	5,550	50	50	\$ 749.72	\$	2,740.25	\$	3,489.97	\$	749.72	\$	2,751.60	\$	3,501.32	\$	-	\$	11.34	\$	11.34	0.3%
50	8	30 29	9,200	50	50	\$ 749.72	\$	3,107.43	\$	3,857.15	\$	749.72	\$	3,120.40	\$	3,870.12	\$	-	\$	12.96	\$	12.96	0.3%
100	2	20 14	4,600	100	100	1,306.22	\$	1,808.72	\$	3,114.94	\$	1,306.22	\$	1,815.20	\$	3,121.42	\$	-	\$	6.48	\$	6.48	0.2%
100	30	30 2	1,900	100	100	1,306.22	\$	2,543.07	\$	3,849.29	\$	1,306.22	\$	2,552.80	\$	3,859.02	\$	-	\$	9.72	\$	9.72	0.3%
100	4	0 2	9,200	100	100	1,306.22	\$	3,277.43	\$	4,583.65	\$	1,306.22	\$	3,290.40	\$	4,596.62	\$	-	\$	12.96	\$	12.96	0.3%
100	50	0 3	6,500	100	100	1,306.22	\$	4,011.79	\$	5,318.01	\$	1,306.22	\$	4,028.00	\$	5,334.22	\$	-	\$	16.21	\$	16.21	0.3%
100	6		3,800	100	100			4,746.15		6,052.37	\$	1,306.22	\$		\$	6,071.82	\$	-	\$	19.45		19.45	0.3%
100	7		1,100	100	100			5,480.51		6,786.73	\$	1,306.22	\$	5,503.20		6,809.42	\$	-	\$		\$	22.69	0.3%
100	8		8,400	100	100			6,214.86		7,521.08	\$	1,306.22	\$	6,240.79		7,547.01	\$	_	\$	25.93	\$	25.93	0.3%
300	2		3,800	300	300			5,426.15		8,958.37	\$	3,532.22	\$	5,445.60		8,977.82	\$	_	\$	19.45		19.45	0.2%
300	3		5,700	300	300					11,161.44	\$			7,658.39		11,190.61	\$	_	\$	29.17		29.17	0.3%
300	4		7,600	300	300			9,832.30		13,364.52	\$	3,532.22	\$	9,871.19		13,403.41	\$	_	\$	38.89		38.89	0.3%
300	5		9,500	300	300			12,035.37			\$	3,532.22	\$	12,083.99		15,616.21	\$	_	\$	48.62		48.62	0.3%
300	6		31,400	300	300			14,238.45			\$	3,532.22	\$	14,296.79		17,829.01	\$	_	\$		\$	58.34	0.3%
300	7		53,300	300	300					19,973.74	\$		\$	16,509.59		20,041.81	\$	_	\$	68.07		68.07	0.3%
300	8		75,200	300	300			18,644.59		22,176.81	\$	3,532.22	\$	18,722.38		22,254.60	\$	_	\$	77.79		77.79	0.4%
500	2		3,000	500	500			9,043.58		14,801.80	\$	5,758.22	\$	9,075.99		14,834.21	\$	_	\$	32.41		32.41	0.2%
500	3		9,500	500	500			12,715.37		18,473.59	\$	5,758.22	-	12,763.99		18,522.21	\$	_	\$	48.62		48.62	0.3%
500	4		16,000	500	500			16,387.16		22,145.38	\$			16,451.99		22,210.21	\$	_	\$	64.82		64.82	0.3%
500	5		32,500	500	500	,		20,058.95		25,817.17	\$	5,758.22	\$	20,139.98		25,898.20	\$		\$		\$	81.03	0.3%
500	6		19,000	500	500			23,730.74		29,488.96	\$	5,758.22	\$	23,827.98		29,586.20	\$		\$		\$	97.24	0.3%
500	7		55,500	500	500			27,402.53		33,160.75	\$			27,515.98		33,274.20	\$		\$		\$	113.44	0.3%
500	8		92,000	500	500			31,074.32		36,832.54	\$	5,758.22	\$	31,203.97		36,962.19	\$		\$		\$	129.65	0.4%
750	3		64,250	750	750				\$	27,613.78	\$	8,540.72		19,145.98		27,686.70	\$		\$		\$	72.93	0.4%
750	4		19,000	750	750			24,580.74			\$	8,540.72	\$	24,677.98		33,218.70	\$		\$		\$	97.24	0.3%
750	5		73,750	750	750			30,088.43		38,629.15	\$			30,209.97		38,750.69	\$	_	\$		\$	121.54	0.3%
750	6		28,500	750	750			35,596.11			\$			35,741.97		44,282.69	\$	-	\$		\$	145.85	0.3%
750	7		33,250	750	750			41,103.80		49,644.52	\$			41,273.96		49,814.68	\$	-	\$	170.16		170.16	0.3%
750	8		38,000	750	750			46,611.49			\$		\$	46,805.96		55,346.68	\$	-	\$	194.47		194.47	0.4%
750	91		92,750	750 750	750 3						\$			52,337.95		60.878.67	\$	-	\$ \$	218.78		218.78	0.4%
1000	30			1.000	1.000			52,119.17		36.753.96						36.851.20	\$	-	\$ \$		\$	97.24	0.4%
			19,000	,	,			25,430.74		,		11,323.22 11.323.22	\$	25,527.98		44.227.19		-					0.3%
1000	40		92,000 85,000	1,000	1,000 S			32,774.32		44,097.54			\$ \$	32,903.97			\$ \$	-	\$ \$		\$	129.65 162.06	0.3%
1000	50			1,000	,			40,117.91				11,323.22		40,279.97		51,603.19	-	-	-		\$	194.47	0.3%
1000	6		38,000	1,000	1,000			47,461.49				11,323.22	\$	47,655.96		58,979.18	\$	-	\$	194.47			
1000	70		11,000	1,000	1,000			54,805.07								66,355.17	\$	-	\$		\$	226.88	0.3%
1000	8		34,000	1,000	1,000					73,471.87		11,323.22	\$	62,407.94		73,731.16	\$	-	\$		\$	259.30	0.4%
1000	9		57,000	1,000	1,000			69,492.23					\$			81,107.16	\$	-	\$	291.71		291.71	0.4%
2000	3		38,000	2,000	2,000			50,861.49				22,453.22	\$			73,509.18	\$	-	\$	194.47		194.47	0.3%
2000	4		34,000	2,000	2,000			65,548.65					\$			88,261.16	\$	-	\$		\$	259.30	0.3%
2000	5		30,000	2,000	2,000			80,235.81				22,453.22	\$			103,013.15	\$	-	\$	324.12		324.12	0.3%
2000	6		76,000	2,000	2,000			94,922.97				22,453.22	\$	95,311.92			\$	-	\$	388.94		388.94	0.3%
2000	71		22,000	2,000	2,000			109,610.13				22,453.22	\$	110,063.90			\$	-	\$	453.77		453.77	0.3%
2000	8		68,000	2,000	2,000			124,297.30				,		124,815.89			\$		\$	518.59		518.59	0.4%
2000	9	0 1,3	14,000	2,000	2,000	\$ 22,453.22	\$	138,984.46	\$	161,437.68	\$	22,453.22	\$	139,567.87	\$	162,021.09	\$	-	\$	583.42	\$	583.42	0.4%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary") Annual Average

	Lood				Present	Dragant			Now		New	Maur	D:	fference		Difference		Total	Total
D	Load			-		Present		Present	New			New							
Demand				_	istribution (*)	BGS and Other Charges		Total	Distribution	į	BGS and Other Charges	<u>Total</u>	DIS		BGS at	nd Other Charges	ווע	ference	Difference
(kW)	(%)	(kWh)	Metered kW		(\$)	(\$)		(\$)	(\$)	_	(\$)	 (\$)		(\$)	_	(\$)		(\$)	(%)
25	20	3,650	25.00	22 \$	471.47	•		920.37	\$ 471.47			921.99	\$	-	\$	1.62		1.62	0.2%
25	30	5,475	25.00	22 \$	471.47	\$ 630.86		1,102.33	\$ 471.47			\$ 1,104.76	\$	-	\$	2.43		2.43	0.2%
25	40	7,300	25.00	22 \$	471.47	\$ 812.81		1,284.28	\$ 471.47			\$ 1,287.52	\$	-	\$	3.24		3.24	0.3%
25	50	9,125	25.00	22 \$	471.47	\$ 994.76	\$	1,466.23	\$ 471.47	\$	998.81	\$ 1,470.28	\$	-	\$	4.05	\$	4.05	0.3%
25	60	10,950	25.00	22 \$	471.47	\$ 1,176.71	\$	1,648.18	\$ 471.47	\$	1,181.57	\$ 1,653.04	\$	-	\$	4.86	\$	4.86	0.3%
25	70	12,775	25.00	22 \$	471.47	\$ 1,358.66	\$	1,830.13	\$ 471.47	\$	1,364.34	\$ 1,835.81	\$	-	\$	5.67	\$	5.67	0.3%
25	80	14,600	25.00	22 \$	471.47	\$ 1,540.62	\$	2,012.09	\$ 471.47	\$	1,547.10	\$ 2,018.57	\$	-	\$	6.48	\$	6.48	0.3%
50	20	7,300	50.00	47 \$	749.72	\$ 897.81	\$	1,647.53	\$ 749.72	\$	901.05	\$ 1,650.77	\$	-	\$	3.24	\$	3.24	0.2%
50	30	10,950	50.00	47 \$	749.72	\$ 1,261.71	\$	2.011.43	\$ 749.72	\$	1,266.57	\$ 2,016.29	\$	-	\$	4.86	\$	4.86	0.2%
50	40	14,600	50.00	47 \$	749.72			2,375.34	\$ 749.72	\$		\$ 2,381.82	\$	_	\$		\$	6.48	0.3%
50	50	18,250	50.00	47 \$				2,739.24	\$ 749.72			2,747.34	\$	_	\$		\$	8.10	0.3%
50	60	21,900	50.00	47 \$				3,103.14	\$ 749.72			3,112.87	\$	_	\$	9.72		9.72	0.3%
50	70	25,550	50.00	47 \$				3,467.05	\$ 749.72			3,478.39	\$	_	\$	11.34		11.34	0.3%
50	80	29,200	50.00	47 \$				3,830.95	\$ 749.72			3,843.92	\$		\$	12.96		12.96	0.3%
100	20	14,600	100.00	97 \$	1.306.22	\$ 1,795.62		3,101.84	\$ 1.306.22			3,108.32	\$	_	\$		\$	6.48	0.2%
100	30	21,900		97 \$	1,306.22	\$ 2,523.42		3,829.64	\$ 1,306.22		***	3,839.37	\$	-	\$			9.72	0.2%
			100.00											-	7	9.72			
100	40	29,200	100.00	97 \$	1,306.22	\$ 3,251.23		4,557.45	\$ 1,306.22	\$	-,	4,570.42	\$	-	\$		\$	12.96	0.3%
100	50	36,500	100.00	97 \$	1,306.22	\$ 3,979.04		5,285.26	\$ 1,306.22		-,	5,301.46	\$	-	\$	16.21		16.21	0.3%
100	60	43,800	100.00	97 \$	1,306.22	\$ 4,706.85		6,013.07	\$ 1,306.22			6,032.51	\$	-	\$	19.45		19.45	0.3%
100	70	51,100	100.00	97 \$	1,306.22	\$ 5,434.65		6,740.87	\$ 1,306.22	\$.,	\$ 6,763.56	\$	-	\$		\$	22.69	0.3%
100	80	58,400	100.00	97 \$	1,306.22	\$ 6,162.46		7,468.68	\$ 1,306.22	\$	-,	\$ 7,494.61	\$	-	\$	25.93		25.93	0.3%
300	20	43,800	300.00	297 \$	3,532.22	\$ 5,386.85		8,919.07	\$ 3,532.22	\$	5,406.29	\$ 8,938.51	\$	-	\$	19.45	\$	19.45	0.2%
300	30	65,700	300.00	297 \$	3,532.22	\$ 7,570.27	\$	11,102.49	\$ 3,532.22	\$	7,599.44	\$ 11,131.66	\$	-	\$	29.17	\$	29.17	0.3%
300	40	87,600	300.00	297 \$	3,532.22	\$ 9,753.69	\$	13,285.91	\$ 3,532.22	\$	9,792.59	\$ 13,324.81	\$	-	\$	38.89	\$	38.89	0.3%
300	50	109,500	300.00	297 \$	3,532.22	\$ 11,937.11	\$	15,469.33	\$ 3,532.22	\$	11,985.73	\$ 15,517.95	\$	-	\$	48.62	\$	48.62	0.3%
300	60	131,400	300.00	297 \$	3,532.22	\$ 14,120.54	\$	17,652.76	\$ 3,532.22	\$	14,178.88	\$ 17,711.10	\$	-	\$	58.34	\$	58.34	0.3%
300	70	153,300	300.00	297 \$	3,532.22	\$ 16,303.96	\$	19,836.18	\$ 3,532.22	\$	16,372.02	\$ 19,904.24	\$	-	\$	68.07	\$	68.07	0.3%
300	80	175,200	300.00	297 \$	3,532.22	\$ 18,487.38	\$	22,019.60	\$ 3,532.22	\$	18,565.17	\$ 22,097.39	\$	-	\$	77.79	\$	77.79	0.4%
500	20	73,000	500.00	497 \$	5,758.22	\$ 8,978.08	\$	14,736.30	\$ 5.758.22	\$	9,010.49	\$ 14,768.71	\$	-	\$	32.41	\$	32.41	0.2%
500	30	109,500	500.00	497 \$	5,758.22	\$ 12,617.11		18,375.33	\$ 5,758.22	\$		18,423.95	\$	_	\$	48.62		48.62	0.3%
500	40	146,000	500.00	497 \$	5,758.22	\$ 16,256.15		22,014.37	\$ 5,758.22			22,079.20	\$	_	\$	64.82		64.82	0.3%
500	50	182,500	500.00	497 \$	5,758.22	\$ 19,895.19		25,653.41	\$ 5,758.22			25,734.44	\$	_	\$		\$	81.03	0.3%
500	60	219,000	500.00	497 \$				29,292,45	\$ 5,758.22			29.389.68	\$		\$	97.24		97.24	0.3%
500	70	255,500	500.00	497 \$	5,758.22	\$ 27,173.26		32,931.48	\$ 5,758.22			33,044.93	\$	_	\$		\$	113.44	0.3%
500	80	292,000	500.00	497 \$	5,758.22	\$ 30,812.30		36,570.52	\$ 5,758.22			36,700.17	\$		\$		\$	129.65	0.4%
750	30	164,250	750.00	747 \$	8,540.72	\$ 18,925.67		27,466.39	\$ 8,540.72			27,539.32	\$		\$		\$	72.93	0.4%
	40			747 \$									\$	-	\$			97.24	0.3%
750		219,000	750.00	,	8,540.72	7		32,924.95	T -,			33,022.18	-	-	-		\$		
750	50	273,750	750.00	747 \$				38,383.50	\$ 8,540.72			38,505.05	\$	-	\$		\$	121.54	0.3%
750	60	328,500	750.00	747 \$				43,842.06	\$ 8,540.72			43,987.91	\$	-	\$		\$	145.85	0.3%
750	70	383,250	750.00	747 \$	8,540.72	\$ 40,759.90		49,300.62	\$ 8,540.72		.,	49,470.78	\$	-	\$		\$	170.16	0.3%
750	80	438,000	750.00	747 \$	8,540.72	\$ 46,218.45		54,759.17	\$ 8,540.72		.,	54,953.65	\$	-	\$	194.47		194.47	0.4%
750	90	492,750	750.00	747 \$				60,217.73	\$ 8,540.72			60,436.51	\$	-	\$	218.78	\$	218.78	0.4%
1,000	30	219,000	1,000.00	997 \$	11,323.22	\$ 25,234.23	\$	36,557.45	\$ 11,323.22	\$	25,331.46	\$ 36,654.68	\$	-	\$	97.24	\$	97.24	0.3%
1,000	40	292,000	1,000.00	997 \$	11,323.22	\$ 32,512.30	\$	43,835.52	\$ 11,323.22	\$	32,641.95	\$ 43,965.17	\$	-	\$	129.65	\$	129.65	0.3%
1,000	50	365,000	1,000.00	997 \$	11,323.22	\$ 39,790.38	\$	51,113.60	\$ 11,323.22	\$	39,952.44	\$ 51,275.66	\$	-	\$	162.06	\$	162.06	0.3%
1,000	60	438,000	1,000.00	997 \$	11,323.22	\$ 47,068.45	\$	58,391.67	\$ 11,323.22	\$	47,262.93	\$ 58,586.15	\$	-	\$	194.47	\$	194.47	0.3%
1,000	70	511,000	1,000.00	997 \$	11,323.22	\$ 54,346.53	\$	65,669.75	\$ 11,323.22	\$	54,573.41	\$ 65,896.63	\$	-	\$	226.88	\$	226.88	0.3%
1,000	80	584,000	1,000.00	997 \$	11,323.22	\$ 61,624.61		72,947.83	\$ 11,323.22			73,207.12	\$	-	\$		\$	259.30	0.4%
1,000	90	657,000	1,000.00	997 \$	11,323.22	\$ 68,902.68		80,225.90	\$ 11,323.22			80,517.61	\$	-	\$	291.71		291.71	0.4%
2,000	30	438,000	2,000.00	1997 \$	22,453.22	\$ 50,468.45			\$ 22,453.22			73,116.15	\$	-	\$		\$	194.47	0.3%
2,000	40	584,000	2,000.00	1997 \$	22,453.22			87,477.83	\$ 22,453.22				\$	_	\$		\$	259.30	0.3%
2,000	50	730,000	2,000.00	1997 \$	22,453.22			102,033.98	\$ 22,453.22	\$			\$		\$	324.12		324.12	0.3%
2,000	60	876,000	2,000.00	1997 \$	22,453.22			116,590.13	\$ 22,453.22		.,		\$	-	\$		\$	388.94	0.3%
2,000	70	1,022,000	2,000.00	1997 \$	22,453.22			131,146.28	\$ 22,453.22				э \$	-	э \$	453.77		453.77	0.3%
	80												\$	-					0.3%
2,000		1,168,000	2,000.00	1997 \$				145,702.43	\$ 22,453.22				-		\$	518.59		518.59	
2,000	90	1,314,000	2,000.00	1997 \$	22,453.22	a 137,805.36	Ъ	160,258.58	\$ 22,453.22	\$	138,388.78	\$ 100,842.00	\$	-	\$	583.42	Ъ	583.42	0.4%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") 8 WINTER MONTHS (October Through May)

	Proposed Rates Load Present Present New New Difference Difference Total Total																					
	L	oad							Present	Present		Present		New	New		New	Di	fference	Difference	Total	Total
Demar	nd Fa	actor	Energy					<u></u>	istribution	BGS and Other Charges		Total	D	stribution	BGS and Other Charges		<u>Total</u>	Dis	stribution	BGS and Other Charges	Difference	Difference
(kW)		(%)	(kWh)	Metered kW Bi	illed kW	D Demand	D Energy		(\$)	(\$)		(\$)		(\$)	(\$)		(\$)		(\$)	(\$)	(\$)	(%)
25		20	3.650	25	25 \$		\$ -	\$	965.65		\$	1.387.53	\$	965.65		\$	1.389.15	\$	-	\$ 1.62		0.1%
25		30	5.475	25	25 \$		š -	\$	965.65		\$	1,559.09	\$	965.65		\$	1,561.52	\$	_		\$ 2.43	0.2%
25		40	7.300	25	25 \$		š -	\$	965.65			1.730.66	\$		\$ 768.25	\$	1,733.90	\$	_		\$ 3.24	0.2%
25		50	9.125	25	25 \$		\$ -	\$	965.65			1,902.22	\$		\$ 940.62	S	1,906.27	\$			\$ 4.05	0.2%
25		60	10.950	25	25 \$ 25 \$		\$ - \$ -	\$	965.65		\$	2,073.79	\$		\$ 1,113.00	\$	2.078.65	φ \$	-	\$ 4.86	\$ 4.86	0.2%
							7	-								-		-	-			0.2%
25		70	12,775	25	25 \$		\$ -	\$	965.65		\$	2,245.35	\$				2,251.02	\$	-	\$ 5.67	\$ 5.67	
25		80	14,600	25	25 \$		\$ -	\$	965.65	.,	\$	2,416.92	\$		\$ 1,457.75		2,423.40	\$	-	\$ 6.48	\$ 6.48	0.3%
50		20	7,300	50	50 \$		\$ -	\$	1,187.15		\$	2,030.91	\$.,			2,034.15	\$	-	T	\$ 3.24	0.2%
50		30	10,950	50	50 \$			\$	1,187.15		\$	2,374.04	\$	1,101.10	\$ 1,191.75	\$	2,378.90	\$	-	\$ 4.86	\$ 4.86	0.2%
50		40	14,600	50	50 \$		\$ -	\$	1,187.15	, , , , , , , , , , , , , , , , , , , ,	\$	2,717.17	\$.,	\$ 1,536.50	\$	2,723.65	\$	-	\$ 6.48	\$ 6.48	0.2%
50		50	18,250	50	50 \$	443.00	\$ -	\$	1,187.15	\$ 1,873.15	\$	3,060.30	\$	1,187.15	\$ 1,881.25	\$	3,068.40	\$	-	\$ 8.10	\$ 8.10	0.3%
50	6	60	21,900	50	50 \$	443.00	\$ -	\$	1,187.15	\$ 2,216.28	\$	3,403.43	\$	1,187.15	\$ 2,226.00	\$	3,413.15	\$	-	\$ 9.72	\$ 9.72	0.3%
50	7	70	25,550	50	50 \$	443.00	\$ -	\$	1,187.15	\$ 2,559.40	\$	3,746.55	\$	1,187.15	\$ 2,570.75	\$	3,757.90	\$	-	\$ 11.34	\$ 11.34	0.3%
50	8	80	29,200	50	50 \$	443.00	\$ -	\$	1,187.15	\$ 2,902.53	\$	4,089.68	\$	1,187.15	\$ 2,915.50	\$	4,102.65	\$	-	\$ 12.96	\$ 12.96	0.3%
100	2	20	14.600	100	100 \$	886.00	\$ -	\$	1.630.15	\$ 1,687.52	\$	3.317.67	\$	1.630.15	\$ 1,694.00	\$	3.324.15	\$	_	\$ 6.48	\$ 6.48	0.2%
100	3	30	21,900	100	100 \$	886.00	\$ -	\$	1,630.15			4,003.93	\$	1.630.15	\$ 2,383.50	\$	4,013.65	\$	_	\$ 9.72	\$ 9.72	0.2%
100	- 4	40	29,200	100	100 \$		\$ -	\$	1,630.15			4,690.18	\$	1,630.15		\$	4,703.15	\$	_		\$ 12.96	0.3%
100		50	36,500	100	100 \$			\$	1,630.15		\$	5,376.44	\$		\$ 3,762.50	ŝ	5,392.65	\$	_	\$ 16.21	\$ 16.21	0.3%
100		60	43,800	100	100 \$			\$	1,630.15		\$	6,062.70	\$	1,630.15			6,082.15	\$	_		\$ 19.45	0.3%
100		70	51,100	100	100 \$		\$ -	\$	1,630.15		\$	6,748.96	\$		\$ 5,141.50	S	6,771.65	\$		\$ 22.69	\$ 22.69	0.3%
100		70 80	58,400	100	100 \$		\$ - \$ -	\$	1,630.15			7.435.22	Ф \$			~	7.461.15	φ \$	-		\$ 25.93	0.3%
			,				-	\$,					,		-			0.2%
300		20	43,800	300	300 \$			-	3,402.15		\$	8,464.70	\$	3,402.15		\$	8,484.15	\$	-			
300		30	65,700	300	300 \$		\$ -	\$	3,402.15		\$	10,523.48	\$	3,402.15		\$		\$	-		\$ 29.17	0.3%
300		40	87,600	300	300 \$		\$ -	\$	3,402.15		\$	12,582.25	\$., .	\$ 9,219.00	\$,	\$	-	\$ 38.89	\$ 38.89	0.3%
300			109,500	300	300 \$		\$ -	\$	3,402.15	\$ 11,238.88			\$	3,402.15			,	\$	-		\$ 48.62	0.3%
300			131,400	300	300 \$		\$ -	\$	3,402.15		\$		\$	-,	\$ 13,355.99	\$		\$	-	\$ 58.34	\$ 58.34	0.3%
300			153,300	300	300 \$			\$	3,402.15			18,758.58	\$	-,	\$ 15,424.49			\$	-	\$ 68.07	\$ 68.07	0.4%
300			175,200	300		2,658.00		\$	3,402.15			20,817.35	\$	3,402.15			20,895.14	\$	-		\$ 77.79	0.4%
500	2	20	73,000	500	500 \$	4,430.00	\$ -	\$	5,174.15	\$ 8,437.58	\$	13,611.73	\$	5,174.15	\$ 8,470.00	\$	13,644.15	\$	-	\$ 32.41	\$ 32.41	0.2%
500	3	30	109,500	500	500 \$	4,430.00	\$ -	\$	5,174.15	\$ 11,868.88	\$	17,043.03	\$	5,174.15	\$ 11,917.49	\$	17,091.64	\$	-	\$ 48.62	\$ 48.62	0.3%
500	4	40	146,000	500	500 \$	4,430.00	\$ -	\$	5,174.15	\$ 15,300.17	\$	20,474.32	\$	5,174.15	\$ 15,364.99	\$	20,539.14	\$	-	\$ 64.82	\$ 64.82	0.3%
500		50	182,500	500	500 \$	4,430.00	\$ -	\$	5,174.15	\$ 18,731.46	\$	23,905.61	\$	5,174.15	\$ 18,812.49	\$	23,986.64	\$	-	\$ 81.03	\$ 81.03	0.3%
500	6	60	219,000	500	500 \$	4,430.00	\$ -	\$	5,174.15	\$ 22,162.75	\$	27,336.90	\$	5,174.15	\$ 22,259.99	\$	27,434.14	\$	-	\$ 97.24	\$ 97.24	0.4%
500	7	70	255.500	500	500 \$	4.430.00	S -	\$	5.174.15	\$ 25.594.04	\$	30.768.19	\$	5.174.15	\$ 25.707.49	\$	30.881.64	\$	_	\$ 113.44	\$ 113.44	0.4%
500	8	80	292,000	500	500 \$	4.430.00	\$ -	\$	5.174.15	\$ 29.025.34	\$	34,199,49	\$	5.174.15	\$ 29.154.98	\$	34,329,13	\$	_	\$ 129.65	\$ 129.65	0.4%
750		30	164.250	750	750 \$	6.645.00	s -	\$	7.389.15	\$ 17.803.31	\$	25,192,46	\$	7.389.15	\$ 17.876.24	\$	25,265,39	\$	_	\$ 72.93	\$ 72.93	0.3%
750			219.000	750	750 \$		\$ -	\$	7.389.15	, , , , , , , , , , , , , , , , , , , ,	\$	30.339.40	\$		\$ 23.047.49	\$.,	\$	_	\$ 97.24	\$ 97.24	0.3%
750			273.750	750	750 \$		š -	\$	7.389.15			35,486.34	\$	7.389.15	\$ 28.218.74			\$	_	\$ 121.54	\$ 121.54	0.3%
750			328,500	750 750	750 \$		-	\$	7,389.15			40,633.28	\$	7,389.15				\$	_		\$ 145.85	0.4%
750			383.250	750 750	750 \$		\$ -	\$	7,389.15				\$		\$ 38,561.23		45,950.38	\$	_	\$ 170.16	\$ 170.16	0.4%
750			438,000	750 750		6,645.00	\$ - \$ -	\$	7,389.15			-,	э \$	7,389.15			51,121.63	\$ \$	-			0.4%
				750 750			-	\$	7,389.15									\$ \$	-			0.4%
750			492,750		750 \$			Ψ.					\$	1,000.10	Ψ,				-	Ψ 2.00	\$ 218.78	0.4%
1000			219,000	1,000	,	8,860.00	\$ -	\$	9,604.15				\$	9,604.15	,			\$	-		\$ 97.24	
1000			292,000	1,000		8,860.00		\$	9,604.15				\$	9,604.15	Q 00,120.00		40,334.13	\$	-		\$ 129.65	0.3%
1000			365,000	1,000		8,860.00	\$ -	\$	9,604.15			47,067.07	\$	9,604.15			47,229.13	\$	-	7	\$ 162.06	0.3%
1000			438,000	1,000		8,860.00	\$ -	\$	9,604.15	, , , , , , , , , , , , , , , , , , , ,			\$		\$ 44,519.98		54,124.13	\$	-	\$ 194.47	\$ 194.47	0.4%
1000			511,000	1,000	,	8,860.00	\$ -	\$	9,604.15			60,792.24	\$				61,019.12	\$	-		\$ 226.88	0.4%
1000			584,000	1,000		8,860.00	\$ -	\$	9,604.15				\$		\$ 58,309.97			\$	-	\$ 259.30	\$ 259.30	0.4%
1000			657,000	1,000		8,860.00	\$ -	\$	9,604.15			74,517.41	\$	9,604.15			74,809.11	\$	-		\$ 291.71	0.4%
2000	3	30	438,000	2,000	2,000 \$	17,720.00	\$ -	\$	18,464.15	\$ 47,475.50	\$	65,939.65	\$	18,464.15	\$ 47,669.98	\$	66,134.13	\$	-	\$ 194.47	\$ 194.47	0.3%
2000	4	40	584,000	2,000	2,000 \$	17,720.00	\$ -	\$	18,464.15	\$ 61,200.67	\$	79,664.82	\$	18,464.15	\$ 61,459.97	\$	79,924.12	\$	-	\$ 259.30	\$ 259.30	0.3%
2000			730,000	2,000		17,720.00		\$	18,464.15			93,389.99	\$	18,464.15			93,714.11	\$	-		\$ 324.12	0.3%
2000			876,000	2,000		17,720.00		\$	18,464.15			107,115.16		18,464.15			107,504.10	\$	-		\$ 388.94	0.4%
2000			1,022,000	2,000		17,720.00	\$ -	\$	18,464.15					18,464.15				\$	_		\$ 453.77	0.4%
2000			1,168,000	2,000		17,720.00	-	\$	18,464.15						\$ 116,619.94			\$	_		\$ 518.59	0.4%
2000			1,314,000	2.000		17,720.00		\$	18,464.15					18,464.15				\$	_	\$ 583.42		0.4%
2000			.,5.1,550	2,000	Σ,000 ψ	,. 20.00	Ť	Ÿ	.0, .00	25,520.01	Ť	5,200.00	Ψ	. 5, 10 1. 10	- 100,100.00	Ψ	5,01 1.00	Ψ		÷ 300.42	, 000.4Z	5. 170

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") 4 SUMMER MONTHS (June Through September)

Present Rates

	Load						Present	Present	ь	resent	osea Rates	New	New		New	Differe	nco	Difference	Total	Total
Demand		Energy					Distribution	BGS and Other Charges		Total		ribution	BGS and Other Charges		Total			BGS and Other Charges		Difference
(kW)	(%)	(kWh)	Metered kW Bi	illed kW F	Demand	D Energy	(\$)	(\$)		(\$)	Dist	(\$)	(\$)		(\$)	(\$)	illoii	(\$)	(\$)	(%)
25	20	3,650	25	25 \$	221.50	e Elicigy	\$ 965.6	(''/	5 \$	1,399.30	\$	1.,		\$	1,400.92		_	\$ 1.62		
25	30	5,475	25	25 \$		\$ -	\$ 965.6			1,576.75	\$	965.65		\$	1,579.18	-		\$ 2.43		
25	40	7.300	25	25 \$		\$ -	\$ 965.6			1.754.20	\$	965.65		Š	1.757.44	7		\$ 3.24		
25	50	9.125	25	25 \$		š -	\$ 965.6			1,931.65	\$	965.65		\$	1,935.70	\$		\$ 4.05		
25	60	10.950	25	25 \$	221.50	s -	\$ 965.6			2.109.10	\$	965.65		Š	2.113.96	\$		\$ 4.86		
25	70	12,775	25	25 \$		š -	\$ 965.6			2.286.55	\$	965.65		\$	2.292.22	\$	_	\$ 5.67		
25	80	14,600	25	25 \$	221.50	š -	\$ 965.6			2,464.00	\$	965.65		\$	2,470.48	\$	_	\$ 6.48		
50	20	7,300	50	50 \$		š -	\$ 1,187.1			2,054.45	\$	1,187.15		\$	2,057.69	\$		\$ 3.24		
50	30	10.950	50	50 \$		\$ -	\$ 1,187.1			2,409.35		1.187.15		\$	2,414,21	\$	_	\$ 4.86		
50	40	14,600	50	50 \$		š -	\$ 1,187.1			2.764.25		, -		\$	2.770.73	\$	_	\$ 6.48		
50	50	18,250	50	50 \$	443.00		\$ 1,187.1			3,119.15				Š	3,127.26	\$	-	\$ 8.10		
50	60	21,900	50	50 \$	443.00	\$ -	\$ 1,187.1			3,474.05		1,187.15		\$	3,483.78	\$	-	\$ 9.72	\$ 9.72	
50	70	25,550	50	50 \$		\$ -	\$ 1,187,1			3.828.95		1.187.15		\$	3.840.30	\$	_	\$ 11.34		
50	80	29,200	50	50 \$	443.00	\$ -	\$ 1,187.1	\$ 2,996.70	0 \$	4,183.85	\$	1,187.15	\$ 3,009.67	\$	4,196.82	\$	_	\$ 12.96	\$ 12.96	0.3%
100	20	14,600	100	100 \$	886.00	\$ -	\$ 1,630.1			3.364.75	\$	1.630.15		\$	3.371.23	\$	-	\$ 6.48		
100	30	21,900	100	100 \$	886.00	\$ -	\$ 1,630.1			4,074.55	\$	1,630.15	\$ 2,454.13	\$	4,084.28	\$	_	\$ 9.72	\$ 9.72	
100	40	29,200	100	100 \$	886.00	\$ -	\$ 1,630.1	\$ 3,154.20	0 \$	4,784.35	\$	1,630.15	\$ 3,167.17	\$	4,797.32	\$	_	\$ 12.96	\$ 12.96	0.3%
100	50	36,500	100	100 \$	886.00	\$ -	\$ 1,630.1	\$ 3,864.00	0 \$	5,494.15	\$	1,630.15	\$ 3,880.21	\$	5,510.36	\$	_	\$ 16.21	\$ 16.21	0.3%
100	60	43,800	100	100 \$	886.00	\$ -	\$ 1,630.1	\$ 4,573.81	1 \$	6,203.96	\$	1,630.15	\$ 4,593.25	\$	6,223.40	\$	-	\$ 19.45	\$ 19.45	0.3%
100	70	51,100	100	100 \$	886.00	\$ -	\$ 1,630.1	5 \$ 5,283.61	1 \$	6,913.76	\$	1,630.15	\$ 5,306.29	\$	6,936.44	\$	_	\$ 22.69	\$ 22.69	0.3%
100	80	58,400	100	100 \$	886.00	\$ -	\$ 1,630.1	5 \$ 5,993.41	1 \$	7,623.56	\$	1,630.15	\$ 6,019.34	\$	7,649.49	\$	_	\$ 25.93	\$ 25.93	0.3%
300	20	43,800	300	300 \$	2,658.00	\$ -	\$ 3,402.1	5 \$ 5,203.81	1 \$	8,605.96	\$	3,402.15	\$ 5,223.25	\$	8,625.40	\$	-	\$ 19.45	\$ 19.45	0.2%
300	30	65,700	300	300 \$	2,658.00	\$ -	\$ 3,402.1			10,735.36	\$	3,402.15	\$ 7,362.38	\$	10,764.53	\$	_	\$ 29.17	\$ 29.17	
300	40	87,600	300	300 \$	2,658.00	\$ -	\$ 3,402.1	\$ 9,462.61	1 \$	12,864.76	\$	3,402.15	\$ 9,501.51	\$	12,903.66	\$	_	\$ 38.89	\$ 38.89	0.3%
300	50	109,500	300	300 \$	2,658.00	\$ -	\$ 3,402.1	\$ 11,592.01	1 \$	14,994.16	\$	3,402.15	\$ 11,640.63	\$	15,042.78	\$	-	\$ 48.62	\$ 48.62	0.3%
300	60	131,400	300	300 \$	2,658.00	\$ -	\$ 3,402.1	\$ 13,721.42	2 \$	17,123.57	\$	3,402.15	\$ 13,779.76	\$	17,181.91	\$	_	\$ 58.34	\$ 58.34	0.3%
300	70	153,300	300	300 \$	2,658.00	\$ -	\$ 3,402.1			19,252.97	\$	3,402.15	\$ 15,918.88	\$	19,321.03	\$	_	\$ 68.07	\$ 68.07	0.4%
300	80	175,200	300	300 \$	2,658.00	\$ -	\$ 3,402.1	\$ 17,980.22	2 \$ 2	21,382.37	\$	3,402.15	\$ 18,058.01	\$	21,460.16	\$	-	\$ 77.79	\$ 77.79	0.4%
500	20	73,000	500	500 \$	4,430.00	\$ -	\$ 5,174.1	\$ \$ 8,673.01	1 \$	13,847.16	\$	5,174.15	\$ 8,705.42	\$	13,879.57	\$	-	\$ 32.41	\$ 32.41	0.2%
500	30	109,500	500	500 \$	4,430.00	\$ -	\$ 5,174.1	\$ 12,222.01	1 \$ '	17,396.16	\$	5,174.15	\$ 12,270.63	\$	17,444.78	\$	-	\$ 48.62	\$ 48.62	0.3%
500	40	146,000	500	500 \$	4,430.00	\$ -	\$ 5,174.1	5 \$ 15,771.02	2 \$ 2	20,945.17	\$	5,174.15	\$ 15,835.84	\$	21,009.99	\$	-	\$ 64.82	\$ 64.82	0.3%
500	50	182,500	500	500 \$	4,430.00	\$ -	\$ 5,174.1	\$ 19,320.02	2 \$ 2	24,494.17	\$	5,174.15	\$ 19,401.05	\$	24,575.20	\$	-	\$ 81.03	\$ 81.03	0.3%
500	60	219,000	500	500 \$	4,430.00	\$ -	\$ 5,174.1	\$ 22,869.03	3 \$ 2	28,043.18	\$	5,174.15	\$ 22,966.26	\$	28,140.41	\$	-	\$ 97.24	\$ 97.24	0.3%
500	70	255,500	500	500 \$	4,430.00	\$ -	\$ 5,174.1	\$ 26,418.03	3 \$ 3	31,592.18	\$	5,174.15	\$ 26,531.47	\$	31,705.62	\$	-	\$ 113.44	\$ 113.44	0.4%
500	80	292,000	500	500 \$	4,430.00	\$ -	\$ 5,174.1			35,141.19	\$	5,174.15			35,270.83	\$	-	\$ 129.65		
750	30	164,250	750	750 \$	6,645.00	\$ -	\$ 7,389.1	i \$ 18,333.02	2 \$ 2	25,722.17	\$	7,389.15	\$ 18,405.95	\$	25,795.10	\$	-	\$ 72.93	\$ 72.93	
750	40	219,000	750	750 \$	6,645.00	\$ -	\$ 7,389.1	\$ 23,656.53	3 \$ 3	31,045.68	\$	7,389.15	\$ 23,753.76	\$	31,142.91	\$	-	\$ 97.24	\$ 97.24	0.3%
750	50	273,750	750	750 \$	6,645.00	\$ -	\$ 7,389.1	\$ 28,980.03	3 \$ 3	36,369.18	\$	7,389.15			36,490.73	\$	-	\$ 121.54		
750	60	328,500	750		6,645.00		\$ 7,389.1			41,692.69	\$	7,389.15				\$	-	\$ 145.85		
750	70	383,250	750		6,645.00		\$ 7,389.1			47,016.20	\$	7,389.15	\$ 39,797.21			\$	-	\$ 170.16		
750	80	438,000	750		6,645.00		\$ 7,389.1			52,339.70		7,389.15			52,534.18	\$		\$ 194.47		
750	90	492,750	750		6,645.00		\$ 7,389.1					,,000.10	\$ 50,492.84			\$	-	\$ 218.78		
1000	30	219,000	1,000		8,860.00		\$ 9,604.1			34,048.18		9,604.15				\$		\$ 97.24		
1000	40	292,000	1,000		8,860.00		\$ 9,604.1			41,146.19		0,00 1.10			41,275.83	\$		\$ 129.65		
1000	50	365,000	1,000		8,860.00		\$ 9,604.1			48,244.20	\$	9,604.15				\$	-	\$ 162.06		
1000	60	438,000	1,000		8,860.00	\$ -	\$ 9,604.1			55,342.20		-,			55,536.68	\$	-	\$ 194.47		
1000	70	511,000	1,000		.,	\$ -	\$ 9,604.1			62,440.21		9,604.15				\$		\$ 226.88		
1000	80	584,000	1,000		8,860.00	\$ -	\$ 9,604.1			69,538.22		9,604.15				\$	-	\$ 259.30		
1000	90	657,000	1,000			\$ -	\$ 9,604.1			76,636.23		9,604.15			76,927.94	\$		\$ 291.71		
2000	30	438,000	2,000			\$ -	\$ 18,464.1			67,352.20		-,			67,546.68	\$		\$ 194.47		
2000	40	584,000	2,000		17,720.00		\$ 18,464.1			81,548.22		8,464.15				\$		\$ 259.30		
2000	50	730,000	2,000		17,720.00	\$ -	\$ 18,464.1			95,744.24		8,464.15				\$	-	\$ 324.12		
2000	60	876,000	2,000		,	\$ -	\$ 18,464.1					8,464.15				\$	-	\$ 388.94		
2000	70	1,022,000	2,000			\$ -	\$ 18,464.1	\$ 105,672.13	3 \$ 12	24,136.28	\$ 1	8,464.15				\$	-	\$ 453.77		
2000	80	1,168,000	2,000		17,720.00		\$ 18,464.1				\$ 1	8,464.15				\$	-	\$ 518.59		
2000	90	1,314,000	2,000	2,000 \$	17,720.00	\$ -	\$ 18,464.1	\$ 134,064.16	6 \$ 15	52,528.31	\$ 1	8,464.15	\$ 134,647.58	\$ 1	153,111.73	\$	-	\$ 583.42	\$ 583.42	2 0.4%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") Annual Average

Present Rates

	Proposed Rates Load Present Present Present New New New Difference Total Total																				
	Load							Present	Present	- 1	Present		New	New	New		Differenc	е	Difference	Total	Total
Demand	Factor	Energy					<u>D</u>	istribution	BGS and Other Charges		Total	Di	stribution	BGS and Other Charges	Total		Distribution	on E	GS and Other Charges	Difference	Difference
(kW)	(%)	(kWh)	Metered kW E	Billed kW [Demand	D Energy		(\$)	(\$)		(\$)		(\$)	(\$)	(\$)		(\$)		(\$)	(\$)	(%)
25	20	3,650	25.00	22 \$	221.50	\$ -	\$	965.65	425.80	\$	1,391.45	\$	965.65	\$ 427.42	\$ 1,393.0	7	\$ -	S	1.62	\$ 1.62	0.1%
25	30	5,475	25.00	22 \$			\$	965.65			1,564.98	\$	965.65		\$ 1,567.4		\$ -	Š			0.2%
25	40	7,300	25.00	22 \$			\$	965.65			1,738.51	\$			\$ 1,741.7		\$ -	Š		\$ 3.24	0.2%
25	50	9,125	25.00	22 \$			\$	965.65			1,912.03	\$	965.65		\$ 1,916.0		\$ -	9		\$ 4.05	0.2%
25	60	10,950	25.00	22 \$			\$	965.65			2,085.56	э \$			\$ 2,090.4		\$ -	9		\$ 4.86	0.2%
							-										7	- 7			
25	70	12,775	25.00	22 \$			\$	965.65			2,259.09	\$	965.65				\$ -	\$		\$ 5.67	0.3%
25	80	14,600	25.00	22 \$			\$	965.65	.,		2,432.61	\$	000.00		\$ 2,439.0		\$ -	\$	0.10	\$ 6.48	0.3%
50	20	7,300	50.00	47 \$			\$	1,187.15			2,038.76	\$	1,187.15	,	\$ 2,042.0		\$ -	\$. 0.2.	\$ 3.24	0.2%
50	30	10,950	50.00	47 \$	443.00	\$ -	\$	1,187.15	1,198.66	\$	2,385.81	\$	1,187.15	\$ 1,203.52	\$ 2,390.6		\$ -	\$	4.86	\$ 4.86	0.2%
50	40	14,600	50.00	47 \$	443.00	\$ -	\$	1,187.15	1,545.71	\$	2,732.86	\$	1,187.15	\$ 1,552.19	\$ 2,739.3		\$ -	\$	6.48	\$ 6.48	0.2%
50	50	18,250	50.00	47 \$	443.00	\$ -	\$	1,187.15	1,892.76	\$	3,079.91	\$	1,187.15	\$ 1,900.87	\$ 3,088.0	2	\$ -	\$	8.10	\$ 8.10	0.3%
50	60	21,900	50.00	47 \$	443.00	\$ -	\$	1,187.15	2,239.82	\$	3,426.97	\$	1,187.15	\$ 2,249.54	\$ 3,436.6	9	\$ -	\$	9.72	\$ 9.72	0.3%
50	70	25,550	50.00	47 \$	443.00	\$ -	\$	1,187.15	2,586.87	\$	3,774.02	\$	1,187.15	\$ 2,598.21	\$ 3,785.3	6	\$ -	\$	11.34	\$ 11.34	0.3%
50	80	29,200	50.00	47 \$	443.00	\$ -	\$	1,187.15	2,933.92	\$	4,121.07	\$	1,187.15	\$ 2,946.89	\$ 4,134.0	4	\$ -	S	12.96	\$ 12.96	0.3%
100	20	14,600	100.00	97 \$	886.00	s -	\$	1,630.15			3,333.36	\$	1,630.15		\$ 3,339.8		\$ -	9		\$ 6.48	0.2%
100	30	21,900	100.00	97 \$			\$	1,630.15			4,027.47	\$			\$ 4,037.1		\$ -	Š		\$ 9.72	0.2%
100	40	29,200	100.00	97 \$			\$	1,630.15			4.721.57	\$	1.630.15		\$ 4,734.5		\$ -	S			0.3%
100	50	36,500	100.00	97 \$			\$	1.630.15			5,415.68	\$			\$ 5,431.8		\$ -	9		\$ 16.21	0.3%
100	60	43,800	100.00	97 \$			- 1	1,630.15			6,109.79	\$	1,630.15		\$ 6,129.2		\$ -	9			0.3%
	70						\$					I					φ -	9			
100		51,100	100.00	97 \$			\$	1,630.15			6,803.89	\$	1,630.15		\$ 6,826.5		ъ -	- 7		\$ 22.69	0.3%
100	80	58,400	100.00	97 \$			\$	1,630.15			7,498.00	\$	1,630.15		\$ 7,523.9		\$ -	ş			0.3%
300	20	43,800	300.00	297 \$			\$	3,402.15			8,511.79	\$	-,		\$ 8,531.2		\$ -	\$, 10.10	\$ 19.45	0.2%
300	30	65,700	300.00		2,658.00		\$	3,402.15			10,594.10	\$	3,402.15		\$ 10,623.2		\$ -	\$			0.3%
300	40	87,600	300.00	297 \$			\$	3,402.15			12,676.42	\$	-,	\$ 9,313.17			\$ -	\$		\$ 38.89	0.3%
300	50	109,500	300.00	297 \$	2,658.00	\$ -	\$	3,402.15			14,758.74	\$	3,402.15		\$ 14,807.3		\$ -	\$			0.3%
300	60	131,400	300.00	297 \$	2,658.00	\$ -	\$	3,402.15	13,438.91	\$	16,841.06	\$	3,402.15	\$ 13,497.25	\$ 16,899.4	0	\$ -	\$	58.34	\$ 58.34	0.3%
300	70	153,300	300.00	297 \$	2,658.00	\$ -	\$	3,402.15	15,521.22	\$	18,923.37	\$	3,402.15	\$ 15,589.29	\$ 18,991.4	4	\$ -	\$	68.07	\$ 68.07	0.4%
300	80	175,200	300.00	297 \$	2,658.00	\$ -	\$	3,402.15	17,603.54	\$	21,005.69	\$	3,402.15	\$ 17,681.33	\$ 21,083.4	8	\$ -	\$	77.79	\$ 77.79	0.4%
500	20	73,000	500.00	497 \$	4,430.00	\$ -	\$	5,174.15	8,516.06	\$	13,690.21	\$	5,174.15	\$ 8,548.47	\$ 13,722.6	2	\$ -	\$	32.41	\$ 32.41	0.2%
500	30	109,500	500.00	497 \$	4,430.00	\$ -	\$	5,174.15	11,986.59	\$	17,160.74	\$	5,174.15	\$ 12,035.21	\$ 17,209.3	6	\$ -	\$	48.62	\$ 48.62	0.3%
500	40	146.000	500.00	497 \$	4,430.00	\$ -	\$	5.174.15	15,457.12	\$	20.631.27	\$	5.174.15	\$ 15.521.94	\$ 20,696.0	9	\$ -	\$	64.82	\$ 64.82	0.3%
500	50	182,500	500.00	497 \$	4,430.00	s -	\$	5.174.15			24.101.80	\$	5,174,15		\$ 24,182.8		\$ -	9	81.03	\$ 81.03	0.3%
500	60	219,000	500.00	497 \$			\$	5,174.15				\$	5,174.15		\$ 27,669.5		\$ -	Š		\$ 97.24	0.4%
500	70	255,500	500.00	497 \$			\$	5,174.15				\$	5,174.15		\$ 31.156.3		\$ -	9		\$ 113.44	0.4%
500	80	292.000	500.00	497 \$			\$	5.174.15				\$	5.174.15		\$ 34.643.0		φ -	9		\$ 129.65	0.4%
750	30	164,250	750.00	+	6,645.00		\$	7.389.15			25,369.03	Ф \$	7.389.15				ф -	9		\$ 72.93	0.4%
750	40	219,000						7,389.15					,				φ -	- 7			0.3%
			750.00		6,645.00		\$,				\$	1,000.10		\$ 30,672.0		ф -	\$			
750	50	273,750	750.00		6,645.00		\$	7,389.15			35,780.62	\$,		\$ 35,902.1		\$ -	\$		\$ 121.54	0.3%
750	60	328,500	750.00	747 \$			\$	7,389.15			40,986.42	\$.,		\$ 41,132.2		\$ -	\$		\$ 145.85	0.4%
750	70	383,250	750.00		6,645.00		\$	7,389.15			46,192.21	\$	7,389.15		\$ 46,362.3		5 -	\$			0.4%
750	80	438,000	750.00	747 \$			\$	7,389.15			51,398.00	\$.,		\$ 51,592.4		\$ -	\$			0.4%
750	90	492,750	750.00		6,645.00		\$	7,389.15				\$	7,389.15		\$ 56,822.5		\$ -	\$			0.4%
1,000	30	219,000	1,000.00	997 \$	8,860.00	\$ -	\$	9,604.15	23,973.18			\$	9,604.15		\$ 33,674.5		\$ -	\$	97.24	\$ 97.24	0.3%
1,000	40	292,000	1,000.00	997 \$	8,860.00	\$ -	\$	9,604.15	30,914.24	\$	40,518.39	\$	9,604.15	\$ 31,043.88	\$ 40,648.0	3	\$ -	\$	129.65	\$ 129.65	0.3%
1,000	50	365,000	1,000.00	997 \$	8,860.00	\$ -	\$	9,604.15	37,855.30	\$	47,459.45	\$	9,604.15	\$ 38,017.36	\$ 47,621.5	1	\$ -	\$	162.06	\$ 162.06	0.3%
1,000	60	438,000	1,000.00	997 \$	8,860.00	\$ -	\$	9,604.15	44,796.35	\$	54,400.50	\$	9,604.15	\$ 44,990.83	\$ 54,594.9	8	\$ -	\$	194.47	\$ 194.47	0.4%
1,000	70	511,000	1,000.00	997 \$	8,860.00	\$ -	\$	9,604.15	51,737.41	\$	61,341.56	\$	9,604.15	\$ 51,964.30	\$ 61,568.4	5	\$ -	\$	226.88	\$ 226.88	0.4%
1.000	80	584.000	1,000.00	997 \$	8.860.00	\$ -	\$	9.604.15	58,678.47	\$	68.282.62	\$	9,604.15	\$ 58.937.77	\$ 68,541.9	2	\$ -	9	259.30	\$ 259.30	0.4%
1,000	90	657,000	1,000.00		8.860.00		\$	9.604.15			75.223.68	\$			\$ 75,515.3		\$ -	9		\$ 291.71	0.4%
2,000	30	438,000	2,000.00		17,720.00		\$	18.464.15					18,464.15		\$ 66,604.9		\$ -	9			0.3%
2,000	40	584,000	2,000.00		17,720.00		\$	18,464.15					18,464.15		\$ 80,551.9		\$ -	9			0.3%
2,000	50	730.000	2,000.00		17,720.00		\$	18,464.15			94,174.74		18.464.15		\$ 94,498.8		ę -	9			0.3%
2,000	60	876.000	2,000.00		17,720.00		\$	18,464.15					18,464.15		\$ 94,496.6 \$ 108,445.8		φ -	9		\$ 388.94	0.3%
,								.,					-, -				φ -	7			
2,000	70	1,022,000	2,000.00		17,720.00		\$	18,464.15	, 100,111.00				18,464.15	\$ 103,928.59			\$ -	\$, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		0.4%
2,000	80	1,168,000	2,000.00		17,720.00		\$	18,464.15					18,464.15				\$ -	\$			0.4%
2,000	90	1,314,000	2,000.00	1997 \$	17,720.00	\$ -	\$	18,464.15	131,239.06	\$	149,/03.21	\$	18,464.15	\$ 131,822.48	3 150,286.6	3	\$ -	\$	583.42	\$ 583.42	0.4%

YEAR 2 BILL IMPACTS

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") 8 WINTER MONTHS (October Through May)

Monthly	F	Present		Present	F	Present			New		New	New		Diffe	erenc	<u>e</u>	<u>Total</u>		
<u>Usage</u>	<u></u>	Delivery	Supply+T		<u>Total</u>			D	elivery	5	Supply+T	<u>Total</u>	<u> </u>	<u>Delivery</u>		upply+T	<u>Difference</u>		
(kWh)		(\$)		(\$)		(\$)			(\$)		(\$)	(\$)		(\$)		(\$)		(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	9	6	5.77	\$	-	\$ 5.77	\$	-	\$	-	\$	-	0.00%
25	\$	7.87	\$	2.61	\$	10.48	9	5	7.87	\$	2.62	\$ 10.49	\$	-	\$	0.01	\$	0.01	0.10%
50	\$	9.97	\$	5.22	\$	15.19	9	5	9.97	\$	5.25	\$ 15.22	\$	-	\$	0.03	\$	0.03	0.20%
75	\$	12.07	\$	7.83	\$	19.90	9	5	12.07	\$	7.87	\$ 19.94	\$	-	\$	0.04	\$	0.04	0.20%
100	\$	14.17	\$	10.44	\$	24.61	5	-	14.17	\$	10.49	\$ 24.66	\$	-	\$	0.05	\$	0.05	0.20%
150	\$	18.37	\$	15.65	\$	34.02	5		18.37	\$	15.74	\$ 34.11	\$	-	\$	0.09	\$	0.09	0.26%
200	\$	22.57	\$	20.87	\$	43.44	9	-	22.57	\$	20.98	\$ 43.55	\$	-	\$	0.11	\$	0.11	0.25%
250	\$	26.77	\$	26.09	\$	52.86	5		26.77	\$	26.23	\$ 53.00	\$	-	\$	0.14	\$	0.14	0.26%
300	\$	30.97	\$	31.31	\$	62.28	5	-	30.97	\$	31.47	\$ 62.44	\$	-	\$	0.16	\$	0.16	0.26%
350	\$	35.17	\$	36.53	\$	71.70	9	-	35.17	\$	36.72	\$ 71.89	\$	-	\$	0.19	\$	0.19	0.26%
400	\$	39.37	\$	41.74	\$	81.11	5	5	39.37	\$	41.96	\$ 81.33	\$	-	\$	0.22	\$	0.22	0.27%
450	\$	43.57	\$	46.96	\$	90.53	9	5	43.57	\$	47.21	\$ 90.78	\$	-	\$	0.25	\$	0.25	0.28%
500	\$	47.77	\$	52.18	\$	99.95	\$	5	47.77	\$	52.46	\$ 100.23	\$	-	\$	0.28	\$	0.28	0.28%
600	\$	56.17	\$	62.62	\$	118.79	\$	5	56.17	\$	62.95	\$ 119.12	\$	-	\$	0.33	\$	0.33	0.28%
679	\$	62.81	\$	70.86	\$	133.67	\$	5	62.81	\$	71.23	\$ 134.04	\$	-	\$	0.37	\$	0.37	0.28%
700	\$	64.57	\$	73.05	\$	137.62	9	5	64.57	\$	73.44	\$ 138.01	\$	-	\$	0.39	\$	0.39	0.28%
750	\$	68.77	\$	78.27	\$	147.04	5	5	68.77	\$	78.68	\$ 147.45	\$	-	\$	0.41	\$	0.41	0.28%
800	\$	72.97	\$	83.49	\$	156.46	5	5	72.97	\$	83.93	\$ 156.90	\$	-	\$	0.44	\$	0.44	0.28%
900	\$	81.38	\$	93.92	\$	175.30	5	5	81.38	\$	94.42	\$ 175.80	\$	-	\$	0.50	\$	0.50	0.29%
1000	\$	89.78	\$	104.36	\$	194.14	5	5	89.78	\$	104.91	\$ 194.69	\$	-	\$	0.55	\$	0.55	0.28%
1200	\$	106.58	\$	125.23	\$	231.81	5	5	106.58	\$	125.89	\$ 232.47	\$	-	\$	0.66	\$	0.66	0.28%
1500	\$	131.78	\$	156.54	\$	288.32	5	5	131.78	\$	157.37	\$ 289.15	\$	-	\$	0.83	\$	0.83	0.29%
2000	\$	173.78	\$	208.72	\$	382.50	5	5	173.78	\$	209.82	\$ 383.60	\$	-	\$	1.10	\$	1.10	0.29%
2500	\$	215.79	\$	260.90	\$	476.69	5	5	215.79	\$	262.28	\$ 478.07	\$	-	\$	1.38	\$	1.38	0.29%
3000	\$	257.79	\$	313.08	\$	570.87	5	5	257.79	\$	314.73	\$ 572.52	\$	-	\$	1.65	\$	1.65	0.29%
3500	\$	299.79	\$	365.26	\$	665.05	5	5	299.79	\$	367.19	\$ 666.98	\$	-	\$	1.93	\$	1.93	0.29%
4000	\$	341.79	\$	417.44	\$	759.23	\$	}	341.79	\$	419.64	\$ 761.43	\$	-	\$	2.20	\$	2.20	0.29%

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") 4 SUMMER MONTHS (June Through September)

Monthly	F	Present		Present	F	Present			New		New	New	Diffe	erenc	<u>e</u>	<u>]</u>	<u>「otal</u>
<u>Usage</u>	<u></u>	<u>elivery</u>	5	Supply+T		<u>Total</u>		D	<u>elivery</u>	9	Supply+T	<u>Total</u>	Delivery	<u>S</u>	upply+T	Diff	erence
(kWh)		(\$)		(\$)		(\$)			(\$)		(\$)	(\$)	(\$)		(\$)	(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	;	\$	5.77	\$	-	\$ 5.77	\$ -	\$	-	\$ -	0.00%
25	\$	8.01	\$	2.34	\$	10.35		\$	8.01	\$	2.35	\$ 10.36	\$ -	\$	0.01	\$ 0.01	0.10%
50	\$	10.25	\$	4.67	\$	14.92		\$	10.25	\$	4.70	\$ 14.95	\$ -	\$	0.03	\$ 0.03	0.20%
75	\$	12.49	\$	7.01	\$	19.50		\$	12.49	\$	7.05	\$ 19.54	\$ -	\$	0.04	\$ 0.04	0.21%
100	\$	14.73	\$	9.35	\$	24.08		\$	14.73	\$	9.40	\$ 24.13	\$ -	\$	0.05	\$ 0.05	0.21%
150	\$	19.20	\$	14.02	\$	33.22		\$	19.20	\$	14.10	\$ 33.30	\$ -	\$	0.08	\$ 0.08	0.24%
200	\$	23.68	\$	18.69	\$	42.37		\$	23.68	\$	18.80	\$ 42.48	\$ -	\$	0.11	\$ 0.11	0.26%
250	\$	28.16	\$	23.37	\$	51.53	:	\$	28.16	\$	23.50	\$ 51.66	\$ -	\$	0.13	\$ 0.13	0.25%
300	\$	32.64	\$	28.04	\$	60.68		\$	32.64	\$	28.20	\$ 60.84	\$ -	\$	0.16	\$ 0.16	0.26%
350	\$	37.12	\$	32.71	\$	69.83		\$	37.12	\$	32.91	\$ 70.03	\$ -	\$	0.20	\$ 0.20	0.29%
400	\$	41.59	\$	37.39	\$	78.98	;	\$	41.59	\$	37.61	\$ 79.20	\$ -	\$	0.22	\$ 0.22	0.28%
450	\$	46.07	\$	42.06	\$	88.13	;	\$	46.07	\$	42.31	\$ 88.38	\$ -	\$	0.25	\$ 0.25	0.28%
500	\$	50.55	\$	46.73	\$	97.28	;	\$	50.55	\$	47.01	\$ 97.56	\$ -	\$	0.28	\$ 0.28	0.29%
600	\$	59.50	\$	56.08	\$	115.58	;	\$	59.50	\$	56.41	\$ 115.91	\$ -	\$	0.33	\$ 0.33	0.29%
679	\$	66.58	\$	63.46	\$	130.04	;	\$	66.58	\$	63.84	\$ 130.42	\$ -	\$	0.38	\$ 0.38	0.29%
700	\$	68.46	\$	65.42	\$	133.88	;	\$	68.46	\$	65.81	\$ 134.27	\$ -	\$	0.39	\$ 0.39	0.29%
750	\$	72.94	\$	70.10	\$	143.04	:	\$	72.94	\$	70.51	\$ 143.45	\$ -	\$	0.41	\$ 0.41	0.29%
800	\$	77.95	\$	75.27	\$	153.22	:	\$	77.95	\$	75.72	\$ 153.67	\$ -	\$	0.45	\$ 0.45	0.29%
900	\$	87.98	\$	85.63	\$	173.61	:	\$	87.98	\$	86.12	\$ 174.10	\$ -	\$	0.49	\$ 0.49	0.28%
1000	\$	98.01	\$	95.98	\$	193.99	:	\$	98.01	\$	96.53	\$ 194.54	\$ -	\$	0.55	\$ 0.55	0.28%
1200	\$	118.07	\$	116.68	\$	234.75	:	\$	118.07	\$	117.35	\$ 235.42	\$ -	\$	0.67	\$ 0.67	0.29%
1500	\$	148.17	\$	147.74	\$	295.91	:	\$	148.17	\$	148.57	\$ 296.74	\$ -	\$	0.83	\$ 0.83	0.28%
2000	\$	198.32	\$	199.50	\$	397.82	:	\$	198.32	\$	200.61	\$ 398.93	\$ -	\$	1.11	\$ 1.11	0.28%
2500	\$	248.47	\$	251.26	\$	499.73	:	\$	248.47	\$	252.64	\$ 501.11	\$ -	\$	1.38	\$ 1.38	0.28%
3000	\$	298.62	\$	303.02	\$	601.64	:	\$	298.62	\$	304.68	\$ 603.30	\$ -	\$	1.66	\$ 1.66	0.28%
3500	\$	348.77	\$	354.79	\$	703.56	:	\$	348.77	\$	356.72	\$ 705.49	\$ -	\$	1.93	\$ 1.93	0.27%
4000	\$	398.92	\$	406.55	\$	805.47	:	\$	398.92	\$	408.76	\$ 807.68	\$ -	\$	2.21	\$ 2.21	0.27%

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") Annual Average

Monthly	F	Present		Present	Present	New		New	New		Diffe	erenc	<u>e</u>		<u>Total</u>
<u>Usage</u>	<u></u>	<u> Delivery</u>	9	Supply+T	<u>Total</u>	Delivery		Supply+T	<u>Total</u>]	<u>Delivery</u>	<u>S</u>	upply+T	<u>Dif</u>	<u>ference</u>
(kWh)		(\$)		(\$)	(\$)	(\$)		(\$)	(\$)		(\$)		(\$)	(\$)	(%)
0	\$	5.77	\$	-	\$ 5.77	\$		-	\$ 5.77	\$	-	\$	-	\$ -	0.00%
25	\$	7.92	\$	2.52	\$ 10.44	\$ 7.92		2.53	\$ 10.45	\$	-	\$	0.01	\$ 0.01	0.10%
50	\$	10.06	\$	5.04	\$ 15.10	\$ 10.06		5.07	\$ 15.13	\$	-	\$	0.03	\$ 0.03	0.20%
75	\$	12.21	\$	7.56	\$ 19.77	\$ 12.2		7.60	\$ 19.81	\$	-	\$	0.04	\$ 0.04	0.20%
100	\$	14.36	\$	10.08	\$ 24.44	\$ 14.36		10.13	\$ 24.49	\$	-	\$	0.05	\$ 0.05	0.20%
150	\$	18.65	\$	15.11	\$ 33.76	\$ 18.6		15.19	\$ 33.84	\$	-	\$	0.08	\$ 0.08	0.24%
200	\$	22.94	\$	20.14	\$ 43.08	\$ 22.94		20.25	\$ 43.19	\$	-	\$	0.11	\$ 0.11	0.26%
250	\$	27.23	\$	25.18	\$ 52.41	\$ 27.23		25.32	\$ 52.55	\$	-	\$	0.14	\$ 0.14	0.27%
300	\$	31.53	\$	30.22	\$ 61.75	\$ 31.53		30.38	\$ 61.91	\$	-	\$	0.16	\$ 0.16	0.26%
350	\$	35.82	\$	35.26	\$ 71.08	\$ 35.82		35.45	\$ 71.27	\$	-	\$	0.19	\$ 0.19	0.27%
400	\$	40.11	\$	40.29	\$ 80.40	\$ 40.1		40.51	\$ 80.62	\$	-	\$	0.22	\$ 0.22	0.27%
450	\$	44.40	\$	45.33	\$ 89.73	\$ 44.40		45.58	\$ 89.98	\$	-	\$	0.25	\$ 0.25	0.28%
500	\$	48.70	\$	50.36	\$ 99.06	\$ 48.70		50.64	\$ 99.34	\$	-	\$	0.28	\$ 0.28	0.28%
600	\$	57.28	\$	60.44	\$ 117.72	\$ 57.28		60.77	\$ 118.05	\$	-	\$	0.33	\$ 0.33	0.28%
679	\$	64.07	\$	68.39	\$ 132.46	\$ 64.0	•	68.77	\$ 132.84	\$	-	\$	0.38	\$ 0.38	0.29%
700	\$	65.87	\$	70.51	\$ 136.38	\$ 65.87		70.90	\$ 136.77	\$	-	\$	0.39	\$ 0.39	0.29%
750	\$	70.16	\$	75.55	\$ 145.71	\$ 70.16		75.96	\$ 146.12	\$	-	\$	0.41	\$ 0.41	0.28%
800	\$	74.63	\$	80.75	\$ 155.38	\$ 74.63		81.19	\$ 155.82	\$	-	\$	0.44	\$ 0.44	0.28%
900	\$	83.58	\$	91.16	\$ 174.74	\$ 83.58		91.65	\$ 175.23	\$	-	\$	0.49	\$ 0.49	0.28%
1000	\$	92.52	\$	101.57	\$ 194.09	\$ 92.52		102.12	\$ 194.64	\$	-	\$	0.55	\$ 0.55	0.28%
1200	\$	110.41	\$	122.38	\$ 232.79	\$ 110.4		123.04	\$ 233.45	\$	-	\$	0.66	\$ 0.66	0.28%
1500	\$	137.24	\$	153.61	\$ 290.85	\$ 137.24		154.44	\$ 291.68	\$	-	\$	0.83	\$ 0.83	0.29%
2000	\$	181.96	\$	205.65	\$ 387.61	\$ 181.96		206.75	\$ 388.71	\$	-	\$	1.10	\$ 1.10	0.28%
2500	\$	226.68	\$	257.69	\$ 484.37	\$ 226.68		259.07	\$ 485.75	\$	-	\$	1.38	\$ 1.38	0.28%
3000	\$	271.40	\$	309.73	\$ 581.13	\$ 271.40		311.38	\$ 582.78	\$	-	\$	1.65	\$ 1.65	0.28%
3500	\$	316.12	\$	361.77	\$ 677.89	\$ 316.12		363.70	\$ 679.82	\$	-	\$	1.93	\$ 1.93	0.28%
4000	\$	360.83	\$	413.81	\$ 774.64	\$ 360.83	3 \$	416.01	\$ 776.84	\$	-	\$	2.20	\$ 2.20	0.28%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") 8 WINTER MONTHS (October Through May)

Present Rates

vs.	
Proposed	Rates

									Pro	posed Rates						
	Load						Present	Present	Present	New	New	New	Difference	Difference	Total	Total
Demand	Factor	Energy					Distribution	BGS and Other Charges	<u>Total</u>	Distribution	BGS and Other Charges	Total	Distribution	BGS and Other Charges	Difference	Difference
(kW)	(%)	(kWh)	Dist kW	Trans kW D D	emand	D Energy	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(%)
5	20	730	5.00			\$ 34.12			\$ 139.24			\$ 139.64	\$ -	\$ 0.40		0.3%
5	30	1,095	5.00		11.05				\$ 194.52				\$ -	\$ 0.60		0.3%
5	40	1,460	5.00		11.05								\$ -	\$ 0.81		0.3%
5	50	1,825	5.00		11.05				\$ 305.08				\$ -	\$ 1.01		0.3%
5	60	2,190	5.00			\$ 102.36							\$ -	\$ 1.21		0.3%
5	70	2,555	5.00			\$ 119.42							\$ -	\$ 1.41		0.3%
5	80	2,920	5.00			\$ 136.47							\$ -	\$ 1.61		0.3%
10	20	1,460	10.00		22.10								\$ -	\$ 0.81		0.3%
10	30	2,190	10.00		22.10								\$ -	\$ 1.21		0.3%
10	40	2,920	10.00		22.10					,			\$ -	\$ 1.61		0.3%
10	50	3,650	10.00			\$ 170.59							\$ -	\$ 2.01		0.3%
10	60	4,380	10.00		22.10								\$ -	\$ 2.42		0.3%
10	70	5,110	10.00			\$ 238.83		\$ 561.93					\$ -	\$ 2.82		0.3% 0.3%
10 20	80 20	5,840 2.920	10.00 20.00		22.10				\$ 943.39 \$ 561.53				\$ - \$ -	\$ 3.22 \$ 1.61		0.3%
20	30	4,380	20.00	17 \$ 17 \$		\$ 136.47 \$ 204.71		\$ 370.90 \$ 523.79					\$ - \$ -	\$ 1.61 \$ 2.42		0.3%
20	40	5,840	20.00			\$ 272.95			\$ 1,003.79			\$ 1,007.01	\$ - \$ -	\$ 3.22		0.3%
20	50	7,300	20.00		44.20				\$ 1,003.79				\$ - \$ -	\$ 4.03		0.3%
20	60	8.760	20.00			\$ 409.42			\$ 1,446.05			\$ 1,450.89	\$ - \$ -	\$ 4.84		0.3%
20	70	10,220	20.00			\$ 477.66			\$ 1,667.18			\$ 1,672.82	\$ -	\$ 5.64		0.3%
20	80	11,680	20.00			\$ 545.90			\$ 1,888.31			\$ 1,894.76	\$ -	\$ 6.45		0.3%
30	20	4,380	30.00		66.30								\$ -	\$ 2.42		0.3%
30	30	6,570	30.00			\$ 307.07			\$ 1,174.76			\$ 1,178.38	\$ -	\$ 3.63		0.3%
30	40	8.760	30.00			\$ 409.42			\$ 1,506.45			\$ 1,511.29	\$ -	\$ 4.84		0.3%
30	50	10,950	30.00			\$ 511.78			\$ 1,838.15			\$ 1,844.19	\$ -	\$ 6.04		0.3%
30	60	13,140	30.00			\$ 614.14			\$ 2,169.84			\$ 2,177.09	\$ -	\$ 7.25		0.3%
30	70	15,330	30.00			\$ 716.49			\$ 2,501.54			\$ 2,510.00	\$ -	\$ 8.46		0.3%
30	80	17,520	30.00			\$ 818.85			\$ 2,833.23			\$ 2,842.90	\$ -	\$ 9.67		0.3%
50	20	7,300	50.00			\$ 341.19			\$ 1,406.12			\$ 1,410.15	\$ -	\$ 4.03	\$ 4.03	0.3%
50	30	10,950	50.00	47 \$ 1	110.50	\$ 511.78	\$ 632.24	\$ 1,326.70	\$ 1,958.95	\$ 632.24	\$ 1,332.75	\$ 1,964.99	\$ -	\$ 6.04	\$ 6.04	0.3%
50	40	14,600	50.00	47 \$ 1	110.50	\$ 682.37	\$ 802.83	\$ 1,708.94	\$ 2,511.77	\$ 802.83		\$ 2,519.83	\$ -	\$ 8.06	\$ 8.06	0.3%
50	50	18,250	50.00	47 \$ 1	110.50	\$ 852.97	\$ 973.43	\$ 2,091.17	\$ 3,064.60	\$ 973.43	\$ 2,101.24	\$ 3,074.67	\$ -	\$ 10.07	\$ 10.07	0.3%
50	60	21,900	50.00	47 \$ 1	110.50	\$ 1,023.56	\$ 1,144.02	\$ 2,473.40	\$ 3,617.42	\$ 1,144.02	\$ 2,485.49	\$ 3,629.51	\$ -	\$ 12.09	\$ 12.09	0.3%
50	70	25,550	50.00	47 \$ 1	110.50	\$ 1,194.16	\$ 1,314.62	\$ 2,855.63	\$ 4,170.25	\$ 1,314.62	\$ 2,869.74	\$ 4,184.35	\$ -	\$ 14.10	\$ 14.10	0.3%
50	80	29,200	50.00	47 \$ 1	110.50	\$ 1,364.75	\$ 1,485.21	\$ 3,237.86	\$ 4,723.07	\$ 1,485.21	\$ 3,253.98	\$ 4,739.19	\$ -	\$ 16.12	\$ 16.12	0.3%
75	30	16,425	75.00			\$ 767.67			\$ 2,939.18			\$ 2,948.25	\$ -	\$ 9.07		0.3%
75	40	21,900	75.00	72 \$ 1	165.75	\$ 1,023.56	\$ 1,199.27	\$ 2,569.15	\$ 3,768.42	\$ 1,199.27	\$ 2,581.24	\$ 3,780.51	\$ -	\$ 12.09	\$ 12.09	0.3%
75	50	27,375	75.00			\$ 1,279.45		, , , , , , , , , , , , , , , , , , , ,	\$ 4,597.66	, ,		\$ 4,612.77	\$ -	\$ 15.11		0.3%
75	60	32,850	75.00			\$ 1,535.34			\$ 5,426.90			\$ 5,445.03		\$ 18.13		0.3%
75	70	38,325	75.00			\$ 1,791.23			\$ 6,256.14			\$ 6,277.29	\$ -	\$ 21.16		0.3%
75	80	43,800	75.00			\$ 2,047.12			\$ 7,085.37			\$ 7,109.55	\$ -	\$ 24.18		0.3%
75	90	49,275	75.00			\$ 2,303.01			\$ 7,914.61			\$ 7,941.81	\$ -	\$ 27.20		0.3%
100	30	21,900	100.00			\$ 1,023.56			\$ 3,919.42	, , ,		\$ 3,931.51		\$ 12.09		0.3%
100	40	29,200	100.00			\$ 1,364.75			\$ 5,025.07	\$ 1,595.71		\$ 5,041.19	\$ -	\$ 16.12		0.3%
100	50	36,500	100.00			\$ 1,705.94			\$ 6,130.72			\$ 6,150.87	\$ -	\$ 20.15		0.3%
100	60	43,800	100.00			\$ 2,047.12			\$ 7,236.37			\$ 7,260.55	\$ -	\$ 24.18		0.3%
100	70	51,100	100.00			\$ 2,388.31			\$ 8,342.02			\$ 8,370.23	\$ - \$ -	\$ 28.21		0.3%
100 100	80 90	58,400 65,700	100.00 100.00			\$ 2,729.50 \$ 3,070.69			\$ 9,447.68 \$ 10,553.33			\$ 9,479.91 \$ 10,589.59	\$ - \$ -	\$ 32.24 \$ 36.27		0.3% 0.3%
200	30	43,800	200.00			\$ 2,047.12			\$ 7,840.37			\$ 7,864.55	\$ - \$ -	\$ 24.18		0.3%
200	40	58,400	200.00			\$ 2,729.50			\$ 10,051.68			\$ 10,083.91	\$ - \$ -	\$ 32.24		0.3%
200	50	73,000	200.00			\$ 3,411.87			\$ 10,051.00			\$ 10,063.91	\$ - \$ -	\$ 32.24		0.3%
200	60	87.600	200.00			\$ 4,094.25			\$ 12,202.90			\$ 14,522.63	\$ - \$ -	\$ 48.36		0.3%
200	70	102,200	200.00			\$ 4,776.62			\$ 16,685.58			\$ 16,741.99	\$ -	\$ 56.41		0.3%
200	80	116,800	200.00			\$ 5,459.00			\$ 18,896.88			\$ 18,961.35	\$ -	\$ 64.47		0.3%
200	90	131,400	200.00			\$ 6,141.37			\$ 21,108.18			\$ 21,180.72	\$ -	\$ 72.53		0.3%
		. ,				,	,,	, , , , , , , , , , , , , , , , , , , ,	. ,	, .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , , , , , , , , , , , , , , ,					

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") 4 SUMMER MONTHS (June Through September)

Present Rates

	Load						Present		Present		Present	Joseu Rate	New		New	N	ew	Differ	anca	Difference		Total	Total
Demand		Energy					Distribution		Other Charges	•	Total	D	stribution	BG	SS and Other Charges		tal			BGS and Other Charg	es F		<u>Difference</u>
(kW)	(%)		Dist kW	Trans kW D De	emand	D Energy	(\$)	DOG UNG	(\$)		(\$)	_	(\$)		(\$)		B)	(\$		(\$)		(\$)	(%)
5 [20	730	5.00	2 \$		\$ 38.61	\$ 62.02	\$	85.38	\$	147.39	\$	62.02	\$	85.78	_	147.80	\$	'/	(· /	40 \$		0.3%
5	30	1,095	5.00	2 \$					123.85		205.18	\$	81.32		124.46		205.78	-	_		60 \$		0.3%
5	40	1.460	5.00	2 \$					162.33		262.96	\$	100.63		163.14		263.76	\$	_		81 \$		0.3%
5	50	1,825	5.00	2 \$			\$ 119.93	\$	200.81	\$	320.74	\$	119.93	\$	201.82	;	321.75	\$	_	\$ 1.	01 \$	1.01	0.3%
5	60	2,190	5.00			\$ 115.82			239.29		378.52	\$	139.23	\$	240.50		379.73	\$	-		21 \$		0.3%
5	70	2,555	5.00	2 \$	13.45	\$ 135.13	\$ 158.54	\$	277.77	\$	436.30	\$	158.54	\$	279.18	;	437.71	\$	-	\$ 1.	41 \$	1.41	0.3%
5	80	2,920	5.00	2 \$ 1	13.45	\$ 154.43	\$ 177.84	\$	316.24	\$	494.09	\$	177.84	\$	317.86	;	495.70	\$	-	\$ 1.	61 \$	1.61	0.3%
10	20	1,460	10.00	7 \$ 2	26.90	\$ 77.22	\$ 114.08	\$	183.38	\$	297.46	\$	114.08	\$	184.19	;	298.26	\$	-	\$ 0.	81 \$	0.81	0.3%
10	30	2,190	10.00			\$ 115.82		\$	260.34		413.02	\$	152.68		261.55		414.23	\$	-		21 \$		0.3%
10	40	2,920	10.00			\$ 154.43			337.29		528.59	\$	191.29		338.91		530.20	\$	-		61 \$		0.3%
10	50	3,650	10.00			\$ 193.04			414.25		644.15	\$	229.90		416.26		646.17	\$	-		01 \$		0.3%
10	60	4,380	10.00			\$ 231.65			491.21		759.71	\$	268.51		493.62		762.13	\$	-		42 \$		0.3%
10	70	5,110	10.00			\$ 270.26			568.16		875.28	\$	307.12		570.98		878.10	\$	-		82 \$		0.3%
10	80	5,840	10.00			\$ 308.87			645.12		990.84	\$	345.73		648.34		994.07	\$ \$	-		22 \$		0.3% 0.3%
20 20	20 30	2,920 4.380	20.00 20.00			\$ 154.43 \$ 231.65			379.39 533.31		597.59 828.71	\$ \$	218.19 295.41		381.01 535.72		599.20 831.13	\$ \$			61 \$ 42 \$		0.3%
20	40	5,840	20.00			\$ 308.87					1,059.84	э \$	372.63		690.44			э \$	-		42 Þ 22 \$		0.3%
20	50	7,300	20.00			\$ 386.08					1,290.97	\$	449.84		845.16			\$	-		03 \$		0.3%
20	60	8.760	20.00	17 \$ 5		\$ 463.30					1,522.10	\$	527.06		999.88			\$	-	*	84 \$		0.3%
20	70	10,220	20.00			\$ 540.52					1,753.23	\$	604.28		1,154.59			s	_		64 \$		0.3%
20	80	11,680	20.00			\$ 617.73					1,984.36	\$	681.49		1,309.31			\$	_		45 \$		0.3%
30	20	4,380	30.00			\$ 231.65			575.41			\$	322.31		577.82		900.13	\$	-		42 \$		0.3%
30	30	6,570	30.00	27 \$ 8	80.70	\$ 347.47	\$ 438.13	\$	806.27	\$	1,244.41	\$	438.13	\$	809.90		248.03	\$	-	\$ 3.	63 \$	3.63	0.3%
30	40	8,760	30.00	27 \$ 8	80.70	\$ 463.30			1,037.14	\$	1,591.10	\$	553.96	\$	1,041.98	1,	595.93	\$	-	\$ 4.	84 \$	4.84	0.3%
30	50	10,950	30.00	27 \$ 8	80.70	\$ 579.12	\$ 669.78	\$	1,268.01	\$	1,937.79	\$	669.78	\$	1,274.05	1,	943.84	\$	-	\$ 6.	04 \$	6.04	0.3%
30	60	13,140	30.00	27 \$ 8	80.70	\$ 694.95	\$ 785.61	\$	1,498.88	\$	2,284.48	\$	785.61	\$	1,506.13	2,	291.74	\$	-	\$ 7.	25 \$	7.25	0.3%
30	70	15,330	30.00	27 \$ 8	80.70	\$ 810.77	\$ 901.43	\$	1,729.74	\$	2,631.18	\$	901.43	\$	1,738.21	2,	639.64	\$	-	\$ 8.	46 \$	8.46	0.3%
30	80	17,520	30.00	27 \$ 8	80.70	\$ 926.60	\$ 1,017.26	\$	1,960.61	\$	2,977.87	\$	1,017.26	\$	1,970.28	2,	987.54	\$	-	\$ 9.	67 \$	9.67	0.3%
50	20	7,300	50.00			\$ 386.08					1,497.97	\$	530.54		971.46			\$	-		03 \$		0.3%
50	30	10,950	50.00			\$ 579.12					2,075.79	\$	723.58		1,358.25			\$	-		04 \$		0.3%
50	40	14,600	50.00			\$ 772.16					2,653.61	\$	916.62		1,745.05			\$	-		06 \$		0.3%
50	50	18,250	50.00			\$ 965.21					3,231.43	\$	1,109.67		2,131.84			\$	-		07 \$		0.3%
50	60	21,900	50.00			\$ 1,158.25					3,809.25	\$			2,518.63			\$	-		09 \$		0.3%
50	70 80	25,550	50.00			\$ 1,351.29					4,387.07	\$			2,905.43			\$	-		10 \$		0.3% 0.3%
50 75	30	29,200 16.425	50.00 75.00			\$ 1,544.33 \$ 868.69					4,964.89 3.115.02	\$ \$	1,688.79 1.080.40		3,292.22 2,043.69			\$ \$	-		12 \$ 07 \$		0.3%
75 75	40	21,900	75.00			\$ 1,158.25	, , , , , ,				3,981.75	\$			2,623.88			\$	-		07 ş 09 \$		0.3%
75 75	50	27,300	75.00			\$ 1,447.81					4,848.48	\$			3,204.08			\$	-		03 ֆ 11 \$		0.3%
75	60	32,850	75.00			\$ 1,737.37					5,715.21	\$	1,949.08		3,784.27						13 \$		0.3%
75	70	38,325	75.00			\$ 2,026.93					6,581.95	\$			4,364.46			\$	_		16 \$		0.3%
75	80	43,800	75.00			\$ 2,316.49					7,448.68	\$			4,944.65				-		18 \$		0.3%
75	90	49,275	75.00	72 \$ 20	01.75	\$ 2,606.06	\$ 2,817.77	\$	5,497.64	\$	8,315.41	\$	2,817.77	\$	5,524.84	8,	342.61	\$	-	\$ 27.	20 \$	27.20	0.3%
100	30	21,900	100.00	97 \$ 26	69.00	\$ 1,158.25	\$ 1,437.21	\$	2,717.05	\$	4,154.25	\$	1,437.21	\$	2,729.13	4,	166.34	\$	-	\$ 12.	09 \$	12.09	0.3%
100	40	29,200	100.00	97 \$ 26	69.00	\$ 1,544.33	\$ 1,823.29	\$	3,486.60	\$	5,309.89	\$	1,823.29	\$	3,502.72	5,	326.01	\$	-	\$ 16.	12 \$	16.12	0.3%
100	50	36,500	100.00	97 \$ 26	69.00	\$ 1,930.41	\$ 2,209.37	\$	4,256.16	\$	6,465.54	\$	2,209.37	\$	4,276.31	6,	485.68	\$	-	\$ 20.	15 \$	20.15	0.3%
100	60	43,800	100.00			\$ 2,316.49					7,621.18	\$			5,049.90			\$	-		18 \$		0.3%
100	70	51,100	100.00			\$ 2,702.58					8,776.82	\$	2,981.54		5,823.49			\$	-		21 \$		0.3%
100	80	58,400	100.00			\$ 3,088.66					9,932.46	\$			6,597.08			\$	-		24 \$		0.3%
100	90	65,700	100.00			\$ 3,474.74			,		11,088.10	\$.,		7,370.66			\$	-		27 \$		0.3%
200	30	43,800	200.00			\$ 2,316.49					8,311.18	\$	2,864.45		5,470.90			\$	-		18 \$		0.3%
200	40	58,400	200.00			\$ 3,088.66					10,622.46	\$	3,636.62		7,018.08			\$	-		24 \$		0.3%
200	50	73,000	200.00			\$ 3,860.82					12,933.74	\$,		8,565.25			\$	-		30 \$		0.3%
200	60	87,600	200.00 200.00			\$ 4,632.99			10,064.07			\$			10,112.43			\$	-		36 \$		0.3% 0.3%
200 200	70 80	102,200 116,800	200.00			\$ 5,405.15 \$ 6,177.32			11,603.19 13,142.31			\$ \$			11,659.61 13,206.78			\$ \$	-		41 \$ 47 \$		0.3%
200	90	131.400	200.00			\$ 6,177.32			14.681.43				7.497.44		14,753.96			\$ \$	-		47 5 53 \$		0.3%
200	00	.01,700	200.00	101 4 00	55.00	¥ 0,040.40	Ψ 1,701.44	¥	17,001.40	Ψ	, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,,	Ψ	., , , , , , , , , , , , , , , , , ,	Ψ	17,700.00	,		Ψ	_	Ψ 12.	υυψ	72.00	0.070

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") Annual Average

Present Rates

	Load					Present	Brocent		Now	New	New	Difference	Difference	Total	Total
Damand		Гисти				Distribution	Present	Present							Difference
Demand		Energy	Diet IAM T		D Engrave		BGS and Other Charges	Total	<u>Distribution</u>		Total		BGS and Other Charges		
(kW)	(%)	(kWh)		rans kW D Demand	- 0,	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(%)
5	20	730	5.00		\$ 35.62	\$ 57.43							\$ 0.40		0.3%
5	30	1,095	5.00	2 \$ 11.85									\$ 0.60		0.3%
5	40	1,460	5.00	2 \$ 11.85									\$ 0.81		0.3%
5	50	1,825	5.00	2 \$ 11.85			\$ 199.45						\$ 1.01		0.3%
5	60	2,190	5.00	2 \$ 11.85			\$ 237.76						\$ 1.21		0.3%
5	70	2,555	5.00	2 \$ 11.85			\$ 276.07						\$ 1.41		0.3%
5	80	2,920	5.00	2 \$ 11.85									\$ 1.61		0.3%
10	20	1,460	10.00	7 \$ 23.70			\$ 180.93						\$ 0.81		0.3%
10	30	2,190	10.00	7 \$ 23.70									\$ 1.21		0.3%
10	40	2,920	10.00	7 \$ 23.70									\$ 1.61		0.3%
10	50	3,650	10.00	7 \$ 23.70									\$ 2.01		0.3%
10	60	4,380	10.00	7 \$ 23.70			\$ 487.39						\$ 2.42		0.3%
10	70	5,110	10.00	7 \$ 23.70									\$ 2.82		0.3%
10	80	5,840	10.00	7 \$ 23.70			\$ 640.63						•	\$ 3.22	0.3%
20	20	2,920	20.00	17 \$ 47.40			\$ 373.73						\$ 1.61		0.3%
20	30	4,380	20.00	17 \$ 47.40			\$ 526.96						\$ 2.42		0.3%
20	40	5,840	20.00	17 \$ 47.40				\$ 1,022.			\$ 1,025.70		\$ 3.22		0.3%
20	50	7,300	20.00	17 \$ 47.40				\$ 1,246.			\$ 1,250.97		\$ 4.03		0.3%
20	60	8,760	20.00	17 \$ 47.40				\$ 1,471.			\$ 1,476.24		\$ 4.84		0.3%
20	70	10,220	20.00	17 \$ 47.40				\$ 1,695.			\$ 1,701.50		\$ 5.64		0.3%
20	80	11,680	20.00	17 \$ 47.40				\$ 1,920.			\$ 1,926.77		\$ 6.45		0.3%
30	20	4,380	30.00	27 \$ 71.10							\$ 863.70		\$ 2.42		0.3%
30	30	6,570	30.00	27 \$ 71.10				\$ 1,197.			\$ 1,201.60		\$ 3.63		0.3%
30	40	8,760	30.00	27 \$ 71.10				\$ 1,534.			\$ 1,539.50		\$ 4.84		0.3%
30	50	10,950	30.00	27 \$ 71.10				\$ 1,871.			\$ 1,877.41		\$ 6.04		0.3%
30	60	13,140	30.00	27 \$ 71.10				\$ 2,208.			\$ 2,215.31		\$ 7.25		0.3%
30	70	15,330	30.00	27 \$ 71.10				\$ 2,544.			\$ 2,553.21		\$ 8.46		0.3%
30	80	17,520	30.00	27 \$ 71.10				\$ 2,881.			\$ 2,891.12		\$ 9.67		0.3%
50	20	7,300	50.00	47 \$ 118.50				\$ 1,436.			\$ 1,440.77		\$ 4.03		0.3%
50	30	10,950	50.00	47 \$ 118.50				\$ 1,997.			\$ 2,003.94		\$ 6.04		0.3%
50	40	14,600	50.00	47 \$ 118.50				\$ 2,559.			\$ 2,567.11		\$ 8.06		0.3%
50	50	18,250	50.00	47 \$ 118.50				\$ 3,120.			\$ 3,130.28		\$ 10.07		0.3%
50	60	21,900	50.00	47 \$ 118.50				\$ 3,681.			\$ 3,693.45		\$ 12.09		0.3%
50	70	25,550	50.00	47 \$ 118.50				\$ 4,242.			\$ 4,256.63		\$ 14.10		0.3%
50	80	29,200	50.00	47 \$ 118.50				\$ 4,803.			\$ 4,819.80		\$ 16.12		0.3%
75	30	16,425	75.00	72 \$ 177.75				\$ 2,997.			\$ 3,006.86		\$ 9.07		0.3%
75	40	21,900	75.00	72 \$ 177.75				\$ 3,839.			\$ 3,851.62		\$ 12.09		0.3%
75	50	27,375	75.00	72 \$ 177.75				\$ 4,681.			\$ 4,696.38		\$ 15.11		0.3%
75	60	32,850	75.00	72 \$ 177.75				\$ 5,523.			\$ 5,541.14		\$ 18.13		0.3%
75	70	38,325	75.00	72 \$ 177.75				\$ 6,364.			\$ 6,385.89		\$ 21.16		0.3%
75	80	43,800	75.00	72 \$ 177.75				\$ 7,206.			\$ 7,230.65		\$ 24.18		0.3%
75	90	49,275	75.00	72 \$ 177.75				\$ 8,048.			\$ 8,075.41		\$ 27.20		0.3%
100	30	21,900	100.00	97 \$ 237.00				\$ 3,997.			\$ 4,009.79		\$ 12.09		0.3%
100	40	29,200	100.00	97 \$ 237.00				\$ 5,120.			\$ 5,136.13		\$ 16.12		0.3%
100	50	36,500	100.00	97 \$ 237.00				\$ 6,242.			\$ 6,262.48		\$ 20.15		0.3%
100	60	43,800	100.00	97 \$ 237.00				\$ 7,364.			\$ 7,388.82		\$ 24.18		0.3%
100	70	51,100	100.00	97 \$ 237.00				\$ 8,486.			\$ 8,515.16		\$ 28.21		0.3%
100	80	58,400	100.00	97 \$ 237.00				\$ 9,609.			\$ 9,641.51		\$ 32.24		0.3%
100	90	65,700	100.00	97 \$ 237.00	,			\$ 10,731.			\$ 10,767.85		\$ 36.27		0.3%
200	30	43,800	200.00	197 \$ 474.00				\$ 7,997.			\$ 8,021.49		\$ 24.18		0.3%
200	40	58,400	200.00	197 \$ 474.00				\$ 10,241.			\$ 10,274.17		\$ 32.24		0.3%
200	50	73,000	200.00	197 \$ 474.00				\$ 12,486.			\$ 12,526.86		\$ 40.30		0.3%
200	60	87,600	200.00	197 \$ 474.00				\$ 14,731.			\$ 14,779.55		\$ 48.36		0.3%
200	70	102,200	200.00	197 \$ 474.00							\$ 17,032.24		\$ 56.41		0.3%
200		116,800	200.00	197 \$ 474.00							\$ 19,284.92		\$ 64.47		0.3%
200	90	131,400	200.00	197 \$ 474.00	\$ 6,410.74	\$ 6,894.70	\$ 14,570.38	\$ 21,465.	08 \$ 6,894.70) \$ 14,642.91	\$ 21,537.61	\$ -	\$ 72.53	\$ 72.53	0.3%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") 8 WINTER MONTHS (October Through May)

Present Rates

	Load				Present	Present		Present	posed Rates	New	New	New	Difference		Difference	-	Total	Total
Demand	Factor	Energy		n	istribution	BGS and Other Cha	raes	Total	Di	stribution	BGS and Other Charges	Total	Distribution	BG!	S and Other Charges		ference	Difference
(kW)	(%)	(kWh)	Dist kW		(\$)	(\$)	ges	(\$)	<u> </u>	(\$)	(\$)	(\$)	(\$)	1 000	(\$)	Dill	(\$)	(%)
5	20	730	5.00	2 \$. ,	\$	71.95	\$ 124.30	\$. ,	\$ 72.35	\$ 124.71	\$ -	\$	0.40	2	0.40	0.3%
5	30	1,095	5.00	2 \$	68.10		105.77		\$	68.10			\$ -	\$	0.60	\$	0.60	0.3%
5	40	1,460	5.00	2 \$		\$		\$ 223.44	\$		\$ 140.39	\$ 224.25	\$ -	\$		\$	0.81	0.4%
5	50	1,825	5.00	2 \$				\$ 273.01	\$		\$ 174.41	\$ 274.01	\$ -	\$	1.01		1.01	0.4%
5	60	2,190	5.00	2 \$			207.21		\$		\$ 208.42		\$ -	\$	1.21		1.21	0.4%
5	70	2,555	5.00	2 \$				\$ 372.14	\$		\$ 242.44	\$ 373.55	\$ -	\$	1.41	\$	1.41	0.4%
5	80	2,920	5.00	2 \$,		\$ 421.71	\$		\$ 276.46	\$ 423.32	\$ -	\$		\$	1.61	0.4%
10	20	1,460	10.00	7 \$				\$ 240.39	\$		\$ 151.19	\$ 241.20	š -	\$	0.81	\$	0.81	0.3%
10	30	2,190	10.00	7 \$			218.01		\$		\$ 219.22	\$ 340.73	\$ -	\$		\$	1.21	0.4%
10	40	2,920	10.00	7 \$		•		\$ 438.66	\$		\$ 287.26	\$ 440.27	š -	\$	1.61	\$	1.61	0.4%
10	50	3,650	10.00	7 \$,		\$ 537.79	\$		\$ 355.29	\$ 539.81	\$ -	\$	2.01	\$	2.01	0.4%
10	60	4,380	10.00	7 \$				\$ 636.93	\$		\$ 423.33	\$ 639.35	\$ -	\$	2.42	\$	2.42	0.4%
10	70	5,110	10.00	7 \$,		\$ 736.06	\$		\$ 491.36	\$ 738.88	\$ -	\$	2.82	\$	2.82	0.4%
10	80	5,840	10.00	7 \$				\$ 835.20	\$		\$ 559.40	\$ 838.42	\$ -	\$	3.22	\$	3.22	0.4%
20	20	2,920	20.00	17 \$				\$ 472.56	\$		\$ 308.86	\$ 474.17	\$ -	\$	1.61	\$	1.61	0.3%
20	30	4,380	20.00	17 \$				\$ 670.83	\$		\$ 444.93	\$ 673.25	\$ -	\$	2.42	\$	2.42	0.4%
20	40	5,840	20.00	17 \$				\$ 869.10	\$		\$ 581.00	\$ 872.32	\$ -	\$	3.22	\$	3.22	0.4%
20	50	7,300	20.00	17 \$	354.33	\$	713.04	\$ 1,067.37	\$	354.33	\$ 717.07	\$ 1,071.40	\$ -	\$	4.03	\$	4.03	0.4%
20	60	8,760	20.00	17 \$				\$ 1,265.64	\$			\$ 1,270.47	\$ -	\$	4.84	\$	4.84	0.4%
20	70	10,220	20.00	17 \$	480.34	\$	983.56	\$ 1,463.91	\$	480.34	\$ 989.20	\$ 1,469.55	\$ -	\$	5.64	\$	5.64	0.4%
20	80	11,680	20.00	17 \$	543.35	\$ 1	118.83	\$ 1,662.18	\$	543.35	\$ 1,125.27	\$ 1,668.62	\$ -	\$	6.45	\$	6.45	0.4%
30	20	4,380	30.00	27 \$	240.62	\$	464.11	\$ 704.73	\$	240.62	\$ 466.53	\$ 707.15	\$ -	\$	2.42	\$	2.42	0.3%
30	30	6,570	30.00	27 \$	335.13			\$ 1,002.13	\$	335.13		\$ 1,005.76	\$ -	\$	3.63	\$	3.63	0.4%
30	40	8,760	30.00	27 \$			869.90	\$ 1,299.54	\$		\$ 874.73	\$ 1,304.37	\$ -	\$	4.84	\$	4.84	0.4%
30	50	10,950	30.00	27 \$	524.15	\$ 1	072.79	\$ 1,596.94	\$	524.15	\$ 1,078.84	\$ 1,602.99	\$ -	\$	6.04	\$	6.04	0.4%
30	60	13,140	30.00	27 \$	618.66	\$ 1	275.69	\$ 1,894.35	\$	618.66	\$ 1,282.94	\$ 1,901.60	\$ -	\$	7.25	\$	7.25	0.4%
30	70	15,330	30.00	27 \$	713.17		478.58		\$	713.17	\$ 1,487.05	\$ 2,200.21	\$ -	\$	8.46	\$	8.46	0.4%
30	80	17,520	30.00	27 \$	807.68	\$ 1	681.48	\$ 2,489.15	\$	807.68	\$ 1,691.15	\$ 2,498.82	\$ -	\$	9.67	\$	9.67	0.4%
50	20	7,300	50.00	47 \$	391.23	\$	777.84	\$ 1,169.07	\$	391.23	\$ 781.87	\$ 1,173.10	\$ -	\$	4.03	\$	4.03	0.3%
50	30	10,950	50.00	47 \$	548.75	\$ 1	115.99	\$ 1,664.74	\$	548.75	\$ 1,122.04	\$ 1,670.79	\$ -	\$	6.04	\$	6.04	0.4%
50	40	14,600	50.00	47 \$	706.26	\$ 1	454.15	\$ 2,160.41	\$	706.26	\$ 1,462.21	\$ 2,168.47	\$ -	\$	8.06	\$	8.06	0.4%
50	50	18,250	50.00	47 \$	863.78	\$ 1	792.31	\$ 2,656.09	\$	863.78	\$ 1,802.38	\$ 2,666.16	\$ -	\$	10.07	\$	10.07	0.4%
50	60	21,900	50.00	47 \$	1,021.29	\$ 2	130.47	\$ 3,151.76	\$	1,021.29	\$ 2,142.56	\$ 3,163.85	\$ -	\$	12.09	\$	12.09	0.4%
50	70	25,550	50.00	47 \$	1,178.81	\$ 2	468.63	\$ 3,647.44	\$	1,178.81	\$ 2,482.73	\$ 3,661.54	\$ -	\$	14.10	\$	14.10	0.4%
50	80	29,200	50.00	47 \$	1,336.33	\$ 2	806.78	\$ 4,143.11	\$	1,336.33	\$ 2,822.90	\$ 4,159.23	\$ -	\$	16.12	\$	16.12	0.4%
75	30	16,425	75.00	72 \$	815.77	\$ 1	677.23	\$ 2,493.00	\$	815.77	\$ 1,686.30	\$ 2,502.07	\$ -	\$	9.07	\$	9.07	0.4%
75	40	21,900	75.00	72 \$	1,052.04	\$ 2	184.47	\$ 3,236.51	\$	1,052.04	\$ 2,196.56	\$ 3,248.60	\$ -	\$	12.09	\$	12.09	0.4%
75	50	27,375	75.00	72 \$	1,288.32	\$ 2	691.70	\$ 3,980.02	\$	1,288.32	\$ 2,706.82	\$ 3,995.13	\$ -	\$	15.11	\$	15.11	0.4%
75	60	32,850	75.00	72 \$	1,524.59	\$ 3	198.94	\$ 4,723.53	\$	1,524.59	\$ 3,217.07		\$ -	\$	18.13	\$	18.13	0.4%
75	70	38,325	75.00	72 \$	1,760.87	\$ 3	706.18	\$ 5,467.04	\$		\$ 3,727.33	\$ 5,488.20	\$ -	\$	21.16	\$	21.16	0.4%
75	80	43,800	75.00	72 \$	1,997.14	\$ 4	213.41	\$ 6,210.55	\$	1,997.14	\$ 4,237.59	\$ 6,234.73	\$ -	\$	24.18	\$	24.18	0.4%
75	90	49,275	75.00	72 \$,		720.65		\$,	\$ 4,747.85		\$ -	\$	27.20	\$	27.20	0.4%
100	30	21,900	100.00	97 \$	1,082.79	\$ 2	238.47	\$ 3,321.26	\$	1,082.79	\$ 2,250.56	\$ 3,333.35	\$ -	\$	12.09	\$	12.09	0.4%
100	40	29,200	100.00	97 \$	1,397.83	\$ 2	914.78		\$	1,397.83	\$ 2,930.90	\$ 4,328.73	\$ -	\$	16.12		16.12	0.4%
100	50	36,500	100.00	97 \$			591.10		\$		\$ 3,611.25	\$ 5,324.10	\$ -	\$	20.15		20.15	0.4%
100	60	43,800	100.00	97 \$			267.41	\$ 6,295.30	\$	2,027.89	\$ 4,291.59	\$ 6,319.48	\$ -	\$	24.18	\$	24.18	0.4%
100	70	51,100	100.00	97 \$	2,342.92		943.73		\$		\$ 4,971.94		\$ -	\$	28.21	\$	28.21	0.4%
100	80	58,400	100.00	97 \$			620.05		\$	2,657.95		\$ 8,310.24	\$ -	\$	32.24	\$	32.24	0.4%
100	90	65,700	100.00	97 \$			296.36		\$		\$ 6,332.63	\$ 9,305.61	\$ -	\$		\$	36.27	0.4%
200	30	43,800	200.00	197 \$	2,150.89	\$ 4	483.41	\$ 6,634.30	\$	2,150.89	\$ 4,507.59	\$ 6,658.48	\$ -	\$	24.18	\$	24.18	0.4%
200	40	58,400	200.00	197 \$			836.05		\$			\$ 8,649.24	\$ -	\$	32.24		32.24	0.4%
200	50	73,000	200.00	197 \$	3,411.02	\$ 7	188.68	\$ 10,599.69	\$	3,411.02	\$ 7,228.97	\$ 10,639.99	\$ -	\$	40.30	\$	40.30	0.4%
200	60	87,600	200.00	197 \$	4,041.08	\$ 8	541.31	\$ 12,582.39	\$	4,041.08	\$ 8,589.66	\$ 12,630.74	\$ -	\$	48.36	\$	48.36	0.4%
200	70	102,200	200.00	197 \$	4,671.14	\$ 9	893.94	\$ 14,565.08	\$	4,671.14	\$ 9,950.36	\$ 14,621.50	\$ -	\$	56.41	\$	56.41	0.4%
200	80	116,800	200.00	197 \$	5,301.20	\$ 11	246.57	\$ 16,547.78	\$	5,301.20	\$ 11,311.05	\$ 16,612.25	\$ -	\$	64.47	\$	64.47	0.4%
200		131,400	200.00	197 \$	5,931.27			\$ 18,530.47	\$	5,931.27		\$ 18,603.00	\$ -	\$	72.53	\$	72.53	0.4%
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ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") 4 SUMMER MONTHS (June Through September)

Present Rates

vs.

							Pro	posed Rates						
_	Load			_	Present	Present	Present	New	New	New	Difference	Difference	Total	Total
	nd Facto		D:-4 I-/A/		Distribution (f)	BGS and Other Charges	Total	<u>Distribution</u>	BGS and Other Charges	Total	Distribution		<u>Difference</u>	<u>Difference</u>
(kW)	(%) 20	(kWh) 730	Dist kW 5.00	1 rans kvv 2 \$	(\$) 55.03	(\$) \$ 76.21	(\$) \$ 131.24	(\$) \$ 55.03	(\$) \$ 76.61	(\$) \$ 131.64	(\$) \$ -	(\$) \$ 0.40	(\$) \$ 0.40	(%) 0.3%
5	30	1,095	5.00	2 \$	71.25				\$ 112.41		\$ -	\$ 0.40		0.3%
5	40	1,460	5.00	2 \$	87.46		\$ 234.86			\$ 235.67	\$ -	\$ 0.81	\$ 0.81	0.3%
5	50	1,825	5.00	2 \$	103.68		\$ 286.67			\$ 287.68	\$ -	\$ 1.01	\$ 1.01	0.4%
5	60	2,190	5.00	2 \$	119.90	\$ 218.58	\$ 338.48	\$ 119.90	\$ 219.79	\$ 339.69	\$ -	\$ 1.21	\$ 1.21	0.4%
5	70	2,555	5.00	2 \$	136.11					\$ 391.70	\$ -	\$ 1.41	\$ 1.41	0.4%
5	80	2,920	5.00	2 \$	152.33					\$ 443.71	\$ -	\$ 1.61	\$ 1.61	0.4%
10	20	1,460	10.00	7 \$	95.36					\$ 256.12	\$ -	\$ 0.81	\$ 0.81	0.3%
10 10	30 40	2,190 2,920	10.00 10.00	7 \$ 7 \$	127.80 160.23	\$ 231.13 \$ 302.32		,		\$ 360.14 \$ 464.16	\$ - \$ -	\$ 1.21 \$ 1.61	\$ 1.21 \$ 1.61	0.3% 0.3%
10	50	3,650	10.00	7 \$	192.66				\$ 375.52		\$ -	\$ 2.01	\$ 2.01	0.4%
10	60	4,380	10.00	7 \$	225.09		\$ 669.79	,		\$ 672.21	\$ -	\$ 2.42		0.4%
10	70	5,110	10.00	7 \$	257.53					\$ 776.23	\$ -	\$ 2.82	\$ 2.82	0.4%
10	80	5,840	10.00	7 \$	289.96	\$ 587.07	\$ 877.03	\$ 289.96	\$ 590.29	\$ 880.25	\$ -	\$ 3.22	\$ 3.22	0.4%
20	20	2,920	20.00	17 \$	176.03					\$ 505.06	\$ -	\$ 1.61	\$ 1.61	0.3%
20	30	4,380	20.00	17 \$	240.89		\$ 710.69			\$ 713.11	\$ -	\$ 2.42		0.3%
20	40	5,840	20.00	17 \$	305.76					\$ 921.15	\$ -	\$ 3.22		0.4%
20 20	50 60	7,300 8,760	20.00 20.00	17 \$ 17 \$	370.62 435.49				\$ 758.57 \$ 901.75	\$ 1,129.20 \$ 1,337.24	\$ -	\$ 4.03 \$ 4.84	\$ 4.03 \$ 4.84	0.4% 0.4%
20	70	10,220	20.00	17 \$	500.35		\$ 1,532.41			\$ 1,545.29	\$ -	\$ 5.64	\$ 5.64	0.4%
20	80	11,680	20.00	17 \$	565.22				· · · · · · · · · · · · · · · · · · ·	\$ 1,753.33	\$ -	\$ 6.45	\$ 6.45	0.4%
30	20	4,380	30.00	27 \$	256.69					\$ 754.01	\$ -	\$ 2.42	\$ 2.42	0.3%
30	30	6,570	30.00	27 \$	353.99	\$ 708.46	\$ 1,062.45	\$ 353.99	\$ 712.08	\$ 1,066.08	\$ -	\$ 3.63	\$ 3.63	0.3%
30	40	8,760	30.00	27 \$	451.29					\$ 1,378.14	\$ -	\$ 4.84	\$ 4.84	0.4%
30	50	10,950	30.00	27 \$	548.59			*		\$ 1,690.21	\$ -	\$ 6.04	\$ 6.04	0.4%
30	60	13,140	30.00	27 \$	645.88					\$ 2,002.28	\$ -	\$ 7.25	\$ 7.25	0.4%
30 30	70 80	15,330 17,520	30.00 30.00	27 \$ 27 \$	743.18 840.48				\$ 1,571.17 \$ 1,785.94	\$ 2,314.35 \$ 2,626.42	\$ -	\$ 8.46 \$ 9.67	\$ 8.46 \$ 9.67	0.4% 0.4%
50	20	7,300	50.00	47 \$	418.02					\$ 1,251.90	\$ -	\$ 4.03		0.4%
50	30	10,950	50.00	47 \$	580.19					\$ 1,772.01	\$ -	\$ 6.04	\$ 6.04	0.3%
50	40	14,600	50.00	47 \$	742.35					\$ 2,292.13	\$ -	\$ 8.06	\$ 8.06	0.4%
50	50	18,250	50.00	47 \$	904.51			\$ 904.51	\$ 1,907.73	\$ 2,812.24	\$ -	\$ 10.07	\$ 10.07	0.4%
50	60	21,900	50.00	47 \$	1,066.67					\$ 3,332.35	\$ -	\$ 12.09	\$ 12.09	0.4%
50	70	25,550	50.00	47 \$	1,228.84					\$ 3,852.47	\$ -	\$ 14.10		0.4%
50 75	80 30	29,200 16,425	50.00 75.00	47 \$ 72 \$	1,391.00 862.93					\$ 4,372.58 \$ 2,654.43	\$ - \$ -	\$ 16.12 \$ 9.07	\$ 16.12 \$ 9.07	0.4% 0.3%
75	40	21,900	75.00	72 \$	1,106.17					\$ 3,434.60	\$ - \$ -	\$ 12.09	\$ 12.09	0.4%
75	50	27,375	75.00	72 \$	1,349.42		\$ 4,199.66		· · · · · · · · · · · · · · · · · · ·	\$ 4,214.78	\$ -	\$ 15.11		0.4%
75	60	32,850	75.00	72 \$	1,592.66					\$ 4,994.95	\$ -	\$ 18.13	\$ 18.13	0.4%
75	70	38,325	75.00	72 \$	1,835.90					\$ 5,775.12	\$ -	\$ 21.16		0.4%
75	80	43,800	75.00	72 \$	2,079.15					\$ 6,555.29	\$ -	\$ 24.18	\$ 24.18	0.4%
75	90	49,275	75.00	72 \$	2,322.39				\$ 5,013.07		\$ -	\$ 27.20	\$ 27.20	0.4%
100 100	30 40	21,900 29,200	100.00 100.00	97 \$ 97 \$	1,145.67 1,470.00					\$ 3,536.85 \$ 4,577.08	\$ - \$ -	\$ 12.09 \$ 16.12	\$ 12.09 \$ 16.12	0.3% 0.4%
100	50	36,500	100.00	97 \$	1,794.32					\$ 5,617.31	\$ - \$ -	\$ 20.15	\$ 20.15	0.4%
100	60	43,800	100.00	97 \$	2,118.65				\$ 4,538.89		\$ -	\$ 24.18	\$ 24.18	0.4%
100	70	51,100	100.00	97 \$	2,442.97					\$ 7,697.77	\$ -	\$ 28.21	\$ 28.21	0.4%
100	80	58,400	100.00	97 \$	2,767.30					\$ 8,737.99	\$ -	\$ 32.24	\$ 32.24	0.4%
100	90	65,700	100.00	97 \$	3,091.62					\$ 9,778.22	\$ -	\$ 36.27	\$ 36.27	0.4%
200	30	43,800	200.00	197 \$	2,276.65				\$ 4,789.89		\$ -	\$ 24.18	\$ 24.18	0.3%
200	40 50	58,400	200.00	197 \$ 197 \$	2,925.30		\$ 9,114.76 \$ 11,187.16			\$ 9,146.99	\$ - \$ -	\$ 32.24 \$ 40.30		0.4% 0.4%
200 200	50 60	73,000 87,600	200.00 200.00	197 \$	3,573.94 4,222.59		\$ 11,187.16	7 -,		\$ 11,227.45 \$ 13,307.91	ъ - \$ -	\$ 40.30 \$ 48.36	\$ 40.30 \$ 48.36	0.4%
200	70	102,200		197 \$	4,871.24		\$ 15,331.95		· · · · · · · · · · · · · · · · · · ·	\$ 15,388.36	\$ - \$ -	\$ 56.41	\$ 56.41	0.4%
200	80	116,800		197 \$	5,519.89				· · · · · · · · · · · · · · · · · · ·	\$ 17,468.82	\$ -	\$ 64.47	\$ 64.47	0.4%
200	90	131,400		197 \$	6,168.54			\$ 6,168.54		\$ 19,549.28	\$ -	\$ 72.53		0.4%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") Annual Average

Present Rates

	Load				Present		Present		Present	oseu Rate	New		New		New	Dif	ference		Difference	1	Γotal	Total
Demand	Factor	Energy		<u></u>	Distribution	В	GS and Other Charges		Total	1	Distribution	1	BGS and Other Charges		Total	Dis	tribution	BGS	and Other Charges	Diff	ference	Difference
(kW)	(%)	(kWh)	Dist kW	Trans kW	(\$)		(\$)		(\$)	_	(\$)		(\$)		(\$)	·	(\$)		(\$)		(\$)	(%)
5	20	730	5.00	2 \$	53.25	\$	73.37	\$	126.62	\$	53.25	\$	73.77	\$	127.02	\$	-	\$	0.40	\$	0.40	0.3%
5	30	1,095	5.00	2 \$		\$	107.78	\$	176.93	\$				\$	177.54	\$	-	\$		\$	0.60	0.3%
5	40	1,460	5.00	2 \$		\$		\$	227.25	\$	85.06	\$		\$	228.05	\$	-	\$		\$	0.81	0.4%
5	50	1,825	5.00	2 \$		\$		\$	277.56	\$	100.97	\$		\$	278.57	\$	-	\$		\$	1.01	0.4%
5	60	2,190	5.00	2 \$		\$	211.00	\$	327.88	\$	116.87	\$		\$	329.08	\$	-	\$		\$	1.21	0.4%
5	70	2,555	5.00	2 \$		\$		\$	378.19	\$	132.78	\$		\$	379.60	\$	-	\$		\$	1.41	0.4%
5	80	2,920	5.00	2 \$		\$		\$	428.51	\$	148.68	\$		\$	430.12	\$	-	\$	1.61	\$	1.61	0.4%
10	20	1,460	10.00	7 \$		\$		\$	245.36	\$	91.79	\$		\$	246.17	\$	-	\$	0.81	\$	0.81	0.3%
10 10	30 40	2,190 2,920	10.00 10.00	7 \$ 7 \$		\$	222.00	\$	345.99 446.62	\$	123.61 155.42	\$		\$ \$	347.20 448.23	\$	-	\$	1.21 1.61	\$	1.21	0.3% 0.4%
10	50	3,650	10.00	7 \$		\$ \$		\$	547.25	\$	187.23	\$		\$	549.27		-	φ		\$ \$	1.61 2.01	0.4%
10	60	4,380	10.00	7 \$		\$	428.84	Φ	647.88	\$	219.04	\$		\$	650.30	ų e	-	φ ¢		\$	2.42	0.4%
10	70	5,110	10.00	7 \$		\$		\$	748.51	\$	250.86	\$		\$	751.33	\$		\$		\$	2.82	0.4%
10	80	5,840	10.00	7 \$		\$		\$	849.14	\$	282.67	\$		\$	852.37	s s	_	\$	3.22	\$	3.22	0.4%
20	20	2,920	20.00	17 \$		\$		\$	482.86	\$	168.88	\$		\$	484.47	\$	_	\$	1.61	\$	1.61	0.3%
20	30	4,380	20.00	17 \$		\$		\$	684.12	\$	232.51	\$		\$	686.53	\$	_	\$		\$	2.42	0.4%
20	40	5,840	20.00	17 \$		\$		\$	885.37	\$	296.14	\$		\$	888.60	\$	-	\$		\$	3.22	0.4%
20	50	7,300	20.00	17 \$	359.76	\$	726.87	\$	1,086.63	\$	359.76	\$	730.90	\$	1,090.66	\$	-	\$	4.03	\$	4.03	0.4%
20	60	8,760	20.00	17 \$		\$		\$	1,287.89	\$	423.39	\$			1,292.73	\$	-	\$	4.84	\$	4.84	0.4%
20	70	10,220	20.00	17 \$	487.01	\$	1,002.14	\$	1,489.15	\$	487.01	\$		\$	1,494.79	\$	-	\$	5.64	\$	5.64	0.4%
20	80	11,680	20.00	17 \$	550.64	\$	1,139.77	\$	1,690.41	\$	550.64	\$	1,146.22	\$	1,696.86	\$	-	\$	6.45	\$	6.45	0.4%
30	20	4,380	30.00	27 \$	245.98	\$	474.37	\$	720.35	\$	245.98	\$	476.79	\$	722.77	\$	-	\$	2.42	\$	2.42	0.3%
30	30	6,570	30.00	27 \$		\$	680.82	\$	1,022.24	\$	341.42		684.45	\$	1,025.86	\$	-	\$	3.63	\$	3.63	0.4%
30	40	8,760	30.00	27 \$		\$	887.27	\$	1,324.13	\$	436.85	\$	892.11	\$	1,328.96	\$	-	\$	4.84	\$	4.84	0.4%
30	50	10,950	30.00	27 \$		\$	1,093.72		1,626.02	\$	532.29	\$	1,099.77		1,632.06	\$	-	\$		\$	6.04	0.4%
30	60	13,140	30.00	27 \$	627.73		1,300.17		1,927.91	\$	627.73		·		1,935.16	\$	-	\$		\$	7.25	0.4%
30	70	15,330	30.00	27 \$		\$	1,506.62		2,229.80	\$		\$,		2,238.26	\$	-	\$	8.46	\$	8.46	0.4%
30	80	17,520	30.00	27 \$		\$	1,713.07		2,531.68	\$		\$	·		2,541.36	\$	-	\$		\$	9.67	0.4%
50	20	7,300	50.00	47 \$		\$	795.17		1,195.33	\$	400.16	\$			1,199.36	\$	-	\$	4.03	\$	4.03	0.3%
50	30	10,950	50.00	47 \$		\$		\$	1,698.48	\$	559.23		·		1,704.53	\$	-	\$	6.04	\$	6.04	0.4%
50 50	40 50	14,600 18,250	50.00 50.00	47 \$ 47 \$		\$ \$	1,483.34 1,827.42	\$	2,201.63 2,704.78	\$	718.29 877.36	\$ \$,	\$ \$	2,209.69 2,714.85		-	φ	8.06 10.07	\$ \$	8.06 10.07	0.4% 0.4%
50	60	21.900	50.00	47 \$		\$	2.171.51		3.207.93	\$	1.036.42		·	\$	3.220.02	ų e	-	φ ¢		\$	12.09	0.4%
50	70	25,550	50.00	47 \$		\$	2,515.59		3,711.08	\$	1,195.49		2,529.70		3,725.18	ų ¢		¢		\$	14.10	0.4%
50	80	29,200	50.00	47 \$		\$		\$	4,214.23	\$				\$	4,230.35	\$		s.		\$	16.12	0.4%
75	30	16,425	75.00	72 \$		\$,	\$	2,543.79	\$	831.49		,	\$	2,552.86	\$	_	\$	9.07	\$	9.07	0.4%
75	40	21.900	75.00	72 \$		\$		\$	3.298.51	\$	1.070.09	\$	2.240.51		3.310.60	\$	_	\$	12.09	\$	12.09	0.4%
75	50	27,375	75.00	72 \$,	\$	2,744.55		4,053.24	\$	1,308.68	\$,		4,068.35	\$	-	\$	15.11		15.11	0.4%
75	60	32,850	75.00	72 \$		\$		\$	4,807.96	\$	1,547.28	\$		\$	4,826.09	\$	-	\$		\$	18.13	0.4%
75	70	38,325	75.00	72 \$	1,785.88	\$	3,776.80	\$	5,562.68	\$	1,785.88	\$	3,797.96	\$	5,583.84	\$	-	\$	21.16	\$	21.16	0.4%
75	80	43,800	75.00	72 \$		\$	4,292.93	\$	6,317.41	\$	2,024.47	\$	4,317.11		6,341.58	\$	-	\$		\$	24.18	0.4%
75	90	49,275	75.00	72 \$	2,263.07	\$	4,809.06	\$	7,072.13	\$	2,263.07	\$	4,836.26	\$	7,099.33	\$	-	\$	27.20	\$	27.20	0.4%
100	30	21,900	100.00	97 \$		\$	2,285.34	\$	3,389.10	\$		\$	2,297.43	\$	3,401.19	\$	-	\$	12.09	\$	12.09	0.4%
100	40	29,200	100.00	97 \$	1,421.88	\$	2,973.51	\$	4,395.39	\$	1,421.88	\$	2,989.63	\$	4,411.51	\$	-	\$	16.12	\$	16.12	0.4%
100	50	36,500	100.00	97 \$.,	\$.,	\$	5,401.69	\$	1,740.01	\$.,	\$	5,421.84	\$	-	\$		\$	20.15	0.4%
100	60	43,800	100.00	97 \$		\$	4,349.85		6,407.99	\$			·		6,432.17	\$	-	\$		\$	24.18	0.4%
100	70	51,100	100.00	97 \$,	\$	5,038.02		7,414.29	\$	2,376.27	\$.,		7,442.49	\$	-	\$		\$	28.21	0.4%
100	80	58,400	100.00	97 \$		\$		\$	8,420.58	\$	2,694.40	\$	·		8,452.82	\$	-	\$		\$	32.24	0.4%
100	90	65,700	100.00	97 \$		\$.,	\$	9,426.88	\$	3,012.53	\$			9,463.15	\$	-	\$	36.27		36.27	0.4%
200	30	43,800	200.00	197 \$		\$	4,577.51		6,770.32	\$	2,192.81	\$			6,794.50	\$	-	\$		\$	24.18	0.4%
200	40	58,400	200.00	197 \$	2,829.07			\$	8,782.92	\$		\$	· ·		8,815.16	\$	-	\$		\$	32.24	0.4%
200	50	73,000	200.00	197 \$		\$	7,330.19			\$	3,465.32		7,370.49			\$	-	\$	40.30	\$	40.30	0.4%
200	60	87,600	200.00	197 \$	4,101.58	\$	8,706.53			\$	4,101.58	\$	8,754.88			\$	-	\$		\$	48.36	0.4%
200	70	102,200	200.00	197 \$		\$	10,082.86			\$	4,737.84	\$	10,139.28			\$	-	\$	56.41	\$	56.41	0.4%
200	80	116,800	200.00	197 \$		\$	11,459.20			\$			11,523.67			\$	-	\$ \$		\$	64.47	0.4%
200	90	131,400	200.00	197 \$	6,010.36	Ф	12,835.54	Φ	10,045.90	\$	6,010.36	ъ	12,908.07	φ.	10,918.43	\$	-	Ф	72.53	φ	72.53	0.4%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary" 8 WINTER MONTHS (October Through May)

	Lood				Drocont	Drocont		-	osed Rates		Nour		Mass	Dif	ference		Difference		Total	Total
D	Load	F			Present	Present		Present	New	-	New		New			DOC -			Total	Total
Demand		Energy	M-4 1 1-10/		Distribution	BGS and Other Charges		Total	<u>Distribution</u>	<u> </u>	3GS and Other Charges		Total	DIS		BGS a	nd Other Charges	DIT	ference	Difference
(kW)	(%)	(kWh)	Metered kW		(\$)	(\$)	•	(\$)	(\$)	•	(\$)	•	(\$)	•	(\$)	Φ.	(\$)	•	(\$)	(%)
25	20	3,650	25	25 \$	471.47	\$ 448.89		920.36	\$ 471.47 \$ 471.47			\$	922.37	\$ \$	-	\$	2.01		2.01	0.2%
25	30	5,475	25	25 \$	471.47			1,102.30	Ŧ		633.85		1,105.32		-	\$	3.02		3.02	0.3%
25	40	7,300	25	25 \$	471.47	\$ 812.77		1,284.24	\$ 471.47			\$	1,288.27	\$ \$	-	\$		\$	4.03	0.3%
25 25	50 60	9,125	25	25 \$	471.47 471.47	\$ 994.72 \$ 1.176.66		1,466.19	\$ 471.47 \$ 471.47	\$		\$	1,471.22 1,654.17	\$ \$	-	\$ \$	5.04		5.04	0.3% 0.4%
25	70	10,950 12,775	25 25	25 \$ 25 \$	471.47	\$ 1,176.66 \$ 1,358.60		1,648.13 1,830.07	\$ 471.47 \$ 471.47	-	1,182.70 1,365.66	\$	1,837.13	\$ \$	-	\$ \$	6.04 7.05	\$	6.04 7.05	0.4%
25	80	14,600	25	25 \$ 25 \$		\$ 1,540.55			\$ 471.47 \$ 471.47		1,548.61		2,020.08	\$ \$	-	φ \$		э \$	8.06	0.4%
50	20	7,300	50	50 \$				1.647.49	\$ 749.72		901.80		1,651.52	\$ \$	-	\$ \$		э \$	4.03	0.4%
50	30	10,950	50	50 \$	749.72	\$ 1,261.66		2,011.38	\$ 749.72			\$	2,017.42	\$	-	\$		\$	6.04	0.2%
50	40	14,600	50	50 \$				2,375.27	\$ 749.72		1,633.61		2,383.33	\$	-	\$		\$	8.06	0.3%
50	50	18,250	50	50 \$				2,739.15			1,999.51		2,749.23	\$		\$	10.07		10.07	0.4%
50	60	21,900	50	50 \$	749.72	\$ 2,353.32		3,103.04	\$ 749.72		2,365.41		3,115.13	\$		\$		\$	12.09	0.4%
50	70	25,550	50	50 \$	749.72	\$ 2,717.21		3,466.93	\$ 749.72		2,731.31		3,481.03	\$	-	\$	14.10		14.10	0.4%
50	80	29,200	50	50 \$				3,830.81	\$ 749.72		3,097.21		3,846.93	\$	_	\$	16.12		16.12	0.4%
100	20	14,600	100	100 \$	1,306.22	\$ 1,795.55		3,101.77	\$ 1,306.22		1,803.61		3,109.83	\$	_	\$		\$	8.06	0.3%
100	30	21,900	100	100 \$	1,306.22	\$ 2,523.32		3,829.54	\$ 1,306.22	\$	2,535.41		3,841.63	\$	_	\$		\$	12.09	0.3%
100	40	29,200	100	100 \$	1,306.22	\$ 3,251.09		4,557.31	\$ 1.306.22	\$	3,267.21		4,573.43	\$	-	\$	16.12		16.12	0.4%
100	50	36,500	100	100 \$	1,306.22	\$ 3,978.87		5,285.09	\$ 1,306.22	\$	3,999.02		5,305.24	\$	_	\$	20.15		20.15	0.4%
100	60	43,800	100	100 \$	1,306.22	\$ 4,706.64		6,012.86	\$ 1,306.22	\$	4,730.82		6,037.04	\$	-	\$	24.18		24.18	0.4%
100	70	51,100	100	100 \$	1,306.22	\$ 5,434.41		6,740.63	\$ 1,306.22	\$	5,462.62		6,768.84	\$	-	\$	28.21		28.21	0.4%
100	80	58,400	100	100 \$	1,306.22	\$ 6,162.19		7,468.41	\$ 1,306.22	\$	6,194.42		7,500.64	\$	-	\$	32.24		32.24	0.4%
300	20	43,800	300	300 \$	3,532.22	\$ 5,386.64		8,918.86	\$ 3,532.22	\$	5,410.82		8,943.04	\$	-	\$	24.18		24.18	0.3%
300	30	65,700	300	300 \$	3,532.22	\$ 7,569.96	\$	11,102.18	\$ 3,532.22	\$	7,606.23	\$	11,138.45	\$	-	\$	36.27	\$	36.27	0.3%
300	40	87,600	300	300 \$	3,532.22	\$ 9,753.28	\$	13,285.50	\$ 3,532.22	\$	9,801.64	\$	13,333.86	\$	-	\$	48.36	\$	48.36	0.4%
300	50	109,500	300	300 \$	3,532.22	\$ 11,936.60	\$	15,468.82	\$ 3,532.22	\$	11,997.05	\$	15,529.27	\$	-	\$	60.44	\$	60.44	0.4%
300	60	131,400	300	300 \$	3,532.22	\$ 14,119.92	\$	17,652.14	\$ 3,532.22	\$	14,192.46	\$	17,724.68	\$	-	\$	72.53	\$	72.53	0.4%
300	70	153,300	300	300 \$	3,532.22	\$ 16,303.24	\$	19,835.46	\$ 3,532.22	\$	16,387.87	\$	19,920.09	\$	-	\$	84.62	\$	84.62	0.4%
300	80	175,200	300	300 \$	3,532.22	\$ 18,486.56	\$	22,018.78	\$ 3,532.22	\$	18,583.27	\$	22,115.49	\$	-	\$	96.71	\$	96.71	0.4%
500	20	73,000	500	500 \$	5,758.22	\$ 8,977.74	\$	14,735.96	\$ 5,758.22	\$	9,018.03	\$	14,776.25	\$	-	\$	40.30	\$	40.30	0.3%
500	30	109,500	500	500 \$	5,758.22	\$ 12,616.60	\$	18,374.82	\$ 5,758.22	\$	12,677.05	\$	18,435.27	\$	-	\$	60.44	\$	60.44	0.3%
500	40	146,000	500	500 \$	5,758.22	\$ 16,255.47	\$	22,013.69	\$ 5,758.22	\$	16,336.06	\$	22,094.28	\$	-	\$	80.59	\$	80.59	0.4%
500	50	182,500	500	500 \$	5,758.22	\$ 19,894.34		25,652.56	\$ 5,758.22	\$	19,995.08	\$	25,753.30	\$	-	\$	100.74	\$	100.74	0.4%
500	60	219,000	500	500 \$	5,758.22	\$ 23,533.21		29,291.43	\$ 5,758.22		23,654.09		29,412.31	\$	-	\$	120.89	\$	120.89	0.4%
500	70	255,500	500	500 \$	5,758.22	\$ 27,172.07		32,930.29	\$ 5,758.22		27,313.11		33,071.33	\$	-	\$		\$	141.04	0.4%
500	80	292,000	500	500 \$	5,758.22	\$ 30,810.94		36,569.16	\$ 5,758.22		30,972.12		36,730.34	\$	-	\$		\$	161.18	0.4%
750	30	164,250	750	750 \$	8,540.72	\$ 18,924.90		27,465.62	\$ 8,540.72		19,015.57		27,556.29	\$	-	\$		\$	90.67	0.3%
750	40	219,000	750	750 \$	8,540.72	\$ 24,383.21		32,923.93	\$ 8,540.72		24,504.09		33,044.81	\$	-	\$		\$	120.89	0.4%
750	50	273,750	750	750 \$	8,540.72	\$ 29,841.51		38,382.23	\$ 8,540.72		29,992.62		38,533.34	\$	-	\$	151.11		151.11	0.4%
750	60	328,500	750	750 \$				43,840.53	\$ 8,540.72		35,481.14		44,021.86	\$	-	\$		\$	181.33	0.4%
750	70	383,250	750	750 \$	8,540.72	\$ 40,758.11		49,298.83	\$ 8,540.72		40,969.66		49,510.38	\$	-	\$		\$	211.55	0.4%
750	80	438,000	750	750 \$	8,540.72	\$ 46,216.41		54,757.13	\$ 8,540.72		46,458.19		54,998.91	\$	-	\$		\$	241.78	0.4%
750	90	492,750	750	750 \$	8,540.72	\$ 51,674.71			\$ 8,540.72		51,946.71		60,487.43	\$	-	\$		\$	272.00	0.5%
1000	30	219,000	1,000	1,000 \$		\$ 25,233.21		36,556.43	\$ 11,323.22		25,354.09		36,677.31	\$	-	\$		\$	120.89	0.3%
1000	40	292,000	1,000	1,000 \$		\$ 32,510.94		43,834.16	\$ 11,323.22		32,672.12		43,995.34	\$	-	\$	161.18		161.18	0.4%
1000	50	365,000	1,000	1,000 \$		\$ 39,788.68			\$ 11,323.22	\$	39,990.16		51,313.38	\$	-	\$	201.48		201.48	0.4%
1000	60	438,000	1,000	1,000 \$		\$ 47,066.41			\$ 11,323.22	\$	47,308.19		58,631.41	\$	-	\$		\$	241.78	0.4%
1000	70	511,000	1,000	1,000 \$		\$ 54,344.15		65,667.37	\$ 11,323.22	\$	54,626.22		65,949.44	\$	-	\$	282.07		282.07	0.4%
1000	80	584,000	1,000	1,000 \$		\$ 61,621.88		72,945.10	\$ 11,323.22	\$	61,944.25		73,267.47	\$	-	\$		\$	322.37	0.4%
1000	90	657,000	1,000	1,000 \$		\$ 68,899.62 \$ 50,466.41		80,222.84	\$ 11,323.22	\$	69,262.28		80,585.50	\$ \$	-	\$ \$		\$	362.66	0.5%
2000	30	438,000	2,000	2,000 \$		7		72,919.63	\$ 22,453.22		50,708.19		73,161.41		-	-		\$	241.78 322.37	0.3% 0.4%
2000 2000	40 50	584,000 730,000	2,000 2,000	2,000 \$ 2.000 \$				87,475.10 102,030.57	\$ 22,453.22 \$ 22,453.22	\$	65,344.25 79,980.31		87,797.47	\$ \$	-	\$ \$		\$ \$	322.37 402.96	0.4%
2000	60	876,000	2,000	2,000 \$,			116,586.04	\$ 22,453.22		94,616.37			\$ \$	-	\$ \$	483.55		402.96	0.4%
2000	70		2,000	2,000 \$		\$ 94,132.82 \$ 108,688.29			\$ 22,453.22	\$	109,252.43			\$ \$	-	\$ \$	564.14		483.55 564.14	0.4%
2000	70 80	1,022,000 1,168,000	2,000	2,000 \$				145,696.98	\$ 22,453.22	-	123,888.50			\$ \$	-	\$	644.74		644.74	0.4%
2000	90	1,314,000	2,000	2,000 \$				160,252.45	\$ 22,453.22		138,524.56			\$	-	φ \$	725.33		725.33	0.5%
2000	30	1,017,000	2,000	2,000 φ	22,700.22	Ψ 101,133.23	Ψ	100,202.40	Ψ ΔΔ,ΨΟΟ.ΔΖ	Ψ	100,024.00	Ψ	100,011.70	φ		Ψ	120.00	Ψ	1 20.00	0.070

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary" 4 SUMMER MONTHS (June Through September)

Present Rates

vs.	
Proposed Rates	

							-	osed Rates											
	Load				Present	Present	Present		New		New	New		fference		Difference		Total	Total
Demand					Distribution	BGS and Other Charges	<u>Total</u>	Dis	tribution	<u>B</u>	GS and Other Charges	Total	Dis		BGS	and Other Charges	Dif	ference	Difference
(kW)	(%)	(kWh)	Metered kW		(\$)	(\$)	(\$)		(\$)		(\$)	(\$)		(\$)		(\$)		(\$)	(%)
25	20	3,650	25				925.27	\$			455.81	927.28	\$	-	\$	2.01		2.01	0.2%
25	30	5,475	25			\$ 638.20	1,109.67	\$			641.22	\$ 1,112.69	\$	-	\$	3.02		3.02	0.3%
25	40	7,300	25			\$ 822.60	1,294.07	\$				\$ 1,298.10	\$	-	\$		\$	4.03	0.3%
25	50	9,125	25	25 \$		\$ 1,007.00	\$ 1,478.47	\$		\$	1,012.04	\$ 1,483.51	\$	-	\$	5.04	\$	5.04	0.3%
25	60	10,950	25	25 \$	471.47	\$ 1,191.40	\$ 1,662.87	\$	471.47	\$	1,197.44	\$ 1,668.91	\$	-	\$	6.04	\$	6.04	0.4%
25	70	12,775	25	25 \$	471.47	\$ 1,375.80	\$ 1,847.27	\$	471.47	\$	1,382.85	\$ 1,854.32	\$	-	\$	7.05	\$	7.05	0.4%
25	80	14,600	25	25 \$	471.47	\$ 1,560.20	\$ 2,031.67	\$	471.47	\$	1,568.26	\$ 2,039.73	\$	-	\$	8.06	\$	8.06	0.4%
50	20	7,300	50	50 \$	749.72	\$ 907.60	\$ 1,657.32	\$	749.72	\$	911.63	\$ 1,661.35	\$	-	\$	4.03	\$	4.03	0.2%
50	30	10,950	50	50 \$	749.72	\$ 1,276.40	\$ 2,026.12	\$	749.72	\$	1,282.44	\$ 2,032.16	\$	-	\$	6.04	\$	6.04	0.3%
50	40	14,600	50	50 \$	749.72	\$ 1,645.20	\$ 2,394.92	\$	749.72	\$	1,653.26	\$ 2,402.98	\$	-	\$	8.06	\$	8.06	0.3%
50	50	18,250	50	50 \$	749.72	\$ 2,014.00	\$ 2,763.72	\$	749.72	\$	2,024.07	\$ 2,773.79	\$	-	\$	10.07	\$	10.07	0.4%
50	60	21,900	50	50 \$	749.72	\$ 2,382.80	\$ 3,132.52	\$	749.72	\$	2,394.89	\$ 3,144.61	\$	-	\$	12.09	\$	12.09	0.4%
50	70	25,550	50	50 \$	749.72	\$ 2,751.60	\$ 3,501.32	\$	749.72	\$	2,765.70	\$ 3,515.42	\$	-	\$	14.10	\$	14.10	0.4%
50	80	29,200	50	50 \$	749.72	\$ 3,120.40	\$ 3,870.12	\$	749.72	\$	3,136.52	\$ 3,886.24	\$	-	\$	16.12	\$	16.12	0.4%
100	20	14,600	100	100 \$	1,306.22	\$ 1,815.20	\$ 3,121.42	\$	1,306.22	\$	1,823.26	\$ 3,129.48	\$	-	\$	8.06	\$	8.06	0.3%
100	30	21,900	100	100 \$	1,306.22	\$ 2,552.80	\$ 3,859.02	\$	1,306.22	\$	2,564.89	\$ 3,871.11	\$	-	\$	12.09	\$	12.09	0.3%
100	40	29,200	100			\$ 3,290.40	4,596.62	\$		\$	3,306.52	4,612.74	\$	-	\$	16.12	\$	16.12	0.4%
100	50	36,500	100			\$ 4,028.00	5,334.22	\$		\$	4,048.14	5,354.36	\$	_	\$	20.15		20.15	0.4%
100	60	43,800	100			\$ 4,765.60	6,071.82	\$		\$	4,789.77	6,095.99	\$	_	\$	24.18		24.18	0.4%
100	70	51,100	100			\$ 5,503.20	6,809.42	\$		\$	5,531.40	6,837.62	\$	_	\$	28.21		28.21	0.4%
100	80	58,400	100			\$ 6,240.79	7,547.01	\$		\$	6,273.03	7,579.25	\$	_	\$	32.24		32.24	0.4%
300	20	43,800	300			\$ 5,445.60	8,977.82	\$		\$	5,469.77	9,001.99	\$	_	\$		\$	24.18	0.3%
300	30	65,700	300	300 \$			11,190.61	\$			7,694.66	11,226.88	\$	_	\$	36.27		36.27	0.3%
300	40	87,600	300	300 \$		\$ 9,871.19	13,403.41	\$		\$	9,919.55	13,451.77	\$	_	\$		\$	48.36	0.4%
300	50	109,500	300	300 \$		\$ 12,083.99	15,616.21	\$		\$	12,144.43	15,676.65	\$	_	\$	60.44		60.44	0.4%
300	60	131,400	300	300 \$		\$ 14,296.79	17,829.01	\$		\$	14,369.32	17,901.54	\$	_	\$		\$	72.53	0.4%
300	70	153,300	300	300 \$		\$ 16,509.59	20,041.81	\$		\$	16,594.21	20,126.43	\$	_	\$	84.62		84.62	0.4%
300	80	175,200	300	300 \$		\$ 18,722.38	22,254.60	\$		\$	18,819.09	22,351.31	\$		\$	96.71		96.71	0.4%
500	20	73,000	500	500 \$		\$ 9,075.99	14,834.21	\$		\$	9,116.29	14,874.51	\$	_	\$	40.30		40.30	0.3%
500	30	109,500	500			-,	18,522.21	\$		-	12,824.43	18,582.65	\$		\$		\$	60.44	0.3%
500	40	146,000	500	500 \$		\$ 16,451.99	22,210.21	\$			16,532.58	22,290.80	\$		\$		\$	80.59	0.4%
500	50	182,500	500		.,	\$ 20,139.98	25,898.20	\$		\$	20,240.72	25,998.94	\$		\$		\$	100.74	0.4%
500	60	219,000	500	500 \$		\$ 23,827.98	29,586.20	\$		\$	23,948.87	29,707.09	\$		\$		\$	120.89	0.4%
500	70	255,500	500				33,274.20	\$			27,657.01	33,415.23	\$		\$		\$	141.04	0.4%
500	80	292,000	500	500 \$		\$ 31,203.97	36,962.19	\$		\$	31,365.16	37,123.38	\$		\$		\$	161.18	0.4%
750	30	164,250	750	750 \$		\$ 19,145.98	27,686.70	\$		\$		\$ 27,777.37	\$		\$		\$	90.67	0.3%
750	40	219,000	750	750 \$		\$ 24,677.98	33,218.70	\$		\$	24,798.87	33,339.59	\$		\$		\$	120.89	0.4%
750	50	273,750	750				38,750.69	\$			30,361.08	38,901.80	\$		\$	151.11		151.11	0.4%
750	60	328,500	750	750 \$			44,282.69	\$			35,923.30	44,464.02	\$		\$		\$	181.33	0.4%
750	70	383,250	750 750	750 \$		\$ 41,273.96	49,814.68	\$			41,485.52	50,026.24	\$		\$		\$	211.55	0.4%
750	80	438,000	750 750	750 \$		\$ 46,805.96	55,346.68	\$		\$	47,047.73	55,588.45	\$		\$	241.78		241.78	0.4%
750	90	492,750	750 750	750 \$			60.878.67	\$			52,609.95	61.150.67	\$		\$		\$	272.00	0.4%
1000	30	219,000	1.000	1.000 \$		\$ 25,527.98	36.851.20			\$	25,648.87	36,972.09	\$	_	\$		\$	120.89	0.3%
1000	40	292,000	1,000	1.000 \$,	\$ 32.903.97	44.227.19			\$	33.065.16	44.388.38	\$	-	\$		\$	161.18	0.4%
1000	50	365,000	1,000	1,000 \$			51,603.19			\$	40,481.45	51,804.67	\$	-	\$		\$	201.48	0.4%
1000	60	438,000	1,000	,	,	\$ 47,655.96	58,979.18			\$	47,897.73	59,220.95	\$	-	\$	241.78		241.78	0.4%
1000	70	511,000	1,000	1,000 \$			66,355.17				55,314.02		э \$		\$ \$		\$	282.07	0.4%
1000	80	584,000	1,000	1,000 \$,	\$ 55,031.95	73,731.16			\$	62,730.31	74,053.53	\$	-	\$		\$	322.37	0.4%
1000	90	657,000	1,000	1,000 \$			81,107.16			\$	70,146.60		\$	-	\$	322.37 362.66		362.66	0.4%
2000	30	438,000	2,000	,	,		73,509.18				70,146.60 51,297.73		\$	-	\$		\$	362.66 241.78	0.4%
				2,000 \$						\$			\$	-	\$ \$			322.37	0.3%
2000	40	584,000	2,000	,	,		88,261.16			\$	66,130.31		-	-	7		\$	322.37 402.96	0.4%
2000	50	730,000	2,000	2,000 \$			103,013.15			\$	80,962.89		\$ \$	-	\$		\$		0.4%
2000	60	876,000	2,000	2,000 \$			117,765.14			\$	95,795.47		-	-	\$		\$	483.55	0.4%
2000	70	1,022,000	2,000				132,517.12			\$	110,628.05		\$	-	\$	564.14		564.14	
2000	80	1,168,000	2,000			\$ 124,815.89			,		125,460.62		\$		\$	644.74		644.74	0.4%
2000	90	1,314,000	2,000	2,000 \$	22,453.22	\$ 139,567.87	\$ 102,021.09	\$	22,453.22	\$	140,293.20	\$ 102,746.42	\$	-	\$	725.33	\$	725.33	0.4%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary") Annual Average

	Lood				Present	Dracant	•	Seu Raies			New	Maur		Difference		Difference		Γotal	Total
D	Load	F		-		Present	Present	Ne		D00		New							
Demand				_	istribution (*)	BGS and Other Charges	<u>Total</u>	Distrib		BGS	and Other Charges	Total			on BG	S and Other Charges	ווע	erence	Difference
(kW)	(%)	(kWh)	Metered kW		(\$)	(\$)	 (\$)	(\$,		(\$)	(\$)		(\$)		(\$)		(\$)	(%)
25	20	3,650	25.00	22 \$	471.47		921.99			\$	452.54			\$ -	\$	2.01		2.01	0.2%
25	30	5,475	25.00	22 \$		\$ 633.29	1,104.76			\$	636.31			\$ -	\$	3.02		3.02	0.3%
25	40	7,300	25.00	22 \$	471.47	\$ 816.05	1,287.52			\$		\$ 1,291		\$ -	\$		\$	4.03	0.3%
25	50	9,125	25.00	22 \$	471.47	\$ 998.81	\$ 1,470.28	\$ 4	471.47	\$	1,003.85	\$ 1,475	.32	\$ -	\$	5.04	\$	5.04	0.3%
25	60	10,950	25.00	22 \$	471.47	\$ 1,181.57	\$ 1,653.04	\$ 4	471.47	\$	1,187.62	\$ 1,659	.09	\$ -	\$	6.04	\$	6.04	0.4%
25	70	12,775	25.00	22 \$	471.47	\$ 1,364.34	\$ 1,835.81	\$ 4	471.47	\$	1,371.39	\$ 1,842	.86	\$ -	\$	7.05	\$	7.05	0.4%
25	80	14,600	25.00	22 \$	471.47	\$ 1,547.10	\$ 2,018.57	\$ 4	471.47	\$	1,555.16	\$ 2,026	.63	\$ -	\$	8.06	\$	8.06	0.4%
50	20	7,300	50.00	47 \$	749.72	\$ 901.05	\$ 1,650.77	\$ 7	749.72	\$	905.08	\$ 1,654	.80	\$ -	\$	4.03	\$	4.03	0.2%
50	30	10,950	50.00	47 \$	749.72	\$ 1,266.57	\$ 2,016.29	\$ 7	749.72	\$	1,272.62	\$ 2,022	34	\$ -	\$	6.04	\$	6.04	0.3%
50	40	14,600	50.00	47 \$	749.72		2,381.82	\$ 7	749.72	\$	1,640.16			\$ -	\$	8.06	\$	8.06	0.3%
50	50	18,250	50.00	47 \$			2,747.34			\$		\$ 2,757		\$ -	\$		\$	10.07	0.4%
50	60	21,900	50.00	47 \$			3,112.87			\$	2,375.24			\$ -	\$	12.09		12.09	0.4%
50	70	25,550	50.00	47 \$			3,478.39			\$	2,742.77			\$ -	\$	14.10		14.10	0.4%
50	80	29,200	50.00	47 \$			3.843.92			\$	3,110.31			\$ -	\$	16.12		16.12	0.4%
100	20	14,600	100.00	97 \$	1.306.22	\$ 1,802.10	3,108.32			\$	1,810.16			\$ -	\$		\$	8.06	0.3%
100	30	21,900		97 \$	1,306.22	\$ 2,533.15	3,839.37	T .,,		\$				\$ -	\$			12.09	0.3%
			100.00							-	2,545.24			7		12.09			
100	40	29,200	100.00	97 \$	1,306.22	\$ 3,264.20	4,570.42			\$	3,280.31			\$ -	\$	16.12		16.12	0.4%
100	50	36,500	100.00	97 \$	1,306.22	\$ 3,995.24	5,301.46			\$	4,015.39			\$ -	\$	20.15		20.15	0.4%
100	60	43,800	100.00	97 \$	1,306.22	\$ 4,726.29	6,032.51			\$	4,750.47			\$ -	\$		\$	24.18	0.4%
100	70	51,100	100.00	97 \$	1,306.22	\$ 5,457.34	6,763.56			\$	5,485.55			\$ -	\$	28.21		28.21	0.4%
100	80	58,400	100.00	97 \$	1,306.22	\$ 6,188.39	7,494.61			\$	6,220.63			\$ -	\$	32.24		32.24	0.4%
300	20	43,800	300.00	297 \$	3,532.22	\$ 5,406.29	\$ 8,938.51	\$ 3,5	532.22	\$	5,430.47	\$ 8,962	.69	\$ -	\$	24.18	\$	24.18	0.3%
300	30	65,700	300.00	297 \$	3,532.22	\$ 7,599.44	\$ 11,131.66	\$ 3,5	532.22	\$	7,635.71	\$ 11,167	.93	\$ -	\$	36.27	\$	36.27	0.3%
300	40	87,600	300.00	297 \$	3,532.22	\$ 9,792.59	\$ 13,324.81	\$ 3,5	532.22	\$	9,840.94	\$ 13,373	.16	\$ -	\$	48.36	\$	48.36	0.4%
300	50	109,500	300.00	297 \$	3,532.22	\$ 11,985.73	\$ 15,517.95	\$ 3,5	532.22	\$	12,046.18	\$ 15,578	40	\$ -	\$	60.44	\$	60.44	0.4%
300	60	131,400	300.00	297 \$	3,532.22	\$ 14,178.88	\$ 17,711.10	\$ 3,5	532.22	\$	14,251.41	\$ 17,783	.63	\$ -	\$	72.53	\$	72.53	0.4%
300	70	153,300	300.00	297 \$	3,532.22	\$ 16,372.02	\$ 19,904.24	\$ 3,5	532.22	\$	16,456.65	\$ 19,988	.87	\$ -	\$	84.62	\$	84.62	0.4%
300	80	175,200	300.00	297 \$	3,532.22	\$ 18,565.17		\$ 3.5	532.22	\$	18,661.88			\$ -	\$	96.71	\$	96.71	0.4%
500	20	73,000	500.00	497 \$	5,758.22	\$ 9,010.49	\$ 14,768.71	\$ 5.7	758.22	\$	9,050.78	\$ 14,809	.00	\$ -	\$	40.30	\$	40.30	0.3%
500	30	109,500	500.00	497 \$	5,758.22	\$ 12,665.73				\$	12,726.18			\$ -	\$		\$	60.44	0.3%
500	40	146,000	500.00	497 \$	5,758.22	\$ 16,320.98	22,079.20	7 -,-		\$	16,401.57			\$ -	\$	80.59	\$	80.59	0.4%
500	50	182,500	500.00	497 \$	5,758.22	\$ 19,976.22	25,734.44			\$	20,076.96			\$ -	\$	100.74		100.74	0.4%
500	60	219,000	500.00	497 \$						\$	23,752.35			\$ -	\$		\$	120.89	0.4%
500	70	255,500	500.00	497 \$	5,758.22	\$ 27,286.71				\$	27,427.74			\$ -	\$		\$	141.04	0.4%
	80	292,000	500.00	497 \$	5,758.22	\$ 30,941.95	36,700.17	7 -,-		\$	31,103.13			\$ -		161.18		161.18	0.4%
500				747 \$						\$ \$				\$ -	\$ \$		\$		0.4%
750	30	164,250	750.00		8,540.72	,	27,539.32				19,089.26			-		90.67	\$	90.67	
750	40	219,000	750.00	747 \$	8,540.72	\$ 24,481.46				\$	24,602.35			\$ -	\$		\$	120.89	0.4%
750	50	273,750	750.00	747 \$						\$	30,115.44			\$ -	\$	151.11		151.11	0.4%
750	60	328,500	750.00	747 \$					540.72		35,628.53			\$ -	\$		\$	181.33	0.4%
750	70	383,250	750.00	747 \$	8,540.72	\$ 40,930.06				\$	41,141.61			\$ -	\$		\$	211.55	0.4%
750	80	438,000	750.00	747 \$	8,540.72	\$ 46,412.93				\$	46,654.70			\$ -	\$		\$	241.78	0.4%
750	90	492,750	750.00	747 \$	8,540.72			\$ 8,5	540.72	\$	52,167.79		.51	\$ -	\$	272.00	\$	272.00	0.5%
1,000	30	219,000	1,000.00	997 \$	11,323.22	\$ 25,331.46	\$ 36,654.68	\$ 11,3	323.22	\$	25,452.35	\$ 36,775	.57	\$ -	\$	120.89	\$	120.89	0.3%
1,000	40	292,000	1,000.00	997 \$	11,323.22	\$ 32,641.95	\$ 43,965.17	\$ 11,3	323.22	\$	32,803.13	\$ 44,126	.35	\$ -	\$	161.18	\$	161.18	0.4%
1,000	50	365,000	1,000.00	997 \$	11,323.22	\$ 39,952.44	\$ 51,275.66	\$ 11,3	323.22	\$	40,153.92	\$ 51,477	14	\$ -	\$	201.48	\$	201.48	0.4%
1,000	60	438,000	1,000.00	997 \$	11,323.22	\$ 47,262.93	\$ 58,586.15	\$ 11,3	323.22	\$	47,504.70	\$ 58,827	92	\$ -	\$	241.78	\$	241.78	0.4%
1,000	70	511,000	1,000.00	997 \$	11,323.22	\$ 54,573.41				\$	54,855.49			\$ -	\$		\$	282.07	0.4%
1,000	80	584,000	1,000.00	997 \$	11,323.22	\$ 61,883.90				\$	62,206.27			\$ -	\$		\$	322.37	0.4%
1,000	90	657,000	1,000.00	997 \$	11,323.22	\$ 69,194.39				\$	69,557.05			\$ -	\$		\$	362.66	0.5%
2,000	30	438,000	2,000.00	1997 \$	22,453.22	\$ 50,662.93				\$	50,904.70			\$ -	\$		\$	241.78	0.3%
2,000	40	584,000	2,000.00	1997 \$	22,453.22		87,737.12	\$ 22,4		\$	65,606.27			\$ -	\$	322.37		322.37	0.4%
2,000	50	730,000	2,000.00	1997 \$	22,453.22		102,358.10	\$ 22,4		\$	80,307.84			\$ -	\$		\$	402.96	0.4%
2,000	60	876,000	2,000.00	1997 \$	22,453.22		116,979.07	\$ 22,4		\$	95,009.40			\$ -	\$		\$	483.55	0.4%
2,000	70	1,022,000	2,000.00	1997 \$	22,453.22		131,600.05			\$ \$	109,710.97			\$ - \$ -	э \$	564.14		564.14	0.4%
	80													\$ - \$ -		644.74		644.74	0.4%
2,000		1,168,000	2,000.00	1997 \$			146,221.02		453.22		124,412.54			-	\$				
2,000	90	1,314,000	2,000.00	1997 \$	22,453.22	ъ 138,388.78	\$ 160,842.00	\$ 22,4	453.22	Þ	139,114.11	\$ 767,56 <i>1</i>	.33	\$ -	\$	725.33	Ъ	725.33	0.5%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") 8 WINTER MONTHS (October Through May)

Part Part												Prop	sed Rate	S								
Color Colo		Load							Present	Present		Present		New	New		New	Di	fference	Difference	Total	Total
Color Colo	Demand	Factor	Energy						istribution	BGS and Other Charges		Total	D	istribution	BGS and Other Charges		Total	Dis	stribution	BGS and Other Charges	Difference	Difference
25 23 3860 25 25 25 22 10 5 5 96565 5 45505 5 136161 5 8 30.0 5 2011 0 175 25 25 20 10 2011 2				Metered kW B	illed kW	D Demand	D Energy	_					_									
25 00 5478 29 25 8 22130 8 8 8 9666 5 9567 5 156152 8 9666 5 1702 8 17073 8 1 8 8 400 8 400 27 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1							\$ -	\$			\$		\$			\$		\$	(+/			
24 07 7,000 29 22 5 21 50 5 5 5 905.00 5 702.00 29 1,733.00 5 9 505.00 5 772.00 5 1,735.00 5 9,000.							é	-								ě						
25 00 19307 25 25 25 12150 \$. \$ 89660 \$. \$4400 \$. \$11310 \$. \$20760 \$. \$. \$606 \$ \$. \$460 \$. \$. \$. \$. \$604 \$. \$. \$. \$. \$. \$. \$. \$. \$. \$																						
25 70 10,900 25 25 22 10 5 5 866.65 5 11,900 5 20,904.69 5 5 60.4 5 7.66								-											-			
25 70 12,775 25 25 22,150 5 8 896.05 1,885.37 2,251.02 8 966.05 1,885.37 2,251.02 8 966.05 1,885.37 2,251.02 1,885.37 2,251.02 1,885.37 1,885							Ŧ	-											-			
25 00 1 4,690								-											-			
S0 17,300 50 50 50 54,400 5 5 1,167,15 5 87,00 2,294,15 3 1,167,15 5 81,00 3 2,284,45 5 5 8,00 8 64,00 3,75 5 5 60 2,75 5 60 2,75 5 60 2,75 5 60 2,75 5 60 2,75 5 60 2,75 5 60 2,75 60 60 60 60 60 60 60 6								-											-			
50 40 40 50 50 50 50 50	25	80	14,600	25	25 \$	221.50	\$ -	\$	965.65	1,457.75	\$	2,423.40	\$	965.65	\$ 1,465.81	\$	2,431.46	\$	-	\$ 8.06	\$ 8.06	
50 60 102,00 50 50 54,450 8 5 11,871.5 5 1,286.50 8 2,772.265 3 1,871.5 5 1,844.50 8 2,773.77 5 8 8,00 8 8,00 0.375 0.575	50	20	7,300	50	50 \$	443.00	\$ -	\$	1,187.15	\$ 847.00	\$	2,034.15	\$	1,187.15	\$ 851.03	\$	2,038.18	\$	-	\$ 4.03	\$ 4.03	0.2%
50 60 102,00 50 50 54,450 8 5 11,871.5 5 1,286.50 8 2,772.265 3 1,871.5 5 1,844.50 8 2,773.77 5 8 8,00 8 8,00 0.375 0.575	50	30	10.950	50	50 9	443.00	S -	\$	1.187.15	1.191.75	\$	2.378.90	\$	1.187.15	\$ 1,197,79	\$	2.384.94	\$	_	\$ 6.04	\$ 6.04	0.3%
50 10 250 50 50 50 50 50 50					50 9		\$ -	\$					\$					\$	_		\$ 8.06	
50 00 21,000 50 50 50 50 50 50 50		50			50.9			\$					\$					\$	_		\$ 10.07	
50 70 25.550 50 50 \$4.43.00 \$ \$ \$1.187.15 \$ \$2.570.75 \$3.777.90 \$1.187.15 \$2.250.85 \$4.102.05																						
50								- 7					T.									
100 20 14.600 100 100 8 8860 8 1.630.16 5 2.383.05 4.016.25 5 1.630.16 5 2.383.05 4.016.25 5 1.630.16 5 2.383.05 4.016.25 5							Ÿ	-	,				Ψ	,					-			
100 90 21,900 100 100 \$88,00 \$ - \$ 1,830,15 \$ 2,388,30 \$ 4,013,85 \$ 1,830,15 \$ 2,398,50 \$ 4,012,57 \$ - \$ 12,09 \$ 12,09 \$ 0,35 \$ 1,00 100 100 \$88,00 \$ - \$ 1,830,15 \$ 3,300 \$ 4,073,00 \$ 4,0					,			Ψ	,				Ψ.	,				Ψ.	-			
100 60 28 200 100 100 5 88 600 \$ - \$ \$ 1,630 15 \$ 3,073 0 \$ 4,703 15 \$ 1,630 15 \$ 3,073 0 \$ 4,703 15 \$ 1,630 15 \$ 3,072 0 \$ 5,305 1 1,000 1 1 1 1 1 1 1 1 1							7	-					Ψ.					Ψ.	-			
100 50 36,500 100 100 \$ 886.00 \$ \$ 1,630.15 \$ 3,762.26 \$ 5,302.65 \$ 1,630.15 \$ 4,476.16 \$ 5,602.25 \$ 3,402.16 \$ 5,602.25 \$ 1,630.15 \$ 4,476.16 \$ 5,602.25 \$ 5,202.16 \$ 2,418 \$ 4,476.16 \$ 5,602.25 \$ 5,302.16 \$ 5,476.16 \$							\$ -	-					\$, , , , , , , , , , , , , , , , , , , ,				-			
100 60 43,800 100 100 58,860 5 5 1,830,15 5 4,452,00 5 6,771,65 5 1,830,15 5 5,840,15 5								\$			\$		\$	1,630.15				\$	-			
100 70 51,100 100 100 88600 \$ - \$ 1,630.15 \$ 5,141.50 \$ 7,461.55 \$ 1,530.15 \$ 5,682.35 \$ 2,242.45 \$ 2,244 \$ 3,245.45 \$ 3,000.15 \$ 3,00	100	50	36,500	100	100 \$	886.00	\$ -	\$	1,630.15	3,762.50	\$	5,392.65	\$	1,630.15	\$ 3,782.65	\$	5,412.80	\$	-	\$ 20.15	\$ 20.15	0.4%
100 80 58,400 100 100 8 886,00 5 1,630,15 5 5,881,00 8 7,461,15 5 1,630,15 5 5,682,00 5 3,224 0,4% 300 200 3,2686,00 5 3,402,15 5 7,165,05 5 1,630,15 5 5,082,00 5 3,402,15 5 5,082,00 5 3,402,15 5 5,082,00 5 5 5,082	100	60	43,800	100	100 \$	886.00	\$ -	\$	1,630.15	4,452.00	\$	6,082.15	\$	1,630.15	\$ 4,476.18	\$	6,106.33	\$	-	\$ 24.18	\$ 24.18	0.4%
100 80 58,400 100 100 8 886,00 5 1,630,15 5 5,881,00 8 7,461,15 5 1,630,15 5 5,682,00 5 3,224 0,4% 300 200 3,2686,00 5 3,402,15 5 7,165,05 5 1,630,15 5 5,082,00 5 3,402,15 5 5,082,00 5 3,402,15 5 5,082,00 5 5 5,082	100	70	51.100	100	100 \$	886.00	\$ -	\$	1.630.15	5.141.50	\$	6.771.65	\$	1.630.15	\$ 5.169.70	\$	6.799.85	\$	_	\$ 28.21	\$ 28.21	0.4%
300 20 43,800 300 300 \$2,658,00 \$. \$ 3,402.15 \$ 5,002.00 \$ 8,444.16 \$ 3,402.15 \$ 7,165.05 \$ 6,526.25 \$ 7,165.05 \$ 7,165.							s -						\$					\$	-			
300 30 65,700 300 300 \$2,658.00 \$ - \$ 3,402.15 \$ 7,169.50 \$ 10,552.65 \$ 3,402.15 \$ 9,225.00 \$ - \$ 3,402.10 \$ 9,225.00 \$ - \$ 3,402.10 \$ 9,225.00 \$ - \$ 3,402.10 \$ 9,225.00 \$ -							\$ -	Š.					\$					\$	_			
300 40 87,600 300 300 \$2,658.00 \$ - \$ 3,402.15 \$ 9,219.00 \$ 12,621.15 \$ 3,402.15 \$ 1,347.94 \$ 1,475.00 \$ - \$ \$ 60.44 \$								-														
300 50 106,500 300 300 \$2,658.00 \$ - \$3,402.15 \$ 11,287.49 \$14,888.64 \$3,402.15 \$1,342.95 \$1,747.94 \$14,750.09 \$ - \$6,044 \$0.44 \$3.00 \$0.70 \$153,300 300 \$2,658.00 \$ - \$3,402.15 \$1,342.65 \$1,34								Ψ.					T.					Ψ.	-			
900 60 131,400 300 300 \$ 2,686.00 \$ - \$ 3,402.15 \$ 13,355.99 \$ 16,786.14 \$ 3,402.15 \$ 15,340.35 \$ 16,830.08 \$ - \$ 72.53 \$ 72.53 \$ 0.4% 300 \$ 175,200 300 300 \$ 2,686.00 \$ - \$ 3,402.15 \$ 15,449.99 \$ 20,886.14 \$ 3,402.15 \$ 17,689.70 \$ 20,991.85 \$ - \$ 84.62 \$ 84.62 \$ 64.05 \$ 0.4% 300 \$ 175,200 \$ 300 \$ 300 \$ 2,686.00 \$ - \$ 3,402.15 \$ 15,449.99 \$ 20,886.14 \$ 5,174.15 \$ 1,1891.20 \$ - \$ 84.00 \$ 5 5,174.15 \$ 84.700 \$ 13,644.15 \$ 5,174.15 \$ 1,1891.20 \$ - \$ 86.00 \$ 1,0								-	.,			,	Ψ.	., .					-			
300 70 153,300 300 300 \$2,688,00 \$ - \$ \$3,402.15 \$ 15,424,49 \$18,826,64 \$3,402.15 \$ 15,509.11 \$18,911.26 \$ - \$ 84.62 \$9.40.30 \$0.00 \$0													T.	., .	, , , , , , , , , , , , , , , , , , , ,				-			
300 80 175,200 300 300 \$2,688.00 \$ - \$ 3,402.15 \$ 17,482.99 \$2,0885.14 \$ 3,402.15 \$ 8,102.85 \$1,788.70 \$1,05%. \$500 \$00 \$00 \$4,430.00 \$ - \$ 5,174.15 \$ 8,000 \$1,000 \$1,000 \$00 \$00 \$00 \$00 \$4,430.00 \$ - \$ 5,174.15 \$ 11,917.49 \$ 17,091.64 \$ 5,174.15 \$ 11,917.94 \$ 17,152.09 \$ - \$ \$ 80.44 \$ 80.44 \$ 0.44 \$ 6,04							7	-					Ψ.						-			
500 20 73,000 500 500 \$4,430.00 \$ \$ \$5,174.15 \$ \$8,470.00 \$ \$13,644.15 \$ \$5,174.15 \$ \$8,1610.29 \$ \$13,684.44 \$ \$ \$ \$ \$ \$ \$ \$ \$													\$., .					-			
500 30 109.500 500 500 500 \$4.430.00 \$ - \$ 5.174.15 \$ 11.917.49 \$1.7.091.64 \$5.174.15 \$ 11.917.94 \$1.7.152.09 \$ - \$ \$ 60.44 \$6.044 \$0.456.500 \$0.00	300	80	175,200	300	300 \$	2,658.00	\$ -	\$	3,402.15				\$	3,402.15	\$ 17,589.70	\$	20,991.85	\$	-	\$ 96.71		
500 40 146,000 500 500 \$ 4,430.00 \$ - \$ 5,174.15 \$ 15,384.99 \$ 20,539.14 \$ 5,174.15 \$ 15,445.68 \$ 20,619.73 \$ - \$ 80.59 \$ 80.59 \$ 0.4% 500 50 6 182,500 500 50 \$ 4,430.00 \$ - \$ 5,174.15 \$ 22,389.86 \$ 5,174.15 \$ 22,380.88 \$ 27,755.03 \$ - \$ 120.89 \$ 120.89 \$ 0.4% 500 70 255,500 500 500 \$ 4,430.00 \$ - \$ 5,174.15 \$ 22,289.98 \$ 27,434.14 \$ 5,174.15 \$ 22,380.88 \$ 27,555.03 \$ - \$ 120.89 \$ 120.89 \$ 0.4% 500 70 255,500 500 500 \$ 4,430.00 \$ - \$ 5,174.15 \$ 22,259.99 \$ 27,434.14 \$ 5,174.15 \$ 22,380.88 \$ 27,555.03 \$ - \$ 140.49 \$ 141.04 \$ 0.5% 500 70 255,500 \$ 500 \$ 50.0 \$ 4,430.00 \$ - \$ 5,174.15 \$ 22,380.88 \$ 5,174.15 \$ 22,380.88 \$ 27,555.03 \$ - \$ \$ 140.49 \$ 141.04 \$ 0.5% 500 70 \$ 20,000 \$ 1	500	20	73,000	500	500 \$	4,430.00	\$ -	\$	5,174.15	8,470.00	\$	13,644.15	\$	5,174.15	\$ 8,510.29	\$	13,684.44	\$	-	\$ 40.30	\$ 40.30	0.3%
500 50 182,500 500 50 4,430,00 \$ - \$ 5,174,15 \$ 18,812,49 \$ 23,986,64 \$ 5,174,15 \$ 22,808,8 \$ - \$ 100,74 \$ 100,74 \$ 0.4% 500 70 25,5500 50 50 \$ 4,430,00 \$ - \$ 5,174,15 \$ 22,598,9 \$ 27,434,14 \$ 5,174,15 \$ 22,588,8 \$ 27,555,03 \$ - \$ 120,89 \$ 120,89 \$ 0.4% 500 70 25,5500 500 50 \$ 4,430,00 \$ - \$ 5,174,15 \$ 25,707,49 \$ 30,881,64 \$ 5,174,15 \$ 22,884,82 \$ 31,022,87 \$ - \$ 141,04 \$ 141,04 \$ 0.5% 500 50 \$ 14,430,00 \$ - \$ 5,174,15 \$ 29,154,98 \$ 34,329,13 \$ 5,174,15 \$ 29,316,17 \$ 34,490,32 \$ - \$ 141,04 \$ 141,04 \$ 0.5% 500 50 \$ 14,430,00 \$ - \$ 5,174,15 \$ 29,154,98 \$ 34,329,13 \$ 5,174,15 \$ 29,316,17 \$ 34,490,32 \$ - \$ 141,04 \$ 141,04 \$ 0.5% 500 50 \$ 14,430,00 \$ - \$ 7,388,15 \$ 17,7676,24 \$ 25,263,39 \$ 7,388,15 \$ 17,866,91 \$ 25,356,06 \$ - \$ 90,67 \$	500	30	109,500	500	500 \$	4,430.00	\$ -	\$	5,174.15	\$ 11,917.49	\$	17,091.64	\$	5,174.15	\$ 11,977.94	\$	17,152.09	\$	-	\$ 60.44	\$ 60.44	0.4%
500 60 219.000 500 500 \$.449.000 \$ - \$.5.174.15 \$.22.259.99 \$.27.434.14 \$.5.174.15 \$.22.380.88 \$.27.555.03 \$ - \$. \$.120.89 \$.120.89 \$.0.4% \$.50.250.750 50 500 \$.4.430.00 \$ - \$.5.174.15 \$.25.077.49 \$.30.881.64 \$.5.174.15 \$.25.886.52 \$.3.102.267 \$ - \$. \$.141.04 \$.141.04 \$.5.5% \$.50.250.750 50 500 \$.4.430.00 \$ - \$.5.174.15 \$.25.074.49 \$.30.881.64 \$.5.174.15 \$.25.886.52 \$.3.102.267 \$ - \$. \$.141.04 \$.141.04 \$.5.5% \$.5.50.250 \$	500	40	146,000	500	500 9	4.430.00	S -	\$	5.174.15	15.364.99	\$	20.539.14	\$	5.174.15	\$ 15,445.58	\$	20.619.73	\$	_	\$ 80.59	\$ 80.59	0.4%
500 60 219.000 500 500 \$.449.000 \$ - \$.5.174.15 \$.22.259.99 \$.27.434.14 \$.5.174.15 \$.22.380.88 \$.27.555.03 \$ - \$. \$.120.89 \$.120.89 \$.0.4% \$.50.250.750 50 500 \$.4.430.00 \$ - \$.5.174.15 \$.25.077.49 \$.30.881.64 \$.5.174.15 \$.25.886.52 \$.3.102.267 \$ - \$. \$.141.04 \$.141.04 \$.5.5% \$.50.250.750 50 500 \$.4.430.00 \$ - \$.5.174.15 \$.25.074.49 \$.30.881.64 \$.5.174.15 \$.25.886.52 \$.3.102.267 \$ - \$. \$.141.04 \$.141.04 \$.5.5% \$.5.50.250 \$	500	50	182,500	500	500 9	4.430.00	s -	\$	5.174.15	18.812.49	\$	23.986.64	\$	5.174.15	\$ 18,913.23	s	24.087.38	\$	-	\$ 100.74	\$ 100.74	0.4%
500 70 255,500 500 500 \$ 4,430.00 \$ - \$ 5,174.15 \$ 25,707.49 \$ 30,881.64 \$ 5,174.15 \$ 25,848.52 \$ 31,022.67 \$ - \$ 141.04 \$ 141.04 0.5%		60		500				\$					\$					\$	_			0.4%
500 80 292,000 500 500 \$ 4,430,00 \$ - \$ \$ 5,174,15 \$ 29,154,98 \$ 34,329,13 \$ 5,174,15 \$ 29,316,17 \$ 34,490,32 \$ - \$ 161,18 \$ 161,18 \$ 0,5%								-														
750 30 164,250 750 750 \$ 6,645,00 \$ - \$ 7,389,15 \$ 17,876,24 \$ 25,265,39 \$ 7,389,15 \$ 17,966,91 \$ 25,356,06 \$ - \$ 90,67 \$							ě -	- 7					T.	- /								
T50 40 219,000 750 750 \$6,645,00 \$ - \$ 7,389,15 \$ 23,047.49 \$30,436.64 \$7,389,15 \$ 23,168.38 \$30,557.53 \$ - \$ \$120.89 \$1							9 -	-					T.						-			
750 50 273,750 750 750 \$ 6,645.00 \$ - \$ 7,389.15 \$ 28,218.74 \$ 35,607.89 \$ 7,389.15 \$ 28,218.74 \$ 35,607.89 \$ 7,389.15 \$ 28,218.74 \$ 35,607.89 \$ 7,389.15 \$ 28,218.74 \$ 35,607.89 \$ 7,389.15 \$ 33,771.31 \$ 40,960.46 \$ - \$ \$ 181.33								-					T.						-			
750 60 328,500 750 750 \$ 6,645.00 \$ - \$ 7,389.15 \$ 33,389.98 \$ 40,779.13 \$ 7,389.15 \$ 33,571.31 \$ 40,960.46 \$ - \$ \$ 181.33 \$ 181.33 0.4% 750 750 \$ 6,645.00 \$ - \$ 7,389.15 \$ 38,561.23 \$ 45,950.38 \$ 7,389.15 \$ 38,772.78 \$ 46,161.93 \$ - \$ 241.78 \$							Ÿ	- 7					I						-			
T50								-					T.						-			
T50 80 438,000 750 750 750 8 6,645.00 \$ - \$ 7,389.15 \$ 43,732.48 \$ 51,121.63 \$ 7,389.15 \$ 43,974.25 \$ 51,863.40 \$ - \$ \$ 241.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 247.78 \$ 247.78 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$ 247.78 \$								Ψ					T.						-			
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1000 30 219,000 1,000 1,000 \$ 8,860.00 \$ - \$ 9,604.15 \$ 23,834.99 \$ 33,439.14 \$ 9,604.15 \$ 23,955.88 \$ 33,560.03 \$ - \$ 120.89 \$ 1							\$ -	\$					\$	7,389.15				\$	-			
1000 40 292,000 1,000 1,000 8,860.00 5 - 5 9,604.15 5 30,729.98 30,729.98 30,729.98 30,729.98 30,729.98 30,891.17 \$ 40,495.32 \$ - \$ 161.18 \$ 161.18 0.4%	750	90	492,750	750	750 \$	6,645.00	\$ -	\$	7,389.15	\$ 48,903.72	\$	56,292.87	\$	7,389.15	\$ 49,175.72	\$	56,564.87	\$	-	\$ 272.00	\$ 272.00	0.5%
1000 40 292,000 1,000 1,000 8,860.00 5 - 5 9,604.15 5 30,729.98 30,729.98 30,729.98 30,729.98 30,729.98 30,891.17 \$ 40,495.32 \$ - \$ 161.18 \$ 161.18 0.4%	1000	30	219,000	1,000	1,000	8,860.00	\$ -	\$	9,604.15	\$ 23,834.99	\$	33,439.14	\$	9,604.15	\$ 23,955.88	\$	33,560.03	\$	-	\$ 120.89	\$ 120.89	0.4%
1000 50 365,000 1,000 1,000 \$ 8,860.00 \$ - \$ 9,604.15 \$ 37,624.98 \$ 47,229.13 \$ 9,604.15 \$ 37,826.46 \$ 47,430.61 \$ - \$ 201.48 \$ 201.48 0.4% 1000 60 438,000 1,000 1,000 \$ 8,860.00 \$ - \$ 9,604.15 \$ 44,519.98 \$ 54,124.13 \$ 9,604.15 \$ 44,761.75 \$ 54,365.90 \$ - \$ 241.78 \$ 241.78 0.4% 1000 70 511,000 1,000 \$ 8,860.00 \$ - \$ 9,604.15 \$ 51,414.97 \$ 61,019.12 \$ 9,604.15 \$ 51,697.04 \$ 61,301.19 \$ - \$ 282.07 \$ 282.07 \$ 282.07 0.5% 1000 80 584,000 1,000 1,000 \$ 8,860.00 \$ - \$ 9,604.15 \$ 68,309.97 \$ 67,914.12 \$ 9,604.15 \$ 58,632.34 \$ 68,236.49 \$ - \$ 322.37 \$ 322.37 0.5% 1000 90 657,000 1,000 \$ 8,860.00 \$ - \$ 9,604.15 \$ 65,204.96 \$ 74,809.11 \$ 9,604.15 \$ 65,567.63 \$ 75,171.78 \$ - \$ 322.37 \$ 322.37 0.5% 1000 1,000 \$ 8,860.00 \$ - \$ 9,604.15 \$ 47,669.98 \$ 66,134.13 \$ 18,464.15 \$ 47,617.75 \$ 66,375.90 \$ - \$ 241.78 \$ 241.78 0.4% 1000 \$ 10,000 \$ 17,720.00 \$ - \$ 18,464.15 \$ 47,699.98 \$ 66,134.13 \$ 18,464.15 \$ 47,911.75 \$ 66,375.90 \$ - \$ 322.37 0.4% 1000 \$ 10,000 \$ 17,720.00 \$ - \$ 18,464.15 \$ 10,459.97 \$ 79,924.12 \$ 18,464.15 \$ 61,782.34 \$ 80,246.49 \$ - \$ 322.37 322.37 0.4% 1000 \$ 10,000 \$ 10,000 \$ 17,720.00 \$ - \$ 18,464.15 \$ 10,459.97 \$ 79,924.12 \$ 18,464.15 \$ 75,652.92 \$ 44,170.07 \$ - \$ 322.37 322.37 0.4% 10,450.49 \$ 10	1000	40	292,000	1,000	1,000 9	8,860.00	\$ -	\$	9,604.15	\$ 30,729.98	\$	40,334.13	\$	9,604.15	\$ 30,891.17	\$	40,495.32	\$	-	\$ 161.18	\$ 161.18	0.4%
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1000 80 584,000 1,000 1,000 8,860,00 \$ - \$ 9,604,15 \$ 88,30,997 \$ 67,914,12 \$ 9,604,15 \$ 58,632,34 \$ 88,236,49 \$ - \$ 322,37 3,22,37 0,5% 2000 30 657,000 1,000 \$ 1,000 \$ 1,7720,00 \$ - \$ 9,604,15 \$ 65,204,96 \$ 74,809,11 \$ 9,604,15 \$ 65,567,63 \$ 75,171,78 \$ - \$ 362,66 362,66 0,5% 2000 30 438,000 2,000 1,7720,00 \$ - \$ 18,464,15 \$ 47,669,98 \$ 66,134,13 \$ 18,464,15 \$ 47,911,75 \$ 66,375,90 \$ - \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 241,78 \$ 2													T.									
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2000 80 1,168,000 2,000 2,000 \$ 17,720.00 \$ - \$ 18,464.15 \$ 116,619.94 \$ 135,084.09 \$ 18,464.15 \$ 117,264.67 \$ 135,728.82 \$ - \$ 644.74 \$ 644.74 0.5%	2000	60	876,000	2,000	2,000 \$	17,720.00	\$ -	\$	18,464.15	\$ 89,039.95	\$	107,504.10	\$	18,464.15	\$ 89,523.50	\$	107,987.65	\$	-	\$ 483.55	\$ 483.55	
	2000	70	1,022,000	2,000	2,000 \$	17,720.00	\$ -	\$	18,464.15	\$ 102,829.94	\$	121,294.09	\$	18,464.15	\$ 103,394.09	\$	121,858.24	\$	-	\$ 564.14	\$ 564.14	0.5%
	2000	80	1,168,000	2,000	2,000	17,720.00	\$ -	\$	18,464.15	116,619.94	\$	135,084.09	\$	18,464.15	\$ 117,264.67	\$	135,728.82	\$	-	\$ 644.74	\$ 644.74	0.5%
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ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") 4 SUMMER MONTHS (June Through September)

Present Rates

	1						D		Dunnant			sea Kates	Marri	Name		Marri	Di	·	D:#		Tatal	Tatal
	Load						Preser		Present	,	Present	D:-	New	New		New		ference	Difference		Total	Total
	d Factor	Energy	M. C		D	D. E	<u>Distribut</u>	on	BGS and Other Charges		Total	DIS	tribution	BGS and Other Charges		Total (2)	DIS		BGS and Other Ch	arges	<u>Difference</u>	Difference
(kW)	(%)	(kWh)	Metered kW B		Demand	D Energy	(\$)		(\$)		(\$)		(\$)	(\$)		(\$)		(\$)	(\$)		(\$)	(%)
25	20	3,650	25	25 \$	221.50	\$ -		5.65			1,400.92	\$	965.65		\$	1,402.94	\$	-	\$		\$ 2.01	0.1%
25	30	5,475	25	25 \$		\$ -		5.65			1,579.18	\$	965.65		\$	1,582.20	\$	-	\$	3.02		0.2%
25	40	7,300	25	25 \$		\$ -		5.65			1,757.44	\$	965.65		\$	1,761.47	\$	-	\$	4.03		0.2%
25	50	9,125	25	25 \$		\$ -		5.65	,		1,935.70	\$			\$	1,940.74	\$	-	\$		\$ 5.04	0.3%
25	60	10,950	25	25 \$	221.50	\$ -	\$ 96	5.65	1,148.31	\$	2,113.96	\$	965.65	\$ 1,154.36	\$	2,120.01	\$	-	\$	6.04	\$ 6.04	0.3%
25	70	12,775	25	25 \$	221.50	\$ -	\$ 96	5.65	1,326.57	\$	2,292.22	\$	965.65	\$ 1,333.63	\$	2,299.28	\$	-	\$	7.05	\$ 7.05	0.3%
25	80	14,600	25	25 \$	221.50	\$ -	\$ 96	5.65	1,504.83	\$	2,470.48	\$	965.65	\$ 1,512.89	\$	2,478.54	\$	-	\$	8.06	\$ 8.06	0.3%
50	20	7,300	50	50 \$	443.00	\$ -	\$ 1,18	7.15	870.54	\$	2,057.69	\$	1,187.15	\$ 874.57	\$	2,061.72	\$	-	\$	4.03	\$ 4.03	0.2%
50	30	10,950	50	50 \$	443.00	\$ -	\$ 1,18	7.15	1,227.06	\$	2,414.21	\$	1,187.15	\$ 1,233.11	\$	2,420.26	\$	-	\$	6.04	\$ 6.04	0.3%
50	40	14,600	50	50 \$	443.00	\$ -	\$ 1.18	7.15	1,583.58	\$	2.770.73	\$	1.187.15	\$ 1.591.64	\$	2.778.79	\$	_	\$	8.06	\$ 8.06	0.3%
50	50	18,250	50	50 \$	443.00	\$ -	\$ 1.18	7.15			3,127.26	\$	1,187.15	\$ 1,950.18	\$	3.137.33	\$	_	\$	10.07	\$ 10.07	0.3%
50	60	21,900	50	50 \$	443.00	s -		7.15			3,483.78	\$			\$	3,495.87	\$	_	\$	12.09	\$ 12.09	0.3%
50	70	25,550	50	50 \$		\$ -		7.15	,		3.840.30	\$			\$	3.854.40	\$	_		14.10		0.4%
50	80	29,200	50	50 \$		š -		7.15			4,196.82	\$,		Š	4.212.94	\$	_		16.12		0.4%
100	20	14,600	100	100 \$		\$ -	Ŧ .,	0.15			3,371.23	\$	1,630.15			3.379.29	\$	_	Š		\$ 8.06	0.2%
100	30	21,900	100	100 \$		\$ -		0.15			4,084.28	\$	1,630.15		ŝ	4,096.37	\$	_	Ÿ		\$ 12.09	0.3%
100	40	29,200	100	100 \$		\$ -		0.15			4.797.32	\$	1,630.15		\$	4.813.44	¢.			16.12		0.3%
100	50	36,500	100	100 \$		\$ - \$ -	+ .,	0.15			5,510.36	\$ \$,		\$	5,530.51	\$	-			\$ 20.15	0.4%
	60		100	100 \$		7						э \$				6,247.58	φ	-		20.15 24.18		0.4%
100		43,800				\$ -		0.15			6,223.40	-	1,630.15		\$		ý.	-				
100	70	51,100	100	100 \$		\$ -		0.15			6,936.44	\$	1,630.15		\$	6,964.65	\$	-			\$ 28.21	0.4%
100	80	58,400	100	100 \$	000.00	\$ -		0.15	,		7,649.49	\$	1,630.15			7,681.72	\$	-		32.24		0.4%
300	20	43,800	300			\$ -		2.15			8,625.40	\$	3,402.15		\$	8,649.58	\$	-			\$ 24.18	0.3%
300	30	65,700	300			\$ -		2.15			10,764.53	\$	3,402.15				\$	-			\$ 36.27	0.3%
300	40	87,600	300		_,	\$ -		2.15	,		12,903.66	\$	0,102.10			12,952.01	\$	-		.0.00	\$ 48.36	0.4%
300	50	109,500	300		2,658.00	\$ -		2.15	, , , , , , , , , , , , , , , , , , , ,		15,042.78	\$	3,402.15	\$ 11,701.08			\$	-		60.44		0.4%
300	60	131,400	300	300 \$	2,658.00	\$ -		2.15				\$	3,402.15			17,254.44	\$	-	\$	72.53		0.4%
300	70	153,300	300	300 \$	2,658.00	\$ -	\$ 3,40	2.15	\$ 15,918.88	\$	19,321.03	\$	3,402.15				\$	-	\$	84.62	\$ 84.62	0.4%
300	80	175,200	300	300 \$	2,658.00	\$ -	\$ 3,40	2.15	\$ 18,058.01	\$	21,460.16	\$	3,402.15	\$ 18,154.72	\$	21,556.87	\$	-	\$	96.71	\$ 96.71	0.5%
500	20	73,000	500	500 \$	4,430.00	\$ -	\$ 5,17	4.15			13,879.57	\$	5,174.15				\$	-	\$	40.30	\$ 40.30	0.3%
500	30	109,500	500	500 \$	4,430.00	\$ -	\$ 5,17	4.15	\$ 12,270.63	\$	17,444.78	\$	5,174.15	\$ 12,331.08	\$	17,505.23	\$	-	\$	60.44	\$ 60.44	0.3%
500	40	146,000	500	500 \$	4,430.00	\$ -	\$ 5,17	4.15	\$ 15,835.84	\$	21,009.99	\$	5,174.15	\$ 15,916.43	\$	21,090.58	\$	-	\$	80.59	\$ 80.59	0.4%
500	50	182,500	500	500 \$	4,430.00	\$ -	\$ 5,17	4.15	\$ 19,401.05	\$	24,575.20	\$	5,174.15	\$ 19,501.79	\$	24,675.94	\$	-	\$ 1	00.74	\$ 100.74	0.4%
500	60	219,000	500	500 \$	4,430.00	\$ -	\$ 5,17	4.15	\$ 22,966.26	\$	28,140.41	\$	5,174.15	\$ 23,087.15	\$	28,261.30	\$	-	\$ 1	20.89	\$ 120.89	0.4%
500	70	255,500	500	500 \$	4,430.00	\$ -	\$ 5,17	4.15	\$ 26,531.47	\$	31,705.62	\$	5,174.15	\$ 26,672.51	\$	31,846.66	\$	-	\$ 1	41.04	\$ 141.04	0.4%
500	80	292.000	500	500 \$	4,430.00	\$ -	\$ 5.17	4.15	30,096.68	\$	35,270.83	\$	5.174.15	\$ 30,257.87	\$	35,432,02	\$	_	\$ 1	61.18	\$ 161.18	0.5%
750	30	164,250	750	750 \$	6,645.00	\$ -	\$ 7,38	9.15	18,405.95	\$	25,795.10	\$	7,389.15	\$ 18,496.61	\$	25,885.76	\$	-	\$	90.67	\$ 90.67	0.4%
750	40	219.000	750	750 \$	6.645.00	\$ -	\$ 7.38	9.15	23,753.76	\$	31.142.91	\$	7.389.15	\$ 23.874.65			\$	_	\$ 1	20.89	\$ 120.89	0.4%
750	50	273,750	750			\$ -		9.15			36,490.73	\$,			36.641.84	\$	_	•		\$ 151.11	0.4%
750	60	328,500	750			š -		9.15			41,838.54	\$	7,389.15			42,019.88	\$	_	7		\$ 181.33	0.4%
750	70	383,250	750			\$ -		9.15			47.186.36	\$				47.397.91	\$	_	-		\$ 211.55	0.4%
750	80	438,000	750		6,645.00			9.15				\$	7.389.15	\$ 45,386.80			\$	_			\$ 241.78	0.5%
750	90	492,750	750		6,645.00			9.15	, .,		57,881.99	\$	7,389.15				¢.	_		72.00		0.5%
1000	30	219.000	1.000			\$ -		4.15			34.145.41	\$	9.604.15	\$ 24.662.15			φ				\$ 120.89	0.4%
1000	40	292,000	1,000			\$ -	7 -,	4.15			41,275.83	\$	9,604.15				φ	-			\$ 161.18	0.4%
1000	50	365,000	1,000		8,860.00			4.15			48,406.26	\$		\$ 39,003.59			φ	-			\$ 201.48	0.4%
												-	9,604.15				ý.	-				
1000	60 70	438,000	1,000		8,860.00			4.15			55,536.68	\$	9,604.15			55,778.45	\$	-		41.78		0.4% 0.5%
1000		511,000	1,000		8,860.00			4.15				\$				62,949.17	\$	-		82.07		
1000	80	584,000	1,000		8,860.00			4.15				\$	9,604.15				\$	-			\$ 322.37	0.5%
1000	90	657,000	1,000		8,860.00			4.15				\$	9,604.15	\$ 67,686.45			\$	-			\$ 362.66	0.5%
2000	30	438,000	2,000		17,720.00			4.15					18,464.15				\$	-		41.78		0.4%
2000	40	584,000	2,000		17,720.00			4.15					18,464.15				\$	-		22.37		0.4%
2000	50	730,000	2,000			\$ -		4.15					18,464.15				\$	-			\$ 402.96	0.4%
2000	60	876,000	2,000		17,720.00		\$ 18,46	4.15	\$ 91,865.05	\$ 1	110,329.20	\$	18,464.15	\$ 92,348.60	\$ 1	110,812.75	\$	-	\$ 4	83.55	\$ 483.55	0.4%
2000	70	1,022,000		2,000 \$	17,720.00	\$ -	\$ 18,46	4.15				\$	18,464.15	\$ 106,690.04	\$ 1	125,154.19	\$	-	\$ 5	64.14		0.5%
2000	80	1,168,000			17,720.00			4.15					18,464.15				\$	-		44.74		0.5%
2000	90	1,314,000	2,000	2,000 \$	17,720.00	\$ -	\$ 18,46	4.15	134,647.58	\$ 1	153,111.73	\$	18,464.15	\$ 135,372.91	\$ 1	153,837.06	\$	-	\$ 7	25.33	\$ 725.33	0.5%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") Annual Average

Present Rates

	Lood						Brocont	Brocent		posed Rates	New	Now	Difference	Difference	Total	Total
D	Load	Г					Present Distribution	Present BGS and Other Charges	Present	New Distribution	BGS and Other Charges	New Total			Difference	Difference
	Factor	Energy	Material IAM Di	11-4 14W DD-		D =====			<u>Total</u>					BGS and Other Charges		
(kW)	(%)	(kWh)	Metered kW Bi			D Energy	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(%)
25	20	3,650	25.00		221.50	\$ -	\$ 965.65					\$ 1,395.09	\$ -	\$ 2.01	\$ 2.01	0.1%
25	30	5,475	25.00			\$ -		\$ 601.76		Ψ 000.00		\$ 1,570.43	\$ -	\$ 3.02		
25	40	7,300	25.00	22 \$ 2	221.50	\$ -	\$ 965.65	\$ 776.10	\$ 1,741.75	\$ 965.65	\$ 780.13	\$ 1,745.78	\$ -	\$ 4.03	\$ 4.03	0.2%
25	50	9,125	25.00	22 \$ 2	221.50	\$ -	\$ 965.65	\$ 950.43	\$ 1,916.08	\$ 965.65	\$ 955.47	\$ 1,921.12	\$ -	\$ 5.04	\$ 5.04	0.3%
25	60	10,950	25.00	22 \$	221.50	\$ -	\$ 965.65	\$ 1,124.77	\$ 2,090.42	\$ 965.65	\$ 1,130.82	\$ 2,096.47	\$ -	\$ 6.04	\$ 6.04	0.3%
25	70	12,775	25.00	22 \$	221.50	\$ -	\$ 965.65	\$ 1,299.11	\$ 2,264,76	\$ 965.65	\$ 1,306.16	\$ 2,271.81	\$ -	\$ 7.05	\$ 7.05	0.3%
25	80	14,600	25.00			\$ -	\$ 965.65	\$ 1,473.44		\$ 965.65		\$ 2,447.15	\$ -	\$ 8.06	\$ 8.06	0.3%
50	20	7,300	50.00			\$ -		\$ 854.85		\$ 1,187.15		\$ 2,046.03	\$ -	\$ 4.03	\$ 4.03	
50	30	10.950	50.00			š -		\$ 1.203.52		\$ 1,187.15		\$ 2,396.72	é	\$ 6.04	\$ 6.04	0.3%
50	40	14,600	50.00			\$ -		\$ 1,552.19				\$ 2,747.40	\$ -	\$ 8.06	\$ 8.06	
50	50	18,250	50.00		443.00		\$ 1,187.15					\$ 3,098.09	φ -	\$ 10.07	\$ 10.07	0.3%
										+ .,			φ -			
50	60	21,900	50.00		443.00		\$ 1,187.15			\$ 1,187.15		\$ 3,448.78	\$ -	\$ 12.09	\$ 12.09	
50	70	25,550	50.00			\$ -		\$ 2,598.21		\$ 1,187.15		\$ 3,799.47	\$ -	\$ 14.10	\$ 14.10	
50	80	29,200	50.00		443.00		\$ 1,187.15			\$ 1,187.15		\$ 4,150.16	\$ -	\$ 16.12		
100	20	14,600	100.00		886.00		\$ 1,630.15			Ψ 1,000.10		\$ 3,347.90	\$ -	\$ 8.06	\$ 8.06	
100	30	21,900	100.00	97 \$	886.00	\$ -	\$ 1,630.15			\$ 1,630.15	\$ 2,419.13	\$ 4,049.28	\$ -	\$ 12.09	\$ 12.09	
100	40	29,200	100.00	97 \$	886.00	\$ -	\$ 1,630.15	\$ 3,104.39	\$ 4,734.54	\$ 1,630.15	\$ 3,120.51	\$ 4,750.66	\$ -	\$ 16.12	\$ 16.12	0.3%
100	50	36,500	100.00	97 \$	886.00	\$ -	\$ 1,630.15	\$ 3,801.74	\$ 5,431.89	\$ 1,630.15	\$ 3,821.88	\$ 5,452.03	\$ -	\$ 20.15	\$ 20.15	0.4%
100	60	43,800	100.00	97 \$	886.00	\$ -	\$ 1,630.15	\$ 4,499.08	\$ 6,129.23	\$ 1,630.15	\$ 4,523.26	\$ 6,153.41	\$ -	\$ 24.18	\$ 24.18	0.4%
100	70	51,100	100.00	97 \$	886.00	\$ -	\$ 1,630.15	\$ 5,196.43	\$ 6,826.58	\$ 1,630.15	\$ 5,224,64	\$ 6,854.79	\$ -	\$ 28.21	\$ 28.21	0.4%
100	80	58,400	100.00	97 \$	886.00	s -	\$ 1,630.15					\$ 7,556.16	\$ -	\$ 32.24	\$ 32.24	0.4%
300	20	43,800	300.00			š -	\$ 3,402.15			\$ 3,402.15		\$ 8,555.41	\$ -	\$ 24.18		
300	30	65,700	300.00		658.00		\$ 3,402.15			\$ 3,402.15		\$ 10,659.54	\$ -	\$ 36.27	\$ 36.27	0.3%
300	40	87.600	300.00			\$ -	\$ 3,402.15			\$ 3,402.15		\$ 12,763.67	\$ -	\$ 48.36	\$ 48.36	
300	50	109.500	300.00			\$ -		\$ 11,405.21				\$ 14,867.80	e -	\$ 60.44	\$ 60.44	0.4%
300	60	131.400	300.00	297 \$ 2,0		\$ -		\$ 13,497.25		\$ 3,402.15		\$ 16,971.93	φ -	\$ 72.53		
						Ť				, ,, ,			φ -			
300	70	153,300	300.00		658.00		Ψ 0,102.10	\$ 15,589.29		Ψ 0,102.10		\$ 19,076.06	\$ -	♥ 01.0 <u>2</u>	ψ 00 <u>L</u>	
300	80	175,200	300.00	297 \$ 2,0		\$ -	\$ 3,402.15		\$ 21,083.48	\$ 3,402.15		\$ 21,180.19	\$ -	\$ 96.71	\$ 96.71	0.5%
500	20	73,000	500.00			\$ -		\$ 8,548.47		\$ 5,174.15		\$ 13,762.92	\$ -	\$ 40.30	\$ 40.30	
500	30	109,500	500.00		430.00		7 -,		\$ 17,209.36	\$ 5,174.15		\$ 17,269.80	\$ -	\$ 60.44	\$ 60.44	0.4%
500	40	146,000	500.00		430.00	\$ -	\$ 5,174.15			\$ 5,174.15		\$ 20,776.68	\$ -	\$ 80.59	\$ 80.59	
500	50	182,500	500.00			\$ -		\$ 19,008.68		\$ 5,174.15		\$ 24,283.57	\$ -	\$ 100.74	\$ 100.74	0.4%
500	60	219,000	500.00	497 \$ 4,4	430.00	\$ -	\$ 5,174.15	\$ 22,495.41	\$ 27,669.56	\$ 5,174.15	\$ 22,616.30	\$ 27,790.45	\$ -	\$ 120.89	\$ 120.89	
500	70	255,500	500.00	497 \$ 4,4	430.00	\$ -	\$ 5,174.15	\$ 25,982.15	\$ 31,156.30	\$ 5,174.15	\$ 26,123.18	\$ 31,297.33	\$ -	\$ 141.04	\$ 141.04	0.5%
500	80	292,000	500.00	497 \$ 4,4	430.00	\$ -	\$ 5,174.15	\$ 29,468.88	\$ 34,643.03	\$ 5,174.15	\$ 29,630.07	\$ 34,804.22	\$ -	\$ 161.18	\$ 161.18	0.5%
750	30	164,250	750.00	747 \$ 6,0	645.00	\$ -	\$ 7,389.15	\$ 18,052.81	\$ 25,441.96	\$ 7,389.15	\$ 18,143.48	\$ 25,532.63	\$ -	\$ 90.67	\$ 90.67	0.4%
750	40	219,000	750.00	747 \$ 6,0	645.00	S -	\$ 7,389.15	\$ 23,282.91	\$ 30,672.06	\$ 7,389.15	\$ 23,403,80	\$ 30,792.95	\$ -	\$ 120.89	\$ 120.89	0.4%
750	50	273,750	750.00		645.00		\$ 7.389.15		\$ 35,902.17	\$ 7.389.15		\$ 36,053.28	\$ -	\$ 151.11	\$ 151.11	0.4%
750	60	328,500	750.00	747 \$ 6,0			\$ 7,389.15		\$ 41,132.27	\$ 7,389.15		\$ 41,313.60	\$ -	\$ 181.33		
750	70	383,250	750.00	747 \$ 6.0			\$ 7.389.15		\$ 46,362,37			\$ 46.573.93	\$ -	\$ 211.55		0.5%
750	80	438,000	750.00	747 \$ 6,0			\$ 7,389.15			\$ 7,389.15		\$ 51,834.25	\$ -	\$ 241.78		
750	90	492,750	750.00	747 \$ 6,0			\$ 7,389.15					\$ 57,094.58	\$	\$ 272.00	\$ 272.00	
1,000	30	219,000	1,000.00	997 \$ 8,			\$ 9,604.15			\$ 9,604.15		\$ 33,795.45	\$ -	\$ 120.89		0.4%
	40												\$ - \$ -			
1,000		292,000	1,000.00	997 \$ 8,						7 -,		\$ 40,809.22	*	7	\$ 161.18	
1,000	50	365,000	1,000.00	997 \$ 8,			\$ 9,604.15		\$ 47,621.51	\$ 9,604.15		\$ 47,822.99	\$ -	\$ 201.48		
1,000	60	438,000	1,000.00		860.00		+ -,	\$ 44,990.83		+ -,		\$ 54,836.75	\$ -	\$ 241.78	\$ 241.78	
1,000	70	511,000	1,000.00	997 \$ 8,		\$ -	\$ 9,604.15		\$ 61,568.45	\$ 9,604.15		\$ 61,850.52	\$ -	\$ 282.07		0.5%
1,000	80	584,000	1,000.00	997 \$ 8,8			\$ 9,604.15		\$ 68,541.92	\$ 9,604.15		\$ 68,864.29	\$ -	\$ 322.37	\$ 322.37	0.5%
1,000	90	657,000	1,000.00	997 \$ 8,8		\$ -	\$ 9,604.15		\$ 75,515.39	\$ 9,604.15		\$ 75,878.05	\$ -	\$ 362.66	\$ 362.66	0.5%
2,000	30	438,000	2,000.00	1997 \$ 17,	720.00	\$ -	\$ 18,464.15	\$ 48,140.83		\$ 18,464.15		\$ 66,846.75	\$ -	\$ 241.78	\$ 241.78	
2,000	40	584,000	2,000.00	1997 \$ 17,	720.00	\$ -	\$ 18,464.15	\$ 62,087.77	\$ 80,551.92	\$ 18,464.15	\$ 62,410.14	\$ 80,874.29	\$ -	\$ 322.37	\$ 322.37	0.4%
2,000	50	730,000	2,000.00	1997 \$ 17,	720.00	\$ -	\$ 18,464.15	\$ 76,034.71	\$ 94,498.86	\$ 18,464.15	\$ 76,437.67	\$ 94,901.82	\$ -	\$ 402.96	\$ 402.96	0.4%
2,000	60	876,000	2,000.00	1997 \$ 17,	720.00	\$ -	\$ 18,464.15	\$ 89,981.65	\$ 108,445.80	\$ 18,464.15	\$ 90,465.20	\$ 108,929.35	\$ -	\$ 483.55	\$ 483.55	0.4%
2,000	70	1,022,000	2,000.00	1997 \$ 17,	720.00	\$ -	\$ 18,464.15	\$ 103,928.59		\$ 18,464.15	\$ 104,492.74	\$ 122,956.89	\$ -	\$ 564.14	\$ 564.14	0.5%
2,000	80	1,168,000	2,000.00	1997 \$ 17,	720.00	\$ -	\$ 18,464.15		\$ 136,339.69	\$ 18,464.15		\$ 136,984.42	\$ -	\$ 644.74	\$ 644.74	0.5%
2.000		1.314.000	2.000.00	1997 \$ 17,					\$ 150,286.63	\$ 18,464.15		\$ 151,011.96	\$ -	\$ 725.33		
2,000		.,0,000	2,000.00	.00. ¥ 11,	0.00	Ť	- 10,101.10	÷ 101,022.40	, .00,E00.00	ψ 10,104.10	- 102,047.01	+ .0.,00	<u> </u>	, L0.00	20.00	3.070

YEAR 3 BILL IMPACTS

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") 8 WINTER MONTHS (October Through May)

Monthly	F	Present		Present	ı	Present			New		New	New	Diffe	renc	<u>e</u>		<u>Total</u>	
<u>Usage</u>	<u></u>	<u> Delivery</u>	5	Supply+T		<u>Total</u>		D	elivery	5	Supply+T	<u>Total</u>	<u>Delivery</u>	S	upply+T	D	<u>ifference</u>	
(kWh)		(\$)		(\$)		(\$)			(\$)		(\$)	(\$)	(\$)		(\$)		(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	Ç	5	5.77	\$	-	\$ 5.77	\$ -	\$	-	\$	-	0.00%
25	\$	7.87	\$	2.62	\$	10.49	5	6	7.87	\$	2.64	\$ 10.51	\$ -	\$	0.02	\$	0.02	0.19%
50	\$	9.97	\$	5.25	\$	15.22	(6	9.97	\$	5.28	\$ 15.25	\$ -	\$	0.03	\$	0.03	0.20%
75	\$	12.07	\$	7.87	\$	19.94	(6	12.07	\$	7.92	\$ 19.99	\$ -	\$	0.05	\$	0.05	0.25%
100	\$	14.17	\$	10.49	\$	24.66	(6	14.17	\$	10.56	\$ 24.73	\$ -	\$	0.07	\$	0.07	0.28%
150	\$	18.37	\$	15.74	\$	34.11	5	6	18.37	\$	15.83	\$ 34.20	\$ -	\$	0.09	\$	0.09	0.26%
200	\$	22.57	\$	20.98	\$	43.55	(6	22.57	\$	21.11	\$ 43.68	\$ -	\$	0.13	\$	0.13	0.30%
250	\$	26.77	\$	26.23	\$	53.00	Ç	6	26.77	\$	26.39	\$ 53.16	\$ -	\$	0.16	\$	0.16	0.30%
300	\$	30.97	\$	31.47	\$	62.44		6	30.97	\$	31.67	\$ 62.64	\$ -	\$	0.20	\$	0.20	0.32%
350	\$	35.17	\$	36.72	\$	71.89		6	35.17	\$	36.95	\$ 72.12	\$ -	\$	0.23	\$	0.23	0.32%
400	\$	39.37	\$	41.96	\$	81.33	(6	39.37	\$	42.22	\$ 81.59	\$ -	\$	0.26	\$	0.26	0.32%
450	\$	43.57	\$	47.21	\$	90.78	5	6	43.57	\$	47.50	\$ 91.07	\$ -	\$	0.29	\$	0.29	0.32%
500	\$	47.77	\$	52.46	\$	100.23	5	6	47.77	\$	52.78	\$ 100.55	\$ -	\$	0.32	\$	0.32	0.32%
600	\$	56.17	\$	62.95	\$	119.12	9	3	56.17	\$	63.34	\$ 119.51	\$ -	\$	0.39	\$	0.39	0.33%
679	\$	62.81	\$	71.23	\$	134.04		6	62.81	\$	71.68	\$ 134.49	\$ -	\$	0.45	\$	0.45	0.34%
700	\$	64.57	\$	73.44	\$	138.01	5	6	64.57	\$	73.89	\$ 138.46	\$ -	\$	0.45	\$	0.45	0.33%
750	\$	68.77	\$	78.68	\$	147.45	Ç	6	68.77	\$	79.17	\$ 147.94	\$ -	\$	0.49	\$	0.49	0.33%
800	\$	72.97	\$	83.93	\$	156.90	Ç	6	72.97	\$	84.45	\$ 157.42	\$ -	\$	0.52	\$	0.52	0.33%
900	\$	81.38	\$	94.42	\$	175.80	Ç	6	81.38	\$	95.01	\$ 176.39	\$ -	\$	0.59	\$	0.59	0.34%
1000	\$	89.78	\$	104.91	\$	194.69	9	3	89.78	\$	105.56	\$ 195.34	\$ -	\$	0.65	\$	0.65	0.33%
1200	\$	106.58	\$	125.89	\$	232.47	9	3	106.58	\$	126.67	\$ 233.25	\$ -	\$	0.78	\$	0.78	0.34%
1500	\$	131.78	\$	157.37	\$	289.15	9	6	131.78	\$	158.34	\$ 290.12	\$ -	\$	0.97	\$	0.97	0.34%
2000	\$	173.78	\$	209.82	\$	383.60	9	3	173.78	\$	211.12	\$ 384.90	\$ -	\$	1.30	\$	1.30	0.34%
2500	\$	215.79	\$	262.28	\$	478.07	5	6	215.79	\$	263.91	\$ 479.70	\$ -	\$	1.63	\$	1.63	0.34%
3000	\$	257.79	\$	314.73	\$	572.52	9	6	257.79	\$	316.69	\$ 574.48	\$ -	\$	1.96	\$	1.96	0.34%
3500	\$	299.79	\$	367.19	\$	666.98	5	6	299.79	\$	369.47	\$ 669.26	\$ -	\$	2.28	\$	2.28	0.34%
4000	\$	341.79	\$	419.64	\$	761.43	(3	341.79	\$	422.25	\$ 764.04	\$ -	\$	2.61	\$	2.61	0.34%

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") 4 SUMMER MONTHS (June Through September)

Monthly		Present		Present	ı	Present		ew		New	New		<u>Differ</u>	rence	<u>e</u>]	<u>Fotal</u>
<u>Usage</u>	<u>[</u>	<u>Delivery</u>	5	Supply+T		<u>Total</u>		very	5	Supply+T	<u>Total</u>	_	livery	S	upply+T		erence
(kWh)		(\$)		(\$)		(\$)	(\$)		(\$)	(\$)		(\$)		(\$)	(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	\$ i	5.77	\$	-	\$ 5.77	\$	-	\$	-	\$ -	0.00%
25	\$	8.01	\$	2.35	\$	10.36	\$	8.01	\$	2.37	\$ 10.38	\$	-	\$	0.02	\$ 0.02	0.19%
50	\$	10.25	\$	4.70	\$	14.95	\$ i	10.25	\$	4.73	\$ 14.98	\$	-	\$	0.03	\$ 0.03	0.20%
75	\$	12.49	\$	7.05	\$	19.54	\$ i	12.49	\$	7.10	\$ 19.59	\$	-	\$	0.05	\$ 0.05	0.26%
100	\$	14.73	\$	9.40	\$	24.13	\$ i	14.73	\$	9.47	\$ 24.20	\$	-	\$	0.07	\$ 0.07	0.29%
150	\$	19.20	\$	14.10	\$	33.30	\$ i	19.20	\$	14.20	\$ 33.40	\$	-	\$	0.10	\$ 0.10	0.30%
200	\$	23.68	\$	18.80	\$	42.48	\$	23.68	\$	18.93	\$ 42.61	\$	-	\$	0.13	\$ 0.13	0.31%
250	\$	28.16	\$	23.50	\$	51.66	\$ i	28.16	\$	23.67	\$ 51.83	\$	-	\$	0.17	\$ 0.17	0.33%
300	\$	32.64	\$	28.20	\$	60.84	\$ i	32.64	\$	28.40	\$ 61.04	\$;	-	\$	0.20	\$ 0.20	0.33%
350	\$	37.12	\$	32.91	\$	70.03	\$ i	37.12	\$	33.13	\$ 70.25	\$	-	\$	0.22	\$ 0.22	0.31%
400	\$	41.59	\$	37.61	\$	79.20	\$ i	41.59	\$	37.87	\$ 79.46	\$	-	\$	0.26	\$ 0.26	0.33%
450	\$	46.07	\$	42.31	\$	88.38	\$ i	46.07	\$	42.60	\$ 88.67	\$	-	\$	0.29	\$ 0.29	0.33%
500	\$	50.55	\$	47.01	\$	97.56	\$ i	50.55	\$	47.33	\$ 97.88	\$	-	\$	0.32	\$ 0.32	0.33%
600	\$	59.50	\$	56.41	\$	115.91	\$ i	59.50	\$	56.80	\$ 116.30	\$;	-	\$	0.39	\$ 0.39	0.34%
679	\$	66.58	\$	63.84	\$	130.42	\$ i	66.58	\$	64.28	\$ 130.86	\$;	-	\$	0.44	\$ 0.44	0.34%
700	\$	68.46	\$	65.81	\$	134.27	\$ i	68.46	\$	66.27	\$ 134.73	\$;	-	\$	0.46	\$ 0.46	0.34%
750	\$	72.94	\$	70.51	\$	143.45	\$ i	72.94	\$	71.00	\$ 143.94	\$;	-	\$	0.49	\$ 0.49	0.34%
800	\$	77.95	\$	75.72	\$	153.67	\$ i	77.95	\$	76.24	\$ 154.19	\$;	-	\$	0.52	\$ 0.52	0.34%
900	\$	87.98	\$	86.12	\$	174.10	\$ i	87.98	\$	86.71	\$ 174.69	\$;	-	\$	0.59	\$ 0.59	0.34%
1000	\$	98.01	\$	96.53	\$	194.54	\$ i	98.01	\$	97.18	\$ 195.19	\$;	-	\$	0.65	\$ 0.65	0.33%
1200	\$	118.07	\$	117.35	\$	235.42	\$ •	118.07	\$	118.13	\$ 236.20	\$;	-	\$	0.78	\$ 0.78	0.33%
1500	\$	148.17	\$	148.57	\$	296.74	\$ •	148.17	\$	149.54	\$ 297.71	\$;	-	\$	0.97	\$ 0.97	0.33%
2000	\$	198.32	\$	200.61	\$	398.93	\$ •	198.32	\$	201.91	\$ 400.23	\$;	-	\$	1.30	\$ 1.30	0.33%
2500	\$	248.47	\$	252.64	\$	501.11	\$ 2	248.47	\$	254.27	\$ 502.74	\$;	-	\$	1.63	\$ 1.63	0.33%
3000	\$	298.62	\$	304.68	\$	603.30	\$ 2	298.62	\$	306.63	\$ 605.25	\$;	-	\$	1.95	\$ 1.95	0.32%
3500	\$	348.77	\$	356.72	\$	705.49	\$ 3	348.77	\$	359.00	\$ 707.77	\$;	-	\$	2.28	\$ 2.28	0.32%
4000	\$	398.92	\$	408.76	\$	807.68	\$: 3	398.92	\$	411.36	\$ 810.28	\$;	-	\$	2.60	\$ 2.60	0.32%

ATLANTIC CITY ELECTRIC COMPANY RESIDENTIAL SERVICE ("RS") Annual Average

Monthly	F	Present		Present	F	Present			New		New	New	<u>Dif</u>	ferenc	_	_	<u>Total</u>
<u>Usage</u>	<u></u>	<u> Delivery</u>	5	Supply+T		<u>Total</u>		De	<u>elivery</u>	9	Supply+T	<u>Total</u>	<u>Delivery</u>	<u>S</u>	Supply+T		<u>ference</u>
(kWh)		(\$)		(\$)		(\$)			(\$)		(\$)	(\$)	(\$)		(\$)	(\$)	(%)
0	\$	5.77	\$	-	\$	5.77	5	5	5.77	\$	-	\$ 5.77	\$ -	\$	-	\$ -	0.00%
25	\$	7.92	\$	2.53	\$	10.45	5		7.92	\$	2.55	\$ 10.47	\$ -	\$	0.02	\$ 0.02	0.19%
50	\$	10.06	\$	5.07	\$	15.13	5		10.06	\$	5.10	\$ 15.16	\$ -	\$	0.03	\$ 0.03	0.20%
75	\$	12.21	\$	7.60	\$	19.81	5		12.21	\$	7.65	\$ 19.86	\$ -	\$	0.05	\$ 0.05	0.25%
100	\$	14.36	\$	10.13	\$	24.49	9		14.36	\$	10.20	\$ 24.56	\$ -	\$	0.07	\$ 0.07	0.29%
150	\$	18.65	\$	15.19	\$	33.84	5	-	18.65	\$	15.29	\$ 33.94	\$ -	\$	0.10	\$ 0.10	0.30%
200	\$	22.94	\$	20.25	\$	43.19	5		22.94	\$	20.38	\$ 43.32	\$ -	\$	0.13	\$ 0.13	0.30%
250	\$	27.23	\$	25.32	\$	52.55	5		27.23	\$	25.48	\$ 52.71	\$ -	\$	0.16	\$ 0.16	0.30%
300	\$	31.53	\$	30.38	\$	61.91	5		31.53	\$	30.58	\$ 62.11	\$ -	\$	0.20	\$ 0.20	0.32%
350	\$	35.82	\$	35.45	\$	71.27	5		35.82	\$	35.68	\$ 71.50	\$ -	\$	0.23	\$ 0.23	0.32%
400	\$	40.11	\$	40.51	\$	80.62	5	-	40.11	\$	40.77	\$ 80.88	\$ -	\$	0.26	\$ 0.26	0.32%
450	\$	44.40	\$	45.58	\$	89.98	5		44.40	\$	45.87	\$ 90.27	\$ -	\$	0.29	\$ 0.29	0.32%
500	\$	48.70	\$	50.64	\$	99.34	5		48.70	\$	50.96	\$ 99.66	\$ -	\$	0.32	\$ 0.32	0.32%
600	\$	57.28	\$	60.77	\$	118.05	5	5	57.28	\$	61.16	\$ 118.44	\$ -	\$	0.39	\$ 0.39	0.33%
679	\$	64.07	\$	68.77	\$	132.84	•	5	64.07	\$	69.21	\$ 133.28	\$ -	\$	0.44	\$ 0.44	0.33%
700	\$	65.87	\$	70.90	\$	136.77	5	5	65.87	\$	71.35	\$ 137.22	\$ -	\$	0.45	\$ 0.45	0.33%
750	\$	70.16	\$	75.96	\$	146.12	Ş	5	70.16	\$	76.45	\$ 146.61	\$ -	\$	0.49	\$ 0.49	0.34%
800	\$	74.63	\$	81.19	\$	155.82	Ş		74.63	\$	81.71	\$ 156.34	\$ -	\$	0.52	\$ 0.52	0.33%
900	\$	83.58	\$	91.65	\$	175.23	(5	83.58	\$	92.24	\$ 175.82	\$ -	\$	0.59	\$ 0.59	0.34%
1000	\$	92.52	\$	102.12	\$	194.64		5	92.52	\$	102.77	\$ 195.29	\$ -	\$	0.65	\$ 0.65	0.33%
1200	\$	110.41	\$	123.04	\$	233.45	(5	110.41	\$	123.82	\$ 234.23	\$ -	\$	0.78	\$ 0.78	0.33%
1500	\$	137.24	\$	154.44	\$	291.68	(5	137.24	\$	155.41	\$ 292.65	\$ -	\$	0.97	\$ 0.97	0.33%
2000	\$	181.96	\$	206.75	\$	388.71	(5	181.96	\$	208.05	\$ 390.01	\$ -	\$	1.30	\$ 1.30	0.33%
2500	\$	226.68	\$	259.07	\$	485.75		5	226.68	\$	260.70	\$ 487.38	\$ -	\$	1.63	\$ 1.63	0.34%
3000	\$	271.40	\$	311.38	\$	582.78		5	271.40	\$	313.34	\$ 584.74	\$ -	\$	1.96	\$ 1.96	0.34%
3500	\$	316.12	\$	363.70	\$	679.82	(5	316.12	\$	365.98	\$ 682.10	\$ -	\$	2.28	\$ 2.28	0.34%
4000	\$	360.83	\$	416.01	\$	776.84	(}	360.83	\$	418.62	\$ 779.45	\$ -	\$	2.61	\$ 2.61	0.34%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") 8 WINTER MONTHS (October Through May)

Present Rates

vs.	
Proposed	Rates

									P	roposed Rates									
	Load						Present	Present	Present	New	,	New		New	Differen	ce	Difference	Total	Total
Demand	Factor	Energy					Distribution	BGS and Other Charges	Total	Distribu	tion	BGS and Other Charges		<u>Total</u>	Distributi	ion E	BGS and Other Charges	Difference	Difference
(kW)	(%)	(kWh)	Dist kW	Trans kW D De	emand	D Energy	(\$)	(\$)	(\$)	(\$)		(\$)		(\$)	(\$)		(\$)	(\$)	(%)
5	20	730	5.00			\$ 34.12	\$ 55.13		\$ 139.6		5.13		\$	140.11	\$ -			\$ 0.48	0.3%
5	30	1,095	5.00		11.05				\$ 195.1		2.19			195.83	\$ -				0.4%
5	40	1,460	5.00		11.05						9.25			251.56	\$ -	*			0.4%
5	50	1,825	5.00		11.05				\$ 306.0		6.31			307.28	\$ -	\$			0.4%
5	60	2,190	5.00			\$ 102.36					3.37			363.00	\$ -	\$			0.4%
5	70	2,555	5.00			\$ 119.42					0.43			418.72	\$ -	\$			0.4%
5	80	2,920	5.00			\$ 136.47					7.48			474.44	\$ -	\$			0.4%
10	20	1,460	10.00		22.10			\$ 180.51			0.30			281.76	\$ -	\$	Ψ 0.00		0.3%
10	30	2,190	10.00		22.10						4.42			393.20	\$ -	\$			0.4%
10	40	2,920	10.00		22.10						8.53			504.64	\$ -	\$,		0.4%
10	50	3,650	10.00			\$ 170.59		\$ 411.06			2.65			616.09	\$ -	\$			0.4%
10	60	4,380	10.00		22.10						6.77			727.53	\$ -	\$			0.4%
10	70	5,110	10.00			\$ 238.83		\$ 564.76			0.89			838.97 950.42	\$ -	\$			0.4% 0.4%
10 20	80 20	5,840 2.920	10.00 20.00		22.10				\$ 946.6 \$ 563.1		5.01			565.04	\$ - \$ -	9			0.4%
20	30	4,380	20.00			\$ 136.47 \$ 204.71			\$ 785.0		0.63 8.87	•		787.93	\$ - \$ -	9	,		0.3%
20	40	5,840	20.00			\$ 272.95			\$ 1,007.0		o.o <i>r</i> 7.11			1,010.82	э - \$ -	9			0.4%
20	50	7,300	20.00		44.20			\$ 833.60			5.35			1,233.70	\$ - \$ -	9			0.4%
20	60	8.760	20.00			\$ 409.42			\$ 1,450.8		3.58			1,255.70	\$ -	9			0.4%
20	70	10,220	20.00			\$ 477.66			\$ 1,672.8		1.82			,	\$ -	9			0.4%
20	80	11,680	20.00			\$ 545.90			\$ 1,894.7		0.06				\$ -	9			0.4%
30	20	4,380	30.00		66.30						0.97			848.33	\$ -	7			0.3%
30	30	6,570	30.00			\$ 307.07			\$ 1,178.3		3.33			1,182.66	\$ -	9			0.4%
30	40	8.760	30.00			\$ 409.42			\$ 1,511.2		5.68				\$ -	9			0.4%
30	50	10,950	30.00			\$ 511.78			\$ 1,844.1		8.04				\$ -	9			0.4%
30	60	13,140	30.00			\$ 614.14			\$ 2,177.0		0.40				\$ -	7			0.4%
30	70	15,330	30.00			\$ 716.49			\$ 2,510.0		2.75				\$ -			\$ 9.98	0.4%
30	80	17,520	30.00			\$ 818.85			\$ 2,842.9		5.11				\$ -	9			0.4%
50	20	7,300	50.00			\$ 341.19			\$ 1,410.		1.65			1,414.90	\$ -	\$	\$ 4.75	\$ 4.75	0.3%
50	30	10,950	50.00	47 \$ 1	10.50	\$ 511.78	\$ 632.24	\$ 1,332.75	\$ 1,964.9	9 \$ 63	2.24	\$ 1,339.88	\$	1,972.12	\$ -	\$	\$ 7.13	\$ 7.13	0.4%
50	40	14,600	50.00	47 \$ 1	10.50	\$ 682.37	\$ 802.83	\$ 1,717.00	\$ 2,519.8	3 \$ 80	2.83	\$ 1,726.50	\$	2,529.34	\$ -	\$	\$ 9.50	\$ 9.50	0.4%
50	50	18,250	50.00	47 \$ 1	10.50	\$ 852.97	\$ 973.43	\$ 2,101.24	\$ 3,074.6	i7 \$ 97	3.43	\$ 2,113.12	\$	3,086.55	\$ -	\$	\$ 11.88	\$ 11.88	0.4%
50	60	21,900	50.00	47 \$ 1	10.50	\$ 1,023.56	\$ 1,144.02	\$ 2,485.49	\$ 3,629.5	51 \$ 1,14	4.02	\$ 2,499.75	\$	3,643.77	\$ -	\$	\$ 14.26	\$ 14.26	0.4%
50	70	25,550	50.00	47 \$ 1	10.50	\$ 1,194.16	\$ 1,314.62	\$ 2,869.74	\$ 4,184.3	35 \$ 1,31	4.62	\$ 2,886.37	\$	4,200.98	\$ -	\$	\$ 16.63	\$ 16.63	0.4%
50	80	29,200	50.00	47 \$ 1	10.50	\$ 1,364.75	\$ 1,485.21	\$ 3,253.98	\$ 4,739.	9 \$ 1,48	5.21	\$ 3,272.99	\$	4,758.20	\$ -	\$	\$ 19.01	\$ 19.01	0.4%
75	30	16,425	75.00			\$ 767.67			\$ 2,948.2		3.38				\$ -	\$			0.4%
75	40	21,900	75.00	72 \$ 1	65.75	\$ 1,023.56	\$ 1,199.27	\$ 2,581.24	\$ 3,780.5	51 \$ 1,19	9.27	\$ 2,595.50	\$	3,794.77	\$ -	\$	\$ 14.26		0.4%
75	50	27,375	75.00			\$ 1,279.45			\$ 4,612.7		5.16				\$ -	\$			0.4%
75	60	32,850	75.00			\$ 1,535.34			\$ 5,445.0		1.05				\$ -				0.4%
75	70	38,325	75.00			\$ 1,791.23			\$ 6,277.2		6.94				\$ -	*			0.4%
75	80	43,800	75.00			\$ 2,047.12			\$ 7,109.5		2.83				\$ -				0.4%
75	90	49,275	75.00			\$ 2,303.01			\$ 7,941.8		8.72				\$ -	7			0.4%
100	30	21,900	100.00			\$ 1,023.56			\$ 3,931.5		4.52				\$ -				0.4%
100	40	29,200	100.00			\$ 1,364.75			\$ 5,041.		5.71				\$ -				0.4%
100	50	36,500	100.00			\$ 1,705.94			\$ 6,150.8		6.90				\$ -	\$			0.4%
100	60	43,800	100.00			\$ 2,047.12			\$ 7,260.5		8.08				\$ -	-			0.4%
100	70	51,100	100.00			\$ 2,388.31			\$ 8,370.2		9.27				\$ - \$ -	-			0.4%
100 100	80 90	58,400 65,700	100.00 100.00			\$ 2,729.50 \$ 3,070.69			\$ 9,479.9 \$ 10,589.5		0.46 1.65				\$ - \$ -	9			0.4% 0.4%
200	30	43,800	200.00			\$ 2,047.12			\$ 7,864.5		9.08				\$ - \$ -		•	•	0.4%
200	40	58,400	200.00			\$ 2,047.12			\$ 10,083.9		1.46				\$ - \$ -	9			0.4%
200	50	73,000	200.00			\$ 3,411.87			\$ 10,003.8		3.83				э - \$ -				0.4%
200	60	87.600	200.00			\$ 4,094.25			\$ 14,522.6		6.21				\$ - \$ -	9			0.4%
200	70	102,200	200.00			\$ 4,776.62					8.58				\$ -	9			0.4%
200	80	116,800	200.00			\$ 5,459.00			\$ 18,961.3		0.96				\$ -	7			0.4%
200	90	131,400	200.00			\$ 6,141.37									\$ -	7			0.4%
	-						4	,		, ,,,,,,	-	,	_						

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") 4 SUMMER MONTHS (June Through September)

Present Rates

	Load					Present	Descent		rioposeu Kales	New	New	New	Difference	Difference	Total	Total
Damand		Гисти				Distribution	Present BGS and Other Charges	Preser		tribution				BGS and Other Charges		Difference
Demand		Energy	Diet MM T		D =====			Total	DIS			<u>Total</u> (\$)				
(kW)	(%)	(kWh)		rans kW D Demand	- 0,	(\$)	(\$)	(\$)		(\$)	(\$)	(' '	(\$)	(\$)	(\$)	(%)
5 5	20 30	730	5.00	2 \$ 13.45		\$ 62.02				62.02			\$ - \$ -	\$ 0.48 \$ 0.71		0.3%
-	40	1,095 1.460	5.00 5.00	2 \$ 13.45						81.32 100.63				•		0.3% 0.4%
5		,			\$ 77.22								Ī	\$ 0.95		
5	50	1,825	5.00	2 \$ 13.45			\$ 201.82			119.93			\$ -	\$ 1.19		0.4%
5	60 70	2,190	5.00		\$ 115.82		\$ 240.50			139.23			\$ - \$ -	\$ 1.43 \$ 1.66		0.4%
5 5	80	2,555 2,920	5.00 5.00		\$ 135.13 \$ 154.43		\$ 279.18 \$ 317.86			158.54 177.84			\$ - \$ -	\$ 1.66 \$ 1.90		0.4% 0.4%
10	20	1.460	10.00		\$ 77.22		\$ 184.19			114.08			ф -	\$ 0.95		0.4%
10	30	2,190	10.00		\$ 115.82		\$ 261.55			152.68	•		ф -	\$ 1.43		0.3%
10	40	2,190	10.00		\$ 154.43		\$ 338.91			191.29			\$ -	\$ 1.43		0.3%
10	50	3,650	10.00		\$ 193.04		\$ 416.26			229.90			\$ - \$ -	\$ 2.38		0.4%
10	60	4,380	10.00		\$ 231.65					268.51			\$ -	\$ 2.85		0.4%
10	70	5.110	10.00		\$ 270.26					307.12	•		φ - ¢ -	\$ 3.33		0.4%
10	80	5,840	10.00		\$ 308.87		\$ 648.34			345.73			\$ -	\$ 3.80		0.4%
20	20	2,920	20.00	17 \$ 53.80						218.19	•		\$ -	\$ 1.90		0.3%
20	30	4,380	20.00	17 \$ 53.80						295.41			\$ -	\$ 2.85		0.3%
20	40	5.840	20.00	17 \$ 53.80				\$ 1,063		372.63		\$ 1,066.87	\$ -	\$ 3.80		0.4%
20	50	7,300	20.00	17 \$ 53.80				\$ 1,295		449.84		\$ 1,299.75	\$ -	\$ 4.75		0.4%
20	60	8.760	20.00	17 \$ 53.80				\$ 1,526		527.06		\$ 1,532.64	\$ -	\$ 5.70		0.4%
20	70	10,220	20.00	17 \$ 53.80						604.28		\$ 1,765.52	\$ -	\$ 6.65		0.4%
20	80	11,680	20.00	17 \$ 53.80						681.49		\$ 1,998.41	\$ -	\$ 7.60		0.4%
30	20	4,380	30.00	27 \$ 80.70						322.31			\$ -	\$ 2.85		0.3%
30	30	6,570	30.00	27 \$ 80.70				\$ 1,248		438.13		\$ 1,252.31	\$ -	\$ 4.28		0.3%
30	40	8,760	30.00	27 \$ 80.70						553.96		\$ 1,601.64	\$ -	\$ 5.70		0.4%
30	50	10,950	30.00	27 \$ 80.70			\$ 1,274.05			669.78		\$ 1,950.96	\$ -	\$ 7.13		0.4%
30	60	13,140	30.00	27 \$ 80.70						785.61		\$ 2,300.29	\$ -	\$ 8.55		0.4%
30	70	15,330	30.00	27 \$ 80.70						901.43		\$ 2,649.62	\$ -	\$ 9.98		0.4%
30	80	17,520	30.00	27 \$ 80.70						1,017.26		\$ 2,998.95	\$ -	\$ 11.41		0.4%
50	20	7,300	50.00	47 \$ 134.50				\$ 1,502		530.54		\$ 1,506.75	\$ -	\$ 4.75		0.3%
50	30	10,950	50.00	47 \$ 134.50			\$ 1,358.25			723.58		\$ 2,088.96	\$ -	\$ 7.13		0.3%
50	40	14,600	50.00	47 \$ 134.50	\$ 772.16	\$ 916.62	\$ 1,745.05	\$ 2,661	.67 \$	916.62	\$ 1,754.55	\$ 2,671.18	\$ -	\$ 9.50	\$ 9.50	0.4%
50	50	18,250	50.00	47 \$ 134.50	\$ 965.21	\$ 1,109.67	\$ 2,131.84	\$ 3,241	.51 \$	1,109.67	\$ 2,143.72	\$ 3,253.39	\$ -	\$ 11.88	\$ 11.88	0.4%
50	60	21,900	50.00	47 \$ 134.50	\$ 1,158.25	\$ 1,302.71	\$ 2,518.63	\$ 3,821	.34 \$	1,302.71	\$ 2,532.89	\$ 3,835.60	\$ -	\$ 14.26	\$ 14.26	0.4%
50	70	25,550	50.00	47 \$ 134.50	\$ 1,351.29	\$ 1,495.75	\$ 2,905.43	\$ 4,401	.18 \$	1,495.75	\$ 2,922.06	\$ 4,417.81	\$ -	\$ 16.63	\$ 16.63	0.4%
50	80	29,200	50.00	47 \$ 134.50	\$ 1,544.33	\$ 1,688.79	\$ 3,292.22	\$ 4,981	.01 \$	1,688.79	\$ 3,311.23	\$ 5,000.02	\$ -	\$ 19.01	\$ 19.01	0.4%
75	30	16,425	75.00	72 \$ 201.75	\$ 868.69	\$ 1,080.40	\$ 2,043.69	\$ 3,124	.09 \$	1,080.40	\$ 2,054.39	\$ 3,134.78	\$ -	\$ 10.69	\$ 10.69	0.3%
75	40	21,900	75.00	72 \$ 201.75	\$ 1,158.25	\$ 1,369.96	\$ 2,623.88	\$ 3,993	3.84 \$	1,369.96	\$ 2,638.14	\$ 4,008.10	\$ -	\$ 14.26	\$ 14.26	0.4%
75	50	27,375	75.00	72 \$ 201.75	\$ 1,447.81	\$ 1,659.52	\$ 3,204.08	\$ 4,863	3.60 \$	1,659.52	\$ 3,221.90	\$ 4,881.42	\$ -	\$ 17.82	\$ 17.82	0.4%
75	60	32,850	75.00	72 \$ 201.75	\$ 1,737.37			\$ 5,733	3.35 \$	1,949.08		\$ 5,754.73	\$ -	\$ 21.39		0.4%
75	70	38,325	75.00	72 \$ 201.75	\$ 2,026.93	\$ 2,238.64	\$ 4,364.46	\$ 6,603	3.10 \$	2,238.64	\$ 4,389.41	\$ 6,628.05	\$ -	\$ 24.95	\$ 24.95	0.4%
75	80	43,800	75.00	72 \$ 201.75						2,528.20		\$ 7,501.37	\$ -	\$ 28.51		0.4%
75	90	49,275	75.00	72 \$ 201.75						2,817.77		\$ 8,374.69	\$ -	\$ 32.08		0.4%
100	30	21,900	100.00	97 \$ 269.00						1,437.21		\$ 4,180.60	\$ -	\$ 14.26		0.3%
100	40	29,200	100.00	97 \$ 269.00			\$ 3,502.72			1,823.29		\$ 5,345.02	\$ -	\$ 19.01		0.4%
100	50	36,500	100.00	97 \$ 269.00						2,209.37		\$ 6,509.45	\$ -	\$ 23.76		0.4%
100	60	43,800	100.00	97 \$ 269.00						2,595.45		\$ 7,673.87	\$ -	\$ 28.51		0.4%
100	70	51,100	100.00	97 \$ 269.00						2,981.54		\$ 8,838.29	\$ -	\$ 33.27		0.4%
100	80	58,400	100.00	97 \$ 269.00						3,367.62		\$ 10,002.71	\$ -	\$ 38.02		0.4%
100	90	65,700	100.00	97 \$ 269.00						3,753.70		\$ 11,167.14	\$ -	\$ 42.77		0.4%
200	30	43,800	200.00	197 \$ 538.00						2,864.45		\$ 8,363.87	\$ -	\$ 28.51		0.3%
200	40	58,400	200.00	197 \$ 538.00						3,636.62	, , , , , , , , , , , , , , , , , , , ,	\$ 10,692.71	\$ -	\$ 38.02		0.4%
200	50	73,000	200.00	197 \$ 538.00						4,408.78		\$ 13,021.56	5 -	\$ 47.52		0.4%
200	60	87,600	200.00	197 \$ 538.00						5,180.95		\$ 15,350.41	\$ -	\$ 57.03		0.4%
200 200	70	102,200	200.00	197 \$ 538.00						5,953.11		\$ 17,679.25	ъ - е	\$ 66.53		0.4%
	80 90	116,800	200.00 200.00	197 \$ 538.00						6,725.28		\$ 20,008.10	\$ -	\$ 76.04		0.4%
200	90	131,400	200.00	197 \$ 538.00	υ,949.48	\$ 7,497.44	\$ 14,753.96	¬ ∠∠,∠5 ²	.40 \$	7,497.44	a 14,839.50	\$ 22,336.94	\$ -	\$ 85.54	a 85.54	0.4%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE SECONDARY ("MGS Secondary") Annual Average

Present Rates

	Load					Present	Present		Present	oseu Kales	New	New		New	Di	fference		Difference	Total	Total
Demand		Energy				Distribution	BGS and Other Charges		Total		ribution	BGS and Other Charges		Total				nd Other Charges		
(kW)	(%)	(kWh)	Diet kW T	rans kW D Demand	D Energy	(\$)	(\$)		(\$)	DIS	(\$)	(\$)		(\$)	Dis	(\$)	BGS at	(\$)	(\$)	(%)
5	20	730	5.00		\$ 35.62	\$ 57.43	117	•	142.36	\$	57.43	1.7	¢	142.83	\$,	\$	0.48		48 0.3%
5	30	1,095	5.00	2 \$ 11.85					198.67	\$	75.23			199.39	\$	-	\$	0.46		71 0.4%
5	40	1,460	5.00	2 \$ 11.85					254.99	\$	93.04			255.94	\$	-	\$	0.95		95 0.4%
5	50	1,825	5.00	2 \$ 11.85			\$ 200.46		311.31	\$	110.85			312.50	\$	-	\$	1.19		19 0.4%
5	60	2,190	5.00	2 \$ 11.85			\$ 238.97		367.63	\$	128.66			369.05	э \$	-	\$	1.43		43 0.4%
5	70	2,555	5.00	2 \$ 11.85			\$ 277.48		423.94	\$	146.46			425.61	\$	-	\$	1.66		66 0.4%
5	80	2,920	5.00	2 \$ 11.85					480.26	\$	164.27			482.16	¢		\$	1.90		90 0.4%
10	20	1.460	10.00	7 \$ 23.70			\$ 181.73		286.63	\$	104.89			287.58	\$	_	\$	0.95		95 0.3%
10	30	2,190	10.00	7 \$ 23.70					399.26	\$	140.51			400.69	\$	_	\$	1.43		43 0.4%
10	40	2,920	10.00	7 \$ 23.70					511.89	\$	176.12			513.80	\$	_	\$	1.90		90 0.4%
10	50	3,650	10.00	7 \$ 23.70					624.53	\$	211.74			626.90	\$	_	\$	2.38		38 0.4%
10	60	4,380	10.00	7 \$ 23.70			\$ 489.81		737.16	\$	247.35			740.01	\$	_	\$	2.85		85 0.4%
10	70	5,110	10.00	7 \$ 23.70					849.80	\$	282.97			853.12	\$	_	\$	3.33		33 0.4%
10	80	5.840	10.00	7 \$ 23.70			\$ 643.85		962.43	\$	318.58			966.23	\$	_	\$	3.80		80 0.4%
20	20	2,920	20.00	17 \$ 47.40			\$ 375.34		575.16	\$	199.82			577.06	\$	-	\$	1.90		90 0.3%
20	30	4,380	20.00	17 \$ 47.40			\$ 529.38		800.43	\$	271.05			803.28	\$	-	\$	2.85		85 0.4%
20	40	5,840	20.00	17 \$ 47.40	\$ 284.92	\$ 342.28			1,025.70	\$	342.28			1,029.50	\$	-	\$	3.80		80 0.4%
20	50	7,300	20.00	17 \$ 47.40	\$ 356.15	\$ 413.51	\$ 837.45	\$	1,250.97	\$	413.51	\$ 842.21	\$	1,255.72	\$	-	\$	4.75	\$ 4.	75 0.4%
20	60	8,760	20.00	17 \$ 47.40	\$ 427.38	\$ 484.74	\$ 991.49	\$	1,476.24	\$	484.74	\$ 997.20	\$	1,481.94	\$	-	\$	5.70	\$ 5.	70 0.4%
20	70	10,220	20.00	17 \$ 47.40	\$ 498.61	\$ 555.97	\$ 1,145.53	\$	1,701.50	\$	555.97	\$ 1,152.18	\$	1,708.16	\$	-	\$	6.65	\$ 6.	65 0.4%
20	80	11,680	20.00	17 \$ 47.40	\$ 569.84	\$ 627.20	\$ 1,299.57	\$	1,926.77	\$	627.20	\$ 1,307.17	\$	1,934.38	\$	-	\$	7.60	\$ 7.	60 0.4%
30	20	4,380	30.00	27 \$ 71.10	\$ 213.69	\$ 294.75	\$ 568.94	\$	863.70	\$	294.75	\$ 571.80	\$	866.55	\$	-	\$	2.85	\$ 2.	85 0.3%
30	30	6,570	30.00	27 \$ 71.10	\$ 320.54	\$ 401.60	\$ 800.00	\$	1,201.60	\$	401.60	\$ 804.28	\$	1,205.88	\$	-	\$	4.28	\$ 4.	28 0.4%
30	40	8,760	30.00	27 \$ 71.10	\$ 427.38	\$ 508.44	\$ 1,031.06	\$	1,539.50	\$	508.44	\$ 1,036.76	\$	1,545.21	\$	-	\$	5.70	\$ 5.	70 0.4%
30	50	10,950	30.00	27 \$ 71.10	\$ 534.23	\$ 615.29	\$ 1,262.12	\$	1,877.41	\$	615.29	\$ 1,269.25	\$	1,884.53	\$	-	\$	7.13	\$ 7.	13 0.4%
30	60	13,140	30.00	27 \$ 71.10	\$ 641.07	\$ 722.13	\$ 1,493.17	\$	2,215.31	\$	722.13	\$ 1,501.73	\$	2,223.86	\$	-	\$	8.55	\$ 8.	55 0.4%
30	70	15,330	30.00	27 \$ 71.10	\$ 747.92	\$ 828.98	\$ 1,724.23	\$	2,553.21	\$	828.98	\$ 1,734.21	\$	2,563.19	\$	-	\$	9.98	\$ 9.	98 0.4%
30	80	17,520	30.00	27 \$ 71.10	\$ 854.77	\$ 935.83	\$ 1,955.29	\$	2,891.12	\$	935.83				\$	-	\$	11.41	\$ 11.	
50	20	7,300	50.00	47 \$ 118.50					1,440.77	\$	484.61			1,445.52	\$	-	\$	4.75		75 0.3%
50	30	10,950	50.00	47 \$ 118.50			\$ 1,341.25			\$	662.69				\$	-	\$	7.13		13 0.4%
50	40	14,600	50.00	47 \$ 118.50			\$ 1,726.35			\$	840.76				\$	-	\$	9.50		50 0.4%
50	50	18,250	50.00	47 \$ 118.50			\$ 2,111.44				1,018.84				\$	-	\$	11.88		
50	60	21,900	50.00	47 \$ 118.50							1,196.92				\$	-	\$	14.26		
50	70	25,550	50.00	47 \$ 118.50							1,374.99				\$	-	\$	16.63		
50	80	29,200	50.00	47 \$ 118.50							1,553.07				\$	-	\$	19.01		
75	30	16,425	75.00	72 \$ 177.75						\$	989.05				\$	-	\$	10.69		
75	40	21,900	75.00	72 \$ 177.75							1,256.17				\$	-	\$	14.26		
75	50	27,375	75.00	72 \$ 177.75							1,523.28				\$	-	\$	17.82		
75	60	32,850	75.00	72 \$ 177.75							1,790.40				\$	-	\$	21.39		
75 75	70	38,325	75.00	72 \$ 177.75							2,057.51				3	-	\$	24.95		
75 75	80 90	43,800 49,275	75.00 75.00	72 \$ 177.75							2,324.62				Þ	-	\$	28.51		
100	30		100.00	72 \$ 177.75							2,591.74				, p	-	\$	32.08		
100		21,900	100.00	97 \$ 237.00							1,315.42				Ď.	-	\$	14.26		
100	40 50	29,200 36,500	100.00	97 \$ 237.00 97 \$ 237.00							1,671.57 2,027.72				ė.	-	\$ \$	19.01 23.76		
100	60	43,800	100.00	97 \$ 237.00							2,383.87				ą.	-	\$	28.51		
100	70	51.100	100.00	97 \$ 237.00							2,740.03				ą.	-	\$	33.27		
100	80	58,400	100.00	97 \$ 237.00							3,096.18				9		\$	38.02		
100	90	65.700	100.00	97 \$ 237.00							3,452.33				ę.	-	\$	42.77		
200	30	43,800	200.00	197 \$ 474.00	,		, , , , , , , , , , , , , , , , , , , ,		.,		2,620.87				ą ę	-	\$	28.51		
200	40	58.400	200.00	197 \$ 474.00							3.333.18				¢.	_	\$	38.02		
200	50	73,000	200.00	197 \$ 474.00							4,045.48				\$	_	\$	47.52		
200	60	87,600	200.00	197 \$ 474.00							4,757.79				\$	_	\$	57.03		
200	70	102.200	200.00	197 \$ 474.00							5.470.09				\$	_	\$	66.53		
200		116,800	200.00	197 \$ 474.00							6,182.40				\$	_	\$	76.04		
200	90	131,400	200.00	197 \$ 474.00							6,894.70				\$	-	\$	85.54		

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") 8 WINTER MONTHS (October Through May)

Present Rates

									Proposed Rat	es										
	Load				Present	Present		Present		New		New	New	Differer	ce	Difference	•	1	Total	Total
Demand	d Factor	Energy			Distribution	BGS and Other	Charges	Total		Distribution	1	BGS and Other Charges	Total	Distribut	ion	BGS and Other C	Charges	Diff	ference	Difference
(kW)	(%)	(kWh)	Dist kW	Trans kW	(\$)	(\$)		(\$)		(\$)		(\$)	(\$)	(\$)		(\$)			(\$)	(%)
5	20	730	5.00	2 \$. ,	\$	72.35	\$ 124.	71 5		5 \$		\$ 125.18	\$.		\$	0.48	\$	0.48	0.4%
5	30	1,095	5.00	2 \$	68.10			\$ 174.					\$ 175.19	\$.		\$	0.71		0.71	0.4%
5	40	1,460	5.00	2 \$		\$		\$ 224.					\$ 225.20	\$.		\$		\$	0.95	0.4%
5	50	1,825	5.00	2 \$		\$		\$ 274.					\$ 275.20	\$		\$		\$	1.19	0.4%
5	60	2,190	5.00	2 \$				\$ 323.					\$ 325.21	\$		\$ \$		\$	1.19	0.4%
_						\$										*				
5	70	2,555	5.00	2 \$		\$		\$ 373.					\$ 375.22	\$.		\$		\$	1.66	0.4%
5	80	2,920	5.00	2 \$		\$		\$ 423.					\$ 425.22	\$.		\$		\$	1.90	0.4%
10	20	1,460	10.00	7 \$		\$		\$ 241.					242.15	\$.		\$		\$	0.95	0.4%
10	30	2,190	10.00	7 \$		\$	219.22						\$ 342.16	\$.		\$		\$	1.43	0.4%
10	40	2,920	10.00	7 \$		\$		\$ 440.					\$ 442.17	\$.		\$		\$	1.90	0.4%
10	50	3,650	10.00	7 \$	184.52			\$ 539.					542.18	\$		\$		\$	2.38	0.4%
10	60	4,380	10.00	7 \$		\$		\$ 639.					\$ 642.20	\$		\$		\$	2.85	0.4%
10	70	5,110	10.00	7 \$		\$		\$ 738.					\$	\$ -		\$		\$	3.33	0.5%
10	80	5,840	10.00	7 \$		\$		\$ 838.					\$ 842.22	\$.		\$		\$	3.80	0.5%
20	20	2,920	20.00	17 \$	165.31		308.86	\$ 474.				310.76	\$ 476.07	\$.		\$		\$	1.90	0.4%
20	30	4,380	20.00	17 \$	228.32			\$ 673.					\$ 676.10	\$.		\$		\$	2.85	0.4%
20	40	5,840	20.00	17 \$	291.33	\$	581.00	\$ 872.	32	291.3	3 \$	584.80	\$ 876.12	\$.		\$	3.80	\$	3.80	0.4%
20	50	7,300	20.00	17 \$	354.33	\$	717.07	\$ 1,071.	40	354.3	3 \$	721.82	\$ 1,076.15	\$.		\$	4.75	\$	4.75	0.4%
20	60	8,760	20.00	17 \$	417.34	\$	853.13	\$ 1,270.	47	417.3	4 \$	858.84	\$ 1,276.18	\$.		\$	5.70	\$	5.70	0.4%
20	70	10,220	20.00	17 \$	480.34	\$	989.20	\$ 1,469.	55 5	480.3	4 \$	995.86	\$ 1,476.20	\$.		\$	6.65	\$	6.65	0.5%
20	80	11,680	20.00	17 \$	543.35	\$	1,125.27	\$ 1,668.	62	543.3	5 \$	1,132.88	\$ 1,676.23	\$.		\$	7.60	\$	7.60	0.5%
30	20	4,380	30.00	27 \$	240.62	\$	466.53	\$ 707.	15 5	240.6	2 \$	469.38	\$ 710.00	\$.		\$	2.85	\$	2.85	0.4%
30	30	6,570	30.00	27 \$	335.13	\$	670.63	\$ 1,005.	76	335.1	3 \$	674.91	\$ 1,010.04	\$.		\$	4.28	\$	4.28	0.4%
30	40	8,760	30.00	27 \$	429.64	\$	874.73	\$ 1,304.	37 5	429.6	4 \$	880.44	\$ 1,310.08	\$.		\$	5.70	\$	5.70	0.4%
30	50	10,950	30.00	27 \$	524.15	\$	1,078.84	\$ 1,602.	99 5	524.1	5 \$	1,085.97	\$ 1,610.11	\$		\$	7.13	\$	7.13	0.4%
30	60	13,140	30.00	27 \$	618.66	\$	1,282.94	\$ 1,901.	60 5	618.6	6 \$	1,291.50	\$ 1,910.15	\$		\$	8.55	\$	8.55	0.4%
30	70	15,330	30.00	27 \$	713.17		1,487.05						2,210.19	\$.		\$	9.98	\$	9.98	0.5%
30	80	17,520	30.00	27 \$		\$	1,691.15					1,702.55		\$.		\$	11.41		11.41	0.5%
50	20	7,300	50.00	47 \$	391.23		781.87					· ·		\$.		\$		\$	4.75	0.4%
50	30	10,950	50.00	47 \$		\$	1,122.04						1,677.91	\$.		\$		\$	7.13	0.4%
50	40	14,600	50.00	47 \$		\$	1,462.21						2,177.98	\$.		\$		\$	9.50	0.4%
50	50	18,250	50.00	47 \$		\$	1,802.38			863.7			\$ 2,678.04	¢ .		\$		\$	11.88	0.4%
50	60	21,900	50.00	47 \$		\$	2,142.56						3,178.11	\$		\$		\$	14.26	0.5%
50	70	25,550	50.00	47 \$		\$	2,482.73			1,178.8			\$ 3,678.17	\$.		\$ \$		\$	16.63	0.5%
50	80		50.00	47 \$									4,178.24	\$.		\$ \$		\$	19.01	0.5%
75	30	29,200 16.425	75.00	72 \$		\$ \$				1,336.33 815.7		2,841.91 1,696.99	2,512.76	φ.		\$ \$		Ф \$	10.69	0.4%
75	40	21,900	75.00	72 \$			1,686.30					· ·		\$.		\$ \$				0.4%
75 75	50					\$	2,196.56			,002.0		,	3,262.86			*		\$	14.26	0.4%
		27,375	75.00	72 \$		\$	2,706.82			1,288.3		· ·	4,012.95	\$.		\$		\$	17.82	
75 75	60	32,850	75.00	72 \$		\$		\$ 4,741.		,020.			\$ 4,763.05	\$ -		\$		\$	21.39	0.5%
75	70	38,325	75.00	72 \$	1,760.87		3,727.33			1,760.8		· ·	\$ 5,513.15	5 ·		D D		\$	24.95	0.5%
75	80	43,800	75.00	72 \$		\$		\$ 6,234.		1,997.1		,	6,263.25	\$ -		\$	28.51		28.51	0.5%
75	90	49,275	75.00	72 \$	2,233.41		4,747.85			2,233.4		· ·	7,013.34	\$ -		\$		\$	32.08	0.5%
100	30	21,900	100.00	97 \$		\$		\$ 3,333.		1,082.79			\$ 3,347.61	\$ -		\$		\$	14.26	0.4%
100	40	29,200	100.00	97 \$	1,397.83		2,930.90			1,397.8		** * * *		\$.		\$		\$	19.01	0.4%
100	50	36,500	100.00	97 \$	1,712.86		3,611.25			1,712.80		.,		\$ -		\$		\$	23.76	0.4%
100	60	43,800	100.00	97 \$	2,027.89		4,291.59			2,027.89		,		\$.		\$	28.51	\$	28.51	0.5%
100	70	51,100	100.00	97 \$		\$		\$ 7,314.		2,342.92			\$ 7,348.12	\$ -		\$		\$	33.27	0.5%
100	80	58,400	100.00	97 \$		\$	5,652.28			_,			\$ 8,348.25	\$ -		\$		\$	38.02	0.5%
100	90	65,700	100.00	97 \$		\$	6,332.63	\$ 9,305.		_,			\$	\$ -		\$	42.77		42.77	0.5%
200	30	43,800	200.00	197 \$		\$		\$ 6,658.		_,		,	\$	\$ -		\$		\$	28.51	0.4%
200	40	58,400	200.00	197 \$		\$	5,868.28	\$ 8,649.		2,780.9	5 \$		\$	\$ -		\$		\$	38.02	0.4%
200	50	73,000	200.00	197 \$	3,411.02	\$	7,228.97	\$ 10,639.	99	3,411.02	2 \$	7,276.50	\$ 10,687.51	\$ -		\$	47.52	\$	47.52	0.4%
200	60	87,600	200.00	197 \$	4,041.08	\$	8,589.66	\$ 12,630.	74 5	4,041.0	8 \$	8,646.69	\$ 12,687.77	\$ -		\$	57.03	\$	57.03	0.5%
200	70	102,200	200.00	197 \$	4,671.14	\$	9,950.36	\$ 14,621.	50 9	4,671.14	4 \$	10,016.89	\$ 14,688.03	\$ -		\$	66.53	\$	66.53	0.5%
200	80	116,800	200.00	197 \$	5,301.20	\$	11,311.05	\$ 16,612.	25 9	5,301.20	0 \$	11,387.08	\$ 16,688.29	\$ -		\$	76.04	\$	76.04	0.5%
200	90	131,400	200.00	197 \$	5,931.27	\$	12,671.74	\$ 18,603.	00 9	5,931.2	7 \$	12,757.28	\$ 18,688.55	\$ -		\$	85.54	\$	85.54	0.5%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") 4 SUMMER MONTHS (June Through September)

Present Rates

	Load				Present	Present	Pı	Proposed resent	u Nates	New	New			New	Diff	erence		Difference		т	otal	Total
Demano	d Factor	Energy		ı	Distribution	BGS and Other Charges		Total	Di	stribution	BGS and Other	Charges		Total		ribution		and Other C			erence	Difference
(kW)	(%)	(kWh)	Dist kW	_	(\$)	(\$)	-	(\$)		(\$)	(\$)	2		(\$)		(\$)		(\$)			(\$)	(%)
5	20	730	5.00	2 \$		\$ 76.61	\$	131.64	\$		\$	77.09	\$	132.12	\$	-	\$	(*/	0.48	\$	0.48	0.4%
5	30	1,095	5.00	2 \$	71.25	\$ 112.41	\$	183.65	\$	71.25	\$	113.12	\$	184.37	\$	-	\$		0.71	\$	0.71	0.4%
5	40	1,460	5.00	2 \$	87.46	\$ 148.20	\$	235.67	\$	87.46	\$	149.15	\$	236.62	\$	-	\$		0.95	\$	0.95	0.4%
5	50	1,825	5.00	2 \$		\$ 184.00	\$	287.68	\$		\$		\$	288.87	\$	-	\$			\$	1.19	0.4%
5	60	2,190	5.00	2 \$		\$ 219.79	\$	339.69	\$		\$		\$	341.11	\$	-	\$			\$	1.43	0.4%
5	70	2,555	5.00	2 \$		\$ 255.59	\$	391.70	\$		\$		\$	393.36	\$	-	\$			\$	1.66	0.4%
5	80	2,920	5.00	2 \$		\$ 291.38	\$	443.71	\$		\$		\$	445.61	\$	-	\$			\$	1.90	0.4%
10	20	1,460	10.00	7 \$		\$ 160.75		256.12	\$		\$		\$	257.07	\$	-	\$			\$	0.95	0.4%
10	30	2,190	10.00	7 \$		\$ 232.34		360.14	\$ \$		\$	233.77		361.56	\$	-	\$ \$			\$	1.43	0.4%
10 10	40 50	2,920 3,650	10.00 10.00	7 \$ 7 \$		\$ 303.93 \$ 375.52		464.16 568.18	\$		\$ \$		\$	466.06 570.56	\$	-	\$			\$	1.90 2.38	0.4% 0.4%
10	60	4,380	10.00	7 \$		\$ 375.52 \$ 447.11		672.21	э \$		\$ \$		\$ \$	675.06	ą e	-	\$			\$ \$	2.85	0.4%
10	70	5,110	10.00	7 \$		\$ 518.70		776.23	\$		\$ \$		\$	779.56	\$		\$			\$	3.33	0.4%
10	80	5,840	10.00	7 \$		\$ 590.29	\$	880.25	\$		\$ \$		\$	884.05	\$	_	\$			\$	3.80	0.4%
20	20	2,920	20.00	17 \$		\$ 329.03	\$	505.06	\$		\$		\$	506.96	\$	_	\$			\$	1.90	0.4%
20	30	4,380	20.00	17 \$		\$ 472.21	\$	713.11	\$		S		\$	715.96	\$	-	\$			\$	2.85	0.4%
20	40	5,840	20.00	17 \$		\$ 615.39	\$	921.15	\$		\$		\$	924.95	\$	-	\$			\$	3.80	0.4%
20	50	7,300	20.00	17 \$	370.62	\$ 758.57	\$	1,129.20	\$	370.62	\$	763.33	\$	1,133.95	\$	-	\$		4.75	\$	4.75	0.4%
20	60	8,760	20.00	17 \$	435.49	\$ 901.75	\$	1,337.24	\$	435.49	\$	907.46	\$	1,342.95	\$	-	\$		5.70	\$	5.70	0.4%
20	70	10,220	20.00	17 \$	500.35	\$ 1,044.94	\$	1,545.29	\$		\$	1,051.59	\$	1,551.94	\$	-	\$		6.65	\$	6.65	0.4%
20	80	11,680	20.00	17 \$	565.22	\$ 1,188.12	\$	1,753.33	\$	565.22	\$	1,195.72	\$	1,760.94	\$	-	\$		7.60	\$	7.60	0.4%
30	20	4,380	30.00	27 \$		\$ 497.31		754.01	\$	256.69	•		\$	756.86	\$	-	\$			\$	2.85	0.4%
30	30	6,570	30.00	27 \$		\$ 712.08		1,066.08	\$		\$			1,070.35	\$	-	\$			\$	4.28	0.4%
30	40	8,760	30.00	27 \$		\$ 926.85		1,378.14	\$		\$			1,383.85	\$	-	\$			\$	5.70	0.4%
30	50	10,950	30.00	27 \$		\$ 1,141.63		1,690.21	\$		\$			1,697.34	\$	-	\$			\$	7.13	0.4%
30	60	13,140	30.00	27 \$	645.88			2,002.28	\$	645.88		1,364.95		2,010.83	\$	-	\$			\$	8.55	0.4%
30 30	70 80	15,330 17,520	30.00 30.00	27 \$ 27 \$		\$ 1,571.17 \$ 1,785.94		2,314.35 2,626.42	\$ \$		\$ \$	1,581.15 1,797.34		2,324.33 2,637.82	\$	-	\$			\$ \$	9.98 11.41	0.4% 0.4%
50	20	7,300	50.00	47 \$		\$ 1,765.94		2,020.42 1.251.90	э \$		\$ \$			1.256.65	ą e	-	φ			\$	4.75	0.4%
50	30	10,950	50.00	47 \$	580.19	•		1,772.01	\$	580.19	•			1,779.14	¢.	-	φ			\$	7.13	0.4%
50	40	14,600	50.00	47 \$		\$ 1.549.78		2.292.13	\$		\$ \$			2,301.63	\$	_	\$			\$	9.50	0.4%
50	50	18,250	50.00	47 \$		\$ 1,907.73		2,812.24	\$		\$,		2,824.12	\$	-	\$			\$	11.88	0.4%
50	60	21,900	50.00	47 \$		\$ 2,265.68		3,332.35	\$		\$	2,279.94		3,346.61	\$	-	\$			\$	14.26	0.4%
50	70	25,550	50.00	47 \$		\$ 2,623.63		3,852.47	\$	1,228.84		2,640.27		3,869.10	\$	-	\$			\$	16.63	0.4%
50	80	29,200	50.00	47 \$	1,391.00	\$ 2,981.58	\$	4,372.58	\$	1,391.00	\$	3,000.59	\$	4,391.59	\$	-	\$		19.01	\$	19.01	0.4%
75	30	16,425	75.00	72 \$	862.93	\$ 1,791.50	\$	2,654.43	\$	862.93	\$	1,802.20	\$	2,665.13	\$	-	\$		10.69	\$	10.69	0.4%
75	40	21,900	75.00	72 \$		\$ 2,328.43		3,434.60	\$	1,106.17	•			3,448.86	\$	-	\$			\$	14.26	0.4%
75	50	27,375	75.00	72 \$	1,349.42			4,214.78	\$	1,349.42		2,883.18		4,232.60	\$	-	\$			\$	17.82	0.4%
75	60	32,850	75.00	72 \$		\$ 3,402.29		4,994.95	\$		\$			5,016.33	\$	-	\$			\$	21.39	0.4%
75	70	38,325	75.00	72 \$		\$ 3,939.21		5,775.12	\$		\$	3,964.16		5,800.07	\$	-	\$			\$	24.95	0.4%
75 75	80	43,800	75.00	72 \$		\$ 4,476.14		6,555.29	\$	2,079.15	•			6,583.80	\$	-	\$			\$	28.51	0.4%
75	90	49,275	75.00	72 \$	2,322.39			7,335.46	\$		\$	5,045.15		7,367.54	\$	-	\$			\$	32.08	0.4%
100 100	30 40	21,900 29,200	100.00 100.00	97 \$ 97 \$	1,145.67 1,470.00	\$ 2,391.18 \$ 3,107.08		3,536.85 4,577.08	\$ \$	1,145.67 1,470.00	\$ \$	2,405.44 3,126.09		4,596.09	\$	-	\$ \$			\$ \$	14.26 19.01	0.4% 0.4%
100	50	36,500	100.00	97 \$		\$ 3,822.99		5,617.31	э \$	1,794.32		3,846.75		5,641.07	ą e	-	\$			\$	23.76	0.4%
100	60	43,800	100.00	97 \$		\$ 4,538.89		6,657.54	\$		5	4,567.41		6,686.05	¢.	-	¢.		28.51		28.51	0.4%
100	70	51,100	100.00	97 \$	2,442.97			7,697.77	\$	2,442.97		5,288.06			\$		\$			\$	33.27	0.4%
100	80	58,400	100.00	97 \$	2,767.30			8,737.99	\$		\$	6,008.72		8,776.01	\$	_	\$			\$	38.02	0.4%
100	90	65,700	100.00	97 \$		\$ 6,686.60		9,778.22	\$	3,091.62		6,729.37		9,820.99	\$	-	\$			\$	42.77	0.4%
200	30	43,800	200.00	197 \$		\$ 4,789.89		7,066.54	\$		\$	4,818.41			\$	-	\$		28.51		28.51	0.4%
200	40	58,400	200.00	197 \$	2,925.30				\$	2,925.30		6,259.72			\$	-	\$		38.02		38.02	0.4%
200	50	73,000	200.00	197 \$		\$ 7,653.51			\$		\$	7,701.03			\$	-	\$			\$	47.52	0.4%
200	60	87,600	200.00	197 \$	4,222.59	\$ 9,085.31	\$ 1	3,307.91	\$	4,222.59	\$	9,142.34	\$ 1	13,364.93	\$	-	\$		57.03	\$	57.03	0.4%
200	70	102,200	200.00	197 \$		\$ 10,517.12			\$	4,871.24	\$	10,583.65	\$ 1	15,454.90	\$	-	\$			\$	66.53	0.4%
200	80	116,800	200.00	197 \$	5,519.89				\$	5,519.89		12,024.97			\$	-	\$			\$	76.04	0.4%
200	90	131,400	200.00	197 \$	6,168.54	\$ 13,380.74	\$ 1	9,549.28	\$	6,168.54	\$	13,466.28	\$ 1	19,634.82	\$	-	\$		85.54	\$	85.54	0.4%

ATLANTIC CITY ELECTRIC COMPANY MONTHLY GENERAL SERVICE PRIMARY ("MGS Primary") Annual Average

Present Rates

vs. Proposed Rates															
	Load				Present	Present	Present	roposed Rates New	New	New	Difference	Difference		Total	Total
Demand	Factor	Energy			Distribution	BGS and Other Charges	Total	Distribution	BGS and Other Charges	Total	Distribution		raes	Difference	
(kW)	(%)	(kWh)	Dist kW		(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)		(\$)	(%)
5	20	730	5.00	2 \$			\$ 127.0	1.7		\$ 127.49	\$ -		0.48		
5	30	1,095	5.00	2 \$	69.15	\$ 108.38	\$ 177.5	4 \$ 69.15	\$ 109.10	\$ 178.25	\$ -	\$	0.71	\$ 0.71	0.4%
5	40	1,460	5.00	2 \$			\$ 228.0		\$ 143.94	\$ 229.00	\$ -			\$ 0.95	
5	50	1,825	5.00	2 \$			\$ 278.5		\$ 178.79	\$ 279.76	\$ -		1.19		
5	60	2,190	5.00	2 \$		•	\$ 329.0		\$ 213.64	\$ 330.51	\$ -			\$ 1.43	-
5 5	70 80	2,555 2,920	5.00 5.00	2 \$		•	\$ 379.6		\$ 248.49	\$ 381.26 \$ 432.02	\$ - \$ -	*		\$ 1.66 \$ 1.90	
10	20	1.460	10.00	2 \$ 7 \$			\$ 430.1 \$ 246.1		\$ 283.33 \$ 155.33	\$ 432.02 \$ 247.12	\$ - e			\$ 1.90 \$ 0.95	
10	30	2,190	10.00	7 \$		•	\$ 347.2		\$ 225.02	\$ 348.63	\$ -			\$ 1.43	
10	40	2,920	10.00	7 \$			\$ 448.2		\$ 294.72	\$ 450.14	\$ -			\$ 1.90	
10	50	3,650	10.00	7 \$					\$ 364.41		\$ -			\$ 2.38	
10	60	4,380	10.00	7 \$	219.04	\$ 431.26	\$ 650.3	0 \$ 219.04	\$ 434.11	\$ 653.15	\$ -	\$	2.85	\$ 2.85	0.4%
10	70	5,110	10.00	7 \$		\$ 500.48	\$ 751.3		\$ 503.80	\$ 754.66	\$ -	\$	3.33	\$ 3.33	0.4%
10	80	5,840	10.00	7 \$			\$ 852.3		\$ 573.50	\$ 856.17	\$ -			\$ 3.80	
20	20	2,920	20.00	17 \$			\$ 484.4		\$ 317.48	\$ 486.37	\$ -			\$ 1.90	
20	30	4,380	20.00	17 \$			\$ 686.5		\$ 456.87	\$ 689.38	\$ -			\$ 2.85	
20 20	40 50	5,840 7,300	20.00 20.00	17 \$ 17 \$			\$ 888.6 \$ 1,090.6		\$ 596.26 \$ 735.65	\$ 892.40 \$ 1,095.42	\$ -			\$ 3.80 \$ 4.75	
20	60	8,760	20.00	17 \$ 17 \$			\$ 1,090.0		\$ 735.03 \$ 875.04	\$ 1,095.42	\$ - \$ -			\$ 5.70	
20	70	10.220	20.00	17 \$			\$ 1,494.7		\$ 1.014.43	\$ 1.501.45	\$ -	•		\$ 6.65	-
20	80	11,680	20.00	17 \$			\$ 1,696.8		\$ 1,153.82	\$ 1,704.46	\$ -	*		\$ 7.60	
30	20	4,380	30.00	27 \$			\$ 722.7		\$ 479.64	\$ 725.62	\$ -			\$ 2.85	
30	30	6,570	30.00	27 \$	341.42	\$ 684.45	\$ 1,025.8	6 \$ 341.42	\$ 688.73	\$ 1,030.14	\$ -	\$	4.28	\$ 4.28	0.4%
30	40	8,760	30.00	27 \$			\$ 1,328.9		\$ 897.81		\$ -			\$ 5.70	
30	50	10,950	30.00	27 \$		\$ 1,099.77			\$ 1,106.90	\$ 1,639.19	\$ -	*		\$ 7.13	
30	60	13,140	30.00	27 \$					\$ 1,315.98		\$ -			\$ 8.55	-
30	70	15,330	30.00	27 \$			\$ 2,238.2		\$ 1,525.07		\$ -			\$ 9.98	-
30 50	80 20	17,520 7,300	30.00 50.00	27 \$ 47 \$		\$ 1,722.75 \$ 799.20	\$ 2,541.3 \$ 1,199.3			\$ 2,552.76 \$ 1,204.12	\$ -			\$ 11.41 \$ 4.75	
50	30	10,950	50.00	47 \$			\$ 1,704.5		\$ 1,152.43	\$ 1,711.66	\$ -			\$ 7.13	
50	40	14,600	50.00	47 \$					\$ 1,500.90		\$ -			\$ 9.50	
50	50	18,250	50.00	47 \$		\$ 1,837.50			\$ 1,849.38	\$ 2,726.74	\$ -			\$ 11.88	
50	60	21,900	50.00	47 \$	1,036.42	\$ 2,183.60	\$ 3,220.0	2 \$ 1,036.42	\$ 2,197.85	\$ 3,234.28	\$ -	\$ 1	4.26	\$ 14.26	0.4%
50	70	25,550	50.00	47 \$	1,195.49	\$ 2,529.70	\$ 3,725.1	8 \$ 1,195.49	\$ 2,546.33	\$ 3,741.82	\$ -	\$ 1	6.63	\$ 16.63	0.4%
50	80	29,200	50.00	47 \$,	•	\$ 4,230.3		\$ 2,894.81	\$ 4,249.36	\$ -	•	9.01		
75	30	16,425	75.00	72 \$		\$ 1,721.37			· ·	\$ 2,563.55	\$ -			\$ 10.69	-
75 75	40	21,900	75.00	72 \$		\$ 2,240.51			\$ 2,254.77	\$ 3,324.86	\$ - \$ -			\$ 14.26	
75 75	50 60	27,375 32,850	75.00 75.00	72 \$ 72 \$	1,308.68 1,547.28				\$ 2,777.48 \$ 3,300.20	\$ 4,086.17 \$ 4,847.48	\$ - \$ -			\$ 17.82 \$ 21.39	
75	70	38,325	75.00	72 \$ 72 \$			\$ 5,583.8		\$ 3,822.91		\$ - \$ -			\$ 24.95	
75	80	43.800	75.00	72 \$,	7 -,, -,, -,			\$ 4.345.62		\$ -	•	8.51		
75	90	49,275	75.00	72 \$, .	\$ 4,836.26			\$ 4,868.34		\$ -	•		\$ 32.08	
100	30	21,900	100.00	97 \$	1,103.75				\$ 2,311.69	\$ 3,415.44	\$ -			\$ 14.26	
100	40	29,200	100.00	97 \$			\$ 4,411.5		\$ 3,008.64	\$ 4,430.52	\$ -			\$ 19.01	
100	50	36,500	100.00	97 \$	1,740.01				\$ 3,705.59	\$ 5,445.60	\$ -			\$ 23.76	
100	60	43,800	100.00	97 \$							\$ -			\$ 28.51	
100	70	51,100	100.00	97 \$,	\$ 5,066.22			\$ 5,099.49		\$ -			\$ 33.27	
100 100	80 90	58,400 65,700	100.00 100.00	97 \$ 97 \$					\$ 5,796.44 \$ 6.493.39		\$ - \$ -			\$ 38.02 \$ 42.77	-
200	30 30	43,800	200.00	97 \$ 197 \$	3,012.53 2,192.81	•				\$ 9,505.92 \$ 6,823.01	φ - \$.	•		\$ 42.77 \$ 28.51	
200	40	58,400	200.00	197 \$		\$ 5,986.09				\$ 8,853.17	\$ -			\$ 38.02	
200	50	73,000	200.00	197 \$	3,465.32				· ·	\$ 10,883.33	\$ -			\$ 47.52	
200	60	87,600	200.00	197 \$		\$ 8,754.88				\$ 12,913.49	\$ -			\$ 57.03	
200		102,200	200.00	197 \$		\$ 10,139.28				\$ 14,943.65	\$ -			\$ 66.53	
200		116,800	200.00	197 \$						\$ 16,973.81	\$ -		6.04		
200	90	131,400	200.00	197 \$	6,010.36	\$ 12,908.07	\$ 18,918.4	3 \$ 6,010.36	\$ 12,993.61	\$ 19,003.97	\$ -	\$ 8	5.54	\$ 85.54	0.5%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary" 8 WINTER MONTHS (October Through May)

											oosed Rates												
_		Load	_			Present		Present		Present		New	_	New		New		fference		Difference		Total	Total
		actor	Energy			<u>Distribution</u>	BGS	and Other Charges		<u>Total</u>	<u>Di</u>	stribution	브	GS and Other Charges		<u>Total</u>	Dis		BGS a	and Other Charges	Dit	ference	<u>Difference</u>
(k'		(%)	(kWh)	Metered kW		(\$)	•	(\$)	Φ.	(\$)	•	(\$)	•	(\$)	Φ.	(\$)	•	(\$)	Φ.	(\$)	•	(\$)	(%)
2		20 30	3,650 5,475	25 25				450.90 633.85	\$	922.37 1,105.32	\$ \$	471.47 471.47		453.28 637.42		924.75 1,108.89	\$ \$	-	\$ \$	2.38 3.56		2.38 3.56	0.3% 0.3%
2		40	7,300	25 25			э \$		\$	1,105.32	\$ \$	471.47		821.56		1,293.03	\$	-	\$ \$	4.75		4.75	0.4%
2		50	9,125	25	25 \$		\$		\$	1,471.22	\$	471.47	\$		\$	1,477.16	\$	-	\$		\$	5.94	0.4%
2		60	10,950	25	25 \$ 25 \$				\$	1,654.17	\$	471.47		1,189.83		1,661.30	\$		\$	7.13		7.13	0.4%
2		70	12,775	25	25 \$		\$	1,365.66		1,837.13	\$	471.47		1,373.97		1,845.44	\$	-	\$	8.32		8.32	0.5%
2		80	14,600	25	25 \$			1,548.61		2,020.08	\$	471.47		1,558.11		2,029.58	\$	-	\$		\$	9.50	0.5%
5	0	20	7,300	50	50 \$	749.72	\$	901.80	\$	1,651.52	\$	749.72	\$	906.56	\$	1,656.28	\$	-	\$	4.75	\$	4.75	0.3%
5	0	30	10,950	50	50 \$	749.72	\$	1,267.70	\$	2,017.42	\$	749.72	\$	1,274.83	\$	2,024.55	\$	-	\$	7.13	\$	7.13	0.4%
5	0	40	14,600	50	50 \$	749.72	\$	1,633.61	\$	2,383.33	\$	749.72	\$	1,643.11	\$	2,392.83	\$	-	\$	9.50	\$	9.50	0.4%
5		50	18,250	50	50 \$				\$	2,749.23	\$	749.72		2,011.39		2,761.11	\$	-	\$	11.88		11.88	0.4%
5		60	21,900	50	50 \$				\$	3,115.13	\$	749.72		2,379.67		3,129.39	\$	-	\$	14.26		14.26	0.5%
5		70	25,550	50	50 \$			2,731.31		3,481.03	\$	749.72		2,747.94		3,497.66	\$	-	\$	16.63		16.63	0.5%
5		80	29,200	50	50 \$			3,097.21		3,846.93	\$	749.72		3,116.22		3,865.94	\$	-	\$	19.01		19.01	0.5%
10		20	14,600	100	100 \$			1,803.61		3,109.83	\$	1,306.22		1,813.11		3,119.33	\$	-	\$		\$	9.50	0.3%
10		30 40	21,900 29,200	100 100	100 \$ 100 \$		\$	2,535.41 3,267.21		3,841.63 4,573.43	\$ \$	1,306.22 1,306.22	\$	2,549.67 3,286.22		3,855.89 4,592.44	\$ \$	-	\$ \$	14.26 19.01		14.26 19.01	0.4% 0.4%
10		50	36,500	100	100 \$			3,207.21		5,305.24	\$ \$	1,306.22		4,022.78		5,329.00	э \$	-	\$ \$	23.76		23.76	0.4%
10		60	43,800	100	100 \$		\$	4,730.82		6,037.04	\$	1,306.22	\$	4,759.33		6,065.55	\$		\$	28.51		28.51	0.5%
10		70	51,100	100	100 \$			5,462.62		6,768.84	\$	1,306.22		5,495.89		6,802.11	\$		\$	33.27		33.27	0.5%
10		80	58,400	100	100 \$			6,194.42		7,500.64	\$	1,306.22		6,232.44		7,538.66	\$	_	\$	38.02		38.02	0.5%
30		20	43,800	300	300 \$		\$	5,410.82		8,943.04	\$	3,532.22	\$	5,439.33		8,971.55	\$	-	\$	28.51		28.51	0.3%
30		30	65,700	300	300 \$		\$			11,138.45	\$	3,532.22	\$	7,649.00			\$	-	\$	42.77		42.77	0.4%
30	0	40	87,600	300	300 \$	3,532.22	\$	9,801.64		13,333.86	\$	3,532.22	\$	9,858.66	\$	13,390.88	\$	-	\$	57.03	\$	57.03	0.4%
30	0	50	109,500	300	300 \$	3,532.22	\$	11,997.05	\$	15,529.27	\$	3,532.22	\$	12,068.33	\$	15,600.55	\$	-	\$	71.28	\$	71.28	0.5%
30	0	60	131,400	300	300 \$	3,532.22	\$	14,192.46	\$	17,724.68	\$	3,532.22	\$	14,278.00	\$	17,810.22	\$	-	\$	85.54	\$	85.54	0.5%
30	0	70	153,300	300	300 \$		\$	16,387.87		19,920.09	\$	3,532.22		16,487.66			\$	-	\$		\$	99.80	0.5%
30		80	175,200	300	300 \$		\$	18,583.27		22,115.49	\$	3,532.22		18,697.33			\$	-	\$	114.06		114.06	0.5%
50		20	73,000	500	500 \$		\$			14,776.25	\$	5,758.22	\$	9,065.55		14,823.77	\$	-	\$	47.52		47.52	0.3%
50		30	109,500	500	500 \$			12,677.05		18,435.27	\$ \$	5,758.22		12,748.33		18,506.55	\$ \$	-	\$		\$	71.28	0.4%
50 50		40 50	146,000 182,500	500 500	500 \$ 500 \$			16,336.06		22,094.28	\$	5,758.22 5,758.22		16,431.11 20,113.89			\$ \$	-	\$ \$	95.05 118.81	\$	95.05 118.81	0.4% 0.5%
50		60	219,000	500	500 \$			19,995.08 23,654.09		25,753.30 29,412.31	\$	5,758.22		23,796.66		25,872.11 29,554.88	э \$	-	\$ \$	142.57		142.57	0.5%
50		70	255,500	500	500 \$			27,313.11		33,071.33	\$	5,758.22		27,479.44		33,237.66	\$		\$	166.33		166.33	0.5%
50		80	292,000	500	500 \$			30,972.12		36,730.34	\$	5,758.22		31,162.22		36,920.44	\$		\$		\$	190.09	0.5%
75		30	164,250	750	750 \$			19,015.57		27,556.29	\$	8,540.72		19,122.50		27,663.22	\$	_	\$	106.93		106.93	0.4%
75		40	219,000	750	750 \$			24,504.09		33,044.81	\$	8,540.72		24,646.66		33,187.38	\$	-	\$	142.57		142.57	0.4%
75		50	273,750	750	750 \$			29,992.62		38,533.34	\$	8,540.72		30,170.83			\$	-	\$	178.21		178.21	0.5%
75	0	60	328,500	750	750 \$	8,540.72	\$	35,481.14	\$	44,021.86	\$	8,540.72	\$	35,694.99	\$	44,235.71	\$	-	\$	213.85	\$	213.85	0.5%
75	0	70	383,250	750	750 \$		\$	40,969.66	\$	49,510.38	\$	8,540.72	\$	41,219.16	\$	49,759.88	\$	-	\$	249.50	\$	249.50	0.5%
75		80	438,000	750	750 \$			46,458.19		54,998.91	\$	8,540.72		46,743.32		55,284.04	\$	-	\$	285.14		285.14	0.5%
75		90	492,750	750	750 \$,	51,946.71			\$	8,540.72		52,267.49			\$	-	\$		\$	320.78	0.5%
10		30	219,000	1,000	1,000 \$,	\$	25,354.09		36,677.31		11,323.22		25,496.66		,	\$	-	\$	142.57		142.57	0.4%
10		40	292,000	1,000	1,000 \$,	\$	32,672.12		43,995.34		11,323.22		32,862.22		44,185.44	\$	-	\$	190.09		190.09	0.4%
10		50	365,000	1,000	1,000 \$,	\$	39,990.16		51,313.38		11,323.22	\$	40,227.77			\$	-	\$	237.61		237.61	0.5%
10		60	438,000	1,000	1,000 \$		\$	47,308.19		58,631.41		11,323.22		47,593.32			\$ \$	-	\$ \$	285.14		285.14 332.66	0.5% 0.5%
10 10		70 80	511,000 584,000	1,000 1,000	1,000 \$ 1,000 \$		\$ \$	54,626.22 61,944.25		65,949.44 73,267.47		11,323.22 11,323.22		54,958.88 62,324.43			\$	-	\$ \$	332.66 380.18	\$	380.18	0.5%
10		90	657,000	1,000	1,000 \$			69,262.28		80,585.50		11,323.22		69,689.99			э \$	-	\$ \$	427.71		427.71	0.5%
20		30	438,000	2,000	2,000 \$		\$	50,708.19				22,453.22		50,993.32			\$		\$	285.14		285.14	0.4%
20		40	584,000	2,000	2,000 \$		\$	65,344.25				22,453.22				88,177.65	\$	-	\$		\$	380.18	0.4%
20		50	730,000	2,000	2,000 \$		\$	79,980.31				22,453.22				102,908.76	\$		\$	475.23		475.23	0.5%
20		60	876,000	2,000	2,000 \$		\$			117,069.59		22,453.22		95,186.65			\$	_	\$	570.28		570.28	0.5%
20			1,022,000	2,000	2,000 \$		\$	109,252.43				22,453.22	\$	109,917.76			\$	-	\$		\$	665.32	0.5%
20			1,168,000	2,000	2,000 \$		\$	123,888.50				22,453.22		124,648.86			\$	-	\$	760.37		760.37	0.5%
20	00	90	1,314,000	2,000	2,000 \$	22,453.22	\$	138,524.56	\$	160,977.78	\$	22,453.22	\$	139,379.97	\$	161,833.19	\$	-	\$	855.41	\$	855.41	0.5%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary" 4 SUMMER MONTHS (June Through September)

Present Rates vs.

vs. Proposed Rates																					
	Load				Present		Present		Present	New		New		New	Dif	ference		Difference	T	otal	Total
Demand		Energy			Distribution	BG	S and Other Charges		Total	Distribution		BGS and Other Charges		Total			BGS a	and Other Charges		erence	Difference
(kW)	(%)	(kWh)	Metered kW	Billed kW	(\$)		(\$)		(\$)	(\$)	_	(\$)		(\$)	·	(\$)		(\$)		(\$)	(%)
25	20	3,650	25	25	\$ 471.47	\$	455.81	\$	927.28	\$ 471.47	\$	458.19	\$	929.66	\$	-	\$	2.38	\$	2.38	0.3%
25	30	5,475	25			\$		\$	1,112.69	\$ 471.47			\$	1,116.26	\$	-	\$		\$	3.56	0.3%
25	40	7,300	25			\$		\$	1,298.10	\$ 471.47	\$		\$	1,302.85	\$	-	\$	4.75		4.75	0.4%
25	50	9,125	25			\$		\$	1,483.51	\$ 471.47			\$	1,489.45	\$	-	\$	5.94		5.94	0.4%
25	60	10,950	25		•	\$		\$	1,668.91	\$ 471.47			\$	1,676.04	\$	-	\$		\$	7.13	0.4%
25 25	70 80	12,775 14,600	25 25		•	\$ \$		\$	1,854.32 2,039.73	\$ 471.47 \$ 471.47	\$	1,391.17 1.577.76	\$	1,862.64 2,049.23	\$ \$	-	\$ \$	8.32 9.50	\$	8.32 9.50	0.4% 0.5%
50 50	20	7.300	25 50	50 50		\$,	\$	1.661.35	\$ 471.47 \$ 749.72	\$		\$ \$	1.666.10	\$	-	\$ \$	9.50 4.75		9.50 4.75	0.5%
50	30	10,950	50	50				\$	2,032.16	\$ 749.72		1,289.57		2,039.29	\$	-	\$		\$	7.13	0.4%
50	40	14,600	50	50		\$		\$	2,402.98	\$ 749.72		,	\$	2,412.48	\$	_	\$		\$	9.50	0.4%
50	50	18,250	50					\$	2,773.79	\$ 749.72			\$	2,785.67	\$	-	\$		\$	11.88	0.4%
50	60	21,900	50	50	\$ 749.72	\$	2,394.89	\$	3,144.61	\$ 749.72	\$	2,409.14	\$	3,158.86	\$	-	\$	14.26	\$	14.26	0.5%
50	70	25,550	50	50	\$ 749.72	\$	2,765.70	\$	3,515.42	\$ 749.72	\$	2,782.33	\$	3,532.05	\$	-	\$	16.63	\$	16.63	0.5%
50	80	29,200	50			\$	3,136.52	\$	3,886.24	\$ 749.72	\$	3,155.52	\$	3,905.24	\$	-	\$	19.01	\$	19.01	0.5%
100	20	14,600	100			\$		\$	3,129.48	\$ 1,306.22		1,832.76		3,138.98	\$	-	\$	9.50		9.50	0.3%
100	30	21,900	100			\$		\$	3,871.11	\$ 1,306.22	\$	2,579.14		3,885.36	\$	-	\$		\$	14.26	0.4%
100	40	29,200	100			\$		\$	4,612.74	\$ 1,306.22	\$	3,325.52		4,631.74	\$	-	\$	19.01		19.01	0.4%
100	50	36,500	100			\$		\$	5,354.36	\$ 1,306.22	\$	4,071.91		5,378.13	\$	-	\$	23.76		23.76	0.4%
100	60 70	43,800 51,100	100 100			\$		\$	6,095.99 6,837.62	\$ 1,306.22 \$ 1,306.22	\$	4,818.29 5,564.67	\$	6,124.51 6,870.89	\$ \$	-	\$ \$	28.51 33.27		28.51 33.27	0.5% 0.5%
100 100	80	58,400	100			\$ \$		\$ \$	7,579.25	\$ 1,306.22 \$ 1,306.22	\$ \$	6,311.05		7,617.27	\$	-	\$ \$	38.02		38.02	0.5%
300	20	43,800	300			\$	5,469.77		9,001.99	\$ 3,532.22	\$		\$	9,030.51	\$	-	\$	28.51		28.51	0.3%
300	30	65,700	300			\$	7,694.66		11,226.88	\$ 3,532.22	\$	7,737.43		11.269.65	\$	_	\$	42.77		42.77	0.4%
300	40	87,600	300	300		\$			13,451.77	\$ 3,532.22		9,976.57		13,508.79	\$	-	\$		\$	57.03	0.4%
300	50	109,500	300	300		\$	12,144.43		15,676.65	\$ 3,532.22	\$	12,215.72		15,747.94	\$	-	\$		\$	71.28	0.5%
300	60	131,400	300	300	\$ 3,532.22	\$	14,369.32	\$	17,901.54	\$ 3,532.22	\$	14,454.86	\$	17,987.08	\$	-	\$	85.54	\$	85.54	0.5%
300	70	153,300	300	300	\$ 3,532.22	\$	16,594.21	\$	20,126.43	\$ 3,532.22	\$	16,694.01	\$	20,226.23	\$	-	\$	99.80	\$	99.80	0.5%
300	80	175,200	300	300		\$	18,819.09			\$ 3,532.22	\$	18,933.15		22,465.37	\$	-	\$			114.06	0.5%
500	20	73,000	500	500		\$	9,116.29		14,874.51	\$ 5,758.22	\$	9,163.81		14,922.03	\$	-	\$	47.52		47.52	0.3%
500	30	109,500	500			\$	12,824.43		18,582.65	\$ 5,758.22	\$	12,895.72		18,653.94	\$	-	\$		\$	71.28	0.4%
500	40	146,000	500			\$	16,532.58		22,290.80	\$ 5,758.22	\$	16,627.62		22,385.84	\$	-	\$		\$	95.05	0.4%
500 500	50 60	182,500 219,000	500 500	500 500		\$ \$	20,240.72		25,998.94 29,707.09	\$ 5,758.22 \$ 5,758.22		20,359.53 24,091.44		26,117.75 29,849.66	\$ \$	-	\$ \$	118.81 142.57		118.81 142.57	0.5% 0.5%
500	70	255,500	500		,	φ \$	23,948.87 27,657.01		33,415.23	\$ 5,758.22	\$			33,581.56	\$ \$	-	\$ \$			166.33	0.5%
500	80	292,000	500	500		\$	31,365.16		37,123.38	\$ 5,758.22	\$	31,555.25		37,313.47	\$	-	\$			190.09	0.5%
750	30	164,250	750			\$	19,236.65		27,777.37	\$ 8,540.72		19,343.58		27,884.30	\$	-	\$			106.93	0.4%
750	40	219,000	750				24,798.87		33,339.59	\$ 8,540.72		24,941.44		33,482.16	\$	-	\$			142.57	0.4%
750	50	273,750	750	750	\$ 8,540.72	\$	30,361.08	\$	38,901.80	\$ 8,540.72	\$	30,539.30	\$	39,080.02	\$	-	\$	178.21	\$	178.21	0.5%
750	60	328,500	750	750	\$ 8,540.72	\$	35,923.30	\$	44,464.02	\$ 8,540.72	\$	36,137.15	\$	44,677.87	\$	-	\$	213.85	\$	213.85	0.5%
750	70	383,250	750	750	\$ 8,540.72	\$	41,485.52	\$	50,026.24	\$ 8,540.72	\$	41,735.01	\$	50,275.73	\$	-	\$	249.50	\$	249.50	0.5%
750	80	438,000	750	750			47,047.73		55,588.45	\$ 8,540.72		47,332.87		55,873.59	\$	-	\$			285.14	0.5%
750	90	492,750	750	750		\$		\$	61,150.67	\$ 8,540.72		52,930.73		61,471.45	\$	-	\$			320.78	0.5%
1000	30	219,000	1,000	,		\$	25,648.87		36,972.09	\$ 11,323.22	\$	25,791.44		37,114.66	\$	-	\$			142.57	0.4%
1000	40	292,000	1,000	1,000		\$ \$	33,065.16			\$ 11,323.22	\$	33,255.25		44,578.47	\$	-	\$			190.09	0.4%
1000 1000	50 60	365,000 438,000	1,000 1,000			\$	40,481.45 47,897.73		51,804.67	\$ 11,323.22 \$ 11,323.22	\$ \$	40,719.06 48,182.87		52,042.28 59.506.09	\$ \$	-	\$ \$			237.61 285.14	0.5% 0.5%
1000	70	511,000	1,000	1,000		φ \$		э \$	66,637.24	\$ 11,323.22	\$	55,646.68		66,969.90	э \$		\$ \$			332.66	0.5%
1000	80	584,000	1,000	1,000		\$	62,730.31		74,053.53	\$ 11,323.22	\$	63,110.50		74,433.72	\$	-	\$			380.18	0.5%
1000	90	657,000	1,000	1,000		\$	70,146.60			\$ 11.323.22		70,574.31		81.897.53	\$	-	\$	427.71		427.71	0.5%
2000	30	438,000	2,000	,		\$	51,297.73		73,750.95	\$ 22,453.22	\$	51,582.87		74,036.09	\$	-	\$			285.14	0.4%
2000	40	584,000	2,000	2,000		\$	66,130.31			\$ 22,453.22	\$	66,510.50		88,963.72	\$	-	\$			380.18	0.4%
2000	50	730,000	2,000	2,000		\$	80,962.89			\$ 22,453.22	\$	81,438.12		03,891.34	\$	-	\$		\$	475.23	0.5%
2000	60	876,000	2,000	2,000		\$	95,795.47	\$	118,248.69	\$ 22,453.22	\$	96,365.74			\$	-	\$			570.28	0.5%
2000	70	1,022,000	2,000			\$	110,628.05			\$ 22,453.22	\$	111,293.37			\$	-	\$			665.32	0.5%
2000	80	1,168,000	2,000	2,000		\$	125,460.62			\$ 22,453.22		126,220.99			\$	-	\$			760.37	0.5%
2000	90	1,314,000	2,000	2,000	\$ 22,453.22	\$	140,293.20	\$	162,746.42	\$ 22,453.22	\$	141,148.62	\$ 1	63,601.84	\$	-	\$	855.41	\$	855.41	0.5%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE SECONDARY ("AGS Secondary") Annual Average

										osed Rates												
_	Load	_			Present		Present		Present		New	_	New		New		ifference		Difference		Total	Total
Demano		Energy	M-4 11/M/		<u>Distribution</u>	BGS	and Other Charges		Total	<u>D</u>	stribution	<u> </u>	BGS and Other Charges		Total	DI		BGS 8		DIT	ference	Difference
(kW) 25	(%) 20	(kWh) 3,650	Metered kW 25.00	22 \$	(\$) 471.47	¢.	(\$) 452.54	¢	(\$) 924.01	\$	(\$) 471.47	¢	(\$) 454.92	¢	(\$) 926.39	\$	(\$)	\$	(\$)	¢	2.38	(%) 0.3%
25 25	30	5,475	25.00	22 \$				\$	1,107.78	\$				\$	1,111.34	\$ \$	-	\$	2.38 3.56		3.56	0.3%
25	40	7,300	25.00	22 \$				\$	1,107.76	\$	471.47			\$	1,111.34	э \$	-	э \$	4.75		4.75	0.4%
25	50	9,125	25.00	22 \$		\$	1,003.85		1,475.32	\$	471.47	\$	1,009.79		1,481.26	\$		\$	5.94		5.94	0.4%
25	60	10,950	25.00	22 \$				\$	1,659.09	\$	471.47		1,194.75		1,666.22	\$	_	\$	7.13		7.13	0.4%
25	70	12,775	25.00	22 \$		\$		\$	1,842.86	\$	471.47	\$	1,379.70		1,851.17	\$	_	\$	8.32		8.32	0.5%
25	80	14,600	25.00	22 \$			1,555.16		2,026.63	\$	471.47		1,564.66		2,036.13	\$	-	\$		\$	9.50	0.5%
50	20	7,300	50.00	47 \$	749.72	\$	905.08		1,654.80	\$	749.72	\$	909.83		1,659.55	\$	-	\$	4.75	\$	4.75	0.3%
50	30	10,950	50.00	47 \$	749.72	\$	1,272.62	\$	2,022.34	\$	749.72	\$	1,279.75	\$	2,029.47	\$	-	\$	7.13	\$	7.13	0.4%
50	40	14,600	50.00	47 \$	749.72	\$	1,640.16	\$	2,389.88	\$	749.72	\$	1,649.66	\$	2,399.38	\$	-	\$	9.50	\$	9.50	0.4%
50	50	18,250	50.00	47 \$				\$	2,757.42	\$			2,019.58		2,769.30	\$	-	\$		\$	11.88	0.4%
50	60	21,900	50.00	47 \$			2,375.24		3,124.96	\$			2,389.49		3,139.21	\$	-	\$	14.26		14.26	0.5%
50	70	25,550	50.00	47 \$			2,742.77		3,492.49	\$			2,759.41		3,509.13	\$	-	\$	16.63		16.63	0.5%
50	80	29,200	50.00	47 \$			3,110.31		3,860.03	\$	749.72		3,129.32		3,879.04	\$	-	\$	19.01		19.01	0.5%
100	20	14,600	100.00	97 \$		\$	1,810.16		3,116.38	\$	1,306.22	\$	1,819.66		3,125.88	\$	-	\$		\$	9.50	0.3%
100	30	21,900	100.00	97 \$		\$	2,545.24		3,851.46	\$	1,306.22	\$	2,559.49		3,865.71	\$	-	\$	14.26		14.26	0.4%
100 100	40	29,200	100.00	97 \$ 97 \$		\$	3,280.31		4,586.53	\$ \$	1,306.22	\$	3,299.32		4,605.54	\$ \$	-	\$ \$	19.01		19.01	0.4% 0.4%
	50 60	36,500 43,800	100.00 100.00	97 \$			4,015.39 4,750.47		5,321.61 6,056.69	\$	1,306.22 1,306.22	\$	4,039.15 4,778.98		5,345.37 6,085.20	\$ \$	-	\$ \$	23.76 28.51		23.76 28.51	0.4%
100 100	70	51,100	100.00	97 \$ 97 \$		\$ \$		\$	6,791.77	\$	1,306.22	\$	5,518.81		6,825.03	э \$	-	\$ \$	33.27		33.27	0.5%
100	80	58,400	100.00	97 \$		\$		\$	7,526.85	\$	1,306.22	\$	6,258.65		7,564.87	\$		\$	38.02		38.02	0.5%
300	20	43,800	300.00	297 \$		\$		\$	8,962.69	\$	3,532.22	\$	5,458.98		8,991.20	\$	_	\$	28.51		28.51	0.3%
300	30	65,700	300.00	297 \$			7,635.71		11,167.93	\$	3,532.22	\$	7,678.48			\$	_	\$	42.77		42.77	0.4%
300	40	87,600	300.00	297 \$		\$	9,840.94		13,373.16	\$	3,532.22	\$	9,897.97		13,430.19	\$	-	\$		\$	57.03	0.4%
300	50	109,500	300.00	297 \$		\$	12,046.18		15,578.40	\$	3,532.22	\$	12,117.46		15,649.68	\$	-	\$		\$	71.28	0.5%
300	60	131,400	300.00	297 \$		\$	14,251.41		17,783.63	\$	3,532.22	\$	14,336.95	\$	17,869.17	\$	-	\$		\$	85.54	0.5%
300	70	153,300	300.00	297 \$	3,532.22	\$	16,456.65	\$	19,988.87	\$	3,532.22	\$	16,556.44	\$	20,088.66	\$	-	\$	99.80	\$	99.80	0.5%
300	80	175,200	300.00	297 \$	3,532.22	\$	18,661.88	\$	22,194.10	\$	3,532.22	\$	18,775.94	\$	22,308.16	\$	-	\$	114.06	\$	114.06	0.5%
500	20	73,000	500.00	497 \$		\$	9,050.78		14,809.00	\$	5,758.22	\$	9,098.31		14,856.53	\$	-	\$	47.52		47.52	0.3%
500	30	109,500	500.00	497 \$			12,726.18		18,484.40	\$	5,758.22	\$	12,797.46		18,555.68	\$	-	\$		\$	71.28	0.4%
500	40	146,000	500.00	497 \$		\$	16,401.57		22,159.79	\$	5,758.22	\$	16,496.61		22,254.83	\$	-	\$		\$	95.05	0.4%
500	50	182,500	500.00	497 \$			20,076.96		25,835.18	\$	5,758.22	\$	20,195.77		25,953.99	\$	-	\$	118.81		118.81	0.5%
500	60	219,000	500.00	497 \$			23,752.35		29,510.57	\$	5,758.22	\$	23,894.92		29,653.14	\$	-	\$	142.57		142.57	0.5%
500	70 80	255,500	500.00 500.00	497 \$			27,427.74		33,185.96	\$ \$	5,758.22		27,594.07		33,352.29	\$ \$	-	\$		\$	166.33 190.09	0.5% 0.5%
500 750	30	292,000 164,250	750.00	497 \$ 747 \$		\$ \$		\$ \$	36,861.35 27,629.98	\$	5,758.22 8,540.72	\$	31,293.23 19,196.19		37,051.45 27,736.91	э \$	-	\$ \$		\$ \$	106.93	0.4%
750	40	219,000	750.00	747 \$		\$			33,143.07	\$	8,540.72	\$	24,744.92		33,285.64	\$		\$	142.57		142.57	0.4%
750	50	273,750	750.00	747 \$			30,115.44		38,656.16	\$	8,540.72		30,293.65		38,834.37	\$	_	\$	178.21		178.21	0.5%
750	60	328,500	750.00	747 \$			35,628.53			\$			35,842.38			\$	_	\$		\$	213.85	0.5%
750	70	383,250	750.00	747 \$		\$	41,141.61		49,682.33	\$	8,540.72		41,391.11		49,931.83	\$	-	\$		\$	249.50	0.5%
750	80	438,000	750.00	747 \$		\$		\$	55,195.42	\$	8,540.72	\$	46,939.84		55,480.56	\$	-	\$	285.14		285.14	0.5%
750	90	492,750	750.00	747 \$	8,540.72	\$	52,167.79	\$	60,708.51	\$	8,540.72	\$	52,488.57	\$	61,029.29	\$	-	\$	320.78	\$	320.78	0.5%
1,000	30	219,000	1,000.00	997 \$	11,323.22	\$	25,452.35	\$	36,775.57	\$	11,323.22	\$	25,594.92	\$	36,918.14	\$	-	\$	142.57	\$	142.57	0.4%
1,000	40	292,000	1,000.00	997 \$	11,323.22	\$	32,803.13	\$	44,126.35	\$	11,323.22	\$	32,993.23	\$	44,316.45	\$	-	\$	190.09	\$	190.09	0.4%
1,000	50	365,000	1,000.00	997 \$		\$	40,153.92				11,323.22	\$	40,391.53			\$	-	\$	237.61		237.61	0.5%
1,000	60	438,000	1,000.00	997 \$,	\$	47,504.70		58,827.92		11,323.22		47,789.84			\$	-	\$	285.14		285.14	0.5%
1,000	70	511,000	1,000.00	997 \$		\$	54,855.49		66,178.71		11,323.22	\$	55,188.15			\$	-	\$		\$	332.66	0.5%
1,000	80	584,000	1,000.00	997 \$		\$	62,206.27		73,529.49		11,323.22	\$	62,586.45			\$	-	\$		\$	380.18	0.5%
1,000	90	657,000	1,000.00	997 \$		\$	69,557.05		80,880.27		11,323.22		69,984.76			\$	-	\$	427.71		427.71	0.5%
2,000	30	438,000	2,000.00	1997 \$		\$	50,904.70				22,453.22	\$	51,189.84			\$	-	\$	285.14		285.14	0.4%
2,000	40	584,000	2,000.00	1997 \$		\$	65,606.27				22,453.22	\$	65,986.45			\$	-	\$		\$	380.18	0.4%
2,000	50 60	730,000	2,000.00	1997 \$ 1997 \$		\$ \$	80,307.84 95,009.40				22,453.22 22,453.22	\$	80,783.07 95,579.68		103,236.29	\$ \$	-	\$ \$	475.23 570.28	\$	475.23 570.28	0.5% 0.5%
2,000 2,000	70	876,000 1,022,000	2,000.00 2,000.00	1997 \$		\$	95,009.40 109,710.97				22,453.22	\$	95,579.68 110,376.29			\$	-	\$ \$	570.28 665.32		665.32	0.5%
2,000	80	1,168,000	2,000.00	1997 \$			124,412.54				22,453.22		125,172.91			\$ \$	-	\$	760.37		760.37	0.5%
2,000	90	1,314,000	2,000.00	1997 \$			139,114.11				22,453.22		139,969.52			\$ \$		\$ \$	855.41		855.41	0.5%
2,000	90	1,017,000	2,000.00	1001 Ф	22,700.22	Ψ	100,114.11	Ψ	101,001.00	φ	LL, TUU. LL	Ψ	100,000.02	Ψ	104,744.74	φ		Ψ	000.41	Ψ	UUU.T I	0.570

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") 8 WINTER MONTHS (October Through May)

											Propo	sed Rate	S								
	Load						F	resent	Present	- 1	Present		New	New		New	D	ifference	Difference	Total	Total
Demand	Factor	Energy					Dis	tribution	BGS and Other Charges		Total	D	istribution	BGS and Other Charges		Total	Di	stribution	BGS and Other Charges	Difference	Difference
(kW)	(%)	(kWh)	Metered kW B	illed kW	D Demand	D Energy	_	(\$)	(\$)		(\$)	_	(\$)	(\$)		(\$)		(\$)	(\$)	(\$)	(%)
25	20	3,650	25	25 \$		s -	\$	965.65	\$ 425.51	\$	1,391.16	\$		1.7	\$	1,393.54	\$			\$ 2.38	0.2%
25	30	5,475	25	25 \$		š -	\$		\$ 598.90	\$	1,564.55	\$			\$	1,568.11	\$	_		\$ 3.56	0.2%
25	40	7,300	25	25 \$			\$		\$ 772.28	\$	1,737.93	\$			\$	1,742.68	\$			\$ 4.75	0.3%
25	50	9,125	25	25 \$		\$ -	\$		\$ 945.66	\$	1,737.33	\$			\$	1.917.25	\$			\$ 5.94	0.3%
25	60	10,950	25	25 \$			\$		\$ 1.119.04		2.084.69	φ \$			\$	2.091.82	Ф \$	-		\$ 7.13	0.3%
							-					\$						-			
25	70	12,775	25	25 \$			\$		\$ 1,292.43		2,258.08			\$ 1,300.74		2,266.39	\$	-		\$ 8.32	0.4%
25	80	14,600	25	25 \$			\$		\$ 1,465.81	\$	2,431.46	\$			\$	2,440.96	\$	-		\$ 9.50	0.4%
50	20	7,300	50	50 \$			\$.,	\$ 851.03		2,038.18	\$				2,042.93	\$	-		\$ 4.75	0.2%
50	30	10,950	50	50 \$			\$.,	\$ 1,197.79	\$	2,384.94	\$			\$	2,392.07	\$	-		\$ 7.13	0.3%
50	40	14,600	50	50 \$			\$	1,187.15		\$	2,731.71	\$			\$	2,741.21	\$	-		\$ 9.50	0.3%
50	50	18,250	50	50 \$		\$ -	\$	1,187.15			3,078.47	\$.,			3,090.35	\$	-		\$ 11.88	0.4%
50	60	21,900	50	50 \$		\$ -	\$.,	\$ 2,238.09	\$	3,425.24	\$		\$ 2,252.34		3,439.49	\$	-		\$ 14.26	0.4%
50	70	25,550	50	50 \$			\$.,	\$ 2,584.85		3,772.00	\$		\$ 2,601.49		3,788.64	\$	-		\$ 16.63	0.4%
50	80	29,200	50	50 \$	443.00	\$ -	\$	1,187.15	\$ 2,931.62	\$	4,118.77	\$	1,187.15	\$ 2,950.63	\$	4,137.78	\$	-	\$ 19.01		0.5%
100	20	14,600	100	100 \$	886.00	\$ -	\$	1,630.15	\$ 1,702.06	\$	3,332.21	\$	1,630.15	\$ 1,711.56	\$	3,341.71	\$	-	\$ 9.50	\$ 9.50	0.3%
100	30	21,900	100	100 \$	886.00	\$ -	\$	1,630.15	\$ 2,395.59	\$	4,025.74	\$	1,630.15	\$ 2,409.84	\$	4,039.99	\$	-	\$ 14.26	\$ 14.26	0.4%
100	40	29,200	100	100 \$	886.00	\$ -	\$	1,630.15	\$ 3,089.12	\$	4,719.27	\$	1,630.15	\$ 3,108.13	\$	4,738.28	\$	-	\$ 19.01	\$ 19.01	0.4%
100	50	36,500	100	100 \$	886.00	\$ -	\$	1,630.15	\$ 3,782.65	\$	5,412.80	\$	1,630.15	\$ 3,806.41	\$	5,436.56	\$	-	\$ 23.76	\$ 23.76	0.4%
100	60	43,800	100	100 \$	886.00	\$ -	\$	1,630.15	\$ 4,476.18	\$	6,106.33	\$	1,630.15	\$ 4,504.69	\$	6,134.84	\$	-	\$ 28.51	\$ 28.51	0.5%
100	70	51,100	100	100 \$	886.00	S -	\$	1,630.15	\$ 5,169.70	\$	6,799.85	\$	1,630.15	\$ 5,202.97	\$	6,833.12	\$	_	\$ 33.27	\$ 33.27	0.5%
100	80	58,400	100	100 \$			\$			\$	7,493.38	\$			\$	7,531.40	\$	_		\$ 38.02	0.5%
300	20	43,800	300	300 \$			\$	3,402.15			8,508.33	\$	3,402.15			8,536.84	\$	_	\$ 28.51		0.3%
300	30	65,700	300	300 \$		\$ -	\$	3,402.15			10,588.91	\$					\$	_		\$ 42.77	0.4%
300	40	87,600	300		2.658.00		\$	3,402.15			12,669.50	\$				12,726.53	\$	_		\$ 57.03	0.5%
300	50	109,500	300		2.658.00		\$	3,402.15			14,750.09	\$., .	\$ 11,419.22			\$	_		\$ 71.28	0.5%
300	60	131,400	300		2,658.00	\$ -	\$		\$ 13.428.53			\$., .	\$ 13.514.07			\$			\$ 85.54	0.5%
300	70	153,300	300		2,658.00	Ÿ	\$.,			18,911.26	\$		\$ 15,608.91			\$	-		\$ 99.80	0.5%
300	80	175,200	300		2,658.00		\$	3,402.15			20,991.85	\$	3,402.15				\$			\$ 114.06	0.5%
500	20	73,000	500	500 \$			\$		\$ 8.510.29		13.684.44	φ \$., .			13,731.97	Ф \$	-		\$ 47.52	0.3%
500	30	109,500	500		4,430.00		\$				17,152.09	I		\$ 6,557.62 \$ 12,049.22			э \$	-		\$ 71.28	0.3%
												\$						-			
500	40	146,000	500		4,430.00		\$	5,174.15			20,619.73	\$		\$ 15,540.63			\$	-		\$ 95.05	0.5%
500	50	182,500	500		4,430.00		\$	5,174.15			24,087.38	\$	- /	\$ 19,032.04			\$	-		\$ 118.81	0.5%
500	60	219,000	500		4,430.00		\$	5,174.15			27,555.03	\$	- /	\$ 22,523.45			\$	-	\$ 142.57		0.5%
500	70	255,500	500	500 \$		\$ -	\$		\$ 25,848.52		31,022.67	\$	-,				\$	-		\$ 166.33	0.5%
500	80	292,000	500		4,430.00		\$				34,490.32	\$		\$ 29,506.26			\$	-		\$ 190.09	0.6%
750	30	164,250	750		6,645.00		\$	7,389.15			25,356.06	\$					\$	-		\$ 106.93	0.4%
750	40	219,000	750		6,645.00		\$				30,557.53	\$		\$ 23,310.95			\$	-		\$ 142.57	0.5%
750	50	273,750	750		6,645.00		\$	7,389.15				\$		\$ 28,548.06			\$	-		\$ 178.21	0.5%
750	60	328,500	750		6,645.00		\$	7,389.15			40,960.46	\$		\$ 33,785.17			\$	-		\$ 213.85	0.5%
750	70	383,250	750		6,645.00		\$	7,389.15			46,161.93	\$	7,389.15				\$	-		\$ 249.50	0.5%
750	80	438,000	750		6,645.00		\$	7,389.15			51,363.40	\$		\$ 44,259.39			\$	-		\$ 285.14	0.6%
750	90	492,750	750		6,645.00	\$ -	\$	7,389.15				\$		\$ 49,496.50			\$	-		\$ 320.78	0.6%
1000	30	219,000	1,000		8,860.00	\$ -	\$	9,604.15	\$ 23,955.88		33,560.03	\$		\$ 24,098.45			\$	-		\$ 142.57	0.4%
1000	40	292,000	1,000	1,000 \$	8,860.00	\$ -	\$	9,604.15	\$ 30,891.17	\$	40,495.32	\$	9,604.15	\$ 31,081.26	\$	40,685.41	\$	-	\$ 190.09	\$ 190.09	0.5%
1000	50	365,000	1,000	1,000 \$	8,860.00	\$ -	\$	9,604.15	\$ 37,826.46	\$	47,430.61	\$	9,604.15	\$ 38,064.08	\$	47,668.23	\$	-	\$ 237.61	\$ 237.61	0.5%
1000	60	438,000	1,000		8,860.00		\$	9,604.15			54,365.90	\$		\$ 45,046.89			\$	-		\$ 285.14	0.5%
1000	70	511,000	1,000	1,000 \$	8,860.00	\$ -	\$	9,604.15	\$ 51,697.04	\$	61,301.19	\$	9,604.15	\$ 52,029.71	\$	61,633.86	\$	-	\$ 332.66	\$ 332.66	0.5%
1000	80	584,000	1,000		8,860.00		\$				68,236.49	\$		\$ 59,012.52			\$	_		\$ 380.18	0.6%
1000	90	657,000	1.000		8,860.00		\$. ,			75,171.78	\$		\$ 65,995.34			\$	_	\$ 427.71		0.6%
2000	30	438,000	2,000		3 17,720.00		\$. ,	\$ 47,911.75			\$	18,464.15				\$	_	\$ 285.14		0.4%
2000	40	584,000	2,000		17,720.00		\$.,	\$ 61,782.34					\$ 62,162.52			\$	_		\$ 380.18	0.5%
2000	50	730.000	2,000		17,720.00		\$.,	\$ 75.652.92					\$ 76,128.15			\$	_		\$ 475.23	0.5%
2000	60	876,000	2,000		17,720.00		\$	18,464.15	\$ 89,523.50				18,464,15				\$	_		\$ 570.28	0.5%
2000	70	1,022,000	2,000		17,720.00		\$	-, -	\$ 103.394.09				18,464,15				Ф \$	-		\$ 665.32	0.5%
2000	80	1,168,000	2,000		3 17,720.00 3 17,720.00		\$.,					18,464.15				э \$	-		\$ 760.37	0.5%
			2,000															-			
2000	90	1,314,000	2,000	2,000 \$	17,720.00	\$ -	Ф	18,464.15	\$ 131,135.26	Ф.	149,099.41	\$	18,464.15	\$ 131,990.67	Ф	100,404.62	\$	-	\$ 855.41	\$ 855.41	0.6%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") 4 SUMMER MONTHS (June Through September)

Present Rates

												sed Rates	•								
	Load							Present	Present		Present		New	New	New		Difference	Difference		Total	Total
<u>Demand</u>		Energy						<u>istribution</u>	BGS and Other Charges		Total	Di	stribution	BGS and Other Charges	<u>Total</u>	D		BGS and Other Char	rges	<u>Difference</u>	<u>Difference</u>
(kW)	(%)	(kWh)	Metered kW Bi	lled kW [Demand	D Energy		(\$)	(\$)		(\$)		(\$)	(\$)	(\$)		(\$)	(\$)		(\$)	(%)
25	20	3,650	25	25 \$	221.50	\$ -	\$	965.65	437.29	\$	1,402.94	\$	965.65	\$ 439.66	\$ 1,405.31	\$; -	\$ 2	2.38	\$ 2.38	0.2%
25	30	5,475	25	25 \$	221.50	\$ -	\$	965.65	616.55	\$	1,582.20	\$	965.65	\$ 620.12	\$ 1,585.77	\$	-	\$ 3	3.56	\$ 3.56	0.2%
25	40	7,300	25	25 \$		\$ -	\$	965.65			1,761.47	\$		\$ 800.57		\$				\$ 4.75	0.3%
25	50	9,125	25	25 \$		\$ -	\$	965.65			1,940.74	\$	965.65		\$ 1,946.68	\$	_		5.94		0.3%
25	60	10,950	25	25 \$		\$ -	\$	965.65			2,120.01	\$	965.65		\$ 2,127.14	\$			7.13		0.3%
25	70	12,775	25	25 \$		\$ -	\$	965.65			2,299.28	\$	965.65			\$			3.32		0.4%
												\$									
25	80	14,600	25	25 \$		\$ -	\$	965.65	.,		2,478.54	Ψ.	000.00		\$ 2,488.05	\$	-				0.4%
50	20	7,300	50	50 \$		\$ -	\$	1,187.15			2,061.72	\$	1,187.15		\$ 2,066.47	\$	-		1.75		0.2%
50	30	10,950	50	50 \$	443.00		\$	1,187.15			2,420.26	\$	1,187.15		\$ 2,427.39	\$			7.13		0.3%
50	40	14,600	50	50 \$		\$ -	\$	1,187.15			2,778.79	\$	1,187.15		\$ 2,788.30	\$	-			\$ 9.50	0.3%
50	50	18,250	50	50 \$			\$	1,187.15			3,137.33	\$	1,187.15		\$ 3,149.21	\$	-			\$ 11.88	0.4%
50	60	21,900	50	50 \$	443.00	\$ -	\$	1,187.15			3,495.87	\$	1,187.15	\$ 2,322.97	\$ 3,510.12	\$; -	\$ 14	1.26		0.4%
50	70	25,550	50	50 \$	443.00	\$ -	\$	1,187.15	2,667.25	\$	3,854.40	\$	1,187.15	\$ 2,683.88	\$ 3,871.03	\$	-	\$ 16	6.63	\$ 16.63	0.4%
50	80	29,200	50	50 \$	443.00	\$ -	\$	1,187.15	3,025.79	\$	4,212.94	\$	1,187.15	\$ 3,044.80	\$ 4,231.95	\$; -	\$ 19	9.01	\$ 19.01	0.5%
100	20	14,600	100	100 \$	886.00	\$ -	\$	1,630.15	1,749.14	\$	3,379.29	\$	1,630.15	\$ 1,758.65	\$ 3,388.80	\$	-	\$	9.50	\$ 9.50	0.3%
100	30	21,900	100	100 \$	886.00	\$ -	\$	1,630.15	2,466.22	\$	4,096.37	\$	1,630.15	\$ 2,480.47	\$ 4,110.62	\$		\$ 14	1.26	\$ 14.26	0.3%
100	40	29,200	100	100 \$	886.00		\$	1,630.15			4.813.44	\$	1,630,15		\$ 4,832.45	\$			9.01		0.4%
100	50	36.500	100	100 \$	886.00		\$	1.630.15			5,530.51	\$			\$ 5,554.27	\$				\$ 23.76	0.4%
100	60	43,800	100	100 \$			\$	1,630.15			6,247.58	\$	1,630.15		\$ 6,276.09	\$				\$ 28.51	0.5%
100	70	51,100	100	100 \$			\$	1,630.15			6,964.65	\$	1,630.15			•				\$ 33.27	0.5%
100	80	58,400	100	100 \$			\$	1,630.15			7,681.72	\$	1,630.15		\$ 7,719.74	\$			3.02		0.5%
300	20	43,800	300	300 \$			\$	3,402.15			8,649.58	э \$	3,402.15		\$ 8,678.09	\$				\$ 28.51	0.3%
	30				2,658.00							T.							2.77		
300		65,700	300				\$	3,402.15			10,800.80	\$	3,402.15		\$ 10,843.57	\$					0.4%
300	40	87,600	300	300 \$			\$	3,402.15			12,952.01	\$	-,		\$ 13,009.04	\$	-			\$ 57.03	0.4%
300	50	109,500	300	300 \$			\$	3,402.15				\$	3,402.15		\$ 15,174.51	\$			1.28		0.5%
300	60	131,400	300		2,658.00		\$	3,402.15			17,254.44	\$	3,402.15		\$ 17,339.98	\$				\$ 85.54	0.5%
300	70	153,300	300			\$ -	\$	3,402.15			19,405.66	\$	3,402.15		\$ 19,505.45	\$	-			\$ 99.80	0.5%
300	80	175,200	300	300 \$			\$	3,402.15			21,556.87	\$	3,402.15		\$ 21,670.93	\$	-			\$ 114.06	0.5%
500	20	73,000	500	500 \$	4,430.00	\$ -	\$	5,174.15			13,919.87	\$	5,174.15		\$ 13,967.39	\$	-		7.52		0.3%
500	30	109,500	500	500 \$	4,430.00	\$ -	\$	5,174.15	12,331.08	\$	17,505.23	\$	5,174.15	\$ 12,402.36	\$ 17,576.51	\$	-	\$ 7	1.28	\$ 71.28	0.4%
500	40	146,000	500	500 \$	4,430.00	\$ -	\$	5,174.15	15,916.43	\$:	21,090.58	\$	5,174.15	\$ 16,011.48	\$ 21,185.63	\$	-	\$ 95	5.05	\$ 95.05	0.5%
500	50	182,500	500	500 \$	4,430.00	\$ -	\$	5,174.15	19,501.79	\$:	24,675.94	\$	5,174.15	\$ 19,620.60	\$ 24,794.75	\$; -	\$ 118	3.81	\$ 118.81	0.5%
500	60	219,000	500	500 \$	4,430.00	\$ -	\$	5,174.15	23,087.15	\$:	28,261.30	\$	5,174.15	\$ 23,229.72	\$ 28,403.87	\$; -	\$ 142	2.57	\$ 142.57	0.5%
500	70	255,500	500	500 \$	4,430.00	\$ -	\$	5,174.15	26.672.51	\$	31.846.66	\$	5,174.15	\$ 26.838.84	\$ 32.012.99	\$; -	\$ 166	6.33	\$ 166.33	0.5%
500	80	292,000	500	500 \$			\$	5,174,15		\$	35.432.02	\$	5,174,15		\$ 35.622.11	\$				\$ 190.09	0.5%
750	30	164,250	750	750 \$	6,645.00		\$	7.389.15			25,885.76	\$	7.389.15			\$	_			\$ 106.93	0.4%
750	40	219,000	750		6.645.00		\$	7.389.15				\$	7.389.15		\$ 31,406.37	\$	_			\$ 142.57	0.5%
750	50	273,750	750		6,645.00		\$	7,389.15			36,641.84	\$			\$ 36,820.05	•				\$ 178.21	0.5%
750	60	328,500	750 750		6,645.00		\$	7,389.15				\$			\$ 42,233.73	\$				\$ 213.85	0.5%
750	70	383,250	750 750		6.645.00		\$	7,389.15				\$	7,389.15		\$ 47.647.41	\$			9.50		0.5%
	80		750 750					7,389.15								4	-				0.5%
750		438,000			6,645.00		\$				52,775.95	\$			\$ 53,061.09	Ď.			5.14		
750	90	492,750	750		6,645.00		\$	7,389.15				\$	7,389.15		\$ 58,474.77	\$			0.78		0.6%
1000	30	219,000	1,000		8,860.00		\$	9,604.15				\$	0,001.10		\$ 34,408.87	\$				\$ 142.57	0.4%
1000	40	292,000	1,000			\$ -	\$	9,604.15				\$	9,604.15		\$ 41,627.11	\$	-			\$ 190.09	0.5%
1000	50	365,000	1,000	1,000 \$	8,860.00	\$ -	\$	9,604.15	39,003.59	\$ 4	48,607.74	\$	9,604.15	\$ 39,241.20	\$ 48,845.35	\$	-	\$ 237	7.61	\$ 237.61	0.5%
1000	60	438,000	1,000			\$ -	\$	9,604.15			55,778.45	\$	9,604.15			\$; -		5.14		0.5%
1000	70	511,000	1,000	1,000 \$	8,860.00	\$ -	\$	9,604.15				\$	9,604.15		\$ 63,281.83	\$	-		2.66		0.5%
1000	80	584,000	1,000	1,000 \$	8,860.00	\$ -	\$	9,604.15				\$	9,604.15		\$ 70,500.07	\$	-	\$ 380	0.18	\$ 380.18	0.5%
1000	90	657,000	1,000	1,000 \$	8,860.00	\$ -	\$	9,604.15			77,290.60	\$	9,604.15	\$ 68,114.16	\$ 77,718.31	\$	-	\$ 427	7.71	\$ 427.71	0.6%
2000	30	438,000	2,000	2,000 \$	17,720.00	\$ -	\$	18,464.15	49,324.30	\$	67,788.45	\$	18,464.15	\$ 49,609.44	\$ 68,073.59	\$	-	\$ 285	5.14	\$ 285.14	0.4%
2000	40	584,000	2,000		17,720.00		\$	18,464.15					18,464.15		\$ 82,510.07	\$; -		0.18		0.5%
2000	50	730.000	2.000			\$ -	\$	18.464.15					18,464.15		\$ 96.946.55	\$; -		5.23		0.5%
2000	60	876.000	2.000		,	\$ -	\$	18.464.15					18,464.15		\$ 111,383.03	\$				\$ 570.28	0.5%
2000	70	1.022.000	2.000				\$	18.464.15					18,464.15		\$ 125.819.51	\$			5.32		0.5%
2000		1,168,000	2,000		17,720.00		\$	18,464.15					18,464.15		\$ 140,255.99	\$).37		0.5%
2000		1,314,000	2,000		17,720.00		\$	18,464.15					18,464.15		\$ 154,692.47	\$			5.41		0.6%
2000	ยบ	1,314,000	2,000	۷,000 ֆ	11,120.00	φ -	φ	10,404.10	130,372.91	ادب	00,001.00	Ф	10,404.10	ψ 130,220.32	ψ 104,092.47	- P	, -	ψ 650	J.4 I	ψ 000.41	0.0%

ATLANTIC CITY ELECTRIC COMPANY ANNUAL GENERAL SERVICE PRIMARY ("AGS Primary") Annual Average

Present Rates

	vs.	
Pro	posed	Rates

	Load						Present	Present	Present	New	New		New	Difference	Difference	Total	Total
Demand		Energy					Distribution	BGS and Other Charges	Total	Distribution	BGS and Other Charges		Total		BGS and Other Charges	Difference	Difference
(kW)	(%)	(kWh)	Metered kW Bil	lled kW D I	Demand	D Energy	(\$)	(\$)	(\$)	(\$)	(\$)		(\$)	(\$)	(\$)	(\$)	(%)
25	20	3,650	25.00	22 \$	221.50	© Lileigy	\$ 965.6	(17			\$ 431.81	\$	1,397.46	\$ -	\$ 2.38		
25	30	5,475	25.00	22 \$ 22 \$		\$ -	\$ 965.6				\$ 608.35	\$	1,597.40	\$ -	\$ 3.56		
25	40	7.300	25.00	22 \$ 22 \$		\$ -	\$ 965.6			\$ 965.65		\$	1,374.00	\$ -	\$ 4.75		
25	50	9.125	25.00	22 \$			\$ 965.6			\$ 965.65		s S	1,730.33	\$ -	\$ 5.94	\$ 5.94	
25	60	10.950	25.00	22 \$ 22 \$	221.50	\$ - \$ -	\$ 965.6			\$ 965.65		\$	2.103.59	ъ - С	\$ 5.94	\$ 5.94	
25	70					-	\$ 965.6			,	, , , , ,			\$ - \$ -			
		12,775	25.00	22 \$	221.50			, , , , , ,		,		\$	2,280.13		\$ 8.32		
25	80	14,600	25.00	22 \$		\$ -	\$ 965.6			φ 000.00		\$	2,456.66	\$ -	\$ 9.50	\$ 9.50	
50 50	20 30	7,300 10.950	50.00 50.00	47 \$		\$ - \$ -	\$ 1,187.1			\$ 1,187.15		\$	2,050.78 2.403.84	ъ -	\$ 4.75		
	40			47 \$		-	\$ 1,187.15 \$ 1,187.15			\$ 1,187.15 \$ 1.187.15	\$ 1,216.69 \$ 1.569.76	\$		\$ - \$ -	\$ 7.13 \$ 9.50	\$ 7.13 \$ 9.50	
50 50	50	14,600 18,250	50.00 50.00	47 \$ 47 \$	443.00 443.00	\$ -	Ψ 1,101.11			* .,		\$	2,756.91 3,109.97	ъ - С		\$ 9.50	
							+ .,			* .,	\$ 1,922.82	\$		ъ - С	*		
50	60	21,900	50.00	47 \$	443.00		\$ 1,187.1			\$ 1,187.15		\$	3,463.04	ъ -	\$ 14.26	\$ 14.26	
50 50	70 80	25,550 29,200	50.00 50.00	47 \$	443.00 443.00	\$ -	\$ 1,187.15 \$ 1.187.15			\$ 1,187.15	\$ 2,628.95	\$	3,816.10	\$ -	\$ 16.63 \$ 19.01	\$ 16.63 \$ 19.01	
				47 \$						\$ 1,187.15		\$	4,169.17	ъ -			
100	20	14,600	100.00	97 \$	886.00		\$ 1,630.1			Ψ 1,000.10	\$ 1,727.26	\$	3,357.41	\$ -	\$ 9.50		
100	30	21,900	100.00	97 \$		Ÿ	\$ 1,630.1			\$ 1,630.15		\$	4,063.54	\$ -	\$ 14.26		
100	40	29,200	100.00	97 \$	886.00		\$ 1,630.1			, ,,,,,			4,769.67	\$ -	\$ 19.01	\$ 19.01	
100	50	36,500	100.00	97 \$	886.00		\$ 1,630.1			+ .,	\$ 3,845.65		5,475.80	\$ -	\$ 23.76		
100	60	43,800	100.00	97 \$		\$ -	\$ 1,630.1			+ .,	\$ 4,551.77		6,181.92	\$ -	\$ 28.51	\$ 28.51	0.5%
100	70	51,100	100.00	97 \$		\$ -	\$ 1,630.1			\$ 1,630.15		\$	6,888.05	\$ -	\$ 33.27		
100	80	58,400	100.00	97 \$		\$ -	\$ 1,630.1			Ψ 1,000.10	\$ 5,964.03	\$	7,594.18	\$ -	\$ 38.02		
300	20	43,800	300.00		,	\$ -	\$ 3,402.1			\$ 3,402.15			8,583.92	\$ -	\$ 28.51		
300	30	65,700	300.00		2,658.00		\$ 3,402.1			\$ 3,402.15			10,702.31	\$ -	\$ 42.77		
300	40 50	87,600	300.00			\$ -	\$ 3,402.1			\$ 3,402.15			12,820.70	\$ -	\$ 57.03	\$ 57.03	
300		109,500	300.00		_,	\$ -	\$ 3,402.1			T -,	\$ 11,536.94		14,939.09	\$ -	\$ 71.28	\$ 71.28	
300	60	131,400	300.00		_,000.00	\$ -	\$ 3,402.1			\$ 3,402.15				\$ -	\$ 85.54		
300	70	153,300	300.00		2,658.00		\$ 3,402.1			Ψ 0,102.10	\$ 15,773.71			\$ -	\$ 99.80	\$ 99.80	
300	80	175,200	300.00		,	\$ -	\$ 3,402.1		\$ 21,180.19	\$ 3,402.15				ъ -	\$ 114.06	\$ 114.06	
500 500	20 30	73,000 109.500	500.00 500.00			\$ -	\$ 5,174.15			\$ 5,174.15			13,810.44	\$ -	\$ 47.52 \$ 71.28		
500	40	146.000	500.00		4,430.00		\$ 5,174.15 \$ 5,174.15		\$ 17,269.80	\$ 5,174.15	\$ 12,166.94			\$ - \$ -	\$ 71.28 \$ 95.05		
500	50	182,500	500.00		4,430.00		Ψ 0,111.11		\$ 20,776.68	\$ 5,174.15 \$ 5,174.15	,			Ÿ			0.5%
		219,000				\$ -	\$ 5,174.15 \$ 5,174.15		\$ 24,283.57 \$ 27,790.45	Ψ 0,111.10			24,402.38	\$ -	\$ 118.81 \$ 142.57		
500	60 70	255,500	500.00 500.00		4,430.00		+ +,			\$ 5,174.15 \$ 5,174.15				ъ - С	T	\$ 142.57 \$ 166.33	
500 500	80	292,000	500.00		4,430.00 4.430.00		\$ 5,174.15 \$ 5,174.15		\$ 31,297.33 \$ 34,804.22	+ -,			34,994,31	ъ - С	\$ 166.33 \$ 190.09		
750	30									Ŧ -,····-				\$ -			
	40	164,250	750.00		6,645.00				\$ 25,532.63	, ,	\$ 18,250.40			ъ - С			
750		219,000	750.00		6,645.00		\$ 7,389.1			\$ 7,389.15				ъ -	\$ 142.57	\$ 142.57	
750 750	50 60	273,750 328,500	750.00 750.00		6,645.00		\$ 7,389.1			\$ 7,389.15	\$ 28,842.34			\$ -	\$ 178.21 \$ 213.85	\$ 178.21 \$ 213.85	0.5% 0.5%
					6,645.00		\$ 7,389.15		\$ 41,313.60	\$ 7,389.15				\$ -			
750 750	70 80	383,250 438,000	750.00 750.00		6,645.00 6,645.00		\$ 7,389.15 \$ 7,389.15		\$ 46,573.93 \$ 51,834.25	\$ 7,389.15 \$ 7,389.15	\$ 39,434.27 \$ 44,730.24		52,119.39	\$ - \$ -	\$ 249.50 \$ 285.14	\$ 249.50 \$ 285.14	
750	90	492,750	750.00		6,645.00		\$ 7,389.18 \$ 7,389.18		\$ 57,094.58		\$ 44,730.24 \$ 50,026.21			φ - ¢	\$ 320.78		
1,000	30	219,000	1,000.00		8,860.00									\$ -			0.6%
	40	292,000			8,860.00		\$ 9,604.15 \$ 9,604.15			\$ 9,604.15 \$ 9,604.15				\$ - \$ -	\$ 142.57 \$ 190.09	\$ 142.57 \$ 190.09	
1,000	50		1,000.00		8.860.00		\$ 9,604.1				,			Ÿ			
1,000	60	365,000 438,000	1,000.00 1,000.00		8.860.00		\$ 9,604.1		\$ 47,822.99 \$ 54,836.75		\$ 38,456.45 \$ 45.517.74			\$ -	\$ 237.61 \$ 285.14	\$ 285.14	
1,000	70	511.000	1,000.00			\$ - \$ -	\$ 9,604.1			\$ 9,604.15 \$ 9,604.15				\$ - \$ -	\$ 285.14 \$ 332.66		
1,000	80	584,000	1,000.00		8,860.00		\$ 9,604.1		\$ 61,850.52 \$ 68,864.29	\$ 9,604.15				\$ - \$ -	\$ 380.18		
	90	657,000	1,000.00											\$ -	Ψ 000.10		
1,000 2,000	30	438,000	2,000.00	997 \$ 1997 \$ 1		Ÿ	\$ 9,604.15 \$ 18,464.15			,	\$ 66,701.61 \$ 48,667.74			ф - ¢	\$ 427.71 \$ 285.14	\$ 427.71 \$ 285.14	
2,000	40	584.000	2,000.00	1997 \$ 1			\$ 18,464.1		\$ 80,874.29	\$ 18,464.15				φ - ¢	\$ 265.14		
2,000	50	730,000	2,000.00	1997 \$ 1			\$ 18,464.1		\$ 94,901.82	\$ 18,464.15				\$ - \$ -	\$ 475.23	\$ 475.23	
2,000	60	876,000	2,000.00	1997 \$ 1		\$ -	\$ 18,464.1		\$ 108,929.35	\$ 18,464.15				φ - ¢	\$ 475.23 \$ 570.28		
2,000	70	1,022,000	2,000.00	1997 \$ 1		\$ -	\$ 18,464.1		\$ 106,929.35	\$ 18,464.15				\$ -	\$ 665.32	\$ 665.32	
2,000	80	1,168,000	2,000.00	1997 \$ 1	,		\$ 18,464.1		\$ 122,956.89	\$ 18,464.15				\$ -	\$ 760.37		0.6%
2,000		1.314.000	2,000.00	1997 \$ 1			\$ 18,464.1		\$ 151,011.96	\$ 18,464.15				\$ -	\$ 855.41		0.6%
2,000	90	1,3 14,000	2,000.00	1991 \$ 1	1,120.00	φ -	ψ 10,404.13	ψ 132,547.61	101,011.90 پ	φ 10,404.15	ψ 133,403.22	φI	101,007.37	φ -	ψ 655.41	ψ 000.41	U.0%

Schedule (MTN)-3

ILLUSTRATIVE PURPOSES ONLY

ATLANTIC CITY ELECTRIC COMPANY CONSERVATION INCENTIVE PROGRAM EARNINGS TEST APRIL 1, 2019 THROUGH MARCH 30, 2020 TWELVE MONTHS ACTUAL

in \$ - millions

1	Equity Base for Earnings Test	1,198	
2 3 4	Allowed ROE ROE Limit buffer Maximum ROE	9.6% 0.5% 10.1%	2018 Base Rate Case From IIP = In 2 + In 3
5	Actual Net Income	102	- 111 2 1 111 3
6	ROE for Earnings Test	8.51%	= In 5 / In 1
7	Earnings Test Pass / Fail	Pass	= IF ln 4 > 6, Pass else Fail

ILLUSTRATIVE PURPOSES ONLY

Atlantic City Electric Company CIP Recovery Tests

Allowed Margin

Residential	\$0
MGSS	\$0
MGSP	\$0
AGSS	\$0
AGSP	\$0
TGST	\$0
TGS	<u>\$0</u>
Total Variable Margin	<u>\$0</u>

	Actual/	Number of	Baseline	Variable
Customer Class	Estimate	Customers	Revenue / Cust.	Revenue
Residential				
April	a	_	29.9	\$0
May	a	_	24.5	\$0
June	a	_	37.4	\$0
July	a	_	60.5	\$0 \$0
August	a	_	66.9	\$0 \$0
September	a	_	60.3	\$0 \$0
October	a	_	33.5	\$0 \$0
November	a	_	27.8	\$0 \$0
December	a	_	33.5	\$0 \$0
January	a	_	43.5	\$0 \$0
February	a		37.5	\$0 \$0
•		-	33.4	
March	a	-		<u>\$0</u>
Total			488.8	\$0

	Actual/	Number of	Baseline	Variable
Customer Class	Estimate	Customers	Revenue / Cust.	Revenue
MOSS				
MGSS	0		107.3	ΦΩ
April May	a	-		\$0 \$0
May	a	-	97.2 138.5	\$0 \$0
June	a	-	128.5	\$0
July	a	-	167.2	\$0
August	a	-	173.2	\$0
September	a	-	172.1	\$0
October	a	-	122.1	\$0
November	a	-	96.5	\$0
December	a	-	97.1	\$0
January	a	-	122.2	\$0
February	a	-	108.3	\$0
March	a	-	102.7	<u>\$0</u>
Total			1,494.5	\$0
	A , 1/	NT 1 C	D 1'	X 7 ' 11
C 4 C1	Actual/	Number of	Baseline	Variable
<u>Customer Class</u>	<u>Estimate</u>	Customers	Revenue / Cust.	Revenue
MGSP				
April				
-	a	-	1,304.1	\$0
May	a a	-	1,304.1 985.6	\$0 \$0
May June		- - -		
	a	- - -	985.6	\$0
June	a a	- - - -	985.6 1,263.6	\$0 \$0
June July	a a a	- - - -	985.6 1,263.6 1,507.1	\$0 \$0 \$0
June July August	a a a a	- - - - -	985.6 1,263.6 1,507.1 1,753.1	\$0 \$0 \$0 \$0
June July August September	a a a a	- - - - - -	985.6 1,263.6 1,507.1 1,753.1 1,368.2	\$0 \$0 \$0 \$0 \$0
June July August September October	a a a a a	- - - - - -	985.6 1,263.6 1,507.1 1,753.1 1,368.2 1,137.2	\$0 \$0 \$0 \$0 \$0 \$0
June July August September October November	a a a a a a	- - - - - - -	985.6 1,263.6 1,507.1 1,753.1 1,368.2 1,137.2 1,348.1	\$0 \$0 \$0 \$0 \$0 \$0 \$0
June July August September October November December	a a a a a a a	- - - - - - - -	985.6 1,263.6 1,507.1 1,753.1 1,368.2 1,137.2 1,348.1 842.2	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
June July August September October November December January	a a a a a a a a	- - - - - - - - -	985.6 1,263.6 1,507.1 1,753.1 1,368.2 1,137.2 1,348.1 842.2 973.2	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0

	Actual/	Number of	Baseline	Variable
Customer Class	Estimate	Customers	Revenue / Cust.	Revenue
<u>AGSS</u>				
April	a	-	1,316.7	\$0
May	a	-	1,322.6	\$0
June	a	-	1,470.2	\$0
July	a	-	1,424.8	\$0
August	a	-	1,477.2	\$0
September	a	-	1,524.5	\$0
October	a	-	1,349.4	\$0
November	a	-	1,286.0	\$0
December	a	-	1,264.2	\$0
January	a	-	1,471.7	\$0
February	a	-	1,308.1	\$0
March	a	-	1,338.7	<u>\$0</u>
Total			16,554.4	\$0
	Actual/	Number of	Baseline	Variable
Customer Class	Actual/ Estimate	Number of <u>Customers</u>	Baseline Revenue/Cust.	Variable <u>Revenue</u>
Customer Class				
Customer Class AGSP				
,				
AGSP	<u>Estimate</u>		Revenue / Cust.	Revenue
AGSP April	Estimate a		<u>Revenue / Cust.</u> 6,694.3	Revenue \$0
AGSP April May	Estimate a a		Revenue / Cust. 6,694.3 7,327.3 7,521.4 7,684.8	<u>Revenue</u> \$0 \$0
AGSP April May June	Estimate a a a		Revenue / Cust. 6,694.3 7,327.3 7,521.4	<u>Revenue</u> \$0 \$0 \$0 \$0
AGSP April May June July	Estimate a a a a		Revenue / Cust. 6,694.3 7,327.3 7,521.4 7,684.8	Revenue \$0 \$0 \$0 \$0 \$0 \$0
AGSP April May June July August	Estimate a a a a a a		6,694.3 7,327.3 7,521.4 7,684.8 8,310.3	\$0 \$0 \$0 \$0 \$0 \$0
AGSP April May June July August September	Estimate a a a a a a a		Revenue / Cust. 6,694.3 7,327.3 7,521.4 7,684.8 8,310.3 8,173.3	\$0 \$0 \$0 \$0 \$0 \$0 \$0
AGSP April May June July August September October	Estimate a a a a a a a a a		6,694.3 7,327.3 7,521.4 7,684.8 8,310.3 8,173.3 7,432.0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
AGSP April May June July August September October November	Estimate a a a a a a a a a a		Revenue / Cust. 6,694.3 7,327.3 7,521.4 7,684.8 8,310.3 8,173.3 7,432.0 7,795.6 6,264.1 7,203.3	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
AGSP April May June July August September October November December	Estimate a a a a a a a a a a a		6,694.3 7,327.3 7,521.4 7,684.8 8,310.3 8,173.3 7,432.0 7,795.6 6,264.1	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
AGSP April May June July August September October November December January	Estimate a a a a a a a a a a a a a		Revenue / Cust. 6,694.3 7,327.3 7,521.4 7,684.8 8,310.3 8,173.3 7,432.0 7,795.6 6,264.1 7,203.3	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
AGSP April May June July August September October November December January February	Estimate a a a a a a a a a a a a a a a		6,694.3 7,327.3 7,521.4 7,684.8 8,310.3 8,173.3 7,432.0 7,795.6 6,264.1 7,203.3 7,756.6	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0

	Actual/	Number of	Baseline	Variable
Customer Class	Estimate	Customers	Revenue / Cust.	Revenue
TGST				
April	a	-	7,579.9	\$0
May	a	-	6,715.5	\$0
June	a	-	7,390.6	\$0
July	a	-	7,166.8	\$0
August	a	-	7,988.0	\$0
September	a	-	7,743.8	\$0
October	a	-	7,149.0	\$0
November	a	-	6,586.1	\$0
December	a	-	5,895.6	\$0
January	a	-	7,247.7	\$0
February	a	-	7,362.5	\$0
March	a	-	7,494.1	<u>\$0</u>
Total			86,319.6	\$0
	Actual/	Number of	Baseline	Variable
Customer Class	Actual/ Estimate	Number of Customers	Baseline Revenue / Cust.	Variable <u>Revenue</u>
Customer Class				
Customer Class TGS				
<u>TGS</u>	<u>Estimate</u>		Revenue / Cust.	Revenue
TGS April	Estimate a		<u>Revenue / Cust.</u> 8,060.2	Revenue \$0
<u>TGS</u> April May	Estimate a a		Revenue / Cust. 8,060.2 5,017.3	<u>Revenue</u> \$0 \$0
TGS April May June	Estimate a a a		8,060.2 5,017.3 6,108.3	**Revenue** \$0
TGS April May June July	Estimate a a a a		8,060.2 5,017.3 6,108.3 6,744.6	**Revenue** \$0 \$0 \$0 \$0 \$0 \$0 \$0
TGS April May June July August	Estimate a a a a a a		8,060.2 5,017.3 6,108.3 6,744.6 9,265.3	\$0 \$0 \$0 \$0 \$0 \$0
TGS April May June July August September	Estimate a a a a a a a		8,060.2 5,017.3 6,108.3 6,744.6 9,265.3 2,489.0	\$0 \$0 \$0 \$0 \$0 \$0 \$0
TGS April May June July August September October	Estimate a a a a a a a a a		8,060.2 5,017.3 6,108.3 6,744.6 9,265.3 2,489.0 5,535.2	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
TGS April May June July August September October November	Estimate a a a a a a a a a a		8,060.2 5,017.3 6,108.3 6,744.6 9,265.3 2,489.0 5,535.2 3,836.6	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
TGS April May June July August September October November December	Estimate a a a a a a a a a a a		8,060.2 5,017.3 6,108.3 6,744.6 9,265.3 2,489.0 5,535.2 3,836.6 6,837.9	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
TGS April May June July August September October November December January	Estimate a a a a a a a a a a a a a		8,060.2 5,017.3 6,108.3 6,744.6 9,265.3 2,489.0 5,535.2 3,836.6 6,837.9 5,513.5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
TGS April May June July August September October November December January February	Estimate a a a a a a a a a a a a a a a		8,060.2 5,017.3 6,108.3 6,744.6 9,265.3 2,489.0 5,535.2 3,836.6 6,837.9 5,513.5 5,441.1	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0

Atlantic City Electric Company Conservation Incentive Program Filing April 2019 - March 2020 CIP Recovery Tests Summary

Determine	Weather	and Non	-Weather	CIP	Impacts

	<u>Weather</u>	<u>Non</u>	-Weather	<u>Total</u>
CIP Residential	\$ -	\$	-	\$ -
CIP MGSS	\$ -	\$	-	\$ -
CIP MGSP		\$	-	\$ -
CIP AGSS		\$	-	\$ -
CIP AGSP		\$	-	\$ -
CIP TGST	\$ -	\$	-	\$ -
CIP TGS	\$ -	\$		\$ -
Total Deficiency/(Credit)	\$ -	\$	-	\$ -

Step 2: Apply Modified BGSS Savings Test

A. Non-weather Impact Subject to Modified BGS Savings Test		
Non-Weather Impact	\$	-
75% Factor		<u>75%</u>
Subtotal	\$	-
Prior Year Carry-Forward (Modified BGSS Savings Test)	\$	-
Non-weather Impact Subject to Test	\$	-
B. BGS Savings Remove to Connective Sovings	¢	0 177 670

Permanent Capacity Savings	\$ 9,177,670
Additional Capacity BGS Savings	\$ -
Avoided Cost BGS Savings	\$ 1,736,152
Total BGS Savings	\$ 10,913,822

C. Results	
Non-Weather Impacts Passing Test (current accrual)	\$ -
Non-Weather Impacts Passing Test (prior year carry-forward)	\$ -
Non-Weather Impacts Exceeding Test	\$ -

Atlantic City Electric Company Conservation Incentive Program Filing April 2019 - March 2020 CIP Recovery Tests Summary

Step 3: Apply Variable Margin Revenue Test

A. Non-weather Impact Subject to Variable Margin Revenue Test Non-Weather Impact	\$	-	
Prior Year Carry-Forward (Variable Margin Revenue Test)	\$	-	
Non-weather Impact Subject to Test	\$	-	
B. Variable Margin Revenues Variable Margin Revenues	\$	_	
6.5% Factor	Ψ	6.5%	
Total Fixed Recovery Cap	\$	<u>-</u>	
C. Results			
Non-Weather Impacts Passing Test (current accrual)	\$	-	
Non-Weather Impacts Passing Test (prior year carry-forward)	\$	-	
Non-Weather Impacts Exceeding Test	\$	-	
Step 4: Determine Recoverable Non-Weather CIP Impacts			
A. Current Year Accrual Recoverable Non-Weather Impacts			
Amount Passing Modified BGSS Savings Test	\$	-	
Amount Passing Variable Margin Revenue Test	\$	-	
Recoverable Amount		\$	-
B. Previous Carry-Forward Recoverable Amounts			
Amount Passing Modified BGSS Savings Test		\$	-
Amount Passing Variable Margin Revenue Test	\$	-	
Deduction for any amount also included in above	\$		
		\$	-
Total Non-Weather Recoverable CIP Amount		\$	-

Atlantic City Electric Company CIP Recovery Tests CIP BGS Savings

I. Permanent BGS Savings

Year	WN Summer Peak	Final Zonal UCAP Obligation	AE Zonal Net Load Price \$/MW-Day	AE Zonal Net Load Price \$/kW-yr
2009/2010		2,994	\$193.70	\$70.75
2010/2011		3,008	\$182.85	\$66.79
2011/2012	2,550	2,998	\$116.15	\$42.42
2012/2013	2,520	2,966	\$143.06	\$52.25
2013/2014	2,600	2,995	\$248.30	\$90.69
2014/2015	2,590	2,993	\$137.54	\$50.24
2015/2016	2,610	2,934	\$166.53	\$60.83
2016/2017	2,450	2,767	\$163.27	\$59.63
2017/2018	2,460	2,717	\$153.74	\$56.15
2018/2019	2,350	2,798	\$218.96	\$79.97
2019/2020	2,330	2,791	\$115.58	\$42.22
2020/2021	2,390	2,914	\$174.32	\$63.67

Permanent Capacity Savings 217
2020 AE Zonal Net Load Capacity Cost per kW-year \$42.22

Total Permanent Reductions \$9,177,670

II. Additional Capacity BGS Savings

CIP Recovery

Year	WN Summer Peak	Final Zona lUCAP Obligation	PS Zonal Net Load Price \$/MW-Day
2019/2020	2,330	2,791	\$42.22
2020/2021*	2,390	2,914	\$63.67

Incremental Capacity Savings* 0
AE Zonal Net Load Capacity Cost per kW-year \$63.67

Total Additional Capacity Reductions

* Due to the potential for Peak increases due to Electric Vehicles and Electrification, incremental savings is set as a minimum of the incremental obligation savings or zero

III. Avoided Capacity

CIP Recovery
<u>Year</u>
2019/2020

Annual \$ 1,736,152

VI. Total of all Savings

Permanent Additional Capacity BGSS Avoided Cost BGSS
CIP Recovery Year Capacity Savings Savings Savings Savings Savings Savings 1,736,152 \$ 10,913,822

Atlantic City Electric Company CIP Recovery Tests Avoided Capacity Cost BGS Savings

			Net Increase/			
	Base Year	Current Year	(Decrease)	Base Year	Current Year	Avoided
			,	Unforced		
				Capacity /	Capacity Rate /	
				Customer	Cust.	
Month	Customer Count	Customer Count	Customer Count	(kW)	(\$/kW)	Capacity
						(g) = (d) * (e) * (f)
(a)	(b)	(c)	(d) = (b) / (c)	(e)	(f)	* 1,000
Residential						
April	488,937	492,225	3,288	3.02	\$3.52	34,962
May	489,131	492,733	3,602	3.02	\$3.52	38,285
June	489,132	493,005	3,873	3.02	\$3.52	41,166
July	489,742	493,395	3,653	3.02	\$3.52	38,779
August	490,123	493,611	3,488	3.02	\$3.52	36,999
September	490,093	493,806	3,713	3.02	\$3.52	39,388
October	490,441	493,972	3,531	3.01	\$3.52	37,430
November	490,672	494,372	3,700	3.01	\$3.52	39,203
December	491,047	494,688	3,641	3.01	\$3.52	38,549
January	488,456	495,045	6,589	3.03	\$3.52	70,130
February	488,582	495,316	6,734	3.02	\$3.52	71,655
March	488,937	495,518	6,581	3.02	\$ <u>3.52</u>	69,976
Subtotal	1,877,882	493,974	4,366			556,522
MGSS						
April	50,703	55,543	4,840	7.84	\$3.52	133,443
May	50,966	55,585	4,619	7.80	\$3.52	126,692
June	51,252	55,588	4,336	7.75	\$3.52	118,266
July	50,850	55,589	4,739	7.81	\$3.52	130,280
August	51,616	55,571	3,955	7.70	\$3.52	107,114
September	50,396	55,592	5,196	7.88	\$3.52	144,130
October	51,822	55,631	3,809	7.67	\$3.52	102,749
November	49,244	55,724	6,480	8.07	\$3.52	183,952
December	50,416	55,777	5,361	7.88	\$3.52	148,648
January	50,467	55,772	5,305	7.87	\$3.52	146,947
February	50,331	55,743	5,412	7.90	\$3.52	150,316
March	50,140	55,775	5,635	7.93	\$3.52	157,106
Subtotal	12,158	55,658	4,974			1,649,643
MGSP						
April	90	120	30	104.44	\$3.52	11,023
May	94	121	27	100.00	\$3.52	9,498
June	92	118	26	102.17	\$3.52	9,345
July	92	118	26	102.17	\$3.52 \$3.52	9,345
August	97	117	20	96.91	\$3.52	6,818
September	93	118	25	101.07	\$3.52	8,889
October	96	117	21	97.92	\$3.52	7,234
November	99	114	15	94.95	\$3.52 \$3.52	5,010
December	103	114	11	91.26	\$3.52	3,532
January	90	114	24	104.44	\$3.52	8,818
February	92	115	23	102.17	\$3.52	8,267
March	93	115	22	101.07	\$3.52 \$3.52	7,823
				101.07	Ψ <u>3.34</u>	
Subtotal	261,946	117	23			\$ <u>95,604</u>

AGSS	a=	2.242	(4.2.7)	12 1 10	*2.72	(77 - 21)
April	3,437	3,312	(125)	126.48	\$3.52	(55,621)
May	3,428	3,297	(131)	126.82	\$3.52	(58,444)
June	3,419	3,289	(130)	127.15	\$3.52	(58,151)
July	3,421	3,278	(143)	127.08	\$3.52	(63,928)
August	3,417	3,273	(144)	127.23	\$3.52	(64,451)
September	3,396	3,244	(152)	128.01	\$3.52	(68,452)
October	3,357	3,232	(125)	129.50	\$3.52	(56,947)
November	3,354	3,226	(128)	129.61	\$3.52	(58,366)
December	3,343	3,218	(125)	130.04	\$3.52	(57,185)
January	3,464	3,209	(255)	125.50	\$3.52	(112,583)
February March	3,457	3,195	(262)	125.75	\$3.52	(115,908)
-	3,441	3,183	(258)	126.34	\$ <u>3.52</u>	(114,669)
Subtotal	8,645	3,246	(165)			(<u>\$884,703</u>)
AGSP						
April	125	127	2	834.55	\$3.52	5,872
May	126	127	1	827.93	\$3.52	2,913
June	126	127	1	827.93	\$3.52	2,913
July	126	127	1	827.93	\$3.52	2,913
August	125	127	2	834.55	\$3.52	5,872
September	125	124	(1)	834.55	\$3.52	(2,936)
October	125	124	(1)	834.55	\$3.52	(2,936)
November	125	125	-	834.55	\$3.52	-
December	125	125	-	834.55	\$3.52	-
January	123	125	2	848.12	\$3.52	5,967
February	123	123	-	848.12	\$3.52	-
March	124	123	(1)	841.28	\$ <u>3.52</u>	(2,960)
Subtotal	8,645	125	1			17,618
TGST						
April	36	37	1	2,667.76	\$3.52	9,385
May	36	37	1	2,667.76	\$3.52	9,385
June	36	37	1	2,667.76	\$3.52	9,385
July	36	37	1	2,667.76	\$3.52	9,385
August	35	38	3	2,743.98	\$3.52	28,960
September	36	38	2	2,667.76	\$3.52	18,770
October	38	38	-	2,527.35	\$3.52	-
November	37	38	1	2,595.66	\$3.52	9,131
December	37	37	-	2,595.66	\$3.52	-
January	36	37	1	2,667.76	\$3.52	9,385
February	36	37	1	2,667.76	\$3.52	9,385
March	32	37	5	3,001.23	\$3.52	52,791
Subtotal	8,645	37	1			\$ <u>165,963</u>
TGS						
April	14	16	2	3,366.03	\$3.52	23,683
May	17	16	(1)	2,772.03	\$3.52	(9,752)
June	16	16	(1)	2,945.28	\$3.52	(7,732)
July	15	16	1	3,141.63	\$3.52	11,052
August	16	16	_	2,945.28	\$3.52	11,032
September	16	16	_	2,945.28	\$3.52 \$3.52	_
October	16	16	<u>-</u>	2,945.28	\$3.52 \$3.52	<u>-</u>
November	16	16	_	2,945.28	\$3.52 \$3.52	_
December	15	16	1	3,141.63	\$3.52	11,052
January	16	16	-	2,945.28	\$3.52	-
February	16	16	_	2,945.28	\$3.52	
•			-			00.460
March	1()	ın	n	4.717.41	あうつん	99 <u>4</u> 69
March Subtotal	10 8,645	16 16	<u>6</u> 1	4,712.45	\$ <u>3.52</u>	99,469 \$135,505

Total Avoided Capacity Cost BGS Savings

\$<u>1,736,152</u>

Notes:

⁽¹⁾Base Year Customer Count is equal to the test year customer count used to set base rates in a base rate case

- (2) Current Year Customer Count is equal to the customer count in the CIP accrual year.
- (3)Base Year Unforced capacity is equal to the 2017/2018 Unforced capacity from PJM by rate schedule divided by number of customers
- (4) Current Year Capacity rate is the current year PS Zonal Net Load Price \$/kW-yr divided by 12

Actual Sales (MWh)

Weather Normalized Sales (MWh)

	RES (MWh)	RSH (MWh)	COM (MWh)	IND (MWh)	PSL (MWh)	Total (MWh)	RES (MWh)	RSH (MWh)	COM (MWh)	IND (MWh)	PSL (MWh)	Total (MWh)
Apr-19	0	0	0	0	0	0	0	0	0	0	0	0
May-19	0	0	0	0	0	0	0	0	0	0	0	0
Jun-19	0	0	0	0	0	0	0	0	0	0	0	0
Jul-19	0	0	0	0	0	0	0	0	0	0	0	0
Aug-19	0	0	0	0	0	0	0	0	0	0	0	0
Sep-19	0	0	0	0	0	0	0	0	0	0	0	0
Oct-19	0	0	0	0	0	0	0	0	0	0	0	0
Nov-19	0	0	0	0	0	0	0	0	0	0	0	0
Dec-19	0	0	0	0	0	0	0	0	0	0	0	0
Jan-20	0	0	0	0	0	0	0	0	0	0	0	0
Feb-20	0	0	0	0	0	0	0	0	0	0	0	0
Mar-20	0	0	0	0	0	0	0	0	0	0	0	0
	0	0	0	0	0	0	0	0	0	0	0	0

0

Weather Normalization Adjustment (MWh)

Weather Normalization Adjustment (%)

RES (MWh)	RSH (MWh)	COM (MWh)	IND (MWh)	PSL (MWh)	Total (MWh)	RES (%)	RSH (%)	COM (%)	IND (%)	PSL (%)	Total (%)
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	0					0.00%					

Average Rate / kWh (\$)

Weather Normalized Revenue Adjustment (\$)

RES	RSH	COM	IND	PSL	RES	RSH	COM	IND	PSL	Total
(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)	(\$)
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0
0.0000000	0.0000000	0.0000000	0.0000000	0.0000000	0	0	0	0	0	0

Atlantic City Electric Company Conservation Incentive Program Residential Service April 2019 - March 2020

		Actual r	oer Books						
	Actual/	Total Class	Number of	Actual Avg.		Baseline			Margin
Customer Class	Estimate	Revenues	Customers	Revenue / Cust.	Rev	venue / Cust. ¹	<u>Difference</u>		<u>Variance</u>
(a)		(b)	(c)	(d) = (b) / (c)		(e)	(f) = (d) - (e)		
<u>Residential</u>									
Apr-19	a	\$ -	-	0	\$	29.86	(29.86)		\$0
May-19	a	\$ -	-	0	\$	24.48	(24.48)		\$0
Jun-19	a	\$ -	-	0	\$	37.44	(37.44)		\$0
Jul-19	a	\$ -	-	0	\$	60.52	(60.52)		\$0
Aug-19	a	\$ -	-	0	\$	66.93	(66.93)		\$0
Sep-19	a	\$ -	-	0	\$	60.25	(60.25)		\$0
Oct-19	a	\$ -	-	0	\$	33.55	(33.55)		\$0
Nov-19	a	\$ -	-	0	\$	27.80	(27.80)		\$0
Dec-19	a	\$ -	_	0	\$	33.54	(33.54)		\$0
Jan-20	a	\$ -	_	0	\$	43.54	(43.54)		\$0
Feb-20	a	\$ -	_	0	\$	37.51	(37.51)		\$0
Mar-20	a	\$ -	_	0	\$	33.42	(33.42)		\$ <u>0</u>
		·			<u> </u>				· <u> </u>
Total		\$ -	=	\$ -	\$	488.8	(488.8)		\$ <u>0</u>
Margin Deficiency/ (C	radit)							\$	
Prior Period (Over) / U		rs,						Ф \$	-
Thorrenod (Over) / C	Jildel Recove	Ty						Ψ	
Total Deficiency/(Cred	lit)							\$	_
	,							T	
Projected Residential l	kWh Use								-
Pre-tax CIP Charge/(C	Credit) per kW	Th							0
BPU/RC Assessment I	Factor								1.002569
CIP Charge/(Credit) in	ncluding asses	sments						\$	_
6.625% Sales Tax								\$	
Proposed After-tax C	TP Charge/()	Credit) ner kWh						\$	_
Troposed After-tax C	on charge/(credit) per kvvn						Ψ	
Current After-tax CIP	Charge/(Cred	it) per kWh						\$	
Increase/ (Decrease) in	n After-tax CI	P Charge/(Credit) per	r kWh					\$	-

¹ From latest base rate adjustment divided by billing determinants approved in the 2018 Base Rate Case

Atlantic City Electric Company Customers and Sales

<u>Residential</u>

<u>Customers</u>		Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual <u>Sep-19</u>	Actual Oct-19	Actual <u>Nov-19</u>		Actual Dec-19	Actual Jan-20	Actual Feb-20	Actual <u>Mar-20</u>		Actual Apr-20		Actual May-20	Actual Jun-20	Actual Jul-20	Estimate Aug-20	Estimate Sep-20	Estimate Oct-20	Estimate Nov-20	Estimate Dec-20	Estimate <u>Jan-21</u>	Estim <u>Feb</u> -	nate Es -21 <u>N</u>	stimate <u>Mar-21</u>	
	Total Customers	0	0	0	(0	0	0	0	0	0	0	0	0	- 	0	0	0	0	0	(0) (0	0	0	0
<u>Volumes</u> SUM 'First 750 KWh SUM '> 750 KWh WIN		-	- - -	-	-	-	-		-	-	-	-	-	-			-	-	-	-		-	-	-	-	-		-	-	
	Total Volume	0	0	0	0		0	0	0	0	0	0	0	0	0		0	0	0	0	0	(0) (0	0	0	0
Revenues Volume Charge Revenues Demand Charge Revenues		- -	- -																											

Atlantic City Electric Company Customers and Sales

Residential

Volumes		Actual <u>Jan-18</u>	Actual <u>Feb-18</u>	Actual <u>Mar-18</u>	Actual <u>Apr-18</u>	Actual May-18	Actual <u>Jun-18</u>	Actual <u>Jul-18</u>	Actual <u>Aug-18</u>	Actual Sep-18	Actual Oct-18	Actual Nov-18	Actual Dec-18	
RS kWh - Summer < 750		_	_	-	_	_	165,570,705	273,904,651	279,901,807	262,988,953	59,768,378	_	_	
RS kWh - Summer > 750		-	-	-	-	-	52,274,745	179,384,586	218,501,771	187,212,144	21,672,072	-	-	
RS kWh - Winter		378,260,037	- 326,053,646	- 290,560,241	- 259,808,643	213,060,034	- 78,461,832	-	- -	-	- 199,915,639	- 242,745,725	- 293,108,277	
Rates (pre-tax) SUM 'First 750 KWh		0.061399	0.061399	0.061399	0.061399	0.061399	0.061399	0.061399	0.061399	0.061399	0.061399	0.061399	0.061399	
SUM '> 750 KWh		0.071476	0.071476	0.071476	0.071476	0.071476	0.071476	0.071476	0.071476	0.071476	0.071476	0.071476	0.071476	
WIN		0.056192	0.056192	0.056192	0.056192	0.056192	0.056192	0.056192	0.056192	0.056192	0.056192	0.056192	0.056192	
	Total Volume	378,260,037	326,053,646	290,560,241	259,808,643	213,060,034	296,307,282	453,289,237	498,403,578	450,201,097	281,356,088	242,745,725	293,108,277	3,983,153,885
Revenues														
Volume Charge Revenues		21,255,188	18,321,606	16,327,161	14,599,167	11,972,269	18,311,193	29,639,164	32,803,324	29,528,434	16,452,411	13,640,368	16,470,340	239,320,626
Demand Charge Revenues	Total Revenue	21,255,188	18,321,606	16,327,161	14,599,167	11,972,269	18,311,193	29,639,164	32,803,324	29,528,434	16,452,411	13,640,368	16,470,340	239,320,626
Customova														
<u>Customers</u>	Total Customers	488,192	488,456	488,582	488,937	489,131	489,132	489,742	490,123	490,093	490,441	490,672	491,047	5,874,548
	Baseline	43.54	37.51	33.42	29.86	24.48	37.44	60.52	66.93	60.25	33.55	27.80	33.54	40.74

Atlantic City Electric Company Statement of Estimated Under/(Over) Recovered CIP Balance Residential Service Twelve Months Ending March 2020

	Actual Apr-19	Actual May-19	Actual Jun-19	Actual Jul-19	Actual Aug-19	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual Jan-20	Actual Feb-20	Actual Mar-20	TOTAL
Beginning Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
kWh Sales Pre-tax Recovery Rate per kWh ¹	0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0
Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
Ending Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0

¹Pre-tax Recovery Rate per kwh excluding BPU and RC assessments.

Atlantic City Electric Company Conservation Incentive Program Medium General Service - Secondary (MGSS) April 2019 - March 2020

			Actual per	Books							
	Actual/		Total Class	Number of	Actual Avg.		Baseline				Margin
Customer Class	Estimate		Revenues	Customers	Revenue / Cust.	Rev	enue / Cust. ¹	Ι	<u>Difference</u>		Variance
(a)			(b)	(c)	(d) = (b) / (c)		(e)		= (d) - (e)		
. ,			· /	` '	() () ()		. ,		` , ` , '		
Residential											
Apr-19	a	\$	-	-	0	\$	107.30	\$	(107.30)		\$0
May-19	a	\$	-	-	0	\$	97.24	\$	(97.24)		\$0
Jun-19	a	\$	-	-	0	\$	128.49	\$	(128.49)		\$0
Jul-19	a	\$	-	-	0	\$	167.19	\$	(167.19)		\$0
Aug-19	a	\$	-	-	0	\$	173.20	\$	(173.20)		\$0
Sep-19	a	\$	-	-	0	\$	172.12	\$	(172.12)		\$0
Oct-19	a	\$	-	-	0	\$	122.10	\$	(122.10)		\$0
Nov-19	a	\$	-	-	0	\$	96.53	\$	(96.53)		\$0
Dec-19	a	\$	-	-	0	\$	97.13	\$	(97.13)		\$0
Jan-20	a	\$	-	-	0	\$	122.16	\$	(122.16)		\$0
Feb-20	a	\$	-	-	0	\$	108.34	\$	(108.34)		\$0
Mar-20	a	\$	-	-	0	\$	102.71	\$	(102.71)		\$ <u>0</u>
											_
Total		\$	-		\$ -	\$	1,494.52	\$	(1,494.52)		\$ <u>O</u>
											=
Margin Deficiency/ (C	Credit)									\$	_
Prior Period (Over) / U		ery								\$	_
` '		-									
Total Deficiency/(Cre-	d;t)									\$	
Total Deficiency/(Cre	uit)									Φ	-
Projected MGSS KW	Hao										
Projected MOSS KW	USE										-
Pre-tax CIP Charge/(C	Tradit) per K	XX/									0
BPU/RC Assessment	_	**									1.002569
Dru/RC Assessment	ractor										1.002309
CIP Charge/(Credit) in	ncluding acc	acem	ants							\$	
6.625% Sales Tax	including asso	C881111	ents							Φ ©	-
0.025% Sales Tax										φ	_
Proposed After-tax (TP Charge/	(Cro	dit) ner kW							\$	_
Troposcu Atter-tax (on charge	(010	ait, pei K							Ψ	-
Current After-tax CIP	Charge/(Cre	edit) 1	ner kWh							\$	_
Contone I need tun en		. G.I.()	P-1 11 11 11							Ψ	

¹ From latest base rate adjustment divided by billing determinants approved in the 2018 Base Rate Case

Increase/ (Decrease) in After-tax CIP Charge/(Credit) per kW

Atlantic City Electric Company Customers, Demand, Sales

Medium General Service - Se	econdary (MGSS)																										
Customers		Actual Apr-19	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual Jul-19	Actual Aug-19	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual Mar-20		Actual Apr-20	Actual <u>May-20</u>	Actual Jun-20	Actual Jul-20	Estimate Aug-20	Estimate Sep-20	Estimate Oct-20	Estimate Nov-20	Estimate Dec-20	Estimate Jan-21	Estimate Feb-21	Estimate Mar-21	
	Total Customers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	() ()	0 0		0	0 0
<u>Volumes</u> MGSS kWh - Summer MGSS kWh - Winter	Total Volume	<u>-</u>	- -	-	- -	-		- -	-	-	-	-	- -			-	-	- -	-	-	- -	- -	- -	0	- -		0 0
<u>Demand</u> MGSS KW - Summer	Total volume	-	-	-	-	-	-	-	-	-	-	-	-	0	-	-	-	-	-	-	-	-	-	-	-	-	0 0
MGSS KW - Winter	Total Demand	0	0	0	0	0	0) 0	0	0	0	0	0	0	0	0	0	0	0	0	- () ()	0 0		0	0 0
Revenues Booked Volume Charge Reven	ues	-	-	-	-	-	-	-	_	-	-	-	-	0													

Atlantic City Electric Company Customers, Demand, Sales

Medium General Service - Secondary (MGSS)

		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	
Valumas		<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>	<u>Aug-18</u>	<u>Sep-18</u>	Oct-18	<u>Nov-18</u>	<u>Dec-18</u>	
<u>Volumes</u>							104 701 422	120 140 027	127.070.042	122 570 711				
Summer kwh		107.726.002	-	-	-	- 02 027 404	104,791,433	130,140,037	137,979,842	132,568,711	102.022.004	-	- 04 201 205	
Winter kwh	T-4-1 V-1	107,736,002	96,573,638	89,980,098	91,406,629	83,827,404	104.701.422	120 140 027	127.070.042	122 570 711	103,822,004	89,040,109	94,391,305	1 262 257 212
	Total Volume	107,736,002	96,573,638	89,980,098	91,406,629	83,827,404	104,791,433	130,140,037	137,979,842	132,568,711	103,822,004	89,040,109	94,391,305	1,262,257,212
<u>Demand</u>														
Summer KW		-	-	-	-	-	375,596	595,014	601,406	611,620	-	-	-	
Winter KW		478,494	393,397	400,138	507,670	449,365	-	-	-	-	648,265	229,913	174,650	
	Total Demand	478,494	393,397	400,138	507,670	449,365	375,596	595,014	601,406	611,620	648,265	229,913	174,650	5,465,527
Rates (pre-tax)														
Summer kwh		0.053829	0.053829	0.053829	0.053829	0.053829	0.053829	0.053829	0.053829	0.053829	0.053829	0.053829	0.053829	
Winter kwh		0.048060	0.048060	0.048060	0.048060	0.048060	0.048060	0.048060	0.048060	0.048060	0.048060	0.048060	0.048060	
Summer KW		2.51	2.51	2.51	2.51	2.51	2.51	2.51	2.51	2.51	2.51	2.51	2.51	
Winter KW		2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.06	2.06	
<u>Revenues</u>		5 177 040	4 641 274	4 224 405	4 202 045	4.020.704	5 (40 55)	7,005,055	7 407 061	7 125 007	4.000.724	4.070.200	4.526.400	62 500 242
Volume Charge Revenues		5,177,842	4,641,374	4,324,485	4,393,045	4,028,784	5,640,776	7,005,255	7,427,261	7,135,987	4,989,734	4,279,309	4,536,490	63,580,342
Demand Charge Revenues		987,258	811,680	825,589	1,047,455	927,158	944,617	1,496,447	1,512,525	1,538,212	1,337,539	474,370	360,348	12,263,198
	Total Revenue	6,165,100	5,453,054	5,150,074	5,440,500	4,955,942	6,585,392	8,501,703	8,939,786	8,674,199	6,327,272	4,753,679	4,896,838	75,843,540
<u>Customers</u>														
Single Phase Service		37,155	37,041	36,918	37,434	37,678	37,899	37,571	38,075	37,222	38,204	36,317	37,048	448,562
3 Phase Service		13,312	13,290	13,222	13,269	13,288	13,353	13,279	13,541	13,174	13,618	12,927	13,368	159,641
	Total Customers	50,467	50,331	50,140	50,703	50,966	51,252	50,850	51,616	50,396	51,822	49,244	50,416	608,203
	Baseline	122.16	108.34	102.71	107.30	97.24	128.49	167.19	173.20	172.12	122.10	96.53	97.13	124.70

Atlantic City Electric Company Statement of Estimated Under/(Over) Recovered CIP Balance Medium General Service - Secondary (MGSS) Twelve Months Ending March 2020

	Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual <u>Mar-20</u>	TOTAL
Beginning Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
KW Demand Pre-tax Recovery Rate per KW ¹	0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0
Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
Ending Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0

¹Pre-tax Recovery Rate per demand excluding BPU and RC assessments.

Atlantic City Electric Company Conservation Incentive Program Medium General Service - Primary (MGSP) April 2019 - March 2020

			Actual per l	Books							
	Actual/	-	Total Class	Number of	Actual Avg.		Baseline				Margin
Customer Class	Estimate		Revenues	Customers	Revenue / Cust.	Rev	enue / Cust.1]	<u>Difference</u>		<u>Variance</u>
(a)			(b)	(c)	(d) = (b) / (c)		(e)	(f	(c) = (d) - (e)		
Residential											
Apr-19	a	\$	-	-	0	\$	1,304.15	\$	(1,304.15)		\$0
May-19	a	\$	-	-	0	\$	985.59	\$	(985.59)		\$0
Jun-19	a	\$	-	-	0	\$	1,263.62	\$	(1,263.62)		\$0
Jul-19	a	\$	-	-	0	\$	1,507.13	\$	(1,507.13)		\$0
Aug-19	a	\$	-	-	0	\$	1,753.07	\$	(1,753.07)		\$0
Sep-19	a	\$	-	-	0	\$	1,368.24	\$	(1,368.24)		\$0
Oct-19	a	\$	-	-	0	\$	1,137.24	\$	(1,137.24)		\$0
Nov-19	a	\$	-	-	0	\$	1,348.09	\$	(1,348.09)		\$0
Dec-19	a	\$	-	-	0	\$	842.17	\$	(842.17)		\$0
Jan-20	a	\$	-	-	0	\$	973.18	\$	(973.18)		\$0
Feb-20	a	\$	-	-	0	\$	1,970.30	\$	(1,970.30)		\$0
Mar-20	a	\$	-	-	0	\$	1,790.77	\$	(1,790.77)		\$ <u>0</u>
Total		\$			\$ -	\$	16,243.56	\$	(16,243.56)		\$ <u>0</u>
Margin Deficiency/ (O Prior Period (Over) / U		ery								\$ \$	<u>-</u>
Total Deficiency/(Cre	dit)									\$	-
Projected MGSP KW	Use										-
Pre-tax CIP Charge/(CBPU/RC Assessment		W									0 1.002569
CIP Charge/(Credit) is 6.625% Sales Tax	ncluding asse	essme	ents							\$ \$	- -
Proposed After-tax (CIP Charge/	(Cre	dit) per KW							\$	-
Current After-tax CIP	Charge/(Cre	dit) p	oer KW							\$	
Increase/ (Decrease) i	n After-tax C	IP C	harge/(Credit) per	KW						\$	<u>-</u>

¹ From latest base rate adjustment divided by billing determinants approved in the 2018 Base Rate Case

Atlantic City Electric Company Customers, Demand, Sales

Medium	General	Service -	Primary	(MGSP)

		Actual	Actual	Actual	Actual	Actu		Actual	Actual	Actual	Actual	Actual	Actual	Actual		Actual	Actual	Actual	Actual	Estimate	Estimate	Estimate	Estimate	Estimate	Estimate	Estimate	Estimate	
<u>Customers</u>		<u>Apr-19</u>	<u>May-19</u>	<u>Jun-19</u>	<u>Jul-19</u>	Aug-	<u>19</u>	<u>Sep-19</u>	<u>Oct-19</u>	<u>Nov-19</u>	<u>Dec-19</u>	<u>Jan-20</u>	<u>Feb-20</u>	<u>Mar-20</u>		<u>Apr-20</u>	<u>May-20</u>	<u>Jun-20</u>	<u>Jul-20</u>	<u>Aug-20</u>	<u>Sep-20</u>	Oct-20	<u>Nov-20</u>	<u>Dec-20</u>	<u>Jan-21</u>	<u>Feb-21</u>	<u>Mar-21</u>	
<u>Customers</u>	Total Customers	0	0	()	0	0	0	0	0	0		0 (0	0	0		0	0	0	0	0	0 (0	0	0	0	0
Volumes																												
MGSS kWh - Summer		-	-	-		-	-	-	-	-	-	-	-	-		-	-	-			-	-	-	-	-	-	-	
MGSS kWh - Winter	_	-	-	-		-	-	-	-	-	-	-	-	-			-	-			-	-	-	-	-	-	-	
	Total Volume	0	0	()	0	0	0	0	0	0		0 (0	0	0		0	0	0	0	0	0 0	0	0	0	0	0
<u>Demand</u> MGSS KW - Summer																												
		-	-	-		-	-	-	-	-	-	-	-	-		-	-	-		-	-	-	-	-	-	-	-	
MGSS KW - Winter	_	-	-	_		-	-	-	-	_	-	-	-	-			-	-			_	-	_	-	-	-	-	
	Total Demand	0	0	()	0	0	0	0	0	0		0 (0	0	0		0	0	0	0	0	0 0	0	0	0	0	0
D.																												
Revenues Rooked Volume Charge Revenue	100	_												_	_													

Atlantic City Electric Company Customers, Demand, Sales

Medium General Service - Primary (MGSP)

		Actual <u>Jan-18</u>	Actual Feb-18	Actual Mar-18	Actual <u>Apr-18</u>	Actual May-18	Actual <u>Jun-18</u>	Actual <u>Jul-18</u>	Actual <u>Aug-18</u>	Actual Sep-18	Actual Oct-18	Actual Nov-18	Actual Dec-18	
<u>Volumes</u> Summer kwh		-	-	-	-	-	2,449,812	2,843,303	3,428,751	2,458,710	-	-	-	
Winter kwh		1,933,941	4,060,876	3,668,723	2,555,103	1,907,511	-	-	-	-	2,213,100	3,115,337	1,990,832	
	Total Volume	1,933,941	4,060,876	3,668,723	2,555,103	1,907,511	2,449,812	2,843,303	3,428,751	2,458,710	2,213,100	3,115,337	1,990,832	32,625,999
Demand Summer KW		-	-	-	-	-	9,961	14,094	18,927	17,177	-	-	-	
Winter KW	T-4-1 D1	8,479	15,491	16,423	12,648	13,830	- 0.061	14.004	10.027	17.177	17,521	6,989	5,739	157.070
	Total Demand	8,479	15,491	16,423	12,648	13,830	9,961	14,094	18,927	17,177	17,521	6,989	5,739	157,279
Rates (pre-tax)														
Summer kwh		0.041467	0.041467	0.041467	0.041467	0.041467	0.041467	0.041467	0.041467	0.041467	0.041467	0.041467	0.041467	
Winter kwh		0.040273	0.040273	0.040273	0.040273	0.040273	0.040273	0.040273	0.040273	0.040273	0.040273	0.040273	0.040273	
Summer KW		1.47	1.47	1.47	1.47	1.47	1.47	1.47	1.47	1.47	1.47	1.47	1.47	
Winter KW		1.14	1.14	1.14	1.14	1.14	1.14	1.14	1.14	1.14	1.14	1.14	1.14	
Revenues														
Volume Charge Revenues		77,885	163,543	147,750	102,901	76,821	101,586	117,903	142,179	101,955	89,128	125,464	80,177	1,327,293
Demand Charge Revenues		9,701	17,725	18,791	14,472	15,824	14,667	20,753	27,869	25,292	20,047	7,997	6,567	199,705
	Total Revenue	87,587	181,268	166,541	117,373	92,645	116,253	138,656	170,048	127,247	109,175	133,460	86,744	1,526,998
Customers														
Single Phase Service		44	45	43	46	45	46	46	46	45	47	49	56	558
3 Phase Service		46	47	50	44	49	46	46	51	48	49	50	47	573
	Total Customers	90	92	93	90	94	92	92	97	93	96	99	103	1,131
	Baseline	973.18	1,970.30	1,790.77	1,304.15	985.59	1,263.62	1,507.13	1,753.07	1,368.24	1,137.24	1,348.09	842.17	1,350.1

Atlantic City Electric Company Statement of Estimated Under/(Over) Recovered CIP Balance Medium General Service - Primary (MGSP) Twelve Months Ending March 2020

	Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual <u>Mar-20</u>	TOTAL
Beginning Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
KW Demand Pre-tax Recovery Rate per KW ¹	0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0
Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
Ending Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0

¹Pre-tax Recovery Rate per demand excluding BPU and RC assessments.

Atlantic City Electric Company Conservation Incentive Program Annual General Service - Secondary (AGSS) April 2019 - March 2020

			Actual per	Books							
	Actual/	Т	otal Class	Number of	Actual Avg.		Baseline				Margin
Customer Class	Estimate	I	Revenues	Customers	Revenue / Cust.	Rev	enue / Cust.1]	<u>Difference</u>		<u>Variance</u>
(a)			(b)	(c)	(d) = (b) / (c)		(e)	(f	(c) = (d) - (e)		
Residential											
Apr-19	a	\$	-	-	0	\$	1,316.74	\$	(1,316.74)		\$0
May-19	a	\$	-	-	0	\$	1,322.62	\$	(1,322.62)		\$0
Jun-19	a	\$	-	-	0	\$	1,470.24	\$	(1,470.24)		\$0
Jul-19	a	\$	-	-	0	\$	1,424.81	\$	(1,424.81)		\$0
Aug-19	a	\$	-	-	0	\$	1,477.15	\$	(1,477.15)		\$0
Sep-19	a	\$	-	-	0	\$	1,524.55	\$	(1,524.55)		\$0
Oct-19	a	\$	-	-	0	\$	1,349.45	\$	(1,349.45)		\$0
Nov-19	a	\$	-	-	0	\$	1,286.00	\$	(1,286.00)		\$0
Dec-19	a	\$	-	-	0	\$	1,264.24	\$	(1,264.24)		\$0
Jan-20	a	\$	-	-	0	\$	1,471.74	\$	(1,471.74)		\$0
Feb-20	a	\$	-	-	0	\$	1,308.11	\$	(1,308.11)		\$0
Mar-20	a	\$	-	-	0	\$	1,338.73	\$	(1,338.73)		\$ <u>0</u>
Total		\$	-		\$ -	\$	16,554.38	\$	(16,554.38)		\$ <u>0</u>
Margin Deficiency/ (C	Credit)									\$	-
Prior Period (Over) / U		ery								\$	-
Total Deficiency/(Cre	dit)									\$	-
Projected AGSS KW	Use										-
Pre-tax CIP Charge/(CBPU/RC Assessment	_	W									0 1.002569
BFU/RC Assessment	racioi										1.002309
CIP Charge/(Credit) is	ncluding asse	essmer	nts							\$	-
6.625% Sales Tax										<u>\$</u>	_
Proposed After-tax (CIP Charge/	(Cred	it) per KW							\$	-
Current After-tax CIP	Charge/(Cre	dit) pe	er KW							\$	
Increase/ (Decrease) i	n After-tax C	IP Ch	arge/(Credit) per	· KW						\$	-

¹ From latest base rate adjustment divided by billing determinants approved in the 2018 Base Rate Case

Atlantic City Electric Company Customers, Demand, Sales

						Customers,	Demand, Sales																				
Annual General Service - Seconda	ary (AGSS)																										
<u>Customers</u>		Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual Jan-20	Actual Feb-20	Actual Mar-20		Actual <u>Apr-20</u>	Actual May-20	Actual Jun-20	Actual <u>Jul-20</u>	Estimate Aug-20	Estimate Sep-20	Estimate Oct-20	Estimate Nov-20	Estimate Dec-20	Estimate <u>Jan-21</u>	Estimate Feb-21	Estimate Mar-21	
7	Γotal Customers _	0	0	0	0		0 0	0	0	0	0	0	0	0	0	0	0	0	0	0)	0	0 0	() ()
<u>Volumes</u> AGSS kWh		-	_	<u>-</u>	_	_	_	_	-	_	_	_	_		_	-	_	_	_	_	_	_	_	-	_	_	
	Total Volume	0	0	0	0	(0 0	0	0	0	0	0	0	0	0	0	0	0	0	0))	0	0 0) (J
<u>Demand</u> AGSS KW - Summer	_	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-	-	_	-	-	-	-	-	-	
	Total Demand	0	0	0	0	(0 0	0	0	0	0	0	0	0	0	0	0	0	0	0)	0	0 0	() (J
Revenues Booked Volume Charge Revenues Booked Demand Charge Revenues		-	-	- -	- -	-	-	-	- -	-	-		-	0													

Atlantic City Electric Company Customers, Demand, Sales

Annual General Service - Secondary (AGSS)

		Actual <u>Jan-18</u>	Actual Feb-18	Actual <u>Mar-18</u>	Actual <u>Apr-18</u>	Actual May-18	Actual <u>Jun-18</u>	Actual Jul-18	Actual <u>Aug-18</u>	Actual Sep-18	Actual Oct-18	Actual Nov-18	Actual Dec-18	
<u>Volumes</u> Summer/Winter kwh	Total Volume	155,960,652 155,960,652	150,972,544 150,972,544	153,700,065 153,700,065	136,238,565 136,238,565	141,535,232 141,535,232	163,211,730 163,211,730	169,337,544 169,337,544	179,128,658 179,128,658	180,053,317 180,053,317	153,707,569 153,707,569	152,082,467 152,082,467	146,400,188 146,400,188	1,882,328,532
<u>Demand</u> Summer/Winter KW		490,905	435,444	443,575	435,782	436,580	484,035	469,352	486,025	498,538	436,210	415,331	406,963	
Summer Whiter IXW	Total Demand	490,905	435,444	443,575	435,782	436,580	484,035	469,352	486,025	498,538	436,210	415,331	406,963	5,438,743
Rates (pre-tax) Summer/Winter kwh Summer/Winter KW		0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	0.000000 10.39	
Revenues Volume Charge Revenues Demand Charge Revenues	Total Revenue	5,098,102 5,098,102	4,522,133 4,522,133	4,606,575 4,606,575	4,525,639 4,525,639	4,533,928 4,533,928	5,026,752 5,026,752	- 4,874,271 4,874,271	5,047,423 5,047,423	5,177,371 5,177,371	4,530,087 4,530,087	4,313,257 4,313,257	4,226,355 4,226,355	56,481,894 56,481,894
<u>Customers</u>	Total Customers	3,464	3,457	3,441	3,437	3,428	3,419	3,421	3,417	3,396	3,357	3,354	3,343	40,934
	Baseline	1,471.74	1,308.11	1,338.73	1,316.74	1,322.62	1,470.24	1,424.81	1,477.15	1,524.55	1,349.45	1,286.00	1,264.24	1,379.83

Atlantic City Electric Company Statement of Estimated Under/(Over) Recovered CIP Balance Annual General Service - Secondary (AGSS) Twelve Months Ending March 2020

	Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual <u>Mar-20</u>	TOTAL
Beginning Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
KW Demand Pre-tax Recovery Rate per KW ¹	0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0
Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
Ending Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0

¹Pre-tax Recovery Rate per demand excluding BPU and RC assessments.

Atlantic City Electric Company Conservation Incentive Program Annual General Service - Primary (AGSP) April 2019 - March 2020

			Actual per	Books							
	Actual/	-	Total Class	Number of	Actual Avg.		Baseline				Margin
Customer Class	Estimate		Revenues	Customers	Revenue / Cust.	Rev	enue / Cust. ¹]	<u>Difference</u>		Variance
(a)			(b)	(c)	(d) = (b) / (c)		(e)		(c) = (d) - (e)		
Residential											
Apr-19	a	\$	-	-	0	\$	6,694.28	\$	(6,694.28)		\$0
May-19	a	\$	-	-	0	\$	7,327.29	\$	(7,327.29)		\$0
Jun-19	a	\$	-	-	0	\$	7,521.45	\$	(7,521.45)		\$0
Jul-19	a	\$	-	-	0	\$	7,684.82	\$	(7,684.82)		\$0
Aug-19	a	\$	-	-	0	\$	8,310.29	\$	(8,310.29)		\$0
Sep-19	a	\$	-	-	0	\$	8,173.31	\$	(8,173.31)		\$0
Oct-19	a	\$	-	-	0	\$	7,431.95	\$	(7,431.95)		\$0
Nov-19	a	\$	-	-	0	\$	7,795.57	\$	(7,795.57)		\$0
Dec-19	a	\$	-	-	0	\$	6,264.09	\$	(6,264.09)		\$0
Jan-20	a	\$	-	-	0	\$	7,203.29	\$	(7,203.29)		\$0
Feb-20	a	\$	-	-	0	\$	7,756.64	\$	(7,756.64)		\$0
Mar-20	a	\$	-	-	0	\$	7,334.61	\$	(7,334.61)		\$ <u>O</u>
Total		\$			\$ -	\$	89,497.59	\$	(89,497.59)		\$ <u>0</u>
			-								
Margin Deficiency/ (C	Credit)									\$	_
Prior Period (Over) / U		ery								\$	<u>-</u>
Total Deficiency/(Cre-	dit)									\$	-
Projected AGSP KW	Use										-
Pre-tax CIP Charge/(CBPU/RC Assessment	_	W									0 1.002569
CIP Charge/(Credit) in 6.625% Sales Tax	ncluding asse	essme	ents							\$ \$	- -
Proposed After-tax (CIP Charge/	(Cre	dit) per KW							\$	-
Current After-tax CIP	_									\$	-
		, I								<u></u>	
Increase/ (Decrease) is	n After-tax C	CIP C	harge/(Credit) per	KW						\$	

¹ From latest base rate adjustment divided by billing determinants approved in the 2018 Base Rate Case

Booked Demand Charge Revenues

Atlantic City Electric Company Customers, Demand, Sales

						,																						
Annual General Service - I	Primary (AGSP)																											
<u>Customers</u>		Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual <u>Nov-19</u>	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual <u>Mar-20</u>		Actual <u>Apr-20</u>	Actual May-20	Actual Jun-20	Actual Jul-20	Estimate Aug-20	Estimate Sep-20	Estimate Oct-20	Estimate Nov-20	Estimate Dec-20	Estimate <u>Jan-21</u>	Estimate Feb-21	Estimate Mar-21		
<u>Customers</u>	Total Customers	0	(0 0		0	0 0	0	0	0	(0	0	0	0	0	0	(0 0	0	0	0	0	0	0		0	0
<u>Volumes</u> AGSP kWh		-	_	-	-	-	-	-	-	-	_	-	-		-	-	-	_	-	_	_	_	_	_	_	_		
	Total Volume	0	C	0 0		0	0 0	0	0	0	(0	0	0	0	0	0	(0 0	0	0	0	0	0	0		0	0
<u>Demand</u> AGSP KW - Summer	Total Demand	- 0	- (0 0	-	0	0 0	- 0	- 0	- 0	- () 0	- 0	0	0	- 0	- 0	-	0 0	- 0	- 0	- 0	- 0	- 0	- 0	-	0	0
Revenues																												

Atlantic City Electric Company Customers, Demand, Sales

Annual General Service - Primary (AGSP)

		Actual <u>Jan-18</u>	Actual Feb-18	Actual <u>Mar-18</u>	Actual <u>Apr-18</u>	Actual May-18	Actual Jun-18	Actual <u>Jul-18</u>	Actual <u>Aug-18</u>	Actual Sep-18	Actual Oct-18	Actual Nov-18	Actual <u>Dec-18</u>	
<u>Volumes</u> Summer/Winter kwh	Total Volume	44,613,252 44,613,252	48,831,017 48,831,017	47,248,158 47,248,158	40,705,532 40,705,532	45,452,151 45,452,151	49,426,358 49,426,358	50,892,428 50,892,428	56,087,185 56,087,185	54,723,807 54,723,807	49,669,124 49,669,124	54,294,248 54,294,248	41,580,848 41,580,848	583,524,109
<u>Demand</u> Summer/Winter KW		107,148	115,379	109,988	101,196	111,651	114,609	117,099	125,624	123,554	112,347	117,843	94,693	
Summer/Winter KW	Total Demand	107,148	115,379	109,988	101,196	111,651	114,609	117,099	125,624	123,554	112,347	117,843	94,693	1,351,130
Rates (pre-tax) Summer/Winter kwh Summer/Winter KW		0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	0.000000 8.27	
Revenues Volume Charge Revenues Demand Charge Revenues	Total Revenue	- 886,005 886,005	954,067 954,067	- 909,491 909,491	- 836,785 836,785	923,239 923,239	- 947,702 947,702	968,287 968,287	- 1,038,786 1,038,786	- 1,021,664 1,021,664	- 928,994 928,994	- 974,446 974,446	783,012 783,012	- 11,172,478 11,172,478
Customers	Total Customers	123	123	124	125	126	126	126	125	125	125	125	125	1,498
	Baseline	7,203.29	7,756.64	7,334.61	6,694.28	7,327.29	7,521.45	7,684.82	8,310.29	8,173.31	7,431.95	7,795.57	6,264.09	7,458.26

Atlantic City Electric Company Statement of Estimated Under/(Over) Recovered CIP Balance Annual General Service - Primary (AGSP) Twelve Months Ending March 2020

	Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual <u>Nov-19</u>	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual <u>Mar-20</u>	TOTAL
Beginning Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
KW Demand Pre-tax Recovery Rate per KW ¹	0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0 0.0000	0.0000	0
Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
Ending Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0

¹Pre-tax Recovery Rate per demand excluding BPU and RC assessments.

Atlantic City Electric Company Conservation Incentive Program Transmission General Service - Subtransmission (TGST) April 2019 - March 2020

			Actual per	Books							
	Actual/	To	tal Class	Number of	Actual Avg.		Baseline				Margin
Customer Class	Estimate	Re	evenues_	Customers	Revenue / Cust.	Rev	enue / Cust.1]	<u>Difference</u>		<u>Variance</u>
(a)			(b)	(c)	(d) = (b) / (c)		(e)	(f	f(x) = f(x) - f(x)		
<u>Residential</u>											
Apr-19	a	\$	-	-	0	\$	7,579.94	\$	(7,579.94)		\$0
May-19	a	\$	-	-	0	\$	6,715.50	\$	(6,715.50)		\$0
Jun-19	a	\$	-	-	0	\$	7,390.62	\$	(7,390.62)		\$0
Jul-19	a	\$	-	-	0	\$	7,166.76	\$	(7,166.76)		\$0
Aug-19	a	\$	-	-	0	\$	7,988.01	\$	(7,988.01)		\$0
Sep-19	a	\$	-	-	0	\$	7,743.85	\$	(7,743.85)		\$0
Oct-19	a	\$	-	-	0	\$	7,148.96	\$	(7,148.96)		\$0
Nov-19	a	\$	-	-	0	\$	6,586.12	\$	(6,586.12)		\$0
Dec-19	a	\$	-	-	0	\$	5,895.56	\$	(5,895.56)		\$0
Jan-20	a	\$	-	-	0	\$	7,247.68	\$	(7,247.68)		\$0
Feb-20	a	\$	-	-	0	\$	7,362.49	\$	(7,362.49)		\$0
Mar-20	a	\$	-	-	0	\$	7,494.13	\$	(7,494.13)		\$ <u>0</u>
Total		\$			\$ -	\$	86,319.61	\$	(86,319.61)		\$ <u>0</u>
Margin Deficiency/ (O Prior Period (Over) / U		ery								\$ \$	- -
Total Deficiency/(Cre	dit)									\$	-
Projected TGST KW	Use										-
Pre-tax CIP Charge/(CBPU/RC Assessment	_	W									0 1.002569
CIP Charge/(Credit) is 6.625% Sales Tax	ncluding asse	essment	s							\$ \$	- -
Proposed After-tax (CIP Charge/	(Credit)) per KW							\$	-
Current After-tax CIP	Charge/(Cre	dit) per	KW							\$	<u>-</u>
Increase/ (Decrease) i	n After-tax C	IP Char	rge/(Credit) pe	r KW						\$	

¹ From latest base rate adjustment divided by billing determinants approved in the 2018 Base Rate Case

Atlantic City Electric Company Customers, Demand, Sales

		Customers, Dem

Transmission General Service	e - Subtransmission (TO	<u>GST)</u>																										
<u>Customers</u>		Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual Jun-19	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual Mar-20		Actual Apr-20	Actual May-20	Actual <u>Jun-20</u>	Actual Jul-20	Estimate Aug-20	Estimate Sep-20	Estimate Oct-20	Estimate Nov-20	Estimate Dec-20	Estimate <u>Jan-21</u>	Estimate Feb-21	Estimat Mar-21	ıte <u>!1</u>	
	Total Customers	0	0	0	0) () 0	0	0	0		0 0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0
<u>Volumes</u> TGST kWh		_	-	-	_	-	_	_	_	_	-	-	-			-	_		-	-	-				<u>-</u>	_		
	Total Volume	0	0	0	0)	0	0	0	0		0 0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0
Demand <5000 KW		-	_	_	-	-	-	-	-	_	-	-	_		-	-	-	-	-	-	-					-	-	
5000 - 9000 KW >9000 KW		-	-	-	-	-	-	-	-	-	-	-	-		-		-		-	-	-					-	-	
>9000 KW	Total Demand	0	0	0	0) () 0) 0	0	0	_	0 0	0	0	0		0	0	0	0	0	0	0	0	0	0	0	0
Revenues																												
Booked Volume Charge Revent	ies	-	-	-	-	-	-	-	-	-	-	-	-	-														
Booked Demand Charge Reven	ues		-	-	-	-	-	-	-	-	-	-	-															

Atlantic City Electric Company Customers, Demand, Sales

<u>Transmission General Service - Subtransmission (TGST)</u>

X 7.1		Actual <u>Jan-18</u>	Actual Feb-18	Actual <u>Mar-18</u>	Actual <u>Apr-18</u>	Actual <u>May-18</u>	Actual <u>Jun-18</u>	Actual <u>Jul-18</u>	Actual <u>Aug-18</u>	Actual Sep-18	Actual Oct-18	Actual Nov-18	Actual Dec-18	
Volumes Summer/Winter kwh	_	43,057,911	44,432,604	39,563,720	43,707,435	41,192,416	44,859,025	48,902,796	57,750,809	60,502,268	56,757,919	49,072,298	45,357,293	
	Total Volume	43,057,911	44,432,604	39,563,720	43,707,435	41,192,416	44,859,025	48,902,796	57,750,809	60,502,268	56,757,919	49,072,298	45,357,293	575,156,494
Demand														
<5000 KW		36,424	43,585	38,797	44,017	33,066	32,897	35,436	40,362	40,349	35,929	34,899	34,015	
5000 - 9000 KW		41,906	33,739	15,605	33,821	40,132	47,232	33,008	31,552	30,518	33,187	28,843	23,183	
>9000 KW		12,809	13,571	43,887	18,036	11,034	15,099	31,100	37,046	38,566	39,498	30,331	25,206	
	Total Demand	91,139	90,895	98,289	95,874	84,233	95,228	99,544	108,960	109,433	108,614	94,073	82,404	1,158,685
	_													
Rates (pre-tax)														
Summer/Winter kwh		0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	
<5000 KW		3.545135	3.545135	3.545135	3.545135	3.545135	3.545135	3.545135	3.545135	3.545135	3.545135	3.545135	3.545135	
5000 - 9000 KW		2.729191	2.729191	2.729191	2.729191	2.729191	2.729191	2.729191	2.729191	2.729191	2.729191	2.729191	2.729191	
>9000 KW		1.359906	1.359906	1.359906	1.359906	1.359906	1.359906	1.359906	1.359906	1.359906	1.359906	1.359906	1.359906	
Revenues														
Volume Charge Revenues		-	-	-	-	-	-	-	-	-	-	-	-	-
Demand Charge Revenues		260,916	265,050	239,812	272,878	241,758	266,062	258,003	279,580	278,779	271,660	243,686	218,136	3,096,321
	Total Revenue	260,916	265,050	239,812	272,878	241,758	266,062	258,003	279,580	278,779	271,660	243,686	218,136	3,096,321
<u>Customers</u>														_
<5000 KW		26	27	27	27	26	26	26	26	26	26	27	27	317
5000 - 9000 KW		8	7	2	7	8	8	6	5	5	7	6	6	75
>9000 KW		2	2	3	2	2	2	4	4	5	5	4	4	39
	Total Customers	36	36	32	36	36	36	36	35	36	38	37	37	431
	Baseline	7,247.68	7,362.49	7,494.13	7,579.94	6,715.50	7,390.62	7,166.76	7,988.01	7,743.85	7,148.96	6,586.12	5,895.56	7,184.04

Atlantic City Electric Company Statement of Estimated Under/(Over) Recovered CIP Balance Transmission General Service - Subtransmission (TGST) Twelve Months Ending March 2020

	Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual <u>Nov-19</u>	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual <u>Mar-20</u>	TOTAL
Beginning Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
KW Demand Pre-tax Recovery Rate per KW ¹	0 0.0000	0 0.0000	0 0.0000	0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0
Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
Ending Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0

¹Pre-tax Recovery Rate per demand excluding BPU and RC assessments.

Atlantic City Electric Company Conservation Incentive Program Transmission General Service (TGS) April 2019 - March 2020

		Actual	per Books						
	Actual/	Total Class	Number of	Actual Avg.	В	aseline			Margin
Customer Class	Estimate	Revenues	Customers	Revenue / Cust.	Rever	nue / Cust.1	Difference		<u>Variance</u>
(a)		(b)	(c)	(d) = (b) / (c)		(e)	(f) = (d) - (e)		
Residential									
Apr-19	a	\$ -	_	0	\$	8,060.20	\$ (8,060.20)		\$0
May-19	a	\$ -	-	0	\$	5,017.35	\$ (5,017.35)		\$0
Jun-19	a	\$ -	-	0	\$	6,108.30	\$ (6,108.30)		\$0
Jul-19	a	\$ -	-	0	\$	6,744.60	\$ (6,744.60)		\$0
Aug-19	a	\$ -	-	0	\$	9,265.32	\$ (9,265.32)		\$0
Sep-19	a	\$ -	-	0	\$	2,489.03	\$ (2,489.03)		\$0
Oct-19	a	\$ -	-	0	\$	5,535.19	\$ (5,535.19)		\$0
Nov-19	a	\$ -	-	0	\$	3,836.60	\$ (3,836.60)		\$0
Dec-19	a	\$ -	-	0	\$	6,837.94	\$ (6,837.94)		\$0
Jan-20	a	\$ -	-	0	\$	5,513.45	\$ (5,513.45)		\$0
Feb-20	a	\$ -	-	0	\$	5,441.07	\$ (5,441.07)		\$0
Mar-20	a	\$ -	-	0	\$	11,807.97	\$ (11,807.97)		\$ <u>0</u>
Total		<u>\$</u> -	-	\$ -	\$	76,657.02	\$ (76,657.02)		\$ <u>0</u>
Margin Deficiency/ (O Prior Period (Over) / U		ory.						\$ \$	-
Prior Period (Over) / (Under Recove	ery						Φ	
Total Deficiency/(Cre	dit)							\$	-
Projected TGS KW U	se								-
Pre-tax CIP Charge/(C	_	W							0
BPU/RC Assessment	ractor								1.002569
CIP Charge/(Credit) is	ncluding asse	essments						\$	-
6.625% Sales Tax								\$	_
Proposed After-tax (CIP Charge/	(Credit) per KW						\$	-
Current After-tax CIP	Charge/(Cre	edit) per KW						\$	
Increase/ (Decrease) i	n After-tax C	CIP Charge/(Credit)	per KW					\$	

¹ From latest base rate adjustment divided by billing determinants approved in the 2018 Base Rate Case

Atlantic City Electric Company Customers, Demand, Sales

						Customers, De	emand, Sales																				
Transmission General Service (TGS	<u>S)</u>																										
Customors		Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual Aug-19	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual Jan-20	Actual Feb-20	Actual <u>Mar-20</u>		Actual Apr-20	Actual May-20	Actual Jun-20	Actual Jul-20	Estimate Aug-20	Estimate Sep-20	Estimate Oct-20	Estimate Nov-20	Estimate Dec-20	Estimate <u>Jan-21</u>	Estimate Feb-21	Estimate Mar-21	
<u>Customers</u>	Total Customers	0	0	0	0	0	0	0	0	0	0		0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
<u>Volumes</u> TGST kWh	_		-	-	-	-	-	-	-	-	-	-	-			-	-	-	-	-	-	-	-	-	-		
	Total Volume	0	0	0	0	0	0	0	0	0	0		0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<u>Demand</u> <5000 KW 5000 - 9000 KW >9000 KW		- - -	- - -	- - -	- - -	- -	- - -	- -	- - -	- - -	- - -	- -	- - -		- - -	- - -	- - -	- - -	- - -	- - -	- -	- - -	- - -	- - -	- - -	- - -	
	Total Demand	0	0	0	0	0	0	0	0	0	0	(0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Revenues Booked Volume Charge Revenues Booked Demand Charge Revenues	Total Revenue		-	- -	-	- -	-	- -	- -	-	- -	-	0	- -													

Atlantic City Electric Company Customers, Demand, Sales

Transmission General Service (TGS)

		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	
Volumes		<u>Jan-18</u>	<u>Feb-18</u>	<u>Mar-18</u>	<u>Apr-18</u>	<u>May-18</u>	<u>Jun-18</u>	<u>Jul-18</u>	<u>Aug-18</u>	<u>Sep-18</u>	Oct-18	<u>Nov-18</u>	<u>Dec-18</u>	
Summer/Winter kwh		30,324,453	33,685,204	29,184,621	32,488,791	38,448,330	55,911,964	40,102,019	41,955,387	43,291,681	42,358,740	39,123,802	39,327,980	
	Total Volume	30,324,453	33,685,204	29,184,621	32,488,791	38,448,330	55,911,964	40,102,019	41,955,387	43,291,681	42,358,740	39,123,802	39,327,980	466,202,972
<u>Demand</u>		•••		•• •=			••••	•• ••	24.42=	1 100	40.44	0.010		
<5000 KW		20,865	17,743	22,879	24,766	13,614	20,842	20,595	31,127	1,139	19,142	8,210	22,452	
5000 - 9000 KW		13,153	16,259	25,369	19,329	20,674	16,069	18,795	27,271	16,111	15,749	16,084	16,278	
>9000 KW		20,431	26,815	7,497	25,937	28,518	46,103	33,269	33,195	18,159	17,159	34,323	45,762	701 (01
	Total Demand	54,449	60,817	55,746	70,031	62,806	83,014	72,659	91,593	35,409	52,050	58,617	84,491	781,681
Rates (pre-tax)														
Summer/Winter kwh		0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	
<5000 KW		2.757327	2.757327	2.757327	2.757327	2.757327	2.757327	2.757327	2.757327	2.757327	2.757327	2.757327	2.757327	
5000 - 9000 KW		2.128957	2.128957	2.128957	2.128957	2.128957	2.128957	2.128957	2.128957	2.128957	2.128957	2.128957	2.128957	
>9000 KW		0.131301	0.131301	0.131301	0.131301	0.131301	0.131301	0.131301	0.131301	0.131301	0.131301	0.131301	0.131301	
Revenues														
Volume Charge Revenues		-	-	-	-	-	-	-	-	-	-	-	-	-
Demand Charge Revenues		88,215	87,057	118,080	112,843	85,295	97,733	101,169	148,245	39,824	88,563	61,386	102,569	1,130,979
	Total Revenue	88,215	87,057	118,080	112,843	85,295	97,733	101,169	148,245	39,824	88,563	61,386	102,569	1,130,979
<u>Customers</u>		7	7	5		0	7						~	75
<5000 KW		/ 5	7	5	6	8	7	6	6	6	6	6	5	75 57
5000 - 9000 KW		5	5	4	4	5	5	5	5	5	5	5	4	57 51
>9000 KW	Total Customers	16	16	10	14	17	16	15	16	16	16	16	15	51 183
	Total Customers	16	16	10	14	1 /	16	15	16	16	10	16	13	103
	Baseline	5,513.45	5,441.07	11,807.97	8,060.20	5,017.35	6,108.30	6,744.60	9,265.32	2,489.03	5,535.19	3,836.60	6,837.94	6,180.21

Atlantic City Electric Company Statement of Estimated Under/(Over) Recovered CIP Balance Transmission General Service (TGS) Twelve Months Ending March 2020

	Actual <u>Apr-19</u>	Actual <u>May-19</u>	Actual <u>Jun-19</u>	Actual <u>Jul-19</u>	Actual <u>Aug-19</u>	Actual Sep-19	Actual Oct-19	Actual Nov-19	Actual Dec-19	Actual <u>Jan-20</u>	Actual Feb-20	Actual <u>Mar-20</u>	TOTAL
Beginning Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
KW Demand Pre-tax Recovery Rate per KW ¹	0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0 0.0000	0.0000	0
Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0
Ending Under/(Over) Recovery \$	0	0	0	0	0	0	0	0	0	0	0	0	0

¹Pre-tax Recovery Rate per demand excluding BPU and RC assessments.

Schedule (MTN)-4

Original Sheet No. xx

RIDER "EE" ENERGY EFFICIENCY PROGRAM ("EE") RECOVERY CHARGE

APPLICABILITY:

This rider is applicable to Rate Schedules RS, MGS Secondary, MGS Primary, AGS Secondary, AGS Primary, TGS, DDC, SPL and CSL. Amounts billed to customers shall include a charge to reflect the costs for the approved EE programs. Rider "EE" will be determined annually based on projections of EE program costs (including an adjustment for variances between budgeted and actual prior year expenditures) and forecasts of kilowatt hour sales.

The Company's EE Recovery Charge, including sales and use tax, to be effective on and after the date indicated below is as follows:

EE Recovery Charge \$ 0.xxxxxx \$ per kWh

DETERMINATION OF SURCHARGE:

The surcharge (in dollars per kilowatt hour) will be computed by dividing the total annual amount to be recovered by forecasted retail sales (in kilowatt hours).

The total amount to be recovered (R) is computed in accordance with the following formula:

R=A+B+C+D

Where A is annual operation and maintenance expense (paragraph (a), below), B is annual depreciation and amortization (paragraph (b), below), C is the capital cost recovery factor (CCRF) (paragraph (c), below), and D is any prior year under or over recoveries, including interest at the Company's short-term debt rate (paragraph (d), below). The surcharge will be computed for billing purposes in accordance with the procedure described below:

- (a) Current year program costs will be determined by reference to budgeted and projected utility costs. Program costs are a combination of investment costs, capital costs and operation and maintenance costs, including but not limited to, implementation contractor expenses, education costs, marketing costs, rebates, utility administration costs, utility incentives, and evaluation, measurement and verification ("EM&V") costs applicable to the EE Portfolio Plan programs.
- (b) The unamortized balance of program costs for each prior year will be determined as of the beginning of the year by subtracting accumulated depreciation and amortization from cumulative program costs at that date. Such costs, depreciation and amortization are recorded in an EE Program Recovery Account.

Amortization for the year will be based on a ten-year amortization period and will be the sum of:

- (i) A pro-rated amount of the estimated current year program costs; and
- (ii) An annual amount of amortization of the unamortized balance of program costs for each prior year (as of the beginning of the period).

Depreciation for the year will be based on a five-year life and will be the sum of:

- (i) A pro-rated amount of the estimated current year capital costs; and
- (ii) An annual amount of depreciation of the unamortized balance of capital costs for each prior year (as of the beginning of the period).

Through this mechanism, the subsequent years of depreciation and amortization related to a given year's program costs will reflect a true-up for any variance between actual and originally projected costs or sales in that year.

- (c) The Capital Cost Recovery Factor (CCRF) will be computed for billing purposes by monthly application of the last Board-authorized rate of return on rate base in a base rate proceeding to the average monthly unamortized balance of program costs. The CCRF will be recalculated with each annual update of the tariff with no compounding.
- (d) Any under or over recoveries due to variances between budgeted and actual prior year expenditures will be included as a true-up adjustment in the current year. The Company's short-term debt rate, or if no short-term debt is outstanding, the rate on equivalent temporary cash investments, will be applied to the net of tax beginning and ending average monthly under or over recovery balance to accrue simple interest with an annual roll-in at the end of each reconciliation period. The short-term debt rate will be recalculated on a monthly basis.

NEW JERSEY SALES AND USE TAX (SUT
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Charges under this Rider include a component for New Jersey Sales and Use Tax as set forth in Rider SUT.

Date of Issue: xxxxxxxx Effective Date: xxxxxxx

Issued by:

Schedule (MTN)-5

Original Sheet No. xx

RIDER "CIP" CONSERVATION INCENTIVE PROGRAM ("CIP") RECOVERY CHARGE

APPLICABILITY:

This rider is applicable to Rate Schedules RS, MGS Secondary, MGS Primary, AGS Secondary, AGS Primary, and TGS. This rider shall be utilized to adjust the Company's revenues in cases wherein actual revenue per customer experienced during an annual period varies from the baseline revenue per customer. This adjustment will be effectuated through a credit or surcharge applied to customers' bills during the adjustment period. The credit or surcharge will also be adjusted to reflect prior year under or over recoveries pursuant to Rider "CIP". The Company at its discretion will make annual filings.

The Company's CIP Recovery Charge including sales and use tax to be effective on and after the date indicated below is as follows:

Rate Schedule	Rate	
Residential	\$x.xxxxxx	per kWh
MGS Secondary	\$x.xx	per kW
MGS Primary	\$x.xx	per kW
AGS Secondary	\$x.xx	per kW
AGS Primary	\$x.xx	per kW
TGS Sub Transmission	\$x.xx	per kW
TGS Transmission	\$x.xx	per kW

DETERMINATION OF SURCHARGE:

The surcharge (in dollars per kilowatt-hour or kilowatt) will be computed by dividing the total annual amount to be recovered by forecasted retail sales or demand (in kilowatt hours or kilowatts).

The total amount to be recovered (R) for each applicable rate schedule is computed in accordance with the following formula:

$$R=((A-B)*C)-D+E$$

Where A is Baseline revenue per customer (paragraph (a), below), B is the actual revenue per customer (paragraph (b), below), C is the actual number of customers (paragraph (c), below), D is the Company's weather effect (paragraph (d), below), and E is any prior year under or over recoveries. Where A, B, C, D, and E are calculated monthly by rate schedule and the amount to be recovered (R) by rate schedule reflects an annual amount based on the monthly calculations.

(a) Baseline Revenue Per Customer - Established for the applicable rate schedules from the Company's most recent base rate case proceeding. Calculated monthly using the Board approved base distribution kilowatt-hour and kilowatt charges excluding sales and use tax multiplied by the monthly billing determinants divided by that month's number of customers. The resulting calculation determines the approved monthly Baseline Revenue per Customer. The table below summaries the Board approved monthly Baseline Revenue per customer:

	<u>RS</u>	MGSS	<u>MGSP</u>	<u>AGSS</u>	<u>AGSP</u>	<u>TGSS</u>	<u>TGS</u>
Jan	\$ 43.54	\$ 122.16	\$ 973.18	\$ 1,471.74	\$ 7,203.29	\$ 7,247.68	\$ 5,513.45
Feb	\$ 37.51	\$ 108.34	\$ 1,970.30	\$ 1,308.11	\$ 7,756.64	\$ 7,362.49	\$ 5,441.07
Mar	\$ 33.42	\$ 102.71	\$ 1,790.77	\$ 1,470.24	\$ 7,334.61	\$ 7,494.13	\$ 11,807.97
Apr	\$ 29.86	\$ 107.30	\$ 1,304.15	\$ 1,316.74	\$ 6,694.28	\$ 7,579.94	\$ 8,060.20
May	\$ 24.48	\$ 97.24	\$ 985.59	\$ 1,322.62	\$ 7,327.29	\$ 6,715.50	\$ 5,017.35
Jun	\$ 37.44	\$ 128.49	\$ 1,263.62	\$ 1,470.24	\$ 7,521.45	\$ 7,390.62	\$ 6,108.30
Jul	\$ 60.52	\$ 167.19	\$ 1,507.13	\$ 1,424.81	\$ 7,684.82	\$ 7,166.76	\$ 6,744.60
Aug	\$ 66.93	\$ 173.20	\$ 1,753.07	\$ 1,477.15	\$ 8,310.29	\$ 7,988.01	\$ 9,265.32
Sept	\$ 60.25	\$ 172.12	\$ 1,368.24	\$ 1,524.55	\$ 8,173.31	\$ 7,743.85	\$ 2,489.03
Oct	\$ 33.55	\$ 122.10	\$ 1,137.24	\$ 1,349.45	\$ 7,431.95	\$ 7,148.96	\$ 5,535.19
Nov	\$ 27.80	\$ 96.53	\$ 1,348.09	\$ 1,286.00	\$ 7,795.57	\$ 6,586.12	\$ 3,836.60
Dec	\$ 33.54	\$ 97.13	\$ 842.17	\$ 1,264.24	\$ 6,264.09	\$ 5,895.56	\$ 6,837.94

- (b) **Actual Revenue per Customer** Determined using the actual base distribution revenue booked for kilowatt-hour and kilowatt revenues divided by the actual number of customers (c) for an annual period calculated on a monthly basis by rate schedule.
- (c) **Actual Number of Customers** Customer count for the annual period determined on a monthly basis by rate schedule based on the Company's books and records.
- (d) **Weather Effect** The variance of actual kilowatt-hour sales from weather normalized sales for an annual period is removed in determining the amount to be recovered (R) above. This is calculated in a consistent manner from the Company's most recent base rate case proceeding.
- (e) **Forecasted Retail Sales or Demand** An annual billing determinant forecast of kilowatt-hour sales or kilowatt demand.

NEW JERSEY SALES AND USE TAX (SUT)

Charges under this Rider include a component for New Jersey Sales and Use Tax as set forth in Rider SUT.

CORPORATE BUSINESS TAX (CBT)

Charges under this rate schedule include a component for Corporate Business Taxes as set forth in Rider CBT.

Date of Issue: xxxxxxxx Effective Date: xxxxxxx

Issued by:

IN THE MATTER OF THE PETITION OF ATLANTIC CITY ELECTRIC COMPANY FOR APPROVAL OF AN ENERGY EFFICIENCY PROGRAM, COST RECOVERY MECHANISM AND OTHER RELATED RELIEF FOR PLAN YEARS ONE THROUGH THREE

IN THE MATTER OF THE IMPLEMENTATION OF <u>P.L.</u> 2018, <u>c.</u> 17 REGARDING THE ESTABLISHMENT OF ENERGY EFFICIENCY AND PEAK DEMAND REDUCTION PROGRAMS

STATE OF NEW JERSEY
BOARD OF PUBLIC UTILITIES
BPU DOCKET NO.

BPU DOCKET NO. QO19010040

CERTIFICATION OF SERVICE

PHILIP J. PASSANANTE, of full age, certifies as follows:

- 1. I am an attorney at law of the State of New Jersey and serve as Assistant General Counsel to Atlantic City Electric Company, the Petitioner in the within matter, with which I am familiar.
- 2. I hereby certify that, on the date below, I caused the within Petition and the supporting attachments and exhibits thereto, to be filed with the New Jersey Board of Public Utilities through its eFiling Portal. I also caused an electronic copy to be sent to the Board Secretary's office at board.secretary@bpu.state.nj.us.
- 3. I further certify that, on the date below, I caused a complete copy of the Petition and the supporting attachments and exhibits thereto, to be sent by electronic mail to each of the parties listed in the attached Service List, including the Division of Law and the New Jersey Division of Rate Counsel.

- 4. Consistent with the Order issued by the Board in connection with *In the Matter of the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations*, BPU Docket No. EO20030254, Order dated March 19, 2020, only electronic copies of this filing will be served on persons on the Service List.
- 5. I further and finally certify that the foregoing statements made by me are true. I am aware that, if any of the foregoing statements made by me are willfully false, I am subject to punishment.

Dated: September 25, 2020

PHILIP J. PASSANANTE

Assixtant General Counsel

Atlantic City Electric Company – 92DC42

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In the Matter of the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program,
Cost Recovery Mechanism and Other Related Relief for Plan Years One Through Three
BPU Docket No.

Service List

BPU

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